

# Financial Statements Analysis of Financial Sector 2011-2015 



Statistics and DWH Department State Bank Pakistan


## Vision and Mission Statements of State Bank of Pakistan



## Team Leader

- Shamsul Arifeen


## Team Members

Sr. Joint Director shamsul.arifeen@sbp.org.pk

- Faisal Altaf
- Uzma Maqsood
- Haider Ali

Assistant Director
faisal.altaf@sbp.org.pk

Assistant Director uzma.maqsood@sbp.org.pk

Assistant Director haider.ali@sbp.org.pk

## CONTENTS

Preface. ..... v
Executive Summary ..... vi
Introduction. .....  1
1.1 Methodology ..... 2
1.2 Concepts and Definitions .....  3
1.3 Performance Indicators ..... 14
Review and Financial Analysis of:
Banks ..... 25
Development Finance Institutions (DFIs) ..... 69
Microfinance Banks (MFBs) ..... 80
Leasing Companies ..... 94
Investment Banks ..... 106
Mutual Funds (Close Ended) ..... 116
Modaraba Companies ..... 124
Exchange Companies ..... 149
Insurance Companies ..... 178
Housing Finance ..... 234
Venture Capital ..... 237
Appendix ..... 242
Explanatory Notes ..... 246

## Preface

The financial sector, one of the most important components of the country's economy essentially requires a sound, stable and robust financial system for economic well being of the country and its populace.

Pakistan's financial sector represents a well-developed integration of institutions of a diversified nature including Banks, DFIs, Microfinace Banks, Investment Banks, Leasing Companies, Modaraba Companies, Housing Finance, Mutual Funds, Insurance Companies, Exchange Companies and Venture Capital. Disclosure and transparency in information on business activities of financial institutions are therefore of immense importance to all stakeholders.

An overview of business and financial conditions of financial institutions is presented in a structured manner in form of financial statements. For large financial institutions, the financial statements are often complex and are prepared under international accounting standards. These statements usually include an extensive set of notes to the financial statements. The notes typically describe each item on the balance sheet, income statement and cash flow statement in further detail.

The stakeholders and users, on the other hand, require financial indicators that can provide information on how well the company is performing and what may happen in future. In order to meet the growing needs of the users, Statistics \& Data Warehouse Department carries out analysis of the financial statements of all financial institutions on annual basis. Every endeavour is made to select useful and accurate data from financial statements and compute ratios that can provide valuable clues about the financial health of these institutions. The analysis is published in form of this publication namely "Financial Statements Analysis of Financial Sector". The publication covers analysis of financial statements of financial institutions for the period 2011-15.

It is hoped that the publication will provide a tool to researchers, policy makers and investors to understand the activities and performance of financial sector in Pakistan. Comments on the analysis and suggestions for further improvements of the publication are very welcome.

(Dr Azizullah Khattak)<br>Director<br>Statistics \& DWH Department

## Executive Summary

Financial statements analysis of 172 companies from 11 sectors namely, Banks, Development Finance Institutions (DFIs), Microfinance Banks (MFBs), Leasing companies, Investment Banks, Mutual Funds, Modarabas, Exchange companies, Insurance companies, Housing Finance and venture capital are included in this publication for the period 2011-15.

Banking sector comprises local banks and foreign banks. Local banks include private sector banks, public sector banks and specialized banks. The balance sheet size of the banking sector expanded in CY15. Total assets of the banking sector grew from Rs. 12.21 trillion in CY14 to Rs. 14.26 trillion in CY15 showing an increase of 16.80 percent. Total liabilities and equity witnessed increases of 18.38 percent and 13.17 percent respectively during the year. Growth of the banking sector was mainly attributed to significant increase of 16.94 percent in the balance sheet size of local banks. Foreign banks comprising 1.83 percent share in banking sector recorded an increase of 9.73 percent during CY15. Profit before and after tax of banking sector as a whole increased by Rs. 71.22 billion and Rs. 28.80 billion respectively during the year.

DFIs exhibited an expansion in their balance sheet size during the period under review. Total assets increased by 8.63 percent to reach Rs. 169.04 billion in CY15 from Rs. 155.62 billion in CY14. Total liabilities and Shareholders' equity increased by 10.02 percent and 6.43 percent respectively in CY15 over CY14. Profit before tax increased by Rs. 0.52 billion over CY14 whereas, a decrease of Rs. 0.49 billion is observed in profit after tax when compared with the previous year.

MFB's exhibited an expansion in their balance sheet size during the period under review. A new microfinance bank came in the sector of MFBs during the year 2015 as a result of which some significant increases may be observed during the analysis of the sector. Total assets increased by 40.38 percent to reach Rs. 97.99 billion in CY15 from Rs. 69.81 billion in CY14. Total liabilities and total equity increased by Rs. 24.05 billion and Rs. 5.82 billion respectively in CY15 over CY14. Profits before and after taxation increased by 71.34 percent and 65.79 percent respectively during the year.

Asset base of Leasing Sector increased by 9.68 percent over the year from Rs. 35.69 billion in FY14 to Rs. 39.15 billion in FY15. The sector showed profit before taxation of Rs. 870.69 million in FY15 as compared to Rs. 772.66 million in FY14.

The performance of investment banks has deteriorated over the year. Analysis reveals that their balance sheet size squeezed by 4.91 percent in FY15 over FY14. Total assets and total equity reduced by Rs. 0.54 billion and Rs. 0.13 billion respectively in FY15. Profit before tax and loss after tax have been Rs. 0.03 billion and Rs. 0.18 billion respectively in FY15. Gross revenue witnessed decrease of 0.94 percent in FY15 whereas, operating profit showed increase of 6.39 percent over FY14.

Balance sheet size of Mutual Funds contracted by 13.62 percent in FY15 over FY14. Total assets decreased from Rs. 23.17 billion in FY14 to Rs. 20.01 billion in FY15. Net income was Rs. 0.46 billion in FY15 as compared to Rs. 3.56 billion in FY14.

Balance sheet size of modaraba companies expended during FY15. Total assets increased from Rs. 30.76 billion in FY14 to Rs. 30.99 billion in FY15 showing an increase of 0.74 percent over FY14. Total equity witnessed an increase of 5.51 percent in FY15 over FY14. Total liabilities of Modaraba companies however, decreased in FY15 by 5.25 percent or Rs. 0.83 billion when compared with the previous year. Profit before and after tax decreased by 3.01 percent and 3.75 percent respectively in FY15 over FY14.

Exchange Companies continued its upward stride in its balance sheet size. Total assets increased by 13.89 percent to stand at Rs 10.90 billion in CY15 as compared to Rs 9.57 billion in CY14. Similarly, total equity inched up to Rs 9.01 billion in CY15 from Rs 7.94 billion in CY14, recording an increase of 13.44 percent. Profit before and after taxation, both recorded increases of 12.17 percent and 23.94 percent respectively in CY15 over CY14.

The balance sheet size of insurance sector expanded by $8.37 \%$, with corresponding increases of $8.11 \%$ in liabilities and $10.68 \%$ in equity in CY 15 as compared to the previous year. The growth of Insurance sector was mainly attributed to significant increase of $8.14 \%$ in the size of balance sheet of life insurance.

Housing Finance Sector showed a growth of 4.97 percent in total assets which increased from Rs. 21.43 billion in CY14 to Rs. 22.50 billion in CY15, however, a decrease of 3.67 percent was recorded in revenues in CY15 over CY14.

Balance sheet size of Venture Capital increased by 3.42 percent from Rs. 39.81 million in FY14 to Rs. 41.17 million in FY15. Total liabilities increased from Rs. 4.59 million in FY14 to Rs. 4.68 million in FY15 witnessing an increase of 1.87 percent. Total equity recorded an increase of 5.03 percent in FY15 over the previous year.

## Introduction

Statistics and Data Warehouse Department strives hard to disseminate quality statistics. It not only produces primary data but also provides secondary data with analysis to the various stakeholders including researchers and policy makers. As the performance of financial sector reflects the financial health of an economy, standard analytical tools are used to gauge the performance of this vital sector.

The analysis ${ }^{1}$ includes the following sectors ${ }^{2}$ :

```
> Banks
> Insurance Companies
> \text { DFIs } > \text { Exchange Companies}
> \text { Microfinance Banks > Mutual Funds (close ended)}
> ~ I n v e s t m e n t ~ B a n k s ~ > ~ H o u s i n g ~ F i n a n c e
> ~ L e a s i n g ~ C o m p a n i e s ~ > ~ V e n t u r e ~ C a p i t a l
> Modaraba Companies
```

Consolidation is provided at the beginning of each sector's analysis. For banks, consolidation is at different levels. At first level, overall consolidation of all banks including foreign banks is given. The information and ratios relating to number of ordinary shares, dividend earning per share and breakup value per share are not taken into consideration because foreign banks do not have such type of information. The level of consolidation for banks is as follows:
> All Banks (overall)

- Local Banks
- Public Sector Banks
- Private Sector Banks
- Specialized Banks
- Foreign Banks

Similarly, consolidated analysis of insurance companies is also provided to reflect financial health of Insurance Sector. The level of consolidation is as follows:
> Insurance Companies (overall)

[^0]- Life Insurance
- Non-Life Insurance
- Takaful


### 1.1 Methodology

Methodology used for analysis is ratio analysis because it is a powerful tool to analyze financial statements of any company. Ratio analysis measures inter-relationship between various items of the financial statements. Ratios are taken as guide lines for these are useful in evaluating a company's financial position and operation and making comparison with results in previous years or with others in the same industry. The primary objective of ratio analysis is to point out areas requiring further investigation. Ratios are calculated from the following financial statements and relevant notes to accounts.

- Balance Sheet
- Profit and Loss Account
- Statement of Changes in Equity
- Cash Flow Statement

Total equity is computed as the sum of ordinary share capital plus reserve \& surplus plus unappropriated profit/loss while the revaluation, intangible assets etc. are clubbed together in 'others' of total equity section. For foreign banks, the ordinary share capital is replaced by head office capital account. Since the financial sector comprises variety of financial institutions having peculiar business activities, therefore, variables used for analysis would be different for each sector.

### 1.2 Concepts and Definitions

## Banks, Development Finance Institutions (DFIs) and Microfinance Banks (MFBs)

Following variables are used for analysis of banks, DFIs and MFBs:

## Shareholders' Equity

The sum of following items except "others" is considered for analysis:

- Ordinary Share Capital or Head Office Account (in case of foreign bank)
- Reserves
- Un-appropriated Profit/Loss
- Others


## Liabilities

Bills Payables, borrowings and deposits being the major items contributing towards liabilities of banks, DFIs and MFBs are taken for analysis, the remaining heads of liabilities are pooled under 'others':

- Bills Payables
- Borrowing from Financial Institutions
- Deposits and Other Accounts
- Others


## Assets

The following items are included in the analysis. The relevant information is taken from balance sheet as well as respective notes to accounts.

- Cash and Balances with Treasury Banks
- Balances with Other Banks
- Lending to Financial Institutions
- Investment
- Gross Advances
- Advances -Non-Performing/Classified
- Provision Against Advances
- Advances Net of Provision
- Fixed Assets
- Others


## Profit and Loss Account

The following items are included for analysis. The relevant figures are obtained from profit and loss accounts and notes to financial statements.

- Interest Earned
- Interest Expensed
- Non-Interest Income
- Non-Interest Expense
- Net Interest Income
- Provision and Write-offs
- Net Interest Income after Provision
- Administrative Expenses
- Profit/Loss before Tax
- Profit/Loss after Tax


## Other Items

- No. of Ordinary Shares

Outstanding shares at end of the period as shown in balance sheet.

- Cash Dividend

The amount of cash dividend is taken as the percentage declared during the period.

- Stock Dividend/Bonus Shares

The number of bonus shares declared is also taken as percentage amount distributed during the period.

- Cash Generated from Operating Activities

The amount is taken from cash flow statement

- Commitment and Contingencies

This is an off balance sheet item. The detail is given in notes to accounts and the sum of all kinds of commitments and contingencies is taken for analysis.

## Leasing Companies

Following variables are involved in the analysis of leasing companies:

## Shareholders' Equity

Shareholders' equity includes share capital, reserves and un-appropriated profit/loss. Any other item(s) mentioned in the balance sheet under shareholders' equity is pooled under the head 'others'.

## Liabilities

Borrowings from financial institutions and deposits with financial institutions are the major items contributing towards liabilities of leasing companies. For analysis, these two items are taken separately while the remaining items of liabilities are pooled under 'others'

## Assets

Assets are classified into current and non-current. Major items of non-current assets are mentioned below where remaining items of non-current assets are pooled under "others"

## Non-Current Assets

- Term Deposit Certificates
- Net Finance-Investment
- Advances - Net
- Fixed Assets
- Others


## Current Assets

Three main items are taken for analysis while the rest are pooled under 'others'

- Cash and Balances with Central Bank
- Balances with Other Banks
- Placement with Other Banks
- Others


## Profit and Loss Account

The amounts reported under the following heads are extracted from profit and loss accounts along with relevant notes to accounts:

- Income from Operating Lease
- Income from Investment
- Income from Finances
- Other Income
- Administrative Expenses
- Profit/Loss before Tax
- Profit/Loss after Tax


## Other Items

## - No. of Ordinary Shares

The number of shares outstanding as on balance sheet date

## - Cash Dividend

The amount of cash dividend is taken as percentage of the dividend declared during the period.

- Stock Dividend

The number of bonus shares declared is also taken as percentage amount during the period.

## - Cash Generated from Operating Activities

The amount is taken from the cash flow statement.

## Investment Banks

Following variables are used in the analysis of investment banks:

## Shareholders' Equity

The composition and explanation of shareholders' equity is same as explained earlier.

## Liabilities

The amount of current and non-current liabilities is taken from the balance sheet and the sum of these two is the same as total liabilities of the company.

## Assets

Current assets are classified into 'cash and bank balances' and 'others' while non-current assets are divided into three heads i.e., long term investment, fixed assets, and others.

## Current Assets

- Cash and Banks Balances
- Others


## Non-Current Assets

- Long Term Investment
- Fixed Assets
- Others


## Profit and Loss Account

The following items are taken for analysis. The relevant figures are taken from profit and loss account and notes to financial statements.

- Gross Revenues
- Administrative and Operating Expenses
- Operating Profit
- Profit/Loss before Tax
- Profit/Loss after Tax


## Other Items

These include:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Mutual Funds (Close Ended)

The analysis includes the following variables:

## Shareholders' Equity

The composition and explanation of shareholders' equity is same as explained earlier.

## Liabilities

As the financial activities of mutual funds are limited, the composition of liabilities is divided into two heads as follows:

- Payable to Investment Adviser
- Others


## Assets

The asset base of mutual fund is also not broad, therefore, for analysis it is limited to three items. These are available in the company's balance sheet and notes to financial statements.

- Cash and Banks Balances
- Investment
- Others


## Profit and Loss Account

The following items are taken into consideration for analysis. The relevant figures are obtained from profit and loss account and notes to financial statements.

- Interest Income
- Dividend Income
- Net Gain on Sale of Investment
- Net Unrealized Gain
- Income from Future

Transactions

- Capital Gain
- Other Income
- Remuneration to Management Co-advisor
- Remuneration to Trustees/Custodian
- Brokerage, Commission /Fee
- Administrative and General Expenses
- Other Expenses


## Other Items

The information on the following is extracted from the balance sheet and relevant notes to financial statements:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Modaraba Companies

Following variables are included in the analysis of modaraba companies:

## Certificate Holders Equity

Modaraba company issues certificates instead of shares. Therefore the amount subscribed through issuing certificates is termed as certificate capital. For analysis, certificate holders' equity is the sum of 'certificate capital', 'reserves', and un-appropriated profit/loss. Any other items under the section of certificate holders equity is pooled under the head of 'others'.

- Certificates Capital
- Reserves
- Un-appropriated Profit/Loss
- Others


## Liabilities

These include current and non-current liabilities taken from the balance sheet.

## Assets

The current and non-current assets and their break up are taken from balance sheet. In case of current assets the amount of cash and bank balances is taken separately while the remaining current assets are pooled under "others". Similarly, long term investment and fixed assets are taken individually while the remaining non-current assets are pooled under "others".

Current Assets

- Cash and Banks Balances
- Others


## Non-Current Assets

- Long Term Investment
- Fixed Assets
- Others


## Profit and Loss Account

The following items are taken for analysis. The relevant figures are taken from profit and loss account and notes to financial statements.

- Gross Revenues
- Operating Expenses
- Operating Profit
- Modaraba Company Management Fee
- Profit/Loss before Tax
- Profit/Loss after Tax


## Other Items

These include:

- No. of certificates outstanding as mentioned in balance sheet.
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Exchange Companies

Following variables are included for analysis of exchange companies:

## Shareholders' Equity

- Share Capital
- Reserves
- Accumulated Profit/Loss
- Others


## Liabilities

These include:

- Current Liabilities
- Non-current Liabilities


## Assets

These include:

## Current Assets

- Cash and Banks Balances
- Others


## Non-Current Assets

- Long Term Investment
- Fixed Assets
- Others


## Profit and Loss Account

The following items are taken from profit and loss account of the company:

- Revenues
- Admin and General Expenses
- Profit/Loss before Tax
- Profit/Loss after Tax


## Other Items

The following items are extracted mainly from notes to accounts of the company:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Housing Finance

Following variables are involved in the analysis of housing finance company:

## Shareholders' Equity

The total shareholders' equity is taken as sum of share capital, reserves, and un-appropriated profit/loss while other items in the shareholders' equity section of balance sheet are pooled under "others".

- Share Capital
- Reserves
- Un-appropriated profit/Loss
- Others


## Liabilities

These include current and non-current liabilities, the amounts of lease finance and long-term finance are extracted from "non-current liabilities" section while the remaining items of noncurrent liabilities are pooled under "others".

- Current liabilities
- Noncurrent liabilities

```
> Lease Finance
> Long Term Finance
> Others
```


## Assets

The following items of current and non-current assets are taken for analysis:

## Current Assets

- Cash and Banks Balances
- Others


## Non-Current Assets

- Investment in Housing Finance
- Fixed Assets
- Others


## Profit and Loss account

The items included in the analysis are:

- Revenue
- Admin. and Operating Expenses
- Other Expenses
- Profit before Tax
- Profit after Tax


## Other Items

These include:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Venture Capital

Following variables are included in the analysis of venture capital:

## Shareholders' Equity

The shareholders' equity is the sum of share capital, reserve and un-appropriated profit/loss, while the remaining items are pooled under 'others'.

- Share Capital
- Reserves
- Un Appropriated Profit/Loss
- Others


## Liabilities

These include current and non-current liabilities.

- Current Liabilities
- Non-Current Liabilities


## Assets

The current and non-current assets include.

## Current Assets

- Cash and Bank Balances
- Investment
- Others


## Non-Current Assets

- Investment
- Venture Investment
- Fixed Assets
- Others


## Profit and Loss Account

The following items are included in the analysis.

- Income
- Administrative and Operating Expenses
- Operating Profit
- Profit/Loss Before Taxation
- Profit/Loss After Taxation


## Other Items

These include:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


## Insurance Companies

Following variables are involved in the analysis of Insurance Companies:

## Shareholders' Equity

These include:

- Share Capital
- Reserves
- Un-appropriated Profit/Loss
- Others


## Liabilities

These include:

- Balance in the Statutory Fund
- Outstanding Claims, Premiums Received in Advance, Amount Due to Other Insurers
- Other Liabilities


## Assets

These include:

- Cash and Balances with Banks
- Advances
- Deposit with Banks
- Investment in Govt. and Other

Securities

- Investment in Securities and Properties


## Profit and Loss Account

These include:

- Loan to Employees
- Other Assets
- Interest/Investment Income
- Net Premium
- Gross Premium
- Gross Claims
- Net Claims
- Underwriting Profit
- Profit before Tax
- Profit after Tax


## Other Items

These include:

- No. of Ordinary Shares
- Cash Dividend
- Stock Dividend
- Cash Generated from Operating Activities


### 1.3 Performance Indicators

Pakistan's financial sector is an integration of institutions of diversified nature including Banks DFIs, Leasing Companies, Modaraba Companies, Insurance Companies, Investment Banks, etc. Therefore, ratios used to analyze these sectors may be different in some cases as different sectors have peculiar business activities but some ratios are common to all sectors. Some important ratios and their explanations are given below which may be read in combination with the analysis sheet of each sector separately.

## Efficiency/Profitability Ratio

## Spread Ratio

$$
=\frac{\text { Net Markup/Interest Income }}{\text { Markup/Interest Earned }} * 100
$$

It is the amount of Net Markup/Interest Income divided by Markup/Interest Earned . This ratio is useful for Banks, DFIs and MFBs.

## Net Interest Margin Ratio

$$
=\frac{\text { Total Interest Income }- \text { Total Interest Expense }}{\text { Total Assets }} * 100
$$

This ratio indicates the earning capacity through core banking business by utilizing all assets. Banks normally borrow from savers and lend to investors. It is the ratio between the difference of interest income and interest expense to total assets. It is also useful for Banks, DFIs and MFBs.

## Return on Assets (ROA)

$$
=\frac{\text { Net Profit after Tax }}{\text { Total Assets }} * 100
$$

This ratio expresses the capacity of earning profit by a bank on its total assets employed in the business. It is calculated as percentage of net profit after tax to total assets. It is useful for whole financial sector.

## Return on Equity (ROE)

$$
=\frac{\text { Net Profit after Tax }}{\text { Total Shareholders' Equity }} * 100
$$

Total Shareholders' Equity (Pakistani Banks) = Share Capital + Reserves + Un-appropriated Profit (Loss)

Total Shareholders' Equity (Foreign Banks) =H.O Capital Account + Reserves +Unremitted Profit This ratio expresses the return on shareholders' equity. ROE is a direct measure of returns to the shareholders. It is calculated as a percentage of the net profit after tax to total Shareholders' equity. It is also useful for whole financial sector.

## Non-Interest Income to Total Assets Ratio

$$
=\frac{\text { Total Non-Markup Income }}{\text { Total Assets }} * 100
$$

Ratio on incomes earned other than mark-up e.g. capital gains, commission, fee to total assets etc. This ratio expresses how much income is earned other than mark-up through other functions of the bank by employing total assets. It is useful for Banks, DFIs and MFBs.

## Interest Ratio

$$
=\frac{\text { Interest Paid }}{\text { Interest Earned }} * 100
$$

This ratio expresses the payment of interest mainly to depositors. The lower the ratio, the less the company is burdened by debt expenses. It is useful for Banks, DFIs and MFBs.

## Administrative Expenses to Profit before Tax

$$
=\frac{\text { Administrative Expenses }}{\text { Profit before Tax }}
$$

This ratio expresses the relationship between administrative expenses and profit before tax. It is useful for whole financial sector.

## Net Interest Income after Provision to Total Assets

$$
=\frac{\text { Net Interest Income after Provision }}{\text { Total Assets }} * 100
$$

This is the ratio between interests earned less provision to total assets. It is useful for Banks, DFIs and MFBs.

## Non-Interest Expenses to Total Income

$$
=\frac{\text { Non-interest expenses }}{\text { Total income }} * 100
$$

The ratio expresses the percentage of non-interest expenses to total income which reflects efficiency of management in applying the banks' resources. It is useful for Banks, DFIs and MFBs.

## Administrative Expenses to Non-Interest Income

$$
=\frac{\text { Administrative Expenses }}{\text { Non-Interest Income }}
$$

This ratio expresses total administrative expenses to non-interest income. It is useful for Banks, DFIs and MFBs.

## Earnings per Share (EPS)

$$
=\frac{\text { Net Profit after Tax }}{\text { No.of Ordinary Shares }}
$$

EPS is the ratio between net profit after tax to number of shares outstanding at the end of the year as shown in balance sheet and its relevant notes to accounts. It is useful for whole financial sector except for Modaraba Companies where certificates are issued for raising capital.

## Return on Capital Employed (ROCE)

$$
=\frac{\text { Profit before Tax }}{(\text { Total Assets - Current Liabilities) }} * 100
$$

ROCE is a ratio that indicates the efficiency and profitability of a company's capital investments. The amount of capital employed is calculated by subtracting current liabilities from total assets. It is useful for whole financial sector except for banks, DFIs, Insurance, mutual fund.

## Return on Revenue (ROR)

$$
=\frac{\text { Net income }}{\text { Revenue }} * 100
$$

This is a measure of a company's profitability, calculated as net income divided by revenue. This ratio is useful for Leasing Company, Mutual Fund, etc.

## Lease Ratio

$$
=\frac{\text { Lease Income }}{\text { Total Income }} * 100
$$

The core function of a leasing company is to earn profit from operating and financial lease. This ratio expresses how much portion of total income is being generated through its core business. It is useful for leasing company.

## Operating Expense Ratio

$$
=\frac{\text { Operating Expense }}{\text { Net Income }} * 100
$$

It is a measure of operating efficiency i.e., how well the management controls its expenses. Operating expense ratio can be used to gauge the general health of the core or other businesses. It is useful for Modaraba and Investment Banks.

## Gain Ratio

$$
=\frac{\text { Total Gains }}{\text { Total Income }} * 100
$$

A total gain comprises gain on sales of securities, gain on re-measurement, gain on disposal of longterm investment, etc. It is useful for Mutual Fund.

## Trading Income Ratio

$$
=\frac{\text { Gain on Sale of Investments }}{\text { Total Income }} * 100
$$

The core business of mutual fund is to gain from trading of shares and securities and the higher ratio reflects that funds are being efficiently managed. Both figures are taken from the income statement. It is useful for Mutual Fund.

## Management Expenses Ratio

$$
=\frac{\text { Remuneration to Advisor }}{\text { Total Expenses }} * 100
$$

For mutual funds management expenses ratio is calculated by dividing remuneration to adviser by total expenses.

## Net Investment in Finance Lease to Total Assets

$$
=\frac{\text { Net Investment in Finance Lease }}{\text { Total assets }} * 100
$$

This ratio expresses the relationship of net investment in finance lease to total assets. This ratio is useful for leasing companies.

## Earning per Certificate

$$
=\frac{\text { Profit after Tax }}{\text { No.of Certificates }}
$$

The ratio between profits after tax to number of certificates is an important efficiency ratio because it reflects how much amount is earned on each certificate. It is useful for Modaraba Companies.

## Net Claims incurred Ratio

$$
=\frac{\text { Net Claims }}{\text { Net Premium }} * 100
$$

This expresses the efficiency of insurance company and is calculated as the claim incurred on net premium. Higher ratio indicates that the incurrence of claims is more than premium. It is useful for insurance companies.

## Underwriting profit to Net profit

$$
=\frac{\text { Underwriting Profit }}{\text { Net profit }} * 100
$$

The ratio shows the percentage of underwriting profit as of net profit. Underwriting profit is net of underwriting income and expenses of the cost of obtaining new policies. This ratio is useful for insurance companies.

## Investment Income to Net Premium

$$
=\frac{\text { Investment Income }}{\text { Net Premium }} * 100
$$

The ratio shows the relationship between investment income and net premium. This is one of the ratios used to measure efficiency of an insurance company.

## Liquidity Ratios

## Cash and Balances with Banks to Total Assets

$$
=\frac{\text { Cash and Balances with Banks }}{\text { Total Assets }} * 100
$$

This ratio expresses the percentage of total assets available in the form of highly liquid assets.

## Total Deposit and other Accounts to Total assets

$$
=\frac{\text { Total Deposit and other Accounts }}{\text { Total assets }} * 100
$$

The ratio shows what percentage of total assets comprises total deposits and other accounts.

## Investment and Total Assets

$$
=\frac{\text { Total Investment }}{\text { Total Assets }} * 100
$$

The ratio between Investment and total assets shows investment activity with reference to its total assets. It indicates the portion of total assets used for investment in various venues. This ratio is useful for banks, DFIs and insurance companies.

## Advances and Total Assets

$$
=\frac{\text { Advances }(\mathrm{Net})}{\text { Total Assets }} * 100
$$

This ratio expresses the relationship of advances (net) to total assets. This ratio is useful for banks, DFIs and MFBs.

## Total Liabilities to Total Assets

$$
=\frac{\text { Total liabilities }}{\text { Total Assets }} * 100
$$

The ratio shows the proportion of banks assets, which are financed through debt. This ratio is useful for banks, DFIs and MFBs.

## Gross Advances to Deposits

$$
=\frac{\text { Gross Advances }}{\text { Deposits }} * 100
$$

The ratio expresses the percentage of gross advances to deposits and expresses the utilization of deposits in the core business of a bank, i.e., intermediation. This ratio is useful for banks, DFIs and MFBs.

## Gross advances to Borrowing and Deposits

$$
=\frac{\text { Gross Advances }}{\text { (Borrowing +Deposits) }} * 100
$$

The ratio expresses the percentage of gross advances to deposits and borrowings. This ratio shows activity of a banking business as it reflects that advances are being made more/less than deposits. This ratio is useful for banks, DFIs and MFBs.

## Current Ratio

$$
=\frac{\text { Current Assets }}{\text { Current Liabilities }}
$$

This ratio shows how many times current assets cover current liabilities and the strength of the company to pay immediate liabilities. This ratio is used for whole financial sector except for banks, DFIs and MFBs.

## Long Term Investment to Total Assets

$$
=\frac{\text { Long term Total Investment }}{\text { Total Assets }} * 100
$$

The ratio between long-term investments to total assets shows investment activity with reference to its total assets. It indicates the portion of total assets used to invest in different venues.

## Assets Quality Ratios

## Non-Performing Loans (NPLs) to Gross Advances

$$
=\frac{\text { NPLs }}{\text { Gross Advances }} * 100
$$

This ratio expresses the quality of loan portfolio of a bank. It shows the percentage of NPLs as gross advances made by a bank and evaluates assets quality based on loan portfolio. This ratio is useful for banks, DFIs and MFBs.

## Provision against NPLs and Gross Advances

$$
=\frac{\text { Provision against NPLs }}{\text { Gross Advances }} * 100
$$

The ratio between provisions against classified loans/advances to gross advances reflects the quality of advances of banks, DFIs and MFBs.

## NPLs to Equity Ratio

$$
=\frac{\text { NPLs }}{\text { Total Shareholders' equity }} * 100
$$

Where,
Total Shareholders' Equity (Pakistani Banks) = Share Capital + Reserves + Un-appropriated Profit (Loss)
Total Shareholders' Equity (Foreign Banks) =H.O Capital Account + Reserves + Unremitted Profit
The ratio between NPLs to shareholders' equity indicates the exposure of the common shareholders to NPLs. This ratio is useful for banks, DFIs and MFBs.

## NPLs write-off to NPLs Provision Ratio

$$
=\frac{\text { NPLs write-off }}{\text { NPLs Provision }} * 100
$$

This ratio is calculated for banks, DFIs and MFBs.

## NPLs Provision to NPLs Ratio

$$
=\frac{\text { Provision for NPLs }}{\text { NPLs }} * 100
$$

The ratio reflects what percentage of provision has been made against NPLs. This ratio is useful for Banks, DFIs and MFBs.

## Capital/Leverage Ratios

## Capital Ratio

$$
=\frac{\text { Total Shareholders' Equity }}{\text { Total assets }} * 100
$$

Where,
Total Shareholders' Equity (Pakistani Banks) = Share Capital + Reserves + Un-appropriated Profit (Loss)

Total Shareholders' Equity (Foreign Banks) =H.O Capital Account + Reserves +Unremitted Profit. The ratio between shareholders' equity and total assets expresses the percentage of equity in total assets.

## Contingent Liabilities and Commitment to Shareholders' Equity

$$
=\frac{\text { Contingent Liabilities and Commitments }}{\text { Shareholders' Equity }}
$$

The ratio between contingent liabilities and commitments to shareholders' equity expresses exposure of contingent liabilities and commitments by banks.

## Break-Up Value per Share

$$
=\frac{\text { Total Shareholders' Equity }}{\text { No.of Ordinary Shares }}
$$

Break-up Value is net worth per share and is an important criterion to measure financial soundness of a company. The break-up value is calculated for whole financial sector except in case of foreign banks and Modaraba Companies.
Deposits to Equity Ratio

$$
=\frac{\text { Total Deposits }}{\text { Total Shareholders' Equity }}
$$

The ratio shows the relationship between total deposits in a bank to the total shareholders' equity.

## Break-up Value per Certificate

$$
=\frac{\text { Modaraba Certificate Holders' Equity }}{\text { No.of Modaraba Certificates }}
$$

Break-up value is net worth per certificate and is one of the important criteria to measure the financial soundness of a company. This ratio is calculated for Modaraba Companies only.

## Capital Ratio (Modaraba Company)

$$
=\frac{\text { Modaraba Certificate holders' Equity }}{\text { Total assets }} * 100
$$

The ratio expresses the percentage of equity in total assets. It is calculated for Modaraba Companies only.

## Cash Flow Ratios

## Cash Flow to Profit after Tax

$$
=\frac{\text { Cash Generated from Operating Activities }}{\text { Profit after Tax }}
$$

The ratio expresses proportions of cash being spun off from ongoing operations. This ratio is useful for the whole financial sector.

## Cash flow to Current Liabilities Ratio

$$
=\frac{\text { Cash Generated from Operating Activities }}{\text { Current Liabilities }}
$$

The ratio reflects cash generation strength of a company to meet current liabilities. This ratio is calculated for all sectors except investment banks, insurance companies, banks, DFIs and mutual funds.

## Review and Financial Analysis

## Banks

## Performance at a Glance

Banking sector comprises local banks and foreign banks. Local banks include private sector banks, public sector banks and specialized banks. The balance sheet size of the banking sector expanded in CY15. Total assets of the banking sector grew from Rs. 12.21 trillion in CY14 to Rs. 14.26 trillion in CY15 showing an increase of 16.80 percent. Total liabilities and equity witnessed increases of 18.38 percent and 13.17 percent respectively during the year. Growth of the banking sector was mainly attributed to significant increase of 16.94 percent in the balance sheet size of local banks. Foreign banks comprising 1.83 percent share in banking sector recorded an increase of 9.73 percent during CY15. Profit before and after tax of banking sector as a whole increased by Rs. 71.22 billion and Rs. 28.80 billion respectively during the year.

## Analysis Of Total Equity

The equity of all banks increased from Rs. 986.99 billion in CY14 to Rs. 1,117.01 billion in CY15 witnessing an increase of Rs. 130.01 billion or 13.17 percent. Total equity of local banks comprising 97.59 percent equity share of banking sector witnessed an increase of 14.30 percent to reach Rs. 1,090.11 billion in CY15. Share capital/Head office account of banking sector witnessed an increase of 6.77 percent to touch Rs. 525.01 billion in CY15. Similarly, for all banks, reserves comprising 26.03 percent of total equity increased by Rs. 37.57 billion in CY15 as compared to CY14. Unappropriated profit of banking industry touched Rs. 301.18 billion in CY15 indicating an
 increase of Rs. 59.13 billion or 24.43 percent over CY14.

## Analysis of Liabilities

Total liabilities of the banking sector witnessed an increase of 18.38 percent to touch Rs. 12.96 trillion in CY15 over Rs. 10.95 trillion in CY14. Deposits of banking industry with 81.31 percent share of total liabilities depicted an increase of 12.43 percent increased from Rs. 9.37 trillion in CY14 to touch Rs. 10.54 trillion in CY15. The liabilities of local banks posted an increase of 18.45 percent in CY15 over CY14 and foreign banks witnessed 14.68 percent increase in liabilities when compared with the previous year. Liabilities of Local Banks and Foreign Banks remained Rs. 12.72 trillion and Rs. 0.23 trillion in CY15 respectively.

Major Components of Liabilities


## Analysis of Assets

Total assets of the banking sector increased from Rs. 12.21 trillion in CY14 to Rs. 14.26 trillion in CY15 registering an increase of 16.80 percent. Investment and gross advances grew by 26.98 percent and 5.87 percent respectively in CY15 as compared to previous year. The analysis of components of total assets reveals that lending to financial institutions witnessed an increase of 16.51 percent in CY15, increased from Rs. 426.01 billion in CY14 to touch Rs. 496.34 billion in CY15. Increase in total assets of the banking sector was mainly attributed to local banks which comprised 98.17 percent of banking sector's assets. Local banks assets increased by Rs. 2.03 trillion or 16.94
 percent during CY15 over CY14. Similarly, foreign banks witnessed an increase of Rs. 23.12 billion or 9.73 percent in CY15 when compared with CY14. Lending to financial institution of banking sector increased by Rs. 70.33 billion or 16.51 percent of which local banks contributed Rs. 63.77 billion and contribution of foreign banks was Rs. 6.56 billion.

Gross advances of banking sector increased by 5.87 percent in CY15, from Rs. 5.10 trillion in CY14 to Rs. 5.40 trillion in CY15. The analysis of advances reveals that Non-Performing Loans (NPL) decreased by 0.53 percent in CY15 over CY 14 whereas, provisions against NPL increased by 5.47 percent over the previous year. Advances net of provisions increased from Rs. 4.61 billion in CY14 to Rs. 4.88 billion in CY15 indicating an increase of 5.92 percent. Provision against NPL to gross advances decreased from 9.69 percent in CY14 to 9.66 percent in CY15.

## Profitability and Operating Efficiency

In terms of profitability of banking sector, CY15 witnessed an increase both in profits before and after taxation. Profit before taxation increased from Rs. 235.15 billion in CY14 to Rs. 306.37 billion in CY15 witnessing an increase of 30.29 percent over CY14. Profit after taxation increased from Rs. 166.43 billion in CY14 to Rs. 195.23 billion in CY15. Increase in profitability of banking sector is attributed to both local and foreign banks which indicated significant increases in profits before and after taxation during CY15.



Looking at the efficiency of the banking sector, it has been observed that return on equity (ROE) increased from 16.86 percent in CY14 to 17.48 percent in CY15 while return on assets (ROA) also increased from 1.36 percent in CY14 to 1.37 percent in CY15. Spread Ratio also reflected increase from 45.56 percent in CY14 to 50.63 percent in CY15.

On the income side, Interest/mark-up income of all banks during CY15 was Rs. 983.56 billion as compared to Rs. 929.78 billion in CY14 witnessing an increase of Rs. 53.77 billion or 5.78 percent over CY14. Non-markup/interest income of banking sector also increased from Rs. 173.20 billion during CY14 to Rs. 216.44 billion during CY15, depicting an increase of 24.96 percent.

| All Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 776,386,247 | 831,959,482 | 881,703,118 | 986,994,301 | 1,117,005,369 |
| 1.Share capital/head office capital account | 452,485,660 | 466,753,970 | 482,196,054 | 491,706,222 | 525,014,905 |
| 2.Reserves | 188,736,576 | 215,402,721 | 238,206,170 | 253,235,981 | 290,809,663 |
| 3.Un appropriated profit | 135,164,011 | 149,802,791 | 161,300,894 | 242,052,098 | 301,180,801 |
| 4.Others | 30,536,958 | 72,234,281 | 100,420,570 | 273,903,315 | 183,613,620 |
| B.Total liabilities (B1 to B4) | 7,493,263,584 | 9,000,995,218 | 9,709,649,129 | 10,945,974,813 | 12,957,318,707 |
| 1.Bills payable | 85,260,553 | 112,355,237 | 129,242,770 | 134,333,431 | 145,434,967 |
| 2.Borrowings from financial institutions | 686,412,036 | 1,039,499,543 | 723,864,257 | 997,763,232 | 1,803,178,781 |
| 3.Deposits and other accounts | 6,322,513,825 | 7,418,591,233 | 8,456,113,140 | 9,371,367,095 | 10,535,949,457 |
| 4.Other/misc. liabilities | 399,077,170 | 430,549,205 | 400,428,962 | 442,511,055 | 472,755,502 |
| C.Total assets (C1 to C4 + C8 to C10) | 8,300,186,789 | 9,905,188,981 | 10,691,772,817 | 12,206,872,429 | 14,257,937,696 |
| 1.Cash and balances with treasury banks | 702,349,942 | 842,680,067 | 865,321,503 | 738,680,286 | 969,409,650 |
| 2.Balances with other banks | 190,465,013 | 216,654,370 | 215,450,583 | 165,933,914 | 218,115,503 |
| 3.Lending to financial institutions | 210,389,899 | 171,443,515 | 277,764,395 | 426,011,689 | 496,338,454 |
| 4. Investments | 3,079,024,212 | 4,065,836,308 | 4,382,710,612 | 5,367,043,247 | 6,814,924,706 |
| 5.Gross advances | 3,838,026,440 | 4,309,850,177 | 4,665,342,680 | 5,101,301,998 | 5,400,880,936 |
| 6.Advances-non-performing/classified | 573,055,250 | 602,668,663 | 618,090,698 | 625,356,154 | 622,059,641 |
| 7.Provision against advances | 397,792,547 | 428,409,314 | 474,647,267 | 494,487,838 | 521,528,300 |
| 8.Advances net of provision (C5-C7) | 3,440,233,893 | 3,881,440,863 | 4,190,695,413 | 4,606,814,160 | 4,879,352,636 |
| 9.Fixed assets | 218,192,889 | 230,792,490 | 248,181,387 | 271,555,840 | 292,336,226 |
| 10.Other/misc. assets | 459,530,941 | 496,341,368 | 511,648,924 | 630,833,293 | 587,460,521 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 752,536,862 | 800,632,014 | 785,382,553 | 929,782,111 | 983,556,952 |
| 2.Markup/interest expenses | 407,390,616 | 456,819,416 | 446,629,119 | 506,196,729 | 485,595,152 |
| 3.Net markup/interest income | 345,146,246 | 343,812,598 | 338,753,434 | 423,585,382 | 497,961,800 |
| 4.Provisions and write-offs | 49,029,717 | 43,503,833 | 40,126,782 | 28,065,286 | 40,892,907 |
| 5.Net markup/interest income after provisions | 296,116,529 | 300,308,765 | 298,626,652 | 395,520,096 | 457,068,893 |
| 6.Non-markup/interest income | 110,963,569 | 142,699,413 | 147,815,005 | 173,204,068 | 216,444,447 |
| 7.Non-markup/interest expenses | 235,699,359 | 262,773,036 | 275,830,207 | 320,265,787 | 348,804,740 |
| 8.Administrative expenses | 228,199,131 | 257,038,313 | 275,274,868 | 310,269,246 | 337,868,234 |
| 9.Profit/(loss) before taxation | 171,741,893 | 181,129,275 | 168,225,263 | 235,151,653 | 306,369,201 |
| 10.Profit/(loss) after taxation | 115,552,980 | 121,098,284 | 114,511,162 | 166,430,628 | 195,231,922 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 2,157,205,107 | 1,150,937,430 | 390,215,359 | 707,254,112 | 1,873,411,760 |
| 2.Commitments and contigencies | 3,725,606,755 | 3,822,886,166 | 5,163,060,288 | 5,131,417,424 | 6,343,289,461 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread ratio (D3/D1) | 45.86\% | 42.94\% | 43.13\% | 45.56\% | 50.63\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.16\% | 3.47\% | 3.17\% | 3.47\% | 3.49\% |
| 3.Return on equity (ROE) (D10/A) | 14.88\% | 14.56\% | 12.99\% | 16.86\% | 17.48\% |
| 4.Return on assets (ROA) (D10/C) | 1.39\% | 1.22\% | 1.07\% | 1.36\% | 1.37\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.34\% | 1.44\% | 1.38\% | 1.42\% | 1.52\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | 3.57\% | 3.03\% | 2.79\% | 3.24\% | 3.21\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 54.14\% | 57.06\% | 56.87\% | 54.44\% | 49.37\% |
| 8.Admin. expesne to profit before tax. (D8/D9)(times) | 1.33 | 1.42 | 1.64 | 1.32 | 1.10 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 27.30\% | 27.86\% | 29.56\% | 29.04\% | 29.07\% |
| 10.Admin. expense to non-markup/interest income(D8/D6)(times) | 2.06 | 1.80 | 1.86 | 1.79 | 1.56 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 10.76\% | 10.69\% | 10.11\% | 7.41\% | 8.33\% |
| 2.Investment to total assets (C4/C) | 37.10\% | 41.05\% | 40.99\% | 43.97\% | 47.80\% |
| 3.Advances net of provisions to total assets (C8/C) | 41.45\% | 39.19\% | 39.20\% | 37.74\% | 34.22\% |
| 4.Deposits to total assets (B3/C) | 76.17\% | 74.90\% | 79.09\% | 76.77\% | 73.90\% |
| 5.Total liabilities to total assets (B/C) | 90.28\% | 90.87\% | 90.81\% | 89.67\% | 90.88\% |
| 6. Gross advances to deposits (C5/B3) | 60.70\% | 58.10\% | 55.17\% | 54.43\% | 51.26\% |
| 7.Gross advances to borrowing \& deposits $\mathrm{C} 5 /(\mathrm{B} 2+\mathrm{B} 3)$ | 54.76\% | 50.96\% | 50.82\% | 49.20\% | 43.77\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loans to gross advances (C6/C5) | 14.93\% | 13.98\% | 13.25\% | 12.26\% | 11.52\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 10.36\% | 9.94\% | 10.17\% | 9.69\% | 9.66\% |
| 3.NPLs to total equity (C6/A) | 73.81\% | 72.44\% | 70.10\% | 63.36\% | 55.69\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 12.33\% | 10.15\% | 8.45\% | 5.68\% | 7.84\% |
| 5.Provision against NPL to NPLs (C7/C6) | 69.42\% | 71.09\% | 76.79\% | 79.07\% | 83.84\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.35\% | 8.40\% | 8.25\% | 8.09\% | 7.83\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 4.80 | 4.60 | 5.86 | 5.20 | 5.68 |
| 3.Total deposit to total equity (B3/A) (times) | 8.14 | 8.92 | 9.59 | 9.49 | 9.43 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | 18.67 | 9.50 | 3.41 | 4.25 | 9.60 |


| Local Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 733,775,751 | 791,239,862 | 841,752,833 | 953,682,119 | 1,090,106,080 |
| 1.Share capital | 413,765,907 | 425,604,902 | 439,852,130 | 458,813,070 | 506,897,475 |
| 2.Reserves | 188,587,290 | 215,247,789 | 238,044,557 | 253,079,654 | 290,644,872 |
| 3.Un appropriated profit | 131,422,554 | 150,387,171 | 163,856,146 | 241,789,395 | 292,563,733 |
| 4.Others | 30,693,768 | 72,215,942 | 100,558,005 | 273,340,745 | 183,429,620 |
| B.Total liabilities(B1 to B4) | 7,280,401,181 | 8,795,017,816 | 9,485,675,459 | 10,742,138,500 | 12,723,566,867 |
| 1.Bills payable | 81,275,225 | 108,670,159 | 125,673,854 | 130,761,677 | 142,452,897 |
| 2. Borrowings from financial institutions | 664,947,685 | 1,015,683,952 | 672,314,150 | 921,515,085 | 1,694,672,449 |
| 3.Deposits and other accounts | 6,154,642,998 | 7,259,792,033 | 8,305,036,474 | 9,263,858,503 | 10,430,057,369 |
| 4.Other/misc. liabilities | 379,535,273 | 410,871,672 | 382,650,981 | 426,003,235 | 456,384,152 |
| C.Total assets (C1 to C4 + C8 to C10) | 8,044,870,700 | 9,658,473,620 | 10,427,986,297 | 11,969,161,364 | 13,997,102,567 |
| 1.Cash and balances with treasury banks | 663,873,699 | 800,945,968 | 824,555,592 | 711,399,190 | 949,414,134 |
| 2.Balances with other banks | 186,036,375 | 202,651,882 | 212,844,423 | 164,122,606 | 216,084,565 |
| 3.Lending to financial institutions | 192,035,828 | 141,340,994 | 249,593,547 | 413,271,161 | 477,041,534 |
| 4.Investments | 2,965,642,808 | 3,980,317,446 | 4,261,996,937 | 5,240,065,844 | 6,641,568,567 |
| 5.Gross advances | 3,764,810,876 | 4,241,978,263 | 4,603,500,246 | 5,038,764,621 | 5,360,164,395 |
| 6.Advances-non-performing/classified | 565,454,728 | 593,556,092 | 611,855,826 | 620,600,021 | 618,988,872 |
| 7.Provision against advances | 390,988,638 | 419,859,080 | 468,341,028 | 489,638,456 | 518,349,927 |
| 8.Advances net of provision (C5-C7) | 3,373,822,238 | 3,822,119,183 | 4,135,159,218 | 4,549,126,165 | 4,841,814,468 |
| 9. Fixed assets | 216,016,402 | 229,051,153 | 246,822,391 | 270,482,510 | 290,829,575 |
| 10.Other/misc. assets | 447,443,350 | 482,046,994 | 497,014,189 | 620,693,888 | 580,349,724 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 728,509,149 | 780,166,930 | 768,183,606 | 912,165,341 | 968,317,693 |
| 2.Markup/interest expensed | 395,207,516 | 446,784,708 | 438,862,367 | 498,690,426 | 481,178,395 |
| 3.Net markup/interest income | 333,301,633 | 333,382,222 | 329,321,239 | 413,474,915 | 487,139,298 |
| 4.Provisions and write-offs | 47,725,112 | 41,601,566 | 40,336,487 | 28,095,500 | 41,401,952 |
| 5.Net markup/interest income after provisions | 285,576,521 | 291,780,656 | 288,984,752 | 385,379,415 | 445,737,346 |
| 6.Non-markup/interest income | 106,412,148 | 138,021,492 | 145,603,899 | 170,375,438 | 212,913,948 |
| 7.Non-markup/interest expenses | 225,969,213 | 251,409,181 | 266,922,333 | 313,718,835 | 344,141,397 |
| 8.Administrative expenses | 218,565,358 | 245,754,307 | 266,375,253 | 303,809,673 | 333,268,285 |
| 9.Profit/(loss) before taxation | 166,141,471 | 180,129,982 | 165,280,131 | 228,618,886 | 296,170,498 |
| 10.Profit/(loss) after taxation | 111,892,322 | 121,271,604 | 112,905,817 | 162,304,510 | 188,786,505 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 41,323,258 | 1,890,662,546 | 43,945,936 | 45,486,869 | 120,493,594 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 2,128,981,246 | 1,152,991,456 | 356,079,564 | 691,807,661 | 1,790,721,454 |
| 5.Commitments and contigencies | 3,269,189,997 | 3,414,353,893 | 4,440,183,276 | 4,504,291,046 | 5,457,968,671 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 45.75\% | 42.73\% | 42.87\% | 45.33\% | 50.31\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.14\% | 3.45\% | 3.16\% | 3.45\% | 3.48\% |
| 3.Return on equity (ROE) (D10/A) | 15.25\% | 15.33\% | 13.41\% | 17.02\% | 17.32\% |
| 4.Return on assets (ROA) (D10/C) | 1.39\% | 1.26\% | 1.08\% | 1.36\% | 1.35\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.32\% | 1.43\% | 1.40\% | 1.42\% | 1.52\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.55\% | 3.02\% | 2.77\% | 3.22\% | 3.18\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 54.25\% | 57.27\% | 57.13\% | 54.67\% | 49.69\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.32 | 1.36 | 1.61 | 1.33 | 1.13 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 27.06\% | 27.38\% | 29.21\% | 28.98\% | 29.13\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.05 | 1.78 | 1.83 | 1.78 | 1.57 |
| 11.Earning per share (D10/E1) | 2.71 | 0.06 | 2.57 | 3.57 | 1.57 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 10.56\% | 10.39\% | 9.95\% | 7.31\% | 8.33\% |
| 2.Investment to total assets (C4/C) | 36.86\% | 41.21\% | 40.87\% | 43.78\% | 47.45\% |
| 3.Advances net of provisions to total assets (C8/C) | 41.94\% | 39.57\% | 39.65\% | 38.01\% | 34.59\% |
| 4.Deposits to total assets (B3/C) | 76.50\% | 75.17\% | 79.64\% | 77.40\% | 74.52\% |
| 5.Total liabilities to total assets (B/C) | 90.50\% | 91.06\% | 90.96\% | 89.75\% | 90.90\% |
| 6.Gross advances to deposits (C5/B3) | 61.17\% | 58.43\% | 55.43\% | 54.39\% | 51.39\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 55.21\% | 51.26\% | 51.28\% | 49.47\% | 44.21\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 15.02\% | 13.99\% | 13.29\% | 12.32\% | 11.55\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 10.39\% | 9.90\% | 10.17\% | 9.72\% | 9.67\% |
| 3.NPLs to shareholders equity (C6/A) | 77.06\% | 75.02\% | 72.69\% | 65.07\% | 56.78\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 12.21\% | 9.91\% | 8.61\% | 5.74\% | 7.99\% |
| 5.Provision against NPL to NPLs (C7/C6) | 69.15\% | 70.74\% | 76.54\% | 78.90\% | 83.74\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.12\% | 8.19\% | 8.07\% | 7.97\% | 7.79\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 4.46 | 4.32 | 5.27 | 4.72 | 5.01 |
| 3. Break up value per share (A/E1) | 17.76 | 0.42 | 19.15 | 20.97 | 9.05 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 8.39 | 9.18 | 9.87 | 9.71 | 9.57 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 19.03 | 9.51 | 3.15 | 4.26 | 9.49 |

Public Sector Banks - Overall
A.Total equity (A1 to A3)
1.Share capital
2.Reserves
3.Un appropriated profit 4.Others
B.Total liabilities(B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
2. Balances with other banks
3. Lending to financial institutions
4.Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation

## E.Other items

1.No. of ordinary shares (000)
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies

## F.Efficiency ratios/profitability ratios

1.Spread (D3/D1)
2.Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)
4. Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/interest income(after prov.) to total assets(D5/C)
7.Markup/interest expense to markup/interest income (D2/D1)
8.Admin. expense to profit before tax. (D8/D9) (times)
9.Non-markup/interest expense to total income D7/(D1+D6)
10.Admin. expense to non-markup/interest income (D8/D6) (times)
11.Earning per share (D10/E1)

## G.Liquidity ratios

1.Cash \& cash equivalent to total assets (C1+C2)/C
2.Investment to total assets (C4/C)
3.Advances net of provisions to total assets (C8/C)
4.Deposits to total assets (B3/C)
5.Total liabilities to total assets (B/C)
6. Gross advances to deposits (C5/B3)
7.Gross advances to borrowing \& deposit C5/(B2+B3)

## H.Assets quality ratios

1.Non-performing loan to gross advances (C6/C5)
2. Provisions against NPLs to gross advances (C7/C5)
3.NPLs to shareholders equity (C6/A)
4.NPLs write off to NPLs provisions (D4/C7)
5.Provision against NPL to NPLs (C7/C6)
I.Capital /leverage ratios
1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E5/A) (times)
3.Break up value per share (A/E1)
4.Total deposit to total equity (B3/A) (times)

## J.Cash flow ratio

1.Cash generated from opration activities to profit after tax (E4/D10) (times)
(Thousand Rupees)

127,743,956
125,594,649

| $41,414,298$ | $44,283,634$ | $53,320,376$ |
| :--- | ---: | ---: | 29,284,865 $\begin{array}{lll}57,044,793 & 48,258,597 & 40,365,488\end{array}$

41,572,689 56,469,348

1,398,844,307

| $10,375,239$ | $1,663,370,815$ | $1,729,248,335$ |
| :--- | ---: | ---: |
| $17,151,226$ | $16,43,797$ |  |


| $76,090,791$ | $152,937,824$ | $78,027,179$ |
| ---: | ---: | ---: |
| $, 248,188,262$ | $1,413,810,930$ | $1,549,717,784$ |

64,190,015

1,568,160,952 $153,973,974$ $182,482,467$ $\begin{array}{rrrrr}153,973,974 & 182,782,467 & 190,767,068 & 132,241,916 & 189,292,592 \\ 34,010,092 & 36,706,462 & 27,360,760 & 18,338,859 & 32,921,483\end{array}$ 65,732,828 479,342,863 588,083,288 789,506,985 $166,497,486$
$97,029,696$ 105,264,572 34,777,267 107,846,639
129,208,288 140,

77,609,982 140,932,616
51,598,306 7,541,059

| $7,041,059$ | $10,189,996$ |
| :--- | :--- |
| $44,557,247$ | $41,915,369$ |


| $22,933,945$ | $29,593,719$ | 3 |
| :--- | :--- | :--- |
| $37,975,952$ | $44,867,049$ | 4 |

37,975,952 29,426,910 19,900,186

| $4,141,429$ | $1,852,5$ |
| ---: | ---: |
| $\mathrm{~N} / \mathrm{A}$ |  |

N/A
N/A
$107,777,017$
$598,692,115$

## 132

 598,6150,797,403
162,547,498
5
$53,995,222 \quad 52,284,775$ $\begin{array}{rr}82,386,158 & 65,309,700 \\ 2,006,640,791 & 2,260,909,568\end{array}$ $\begin{array}{rr}2,006,640,791 & 2,260,909,568 \\ 13,837,507 & 11,955,779\end{array}$ 145,722,809 124,744,530
$\begin{array}{rr}1,744,292,337 & 2,022,872,635 \\ 102,788,138 & 101,336,624\end{array}$
2,239,824,352 2,488,766,766

31,406,942
$1,171,334,054$
$1,038,243,712$
192,331,164
150,200,731 888,042,981 43,948,769 131,819,945
$168,164,204$
$93,106,464$
75,057,740
16,799,331
58,258,409
48,333,908
$59,852,101$
58,143,525
26,663,633
27,882,499
5,972,290
N/A
N/A


2014
2015

相
 39 5.42
6.83

| $35.22 \%$ | $38.39 \%$ | $44.63 \%$ |
| ---: | ---: | ---: |
| $2.56 \%$ | $2.83 \%$ | $3.02 \%$ |
| $6.76 \%$ | $13.79 \%$ | $17.15 \%$ |
| $0.46 \%$ | $0.93 \%$ | $1.12 \%$ |
| $1.62 \%$ | $1.57 \%$ | $1.94 \%$ |
| $1.56 \%$ | $2.32 \%$ | $2.34 \%$ |
| $64.78 \%$ | $61.61 \%$ | $55.37 \%$ |
| 3.84 | 3.76 | 2.18 |
| $27.41 \%$ | $28.40 \%$ | $27.65 \%$ |
| 1.53 | 1.52 | 1.20 |
| 1.66 | 3.51 | 4.67 |
|  |  |  |
| $11.31 \%$ | $6.72 \%$ | $8.93 \%$ |
| $32.04 \%$ | $38.21 \%$ | $47.06 \%$ |
| $44.00 \%$ | $39.74 \%$ | $35.68 \%$ |
| $80.34 \%$ | $77.88 \%$ | $81.28 \%$ |
| $89.65 \%$ | $89.59 \%$ | $90.84 \%$ |
| $62.63 \%$ | $58.64 \%$ | $51.33 \%$ |
| $59.62 \%$ | $54.12 \%$ | $48.34 \%$ |
|  |  |  |
| $18.61 \%$ | $17.94 \%$ | $18.52 \%$ |
| $12.55 \%$ | $12.98 \%$ | $14.47 \%$ |
| $138.22 \%$ | $121.66 \%$ | $118.32 \%$ |
| $15.75 \%$ | $8.57 \%$ | $11.18 \%$ |
| $67.46 \%$ | $72.39 \%$ | $78.09 \%$ |
|  |  |  |
| $6.78 \%$ | $6.73 \%$ | $6.53 \%$ |
| 5.89 | 5.26 | 5.97 |
| 24.51 | 25.42 | 27.22 |
| 11.86 | 11.57 | 12.44 |
|  |  |  |
| 1.25 | 8.19 | 14.66 |
|  |  |  |

FIRST WOMEN BANK LTD.
A.Total equity (A1 to A3)
1.Share capital
2.Reserves
3.Un appropriated profit 4.Others
B.Total liabilities(B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
2. Balances with other banks
3. Lending to financial institutions
4.Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation

## E.Other items

1.No. of ordinary shares (000)
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies

## F.Efficiency ratios/profitability ratios

1.Spread (D3/D1)
2.Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)
4. Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/interest income(after prov.) to total assets(D5/C)
7.Markup/interest expense to markup/interest income (D2/D1)
8.Admin. expense to profit before tax. (D8/D9) (times)
9.Non-markup/interest expense to total income D7/(D1+D6)
10.Admin. expense to non-markup/interest income (D8/D6) (times)
11.Earning per share (D10/E1)

## G.Liquidity ratios

1.Cash \& cash equivalent to total assets (C1+C2)/C
2. Investment to total assets (C4/C)
3.Advances net of provisions to total assets (C8/C)
4.Deposits to total assets (B3/C)
5.Total liabilities to total assets ( $B / C$ )
6. Gross advances to deposits (C5/B3)
7.Gross advances to borrowing \& deposit C5/(B2+B3)

## H.Assets quality ratios

1.Non-performing loan to gross advances (C6/C5)
2. Provisions against NPLs to gross advances (C7/C5)
3.NPLs to shareholders equity ( $\mathrm{C} 6 / \mathrm{A}$ )
4.NPLs write off to NPLs provisions (D4/C7)
5.Provision against NPL to NPLs (C7/C6)
I.Capital /leverage ratios
1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E5/A) (times)
3.Break up value per share (A/E1)
4.Total deposit to total equity (B3/A) (times)

## J.Cash flow ratio

1.Cash generated from opration activities to profit after tax (E4/D10) (times)

2011
1.598765
$1,598,765$
1,080,038 284,991 233,736 74,136 14,477,348 96,417 51,100
13,814,854 514,977 16,150,249 973,70 561,555
1,605,946

| $4,730,434$ | $7,263,885$ | $7,457,832$ | $7,300,567$ | $11,067,137$ |
| :--- | :--- | ---: | ---: | ---: |


| $7,901,127$ | $8,573,327$ | $9,669,321$ | $9,401,379$ | $9,253,38$ |
| ---: | ---: | ---: | ---: | ---: |


| 523,443 | 612,714 | 763,406 | $1,410,920$ | $1,894,617$ |
| :--- | :--- | :--- | :--- | :--- |
| 200,064 | 238,684 | 405,785 | $1,056,141$ | $1,283,106$ |


| $7,701,063$ | $8,334,643$ | $9,263,536$ | $8,345,238$ | $7,970,275$ |
| ---: | ---: | ---: | ---: | ---: |
| 229,344 | 239,084 | 287,591 | 383,314 | 337,357 |


| 348,206 | 624,686 | 863,725 | $1,054,060$ | 734,54 |
| :--- | :--- | :--- | :--- | :--- |
| $1,918,759$ | $1,798,231$ | $1,837,763$ | $1,798,495$ | $1,516,365$ |


| $1,918,759$ | 1,7 |
| :--- | :--- |
| $1,176,451$ |  |


| $1,176,451$ | $1,037,893$ | 1, |
| ---: | ---: | ---: |
| 742,308 | 760,338 |  |


| $(5,475)$ | 760,338 |
| ---: | ---: |
| 747,783 | 50,508 |

188,336 1,

| $1,117,808$ | 818,5 |
| ---: | ---: |
| 680,687 | 697,82 |

643,663 225,239
747,783
253,719

| 601,399 | 716,920 | 834,077 | 785,863 | 847,379 |
| :--- | ---: | ---: | ---: | ---: |
| 600,986 | 716,657 | 823,354 | 785,762 | 839,859 |
| 400,103 | 88,491 | $(222,325)$ | $(666,055)$ | 34,272 |


| 258,547 | 43,556 | $(206,073)$ | $(499,891)$ | 53,427 |
| :--- | :--- | :--- | :--- | :--- |

10
108,004
$0.00 \%$
$0.00 \%$
$0.070,465$
1,070,46
297,230
$38.69 \%$
$42.28 \%$

| $4.60 \%$ | $3.38 \%$ |
| ---: | ---: |
| $16.17 \%$ | $2.28 \%$ |


| $1.60 \%$ | $0.19 \%$ | $-12.04 \%$ | $-22.35 \%$ | $1.98 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| $1.57 \%$ | $0.42 \%$ | $-0.99 \%$ | $-2.66 \%$ | $0.25 \%$ |
|  | $0.65 \%$ | $0.44 \%$ | $1.92 \%$ |  |


| $4.63 \%$ | $3.15 \%$ | $2.30 \%$ | $0.20 \%$ | $2.21 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| $61.31 \%$ | $57.72 \%$ | $64.66 \%$ | $62.15 \%$ | 53.98 |


| $61.31 \%$ | $57.72 \%$ | $64.66 \%$ | $62.15 \%$ | $53.98 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| 1.50 | 8.10 | -3.70 | -1.18 | 24.5 |


| $27.68 \%$ | $37.86 \%$ | $42.29 \%$ | $41.77 \%$ | $44.01 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| 2.37 | 7.50 | 6.12 | 9.49 | 2.0 |
| 2.39 | 0.9 | 1.30 | -2.00 | 0.18 |

$9.51 \% \quad 8.11 \% \quad 8.91 \% \quad 9.07 \% \quad 5.80 \%$

| $29.29 \%$ | $32.27 \%$ | $35.92 \%$ | $38.86 \%$ | $51.84 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| $47.68 \%$ | $37.03 \%$ | $44.62 \%$ | $44.42 \%$ | $37.34 \%$ |

85.54\%
89.64
57.19\%
56.98\%


| $6.62 \%$ | $7.15 \%$ | $7.90 \%$ | $15.01 \%$ | $20.47 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| $2.53 \%$ | $2.78 \%$ | $4.20 \%$ | $11.23 \%$ | $13.87 \%$ |
| $32.74 \%$ | $32.05 \%$ | $44.59 \%$ | $63.08 \%$ | $70.19 \%$ |
| $-2.74 \%$ | $21.16 \%$ | $42.44 \%$ | $60.94 \%$ | $17.55 \%$ |
| $38.22 \%$ | $38.96 \%$ | $53.15 \%$ | $74.85 \%$ | $67.72 \%$ |
|  |  |  |  |  |
| $9.90 \%$ | $8.49 \%$ | $8.25 \%$ | $11.91 \%$ | $12.64 \%$ |
| 0.19 | 0.42 | 0.40 | 0.44 | 0.70 |
| 14.80 | 12.80 | 11.46 | 8.97 | 9.33 |
| 8.64 | 10.04 | 10.71 | 6.01 | 5.62 |
|  |  |  |  |  |
| 4.14 | 58.13 | -2.84 | 2.44 | 49.49 |


| NATIONAL BANK OF PAKISTAN |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 112,671,683 | 108,137,645 | 104,546,005 | 114,023,205 | 119,201,998 |
| 1.Share capital | 16,818,285 | 18,500,114 | 21,275,131 | 21,275,131 | 21,275,131 |
| 2.Reserves | 26,212,505 | 30,305,210 | 33,536,713 | 32,996,496 | 45,202,342 |
| 3.Un appropriated profit | 69,640,893 | 59,332,321 | 49,734,161 | 59,751,578 | 52,724,525 |
| 4.Others | 23,282,533 | 36,743,263 | 56,117,525 | 68,569,787 | 52,453,094 |
| B.Total liabilities(B1 to B4) | 1,019,012,206 | 1,171,468,349 | 1,211,585,733 | 1,367,066,089 | 1,540,219,076 |
| 1.Bills payable | 9,104,710 | 14,367,639 | 13,894,667 | 11,011,827 | 9,171,616 |
| 2.Borrowings from financial institutions | 27,671,746 | 52,158,143 | 23,258,971 | 38,208,413 | 22,384,853 |
| 3.Deposits and other accounts | 927,410,553 | 1,037,049,090 | 1,101,845,283 | 1,234,405,050 | 1,431,535,397 |
| 4.Other/misc. liabilities | 54,825,197 | 67,893,477 | 72,586,812 | 83,440,799 | 77,127,210 |
| C.Total assets (C1 to C4 + C8 to C10) | 1,154,966,422 | 1,316,349,257 | 1,372,249,263 | 1,549,659,081 | 1,711,874,168 |
| 1.Cash and balances with treasury banks | 131,843,344 | 158,756,638 | 158,230,033 | 98,246,783 | 151,190,845 |
| 2.Balances with other banks | 28,070,350 | 30,895,173 | 18,388,738 | 12,543,964 | 20,639,421 |
| 3.Lending to financial institutions | 43,973,531 | 8,280,997 | 51,941,866 | 111,794,127 | 10,638,524 |
| 4. Investments | 319,353,392 | 342,964,635 | 396,411,825 | 561,767,518 | 826,246,755 |
| 5.Gross advances | 595,630,955 | 734,349,374 | 713,042,502 | 731,980,299 | 694,384,994 |
| 6.Advances-non-performing/classified | 88,391,640 | 92,454,790 | 116,098,349 | 121,680,000 | 128,277,000 |
| 7.Provision against advances | 67,509,359 | 75,695,706 | 92,879,473 | 101,750,650 | 114,291,008 |
| 8.Advances net of provision (C5-C7) | 528,121,596 | 658,653,668 | 620,163,029 | 630,229,649 | 580,093,986 |
| 9. Fixed assets | 29,064,564 | 29,714,221 | 34,568,864 | 33,353,526 | 33,300,674 |
| 10.Other/misc. assets | 74,539,645 | 87,083,925 | 92,544,908 | 101,723,514 | 89,763,963 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 95,956,361 | 101,125,889 | 100,192,320 | 115,251,748 | 114,386,364 |
| 2.Markup/interest expensed | 48,566,973 | 56,552,485 | 60,894,358 | 68,461,921 | 59,999,374 |
| 3.Net markup/interest income | 47,389,388 | 44,573,404 | 39,297,962 | 46,789,827 | 54,386,990 |
| 4.Provisions and write-offs | 9,358,165 | 10,710,234 | 19,567,702 | 9,303,015 | 9,944,542 |
| 5.Net markup/interest income after provisions | 38,031,223 | 33,863,170 | 19,730,260 | 37,486,812 | 44,442,448 |
| 6.Non-markup/interest income | 19,738,325 | 24,804,561 | 25,951,678 | 30,304,608 | 34,998,407 |
| 7.Non-markup/interest expenses | 31,637,865 | 36,483,639 | 36,653,395 | 44,655,570 | 45,268,298 |
| 8.Administrative expenses | 30,945,203 | 35,921,902 | 37,677,868 | 41,518,462 | 43,720,204 |
| 9.Profit/(loss) before taxation | 26,131,683 | 22,184,092 | 7,082,543 | 7,064,666 | 14,095,974 |
| 10.Profit/(loss) after taxation | 17,724,846 | 15,665,428 | 5,306,783 | 16,071,184 | 20,076,583 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,681,828 | 1,850,011,327 | 2,127,513 | 2,127,513 | 2,127,513 |
| 2.Cash dividend | 75.00\% | 0.70\% | 0.20\% | 0.55\% | 0.75\% |
| 3.Stock dividend/bonus shares | 10.00\% | 0.15\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 41,816,805 | 60,861,739 | 34,505,746 | 88,068,030 | 347,740,298 |
| 5.Commitments and contigencies | 520,889,244 | 520,100,721 | 636,936,371 | 613,448,521 | 807,038,696 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 49.39\% | 44.08\% | 39.22\% | 40.60\% | 47.55\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.10\% | 3.39\% | 2.86\% | 3.02\% | 3.18\% |
| 3.Return on equity (ROE) (D10/A) | 15.73\% | 14.49\% | 5.08\% | 14.09\% | 16.84\% |
| 4.Return on assets (ROA) (D10/C) | 1.53\% | 1.19\% | 0.39\% | 1.04\% | 1.17\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.71\% | 1.88\% | 1.89\% | 1.96\% | 2.04\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.29\% | 2.57\% | 1.44\% | 2.42\% | 2.60\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 50.61\% | 55.92\% | 60.78\% | 59.40\% | 52.45\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.18 | 1.62 | 5.32 | 5.88 | 3.10 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 27.35\% | 28.97\% | 29.06\% | 30.68\% | 30.30\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.57 | 1.45 | 1.45 | 1.37 | 1.25 |
| 11.Earning per share (D10/E1) | 10.54 | 0.01 | 2.49 | 7.55 | 9.44 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 13.85\% | 14.41\% | 12.87\% | 7.15\% | 10.04\% |
| 2.Investment to total assets (C4/C) | 27.65\% | 26.05\% | 28.89\% | 36.25\% | 48.27\% |
| 3.Advances net of provisions to total assets (C8/C) | 45.73\% | 50.04\% | 45.19\% | 40.67\% | 33.89\% |
| 4.Deposits to total assets (B3/C) | 80.30\% | 78.78\% | 80.29\% | 79.66\% | 83.62\% |
| 5.Total liabilities to total assets (B/C) | 88.23\% | 88.99\% | 88.29\% | 88.22\% | 89.97\% |
| 6. Gross advances to deposits (C5/B3) | 64.23\% | 70.81\% | 64.71\% | 59.30\% | 48.51\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 62.36\% | 67.42\% | 63.38\% | 57.52\% | 47.76\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 14.84\% | 12.59\% | 16.28\% | 16.62\% | 18.47\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 11.33\% | 10.31\% | 13.03\% | 13.90\% | 16.46\% |
| 3.NPLs to shareholders equity (C6/A) | 78.45\% | 85.50\% | 111.05\% | 106.72\% | 107.61\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 13.86\% | 14.15\% | 21.07\% | 9.14\% | 8.70\% |
| 5.Provision against NPL to NPLs (C7/C6) | 76.38\% | 81.87\% | 80.00\% | 83.62\% | 89.10\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.76\% | 8.21\% | 7.62\% | 7.36\% | 6.96\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 4.62 | 4.81 | 6.09 | 5.38 | 6.77 |
| 3. Break up value per share (A/E1) | 66.99 | 0.06 | 49.14 | 53.59 | 56.03 |
| 4.Total deposit to total equity (B3/A) (times) | 8.23 | 9.59 | 10.54 | 10.83 | 12.01 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 2.36 | 3.89 | 6.50 | 5.48 | 17.32 |


| SINDH BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 10,749,561 | 11,037,333 | 11,702,080 | 12,777,454 | 14,013,963 |
| 1.Share capital | 10,000,000 | 10,000,000 | 10,000,000 | 10,000,000 | 10,000,000 |
| 2.Reserves | 149,912 | 327,466 | 460,647 | 676,543 | 925,638 |
| 3.Un appropriated profit | 599,649 | 709,867 | 1,241,433 | 2,100,911 | 3,088,325 |
| 4.Others | $(86,548)$ | 50,855 | $(375,193)$ | 1,324,940 | 759,640 |
| B.Total liabilities(B1 to B4) | 37,067,110 | 81,202,910 | 63,705,567 | 110,769,086 | 113,330,311 |
| 1.Bills payable | 42,251 | 176,125 | 362,522 | 399,591 | 288,681 |
| 2.Borrowings from financial institutions | 13,012,647 | 48,602,402 | 16,758,368 | 46,076,636 | 27,160,697 |
| 3.Deposits and other accounts | 23,517,740 | 31,469,652 | 45,756,220 | 61,884,036 | 83,920,800 |
| 4.Other/misc. liabilities | 494,472 | 954,731 | 828,457 | 2,408,823 | 1,960,133 |
| C.Total assets (C1 to C4 + C8 to C10) | 47,730,123 | 92,291,098 | 75,032,454 | 124,871,480 | 128,103,914 |
| 1.Cash and balances with treasury banks | 1,655,815 | 2,430,525 | 3,518,863 | 5,066,350 | 5,297,618 |
| 2.Balances with other banks | 243,519 | 424,573 | 190,823 | 537,713 | 1,086,079 |
| 3.Lending to financial institutions | 10,905,410 | 4,619,591 | 4,036,358 | 12,665,492 | 1,450,000 |
| 4.Investments | 26,081,535 | 62,631,024 | 36,785,844 | 59,466,891 | 69,644,245 |
| 5.Gross advances | 7,259,330 | 19,281,888 | 26,564,842 | 41,184,703 | 44,169,089 |
| 6.Advances-non-performing/classified | 0 | 0 | 0 | 0 | 0 |
| 7.Provision against advances | 0 | 0 | 0 | 0 | 0 |
| 8.Advances net of provision (C5-C7) | 7,259,330 | 19,281,888 | 26,564,842 | 41,184,703 | 44,169,089 |
| 9. Fixed assets | 584,054 | 1,556,804 | 1,766,303 | 1,811,990 | 1,901,601 |
| 10.Other/misc. assets | 1,000,460 | 1,346,693 | 2,169,421 | 4,138,341 | 4,555,282 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 3,704,280 | 6,141,198 | 6,329,381 | 8,932,332 | 10,129,122 |
| 2.Markup/interest expensed | 2,241,345 | 4,102,783 | 4,071,643 | 5,496,985 | 5,648,204 |
| 3.Net markup/interest income | 1,462,935 | 2,038,415 | 2,257,738 | 3,435,347 | 4,480,918 |
| 4.Provisions and write-offs | 31,382 | 1,069 | 17,292 | 19,078 | 2,520,355 |
| 5.Net markup/interest income after provisions | 1,431,553 | 2,037,346 | 2,240,446 | 3,416,269 | 1,960,563 |
| 6.Non-markup/interest income | 222,183 | 526,717 | 859,651 | 956,465 | 3,491,838 |
| 7.Non-markup/interest expenses | 513,773 | 1,278,432 | 2,146,697 | 2,761,048 | 3,377,497 |
| 8.Administrative expenses | 513,773 | 1,278,403 | 2,141,712 | 2,740,050 | 3,368,124 |
| 9.Profit/(loss) before taxation | 1,139,963 | 1,285,631 | 953,400 | 1,611,686 | 2,074,904 |
| 10.Profit/(loss) after taxation | 749,561 | 886,976 | 665,904 | 1,079,479 | 1,245,476 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| 2.Cash dividend | 0.00\% | 6.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 18,654,331 | 38,872,837 | $(24,032,149)$ | 22,133,894 | 12,116,388 |
| 5.Commitments and contigencies | 25,311,295 | 65,855,409 | 47,201,513 | 80,967,344 | 53,768,127 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 39.49\% | 33.19\% | 35.67\% | 38.46\% | 44.24\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.07\% | 2.21\% | 3.01\% | 2.75\% | 3.50\% |
| 3.Return on equity (ROE) (D10/A) | 6.97\% | 8.04\% | 5.69\% | 8.45\% | 8.89\% |
| 4.Return on assets (ROA) (D10/C) | 1.57\% | 0.96\% | 0.89\% | 0.86\% | 0.97\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.47\% | 0.57\% | 1.15\% | 0.77\% | 2.73\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.00\% | 2.21\% | 2.99\% | 2.74\% | 1.53\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 60.51\% | 66.81\% | 64.33\% | 61.54\% | 55.76\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.45 | 0.99 | 2.25 | 1.70 | 1.62 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 13.08\% | 19.17\% | 29.86\% | 27.92\% | 24.80\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.31 | 2.43 | 2.49 | 2.86 | 0.96 |
| 11.Earning per share (D10/E1) | 0.75 | 0.89 | 0.67 | 1.08 | 1.25 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 3.98\% | 3.09\% | 4.94\% | 4.49\% | 4.98\% |
| 2.Investment to total assets (C4/C) | 54.64\% | 67.86\% | 49.03\% | 47.62\% | 54.37\% |
| 3.Advances net of provisions to total assets (C8/C) | 15.21\% | 20.89\% | 35.40\% | 32.98\% | 34.48\% |
| 4.Deposits to total assets (B3/C) | 49.27\% | 34.10\% | 60.98\% | 49.56\% | 65.51\% |
| 5.Total liabilities to total assets (B/C) | 77.66\% | 87.99\% | 84.90\% | 88.71\% | 88.47\% |
| 6.Gross advances to deposits (C5/B3) | 30.87\% | 61.27\% | 58.06\% | 66.55\% | 52.63\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 19.87\% | 24.08\% | 42.49\% | 38.15\% | 39.76\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.NPLs to shareholders equity (C6/A) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | - | - | - | - | - |
| 5.Provision against NPL to NPLs (C7/C6) | - | - | - | - | - |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 22.52\% | 11.96\% | 15.60\% | 10.23\% | 10.94\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 2.35 | 5.97 | 4.03 | 6.34 | 3.84 |
| 3. Break up value per share (A/E1) | 10.75 | 11.04 | 11.70 | 12.78 | 14.01 |
| 4.Total deposit to total equity (B3/A) (times) | 2.19 | 2.85 | 3.91 | 4.84 | 5.99 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 24.89 | 43.83 | -36.09 | 20.50 | 9.73 |


| THE BANK OF KHYBER |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 9,700,427 | 10,775,628 | 11,912,791 | 13,210,811 | 13,972,998 |
| 1.Share capital | 8,228,001 | 9,001,433 | 10,000,000 | 10,002,524 | 10,002,524 |
| 2.Reserves | 722,501 | 937,541 | 1,170,871 | 1,430,231 | 1,788,074 |
| 3.Un appropriated profit | 749,925 | 836,654 | 741,920 | 1,778,056 | 2,182,400 |
| 4.Others | 665,067 | 951,171 | 644,006 | 1,708,761 | 1,944,578 |
| B.Total liabilities(B1 to B4) | 58,058,972 | 70,450,839 | 95,613,371 | 111,186,683 | 139,241,157 |
| 1.Bills payable | 281,292 | 558,026 | 521,035 | 586,407 | 504,884 |
| 2.Borrowings from financial institutions | 10,391,732 | 7,420,113 | 15,157,773 | 14,192,181 | 17,130,194 |
| 3.Deposits and other accounts | 45,548,423 | 60,043,083 | 77,217,733 | 92,263,694 | 117,292,012 |
| 4.Other/misc. liabilities | 1,837,525 | 2,429,617 | 2,716,830 | 4,144,401 | 4,314,067 |
| C.Total assets (C1 to C4 + C8 to C10) | 68,424,466 | 82,177,638 | 108,170,168 | 126,106,255 | 155,158,733 |
| 1.Cash and balances with treasury banks | 2,802,781 | 3,108,819 | 4,068,678 | 4,110,957 | 5,546,796 |
| 2.Balances with other banks | 1,527,561 | 1,649,512 | 3,813,251 | 2,509,508 | 6,513,497 |
| 3.Lending to financial institutions | 1,800,566 | 1,501,000 | 7,500,301 | 2,100,000 | 13,205,156 |
| 4. Investments | 36,684,689 | 45,671,700 | 53,363,163 | 72,431,445 | 88,296,124 |
| 5.Gross advances | 25,284,711 | 29,737,754 | 38,339,031 | 43,242,574 | 40,137,147 |
| 6.Advances-non-performing/classified | 3,938,731 | 4,334,605 | 3,856,641 | 4,756,683 | 5,132,863 |
| 7.Provision against advances | 2,996,912 | 3,016,021 | 2,888,830 | 3,185,404 | 3,683,536 |
| 8.Advances net of provision (C5-C7) | 22,287,799 | 26,721,733 | 35,450,201 | 40,057,170 | 36,453,611 |
| 9. Fixed assets | 1,301,822 | 1,359,149 | 1,604,464 | 1,641,054 | 1,924,825 |
| 10.Other/misc. assets | 2,019,248 | 2,165,725 | 2,370,110 | 3,256,121 | 3,218,724 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 6,946,827 | 7,204,937 | 7,406,787 | 9,750,676 | 10,869,473 |
| 2.Markup/interest expensed | 4,551,942 | 4,611,172 | 4,335,682 | 6,210,111 | 6,441,550 |
| 3.Net markup/interest income | 2,394,885 | 2,593,765 | 3,071,105 | 3,540,565 | 4,427,923 |
| 4.Provisions and write-offs | 244,624 | 178,113 | 82,381 | 234,645 | 580,542 |
| 5.Net markup/interest income after provisions | 2,150,261 | 2,415,652 | 2,988,724 | 3,305,920 | 3,847,381 |
| 6.Non-markup/interest income | 730,010 | 976,115 | 691,672 | 1,066,070 | 1,799,422 |
| 7.Non-markup/interest expenses | 1,506,483 | 1,822,549 | 2,011,166 | 2,471,467 | 2,688,171 |
| 8.Administrative expenses | 1,468,480 | 1,657,560 | 1,970,355 | 2,420,493 | 2,821,196 |
| 9.Profit/(loss) before taxation | 1,285,458 | 1,572,076 | 1,669,230 | 1,900,523 | 2,958,632 |
| 10.Profit/(loss) after taxation | 872,308 | 1,078,059 | 1,154,029 | 1,309,420 | 1,789,214 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 822,800 | 900,143 | 1,000,000 | 1,000,252 | 1,000,252 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.10\% | 0.13\% |
| 3.Stock dividend/bonus shares | 0.00\% | 9.40\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 13,250,791 | 9,862,004 | $(3,775,791)$ | 29,039,497 | 24,578,335 |
| 5.Commitments and contigencies | 9,270,649 | 14,977,927 | 12,654,725 | 16,125,707 | 17,199,886 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 34.47\% | 36.00\% | 41.46\% | 36.31\% | 40.74\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.50\% | 3.16\% | 2.84\% | 2.81\% | 2.85\% |
| 3.Return on equity (ROE) (D10/A) | 8.99\% | 10.00\% | 9.69\% | 9.91\% | 12.80\% |
| 4.Return on assets (ROA) (D10/C) | 1.27\% | 1.31\% | 1.07\% | 1.04\% | 1.15\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.07\% | 1.19\% | 0.64\% | 0.85\% | 1.16\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.14\% | 2.94\% | 2.76\% | 2.62\% | 2.48\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 65.53\% | 64.00\% | 58.54\% | 63.69\% | 59.26\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.14 | 1.05 | 1.18 | 1.27 | 0.95 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 19.62\% | 22.28\% | 24.83\% | 22.85\% | 21.22\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.01 | 1.70 | 2.85 | 2.27 | 1.57 |
| 11.Earning per share (D10/E1) | 1.06 | 1.20 | 1.15 | 1.31 | 1.79 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 6.33\% | 5.79\% | 7.29\% | 5.25\% | 7.77\% |
| 2.Investment to total assets (C4/C) | 53.61\% | 55.58\% | 49.33\% | 57.44\% | 56.91\% |
| 3.Advances net of provisions to total assets (C8/C) | 32.57\% | 32.52\% | 32.77\% | 31.76\% | 23.49\% |
| 4.Deposits to total assets (B3/C) | 66.57\% | 73.06\% | 71.39\% | 73.16\% | 75.59\% |
| 5.Total liabilities to total assets (B/C) | 84.85\% | 85.73\% | 88.39\% | 88.17\% | 89.74\% |
| 6.Gross advances to deposits (C5/B3) | 55.51\% | 49.53\% | 49.65\% | 46.87\% | 34.22\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 45.20\% | 44.08\% | 41.50\% | 40.62\% | 29.86\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 15.58\% | 14.58\% | 10.06\% | 11.00\% | 12.79\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 11.85\% | 10.14\% | 7.53\% | 7.37\% | 9.18\% |
| 3.NPLs to shareholders equity (C6/A) | 40.60\% | 40.23\% | 32.37\% | 36.01\% | 36.73\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 8.16\% | 5.91\% | 2.85\% | 7.37\% | 15.76\% |
| 5.Provision against NPL to NPLs (C7/C6) | 76.09\% | 69.58\% | 74.91\% | 66.97\% | 71.76\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 14.18\% | 13.11\% | 11.01\% | 10.48\% | 9.01\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.96 | 1.39 | 1.06 | 1.22 | 1.23 |
| 3.Break up value per share (A/E1) | 11.79 | 11.97 | 11.91 | 13.21 | 13.97 |
| 4. Total deposit to total equity (B3/A) (times) | 4.70 | 5.57 | 6.48 | 6.98 | 8.39 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 15.19 | 9.15 | $-3.27$ | 22.18 | 13.74 |


| THE BANK OF PUNJAB |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | $(6,976,480)$ | (6,267,811) | 815,765 | 8,549,166 | 12,659,280 |
| 1.Share capital | 5,287,974 | 5,287,974 | 10,551,132 | 15,551,132 | 15,551,132 |
| 2.Reserves | 1,914,956 | 1,187,433 | 1,539,659 | 2,081,243 | 2,329,001 |
| 3.Un appropriated profit | $(14,179,410)$ | (12,743,218) | $(11,275,026)$ | $(9,083,209)$ | $(5,220,853)$ |
| 4.Others | 17,637,501 | 18,638,460 | 12,641,392 | 10,807,486 | 10,018,483 |
| B.Total liabilities(B1 to B4) | 270,228,671 | 319,739,825 | 339,217,100 | 401,043,786 | 449,605,566 |
| 1.Bills payable | 850,569 | 1,500,709 | 1,506,335 | 1,727,731 | 1,887,432 |
| 2. Borrowings from financial institutions | 24,963,566 | 44,683,826 | 22,802,482 | 44,742,624 | 55,236,429 |
| 3.Deposits and other accounts | 237,896,692 | 266,055,761 | 306,560,694 | 342,290,693 | 374,960,986 |
| 4.Other/misc. liabilities | 6,517,844 | 7,499,529 | 8,347,589 | 12,282,738 | 17,520,719 |
| C.Total assets (C1 to C4 + C8 to C10) | 280,889,692 | 332,110,474 | 352,674,257 | 420,400,438 | 472,283,329 |
| 1.Cash and balances with treasury banks | 16,698,333 | 17,298,251 | 23,802,864 | 23,622,411 | 26,190,481 |
| 2.Balances with other banks | 3,607,107 | 3,101,170 | 4,265,296 | 2,239,170 | 4,512,033 |
| 3.Lending to financial institutions | 7,447,375 | 1,562,946 | 11,407,448 | 32,748,623 | 6,113,262 |
| 4.Investments | 92,492,813 | 129,552,044 | 123,973,891 | 154,943,890 | 176,079,793 |
| 5.Gross advances | 153,430,862 | 175,880,046 | 182,914,857 | 197,083,185 | 250,299,101 |
| 6.Advances-non-performing/classified | 73,643,672 | 69,328,698 | 59,914,726 | 55,611,275 | 57,026,684 |
| 7.Provision against advances | 26,323,361 | 26,314,161 | 25,675,259 | 26,809,770 | 30,943,081 |
| 8.Advances net of provision (C5-C7) | 127,107,501 | 149,565,885 | 157,239,598 | 170,273,415 | 219,356,020 |
| 9. Fixed assets | 3,597,483 | 3,473,491 | 3,514,801 | 5,490,121 | 6,484,312 |
| 10.Other/misc. assets | 29,939,080 | 27,556,687 | 28,470,359 | 31,082,808 | 33,547,428 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 20,682,061 | 24,662,361 | 24,191,140 | 29,517,673 | 31,262,880 |
| 2.Markup/interest expensed | 21,073,271 | 22,522,918 | 20,176,169 | 20,525,783 | 20,198,798 |
| 3.Net markup/interest income | $(391,210)$ | 2,139,443 | 4,014,971 | 8,991,890 | 11,064,082 |
| 4.Provisions and write-offs | $(2,587,637)$ | $(749,928)$ | $(650,900)$ | 1,178,099 | 3,528,653 |
| 5.Net markup/interest income after provisions | 2,196,427 | 2,889,371 | 4,665,871 | 7,813,791 | 7,535,429 |
| 6.Non-markup/interest income | 1,989,708 | 3,190,745 | 3,596,926 | 2,800,185 | 7,635,178 |
| 7.Non-markup/interest expenses | 3,716,432 | 4,565,509 | 5,284,802 | 6,252,530 | 7,670,756 |
| 8.Administrative expenses | 3,959,217 | 4,437,680 | 5,204,409 | 6,217,344 | 7,394,142 |
| 9.Profit/(loss) before taxation | 469,703 | 1,514,607 | 2,977,995 | 4,361,446 | 7,499,851 |
| 10.Profit/(loss) after taxation | 294,924 | 1,744,556 | 1,914,720 | 2,841,535 | 4,717,799 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 528,797 | 528,797 | 1,055,113 | 1,555,113 | 1,555,113 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 32,984,625 | 20,546,543 | 3,731,609 | 32,350,781 | 21,556,494 |
| 5.Commitments and contigencies | 42,923,697 | 67,933,839 | 72,816,035 | 82,313,250 | 90,330,466 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | -1.89\% | 8.67\% | 16.60\% | 30.46\% | 35.39\% |
| 2.Net markup/interest margin (D1-D2)/C | -0.14\% | 0.64\% | 1.14\% | 2.14\% | 2.34\% |
| 3.Return on equity (ROE) (D10/A) | -4.23\% | -27.83\% | 234.71\% | 33.24\% | 37.27\% |
| 4.Return on assets (ROA) (D10/C) | 0.10\% | 0.53\% | 0.54\% | 0.68\% | 1.00\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.71\% | 0.96\% | 1.02\% | 0.67\% | 1.62\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 0.78\% | 0.87\% | 1.32\% | 1.86\% | 1.60\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 101.89\% | 91.33\% | 83.40\% | 69.54\% | 64.61\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 8.43 | 2.93 | 1.75 | 1.43 | 0.99 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 16.39\% | 16.39\% | 19.02\% | 19.35\% | 19.72\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.99 | 1.39 | 1.45 | 2.22 | 0.97 |
| 11.Earning per share (D10/E1) | 0.56 | 3.30 | 1.81 | 1.83 | 3.03 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 7.23\% | 6.14\% | 7.96\% | 6.15\% | 6.50\% |
| 2.Investment to total assets (C4/C) | 32.93\% | 39.01\% | 35.15\% | 36.86\% | 37.28\% |
| 3.Advances net of provisions to total assets (C8/C) | 45.25\% | 45.03\% | 44.58\% | 40.50\% | 46.45\% |
| 4.Deposits to total assets (B3/C) | 84.69\% | 80.11\% | 86.92\% | 81.42\% | 79.39\% |
| 5.Total liabilities to total assets (B/C) | 96.20\% | 96.28\% | 96.18\% | 95.40\% | 95.20\% |
| 6.Gross advances to deposits (C5/B3) | 64.49\% | 66.11\% | 59.67\% | 57.58\% | 66.75\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 58.37\% | 56.60\% | 55.54\% | 50.92\% | 58.18\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 48.00\% | 39.42\% | 32.76\% | 28.22\% | 22.78\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 17.16\% | 14.96\% | 14.04\% | 13.60\% | 12.36\% |
| 3.NPLs to shareholders equity (C6/A) | -1,055.60\% | -1,106.11\% | 7,344.61\% | 650.49\% | 450.47\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | -9.83\% | -2.85\% | -2.54\% | 4.39\% | 11.40\% |
| 5.Provision against NPL to NPLs (C7/C6) | 35.74\% | 37.96\% | 42.85\% | 48.21\% | 54.26\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | -2.48\% | -1.89\% | 0.23\% | 2.03\% | 2.68\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | -6.15 | -10.84 | 89.26 | 9.63 | 7.14 |
| 3. Break up value per share (A/E1) | -13.19 | -11.85 | 0.77 | 5.50 | 8.14 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | -34.10 | -42.45 | 375.80 | 40.04 | 29.62 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 111.84 | 11.78 | 1.95 | 11.38 | 4.57 |

Private Sector Banks - Overall
Items 2011
A.Total equity (A1 to A3)

1. Share capital
2.Reserves
3.Un appropriated profit 4.Others
B.Total liabilities(B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
2.Balances with other banks
3. Lending to financial institutions
4. Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation

## E.Other items

1.No. of ordinary shares (000)
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies

## F.Efficiency ratios/profitability ratios

1.Spread (D3/D1)
2. Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)
4.Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/interest income(after prov.) to total assets(D5/C)
7.Markup/interest expense to markup/interest income (D2/D1)
8.Admin. expense to profit before tax. (D8/D9) (times)
9.Non-markup/interest expense to total income D7/(D1+D6)
10.Admin. expense to non-markup/interest income (D8/D6) (times)
11.Earning per share (D10/E1)

## G.Liquidity ratios

1.Cash \& cash equivalent to total assets (C1+C2)/C
2.Investment to total assets (C4/C)
3.Advances net of provisions to total assets (C8/C)
4.Deposits to total assets (B3/C)
5. Total liabilities to total assets ( $B / C$ )
6. Gross advances to deposits (C5/B3)
7.Gross advances to borrowing \& deposit C5/(B2+B3)

## H.Assets quality ratios

1.Non-performing loan to gross advances (C6/C5)
2. Provisions against NPLs to gross advances (C7/C5)
3.NPLs to shareholders equity (C6/A)
4.NPLs write off to NPLs provisions (D4/C7)
5.Provision against NPL to NPLs (C7/C6)

## I.Capital /leverage ratios

1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E5/A) (times)

3 .Break up value per share (A/E1)
4.Total deposit to total equity (B3/A) (times)

## J.Cash flow ratio

1.Cash generated from opration activities to profit after tax (E4/D10) (times)
$604,809,329$
$356,844,077$

| $356,844,077$ | $660,038,428$ | $700,986,471$ |
| :--- | :--- | :--- |

$149,928,873$
$98,036,379$
$(15,531,222)$

5,738,262,274
$70,475,916$
$510,975,918$

4,889,127,501
267,682,939
6,327,540,381 506,022,189 7,653,111,964 $\begin{array}{lll}138,661,021 & 155,962,528 & 174,902,534 \\ 125,427,433 & 120,345,674 & 167,990,374\end{array}$ 2,466,754,109
2,860,695,773 364,369,664 272,935,577 2,587,760,196 176,163,854 326,751,579 587,148,951 312,408,496 274,740,455 40,106,355 234,634,100 80,090,093 181,737,906 174,999,630 133,196,632
35

$790,488,790$
$382,637,011$ $909,450,056$
$430,321,383$ 227,623,325 251,505,348 70,913,468
10,307,672,797 130,002,521 1,486,485,767 8,361,814,814 329,369,695 11,288,036,321 756,303,106 164,633,937 5,444,092,832

$$
4,161,951,723
$$ 396,229,154 350,104,173 3,811,847,550 239,976,564 427,544,480

779,292,105 381,402,169 397,889,936 $25,123,113$
$372,766,823$ 158,089,350 272,163,150 263,189,303 260,430,207 155,017,384 $113,010,427$
$\mathrm{~N} / \mathrm{A}$ N/A
N/A $\begin{array}{rrrrr}2,019,016,887 & 1,020,482,293 & 343,035,795 & 519,001,016 & 1,379,417,262\end{array}$ $\begin{array}{ccccc} & & & & \\ 46.79 \% & 43.49 \% & 43.94 \% & 45.97 \% & 51.06 \%\end{array}$

|  | $3.55 \%$ | 3.23\% | $3.51 \%$ | $3.52 \%$ |
| :---: | :---: | :---: | :---: | :---: |
| 14.82\% | 15.09\% | 14.57\% | 17.20\% | 17.05\% |
| 1.42\% | 1.30\% | 1.23\% | 1.43\% | 1.37\% |
| 1.27\% | 1.36\% | 1.31\% | 1.37\% | 1.40\% |
| 3.71\% | 3.16\% | 2.99\% | 3.35\% | 3.30\% |
| 53.21\% | 56.51\% | 56.06\% | 54.03\% | 48.94\% |
| 1.31 | 1.29 | 1.42 | 1.17 | 1.01 |
| 27.24\% | 27.08\% | 29.14\% | 28.73\% | 29.03\% |
| 2.19 | 1.86 | 1.92 | 1.84 | 1.66 |
| 2.51 | 2.72 | 2.75 | 3.57 | 1.37 |
| 10.19\% | 10.06\% | 9.66\% | 7.47\% | 8.16\% |
| 38.98\% | 43.99\% | 43.45\% | 45.61\% | 48.23\% |
| 40.90\% | 37.38\% | 38.21\% | 37.11\% | 33.77\% |
| 77.27\% | 76.16\% | 80.90\% | 78.49\% | 74.08\% |
| 90.69\% | 91.24\% | 91.29\% | 90.74\% | 91.32\% |
| 58.51\% | 54.13\% | 52.08\% | 51.78\% | 49.77\% |
| 52.97\% | 47.72\% | 48.39\% | 47.06\% | 42.26\% |
| 12.74\% | 12.45\% | 11.38\% | 10.43\% | 9.52\% |
| 9.54\% | 9.33\% | 9.31\% | 8.69\% | 8.41\% |
| 60.25\% | 59.53\% | 56.96\% | 51.14\% | 43.57\% |
| 14.69\% | 10.26\% | 6.15\% | 4.54\% | 7.18\% |
| 74.91\% | 74.90\% | 81.78\% | 83.31\% | 88.36\% |
| 9.56\% | 8.62\% | 8.42\% | 8.29\% | 8.06\% |
| 4.39 | 4.13 | 5.21 | 4.68 | 4.92 |
| 16.95 | 18.05 | 18.89 | 20.78 | 8.05 |
| 8.08 | 8.83 | 9.61 | 9.47 | 9.19 |
| 22.53 | 10.25 | 3.36 | 3.82 | 8.90 |


| ALBARAKA BANK (PAKISTAN) LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 7,293,731 | 6,648,336 | 6,598,050 | 6,722,476 | 6,959,238 |
| 1.Share capital | 8,935,200 | 8,935,200 | 8,935,200 | 8,935,200 | 8,935,200 |
| 2.Reserves | 82,074 | 82,074 | 82,074 | 111,259 | 159,348 |
| 3.Un appropriated profit | $(1,723,543)$ | $(2,368,938)$ | $(2,419,224)$ | $(2,323,983)$ | (2,135,310) |
| 4.Others | $(769,063)$ | $(628,876)$ | $(749,857)$ | $(821,166)$ | $(686,001)$ |
| B.Total liabilities(B1 to B4) | 66,020,396 | 67,847,098 | 81,911,211 | 88,447,470 | 80,659,273 |
| 1.Bills payable | 451,030 | 746,651 | 725,609 | 679,810 | 883,698 |
| 2. Borrowings from financial institutions | 1,736,120 | 1,991,738 | 2,201,945 | 2,211,568 | 2,108,255 |
| 3.Deposits and other accounts | 61,559,026 | 63,278,655 | 75,647,097 | 80,222,579 | 71,644,386 |
| 4.Other/misc. liabilities | 2,274,220 | 1,830,054 | 3,336,560 | 5,333,513 | 6,022,934 |
| C.Total assets (C1 to C4 + C8 to C10) | 72,545,064 | 73,866,558 | 87,759,404 | 94,348,780 | 86,932,510 |
| 1.Cash and balances with treasury banks | 3,945,481 | 4,221,381 | 5,727,407 | 6,465,268 | 10,847,429 |
| 2.Balances with other banks | 7,577,186 | 6,712,477 | 16,565,377 | 3,741,342 | 1,560,544 |
| 3.Lending to financial institutions | 0 | 1,100,000 | 0 | 10,005,950 | 3,911,763 |
| 4. Investments | 26,179,416 | 27,421,461 | 22,161,963 | 19,560,668 | 15,278,354 |
| 5.Gross advances | 29,601,824 | 31,509,123 | 39,313,763 | 49,834,281 | 50,548,142 |
| 6.Advances-non-performing/classified | 4,466,038 | 6,093,026 | 5,248,051 | 4,176,617 | 4,042,561 |
| 7.Provision against advances | 1,991,116 | 2,726,675 | 2,793,818 | 2,811,703 | 2,903,452 |
| 8.Advances net of provision (C5-C7) | 27,610,708 | 28,782,448 | 36,519,945 | 47,022,578 | 47,644,690 |
| 9. Fixed assets | 2,798,165 | 2,629,176 | 2,725,753 | 2,667,194 | 2,671,911 |
| 10.Other/misc. assets | 4,434,108 | 2,999,615 | 4,058,959 | 4,885,780 | 5,017,819 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 6,699,178 | 6,271,140 | 6,131,232 | 6,682,974 | 6,269,086 |
| 2.Markup/interest expensed | 5,001,222 | 4,725,249 | 4,340,094 | 4,513,250 | 3,790,618 |
| 3.Net markup/interest income | 1,697,956 | 1,545,891 | 1,791,138 | 2,169,724 | 2,478,468 |
| 4.Provisions and write-offs | $(227,176)$ | 802,491 | 171,133 | 85,244 | $(125,442)$ |
| 5.Net markup/interest income after provisions | 1,925,132 | 743,400 | 1,620,005 | 2,084,480 | 2,603,910 |
| 6.Non-markup/interest income | 482,058 | 406,151 | 593,530 | 726,500 | 656,344 |
| 7.Non-markup/interest expenses | 1,926,488 | 2,105,964 | 2,247,137 | 2,594,392 | 2,853,645 |
| 8.Administrative expenses | 1,910,731 | 1,994,544 | 2,118,613 | 2,545,583 | 2,848,910 |
| 9.Profit/(loss) before taxation | 480,702 | $(956,413)$ | $(33,602)$ | 216,588 | 406,609 |
| 10.Profit/(loss) after taxation | 410,370 | $(644,940)$ | $(41,231)$ | 145,923 | 240,446 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 893,520 | 893,520 | 893,520 | 893,520 | 893,520 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 10,255,250 | 499,270 | 5,672,633 | $(18,149,262)$ | $(949,341)$ |
| 5.Commitments and contigencies | 12,436,239 | 13,347,433 | 17,008,199 | 18,906,867 | 15,603,136 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 25.35\% | 24.65\% | 29.21\% | 32.47\% | 39.53\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.34\% | 2.09\% | 2.04\% | 2.30\% | 2.85\% |
| 3.Return on equity (ROE) (D10/A) | 5.63\% | -9.70\% | -0.62\% | 2.17\% | 3.46\% |
| 4.Return on assets (ROA) (D10/C) | 0.57\% | -0.87\% | -0.05\% | 0.15\% | 0.28\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.66\% | 0.55\% | 0.68\% | 0.77\% | 0.76\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.65\% | 1.01\% | 1.85\% | 2.21\% | 3.00\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 74.65\% | 75.35\% | 70.79\% | 67.53\% | 60.47\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 3.97 | -2.09 | -63.05 | 11.75 | 7.01 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 26.83\% | 31.54\% | 33.42\% | 35.01\% | 41.21\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 3.96 | 4.91 | 3.57 | 3.50 | 4.34 |
| 11.Earning per share (D10/E1) | 0.46 | -0.72 | -0.05 | 0.16 | 0.27 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 15.88\% | 14.80\% | 25.40\% | 10.82\% | 14.27\% |
| 2.Investment to total assets (C4/C) | 36.09\% | 37.12\% | 25.25\% | 20.73\% | 17.57\% |
| 3.Advances net of provisions to total assets (C8/C) | 38.06\% | 38.97\% | 41.61\% | 49.84\% | 54.81\% |
| 4.Deposits to total assets (B3/C) | 84.86\% | 85.67\% | 86.20\% | 85.03\% | 82.41\% |
| 5.Total liabilities to total assets (B/C) | 91.01\% | 91.85\% | 93.34\% | 93.75\% | 92.78\% |
| 6.Gross advances to deposits (C5/B3) | 48.09\% | 49.79\% | 51.97\% | 62.12\% | 70.55\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 46.77\% | 48.27\% | 50.50\% | 60.45\% | 68.54\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 15.09\% | 19.34\% | 13.35\% | 8.38\% | 8.00\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 6.73\% | 8.65\% | 7.11\% | 5.64\% | 5.74\% |
| 3.NPLs to shareholders equity (C6/A) | 61.23\% | 91.65\% | 79.54\% | 62.13\% | 58.09\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | -11.41\% | 29.43\% | 6.13\% | 3.03\% | -4.32\% |
| 5.Provision against NPL to NPLs (C7/C6) | 44.58\% | 44.75\% | 53.24\% | 67.32\% | 71.82\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 10.05\% | 9.00\% | 7.52\% | 7.13\% | 8.01\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 1.71 | 2.01 | 2.58 | 2.81 | 2.24 |
| 3. Break up value per share (A/E1) | 8.16 | 7.44 | 7.38 | 7.52 | 7.79 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 8.44 | 9.52 | 11.47 | 11.93 | 10.29 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 24.99 | -0.77 | -137.58 | -124.38 | -3.95 |


| ALLIED BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 37,954,155 | 44,398,033 | 54,191,068 | 62,728,275 | 68,837,105 |
| 1.Share capital | 8,603,110 | 9,463,421 | 10,409,763 | 11,450,739 | 11,450,739 |
| 2.Reserves | 8,762,745 | 10,899,279 | 12,438,158 | 13,549,355 | 15,102,026 |
| 3.Un appropriated profit | 20,588,300 | 24,035,333 | 31,343,147 | 37,728,181 | 42,284,340 |
| 4.Others | 5,717,786 | 7,987,705 | 12,494,537 | 18,836,540 | 21,287,810 |
| B.Total liabilities(B1 to B4) | 472,437,811 | 581,706,017 | 668,076,210 | 761,532,751 | 902,614,332 |
| 1.Bills payable | 4,015,317 | 6,203,051 | 4,878,594 | 4,831,801 | 4,942,189 |
| 2.Borrowings from financial institutions | 49,993,200 | 38,916,192 | 32,952,406 | 66,096,472 | 137,959,818 |
| 3.Deposits and other accounts | 399,560,790 | 514,702,444 | 608,406,629 | 667,863,871 | 734,546,015 |
| 4.Other/misc. liabilities | 18,868,504 | 21,884,330 | 21,838,581 | 22,740,607 | 25,166,310 |
| C.Total assets (C1 to C4 + C8 to C10) | 516,109,752 | 634,091,755 | 734,761,815 | 843,097,566 | 992,739,247 |
| 1.Cash and balances with treasury banks | 36,479,765 | 43,351,703 | 44,673,129 | 41,252,303 | 56,711,623 |
| 2.Balances with other banks | 1,679,121 | 1,029,292 | 1,102,237 | 873,500 | 4,077,613 |
| 3.Lending to financial institutions | 1,361,754 | 10,720,935 | 12,461,403 | 2,030,062 | 3,628,366 |
| 4.Investments | 195,789,638 | 267,682,679 | 363,810,550 | 429,397,275 | 544,833,263 |
| 5.Gross advances | 262,143,554 | 288,920,715 | 285,410,673 | 325,868,449 | 340,812,197 |
| 6.Advances-non-performing/classified | 20,452,465 | 20,667,561 | 19,423,896 | 22,921,542 | 21,903,729 |
| 7.Provision against advances | 17,703,717 | 17,805,032 | 18,374,552 | 19,810,564 | 19,164,266 |
| 8.Advances net of provision (C5-C7) | 244,439,837 | 271,115,683 | 267,036,121 | 306,057,885 | 321,647,931 |
| $9 . F i x e d$ assets | 18,095,123 | 21,983,646 | 22,096,771 | 27,270,823 | 28,869,612 |
| 10.Other/misc. assets | 18,264,514 | 18,207,817 | 23,581,604 | 36,215,718 | 32,970,839 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 51,828,897 | 49,512,005 | 54,223,499 | 67,003,172 | 72,118,859 |
| 2.Markup/interest expensed | 26,696,185 | 31,180,990 | 32,562,330 | 38,830,336 | 35,966,922 |
| 3.Net markup/interest income | 25,132,712 | 18,331,015 | 21,661,169 | 28,172,836 | 36,151,937 |
| 4.Provisions and write-offs | 3,009,024 | 650,560 | 564,943 | 1,609,307 | 1,524,368 |
| 5.Net markup/interest income after provisions | 22,123,688 | 17,680,455 | 21,096,226 | 26,563,529 | 34,627,569 |
| 6.Non-markup/interest income | 7,263,796 | 14,244,897 | 9,950,599 | 13,185,064 | 10,309,483 |
| 7.Non-markup/interest expenses | 14,129,619 | 15,813,767 | 16,115,545 | 17,316,017 | 19,161,471 |
| 8.Administrative expenses | 13,289,101 | 14,720,902 | 15,675,537 | 17,162,112 | 18,464,116 |
| 9.Profit/(loss) before taxation | 15,257,865 | 16,111,585 | 14,931,280 | 22,432,576 | 25,755,581 |
| 10.Profit/(loss) after taxation | 10,256,173 | 11,847,511 | 14,783,175 | 15,202,000 | 15,314,275 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 860,311 | 946,342 | 1,040,976 | 1,145,074 | 1,145,074 |
| 2.Cash dividend | 50.00\% | 65.00\% | 52.50\% | 0.65\% | 0.70\% |
| 3.Stock dividend/bonus shares | 10.00\% | 10.00\% | 10.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 86,857,938 | 75,355,317 | 96,323,230 | 57,513,746 | 148,497,943 |
| 5.Commitments and contigencies | 173,528,427 | 138,568,953 | 271,936,676 | 196,395,364 | 222,773,404 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 48.49\% | 37.02\% | 39.95\% | 42.05\% | 50.13\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.87\% | 2.89\% | 2.95\% | 3.34\% | 3.64\% |
| 3.Return on equity (ROE) (D10/A) | 27.02\% | 26.68\% | 27.28\% | 24.23\% | 22.25\% |
| 4.Return on assets (ROA) (D10/C) | 1.99\% | 1.87\% | 2.01\% | 1.80\% | 1.54\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.41\% | 2.25\% | 1.35\% | 1.56\% | 1.04\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 4.29\% | 2.79\% | 2.87\% | 3.15\% | 3.49\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 51.51\% | 62.98\% | 60.05\% | 57.95\% | 49.87\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.87 | 0.91 | 1.05 | 0.77 | 0.72 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 23.91\% | 24.80\% | 25.11\% | 21.59\% | 23.25\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.83 | 1.03 | 1.58 | 1.30 | 1.79 |
| 11.Earning per share (D10/E1) | 11.92 | 12.52 | 14.20 | 13.28 | 13.37 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 7.39\% | 7.00\% | 6.23\% | 5.00\% | 6.12\% |
| 2.Investment to total assets (C4/C) | 37.94\% | 42.22\% | 49.51\% | 50.93\% | 54.88\% |
| 3.Advances net of provisions to total assets (C8/C) | 47.36\% | 42.76\% | 36.34\% | 36.30\% | 32.40\% |
| 4.Deposits to total assets (B3/C) | 77.42\% | 81.17\% | 82.80\% | 79.22\% | 73.99\% |
| 5.Total liabilities to total assets (B/C) | 91.54\% | 91.74\% | 90.92\% | 90.33\% | 90.92\% |
| 6.Gross advances to deposits (C5/B3) | 65.61\% | 56.13\% | 46.91\% | 48.79\% | 46.40\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 58.31\% | 52.19\% | 44.50\% | 44.40\% | 39.06\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 7.80\% | 7.15\% | 6.81\% | 7.03\% | 6.43\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 6.75\% | 6.16\% | 6.44\% | 6.08\% | 5.62\% |
| 3.NPLs to shareholders equity (C6/A) | 53.89\% | 46.55\% | 35.84\% | 36.54\% | 31.82\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 17.00\% | 3.65\% | 3.07\% | 8.12\% | 7.95\% |
| 5.Provision against NPL to NPLs (C7/C6) | 86.56\% | 86.15\% | 94.60\% | 86.43\% | 87.49\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 7.35\% | 7.00\% | 7.38\% | 7.44\% | 6.93\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 4.57 | 3.12 | 5.02 | 3.13 | 3.24 |
| 3. Break up value per share (A/E1) | 44.12 | 46.92 | 52.06 | 54.78 | 60.12 |
| 4.Total deposit to total equity (B3/A) (times) | 10.53 | 11.59 | 11.23 | 10.65 | 10.67 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 8.47 | 6.36 | 6.52 | 3.78 | 9.70 |


| ASKARI BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 16,502,392 | 17,700,366 | 16,844,299 | 19,576,369 | 21,997,071 |
| 1.Share capital | 7,070,184 | 8,130,711 | 12,602,602 | 12,602,602 | 12,602,602 |
| 2.Reserves | 8,135,795 | 8,541,776 | 5,612,416 | 4,823,738 | 6,445,888 |
| 3.Un appropriated profit | 1,296,413 | 1,027,879 | $(1,370,719)$ | 2,150,029 | 2,948,581 |
| 4.Others | 1,267,484 | 2,010,584 | 2,127,210 | 4,449,598 | 5,076,719 |
| B.Total liabilities(B1 to B4) | 326,069,407 | 333,471,451 | 376,125,252 | 423,585,734 | 509,114,950 |
| 1.Bills payable | 2,756,032 | 3,700,156 | 5,687,542 | 6,855,020 | 6,094,885 |
| 2.Borrowings from financial institutions | 17,274,979 | 8,376,740 | 24,545,879 | 13,742,030 | 57,323,250 |
| 3.Deposits and other accounts | 291,499,395 | 306,929,729 | 335,173,378 | 387,534,873 | 433,130,465 |
| 4.Other/misc. liabilities | 14,539,001 | 14,464,826 | 10,718,453 | 15,453,811 | 12,566,350 |
| C.Total assets (C1 to C4 + C8 to C10) | 343,839,283 | 353,182,401 | 395,096,761 | 447,611,701 | 536,188,740 |
| 1.Cash and balances with treasury banks | 26,168,206 | 24,435,422 | 26,104,835 | 19,130,113 | 29,685,228 |
| 2.Balances with other banks | 6,236,116 | 8,865,303 | 9,124,531 | 7,121,128 | 8,358,930 |
| 3.Lending to financial institutions | 1,613,584 | 6,341,474 | 2,503,206 | 3,427,753 | 812,898 |
| 4. Investments | 133,655,387 | 145,354,253 | 165,897,833 | 217,213,560 | 268,048,928 |
| 5.Gross advances | 167,381,246 | 162,855,583 | 192,174,870 | 198,851,228 | 228,418,735 |
| 6.Advances-non-performing/classified | 23,645,541 | 26,518,448 | 33,119,829 | 31,375,729 | 31,483,717 |
| 7.Provision against advances | 16,668,690 | 19,127,748 | 28,618,241 | 28,169,065 | 28,482,186 |
| 8.Advances net of provision (C5-C7) | 150,712,556 | 143,727,835 | 163,556,629 | 170,682,163 | 199,936,549 |
| 9.Fixed assets | 9,451,033 | 8,901,522 | 8,623,409 | 8,350,849 | 9,278,150 |
| 10.Other/misc. assets | 16,002,401 | 15,556,592 | 19,286,318 | 21,686,135 | 20,068,057 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 32,768,950 | 32,404,345 | 27,961,790 | 34,621,111 | 36,593,889 |
| 2.Markup/interest expensed | 22,699,089 | 22,973,385 | 19,363,025 | 22,712,353 | 21,688,045 |
| 3.Net markup/interest income | 10,069,861 | 9,430,960 | 8,598,765 | 11,908,758 | 14,905,844 |
| 4.Provisions and write-offs | 1,771,471 | 2,693,356 | 11,010,870 | 321,978 | 879,052 |
| 5.Net markup/interest income after provisions | 8,298,390 | 6,737,604 | $(2,412,105)$ | 11,586,780 | 14,026,792 |
| 6.Non-markup/interest income | 3,017,770 | 4,316,216 | 3,773,640 | 5,644,145 | 6,780,096 |
| 7.Non-markup/interest expenses | 8,874,165 | 9,308,616 | 9,708,872 | 11,406,929 | 12,469,796 |
| 8.Administrative expenses | 8,787,381 | 9,219,602 | 9,566,692 | 11,234,277 | 12,202,734 |
| 9.Profit/(loss) before taxation | 2,454,944 | 1,773,018 | $(8,323,331)$ | 5,869,091 | 8,337,092 |
| 10.Profit/(loss) after taxation | 1,705,207 | 1,296,106 | $(5,377,240)$ | 4,093,724 | 4,943,987 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 707,018 | 813,071 | 1,260,260 | 1,260,260 | 1,260,260 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.20\% | 0.23\% |
| 3.Stock dividend/bonus shares | 15.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 36,472,843 | 10,998,418 | 22,948,292 | 36,608,455 | 67,460,043 |
| 5.Commitments and contigencies | 165,250,062 | 192,114,856 | 300,867,003 | 243,258,420 | 291,779,594 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 30.73\% | 29.10\% | 30.75\% | 34.40\% | 40.73\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.93\% | 2.67\% | 2.18\% | 2.66\% | 2.78\% |
| 3.Return on equity (ROE) (D10/A) | 10.33\% | 7.32\% | -31.92\% | 20.91\% | 22.48\% |
| 4.Return on assets (ROA) (D10/C) | 0.50\% | 0.37\% | -1.36\% | 0.91\% | 0.92\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.88\% | 1.22\% | 0.96\% | 1.26\% | 1.26\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.41\% | 1.91\% | -0.61\% | 2.59\% | 2.62\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 69.27\% | 70.90\% | 69.25\% | 65.60\% | 59.27\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 3.58 | 5.20 | -1.15 | 1.91 | 1.46 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 24.80\% | 25.35\% | 30.59\% | 28.33\% | 28.75\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.91 | 2.14 | 2.54 | 1.99 | 1.80 |
| 11.Earning per share (D10/E1) | 2.41 | 1.59 | -4.27 | 3.25 | 3.92 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 9.42\% | 9.43\% | 8.92\% | 5.86\% | 7.10\% |
| 2.Investment to total assets (C4/C) | 38.87\% | 41.16\% | 41.99\% | 48.53\% | 49.99\% |
| 3.Advances net of provisions to total assets (C8/C) | 43.83\% | 40.70\% | 41.40\% | 38.13\% | 37.29\% |
| 4.Deposits to total assets (B3/C) | 84.78\% | 86.90\% | 84.83\% | 86.58\% | 80.78\% |
| 5.Total liabilities to total assets (B/C) | 94.83\% | 94.42\% | 95.20\% | 94.63\% | 94.95\% |
| 6.Gross advances to deposits (C5/B3) | 57.42\% | 53.06\% | 57.34\% | 51.31\% | 52.74\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 54.21\% | 51.65\% | 53.42\% | 49.55\% | 46.57\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 14.13\% | 16.28\% | 17.23\% | 15.78\% | 13.78\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 9.96\% | 11.75\% | 14.89\% | 14.17\% | 12.47\% |
| 3.NPLs to shareholders equity (C6/A) | 143.29\% | 149.82\% | 196.62\% | 160.27\% | 143.13\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 10.63\% | 14.08\% | 38.48\% | 1.14\% | 3.09\% |
| 5.Provision against NPL to NPLs (C7/C6) | 70.49\% | 72.13\% | 86.41\% | 89.78\% | 90.47\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 4.80\% | 5.01\% | 4.26\% | 4.37\% | 4.10\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 10.01 | 10.85 | 17.86 | 12.43 | 13.26 |
| 3. Break up value per share (A/E1) | 23.34 | 21.77 | 13.37 | 15.53 | 17.45 |
| 4. Total deposit to total equity (B3/A) (times) | 17.66 | 17.34 | 19.90 | 19.80 | 19.69 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 21.39 | 8.49 | -4.27 | 8.94 | 13.64 |

BANK AL-HABIB LTD.
(Thousand Rupees)

| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A.Total equity (A1 to A3) | 17,764,531 | 21,166,991 | 23,377,134 | 27,787,510 | 31,858,092 |
| 1.Share capital | 8,785,972 | 10,103,868 | 10,103,868 | 11,114,254 | 11,114,254 |
| 2.Reserves | 5,324,689 | 6,464,546 | 7,569,407 | 8,760,911 | 10,329,233 |
| 3.Un appropriated profit | 3,653,870 | 4,598,577 | 5,703,859 | 7,912,345 | 10,414,605 |
| 4.Others | 2,132,629 | 2,894,776 | 2,204,100 | 5,239,053 | 6,333,442 |
| B.Total liabilities(B1 to B4) | 364,628,454 | 429,292,175 | 435,440,679 | 546,283,877 | 601,832,280 |
| 1.Bills payable | 4,979,720 | 5,257,191 | 6,173,102 | 7,984,808 | 8,665,462 |
| 2.Borrowings from financial institutions | 43,441,594 | 69,622,055 | 29,480,026 | 78,455,452 | 62,592,299 |
| 3.Deposits and other accounts | 302,097,187 | 340,386,558 | 386,098,828 | 446,311,464 | 516,197,547 |
| 4.Other/misc. liabilities | 14,109,953 | 14,026,371 | 13,688,723 | 13,532,153 | 14,376,972 |
| C.Total assets (C1 to C4 + C8 to C10) | 384,525,614 | 453,353,942 | 461,021,913 | 579,310,440 | 640,023,814 |
| 1.Cash and balances with treasury banks | 22,957,988 | 27,464,345 | 32,199,552 | 34,201,844 | 38,577,760 |
| 2.Balances with other banks | 6,744,643 | 9,747,248 | 2,664,729 | 4,352,769 | 3,204,284 |
| 3.Lending to financial institutions | 0 | 993,981 | 0 | 0 | 5,818,072 |
| 4.Investments | 223,105,101 | 249,923,504 | 239,986,042 | 331,737,516 | 355,081,488 |
| 5.Gross advances | 119,994,310 | 153,453,820 | 173,652,265 | 187,973,099 | 214,272,507 |
| 6.Advances-non-performing/classified | 3,203,630 | 3,705,730 | 3,699,903 | 5,024,778 | 5,874,374 |
| 7.Provision against advances | 5,131,178 | 5,593,992 | 6,083,195 | 6,615,999 | 8,413,650 |
| 8.Advances net of provision (C5-C7) | 114,863,132 | 147,859,828 | 167,569,070 | 181,357,100 | 205,858,857 |
| 9. Fixed assets | 10,791,345 | 11,241,539 | 11,815,577 | 13,917,781 | 15,782,394 |
| 10.Other/misc. assets | 6,063,405 | 6,123,497 | 6,786,943 | 13,743,430 | 15,700,959 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 36,529,237 | 41,474,034 | 37,254,862 | 44,007,124 | 50,310,263 |
| 2.Markup/interest expensed | 22,372,988 | 26,105,028 | 22,993,817 | 24,933,172 | 25,475,557 |
| 3.Net markup/interest income | 14,156,249 | 15,369,006 | 14,261,045 | 19,073,952 | 24,834,706 |
| 4.Provisions and write-offs | 1,820,779 | 466,087 | 479,791 | 558,452 | 1,965,335 |
| 5.Net markup/interest income after provisions | 12,335,470 | 14,902,919 | 13,781,254 | 18,515,500 | 22,869,371 |
| 6.Non-markup/interest income | 2,607,806 | 3,032,853 | 3,989,957 | 3,949,871 | 4,486,469 |
| 7.Non-markup/interest expenses | 7,784,283 | 8,997,632 | 10,218,355 | 12,462,132 | 15,090,191 |
| 8.Administrative expenses | 7,621,965 | 8,799,419 | 10,050,407 | 12,249,905 | 14,749,244 |
| 9.Profit/(loss) before taxation | 7,158,993 | 8,938,140 | 7,552,856 | 10,003,239 | 12,265,649 |
| 10.Profit/(loss) after taxation | 4,537,104 | 5,519,418 | 5,198,257 | 6,436,370 | 7,331,752 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 878,597 | 1,010,387 | 1,010,387 | 1,111,425 | 1,111,425 |
| 2.Cash dividend | 25.00\% | 30.00\% | 20.00\% | 0.30\% | 0.35\% |
| 3.Stock dividend/bonus shares | 15.00\% | - | 10.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 94,364,848 | 36,872,715 | $(7,787,747)$ | 98,072,605 | 31,611,638 |
| 5.Commitments and contigencies | 106,642,467 | 107,919,532 | 142,357,354 | 180,944,658 | 221,070,043 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 38.75\% | 37.06\% | 38.28\% | 43.34\% | 49.36\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.68\% | 3.39\% | 3.09\% | 3.29\% | 3.88\% |
| 3.Return on equity (ROE) (D10/A) | 25.54\% | 26.08\% | 22.24\% | 23.16\% | 23.01\% |
| 4.Return on assets (ROA) (D10/C) | 1.18\% | 1.22\% | 1.13\% | 1.11\% | 1.15\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.68\% | 0.67\% | 0.87\% | 0.68\% | 0.70\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.21\% | 3.29\% | 2.99\% | 3.20\% | 3.57\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 61.25\% | 62.94\% | 61.72\% | 56.66\% | 50.64\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.06 | 0.98 | 1.33 | 1.22 | 1.20 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 19.89\% | 20.22\% | 24.77\% | 25.99\% | 27.54\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.92 | 2.90 | 2.52 | 3.10 | 3.29 |
| 11.Earning per share (D10/E1) | 5.16 | 5.46 | 5.14 | 5.79 | 6.60 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 7.72\% | 8.21\% | 7.56\% | 6.66\% | 6.53\% |
| 2. Investment to total assets (C4/C) | 58.02\% | 55.13\% | 52.06\% | 57.26\% | 55.48\% |
| 3.Advances net of provisions to total assets (C8/C) | 29.87\% | 32.61\% | 36.35\% | 31.31\% | 32.16\% |
| 4.Deposits to total assets (B3/C) | 78.56\% | 75.08\% | 83.75\% | 77.04\% | 80.65\% |
| 5.Total liabilities to total assets (B/C) | 94.83\% | 94.69\% | 94.45\% | 94.30\% | 94.03\% |
| 6.Gross advances to deposits (C5/B3) | 39.72\% | 45.08\% | 44.98\% | 42.12\% | 41.51\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 34.73\% | 37.43\% | 41.79\% | 35.82\% | 37.02\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 2.67\% | 2.41\% | 2.13\% | 2.67\% | 2.74\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 4.28\% | 3.65\% | 3.50\% | 3.52\% | 3.93\% |
| 3.NPLs to shareholders equity (C6/A) | 18.03\% | 17.51\% | 15.83\% | 18.08\% | 18.44\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 35.48\% | 8.33\% | 7.89\% | 8.44\% | 23.36\% |
| 5.Provision against NPL to NPLs (C7/C6) | 160.17\% | 150.96\% | 164.41\% | 131.67\% | 143.23\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 4.62\% | 4.67\% | 5.07\% | 4.80\% | 4.98\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 6.00 | 5.10 | 6.09 | 6.51 | 6.94 |
| 3. Break up value per share (A/E1) | 20.22 | 20.95 | 23.14 | 25.00 | 28.66 |
| 4.Total deposit to total equity (B3/A) (times) | 17.01 | 16.08 | 16.52 | 16.06 | 16.20 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 20.80 | 6.68 | -1.50 | 15.24 | 4.31 |


| BANK ALFALAH LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 22,616,390 | 25,501,657 | 28,265,616 | 38,302,325 | 42,875,670 |
| 1.Share capital | 13,491,563 | 13,491,563 | 13,491,563 | 15,872,427 | 15,898,062 |
| 2.Reserves | 4,100,264 | 5,636,549 | 7,274,222 | 12,338,026 | 14,164,120 |
| 3.Un appropriated profit | 5,024,563 | 6,373,545 | 7,499,831 | 10,091,872 | 12,813,488 |
| 4.Others | 2,937,152 | 4,557,662 | 3,636,128 | 7,265,239 | 11,217,066 |
| B.Total liabilities(B1 to B4) | 442,740,604 | 506,508,650 | 579,525,880 | 698,391,235 | 849,323,021 |
| 1.Bills payable | 5,403,453 | 8,430,910 | 9,543,480 | 11,758,155 | 9,733,929 |
| 2.Borrowings from financial institutions | 18,168,978 | 21,227,834 | 23,115,102 | 55,232,916 | 172,393,198 |
| 3.Deposits and other accounts | 401,233,153 | 457,044,400 | 525,525,770 | 605,956,904 | 640,137,161 |
| 4.Other/misc. liabilities | 17,935,020 | 19,805,506 | 21,341,528 | 25,443,260 | 27,058,733 |
| C.Total assets (C1 to C4 + C8 to C10) | 468,294,146 | 536,567,969 | 611,427,624 | 743,958,799 | 903,415,757 |
| 1.Cash and balances with treasury banks | 50,882,662 | 58,044,054 | 61,204,697 | 50,515,645 | 62,368,827 |
| 2.Balances with other banks | 17,424,487 | 26,720,993 | 34,764,008 | 12,334,368 | 16,583,138 |
| 3.Lending to financial institutions | 7,765,407 | 876,870 | 2,522,022 | 18,313,485 | 53,628,870 |
| 4.Investments | 166,531,768 | 189,486,762 | 219,690,369 | 324,960,872 | 397,516,448 |
| 5.Gross advances | 211,397,355 | 248,345,992 | 273,827,297 | 304,819,549 | 343,492,379 |
| 6.Advances-non-performing/classified | 19,096,614 | 22,181,548 | 17,946,629 | 19,412,623 | 18,455,759 |
| 7.Provision against advances | 12,928,843 | 14,412,634 | 13,047,447 | 14,251,170 | 16,192,819 |
| 8.Advances net of provision (C5-C7) | 198,468,512 | 233,933,358 | 260,779,850 | 290,568,379 | 327,299,560 |
| 9. Fixed assets | 13,388,683 | 13,747,520 | 14,835,200 | 15,796,592 | 17,317,691 |
| 10.Other/misc. assets | 13,832,627 | 13,758,412 | 17,631,478 | 31,469,458 | 28,701,223 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 44,298,178 | 46,079,918 | 43,961,060 | 55,374,052 | 61,424,713 |
| 2.Markup/interest expensed | 25,687,485 | 27,500,056 | 27,066,229 | 33,494,344 | 32,810,469 |
| 3.Net markup/interest income | 18,610,693 | 18,579,862 | 16,894,831 | 21,879,708 | 28,614,244 |
| 4.Provisions and write-offs | 4,329,500 | 3,558,532 | 1,053,648 | 1,533,833 | 2,286,900 |
| 5.Net markup/interest income after provisions | 14,281,193 | 15,021,330 | 15,841,183 | 20,345,875 | 26,327,344 |
| 6.Non-markup/interest income | 5,367,713 | 7,281,340 | 8,278,694 | 9,136,360 | 9,102,814 |
| 7.Non-markup/interest expenses | 14,215,188 | 15,519,468 | 17,312,666 | 20,804,878 | 22,772,986 |
| 8.Administrative expenses | 13,832,096 | 15,204,036 | 17,288,779 | 20,201,113 | 22,119,740 |
| 9.Profit/(loss) before taxation | 5,433,716 | 6,783,202 | 6,807,211 | 8,677,357 | 12,657,172 |
| 10.Profit/(loss) after taxation | 5,948,685 | 4,556,121 | 4,675,950 | 5,787,463 | 7,514,329 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,349,156 | 1,349,156 | 1,349,156 | 1,587,243 | 1,589,806 |
| 2.Cash dividend | 17.50\% | 20.00\% | 20.00\% | 0.20\% | 0.10\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 54,274,913 | 49,944,024 | 44,687,658 | 51,362,035 | 103,024,345 |
| 5.Commitments and contigencies | 189,279,494 | 124,627,168 | 175,384,351 | 229,830,360 | 420,610,750 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 42.01\% | 40.32\% | 38.43\% | 39.51\% | 46.58\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.97\% | 3.46\% | 2.76\% | 2.94\% | 3.17\% |
| 3.Return on equity (ROE) (D10/A) | 26.30\% | 17.87\% | 16.54\% | 15.11\% | 17.53\% |
| 4.Return on assets (ROA) (D10/C) | 1.27\% | 0.85\% | 0.76\% | 0.78\% | 0.83\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.15\% | 1.36\% | 1.35\% | 1.23\% | 1.01\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.05\% | 2.80\% | 2.59\% | 2.73\% | 2.91\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 57.99\% | 59.68\% | 61.57\% | 60.49\% | 53.42\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 2.55 | 2.24 | 2.54 | 2.33 | 1.75 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 28.62\% | 29.08\% | 33.14\% | 32.25\% | 32.29\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.58 | 2.09 | 2.09 | 2.21 | 2.43 |
| 11.Earning per share (D10/E1) | 4.41 | 3.38 | 3.47 | 3.65 | 4.73 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 14.59\% | 15.80\% | 15.70\% | 8.45\% | 8.74\% |
| 2. Investment to total assets (C4/C) | 35.56\% | 35.31\% | 35.93\% | 43.68\% | 44.00\% |
| 3.Advances net of provisions to total assets (C8/C) | 42.38\% | 43.60\% | 42.65\% | 39.06\% | 36.23\% |
| 4.Deposits to total assets (B3/C) | 85.68\% | 85.18\% | 85.95\% | 81.45\% | 70.86\% |
| 5.Total liabilities to total assets (B/C) | 94.54\% | 94.40\% | 94.78\% | 93.87\% | 94.01\% |
| 6.Gross advances to deposits (C5/B3) | 52.69\% | 54.34\% | 52.11\% | 50.30\% | 53.66\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 50.40\% | 51.93\% | 49.91\% | 46.10\% | 42.27\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 9.03\% | 8.93\% | 6.55\% | 6.37\% | 5.37\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 6.12\% | 5.80\% | 4.76\% | 4.68\% | 4.71\% |
| 3.NPLs to shareholders equity (C6/A) | 84.44\% | 86.98\% | 63.49\% | 50.68\% | 43.04\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 33.49\% | 24.69\% | 8.08\% | 10.76\% | 14.12\% |
| 5.Provision against NPL to NPLs (C7/C6) | 67.70\% | 64.98\% | 72.70\% | 73.41\% | 87.74\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 4.83\% | 4.75\% | 4.62\% | 5.15\% | 4.75\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 8.37 | 4.89 | 6.20 | 6.00 | 9.81 |
| 3. Break up value per share (A/E1) | 16.76 | 18.90 | 20.95 | 24.13 | 26.97 |
| 4. Total deposit to total equity (B3/A) (times) | 17.74 | 17.92 | 18.59 | 15.82 | 14.93 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 9.12 | 10.96 | 9.56 | 8.87 | 13.71 |

BANKISLAMI PAKISTAN LTD.

| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A.Total equity (A1 to A3) | 5,149,904 | 5,459,724 | 5,517,324 | 6,301,246 | 10,545,002 |
| 1.Share capital | 5,279,679 | 5,279,679 | 5,279,679 | 5,758,721 | 10,079,121 |
| 2.Reserves | 91,221 | 173,392 | 210,446 | 542,525 | 465,881 |
| 3.Un appropriated profit | $(220,996)$ | 6,653 | 27,199 | 0 | 0 |
| 4.Others | 169,078 | 131,809 | 728,559 | 571,563 | 939,233 |
| B.Total liabilities(B1 to B4) | 53,409,519 | 68,553,822 | 80,555,055 | 95,119,108 | 163,064,802 |
| 1.Bills payable | 798,853 | 1,251,010 | 835,562 | 918,435 | 1,523,933 |
| 2.Borrowings from financial institutions | 800,000 | 1,621,415 | 2,538,000 | 561,000 | 3,197,770 |
| 3.Deposits and other accounts | 50,468,674 | 64,110,616 | 75,169,991 | 90,330,870 | 152,661,140 |
| 4.Other/misc. liabilities | 1,341,992 | 1,570,781 | 2,011,502 | 3,308,803 | 5,681,959 |
| C.Total assets (C1 to C4 + C8 to C10) | 58,728,501 | 74,145,355 | 86,800,938 | 101,991,917 | 174,549,037 |
| 1.Cash and balances with treasury banks | 4,684,831 | 4,938,712 | 4,883,483 | 6,361,444 | 9,035,889 |
| 2.Balances with other banks | 549,411 | 806,282 | 1,018,717 | 847,890 | 2,016,267 |
| 3.Lending to financial institutions | 4,436,264 | 8,475,672 | 6,511,173 | 18,143,574 | 39,855,525 |
| 4.Investments | 20,891,908 | 28,817,928 | 31,429,302 | 30,511,422 | 35,801,058 |
| 5.Gross advances | 25,054,954 | 27,933,829 | 38,932,046 | 41,698,116 | 82,966,830 |
| 6.Advances-non-performing/classified | 838,101 | 1,205,222 | 1,108,871 | 1,061,929 | 15,230,980 |
| 7.Provision against advances | 389,495 | 500,567 | 623,313 | 601,058 | 13,538,752 |
| 8.Advances net of provision (C5-C7) | 24,665,459 | 27,433,262 | 38,308,733 | 41,097,058 | 69,428,078 |
| $9 . F i x e d$ assets | 1,816,863 | 1,919,513 | 2,966,620 | 3,387,282 | 5,659,689 |
| 10.Other/misc. assets | 1,683,765 | 1,753,986 | 1,682,910 | 1,643,247 | 12,752,531 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 5,502,154 | 5,993,510 | 6,290,316 | 7,819,383 | 8,831,175 |
| 2.Markup/interest expensed | 2,883,355 | 3,497,443 | 3,781,106 | 4,456,040 | 5,098,501 |
| 3.Net markup/interest income | 2,618,799 | 2,496,067 | 2,509,210 | 3,363,343 | 3,732,674 |
| 4.Provisions and write-offs | 60,523 | 96,072 | 122,746 | $(21,013)$ | $(633,912)$ |
| 5.Net markup/interest income after provisions | 2,558,276 | 2,399,995 | 2,386,464 | 3,384,356 | 4,366,586 |
| 6.Non-markup/interest income | 226,709 | 333,308 | 454,204 | 632,103 | 571,940 |
| 7.Non-markup/interest expenses | 2,176,398 | 2,263,827 | 2,528,129 | 3,546,581 | 5,222,504 |
| 8.Administrative expenses | 2,139,128 | 2,259,068 | 2,493,897 | 3,471,672 | 5,058,057 |
| 9.Profit/(loss) before taxation | 608,587 | 469,476 | 312,539 | 469,878 | $(163,630)$ |
| 10.Profit/(loss) after taxation | 409,556 | 311,482 | 188,810 | 313,440 | $(87,385)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 527,968 | 527,968 | 527,968 | 575,872 | 1,007,912 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 8,826,592 | 8,877,265 | 3,154,388 | 868,221 | $(29,557,498)$ |
| 5.Commitments and contigencies | 4,614,660 | 7,391,771 | 10,214,720 | 9,557,441 | 29,021,728 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 47.60\% | 41.65\% | 39.89\% | 43.01\% | 42.27\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.46\% | 3.37\% | 2.89\% | 3.30\% | 2.14\% |
| 3.Return on equity (ROE) (D10/A) | 7.95\% | 5.71\% | 3.42\% | 4.97\% | -0.83\% |
| 4.Return on assets (ROA) (D10/C) | 0.70\% | 0.42\% | 0.22\% | 0.31\% | -0.05\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.39\% | 0.45\% | 0.52\% | 0.62\% | 0.33\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 4.36\% | 3.24\% | 2.75\% | 3.32\% | 2.50\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 52.40\% | 58.35\% | 60.11\% | 56.99\% | 57.73\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 3.51 | 4.81 | 7.98 | 7.39 | -30.91 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 37.99\% | 35.78\% | 37.48\% | 41.96\% | 55.54\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 9.44 | 6.78 | 5.49 | 5.49 | 8.84 |
| 11.Earning per share (D10/E1) | 0.78 | 0.59 | 0.36 | 0.54 | -0.09 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 8.91\% | 7.75\% | 6.80\% | 7.07\% | 6.33\% |
| 2.Investment to total assets (C4/C) | 35.57\% | 38.87\% | 36.21\% | 29.92\% | 20.51\% |
| 3.Advances net of provisions to total assets (C8/C) | 42.00\% | 37.00\% | 44.13\% | 40.29\% | 39.78\% |
| 4.Deposits to total assets (B3/C) | 85.94\% | 86.47\% | 86.60\% | 88.57\% | 87.46\% |
| 5.Total liabilities to total assets (B/C) | 90.94\% | 92.46\% | 92.80\% | 93.26\% | 93.42\% |
| 6.Gross advances to deposits (C5/B3) | 49.64\% | 43.57\% | 51.79\% | 46.16\% | 54.35\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 48.87\% | 42.50\% | 50.10\% | 45.88\% | 53.23\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 3.35\% | 4.31\% | 2.85\% | 2.55\% | 18.36\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 1.55\% | 1.79\% | 1.60\% | 1.44\% | 16.32\% |
| 3.NPLs to shareholders equity (C6/A) | 16.27\% | 22.07\% | 20.10\% | 16.85\% | 144.44\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 15.54\% | 19.19\% | 19.69\% | -3.50\% | -4.68\% |
| 5.Provision against NPL to NPLs (C7/C6) | 46.47\% | 41.53\% | 56.21\% | 56.60\% | 88.89\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 8.77\% | 7.36\% | 6.36\% | 6.18\% | 6.04\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.90 | 1.35 | 1.85 | 1.52 | 2.75 |
| 3. Break up value per share (A/E1) | 9.75 | 10.34 | 10.45 | 10.94 | 10.46 |
| 4.Total deposit to total equity (B3/A) (times) | 9.80 | 11.74 | 13.62 | 14.34 | 14.48 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 21.55 | 28.50 | 16.71 | 2.77 | 338.24 |


| BURJ BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 5,777,579 | 5,864,255 | 5,299,031 | 4,827,254 | 4,427,650 |
| 1.Share capital | 7,410,458 | 7,410,458 | 8,167,527 | 8,167,527 | 8,167,527 |
| 2.Reserves | 16,751 | 2,030 | 2,030 | 2,030 | 2,030 |
| 3.Un appropriated profit | (1,649,630) | $(1,548,233)$ | $(2,870,526)$ | $(3,342,303)$ | $(3,741,907)$ |
| 4.Others | 26,999 | 73,226 | 62,177 | $(23,535)$ | $(38,720)$ |
| B.Total liabilities(B1 to B4) | 21,851,637 | 41,247,971 | 48,027,855 | 29,286,807 | 28,347,144 |
| 1.Bills payable | 210,932 | 390,795 | 507,471 | 318,887 | 267,440 |
| 2.Borrowings from financial institutions | 447,300 | 3,087,150 | 3,052,474 | 1,795,000 | 1,268,359 |
| 3.Deposits and other accounts | 20,341,241 | 35,922,038 | 42,697,675 | 25,808,867 | 25,637,406 |
| 4.Other/misc. liabilities | 852,164 | 1,847,988 | 1,770,235 | 1,364,053 | 1,173,939 |
| C.Total assets (C1 to C4 + C8 to C10) | 27,656,215 | 47,185,452 | 53,389,063 | 34,090,526 | 32,736,074 |
| 1.Cash and balances with treasury banks | 1,379,696 | 2,452,464 | 2,751,089 | 2,411,487 | 3,586,010 |
| 2.Balances with other banks | 2,215,636 | 907,255 | 1,056,489 | 81,779 | 126,046 |
| 3.Lending to financial institutions | 0 | 0 | 7,689,704 | 0 | 800,000 |
| 4.Investments | 9,982,793 | 17,156,398 | 9,226,189 | 8,164,801 | 6,652,065 |
| 5.Gross advances | 13,233,151 | 24,077,313 | 30,481,081 | 21,608,703 | 19,567,541 |
| 6.Advances-non-performing/classified | 1,020,934 | 1,029,984 | 1,758,223 | 1,813,094 | 1,476,745 |
| 7.Provision against advances | 802,014 | 706,781 | 1,525,955 | 1,648,256 | 1,488,333 |
| 8.Advances net of provision (C5-C7) | 12,431,137 | 23,370,532 | 28,955,126 | 19,960,447 | 18,079,208 |
| 9. Fixed assets | 671,890 | 1,130,246 | 1,057,349 | 854,673 | 675,308 |
| 10.Other/misc. assets | 975,063 | 2,168,557 | 2,653,117 | 2,617,339 | 2,817,437 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 2,375,585 | 3,603,352 | 3,698,464 | 4,265,544 | 2,528,224 |
| 2.Markup/interest expensed | 1,423,171 | 2,594,187 | 2,746,105 | 2,951,435 | 1,394,821 |
| 3.Net markup/interest income | 952,414 | 1,009,165 | 952,359 | 1,314,109 | 1,133,403 |
| 4.Provisions and write-offs | 251,580 | $(173,859)$ | 821,404 | 110,780 | $(30,179)$ |
| 5.Net markup/interest income after provisions | 700,834 | 1,183,024 | 130,955 | 1,203,329 | 1,163,582 |
| 6.Non-markup/interest income | 188,537 | 456,150 | 613,408 | 468,533 | 458,358 |
| 7.Non-markup/interest expenses | 1,236,279 | 1,605,828 | 2,483,137 | 2,286,661 | 2,102,409 |
| 8.Administrative expenses | 1,229,345 | 1,613,203 | 2,474,739 | 2,272,301 | 2,100,134 |
| 9.Profit/(loss) before taxation | $(346,908)$ | 33,346 | $(1,738,774)$ | $(614,799)$ | $(480,469)$ |
| 10.Profit/(loss) after taxation | $(288,488)$ | 84,646 | $(1,133,026)$ | $(471,777)$ | $(399,604)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 741,046 | 741,046 | 816,753 | 816,753 | 816,753 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 5,394,077 | 7,024,807 | $(774,193)$ | $(10,395,379)$ | 401,627 |
| 5.Commitments and contigencies | 1,296,300 | 3,709,955 | 3,010,035 | 3,398,746 | 2,946,096 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 40.09\% | 28.01\% | 25.75\% | 30.81\% | 44.83\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.44\% | 2.14\% | 1.78\% | 3.85\% | 3.46\% |
| 3.Return on equity (ROE) (D10/A) | -4.99\% | 1.44\% | -21.38\% | -9.77\% | -9.03\% |
| 4.Return on assets (ROA) (D10/C) | -1.04\% | 0.18\% | -2.12\% | -1.38\% | -1.22\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.68\% | 0.97\% | 1.15\% | 1.37\% | 1.40\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.53\% | 2.51\% | 0.25\% | 3.53\% | 3.55\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 59.91\% | 71.99\% | 74.25\% | 69.19\% | 55.17\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -3.54 | 48.38 | -1.42 | -3.70 | -4.37 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 48.21\% | 39.56\% | 57.59\% | 48.30\% | 70.40\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 6.52 | 3.54 | 4.03 | 4.85 | 4.58 |
| 11.Earning per share (D10/E1) | -0.39 | 0.11 | -1.39 | -0.58 | -0.49 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 13.00\% | 7.12\% | 7.13\% | 7.31\% | 11.34\% |
| 2.Investment to total assets (C4/C) | 36.10\% | 36.36\% | 17.28\% | 23.95\% | 20.32\% |
| 3.Advances net of provisions to total assets (C8/C) | 44.95\% | 49.53\% | 54.23\% | 58.55\% | 55.23\% |
| 4.Deposits to total assets (B3/C) | 73.55\% | 76.13\% | 79.97\% | 75.71\% | 78.32\% |
| 5.Total liabilities to total assets (B/C) | 79.01\% | 87.42\% | 89.96\% | 85.91\% | 86.59\% |
| 6.Gross advances to deposits (C5/B3) | 65.06\% | 67.03\% | 71.39\% | 83.73\% | 76.32\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 63.66\% | 61.72\% | 66.63\% | 78.28\% | 72.73\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 7.71\% | 4.28\% | 5.77\% | 8.39\% | 7.55\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 6.06\% | 2.94\% | 5.01\% | 7.63\% | 7.61\% |
| 3.NPLs to shareholders equity (C6/A) | 17.67\% | 17.56\% | 33.18\% | 37.56\% | 33.35\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 31.37\% | -24.60\% | 53.83\% | 6.72\% | -2.03\% |
| 5.Provision against NPL to NPLs (C7/C6) | 78.56\% | 68.62\% | 86.79\% | 90.91\% | 100.78\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 20.89\% | 12.43\% | 9.93\% | 14.16\% | 13.53\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.22 | 0.63 | 0.57 | 0.70 | 0.67 |
| 3. Break up value per share (A/E1) | 7.80 | 7.91 | 6.49 | 5.91 | 5.42 |
| 4.Total deposit to total equity (B3/A) (times) | 3.52 | 6.13 | 8.06 | 5.35 | 5.79 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -18.70 | 82.99 | 0.68 | 22.03 | -1.01 |


| DUBAI ISLAMIC BANK PAKISTAN LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 6,244,902 | 6,793,362 | 6,929,614 | 7,530,265 | 7,962,751 |
| 1.Share capital | 6,776,030 | 6,976,030 | 6,976,030 | 6,976,030 | 6,976,030 |
| 2.Reserves | 85,058 | 69,140 | 27,372 | 147,475 | 233,586 |
| 3.Un appropriated profit | $(616,186)$ | $(251,808)$ | $(73,788)$ | 406,760 | 753,135 |
| 4.Others | $(4,758)$ | 82,738 | 32,819 | $(91,184)$ | 12,916 |
| B.Total liabilities(B1 to B4) | 41,959,624 | 56,633,462 | 73,294,179 | 94,113,918 | 149,117,518 |
| 1.Bills payable | 394,426 | 659,035 | 1,208,862 | 1,250,385 | 1,552,219 |
| 2.Borrowings from financial institutions | 1,898,500 | 1,600,000 | 2,938,000 | 3,567,342 | 4,551,920 |
| 3.Deposits and other accounts | 38,491,607 | 53,110,048 | 67,639,224 | 83,844,395 | 136,743,457 |
| 4.Other/misc. liabilities | 1,175,091 | 1,264,379 | 1,508,093 | 5,451,796 | 6,269,922 |
| C.Total assets (C1 to C4 + C8 to C10) | 48,199,768 | 63,509,562 | 80,256,612 | 101,552,999 | 157,093,185 |
| 1.Cash and balances with treasury banks | 3,429,994 | 4,196,103 | 5,291,178 | 10,480,052 | 14,183,630 |
| 2.Balances with other banks | 1,116,928 | 5,660,301 | 1,840,378 | 529,277 | 3,869,403 |
| 3.Lending to financial institutions | 3,826,084 | 3,206,945 | 9,740,822 | 10,147,169 | 11,725,145 |
| 4.Investments | 12,937,179 | 21,334,833 | 25,044,279 | 18,258,604 | 18,515,808 |
| 5.Gross advances | 24,457,951 | 27,076,428 | 36,758,909 | 60,350,331 | 106,650,974 |
| 6.Advances-non-performing/classified | 2,130,721 | 2,494,271 | 2,602,630 | 2,368,756 | 2,211,992 |
| 7.Provision against advances | 568,908 | 761,761 | 1,218,523 | 1,510,051 | 1,697,337 |
| 8.Advances net of provision (C5-C7) | 23,889,043 | 26,314,667 | 35,540,386 | 58,840,280 | 104,953,637 |
| 9. Fixed assets | 1,597,770 | 1,535,272 | 1,454,910 | 1,751,032 | 1,842,705 |
| 10.Other/misc. assets | 1,402,770 | 1,261,441 | 1,344,659 | 1,546,585 | 2,002,857 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 4,632,785 | 5,682,122 | 5,776,631 | 7,523,271 | 8,725,646 |
| 2.Markup/interest expensed | 2,395,995 | 2,807,792 | 2,662,743 | 3,433,969 | 4,091,219 |
| 3.Net markup/interest income | 2,236,790 | 2,874,330 | 3,113,888 | 4,089,302 | 4,634,427 |
| 4.Provisions and write-offs | 10,075 | 192,853 | 456,762 | 291,528 | 187,286 |
| 5.Net markup/interest income after provisions | 2,226,715 | 2,681,477 | 2,657,126 | 3,797,774 | 4,447,141 |
| 6.Non-markup/interest income | 457,136 | 695,344 | 743,300 | 1,116,990 | 1,274,455 |
| 7.Non-markup/interest expenses | 2,367,722 | 2,877,315 | 3,188,529 | 3,989,233 | 5,009,874 |
| 8.Administrative expenses | 2,337,312 | 2,847,694 | 3,182,536 | 3,972,258 | 4,987,933 |
| 9.Profit/(loss) before taxation | 316,129 | 499,506 | 211,897 | 925,531 | 711,722 |
| 10.Profit/(loss) after taxation | 190,486 | 344,724 | 136,860 | 600,513 | 430,555 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 677,603 | 677,603 | 697,603 | 697,603 | 697,603 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 4,983,772 | 13,506,038 | 1,263,349 | $(5,389,925)$ | 7,475,459 |
| 5.Commitments and contigencies | 10,461,483 | 9,106,647 | 15,532,819 | 20,122,810 | 47,571,145 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 48.28\% | 50.59\% | 53.90\% | 54.36\% | 53.11\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.64\% | 4.53\% | 3.88\% | 4.03\% | 2.95\% |
| 3.Return on equity (ROE) (D10/A) | 3.05\% | 5.07\% | 1.98\% | 7.97\% | 5.41\% |
| 4.Return on assets (ROA) (D10/C) | 0.40\% | 0.54\% | 0.17\% | 0.59\% | 0.27\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.95\% | 1.09\% | 0.93\% | 1.10\% | 0.81\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 4.62\% | 4.22\% | 3.31\% | 3.74\% | 2.83\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 51.72\% | 49.41\% | 46.10\% | 45.64\% | 46.89\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 7.39 | 5.70 | 15.02 | 4.29 | 7.01 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 46.52\% | 45.12\% | 48.90\% | 46.17\% | 50.10\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 5.11 | 4.10 | 4.28 | 3.56 | 3.91 |
| 11.Earning per share (D10/E1) | 0.28 | 0.51 | 0.20 | 0.86 | 0.62 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 9.43\% | 15.52\% | 8.89\% | 10.84\% | 11.49\% |
| 2.Investment to total assets (C4/C) | 26.84\% | 33.59\% | 31.21\% | 17.98\% | 11.79\% |
| 3.Advances net of provisions to total assets (C8/C) | 49.56\% | 41.43\% | 44.28\% | 57.94\% | 66.81\% |
| 4.Deposits to total assets (B3/C) | 79.86\% | 83.63\% | 84.28\% | 82.56\% | 87.05\% |
| 5.Total liabilities to total assets (B/C) | 87.05\% | 89.17\% | 91.32\% | 92.67\% | 94.92\% |
| 6.Gross advances to deposits (C5/B3) | 63.54\% | 50.98\% | 54.35\% | 71.98\% | 77.99\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 60.55\% | 49.49\% | 52.08\% | 69.04\% | 75.48\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 8.71\% | 9.21\% | 7.08\% | 3.93\% | 2.07\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 2.33\% | 2.81\% | 3.31\% | 2.50\% | 1.59\% |
| 3.NPLs to shareholders equity (C6/A) | 34.12\% | 36.72\% | 37.56\% | 31.46\% | 27.78\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 1.77\% | 25.32\% | 37.48\% | 19.31\% | 11.03\% |
| 5.Provision against NPL to NPLs (C7/C6) | 26.70\% | 30.54\% | 46.82\% | 63.75\% | 76.73\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 12.96\% | 10.70\% | 8.63\% | 7.42\% | 5.07\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 1.68 | 1.34 | 2.24 | 2.67 | 5.97 |
| 3. Break up value per share (A/E1) | 9.22 | 10.03 | 9.93 | 10.79 | 11.41 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 6.16 | 7.82 | 9.76 | 11.13 | 17.17 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 26.16 | 39.18 | 9.23 | -8.98 | 17.36 |

FAYSAL BANK LTD.
(Thousand Rupees)
A.Total equity (A1 to A3)
1.Share capital
2.Reserves
3.Un appropriated profit 4.Others
B.Total liabilities(B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
2.Balances with other banks
3. Lending to financial institutions
4.Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation

## E.Other items

1.No. of ordinary shares (000)
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies

## F.Efficiency ratios/profitability ratios

1.Spread (D3/D1)
2.Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)
4.Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/interest income(after prov.) to total assets(D5/C)
7.Markup/interest expense to markup/interest income (D2/D1)
8.Admin. expense to profit before tax. (D8/D9) (times)
9.Non-markup/interest expense to total income D7/(D1+D6)
10.Admin. expense to non-markup/interest income (D8/D6) (times)
11.Earning per share (D10/E1)

## G.Liquidity ratios

1.Cash \& cash equivalent to total assets (C1+C2)/C
2.Investment to total assets (C4/C)
3.Advances net of provisions to total assets (C8/C)
4.Deposits to total assets (B3/C)
5.Total liabilities to total assets (B/C)
6. Gross advances to deposits (C5/B3)
7.Gross advances to borrowing \& deposit C5/(B2+B3)

## H.Assets quality ratios

1.Non-performing loan to gross advances (C6/C5)
2. Provisions against NPLs to gross advances (C7/C5)
3.NPLs to shareholders equity (C6/A)
4.NPLs write off to NPLs provisions (D4/C7)
5.Provision against NPL to NPLs (C7/C6)
I.Capital /leverage ratios
1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E5/A) (times)
3.Break up value per share (A/E1)
4.Total deposit to total equity (B3/A) (times)

## J.Cash flow ratio

1.Cash generated from opration activities to profit after tax (E4/D10) (times)

17,808,183 $8,243,118$
$6,591,131$
$2,973,934$
$1,419,732$
$273,354,667$ $\begin{array}{r}273,354,667 \\ 3,075,642 \\ \hline\end{array}$ $39,696,986$
$214,614,731$
$15,967,308$ 292,582,582 $18,445,108$ 4,685,718 0
$93,438,545$
$\begin{array}{lr}165,483,330 & 88,019,396\end{array}$
26,044,119
17,321,335
$148,161,995$
$10,849,607$
17,001,609

28
$\begin{array}{ll}10,16,8 \\ 28,825,449 & 28,8 \\ 19,619,095 & 19,838\end{array}$
9,20
695,245
$8,511,109$

4,070,369

| $11,103,387$ | $11,003,691$ | $11,100,821$ | $12,295,244$ | $11,198,383$ |
| ---: | ---: | ---: | ---: | ---: |
| $10,813,919$ | $10,809,749$ | $11,079,122$ | $12,162,034$ | $10,591,053$ |
| $1,478,091$ | $1,835,427$ | $2,160,779$ | $3,551,785$ | $6,920,077$ |


| $1,478,091$ | $1,835,427$ | $2,160,779$ | $3,551,785$ | $6,920,077$ |
| :--- | :--- | :--- | :--- | :--- |
| $1,280,296$ | $1,419,844$ | $1,849,906$ | $2,476,959$ | $4,222,364$ |

82
1
5,9
173,9 -

| $31.94 \%$ |
| ---: |
| $3.15 \%$ |
| $7.19 \%$ |
| $0.44 \%$ |
| $68.96 \%$ |

$31.94 \%$
$3.15 \%$
$7.19 \%$
$0.44 \%$
$1.39 \%$
$2.91 \%$
$68.06 \%$
7.32
33.7
2.66
31
50
73.

93
77
77
65


15
10
146
10.4
146.2
4.0
4.01
66.51
6.0
6.09\%
9.77
21.60
21.60
12.05
4.62
18
9
6
6
$21,832,218$
$10,432,697$
$5,703,155$

26,058,692
6,422,761
7,638,330
4,293,781
$399,720,387$
$6,009,238$
90,565,242
292,130,258
$11,015,649$
$430,072,860$
26,084,007
1,068,451
$12,088,403$
$183,677,239$
$\begin{array}{ll}155,210,513 & 183,677,239 \\ 204,676,072 & 202,543,304\end{array}$
$\begin{array}{ll}29,293,320 & 30,328,854 \\ 23,451,267 & 24,464,220\end{array}$
$\begin{array}{lr}\text { 181,224,805 } & 178,079,084\end{array}$
$178,079,084$
$11,342,980$
17,732,696
3

32,312,553
18,357,971
13,954,582
1,393,460
12,561,122
$5,564,340$
$11,198,383$
6,920,077

1,199,760
$0.10 \%$
5,375,256
182,683,443
43.19\%

| $39.02 \%$ | $42.81 \%$ | $43.19 \%$ |
| ---: | ---: | ---: |
| $3.05 \%$ | $3.56 \%$ | $3.24 \%$ |
| $8.99 \%$ | $11.35 \%$ | $16.20 \%$ |
| $0.52 \%$ | $0.64 \%$ | $0.98 \%$ |
| $1.27 \%$ | $1.13 \%$ | $1.29 \%$ |
| $2.46 \%$ | $2.96 \%$ | $2.92 \%$ |
| $60.98 \%$ | $57.19 \%$ | $56.81 \%$ |
| 5.13 | 3.42 | 1.53 |
| $34.35 \%$ | $33.51 \%$ | $29.57 \%$ |
| 2.45 | 2.78 | 1.90 |
| 1.77 | 2.37 | 3.52 |
|  |  |  |
| $8.28 \%$ | $5.59 \%$ | $6.31 \%$ |
| $31.90 \%$ | $39.99 \%$ | $42.71 \%$ |
| $51.84 \%$ | $46.69 \%$ | $41.41 \%$ |
| $76.32 \%$ | $73.00 \%$ | $67.93 \%$ |
| $93.76 \%$ | $93.22 \%$ | $92.94 \%$ |
| $75.37 \%$ | $72.24 \%$ | $69.33 \%$ |
| $64.55 \%$ | $59.45 \%$ | $52.93 \%$ |
|  |  |  |
| $13.52 \%$ | $14.31 \%$ | $14.97 \%$ |
| $9.86 \%$ | $11.46 \%$ | $12.08 \%$ |
| $134.15 \%$ | $134.17 \%$ | $116.39 \%$ |
| $10.50 \%$ | $10.06 \%$ | $5.70 \%$ |
| $72.97 \%$ | $80.06 \%$ | $80.66 \%$ |
|  |  |  |
| $5.79 \%$ | $5.63 \%$ | $6.06 \%$ |
| 7.66 | 7.70 | 7.01 |
| 19.73 | 20.93 | 21.72 |
| 13.17 | 12.98 | 11.21 |
|  | 5.44 | 13.11 |
| 15.53 |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

HABIB BANK LTD.
A.Total equity (A1 to A3)

1. Share capital
2.Reserves
3.Un appropriated profit 4.Others
B.Total liabilities(B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
3. Balances with other banks
4. Lending to financial institutions
4.Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation

## E.Other items

1.No. of ordinary shares (000)
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies
F.Efficiency ratios/profitability ratios
1.Spread (D3/D1)
2. Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)
4.Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/interest income(after prov.) to total assets(D5/C)
7.Markup/interest expense to markup/interest income (D2/D1)
8.Admin. expense to profit before tax. (D8/D9) (times)
9.Non-markup/interest expense to total income D7/(D1+D6)
10.Admin. expense to non-markup/interest income (D8/D6) (times)
11.Earning per share (D10/E1)

## G.Liquidity ratios

1.Cash \& cash equivalent to total assets (C1+C2)/C
2.Investment to total assets (C4/C)
3.Advances net of provisions to total assets (C8/C)
4.Deposits to total assets (B3/C)
5.Total liabilities to total assets (B/C)
6. Gross advances to deposits (C5/B3)
7.Gross advances to borrowing \& deposit C5/(B2+B3)
H.Assets quality ratios
1.Non-performing loan to gross advances (C6/C5)
2. Provisions against NPLs to gross advances (C7/C5)
3.NPLs to shareholders equity (C6/A)
4.NPLs write off to NPLs provisions (D4/C7)
5.Provision against NPL to NPLs (C7/C6)
I.Capital /leverage ratios
1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E5/A) (times)

3 .Break up value per share (A/E1)
4.Total deposit to total equity (B3/A) (times)

## J.Cash flow ratio

1.Cash generated from opration activities to profit after tax (E4/D10) (times)
100,
11,
32,
56,
9,
1,029,
13, $11,020,680$
$32,145,755$ $56,980,697$
$9,439,856$
13,894,502
$39,473,670$
$933,631,525$
42,967,520
1,139,554,205

| $103,399,623$ | $157,229,517$ | 1,715 |
| :--- | :--- | :--- |

2014
14

| $47,349,505$ | $47,980,032$ | $57,341,769$ | 1, |
| :--- | ---: | ---: | ---: |


| $41,581,029$ | $24,828,255$ | $35,271,477$ |  |
| ---: | ---: | ---: | ---: |
| $418,604,147$ | $797,094,548$ | $826,062,308$ | 9 |
| $503,453,704$ | $545,788,112$ | $630,422,452$ | 6 |

$14,933,769$
$14,668,525$
$43,550,188$
$88,715,056$
$22,661,331$
$1,695,022,596$
$158,352,123$
$14,668,525$
47,188,150
96,495,448
24,267,928
$2,035,802,734$
$28,081,548$
314,319,099
1,634,944,470
$58,457,617$
$218,422,785$
$2,216,422,785$
$\mathbf{1 6 7 , 2 5 0}$ 40,469,761 44,318,411
$1,244,887,008$
$702,561,836$
76,792,159
69,179,212
633,382,624
31,341,509
56,772,484
$144,232,475$
$66,063,699$
78,168,776
4,507,906
73,660,870
$36,583,965$
$49,958,597$
48,400,384
60,286,238
35,101,591
1,466,852
1.40\%

3,931,490
649,269,633

|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $57.21 \%$ | $49.46 \%$ | $45.93 \%$ | $49.91 \%$ | $54.20 \%$ |
| $4.95 \%$ | $3.59 \%$ | $3.23 \%$ | $3.68 \%$ | $3.52 \%$ |
| $22.30 \%$ | $19.20 \%$ | $17.63 \%$ | $21.43 \%$ | $22.17 \%$ |
| $1.96 \%$ | $1.42 \%$ | $1.34 \%$ | $1.69 \%$ | $1.58 \%$ |
| $1.30 \%$ | $0.99 \%$ | $1.10 \%$ | $1.26 \%$ | $1.65 \%$ |
| $4.34 \%$ | $3.17 \%$ | $3.15 \%$ | $3.61 \%$ | $3.32 \%$ |
| $42.79 \%$ | $50.54 \%$ | $54.07 \%$ | $50.09 \%$ | $45.80 \%$ |
| 0.86 | 0.85 | 1.00 | 0.86 | 0.80 |
| $26.41 \%$ | $23.65 \%$ | $26.38 \%$ | $26.44 \%$ | $27.63 \%$ |
| 1.99 | 1.90 | 1.91 | 1.76 | 1.32 |
| 20.26 | 18.80 | 17.27 | 21.46 | 23.93 |
|  |  |  |  |  |
| $13.23 \%$ | $12.74 \%$ | $11.24 \%$ | $10.86 \%$ | $9.36 \%$ |
| $36.73 \%$ | $49.49 \%$ | $48.16 \%$ | $49.48 \%$ | $56.12 \%$ |
| $40.14 \%$ | $31.04 \%$ | $32.86 \%$ | $31.93 \%$ | $28.55 \%$ |
| $81.93 \%$ | $75.44 \%$ | $81.69 \%$ | $81.77 \%$ | $73.70 \%$ |
| $90.38 \%$ | $91.76 \%$ | $91.70 \%$ | $90.90 \%$ | $91.77 \%$ |
| $53.92 \%$ | $44.92 \%$ | $44.99 \%$ | $43.39 \%$ | $42.97 \%$ |
| $51.74 \%$ | $38.67 \%$ | $41.77 \%$ | $40.63 \%$ | $36.04 \%$ |
|  |  |  |  |  |
| $11.23 \%$ | $10.30 \%$ | $12.67 \%$ | $12.03 \%$ | $10.93 \%$ |
| $9.15 \%$ | $8.42 \%$ | $10.58 \%$ | $10.01 \%$ | $9.85 \%$ |
| $56.47 \%$ | $47.37 \%$ | $61.15 \%$ | $54.16 \%$ | $48.49 \%$ |
| $15.03 \%$ | $14.72 \%$ | $2.10 \%$ | $1.86 \%$ | $6.52 \%$ |
| $81.50 \%$ | $81.74 \%$ | $83.53 \%$ | $83.17 \%$ | $90.09 \%$ |
|  |  |  |  |  |
| $8.79 \%$ | $7.37 \%$ | $7.62 \%$ | $7.88 \%$ | $7.14 \%$ |
| 5.72 | 4.92 | 5.88 | 4.08 | 4.10 |
| 90.87 | 97.93 | 97.96 | 100.17 | 107.95 |
| 9.32 | 10.23 | 10.73 | 10.38 | 10.32 |
|  |  |  |  |  |
| 9.26 | 17.74 | 1.30 | 2.96 | 8.94 |
|  |  |  |  |  |


| HABIB METROPOLITAN BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 24,200,175 | 26,002,357 | 27,365,571 | 30,216,977 | 33,154,231 |
| 1.Share capital | 10,478,315 | 10,478,315 | 10,478,315 | 10,478,315 | 10,478,315 |
| 2.Reserves | 8,807,718 | 9,488,277 | 10,193,511 | 11,178,823 | 12,710,010 |
| 3.Un appropriated profit | 4,914,142 | 6,035,765 | 6,693,745 | 8,559,839 | 9,965,906 |
| 4.Others | 335,268 | 2,186,254 | 619,712 | 4,552,154 | 3,708,006 |
| B.Total liabilities(B1 to B4) | 267,380,606 | 276,121,476 | 283,410,354 | 362,905,686 | 453,023,398 |
| 1.Bills payable | 3,733,794 | 4,092,268 | 3,982,213 | 5,201,482 | 6,344,461 |
| 2.Borrowings from financial institutions | 70,331,887 | 45,102,640 | 23,057,002 | 24,883,982 | 31,462,822 |
| 3.Deposits and other accounts | 185,281,216 | 217,670,832 | 247,507,718 | 319,948,274 | 403,208,597 |
| 4.Other/misc. liabilities | 8,033,709 | 9,255,736 | 8,863,421 | 12,871,948 | 12,007,518 |
| C.Total assets (C1 to C4 + C8 to C10) | 291,916,049 | 304,310,087 | 311,395,637 | 397,674,817 | 489,885,635 |
| 1.Cash and balances with treasury banks | 14,233,690 | 16,918,780 | 21,208,774 | 18,640,853 | 30,645,728 |
| 2.Balances with other banks | 3,551,591 | 5,151,149 | 3,552,694 | 1,870,331 | 13,807,806 |
| 3.Lending to financial institutions | 2,361,754 | 0 | 0 | 3,408,776 | 14,444,641 |
| 4. Investments | 147,459,163 | 160,733,315 | 142,327,147 | 221,644,817 | 280,910,946 |
| 5.Gross advances | 119,679,648 | 122,833,194 | 144,143,950 | 150,739,188 | 150,076,425 |
| 6.Advances-non-performing/classified | 15,427,848 | 17,729,487 | 16,973,536 | 19,325,134 | 18,486,982 |
| 7.Provision against advances | 6,332,273 | 12,388,996 | 14,310,013 | 15,988,542 | 17,429,586 |
| 8.Advances net of provision (C5-C7) | 113,347,375 | 110,444,198 | 129,833,937 | 134,750,646 | 132,646,839 |
| $9 . F i x e d$ assets | 3,230,658 | 3,000,827 | 3,035,526 | 3,025,426 | 3,125,478 |
| 10.Other/misc. assets | 7,731,818 | 8,061,818 | 11,437,559 | 14,333,968 | 14,304,197 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 27,263,385 | 28,566,583 | 24,641,671 | 32,288,259 | 36,860,192 |
| 2.Markup/interest expensed | 19,536,154 | 19,654,046 | 15,569,764 | 21,078,626 | 22,460,706 |
| 3.Net markup/interest income | 7,727,231 | 8,912,537 | 9,071,907 | 11,209,633 | 14,399,486 |
| 4.Provisions and write-offs | 2,754,602 | 2,693,747 | 2,109,230 | 1,778,579 | 2,225,962 |
| 5.Net markup/interest income after provisions | 4,972,629 | 6,218,790 | 6,962,677 | 9,431,054 | 12,173,524 |
| 6.Non-markup/interest income | 5,199,463 | 4,878,249 | 4,819,725 | 5,766,220 | 9,248,606 |
| 7.Non-markup/interest expenses | 5,527,286 | 6,055,715 | 6,665,108 | 7,861,135 | 8,856,702 |
| 8.Administrative expenses | 4,949,323 | 5,772,029 | 6,519,316 | 7,406,393 | 8,501,276 |
| 9.Profit/(loss) before taxation | 4,644,806 | 5,041,324 | 5,117,294 | 7,336,139 | 12,565,428 |
| 10.Profit/(loss) after taxation | 3,289,199 | 3,396,358 | 3,526,768 | 4,942,150 | 7,673,483 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,047,831 | 1,047,831 | 1,047,831 | 1,047,831 | 1,047,831 |
| 2.Cash dividend | 15.00\% | 20.00\% | 20.00\% | 0.25\% | 0.40\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 44,258,963 | 17,498,743 | (10,830,851) | 71,243,361 | 89,904,152 |
| 5.Commitments and contigencies | 200,438,547 | 127,978,834 | 94,166,186 | 294,184,739 | 260,589,994 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 28.34\% | 31.20\% | 36.82\% | 34.72\% | 39.07\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.65\% | 2.93\% | 2.91\% | 2.82\% | 2.94\% |
| 3.Return on equity (ROE) (D10/A) | 13.59\% | 13.06\% | 12.89\% | 16.36\% | 23.14\% |
| 4.Return on assets (ROA) (D10/C) | 1.13\% | 1.12\% | 1.13\% | 1.24\% | 1.57\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.78\% | 1.60\% | 1.55\% | 1.45\% | 1.89\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 1.70\% | 2.04\% | 2.24\% | 2.37\% | 2.48\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 71.66\% | 68.80\% | 63.18\% | 65.28\% | 60.93\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.07 | 1.14 | 1.27 | 1.01 | 0.68 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 17.03\% | 18.11\% | 22.62\% | 20.66\% | 19.21\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 0.95 | 1.18 | 1.35 | 1.28 | 0.92 |
| 11.Earning per share (D10/E1) | 3.14 | 3.24 | 3.37 | 4.72 | 7.32 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 6.09\% | 7.25\% | 7.95\% | 5.16\% | 9.07\% |
| 2.Investment to total assets (C4/C) | 50.51\% | 52.82\% | 45.71\% | 55.74\% | 57.34\% |
| 3.Advances net of provisions to total assets (C8/C) | 38.83\% | 36.29\% | 41.69\% | 33.88\% | 27.08\% |
| 4.Deposits to total assets (B3/C) | 63.47\% | 71.53\% | 79.48\% | 80.45\% | 82.31\% |
| 5.Total liabilities to total assets (B/C) | 91.60\% | 90.74\% | 91.01\% | 91.26\% | 92.48\% |
| 6.Gross advances to deposits (C5/B3) | 64.59\% | 56.43\% | 58.24\% | 47.11\% | 37.22\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 46.82\% | 46.74\% | 53.28\% | 43.71\% | 34.53\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 12.89\% | 14.43\% | 11.78\% | 12.82\% | 12.32\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 5.29\% | 10.09\% | 9.93\% | 10.61\% | 11.61\% |
| 3.NPLs to shareholders equity (C6/A) | 63.75\% | 68.18\% | 62.03\% | 63.95\% | 55.76\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 43.50\% | 21.74\% | 14.74\% | 11.12\% | 12.77\% |
| 5.Provision against NPL to NPLs (C7/C6) | 41.04\% | 69.88\% | 84.31\% | 82.73\% | 94.28\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 8.29\% | 8.54\% | 8.79\% | 7.60\% | 6.77\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 8.28 | 4.92 | 3.44 | 9.74 | 7.86 |
| 3. Break up value per share (A/E1) | 23.10 | 24.82 | 26.12 | 28.84 | 31.64 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 7.66 | 8.37 | 9.04 | 10.59 | 12.16 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 13.46 | 5.15 | -3.07 | 14.42 | 11.72 |

JS BANK LTD.

| Items |
| :--- |
| A.Total equity (A1 to A3) |
| 1.Share capital |
| 2.Reserves |
| 3.Un appropriated profit |
| 4.Others |

B.Total liabilities(B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
2. Balances with other banks
3. Lending to financial institutions
4. Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation

## E.Other items

1.No. of ordinary shares (000)
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies

## F.Efficiency ratios/profitability ratios

1.Spread (D3/D1)
2. Net markup/interest margin (D1-D2)/C
3. Return on equity (ROE) (D10/A)
4.Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/interest income(after prov.) to total assets(D5/C)
7.Markup/interest expense to markup/interest income (D2/D1)
8.Admin. expense to profit before tax. (D8/D9) (times)
9.Non-markup/interest expense to total income D7/(D1+D6)
10.Admin. expense to non-markup/interest income (D8/D6) (times)
11.Earning per share (D10/E1)

## G.Liquidity ratios

1.Cash \& cash equivalent to total assets (C1+C2)/C
2.Investment to total assets (C4/C)
3.Advances net of provisions to total assets (C8/C)
4.Deposits to total assets (B3/C)
5. Total liabilities to total assets ( $B / C$ )
6. Gross advances to deposits (C5/B3)
7.Gross advances to borrowing \& deposit C5/(B2+B3)

## H.Assets quality ratios

1.Non-performing loan to gross advances (C6/C5)
2. Provisions against NPLs to gross advances (C7/C5)
3.NPLs to shareholders equity (C6/A)
4.NPLs write off to NPLs provisions (D4/C7)
5.Provision against NPL to NPLs (C7/C6)

## I.Capital /leverage ratios

1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E5/A) (times)

3 .Break up value per share (A/E1)
4.Total deposit to total equity (B3/A) (times)

## J.Cash flow ratio

1.Cash generated from opration activities to profit after tax (E4/D10) (times)
(Thousand Rupees)
2011
$8,809,116$
$10,002,930$
89,978
$(1,283,792)$
$(28,080)$

45,721,589
$1,246,994$
$3,171,800$

40,174,351
$1,128,444$
54,502,625
$3,880,782$
165,067
$3,803,022$
$22,906,646$
$\begin{array}{ll}18,543,633 & 47,884,719\end{array}$
513,749
$18,029,884$

3,064,883
2,652,341
4,319,252

| 2,583,678 | $6,168,310$ |
| :--- | :--- |
| $, 731,733$ |  |

1,735
$(151,199) \quad 2$,
$1,886,773$
769,937
2,119,374
2,11
537,336
361,645
,436,577
$2,46,577$
529,928
1,906,649
2,148,18
2,896,129
2,886,225
1,158,704
1,000,293 1,072

1,072,
$0.00 \%$
$0.00 \%$
237,11
993,558 7,8 4

| $40.18 \%$ |
| ---: |
| $3.18 \%$ |
|  |


| $40.18 \%$ |
| ---: |
| $3.18 \%$ |
| $4.11 \%$ |
|  |

12,623,347

14,709,607
10,724,643
918,815 3,066,149 4,298,538 201,798,541 $1,609,425$
$54,638,318$ 140,355,175 5,195,623 220,806,686 11,160,169 629,407
$3,581,329$ $3,581,329$
$116,884,984$ $116,884,984$
$79,402,045$ 2,982,825 2,723,181 76,678,864 $4,731,135$
$7,140,798$ 15,464,522 9,680,803 5,783,719 718,153
$5,065,566$ 4,297,481 5,595,105 5,517,631 $3,767,942$
$2,465,324$1,072,464
$0.00 \%$ 0.00\% 35,001,480 42,740,921

| $35.25 \%$ | $36.16 \%$ | $37.40 \%$ |
| ---: | ---: | ---: |
| $2.14 \%$ | $2.27 \%$ | $2.62 \%$ |
| $7.60 \%$ | $15.04 \%$ | $16.76 \%$ |
| $0.73 \%$ | $1.06 \%$ | $1.12 \%$ |
| $2.26 \%$ | $1.99 \%$ | $1.95 \%$ |
| $1.91 \%$ | $2.03 \%$ | $2.29 \%$ |
| $64.75 \%$ | $63.84 \%$ | $62.60 \%$ |
| 3.38 | 1.75 | 1.46 |
| $38.80 \%$ | $31.26 \%$ | $28.31 \%$ |
| 1.40 | 1.27 | 1.28 |
| 0.78 | 1.77 | 2.30 |
|  |  |  |
| $7.25 \%$ | $5.28 \%$ | $5.34 \%$ |
| $38.22 \%$ | $47.81 \%$ | $52.94 \%$ |
| $29.43 \%$ | $34.81 \%$ | $34.73 \%$ |
| $69.77 \%$ | $59.89 \%$ | $63.56 \%$ |
| $90.15 \%$ | $90.97 \%$ | $91.39 \%$ |
| $43.93 \%$ | $60.04 \%$ | $56.57 \%$ |
| $35.10 \%$ | $40.83 \%$ | $40.72 \%$ |
|  |  |  |
| $7.84 \%$ | $4.36 \%$ | $3.76 \%$ |
| $3.98 \%$ | $3.19 \%$ | $3.43 \%$ |
| $25.02 \%$ | $22.28 \%$ | $20.28 \%$ |
| $18.87 \%$ | $20.43 \%$ | $26.37 \%$ |
| $50.80 \%$ | $73.20 \%$ | $91.30 \%$ |
|  |  |  |
| $9.61 \%$ | $7.04 \%$ | $6.66 \%$ |
| 2.05 | 3.01 | 2.91 |
| 10.28 | 11.77 | 13.72 |
| 7.26 | 8.51 | 9.54 |
|  | 20.54 |  |
| -25.37 |  | 14.20 |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |


| MCB BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 81,392,159 | 91,350,484 | 100,165,491 | 110,095,383 | 115,253,059 |
| 1.Share capital | 8,362,365 | 9,198,601 | 10,118,461 | 11,130,307 | 11,130,307 |
| 2.Reserves | 42,412,588 | 44,620,928 | 47,008,936 | 49,200,045 | 51,491,384 |
| 3.Un appropriated profit | 30,617,206 | 37,530,955 | 43,038,094 | 49,765,031 | 52,631,368 |
| 4.Others | 10,619,903 | 15,124,526 | 15,297,304 | 26,173,823 | 26,923,561 |
| B.Total liabilities(B1 to B4) | 564,861,814 | 664,983,236 | 705,815,509 | 805,337,280 | 878,803,401 |
| 1.Bills payable | 9,466,818 | 9,896,284 | 10,138,726 | 16,627,700 | 11,975,237 |
| 2.Borrowings from financial institutions | 39,100,627 | 79,064,351 | 38,660,045 | 59,776,578 | 118,615,031 |
| 3.Deposits and other accounts | 491,146,798 | 544,988,091 | 632,309,094 | 688,270,091 | 706,239,715 |
| 4.Other/misc. liabilities | 25,147,571 | 31,034,510 | 24,707,644 | 40,662,911 | 41,973,418 |
| C.Total assets (C1 to C4 + C8 to C10) | 656,873,876 | 771,458,246 | 821,278,304 | 941,606,486 | 1,020,980,021 |
| 1.Cash and balances with treasury banks | 53,122,620 | 57,420,211 | 59,946,218 | 46,753,868 | 61,265,859 |
| 2.Balances with other banks | 2,357,418 | 1,236,736 | 1,594,660 | 3,063,774 | 10,058,662 |
| 3.Lending to financial institutions | 955,087 | 1,551,472 | 1,224,638 | 1,418,181 | 5,132,480 |
| 4.Investments | 319,005,983 | 405,601,313 | 453,808,345 | 516,898,299 | 564,299,568 |
| 5.Gross advances | 249,913,581 | 262,597,534 | 268,471,085 | 322,759,237 | 333,815,192 |
| 6.Advances-non-performing/classified | 26,664,873 | 25,561,774 | 23,267,733 | 21,907,791 | 20,369,225 |
| 7.Provision against advances | 22,339,963 | 22,809,023 | 19,949,293 | 18,758,674 | 18,504,335 |
| 8.Advances net of provision (C5-C7) | 227,573,618 | 239,788,511 | 248,521,792 | 304,000,563 | 315,310,857 |
| 9. Fixed assets | 22,418,450 | 24,144,242 | 29,005,931 | 31,583,646 | 32,997,385 |
| 10.Other/misc. assets | 31,440,700 | 41,715,761 | 27,176,720 | 37,888,155 | 31,915,210 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 68,146,588 | 68,443,744 | 65,186,388 | 77,411,189 | 80,726,402 |
| 2.Markup/interest expensed | 23,620,274 | 27,503,496 | 27,219,433 | 33,770,144 | 31,171,853 |
| 3.Net markup/interest income | 44,526,314 | 40,940,248 | 37,966,955 | 43,641,045 | 49,554,549 |
| 4.Provisions and write-offs | 3,653,614 | 478,065 | (2,835,617) | $(1,940,876)$ | 545,471 |
| 5.Net markup/interest income after provisions | 40,872,700 | 40,462,183 | 40,802,572 | 45,581,921 | 49,009,078 |
| 6.Non-markup/interest income | 8,112,191 | 9,541,155 | 11,476,528 | 13,261,131 | 17,063,031 |
| 7.Non-markup/interest expenses | 17,501,712 | 17,823,496 | 19,975,891 | 22,070,801 | 24,079,076 |
| 8.Administrative expenses | 15,860,242 | 17,410,747 | 19,099,222 | 21,014,641 | 22,986,683 |
| 9.Profit/(loss) before taxation | 31,483,179 | 32,064,650 | 32,932,070 | 37,354,022 | 42,788,640 |
| 10.Profit/(loss) after taxation | 19,424,906 | 21,235,235 | 21,950,141 | 24,774,446 | 25,035,112 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 836,237 | 919,860 | 1,011,846 | 1,113,031 | 1,113,031 |
| 2.Cash dividend | 120.00\% | 130.00\% | 140.00\% | 1.40\% | 1.60\% |
| 3.Stock dividend/bonus shares | 10.00\% | 10.00\% | 10.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 1,244,599,509 | 96,668,070 | 69,902,015 | 53,182,280 | 86,755,111 |
| 5.Commitments and contigencies | 162,379,259 | 143,379,581 | 113,035,372 | 226,553,852 | 320,885,412 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 65.34\% | 59.82\% | 58.24\% | 56.38\% | 61.39\% |
| 2.Net markup/interest margin (D1-D2)/C | 6.78\% | 5.31\% | 4.62\% | 4.63\% | 4.85\% |
| 3.Return on equity (ROE) (D10/A) | 23.87\% | 23.25\% | 21.91\% | 22.50\% | 21.72\% |
| 4.Return on assets (ROA) (D10/C) | 2.96\% | 2.75\% | 2.67\% | 2.63\% | 2.45\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.23\% | 1.24\% | 1.40\% | 1.41\% | 1.67\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 6.22\% | 5.24\% | 4.97\% | 4.84\% | 4.80\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 34.66\% | 40.18\% | 41.76\% | 43.62\% | 38.61\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.50 | 0.54 | 0.58 | 0.56 | 0.54 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 22.95\% | 22.86\% | 26.06\% | 24.34\% | 24.62\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.96 | 1.82 | 1.66 | 1.58 | 1.35 |
| 11.Earning per share (D10/E1) | 23.23 | 23.09 | 21.69 | 22.26 | 22.49 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 8.45\% | 7.60\% | 7.49\% | 5.29\% | 6.99\% |
| 2. Investment to total assets (C4/C) | 48.56\% | 52.58\% | 55.26\% | 54.90\% | 55.27\% |
| 3.Advances net of provisions to total assets (C8/C) | 34.64\% | 31.08\% | 30.26\% | 32.29\% | 30.88\% |
| 4.Deposits to total assets (B3/C) | 74.77\% | 70.64\% | 76.99\% | 73.10\% | 69.17\% |
| 5.Total liabilities to total assets (B/C) | 85.99\% | 86.20\% | 85.94\% | 85.53\% | 86.07\% |
| 6.Gross advances to deposits (C5/B3) | 50.88\% | 48.18\% | 42.46\% | 46.89\% | 47.27\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 47.13\% | 42.08\% | 40.01\% | 43.15\% | 40.47\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 10.67\% | 9.73\% | 8.67\% | 6.79\% | 6.10\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 8.94\% | 8.69\% | 7.43\% | 5.81\% | 5.54\% |
| 3.NPLs to shareholders equity (C6/A) | 32.76\% | 27.98\% | 23.23\% | 19.90\% | 17.67\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 16.35\% | 2.10\% | -14.21\% | -10.35\% | 2.95\% |
| 5.Provision against NPL to NPLs (C7/C6) | 83.78\% | 89.23\% | 85.74\% | 85.63\% | 90.84\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 12.39\% | 11.84\% | 12.20\% | 11.69\% | 11.29\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 2.00 | 1.57 | 1.13 | 2.06 | 2.78 |
| 3. Break up value per share (A/E1) | 97.33 | 99.31 | 98.99 | 98.91 | 103.55 |
| 4. Total deposit to total equity (B3/A) (times) | 6.03 | 5.97 | 6.31 | 6.25 | 6.13 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 64.07 | 4.55 | 3.18 | 2.15 | 3.47 |

A.Total equity (A1 to A3) ..... 10,009,890
1.Share capital ..... 10,000,000
2.Reserves ..... 9,517
3.Un appropriated profit ..... 373
4.Others ..... $(25,607)$
B.Total liabilities(B1 to B4) ..... 123,608
1.Bills payable ..... 0
2.Borrowings from financial institutions
37,669
3.Deposits and other accounts
C.Total assets (C1 to C4 + C8 to C10) ..... 10,107,89
1.Cash and balances with treasury banks ..... 56,880
2.Balances with other banks ..... 8,150,590
3.Lending to financial institutions
624,159
4.Investments ..... 972,634
6.Advances-non-performing/classified ..... 0
7.Provision against advances972,634
9.Fixed assets ..... 170,119
10.Other/misc. assets ..... 133,509
D.Profit \& loss account
1.Markup/interest earned ..... 154,648
2.Markup/interest expensed ..... 58
3.Net markup/interest income ..... 154,590
4.Provisions and write-offs ..... 0
5.Net markup/interest income after provisions11,486
6.Non-markup/interest income ..... 11,486
7.Non-markup/interest expenses ..... 113,169
8.Administrative expenses ..... 12,
9.Profit/(loss) before taxation ..... 52,907
10.Profit/(loss) after taxation ..... 47,583
E.Other items
1.No. of ordinary shares (000) ..... 1,000,000
2.Cash dividend ..... 0.00\%
3.Stock dividend/bonus shares ..... 0.00\%
4.Cash generated from operating activities ..... (957,741)
5.Commitments and contigencies ..... 1,939,758
F.Efficiency ratios/profitability ratios
99.96\%
99.96\%
1.Spread (D3/D1)
1.Spread (D3/D1) ..... 1.53\%
3. Return on equity (ROE) (D10/A)
0.48\%
0.48\%
4.Return on assets (ROA) (D10/C) ..... 0.47\%
5.Non-markup/interest income to total assets (D6/C) ..... 11\%
6.Net markup/interest income(after prov.) to total assets(D5/C) ..... 1.53\%
7.Markup/interest expense to markup/interest income (D2/D1) ..... 0.04\%
8.Admin. expense to profit before tax. (D8/D9) (times) ..... 2.12
9.Non-markup/interest expense to total income D7/(D1+D6) ..... 68.12\%
10.Admin. expense to non-markup/interest income (D8/D6) (times) ..... 9.76
11.Earning per share (D10/E1) ..... 0.05
G.Liquidity ratios
1.Cash \& cash equivalent to total assets (C1+C2)/C ..... 81.20\%
2. Investment to total assets (C4/C) ..... 6.17\%
3.Advances net of provisions to total assets (C8/C) ..... 9.62\%
4.Deposits to total assets (B3/C) ..... 0.37\%
5. Total liabilities to total assets (B/C) ..... 1.22\%
6. Gross advances to deposits (C5/B3) ..... 2,582.05\%
7. Gross advances to borrowing \& deposit C5/(B2+B3) ..... 2,582.05\%
H.Assets quality ratios
1.Non-performing loan to gross advances (C6/C5) ..... 0.00\%
2.Provisions against NPLs to gross advances (C7/C5) ..... 0.00\%
3.NPLs to shareholders equity ( $\mathrm{C} 6 / \mathrm{A}$ ) ..... 0.00\%
4.NPLs write off to NPLs provisions (D4/C7)-
5.Provision against NPL to NPLs (C7/C6)
I.Capital /leverage ratios
1.Capital ratio (A/C) ..... 99.03\%
2.Commitments \& contingencies to total equity (E5/A) (times) ..... 0.19
3.Break up value per share (A/E1) ..... 10.01
4. Total deposit to total equity (B3/A) (times) ..... 0.00
J.Cash flow ratio
1.Cash generated from opration activities to profit after tax (E4/D10) (times) ..... $-20.13$

| MEEZAN BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 13,323,888 | 15,493,638 | 17,908,150 | 23,274,720 | 25,556,784 |
| 1.Share capital | 8,029,933 | 9,033,675 | 10,027,379 | 10,027,379 | 10,027,379 |
| 2.Reserves | 2,058,319 | 2,759,942 | 3,551,297 | 7,288,754 | 8,587,363 |
| 3.Un appropriated profit | 3,235,636 | 3,700,021 | 4,329,474 | 5,958,587 | 6,942,042 |
| 4.Others | 457,678 | 1,069,020 | 1,005,093 | 615,610 | 790,326 |
| B.Total liabilities(B1 to B4) | 186,768,828 | 257,873,852 | 310,811,388 | 413,619,938 | 505,502,824 |
| 1.Bills payable | 2,282,045 | 3,058,503 | 3,614,718 | 5,619,826 | 6,560,324 |
| 2.Borrowings from financial institutions | 9,235,960 | 18,461,347 | 11,375,498 | 15,465,418 | 13,609,551 |
| 3.Deposits and other accounts | 170,030,431 | 230,425,986 | 289,810,519 | 380,421,569 | 471,820,959 |
| 4.Other/misc. liabilities | 5,220,392 | 5,928,016 | 6,010,653 | 12,113,125 | 13,511,990 |
| C.Total assets (C1 to C4 + C8 to C10) | 200,550,394 | 274,436,510 | 329,724,631 | 437,510,268 | 531,849,934 |
| 1.Cash and balances with treasury banks | 16,641,160 | 19,125,401 | 28,582,626 | 29,728,764 | 43,685,636 |
| 2.Balances with other banks | 2,348,076 | 3,851,150 | 3,554,234 | 5,501,077 | 11,175,060 |
| 3.Lending to financial institutions | 4,065,406 | 500,000 | 7,442,732 | 90,766,297 | 170,474,422 |
| 4. Investments | 98,488,574 | 152,459,855 | 151,613,933 | 114,089,252 | 76,909,951 |
| 5.Gross advances | 75,698,616 | 94,402,267 | 133,474,709 | 183,285,548 | 215,775,663 |
| 6.Advances-non-performing/classified | 4,647,792 | 5,000,028 | 4,840,756 | 6,912,378 | 7,064,382 |
| 7.Provision against advances | 5,321,135 | 5,724,191 | 5,851,841 | 7,573,606 | 8,206,840 |
| 8.Advances net of provision (C5-C7) | 70,377,481 | 88,678,076 | 127,622,868 | 175,711,942 | 207,568,823 |
| 9. Fixed assets | 3,985,248 | 4,898,240 | 5,594,914 | 6,273,239 | 8,056,743 |
| 10.Other/misc. assets | 4,644,449 | 4,923,788 | 5,313,324 | 15,439,697 | 13,979,299 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 18,032,152 | 21,836,972 | 23,171,018 | 28,803,059 | 33,113,741 |
| 2.Markup/interest expensed | 8,665,622 | 11,384,534 | 12,526,169 | 15,440,250 | 14,897,149 |
| 3.Net markup/interest income | 9,366,530 | 10,452,438 | 10,644,849 | 13,362,809 | 18,216,592 |
| 4.Provisions and write-offs | 1,389,155 | 451,191 | 93,382 | 466,504 | 563,174 |
| 5.Net markup/interest income after provisions | 7,977,375 | 10,001,247 | 10,551,467 | 12,896,305 | 17,653,418 |
| 6.Non-markup/interest income | 2,263,349 | 2,398,590 | 3,501,450 | 4,754,884 | 4,596,720 |
| 7.Non-markup/interest expenses | 6,331,458 | 7,169,611 | 8,406,253 | 10,752,655 | 13,798,885 |
| 8.Administrative expenses | 5,958,595 | 7,192,527 | 8,286,114 | 10,459,934 | 13,560,648 |
| 9.Profit/(loss) before taxation | 4,356,300 | 5,230,226 | 5,646,664 | 6,896,534 | 8,451,253 |
| 10.Profit/(loss) after taxation | 3,391,543 | 3,508,116 | 3,956,776 | 4,570,086 | 5,022,509 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 802,993 | 903,367 | 1,002,738 | 1,002,738 | 1,002,738 |
| 2.Cash dividend | 10.00\% | 15.00\% | 15.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 12.50\% | 11.00\% | - | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 40,906,365 | 59,402,194 | 10,928,315 | $(44,417,274)$ | $(16,707,714)$ |
| 5.Commitments and contigencies | 114,137,104 | 140,171,979 | 160,936,492 | 262,532,165 | 295,818,369 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 51.94\% | 47.87\% | 45.94\% | 46.39\% | 55.01\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.67\% | 3.81\% | 3.23\% | 3.05\% | 3.43\% |
| 3.Return on equity (ROE) (D10/A) | 25.45\% | 22.64\% | 22.09\% | 19.64\% | 19.65\% |
| 4.Return on assets (ROA) (D10/C) | 1.69\% | 1.28\% | 1.20\% | 1.04\% | 0.94\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.13\% | 0.87\% | 1.06\% | 1.09\% | 0.86\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.98\% | 3.64\% | 3.20\% | 2.95\% | 3.32\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 48.06\% | 52.13\% | 54.06\% | 53.61\% | 44.99\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.37 | 1.38 | 1.47 | 1.52 | 1.60 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 31.20\% | 29.58\% | 31.52\% | 32.04\% | 36.59\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.63 | 3.00 | 2.37 | 2.20 | 2.95 |
| 11.Earning per share (D10/E1) | 4.22 | 3.88 | 3.95 | 4.56 | 5.01 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 9.47\% | 8.37\% | 9.75\% | 8.05\% | 10.32\% |
| 2.Investment to total assets (C4/C) | 49.11\% | 55.55\% | 45.98\% | 26.08\% | 14.46\% |
| 3.Advances net of provisions to total assets (C8/C) | 35.09\% | 32.31\% | 38.71\% | 40.16\% | 39.03\% |
| 4.Deposits to total assets (B3/C) | 84.78\% | 83.96\% | 87.89\% | 86.95\% | 88.71\% |
| 5.Total liabilities to total assets (B/C) | 93.13\% | 93.96\% | 94.26\% | 94.54\% | 95.05\% |
| 6.Gross advances to deposits (C5/B3) | 44.52\% | 40.97\% | 46.06\% | 48.18\% | 45.73\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 42.23\% | 37.93\% | 44.32\% | 46.30\% | 44.45\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 6.14\% | 5.30\% | 3.63\% | 3.77\% | 3.27\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 7.03\% | 6.06\% | 4.38\% | 4.13\% | 3.80\% |
| 3.NPLs to shareholders equity (C6/A) | 34.88\% | 32.27\% | 27.03\% | 29.70\% | 27.64\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 26.11\% | 7.88\% | 1.60\% | 6.16\% | 6.86\% |
| 5.Provision against NPL to NPLs (C7/C6) | 114.49\% | 114.48\% | 120.89\% | 109.57\% | 116.17\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 6.64\% | 5.65\% | 5.43\% | 5.32\% | 4.81\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 8.57 | 9.05 | 8.99 | 11.28 | 11.57 |
| 3. Break up value per share (A/E1) | 16.59 | 17.15 | 17.86 | 23.21 | 25.49 |
| 4.Total deposit to total equity (B3/A) (times) | 12.76 | 14.87 | 16.18 | 16.34 | 18.46 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 12.06 | 16.93 | 2.76 | -9.72 | -3.33 |

NIB BANK LTD.
(Thousand Rupees)
Items
A.Total equity (A1 to A3)

1. Share capital
2.Reserves
3.Un appropriated profit 4.Others
B.Total liabilities(B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
3. Balances with other banks
4. Lending to financial institutions
4.Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation

## E.Other items

1.No. of ordinary shares (000)
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies

## F.Efficiency ratios/profitability ratios

1.Spread (D3/D1)
2. Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)
4.Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/interest income(after prov.) to total assets(D5/C)
7.Markup/interest expense to markup/interest income (D2/D1)
8.Admin. expense to profit before tax. (D8/D9) (times)
9.Non-markup/interest expense to total income D7/(D1+D6)
10.Admin. expense to non-markup/interest income (D8/D6) (times)
11.Earning per share (D10/E1)

## G.Liquidity ratios

1.Cash \& cash equivalent to total assets (C1+C2)/C
2.Investment to total assets (C4/C)
3.Advances net of provisions to total assets (C8/C)
4.Deposits to total assets (B3/C)
5.Total liabilities to total assets (B/C)
6. Gross advances to deposits (C5/B3)
7.Gross advances to borrowing \& deposit C5/(B2+B3)

## H.Assets quality ratios

1.Non-performing loan to gross advances (C6/C5)
2. Provisions against NPLs to gross advances (C7/C5)
3.NPLs to shareholders equity (C6/A)
4.NPLs write off to NPLs provisions (D4/C7)
5.Provision against NPL to NPLs (C7/C6)
I.Capital /leverage ratios
1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E5/A) (times)
3.Break up value per share (A/E1)
4.Total deposit to total equity (B3/A) (times)
J.Cash flow ratio
1.Cash generated from opration activities to profit after tax (E4/D10) (times)

|  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: |
| 2011 | 2012 | 2013 | 2014 | 2015 |
| 59,912,879 | 60,184,991 | 61,786,345 | 61,070,295 | 63,609,976 |
| 103,028,512 | 103,028,512 | 103,028,512 | 103,028,512 | 103,028,512 |
| 218,276 | 225,889 | 474,123 | 474,123 | 997,582 |
| $(43,333,909)$ | $(43,069,410)$ | $(41,716,290)$ | $(42,432,340)$ | $(40,416,118)$ |
| $(46,249,209)$ | $(45,789,427)$ | $(46,086,884)$ | $(44,138,076)$ | $(45,520,817)$ |
| 141,161,341 | 176,459,613 | 163,094,004 | 178,063,082 | 226,953,544 |
| 1,738,422 | 2,430,030 | 2,862,663 | 2,740,528 | 2,576,216 |
| 47,382,031 | 76,179,065 | 51,506,673 | 62,750,894 | 85,676,741 |
| 85,472,247 | 91,094,447 | 104,887,731 | 105,102,800 | 130,399,643 |
| 6,568,641 | 6,756,071 | 3,836,937 | 7,468,860 | 8,300,944 |
| 154,825,011 | 190,855,177 | 178,793,465 | 194,995,301 | 245,042,703 |
| 7,969,044 | 7,672,866 | 8,006,108 | 8,063,675 | 10,052,543 |
| 1,486,560 | 956,809 | 690,098 | 586,418 | 1,645,086 |
| 14,666,918 | 3,440,910 | 2,127,516 | 7,699,646 | 1,599,044 |
| 47,786,041 | 83,802,727 | 60,791,885 | 59,670,691 | 96,023,597 |
| 84,489,211 | 94,879,760 | 104,583,911 | 117,653,625 | 135,028,024 |
| 34,194,582 | 32,921,495 | 29,904,747 | 29,017,183 | 28,173,224 |
| 23,627,698 | 23,293,864 | 22,557,944 | 23,980,131 | 24,359,030 |
| 60,861,513 | 71,585,896 | 82,025,967 | 93,673,494 | 110,668,994 |
| 2,722,863 | 2,754,051 | 2,879,281 | 3,033,057 | 3,086,446 |
| 19,332,072 | 20,641,918 | 22,272,610 | 22,268,320 | 21,966,993 |
| 14,250,121 | 13,989,306 | 13,171,071 | 15,071,457 | 14,737,321 |
| 12,155,613 | 11,125,821 | 9,878,141 | 11,248,871 | 10,086,690 |
| 2,094,508 | 2,863,485 | 3,292,930 | 3,822,586 | 4,650,631 |
| 2,549,789 | 116,981 | $(629,177)$ | 1,527,361 | 386,116 |
| $(455,281)$ | 2,746,504 | 3,922,107 | 2,295,225 | 4,264,515 |
| 1,976,884 | 2,395,490 | 2,906,348 | 2,876,125 | 6,003,856 |
| 5,064,890 | 5,397,479 | 5,632,038 | 6,302,549 | 6,423,098 |
| 4,823,582 | 5,331,398 | 5,484,765 | 6,096,098 | 6,184,819 |
| $(3,492,009)$ | 440,488 | 2,112,336 | $(640,625)$ | 3,831,800 |
| $(2,067,422)$ | 262,080 | 1,580,078 | $(620,697)$ | 2,550,534 |
| 10,302,851 | 10,302,851 | 10,302,851 | 10,302,851 | 10,302,851 |
| 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| $(6,809,298)$ | 33,535,245 | $(19,511,846)$ | $(8,534,193)$ | 39,193,654 |
| 142,890,225 | 77,754,924 | 117,082,107 | 106,655,114 | 75,260,429 |
| 14.70\% | 20.47\% | 25.00\% | 25.36\% | 31.56\% |
| 1.35\% | 1.50\% | 1.84\% | 1.96\% | 1.90\% |
| -3.45\% | 0.44\% | 2.56\% | -1.02\% | 4.01\% |
| -1.34\% | 0.14\% | 0.88\% | -0.32\% | 1.04\% |
| 1.28\% | 1.26\% | 1.63\% | 1.47\% | 2.45\% |
| -0.29\% | 1.44\% | 2.19\% | 1.18\% | 1.74\% |
| 85.30\% | 79.53\% | 75.00\% | 74.64\% | 68.44\% |
| -1.38 | 12.10 | 2.60 | -9.52 | 1.61 |
| 31.21\% | 32.94\% | 35.03\% | 35.12\% | 30.97\% |
| 2.44 | 2.23 | 1.89 | 2.12 | 1.03 |
| -0.20 | 0.03 | 0.15 | -0.06 | 0.25 |
| 6.11\% | 4.52\% | 4.86\% | 4.44\% | 4.77\% |
| 30.86\% | 43.91\% | 34.00\% | 30.60\% | 39.19\% |
| 39.31\% | 37.51\% | 45.88\% | 48.04\% | 45.16\% |
| 55.21\% | 47.73\% | 58.66\% | 53.90\% | 53.22\% |
| 91.17\% | 92.46\% | 91.22\% | 91.32\% | 92.62\% |
| 98.85\% | 104.16\% | 99.71\% | 111.94\% | 103.55\% |
| 63.60\% | 56.72\% | 66.87\% | 70.09\% | 62.49\% |
| 40.47\% | 34.70\% | 28.59\% | 24.66\% | 20.86\% |
| 27.97\% | 24.55\% | 21.57\% | 20.38\% | 18.04\% |
| 57.07\% | 54.70\% | 48.40\% | 47.51\% | 44.29\% |
| 10.79\% | 0.50\% | -2.79\% | 6.37\% | 1.59\% |
| 69.10\% | 70.76\% | 75.43\% | 82.64\% | 86.46\% |
| 38.70\% | 31.53\% | 34.56\% | 31.32\% | 25.96\% |
| 2.38 | 1.29 | 1.89 | 1.75 | 1.18 |
| 5.82 | 5.84 | 6.00 | 5.93 | 6.17 |
| 1.43 | 1.51 | 1.70 | 1.72 | 2.05 |
| 3.29 | 127.96 | -12.35 | 13.75 | 15.37 |

SAMBA BANK LTD.

| Items |
| :--- |
| A.Total equity (A1 to A3) |
| 1.Share capital |
| 2.Reserves |
| 3.Un appropriated profit |
| 4.Others |

B.Total liabilities(B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
2. Balances with other banks
3. Lending to financial institutions
4.Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation

## E.Other items

1.No. of ordinary shares (000)
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies

## F.Efficiency ratios/profitability ratios

1.Spread (D3/D1)
2. Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)
4.Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/interest income(after prov.) to total assets(D5/C)
7.Markup/interest expense to markup/interest income (D2/D1)
8.Admin. expense to profit before tax. (D8/D9) (times)
9.Non-markup/interest expense to total income D7/(D1+D6)
10.Admin. expense to non-markup/interest income (D8/D6) (times)
11.Earning per share (D10/E1)

## G.Liquidity ratios

1.Cash \& cash equivalent to total assets (C1+C2)/C
2.Investment to total assets (C4/C)
3.Advances net of provisions to total assets (C8/C)
4.Deposits to total assets (B3/C)
5.Total liabilities to total assets (B/C)
6. Gross advances to deposits (C5/B3)
7.Gross advances to borrowing \& deposit C5/(B2+B3)

## H.Assets quality ratios

1.Non-performing loan to gross advances (C6/C5)
2. Provisions against NPLs to gross advances (C7/C5)
3.NPLs to shareholders equity (C6/A)
4.NPLs write off to NPLs provisions (D4/C7)
5.Provision against NPL to NPLs (C7/C6)
I.Capital /leverage ratios
1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E5/A) (times)

3 .Break up value per share (A/E1)
4.Total deposit to total equity (B3/A) (times)
J.Cash flow ratio
1.Cash generated from opration activities to profit after tax (E4/D10) (times)
8,172
14,33
9
$(6,25$

23,1
52
3,99
17,66
95
31,330
1,46,

| 2011 | 2012 |
| ---: | ---: |
| $, 172,770$ | $8,473,656$ |

,172,770
90,383
9,497
$23,148,705$
529,005
$3,996,032$

| 17,669,297 |
| :--- |
| $\mathbf{2}$, |


| 31,33 |
| ---: |
| 1,46 |

1,463
59
803
8
8
9,6
18,3
2,
2,6
2,5

| $17,8,4$ |  |
| ---: | ---: |
| $15,831,327$ | 2, |
|  | 15,44 |

2,6


3,35

| $3,352,186$ | $3,054,034$ | $3,206,548$ | $4,618,568$ | $5,468,187$ |
| ---: | ---: | ---: | ---: | ---: |
| $1,943,845$ | $1,721,825$ | $1,822,677$ | $2,805,889$ | $3,325,56$ |
| $1,408,341$ | $1,332,209$ | $1,383,871$ | $1,812,679$ | $2,142,623$ |
| $(46,204)$ | $(90,600)$ | $(89,935)$ | $(99,358)$ | 21,540 |


| $1,454,545$ | $1,422,809$ | $1,473,806$ |
| :--- | :--- | :--- |

152,397
$1,406,048 \quad 1,413,28$
1,393,321 1,458,244
2

| 164,034 |  |
| :--- | :--- |
| 236,515 | 300,886 |

1,43

| 1,433,473 |
| :---: |
| 0.00\% |
| 0.00\% |

1,433,
0.0
0.0
0

| .473 |
| :--- |
| $.00 \%$ |
| $.00 \%$ |

$\begin{array}{lr}(2,388,547) & 2,027,886 \\ 29,978,957 & 11,344,410\end{array}$


| $42.01 \%$ | $43.62 \%$ | $43.16 \%$ | $39.25 \%$ | $39.18 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| $4.50 \%$ | $3.82 \%$ | $3.46 \%$ | $3.58 \%$ | $2.67 \%$ |
| $2.89 \%$ | $3.55 \%$ | $0.99 \%$ | $2.10 \%$ | $3.85 \%$ |
| $0.75 \%$ | $0.86 \%$ | $0.21 \%$ | $0.45 \%$ | $0.54 \%$ |
| $0.49 \%$ | $0.44 \%$ | $0.40 \%$ | $0.43 \%$ | $1.00 \%$ |
| $4.64 \%$ | $4.08 \%$ | $3.68 \%$ | $3.78 \%$ | $2.65 \%$ |
| $57.99 \%$ | $56.38 \%$ | $56.84 \%$ | $60.75 \%$ | $60.82 \%$ |
| 6.94 | 8.89 | 18.99 | 3.87 | 2.53 |
| $40.12 \%$ | $44.05 \%$ | $46.11 \%$ | $35.24 \%$ | $33.65 \%$ |
| 9.14 | 9.44 | 9.66 | 7.58 | 2.56 |
| 0.16 | 0.21 | 0.10 | 0.22 | 0.43 |
|  |  |  |  |  |
| $4.86 \%$ | $12.46 \%$ | $7.28 \%$ | $5.15 \%$ | $5.40 \%$ |
| $30.84 \%$ | $25.52 \%$ | $34.98 \%$ | $39.45 \%$ | $55.79 \%$ |
| $50.53 \%$ | $44.31 \%$ | $45.67 \%$ | $43.12 \%$ | $30.17 \%$ |
| $56.40 \%$ | $65.28 \%$ | $61.58 \%$ | $62.56 \%$ | $48.45 \%$ |
| $73.88 \%$ | $75.57 \%$ | $74.67 \%$ | $77.75 \%$ | $85.23 \%$ |
| $103.99 \%$ | $78.42 \%$ | $83.47 \%$ | $75.58 \%$ | $67.60 \%$ |
| $84.81 \%$ | $70.72 \%$ | $74.45 \%$ | $63.60 \%$ | $39.69 \%$ |
|  |  |  |  |  |
| $14.26 \%$ | $13.74 \%$ | $11.38 \%$ | $8.97 \%$ | $7.52 \%$ |
| $13.84 \%$ | $13.44 \%$ | $11.15 \%$ | $8.80 \%$ | $7.89 \%$ |
| $32.05 \%$ | $28.93 \%$ | $27.40 \%$ | $19.91 \%$ | $17.63 \%$ |
| $-1.82 \%$ | $-3.78 \%$ | $-3.92 \%$ | $-4.72 \%$ | $1.04 \%$ |
| $97.10 \%$ | $97.82 \%$ | $97.94 \%$ | $98.14 \%$ | $105.00 \%$ |
|  |  |  |  |  |
| $26.09 \%$ | $24.31 \%$ | $21.35 \%$ | $21.29 \%$ | $13.97 \%$ |
| 3.67 | 1.34 | 5.85 | 0.36 | 0.69 |
| 5.70 | 5.91 | 10.57 | 10.68 | 11.11 |
| 2.16 | 2.69 | 2.88 | 2.94 | 3.47 |
|  |  |  |  |  |
| -10.10 | 6.74 | -6.81 | 25.64 | 62.86 |


| SILKBANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 18,800,542 | 18,497,359 | 6,267,287 | 19,652,059 | 69,043,317 |
| 1.Share capital | 26,716,048 | 26,716,048 | 26,716,048 | 28,916,048 | 80,198,099 |
| 2.Reserves | 139,013 | 162,762 | 162,762 | 180,134 | 180,134 |
| 3.Un appropriated profit | $(8,054,519)$ | $(8,381,451)$ | $(20,611,523)$ | $(9,444,123)$ | (11,334,916) |
| 4.Others | $(13,162,035)$ | $(13,124,650)$ | 407,901 | $(11,151,232)$ | $(54,466,655)$ |
| B.Total liabilities(B1 to B4) | 85,031,770 | 83,707,785 | 85,095,007 | 94,235,026 | 118,560,597 |
| 1.Bills payable | 1,679,456 | 1,978,549 | 2,747,400 | 2,153,091 | 2,413,342 |
| 2. Borrowings from financial institutions | 17,781,686 | 11,376,781 | 11,381,975 | 21,742,246 | 33,230,182 |
| 3.Deposits and other accounts | 64,071,908 | 69,050,447 | 69,433,452 | 68,770,255 | 81,097,581 |
| 4.Other/misc. liabilities | 1,498,720 | 1,302,008 | 1,532,180 | 1,569,434 | 1,819,492 |
| C.Total assets (C1 to C4 + C8 to C10) | 90,670,277 | 89,080,494 | 91,770,195 | 102,735,853 | 133,137,259 |
| 1.Cash and balances with treasury banks | 4,436,142 | 4,006,569 | 5,361,695 | 5,102,984 | 7,343,670 |
| 2.Balances with other banks | 94,322 | 86,002 | 226,184 | 139,478 | 194,065 |
| 3.Lending to financial institutions | 3,100,803 | 5,602,423 | 446,589 | 3,000,000 | 6,777,944 |
| 4.Investments | 17,547,640 | 12,734,898 | 14,853,257 | 18,105,414 | 34,999,068 |
| 5.Gross advances | 55,309,362 | 54,078,762 | 61,469,729 | 64,417,139 | 67,045,340 |
| 6.Advances-non-performing/classified | 11,022,942 | 10,816,957 | 9,871,986 | 8,221,947 | 8,519,913 |
| 7.Provision against advances | 5,373,083 | 5,018,268 | 5,432,207 | 5,450,262 | 5,971,133 |
| 8.Advances net of provision (C5-C7) | 49,936,279 | 49,060,494 | 56,037,522 | 58,966,877 | 61,074,207 |
| 9. Fixed assets | 4,755,911 | 4,637,334 | 4,691,552 | 4,563,290 | 4,496,648 |
| 10.Other/misc. assets | 10,799,180 | 12,952,774 | 10,153,396 | 12,857,810 | 18,251,657 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 8,385,608 | 8,583,566 | 7,622,425 | 9,429,216 | 8,933,315 |
| 2.Markup/interest expensed | 6,514,770 | 6,681,338 | 5,462,669 | 5,969,099 | 5,833,685 |
| 3.Net markup/interest income | 1,870,838 | 1,902,228 | 2,159,756 | 3,460,117 | 3,099,630 |
| 4.Provisions and write-offs | $(2,629,853)$ | $(580,489)$ | 633,475 | 367,613 | 724,377 |
| 5.Net markup/interest income after provisions | 4,500,691 | 2,482,717 | 1,526,281 | 3,092,504 | 2,375,253 |
| 6.Non-markup/interest income | 846,586 | 1,064,666 | 1,324,580 | 1,720,363 | 1,894,323 |
| 7.Non-markup/interest expenses | 3,988,359 | 4,076,652 | 4,378,939 | 4,681,452 | 6,109,278 |
| 8.Administrative expenses | 3,779,045 | 4,213,559 | 4,407,927 | 4,692,044 | 5,268,719 |
| 9.Profit/(loss) before taxation | 1,358,918 | $(529,269)$ | $(1,528,078)$ | 131,415 | $(1,839,702)$ |
| 10.Profit/(loss) after taxation | 695,063 | $(344,271)$ | $(1,156,562)$ | 86,860 | $(1,711,605)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,671,605 | 2,671,605 | 2,671,605 | 2,671,605 | 77,998,099 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 8,225,230 | $(6,429,336)$ | 156,936 | 1,540,395 | 14,261,825 |
| 5.Commitments and contigencies | 24,940,371 | 31,108,094 | 24,066,080 | 30,156,360 | 30,510,156 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 22.31\% | 22.16\% | 28.33\% | 36.70\% | 34.70\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.06\% | 2.14\% | 2.35\% | 3.37\% | 2.33\% |
| 3.Return on equity (ROE) (D10/A) | 3.70\% | -1.86\% | -18.45\% | 0.44\% | -2.48\% |
| 4.Return on assets (ROA) (D10/C) | 0.77\% | -0.39\% | -1.26\% | 0.08\% | -1.29\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.93\% | 1.20\% | 1.44\% | 1.67\% | 1.42\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 4.96\% | 2.79\% | 1.66\% | 3.01\% | 1.78\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 77.69\% | 77.84\% | 71.67\% | 63.30\% | 65.30\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 2.78 | -7.96 | -2.88 | 35.70 | -2.86 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 43.20\% | 42.25\% | 48.94\% | 41.99\% | 56.42\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 4.46 | 3.96 | 3.33 | 2.73 | 2.78 |
| 11.Earning per share (D10/E1) | 0.26 | -0.13 | -0.43 | 0.03 | -0.02 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 5.00\% | 4.59\% | 6.09\% | 5.10\% | 5.66\% |
| 2.Investment to total assets (C4/C) | 19.35\% | 14.30\% | 16.19\% | 17.62\% | 26.29\% |
| 3.Advances net of provisions to total assets (C8/C) | 55.07\% | 55.07\% | 61.06\% | 57.40\% | 45.87\% |
| 4.Deposits to total assets (B3/C) | 70.66\% | 77.51\% | 75.66\% | 66.94\% | 60.91\% |
| 5.Total liabilities to total assets (B/C) | 93.78\% | 93.97\% | 92.73\% | 91.73\% | 89.05\% |
| 6.Gross advances to deposits (C5/B3) | 86.32\% | 78.32\% | 88.53\% | 93.67\% | 82.67\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 67.57\% | 67.24\% | 76.06\% | 71.17\% | 58.64\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 19.93\% | 20.00\% | 16.06\% | 12.76\% | 12.71\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 9.71\% | 9.28\% | 8.84\% | 8.46\% | 8.91\% |
| 3.NPLs to shareholders equity (C6/A) | 58.63\% | 58.48\% | 157.52\% | 41.84\% | 12.34\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | -48.94\% | -11.57\% | 11.66\% | 6.74\% | 12.13\% |
| 5.Provision against NPL to NPLs (C7/C6) | 48.74\% | 46.39\% | 55.03\% | 66.29\% | 70.08\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 20.74\% | 20.76\% | 6.83\% | 19.13\% | 51.86\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 1.33 | 1.68 | 3.84 | 1.53 | 0.44 |
| 3. Break up value per share (A/E1) | 7.04 | 6.92 | 2.35 | 7.36 | 0.89 |
| 4.Total deposit to total equity (B3/A) (times) | 3.41 | 3.73 | 11.08 | 3.50 | 1.17 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 11.83 | 18.68 | -0.14 | 17.73 | -8.33 |


| SONERI BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 11,194,019 | 12,379,660 | 13,451,777 | 15,108,732 | 16,337,318 |
| 1.Share capital | 9,029,185 | 10,022,396 | 11,024,636 | 11,024,636 | 11,024,636 |
| 2.Reserves | 1,182,501 | 410,129 | 617,500 | 933,911 | 1,049,465 |
| 3.Un appropriated profit | 982,333 | 1,947,135 | 1,809,641 | 3,150,185 | 4,263,217 |
| 4.Others | $(260,875)$ | $(47,487)$ | $(169,134)$ | 1,930,495 | 1,854,624 |
| B.Total liabilities(B1 to B4) | 118,823,011 | 146,297,224 | 155,951,229 | 196,136,080 | 235,149,887 |
| 1.Bills payable | 1,571,314 | 2,522,405 | 2,577,943 | 2,779,715 | 2,751,084 |
| 2.Borrowings from financial institutions | 14,557,179 | 20,398,487 | 10,485,479 | 25,824,908 | 39,875,623 |
| 3.Deposits and other accounts | 99,419,293 | 120,591,496 | 140,579,907 | 163,250,371 | 185,222,383 |
| 4.Other/misc. liabilities | 3,275,225 | 2,784,836 | 2,307,900 | 4,281,086 | 7,300,797 |
| C.Total assets (C1 to C4 + C8 to C10) | 129,756,155 | 158,629,397 | 169,233,872 | 213,175,307 | 253,341,829 |
| 1.Cash and balances with treasury banks | 8,959,130 | 11,491,348 | 12,672,753 | 15,776,136 | 16,718,428 |
| 2.Balances with other banks | 879,000 | 1,249,168 | 957,170 | 1,024,566 | 1,634,544 |
| 3.Lending to financial institutions | 813,190 | 1,123,067 | 2,737,751 | 154,342 | 3,306,244 |
| 4. Investments | 45,775,969 | 59,517,180 | 46,702,797 | 75,715,677 | 108,633,807 |
| 5.Gross advances | 71,071,622 | 83,254,363 | 104,317,533 | 115,613,735 | 120,616,960 |
| 6.Advances-non-performing/classified | 8,941,653 | 9,927,397 | 10,424,111 | 10,224,405 | 11,584,107 |
| 7.Provision against advances | 5,731,675 | 6,429,357 | 7,138,505 | 7,645,530 | 8,615,208 |
| 8.Advances net of provision (C5-C7) | 65,339,947 | 76,825,006 | 97,179,028 | 107,968,205 | 112,001,752 |
| 9. Fixed assets | 3,833,916 | 4,015,233 | 4,008,574 | 5,013,968 | 4,956,732 |
| 10.Other/misc. assets | 4,155,003 | 4,408,395 | 4,975,799 | 7,522,413 | 6,090,322 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 12,895,306 | 13,778,206 | 13,601,389 | 16,906,398 | 18,319,732 |
| 2.Markup/interest expensed | 8,997,385 | 8,934,172 | 8,751,084 | 10,626,395 | 10,722,265 |
| 3.Net markup/interest income | 3,897,921 | 4,844,034 | 4,850,305 | 6,280,003 | 7,597,467 |
| 4.Provisions and write-offs | 1,272,178 | 519,632 | 735,080 | 549,113 | 1,029,241 |
| 5.Net markup/interest income after provisions | 2,625,743 | 4,324,402 | 4,115,225 | 5,730,890 | 6,568,226 |
| 6.Non-markup/interest income | 1,955,203 | 1,856,932 | 2,399,843 | 2,508,690 | 3,152,792 |
| 7.Non-markup/interest expenses | 3,502,675 | 4,459,278 | 4,984,673 | 5,797,684 | 6,125,411 |
| 8.Administrative expenses | 3,447,925 | 4,248,241 | 4,957,263 | 5,605,644 | 5,974,724 |
| 9.Profit/(loss) before taxation | 1,078,271 | 1,722,056 | 1,530,395 | 2,441,896 | 3,595,607 |
| 10.Profit/(loss) after taxation | 783,533 | 1,104,193 | 1,036,857 | 1,582,055 | 2,212,768 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 902,919 | 1,002,240 | 1,102,464 | 1,102,464 | 1,102,464 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 12.50\% | 11.00\% | 10.00\% | 0.10\% | 0.13\% |
| 4.Cash generated from operating activities | 11,482,024 | 17,381,324 | $(10,887,531)$ | 30,229,741 | 33,533,164 |
| 5. Commitments and contigencies | 32,814,252 | 61,324,567 | 72,786,199 | 49,894,004 | 117,300,198 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 30.23\% | 35.16\% | 35.66\% | 37.15\% | 41.47\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.00\% | 3.05\% | 2.87\% | 2.95\% | 3.00\% |
| 3.Return on equity (ROE) (D10/A) | 7.00\% | 8.92\% | 7.71\% | 10.47\% | 13.54\% |
| 4.Return on assets (ROA) (D10/C) | 0.60\% | 0.70\% | 0.61\% | 0.74\% | 0.87\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.51\% | 1.17\% | 1.42\% | 1.18\% | 1.24\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 2.02\% | 2.73\% | 2.43\% | 2.69\% | 2.59\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 69.77\% | 64.84\% | 64.34\% | 62.85\% | 58.53\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 3.20 | 2.47 | 3.24 | 2.30 | 1.66 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 23.59\% | 28.52\% | 31.15\% | 29.86\% | 28.53\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.76 | 2.29 | 2.07 | 2.23 | 1.90 |
| 11.Earning per share (D10/E1) | 0.87 | 1.10 | 0.94 | 1.44 | 2.01 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 7.58\% | 8.03\% | 8.05\% | 7.88\% | 7.24\% |
| 2.Investment to total assets (C4/C) | 35.28\% | 37.52\% | 27.60\% | 35.52\% | 42.88\% |
| 3.Advances net of provisions to total assets (C8/C) | 50.36\% | 48.43\% | 57.42\% | 50.65\% | 44.21\% |
| 4.Deposits to total assets (B3/C) | 76.62\% | 76.02\% | 83.07\% | 76.58\% | 73.11\% |
| 5.Total liabilities to total assets (B/C) | 91.57\% | 92.23\% | 92.15\% | 92.01\% | 92.82\% |
| 6.Gross advances to deposits (C5/B3) | 71.49\% | 69.04\% | 74.21\% | 70.82\% | 65.12\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 62.36\% | 59.05\% | 69.05\% | 61.15\% | 53.58\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 12.58\% | 11.92\% | 9.99\% | 8.84\% | 9.60\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 8.06\% | 7.72\% | 6.84\% | 6.61\% | 7.14\% |
| 3.NPLs to shareholders equity (C6/A) | 79.88\% | 80.19\% | 77.49\% | 67.67\% | 70.91\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 22.20\% | 8.08\% | 10.30\% | 7.18\% | 11.95\% |
| 5.Provision against NPL to NPLs (C7/C6) | 64.10\% | 64.76\% | 68.48\% | 74.78\% | 74.37\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 8.63\% | 7.80\% | 7.95\% | 7.09\% | 6.45\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 2.93 | 4.95 | 5.41 | 3.30 | 7.18 |
| 3. Break up value per share (A/E1) | 12.40 | 12.35 | 12.20 | 13.70 | 14.82 |
| 4.Total deposit to total equity (B3/A) (times) | 8.88 | 9.74 | 10.45 | 10.81 | 11.34 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 14.65 | 15.74 | -10.50 | 19.11 | 15.15 |

A.Total equity (A1 to A3)
2011
1.Share capital
2.Reserves
3.Un appropriated profit
4.Others
B.Total liabilities(B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
2.Balances with other banks
3. Lending to financial institutions
4. Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation
E.Other items
1.No. of ordinary shares (000)
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies
F.Efficiency ratios/profitability ratios
1.Spread (D3/D1)
2.Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)
4.Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/interest income(after prov.) to total assets(D5/C)
7.Markup/interest expense to markup/interest income (D2/D1)
8.Admin. expense to profit before tax. (D8/D9) (times)
9.Non-markup/interest expense to total income D7/(D1+D6)
10.Admin. expense to non-markup/interest income (D8/D6) (times)
11.Earning per share (D10/E1)

## G.Liquidity ratios

1.Cash \& cash equivalent to total assets (C1+C2)/C
2. Investment to total assets (C4/C)
3.Advances net of provisions to total assets (C8/C)
4.Deposits to total assets (B3/C)
5.Total liabilities to total assets (B/C)
6. Gross advances to deposits (C5/B3)
7.Gross advances to borrowing \& deposit C5/(B2+B3)

## H.Assets quality ratios

1.Non-performing loan to gross advances (C6/C5)
2. Provisions against NPLs to gross advances (C7/C5)
3.NPLs to shareholders equity (C6/A)
4.NPLs write off to NPLs provisions (D4/C7)
5.Provision against NPL to NPLs (C7/C6)
I.Capital /leverage ratios
1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E5/A) (times)
14.15\%
3.54
13.31
4.58
4.Total deposit to total equity (B3/A) (times)
J.Cash flow ratio
1.Cash generated from opration activities to profit after tax (E4/D10) (times)
38

| SUMMIT BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 5,575,929 | 2,842,075 | 1,050,042 | 1,324,935 | 1,627,134 |
| 1.Share capital | 10,779,796 | 10,779,796 | 10,779,796 | 10,779,796 | 10,779,796 |
| 2.Reserves | $(1,811,675)$ | $(1,811,675)$ | $(1,811,675)$ | $(1,765,785)$ | $(1,722,341)$ |
| 3.Un appropriated profit | $(3,392,192)$ | $(6,126,046)$ | $(7,918,079)$ | $(7,689,076)$ | $(7,430,321)$ |
| 4.Others | 198,120 | 165,764 | 2,297,062 | 11,007,039 | 10,321,410 |
| B.Total liabilities(B1 to B4) | 113,574,284 | 131,281,227 | 122,152,677 | 136,112,320 | 176,417,151 |
| 1.Bills payable | 900,750 | 1,654,302 | 2,205,414 | 1,531,639 | 2,728,797 |
| 2.Borrowings from financial institutions | 18,562,616 | 28,900,432 | 9,961,198 | 25,312,661 | 49,755,998 |
| 3.Deposits and other accounts | 89,699,819 | 96,916,430 | 106,255,566 | 105,222,446 | 119,742,108 |
| 4.Other/misc. liabilities | 4,411,099 | 3,810,063 | 3,730,499 | 4,045,574 | 4,190,248 |
| C.Total assets (C1 to C4 + C8 to C10) | 119,348,333 | 134,289,066 | 125,499,781 | 148,444,294 | 188,365,695 |
| 1.Cash and balances with treasury banks | 6,117,998 | 8,110,185 | 9,203,573 | 9,383,948 | 10,539,924 |
| 2.Balances with other banks | 1,426,353 | 3,601,183 | 2,302,189 | 4,377,298 | 2,919,394 |
| 3.Lending to financial institutions | 1,069,757 | 2,038,500 | 1,555,000 | 650,000 | 1,459,868 |
| 4. Investments | 36,268,904 | 49,770,923 | 39,526,939 | 45,329,692 | 77,557,913 |
| 5.Gross advances | 68,399,073 | 64,942,457 | 65,568,738 | 77,804,045 | 83,099,126 |
| 6.Advances-non-performing/classified | 22,417,723 | 23,409,947 | 17,809,041 | 14,838,307 | 17,183,005 |
| 7.Provision against advances | 12,381,409 | 12,393,303 | 11,360,264 | 11,349,348 | 12,544,846 |
| 8.Advances net of provision (C5-C7) | 56,017,664 | 52,549,154 | 54,208,474 | 66,454,697 | 70,554,280 |
| 9. Fixed assets | 6,071,432 | 5,456,565 | 6,258,010 | 7,607,167 | 9,608,669 |
| 10.Other/misc. assets | 12,376,225 | 12,762,556 | 12,445,596 | 14,641,492 | 15,725,647 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 9,552,362 | 10,262,500 | 9,173,938 | 9,828,995 | 10,709,851 |
| 2.Markup/interest expensed | 9,021,173 | 10,133,076 | 8,323,255 | 7,392,589 | 7,653,842 |
| 3.Net markup/interest income | 531,189 | 129,424 | 850,683 | 2,436,406 | 3,056,009 |
| 4.Provisions and write-offs | 600,473 | 22,942 | $(836,426)$ | 563,074 | 1,575,408 |
| 5.Net markup/interest income after provisions | $(69,284)$ | 106,482 | 1,687,109 | 1,873,332 | 1,480,601 |
| 6.Non-markup/interest income | 73,905 | 1,425,650 | 1,755,574 | 3,205,003 | 4,423,449 |
| 7.Non-markup/interest expenses | 3,208,318 | 2,498,841 | 1,385,777 | 5,042,764 | 5,211,157 |
| 8.Administrative expenses | 3,815,856 | 4,005,835 | 4,429,293 | 4,971,020 | 5,188,247 |
| 9.Profit/(loss) before taxation | $(3,208,318)$ | $(2,498,841)$ | $(1,385,777)$ | 35,571 | 692,893 |
| 10.Profit/(loss) after taxation | $(1,209,268)$ | $(2,717,026)$ | $(1,813,475)$ | 241,620 | 238,203 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,077,980 | 1,077,980 | 1,077,980 | 1,077,980 | 1,077,980 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 8,330,664 | 17,593,639 | $(11,845,738)$ | 1,296,627 | 35,425,733 |
| 5.Commitments and contigencies | 45,997,746 | 54,414,503 | 79,151,479 | 111,449,565 | 145,031,813 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 5.56\% | 1.26\% | 9.27\% | 24.79\% | 28.53\% |
| 2.Net markup/interest margin (D1-D2)/C | 0.45\% | 0.10\% | 0.68\% | 1.64\% | 1.62\% |
| 3.Return on equity (ROE) (D10/A) | -21.69\% | -95.60\% | -172.70\% | 18.24\% | 14.64\% |
| 4.Return on assets (ROA) (D10/C) | -1.01\% | -2.02\% | -1.45\% | 0.16\% | 0.13\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.06\% | 1.06\% | 1.40\% | 2.16\% | 2.35\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | -0.06\% | 0.08\% | 1.34\% | 1.26\% | 0.79\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 94.44\% | 98.74\% | 90.73\% | 75.21\% | 71.47\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -1.19 | -1.60 | -3.20 | 139.75 | 7.49 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 33.33\% | 21.38\% | 12.68\% | 38.69\% | 34.44\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 51.63 | 2.81 | 2.52 | 1.55 | 1.17 |
| 11.Earning per share (D10/E1) | -1.12 | -2.52 | -1.68 | 0.22 | 0.22 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 6.32\% | 8.72\% | 9.17\% | 9.27\% | 7.15\% |
| 2.Investment to total assets (C4/C) | 30.39\% | 37.06\% | 31.50\% | 30.54\% | 41.17\% |
| 3.Advances net of provisions to total assets (C8/C) | 46.94\% | 39.13\% | 43.19\% | 44.77\% | 37.46\% |
| 4.Deposits to total assets (B3/C) | 75.16\% | 72.17\% | 84.67\% | 70.88\% | 63.57\% |
| 5.Total liabilities to total assets (B/C) | 95.16\% | 97.76\% | 97.33\% | 91.69\% | 93.66\% |
|  | 76.25\% | 67.01\% | 61.71\% | 73.94\% | 69.40\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 63.18\% | 51.62\% | 56.42\% | 59.60\% | 49.03\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 32.77\% | 36.05\% | 27.16\% | 19.07\% | 20.68\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 18.10\% | 19.08\% | 17.33\% | 14.59\% | 15.10\% |
| 3.NPLs to shareholders equity (C6/A) | 402.04\% | 823.69\% | 1,696.03\% | 1,119.93\% | 1,056.03\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 4.85\% | 0.19\% | -7.36\% | 4.96\% | 12.56\% |
| 5.Provision against NPL to NPLs (C7/C6) | 55.23\% | 52.94\% | 63.79\% | 76.49\% | 73.01\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 4.67\% | 2.12\% | 0.84\% | 0.89\% | 0.86\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 8.25 | 19.15 | 75.38 | 84.12 | 89.13 |
| 3.Break up value per share (A/E1) | 5.17 | 2.64 | 0.97 | 1.23 | 1.51 |
| 4.Total deposit to total equity (B3/A) (times) | 16.09 | 34.10 | 101.19 | 79.42 | 73.59 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -6.89 | -6.48 | 6.53 | 5.37 | 148.72 |


| UNITED BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 75,219,724 | 83,845,615 | 95,499,445 | 102,035,541 | 113,821,642 |
| 1.Share capital | 12,241,798 | 12,241,798 | 12,241,798 | 12,241,798 | 12,241,798 |
| 2.Reserves | 27,495,959 | 32,298,690 | 38,049,345 | 37,286,088 | 41,624,817 |
| 3.Un appropriated profit | 35,481,967 | 39,305,127 | 45,208,302 | 52,507,655 | 59,955,027 |
| 4.Others | 11,975,235 | 18,082,083 | 15,773,702 | 35,469,070 | 41,777,407 |
| B.Total liabilities(B1 to B4) | 721,158,030 | 860,418,660 | 972,359,569 | 1,044,948,502 | 1,330,587,764 |
| 1.Bills payable | 5,879,043 | 7,615,382 | 16,600,691 | 9,559,255 | 13,395,744 |
| 2.Borrowings from financial institutions | 49,955,704 | 69,693,579 | 41,077,730 | 53,248,526 | 164,232,087 |
| 3.Deposits and other accounts | 634,796,624 | 752,785,895 | 889,525,603 | 951,902,296 | 1,119,953,064 |
| 4.Other/misc. liabilities | 30,526,659 | 30,323,804 | 25,155,545 | 30,238,425 | 33,006,869 |
| C.Total assets (C1 to C4 + C8 to C10) | 808,352,989 | 962,346,358 | 1,083,632,716 | 1,182,453,113 | 1,486,186,813 |
| 1.Cash and balances with treasury banks | 86,309,061 | 94,846,802 | 89,591,601 | 75,660,306 | 113,762,323 |
| 2.Balances with other banks | 16,579,821 | 21,967,703 | 32,658,606 | 21,948,274 | 27,713,772 |
| 3.Lending to financial institutions | 12,375,261 | 22,828,834 | 29,858,038 | 23,435,222 | 31,304,861 |
| 4.Investments | 301,106,877 | 381,245,903 | 458,846,198 | 519,602,007 | 747,598,627 |
| 5.Gross advances | 382,115,775 | 430,694,442 | 461,674,998 | 514,282,720 | 529,914,609 |
| 6.Advances-non-performing/classified | 39,967,562 | 53,045,188 | 52,078,870 | 57,105,477 | 48,072,230 |
| 7.Provision against advances | 40,976,256 | 44,860,181 | 46,391,688 | 46,917,428 | 42,636,466 |
| 8.Advances net of provision (C5-C7) | 341,139,519 | 385,834,261 | 415,283,310 | 467,365,292 | 487,278,143 |
| 9. Fixed assets | 25,745,215 | 27,460,839 | 28,037,980 | 33,335,646 | 36,677,638 |
| 10.Other/misc. assets | 25,097,235 | 28,162,016 | 29,356,983 | 41,106,366 | 41,851,449 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 71,374,143 | 75,379,861 | 75,709,170 | 85,760,646 | 97,574,003 |
| 2.Markup/interest expensed | 31,305,056 | 35,759,090 | 36,199,807 | 38,846,868 | 39,715,160 |
| 3.Net markup/interest income | 40,069,087 | 39,620,771 | 39,509,363 | 46,913,778 | 57,858,843 |
| 4.Provisions and write-offs | 7,274,864 | 4,246,967 | 1,594,245 | 1,336,301 | 3,823,428 |
| 5.Net markup/interest income after provisions | 32,794,223 | 35,373,804 | 37,915,118 | 45,577,477 | 54,035,415 |
| 6.Non-markup/interest income | 13,129,783 | 17,193,007 | 19,416,361 | 21,356,117 | 23,687,224 |
| 7.Non-markup/interest expenses | 22,067,945 | 26,648,491 | 29,648,683 | 32,711,966 | 35,137,017 |
| 8.Administrative expenses | 21,253,504 | 25,558,429 | 28,570,569 | 31,752,088 | 34,004,803 |
| 9.Profit/(loss) before taxation | 23,633,636 | 28,315,979 | 28,965,178 | 35,616,314 | 43,447,326 |
| 10.Profit/(loss) after taxation | 14,887,113 | 19,247,439 | 19,730,771 | 24,024,803 | 27,009,626 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,224,180 | 1,224,180 | 1,224,180 | 1,224,180 | 1,224,180 |
| 2.Cash dividend | 75.00\% | 85.00\% | 100.00\% | 1.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 100,937,130 | 96,447,113 | 99,783,642 | 37,971,267 | 276,536,057 |
| 5.Commitments and contigencies | 261,653,953 | 561,832,979 | 781,711,456 | 684,222,707 | 809,575,301 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 56.14\% | 52.56\% | 52.19\% | 54.70\% | 59.30\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.96\% | 4.12\% | 3.65\% | 3.97\% | 3.89\% |
| 3.Return on equity (ROE) (D10/A) | 19.79\% | 22.96\% | 20.66\% | 23.55\% | 23.73\% |
| 4.Return on assets (ROA) (D10/C) | 1.84\% | 2.00\% | 1.82\% | 2.03\% | 1.82\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.62\% | 1.79\% | 1.79\% | 1.81\% | 1.59\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 4.06\% | 3.68\% | 3.50\% | 3.85\% | 3.64\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 43.86\% | 47.44\% | 47.81\% | 45.30\% | 40.70\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.90 | 0.90 | 0.99 | 0.89 | 0.78 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 26.11\% | 28.79\% | 31.17\% | 30.54\% | 28.98\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.62 | 1.49 | 1.47 | 1.49 | 1.44 |
| 11.Earning per share (D10/E1) | 12.16 | 15.72 | 16.12 | 19.63 | 22.06 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 12.73\% | 12.14\% | 11.28\% | 8.25\% | 9.52\% |
| 2.Investment to total assets (C4/C) | 37.25\% | 39.62\% | 42.34\% | 43.94\% | 50.30\% |
| 3.Advances net of provisions to total assets (C8/C) | 42.20\% | 40.09\% | 38.32\% | 39.53\% | 32.79\% |
| 4.Deposits to total assets (B3/C) | 78.53\% | 78.22\% | 82.09\% | 80.50\% | 75.36\% |
| 5.Total liabilities to total assets (B/C) | 89.21\% | 89.41\% | 89.73\% | 88.37\% | 89.53\% |
| 6.Gross advances to deposits (C5/B3) | 60.19\% | 57.21\% | 51.90\% | 54.03\% | 47.32\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 55.80\% | 52.37\% | 49.61\% | 51.16\% | 41.26\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 10.46\% | 12.32\% | 11.28\% | 11.10\% | 9.07\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 10.72\% | 10.42\% | 10.05\% | 9.12\% | 8.05\% |
| 3.NPLs to shareholders equity (C6/A) | 53.13\% | 63.27\% | 54.53\% | 55.97\% | 42.23\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 17.75\% | 9.47\% | 3.44\% | 2.85\% | 8.97\% |
| 5.Provision against NPL to NPLs (C7/C6) | 102.52\% | 84.57\% | 89.08\% | 82.16\% | 88.69\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.31\% | 8.71\% | 8.81\% | 8.63\% | 7.66\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 3.48 | 6.70 | 8.19 | 6.71 | 7.11 |
| 3. Break up value per share (A/E1) | 61.44 | 68.49 | 78.01 | 83.35 | 92.98 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 8.44 | 8.98 | 9.31 | 9.33 | 9.84 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 6.78 | 5.01 | 5.06 | 1.58 | 10.24 |


| Specialized Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 1,222,466 | 5,606,785 | 10,077,840 | 12,395,926 | 18,108,526 |
| 1.Share capital | 15,507,532 | 15,351,097 | 15,351,359 | 16,853,159 | 16,853,192 |
| 2.Reserves | 9,373,552 | 10,979,460 | 11,772,614 | 11,405,111 | 12,481,724 |
| 3.Un appropriated profit | $(23,658,618)$ | $(20,723,772)$ | $(17,046,133)$ | $(15,862,344)$ | $(11,226,390)$ |
| 4.Others | 4,652,301 | 5,199,596 | 7,702,077 | 98,050,912 | 47,206,452 |
| B.Total liabilities(B1 to B4) | 143,294,600 | 149,120,463 | 158,300,606 | 81,358,735 | 154,984,502 |
| 1.Bills payable | 424,070 | 437,560 | 811,713 | 652,922 | 494,597 |
| 2.Borrowings from financial institutions | 77,880,976 | 79,150,776 | 80,333,857 | 25,156,776 | 83,442,152 |
| 3.Deposits and other accounts | 17,327,235 | 17,409,405 | 21,686,761 | 33,901,598 | 45,369,920 |
| 4.Other/misc. liabilities | 47,662,319 | 52,122,722 | 55,468,275 | 21,647,439 | 25,677,833 |
| C.Total assets (C1 to C4 + C8 to C10) | 149,169,367 | 159,926,844 | 176,080,523 | 191,805,573 | 220,299,480 |
| 1.Cash and balances with treasury banks | 3,877,536 | 4,394,234 | 4,634,081 | 5,679,083 | 3,818,436 |
| 2.Balances with other banks | 13,365,262 | 9,982,892 | 10,581,129 | 7,174,377 | 18,529,145 |
| 3.Lending to financial institutions | 875,567 | 811,007 | 5,677,789 | 2,192,109 | 1,996,740 |
| 4. Investments | 19,545,836 | 25,586,717 | 27,818,123 | 33,826,010 | 26,141,681 |
| 5.Gross advances | 114,608,118 | 119,066,658 | 126,060,305 | 139,988,376 | 159,968,960 |
| 6.Advances-non-performing/classified | 34,587,578 | 33,899,620 | 31,969,064 | 32,873,189 | 30,428,554 |
| 7.Provision against advances | 21,023,365 | 20,287,725 | 19,994,928 | 20,046,229 | 18,045,023 |
| 8.Advances net of provision (C5-C7) | 93,584,753 | 98,778,933 | 106,065,377 | 119,942,147 | 141,923,937 |
| 9. Fixed assets | 5,075,281 | 4,805,267 | 6,099,597 | 6,370,435 | 6,904,242 |
| 10.Other/misc. assets | 12,845,132 | 15,567,794 | 15,204,427 | 16,621,412 | 20,985,299 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 12,151,910 | 13,767,002 | 15,472,593 | 18,134,468 | 20,861,384 |
| 2.Markup/interest expensed | 5,189,038 | 4,503,051 | 4,682,083 | 3,109,640 | 6,669,762 |
| 3.Net markup/interest income | 6,962,872 | 9,263,951 | 10,790,510 | 15,024,828 | 14,191,622 |
| 4.Provisions and write-offs | 577,698 | 1,208,809 | 1,074,299 | 1,419,638 | $(520,492)$ |
| 5.Net markup/interest income after provisions | 6,385,174 | 8,055,142 | 9,716,211 | 13,605,190 | 14,712,114 |
| 6.Non-markup/interest income | 3,388,110 | 4,596,818 | 5,274,490 | 4,872,693 | 6,490,690 |
| 7.Non-markup/interest expenses | 6,255,355 | 9,050,759 | 9,629,166 | 9,992,106 | 12,126,146 |
| 8.Administrative expenses | 6,078,069 | 8,627,660 | 9,620,605 | 9,951,862 | 11,935,457 |
| 9.Profit/(loss) before taxation | 3,517,929 | 3,601,201 | 5,361,535 | 8,485,777 | 9,076,658 |
| 10.Profit/(loss) after taxation | 2,388,062 | 2,272,799 | 1,954,495 | 5,520,393 | 5,886,622 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,497,421 | 1,495,851 | 1,495,859 | 1,510,877 | 1,510,877 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 2,187,342 | $(165,921)$ | 2,029,607 | 2,435,650 | 2,668,563 |
| 5.Commitments and contigencies | 14,675,717 | 15,999,364 | 15,205,774 | 9,839,843 | 12,089,493 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 57.30\% | 67.29\% | 69.74\% | 82.85\% | 68.03\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.67\% | 5.79\% | 6.13\% | 7.83\% | 6.44\% |
| 3.Return on equity (ROE) (D10/A) | 195.35\% | 40.54\% | 19.39\% | 44.53\% | 32.51\% |
| 4.Return on assets (ROA) (D10/C) | 1.60\% | 1.42\% | 1.11\% | 2.88\% | 2.67\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.27\% | 2.87\% | 3.00\% | 2.54\% | 2.95\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 4.28\% | 5.04\% | 5.52\% | 7.09\% | 6.68\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 42.70\% | 32.71\% | 30.26\% | 17.15\% | 31.97\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.73 | 2.40 | 1.79 | 1.17 | 1.31 |
| 9. Non-markup/interest expense to total income D7/(D1+D6) | 40.25\% | 49.29\% | 46.41\% | 43.43\% | 44.33\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.79 | 1.88 | 1.82 | 2.04 | 1.84 |
| 11.Earning per share (D10/E1) | 1.59 | 1.52 | 1.31 | 3.65 | 3.90 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 11.56\% | 8.99\% | 8.64\% | 6.70\% | 10.14\% |
| 2.Investment to total assets (C4/C) | 13.10\% | 16.00\% | 15.80\% | 17.64\% | 11.87\% |
| 3.Advances net of provisions to total assets (C8/C) | 62.74\% | 61.77\% | 60.24\% | 62.53\% | 64.42\% |
| 4.Deposits to total assets (B3/C) | 11.62\% | 10.89\% | 12.32\% | 17.67\% | 20.59\% |
| 5.Total liabilities to total assets (B/C) | 96.06\% | 93.24\% | 89.90\% | 42.42\% | 70.35\% |
|  | 661.43\% | 683.92\% | 581.28\% | 412.93\% | 352.59\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 120.38\% | 123.31\% | 123.56\% | 237.03\% | 124.19\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 30.18\% | 28.47\% | 25.36\% | 23.48\% | 19.02\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 18.34\% | 17.04\% | 15.86\% | 14.32\% | 11.28\% |
| 3.NPLs to shareholders equity (C6/A) | 2,829.33\% | 604.62\% | 317.22\% | 265.19\% | 168.03\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 2.75\% | 5.96\% | 5.37\% | 7.08\% | -2.88\% |
| 5.Provision against NPL to NPLs (C7/C6) | 60.78\% | 59.85\% | 62.54\% | 60.98\% | 59.30\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 0.82\% | 3.51\% | 5.72\% | 6.46\% | 8.22\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 12.01 | 2.85 | 1.51 | 0.79 | 0.67 |
| 3. Break up value per share (A/E1) | 0.82 | 3.75 | 6.74 | 8.20 | 11.99 |
| 4.Total deposit to total equity (B3/A) (times) | 14.17 | 3.11 | 2.15 | 2.73 | 2.51 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 0.92 | -0.07 | 1.04 | 0.44 | 0.45 |


| INDUSTRIAL DEVELOPMENT BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | $(27,673,517)$ | $(27,501,369)$ | $(27,375,507)$ | $(27,008,838)$ | (26,255,582) |
| 1.Share capital | 157,000 | 1 | 1 | 1 | 1 |
| 2.Reserves | 750,548 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(28,581,065)$ | $(27,501,370)$ | $(27,375,508)$ | $(27,008,839)$ | $(26,255,583)$ |
| 4.Others | $(227,663)$ | 34,191 | 302,310 | 365,326 | 43,918 |
| B.Total liabilities(B1 to B4) | 33,045,645 | 32,014,057 | 30,870,296 | 30,881,083 | 30,329,532 |
| 1.Bills payable | 20,096 | 10,559 | 5,927 | 5,595 | 7,107 |
| 2.Borrowings from financial institutions | 22,553,874 | 24,292,043 | 23,409,994 | 23,409,994 | 23,409,994 |
| 3.Deposits and other accounts | 3,274,523 | 575,373 | 328,049 | 155,757 | 165,002 |
| 4.Other/misc. liabilities | 7,197,152 | 7,136,082 | 7,126,326 | 7,309,737 | 6,747,429 |
| C.Total assets (C1 to C4 + C8 to C10) | 5,144,465 | 4,546,879 | 3,797,099 | 4,237,571 | 4,117,868 |
| 1.Cash and balances with treasury banks | 137,589 | 57,432 | 56,600 | 41,269 | 45,299 |
| 2.Balances with other banks | 59,750 | 20,171 | 21,802 | 12,621 | 7,338 |
| 3.Lending to financial institutions | 75,567 | 61,007 | 431,073 | 656,919 | 1,111,740 |
| 4.Investments | 2,864,998 | 1,930,923 | 830,800 | 1,058,537 | 489,703 |
| 5.Gross advances | 6,294,331 | 6,247,019 | 6,254,100 | 6,018,848 | 5,890,949 |
| 6.Advances-non-performing/classified | 6,226,954 | 6,221,583 | 6,243,306 | 6,009,136 | 5,881,104 |
| 7.Provision against advances | 6,192,209 | 6,193,926 | 6,215,376 | 6,009,136 | 5,881,104 |
| 8.Advances net of provision (C5-C7) | 102,122 | 53,093 | 38,724 | 9,712 | 9,845 |
| 9. Fixed assets | 59,364 | 55,240 | 51,404 | 49,443 | 49,268 |
| 10.Other/misc. assets | 1,845,075 | 2,369,013 | 2,366,696 | 2,409,070 | 2,404,675 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 300,466 | 74,435 | 198,721 | 173,553 | 121,523 |
| 2.Markup/interest expensed | 586,866 | 105,173 | 197,905 | 19,229 | 22,135 |
| 3.Net markup/interest income | $(286,400)$ | $(30,738)$ | 816 | 154,324 | 99,388 |
| 4.Provisions and write-offs | $(96,224)$ | $(9,278)$ | $(53,422)$ | $(144,065)$ | $(38,549)$ |
| 5.Net markup/interest income after provisions | $(190,176)$ | $(21,460)$ | 54,238 | 298,389 | 137,937 |
| 6.Non-markup/interest income | 223,134 | 76,205 | 264,505 | 190,430 | 767,381 |
| 7.Non-markup/interest expenses | 35,967 | 78,331 | 214,448 | 119,016 | 150,828 |
| 8.Administrative expenses | 187,125 | 78,228 | 212,393 | 117,104 | 114,029 |
| 9.Profit/(loss) before taxation | $(3,009)$ | $(23,586)$ | 104,295 | 369,803 | 754,490 |
| 10.Profit/(loss) after taxation | 35,628 | $(23,866)$ | 101,996 | 366,670 | 753,255 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,570 | 0 | 0 | 0 | 0 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(255,917)$ | $(1,016,245)$ | $(2,446,154)$ | $(6,021)$ | (1,017,313) |
| 5.Commitments and contigencies | 142,059 | 142,059 | 132,441 | 132,441 | 132,383 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | -95.32\% | -41.30\% | 0.41\% | 88.92\% | 81.79\% |
| 2.Net markup/interest margin (D1-D2)/C | -5.57\% | -0.68\% | 0.02\% | 3.64\% | 2.41\% |
| 3.Return on equity (ROE) (D10/A) | -0.13\% | 0.09\% | -0.37\% | -1.36\% | -2.87\% |
| 4.Return on assets (ROA) (D10/C) | 0.69\% | -0.52\% | 2.69\% | 8.65\% | 18.29\% |
| 5.Non-markup/interest income to total assets (D6/C) | 4.34\% | 1.68\% | 6.97\% | 4.49\% | 18.64\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | -3.70\% | -0.47\% | 1.43\% | 7.04\% | 3.35\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 195.32\% | 141.30\% | 99.59\% | 11.08\% | 18.21\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -62.19 | -3.32 | 2.04 | 0.32 | 0.15 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 6.87\% | 52.00\% | 46.29\% | 32.70\% | 16.97\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 0.84 | 1.03 | 0.80 | 0.61 | 0.15 |
| 11.Earning per share (D10/E1) | 22.69 | -477,320.00 | 2,039,920.00 | 7,333,400.00 | - |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 3.84\% | 1.71\% | 2.06\% | 1.27\% | 1.28\% |
| 2.Investment to total assets (C4/C) | 55.69\% | 42.47\% | 21.88\% | 24.98\% | 11.89\% |
| 3.Advances net of provisions to total assets (C8/C) | 1.99\% | 1.17\% | 1.02\% | 0.23\% | 0.24\% |
| 4.Deposits to total assets (B3/C) | 63.65\% | 12.65\% | 8.64\% | 3.68\% | 4.01\% |
| 5.Total liabilities to total assets (B/C) | 642.35\% | 704.09\% | 813.00\% | 728.74\% | 736.53\% |
| 6.Gross advances to deposits (C5/B3) | 192.22\% | 1,085.73\% | 1,906.45\% | 3,864.26\% | 3,570.23\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 24.37\% | 25.12\% | 26.35\% | 25.54\% | 24.99\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 98.93\% | 99.59\% | 99.83\% | 99.84\% | 99.83\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 98.38\% | 99.15\% | 99.38\% | 99.84\% | 99.83\% |
| 3.NPLs to shareholders equity (C6/A) | -22.50\% | -22.62\% | -22.81\% | -22.25\% | -22.40\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | -1.55\% | -0.15\% | -0.86\% | -2.40\% | -0.66\% |
| 5.Provision against NPL to NPLs (C7/C6) | 99.44\% | 99.56\% | 99.55\% | 100.00\% | 100.00\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | -537.93\% | -604.84\% | -720.96\% | -637.37\% | -637.60\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | -0.01 | -0.01 | 0.00 | 0.00 | -0.01 |
| 3. Break up value per share (A/E1) | -17,626.44 | -550,027,380.00 | -547,510, 140.00 | $-540,176,760.00$ | - |
| 4.Total deposit to total equity (B3/A) (times) | -0.12 | -0.02 | -0.01 | -0.01 | -0.01 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -7.18 | 42.58 | -23.98 | -0.02 | -1.35 |


| SME BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 1,792,619 | 1,332,191 | 1,005,612 | 688,067 | 352,024 |
| 1.Share capital | 2,392,507 | 2,392,507 | 2,392,507 | 2,392,507 | 2,392,507 |
| 2.Reserves | 206,526 | 206,526 | 206,526 | 234,660 | 234,660 |
| 3.Un appropriated profit | $(806,414)$ | $(1,266,842)$ | (1,593,421) | $(1,939,100)$ | $(2,275,143)$ |
| 4.Others | $(48,075)$ | 12,527 | $(1,494)$ | 121,557 | 108,524 |
| B.Total liabilities(B1 to B4) | 5,453,199 | 7,623,367 | 6,019,704 | 4,920,984 | 8,522,329 |
| 1.Bills payable | 183,863 | 102,132 | 85,775 | 58,298 | 114,107 |
| 2.Borrowings from financial institutions | 2,125,447 | 3,566,576 | 1,748,960 | 777,433 | 2,889,058 |
| 3.Deposits and other accounts | 2,647,157 | 3,328,001 | 3,713,111 | 3,342,155 | 4,768,752 |
| 4.Other/misc. liabilities | 496,732 | 626,658 | 471,858 | 743,098 | 750,412 |
| C.Total assets (C1 to C4 + C8 to C10) | 7,197,743 | 8,968,085 | 7,023,822 | 5,730,608 | 8,982,877 |
| 1.Cash and balances with treasury banks | 214,606 | 278,430 | 314,880 | 366,873 | 390,101 |
| 2.Balances with other banks | 5,222 | 38,686 | 2,286 | 7,318 | 3,315 |
| 3.Lending to financial institutions | 800,000 | 750,000 | 800,000 | 215,000 | 885,000 |
| 4. Investments | 3,129,260 | 4,662,705 | 2,653,388 | 1,379,486 | 4,051,558 |
| 5.Gross advances | 8,655,771 | 8,054,531 | 8,113,037 | 8,891,980 | 8,585,373 |
| 6.Advances-non-performing/classified | 5,937,822 | 5,563,980 | 5,650,444 | 5,935,111 | 5,875,764 |
| 7.Provision against advances | 5,936,892 | 5,199,535 | 5,260,662 | 5,489,208 | 5,418,540 |
| 8.Advances net of provision (C5-C7) | 2,718,879 | 2,854,996 | 2,852,375 | 3,402,772 | 3,166,833 |
| 9. Fixed assets | 112,305 | 124,610 | 128,218 | 141,955 | 129,581 |
| 10.Other/misc. assets | 217,471 | 258,658 | 272,675 | 217,204 | 356,489 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 693,798 | 790,315 | 715,246 | 819,048 | 715,659 |
| 2.Markup/interest expensed | 421,408 | 534,021 | 477,873 | 542,878 | 436,487 |
| 3.Net markup/interest income | 272,390 | 256,294 | 237,373 | 276,170 | 279,172 |
| 4.Provisions and write-offs | $(8,318)$ | 65,708 | 78,540 | 68,716 | $(68,842)$ |
| 5.Net markup/interest income after provisions | 280,708 | 190,586 | 158,833 | 207,454 | 348,014 |
| 6.Non-markup/interest income | 20,751 | 18,329 | 25,819 | 87,612 | 48,240 |
| 7.Non-markup/interest expenses | 566,083 | 600,093 | 610,874 | 672,280 | 691,929 |
| 8.Administrative expenses | 561,436 | 595,700 | 605,052 | 634,381 | 682,821 |
| 9.Profit/(loss) before taxation | $(264,624)$ | $(391,178)$ | $(426,222)$ | $(377,214)$ | $(295,675)$ |
| 10.Profit/(loss) after taxation | $(272,488)$ | $(399,758)$ | $(430,699)$ | $(386,418)$ | $(299,468)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 239,251 | 239,251 | 239,251 | 239,251 | 239,251 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 500,408 | 1,655,489 | $(1,853,345)$ | $(1,537,934)$ | 3,101,131 |
| 5.Commitments and contigencies | 3,605,865 | 4,950,066 | 2,998,958 | 1,697,655 | 3,782,290 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 39.26\% | 32.43\% | 33.19\% | 33.72\% | 39.01\% |
| 2.Net markup/interest margin (D1-D2)/C | 3.78\% | 2.86\% | 3.38\% | 4.82\% | 3.11\% |
| 3.Return on equity (ROE) (D10/A) | -15.20\% | -30.01\% | -42.83\% | -56.16\% | -85.07\% |
| 4.Return on assets (ROA) (D10/C) | -3.79\% | -4.46\% | -6.13\% | -6.74\% | -3.33\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.29\% | 0.20\% | 0.37\% | 1.53\% | 0.54\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 3.90\% | 2.13\% | 2.26\% | 3.62\% | 3.87\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 60.74\% | 67.57\% | 66.81\% | 66.28\% | 60.99\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -2.12 | -1.52 | -1.42 | -1.68 | -2.31 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 79.22\% | 74.21\% | 82.43\% | 74.15\% | 90.58\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 27.06 | 32.50 | 23.43 | 7.24 | 14.15 |
| 11.Earning per share (D10/E1) | -1.14 | -1.67 | -1.80 | -1.62 | -1.25 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 3.05\% | 3.54\% | 4.52\% | 6.53\% | 4.38\% |
| 2.Investment to total assets (C4/C) | 43.48\% | 51.99\% | 37.78\% | 24.07\% | 45.10\% |
| 3.Advances net of provisions to total assets (C8/C) | 37.77\% | 31.84\% | 40.61\% | 59.38\% | 35.25\% |
| 4.Deposits to total assets (B3/C) | 36.78\% | 37.11\% | 52.86\% | 58.32\% | 53.09\% |
| 5.Total liabilities to total assets (B/C) | 75.76\% | 85.01\% | 85.70\% | 85.87\% | 94.87\% |
| 6.Gross advances to deposits (C5/B3) | 326.98\% | 242.02\% | 218.50\% | 266.06\% | 180.03\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 181.36\% | 116.82\% | 148.53\% | 215.85\% | 112.11\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 68.60\% | 69.08\% | 69.65\% | 66.75\% | 68.44\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 68.59\% | 64.55\% | 64.84\% | 61.73\% | 63.11\% |
| 3.NPLs to shareholders equity (C6/A) | 331.24\% | 417.66\% | 561.89\% | 862.58\% | 1,669.14\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | -0.14\% | 1.26\% | 1.49\% | 1.25\% | -1.27\% |
| 5.Provision against NPL to NPLs (C7/C6) | 99.98\% | 93.45\% | 93.10\% | 92.49\% | 92.22\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 24.91\% | 14.85\% | 14.32\% | 12.01\% | 3.92\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 2.01 | 3.72 | 2.98 | 2.47 | 10.74 |
| 3. Break up value per share (A/E1) | 7.49 | 5.57 | 4.20 | 2.88 | 1.47 |
| 4. Total deposit to total equity (B3/A) (times) | 1.48 | 2.50 | 3.69 | 4.86 | 13.55 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -1.84 | -4.14 | 4.30 | 3.98 | -10.36 |

THE PUNJAB PROVINCIAL COOPERATIVE BANK LTD.
Items 2011
A.Total equity (A1 to A3)
1.Share capital
2.Reserves
3.Un appropriated profit 4.Others
B.Total liabilities(B1 to B4)
1.Bills payable
2.Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
2.Balances with other banks
3. Lending to financial institutions
4.Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation

## E.Other items

1.No. of ordinary shares (000)
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies
F.Efficiency ratios/profitability ratios
1.Spread (D3/D1)
2.Net markup/interest margin (D1-D2)/C
3. Return on equity (ROE) (D10/A)
4.Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/interest income(after prov.) to total assets(D5/C)
7.Markup/interest expense to markup/interest income (D2/D1)
8.Admin. expense to profit before tax. (D8/D9) (times)
9.Non-markup/interest expense to total income D7/(D1+D6)
10.Admin. expense to non-markup/interest income (D8/D6) (times)
11.Earning per share (D10/E1)

## G.Liquidity ratios

1.Cash \& cash equivalent to total assets (C1+C2)/C
2.Investment to total assets (C4/C)
3.Advances net of provisions to total assets (C8/C)
4.Deposits to total assets (B3/C)
5.Total liabilities to total assets (B/C)
6. Gross advances to deposits (C5/B3)
7.Gross advances to borrowing \& deposit C5/(B2+B3)

## H.Assets quality ratios

1.Non-performing loan to gross advances (C6/C5)
2. Provisions against NPLs to gross advances (C7/C5)
3.NPLs to shareholders equity (C6/A)
4.NPLs write off to NPLs provisions (D4/C7)
5.Provision against NPL to NPLs (C7/C6)
I.Capital /leverage ratios
1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E5/A) (times)

3 .Break up value per share (A/E1)
4.Total deposit to total equity (B3/A) (times)

## J.Cash flow ratio

1.Cash generated from opration activities to profit after tax (E4/D10) (times)
4,09
43
6,1
$(2,4$
3,6
6,6

1,9
2,4
2,2
2,2
14,3

| ZARAI TARAQ\|AT| BANK LTD. (ZTBL) |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 23,007,624 | 25,597,151 | 29,786,659 | 31,853,510 | 37,148,795 |
| 1.Share capital | 12,522,441 | 12,522,441 | 12,522,441 | 12,522,441 | 12,522,441 |
| 2.Reserves | 2,313,441 | 2,831,346 | 3,505,289 | 4,588,766 | 5,643,290 |
| 3.Un appropriated profit | 8,171,742 | 10,243,364 | 13,758,929 | 14,742,303 | 18,983,064 |
| 4.Others | 1,313,843 | 1,798,884 | 2,856,192 | 92,965,888 | 42,327,419 |
| B.Total liabilities(B1 to B4) | 98,146,493 | 104,463,319 | 116,007,265 | 39,032,599 | 108,407,656 |
| 1.Bills payable | 208,117 | 294,024 | 706,265 | 561,964 | 346,059 |
| 2.Borrowings from financial institutions | 51,257,213 | 51,292,157 | 55,174,903 | 969,349 | 57,143,100 |
| 3.Deposits and other accounts | 8,962,457 | 11,096,956 | 14,897,893 | 26,695,967 | 35,869,024 |
| 4.Other/misc. liabilities | 37,718,706 | 41,780,182 | 45,228,204 | 10,805,319 | 15,049,473 |
| C.Total assets (C1 to C4 + C8 to C10) | 122,467,960 | 131,859,354 | 148,650,116 | 163,851,997 | 187,883,870 |
| 1.Cash and balances with treasury banks | 3,056,462 | 3,524,505 | 3,627,922 | 4,491,391 | 2,516,338 |
| 2.Balances with other banks | 11,176,444 | 9,000,562 | 9,370,154 | 5,913,555 | 16,742,698 |
| 3.Lending to financial institutions | 0 | 0 | 3,646,716 | 820,190 | 0 |
| 4.Investments | 12,047,958 | 17,884,472 | 23,542,336 | 29,237,315 | 19,665,649 |
| 5.Gross advances | 92,032,077 | 95,348,795 | 102,224,529 | 115,495,766 | 134,692,046 |
| 6.Advances-non-performing/classified | 19,924,581 | 19,924,581 | 17,771,792 | 18,663,722 | 16,524,468 |
| 7.Provision against advances | 7,288,371 | 7,288,371 | 6,912,813 | 6,941,808 | 5,139,302 |
| 8.Advances net of provision (C5-C7) | 84,743,706 | 88,060,424 | 95,311,716 | 108,553,958 | 129,552,744 |
| 9. Fixed assets | 1,167,167 | 1,180,267 | 1,348,947 | 1,584,150 | 2,105,429 |
| 10.Other/misc. assets | 10,276,223 | 12,209,124 | 11,802,325 | 13,251,438 | 17,301,012 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 9,510,328 | 11,321,385 | 12,962,641 | 15,522,130 | 18,284,436 |
| 2.Markup/interest expensed | 3,794,737 | 3,737,388 | 3,891,207 | 2,398,270 | 6,013,775 |
| 3.Net markup/interest income | 5,715,591 | 7,583,997 | 9,071,434 | 13,123,860 | 12,270,661 |
| 4.Provisions and write-offs | 682,240 | 1,064,320 | 1,050,959 | 1,494,987 | $(413,101)$ |
| 5.Net markup/interest income after provisions | 5,033,351 | 6,519,677 | 8,020,475 | 11,628,873 | 12,683,762 |
| 6.Non-markup/interest income | 3,070,319 | 4,416,388 | 4,883,434 | 4,484,707 | 5,575,162 |
| 7.Non-markup/interest expenses | 4,826,511 | 7,046,657 | 7,692,977 | 7,731,198 | 9,765,268 |
| 8.Administrative expenses | 4,502,846 | 7,075,901 | 7,656,119 | 7,730,765 | 9,706,358 |
| 9.Profit/(loss) before taxation | 3,277,159 | 3,889,408 | 5,210,932 | 8,382,382 | 8,493,656 |
| 10.Profit/(loss) after taxation | 2,145,149 | 2,589,527 | 1,804,470 | 5,456,282 | 5,343,110 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,252,244 | 1,252,244 | 1,252,244 | 1,252,244 | 1,252,244 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 4,472,813 | 2,520,972 | 6,098,393 | 2,462,637 | 283,370 |
| 5.Commitments and contigencies | 10,535,082 | 10,535,082 | 11,803,991 | 7,986,661 | 8,160,692 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 60.10\% | 66.99\% | 69.98\% | 84.55\% | 67.11\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.67\% | 5.75\% | 6.10\% | 8.01\% | 6.53\% |
| 3.Return on equity (ROE) (D10/A) | 9.32\% | 10.12\% | 6.06\% | 17.13\% | 14.38\% |
| 4.Return on assets (ROA) (D10/C) | 1.75\% | 1.96\% | 1.21\% | 3.33\% | 2.84\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.51\% | 3.35\% | 3.29\% | 2.74\% | 2.97\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 4.11\% | 4.94\% | 5.40\% | 7.10\% | 6.75\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 39.90\% | 33.01\% | 30.02\% | 15.45\% | 32.89\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 1.37 | 1.82 | 1.47 | 0.92 | 1.14 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 38.36\% | 44.78\% | 43.11\% | 38.64\% | 40.93\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.47 | 1.60 | 1.57 | 1.72 | 1.74 |
| 11.Earning per share (D10/E1) | 1.71 | 2.07 | 1.44 | 4.36 | 4.27 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 11.62\% | 9.50\% | 8.74\% | 6.35\% | 10.25\% |
| 2.Investment to total assets (C4/C) | 9.84\% | 13.56\% | 15.84\% | 17.84\% | 10.47\% |
| 3.Advances net of provisions to total assets (C8/C) | 69.20\% | 66.78\% | 64.12\% | 66.25\% | 68.95\% |
| 4.Deposits to total assets (B3/C) | 7.32\% | 8.42\% | 10.02\% | 16.29\% | 19.09\% |
| 5.Total liabilities to total assets (B/C) | 80.14\% | 79.22\% | 78.04\% | 23.82\% | 57.70\% |
| 6. Gross advances to deposits (C5/B3) | 1,026.86\% | 859.23\% | 686.17\% | 432.63\% | 375.51\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 152.83\% | 152.83\% | 145.88\% | 417.47\% | 144.81\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 21.65\% | 20.90\% | 17.39\% | 16.16\% | 12.27\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 7.92\% | 7.64\% | 6.76\% | 6.01\% | 3.82\% |
| 3.NPLs to shareholders equity (C6/A) | 86.60\% | 77.84\% | 59.66\% | 58.59\% | 44.48\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 9.36\% | 14.60\% | 15.20\% | 21.54\% | -8.04\% |
| 5.Provision against NPL to NPLs (C7/C6) | 36.58\% | 36.58\% | 38.90\% | 37.19\% | 31.10\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 18.79\% | 19.41\% | 20.04\% | 19.44\% | 19.77\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.46 | 0.41 | 0.40 | 0.25 | 0.22 |
| 3.Break up value per share (A/E1) | 18.37 | 20.44 | 23.79 | 25.44 | 29.67 |
| 4.Total deposit to total equity (B3/A) (times) | 0.39 | 0.43 | 0.50 | 0.84 | 0.97 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 2.09 | 0.97 | 3.38 | 0.45 | 0.05 |


| oreign Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 42,610,496 | 40,719,620 | 39,950,285 | 33,312,182 | 26,899,289 |
| 1.Head office capital account | 38,719,753 | 41,149,068 | 42,343,924 | 32,893,152 | 18,117,430 |
| 2.Reserves | 149,286 | 154,932 | 161,613 | 156,327 | 164,791 |
| 3.Unremitted profit | 3,741,457 | $(584,380)$ | $(2,555,252)$ | 262,703 | 8,617,068 |
| 4.Others | $(156,810)$ | 18,339 | $(137,435)$ | 562,570 | 184,000 |
| B.Total liabilities (B1 to B4) | 212,862,403 | 205,977,402 | 223,973,670 | 203,836,313 | 233,751,840 |
| 1.Bills payable | 3,985,328 | 3,685,078 | 3,568,916 | 3,571,754 | 2,982,070 |
| 2.Borrowings from financial institutions | 21,464,351 | 23,815,591 | 51,550,107 | 76,248,147 | 108,506,332 |
| 3.Deposits and other accounts | 167,870,827 | 158,799,200 | 151,076,666 | 107,508,592 | 105,892,088 |
| 4.Other/misc. liabilities | 19,541,897 | 19,677,533 | 17,777,981 | 16,507,820 | 16,371,350 |
| C.Total assets (C1 to C4 + C8 to C10) | 255,316,089 | 246,715,361 | 263,786,520 | 237,711,065 | 260,835,129 |
| 1.Cash and balances with treasury banks | 38,476,243 | 41,734,099 | 40,765,911 | 27,281,096 | 19,995,516 |
| 2.Balances with other banks | 4,428,638 | 14,002,488 | 2,606,160 | 1,811,308 | 2,030,938 |
| 3.Lending to financial institutions | 18,354,071 | 30,102,521 | 28,170,848 | 12,740,528 | 19,296,920 |
| 4. Investments | 113,381,404 | 85,518,862 | 120,713,675 | 126,977,403 | 173,356,139 |
| 5.Gross advances | 73,215,564 | 67,871,914 | 61,842,434 | 62,537,377 | 40,716,541 |
| 6.Advances-non-performing/classified | 7,600,522 | 9,112,571 | 6,234,872 | 4,756,133 | 3,070,769 |
| 7.Provision against advances | 6,803,909 | 8,550,234 | 6,306,239 | 4,849,382 | 3,178,373 |
| 8.Advances net of provision (C5-C7) | 66,411,655 | 59,321,680 | 55,536,195 | 57,687,995 | 37,538,168 |
| 9. Fixed assets | 2,176,487 | 1,741,337 | 1,358,996 | 1,073,330 | 1,506,651 |
| 10.Other/misc. assets | 12,087,591 | 14,294,374 | 14,634,735 | 10,139,405 | 7,110,797 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 24,027,713 | 20,465,084 | 17,198,947 | 17,616,770 | 15,239,259 |
| 2.Markup/interest expenses | 12,183,100 | 10,034,708 | 7,766,752 | 7,506,303 | 4,416,757 |
| 3.Net markup/interest income | 11,844,613 | 10,430,376 | 9,432,195 | 10,110,467 | 10,822,502 |
| 4.Provisions and write-offs | 1,304,605 | 1,902,267 | $(209,705)$ | $(30,214)$ | $(509,045)$ |
| 5.Net markup/interest income after provisions | 10,540,008 | 8,528,109 | 9,641,900 | 10,140,681 | 11,331,547 |
| 6.Non-markup/interest income | 4,551,421 | 4,677,921 | 2,211,106 | 2,828,630 | 3,530,499 |
| 7.Non-markup/interest expenses | 9,730,146 | 11,363,855 | 8,907,874 | 6,546,952 | 4,663,343 |
| 8.Administrative expenses | 9,633,773 | 11,284,006 | 8,899,615 | 6,459,573 | 4,599,949 |
| 9.Profit/(loss) before taxation | 5,600,422 | 999,293 | 2,945,132 | 6,532,767 | 10,198,703 |
| 10.Profit/(loss) after taxation | 3,660,658 | $(173,320)$ | 1,605,345 | 4,126,118 | 6,445,417 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 28,223,861 | (2,054,026) | 34,135,795 | 15,446,451 | 82,690,306 |
| 2.Commitments and contingencies | 456,416,758 | 408,532,273 | 722,877,012 | 627,126,378 | 885,320,790 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 49.30\% | 50.97\% | 54.84\% | 57.39\% | 71.02\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.64\% | 4.23\% | 3.58\% | 4.25\% | 4.15\% |
| 3.Return on equity (ROE) (D10/A) | 8.59\% | -0.43\% | 4.02\% | 12.39\% | 23.96\% |
| 4.Return on assets (ROA) (D10/C) | 1.43\% | -0.07\% | 0.61\% | 1.74\% | 2.47\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.78\% | 1.90\% | 0.84\% | 1.19\% | 1.35\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | 4.13\% | 3.46\% | 3.66\% | 4.27\% | 4.34\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 50.70\% | 49.03\% | 45.16\% | 42.61\% | 28.98\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | 1.72 | 11.29 | 3.02 | 0.99 | 0.45 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 34.05\% | 45.20\% | 45.89\% | 32.02\% | 24.84\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 2.12 | 2.41 | 4.02 | 2.28 | 1.30 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 16.80\% | 22.59\% | 16.44\% | 12.24\% | 8.44\% |
| 2.Investment to total assets (C4/C) | 44.41\% | 34.66\% | 45.76\% | 53.42\% | 66.46\% |
| 3.Advances net of provision to total assets (C8/C) | 26.01\% | 24.04\% | 21.05\% | 24.27\% | 14.39\% |
| 4.Deposits to total assets ( B3/C) | 65.75\% | 64.37\% | 57.27\% | 45.23\% | 40.60\% |
| 5. Total liabilities to total assets (B/C) | 83.37\% | 83.49\% | 84.91\% | 85.75\% | 89.62\% |
| 6. Gross advances to deposit (C5/B3) | 43.61\% | 42.74\% | 40.93\% | 58.17\% | 38.45\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 38.67\% | 37.17\% | 30.52\% | 34.03\% | 18.99\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 10.38\% | 13.43\% | 10.08\% | 7.61\% | 7.54\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 9.29\% | 12.60\% | 10.20\% | 7.75\% | 7.81\% |
| 3.NPLs to total equity (C6/A) | 17.84\% | 22.38\% | 15.61\% | 14.28\% | 11.42\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 19.17\% | 22.25\% | -3.33\% | -0.62\% | -16.02\% |
| 5.Provision against NPL to NPLs (C7/C6) | 89.52\% | 93.83\% | 101.14\% | 101.96\% | 103.50\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 16.69\% | 16.50\% | 15.14\% | 14.01\% | 10.31\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 10.71 | 10.03 | 18.09 | 18.83 | 32.91 |
| 3.Total deposit to total equity (B3/A) (times) | 3.94 | 3.90 | 3.78 | 3.23 | 3.94 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | 7.71 | 11.85 | 21.26 | 3.74 | 12.83 |

## CITI BANK N. A.

| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A.Total equity (A1 to A3) | 10,843,167 | 8,975,074 | 8,624,658 | 10,025,646 | 10,580,250 |
| 1. Head office capital account | 6,812,671 | 6,812,671 | 6,812,671 | 6,812,671 | 6,812,671 |
| 2.Reserves | 149,286 | 154,932 | 161,613 | 156,327 | 164,791 |
| 3.Unremitted profit | 3,881,210 | 2,007,471 | 1,650,374 | 3,056,648 | 3,602,788 |
| 4.Others | $(153,137)$ | 16,512 | $(67,274)$ | 508,383 | 186,318 |
| B.Total liabilities (B1 to B4) | 86,253,872 | 76,204,631 | 51,329,005 | 70,719,943 | 77,876,917 |
| 1.Bills payable | 2,028,623 | 2,185,724 | 1,284,956 | 1,564,744 | 1,766,257 |
| 2.Borrowings from financial institutions | 11,231,101 | 141,666 | 909,854 | 14,012,805 | 7,003,479 |
| 3.Deposits and other accounts | 61,678,515 | 64,293,565 | 40,936,496 | 48,143,989 | 61,742,683 |
| 4.Other/misc. liabilities | 11,315,633 | 9,583,676 | 8,197,699 | 6,998,405 | 7,364,498 |
| C.Total assets (C1 to C4 + C8 to C10) | 96,943,902 | 85,196,217 | 59,886,389 | 81,253,972 | 88,643,485 |
| 1.Cash and balances with treasury banks | 6,990,879 | 6,770,561 | 3,991,465 | 4,267,790 | 4,809,308 |
| 2.Balances with other banks | 1,149,455 | 6,035,738 | 602,119 | 170,697 | 704,912 |
| 3.Lending to financial institutions | 1,339,057 | 14,913,193 | 9,202,344 | 2,826,481 | 8,464,057 |
| 4.Investments | 60,399,022 | 31,339,172 | 25,239,845 | 39,326,537 | 48,585,117 |
| 5.Gross advances | 24,278,087 | 24,441,680 | 17,098,582 | 31,621,083 | 24,460,487 |
| 6.Advances-non-performing/classified | 5,506,335 | 6,207,490 | 3,548,054 | 3,425,347 | 3,070,673 |
| 7.Provision against advances | 5,457,684 | 6,185,998 | 3,541,995 | 3,425,493 | 3,070,890 |
| 8.Advances net of provision (C5-C7) | 18,820,403 | 18,255,682 | 13,556,587 | 28,195,590 | 21,389,597 |
| 9. Fixed assets | 634,699 | 366,664 | 153,846 | 355,154 | 458,331 |
| 10.Other/misc. assets | 7,610,387 | 7,515,207 | 7,140,183 | 6,111,723 | 4,232,163 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 10,279,671 | 8,262,997 | 4,808,111 | 6,921,301 | 6,205,665 |
| 2.Markup/interest expenses | 4,580,040 | 3,030,151 | 2,103,808 | 2,866,462 | 2,347,225 |
| 3.Net markup/interest income | 5,699,631 | 5,232,846 | 2,704,303 | 4,054,839 | 3,858,440 |
| 4.Provisions and write-offs | 1,171,851 | 822,094 | $(685,437)$ | $(128,922)$ | $(174,532)$ |
| 5.Net markup/interest income after provisions | 4,527,780 | 4,410,752 | 3,389,740 | 4,183,761 | 4,032,972 |
| 6.Non-markup/interest income | 2,049,204 | 2,455,997 | 2,161,134 | 2,241,242 | 3,618,852 |
| 7.Non-markup/interest expenses | 4,053,148 | 4,463,319 | 2,664,500 | 1,822,355 | 1,992,717 |
| 8.Administrative expenses | 4,002,884 | 4,396,399 | 2,681,434 | 1,750,685 | 1,930,627 |
| 9.Profit/(loss) before taxation | 2,523,836 | 2,403,430 | 2,886,374 | 4,602,648 | 5,659,107 |
| 10.Profit/(loss) after taxation | 1,756,037 | 1,477,142 | 1,675,236 | 3,090,561 | 3,609,224 |
| E.Other items |  |  |  |  |  |
| 1.Cash generated from operating activities | 1,320,908 | 860,554 | $(12,938,127)$ | 7,820,886 | 18,395,756 |
| 2.Commitments and contingencies | 273,951,876 | 166,965,936 | 272,075,451 | 154,835,873 | 238,019,462 |
| F.Efficiency ratios/Profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 55.45\% | 63.33\% | 56.24\% | 58.58\% | 62.18\% |
| 2.Net markup/interest margin (D1-D2)/C | 5.88\% | 6.14\% | 4.52\% | 4.99\% | 4.35\% |
| 3.Return on equity (ROE) (D10/A) | 16.19\% | 16.46\% | 19.42\% | 30.83\% | 34.11\% |
| 4.Return on assets (ROA) (D10/C) | 1.81\% | 1.73\% | 2.80\% | 3.80\% | 4.07\% |
| 5.Non-markup/interest income to total assets (D6/C) | 2.11\% | 2.88\% | 3.61\% | 2.76\% | 4.08\% |
| 6.Net markup/Interest income (after prov.) to total assets(D5/C) | 4.67\% | 5.18\% | 5.66\% | 5.15\% | 4.55\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 44.55\% | 36.67\% | 43.76\% | 41.42\% | 37.82\% |
| 8.Admin expense to profit before tax.(D8/D9) (times) | 1.59 | 1.83 | 0.93 | 0.38 | 0.34 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 32.88\% | 41.64\% | 38.23\% | 19.89\% | 20.28\% |
| 10.Admin. exp. to non-markup/interest income (D8/D6) (times) | 1.95 | 1.79 | 1.24 | 0.78 | 0.53 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 8.40\% | 15.03\% | 7.67\% | 5.46\% | 6.22\% |
| 2.Investment to total assets (C4/C) | 62.30\% | 36.78\% | 42.15\% | 48.40\% | 54.81\% |
| 3.Advances net of provision to total assets (C8/C) | 19.41\% | 21.43\% | 22.64\% | 34.70\% | 24.13\% |
| 4.Deposits to total assets ( B3/C) | 63.62\% | 75.47\% | 68.36\% | 59.25\% | 69.65\% |
| 5. Total liabilities to total assets (B/C) | 88.97\% | 89.45\% | 85.71\% | 87.04\% | 87.85\% |
| 6.Gross advances to deposit (C5/B3) | 39.36\% | 38.02\% | 41.77\% | 65.68\% | 39.62\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 33.30\% | 37.93\% | 40.86\% | 50.87\% | 35.58\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 22.68\% | 25.40\% | 20.75\% | 10.83\% | 12.55\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 22.48\% | 25.31\% | 20.72\% | 10.83\% | 12.55\% |
| 3.NPLs to total equity (C6/A) | 50.78\% | 69.16\% | 41.14\% | 34.17\% | 29.02\% |
| 4.NPLs write off to NPLs provision (D4/C7) | 21.47\% | 13.29\% | -19.35\% | -3.76\% | -5.68\% |
| 5.Provision against NPL to NPLs (C7/C6) | 99.12\% | 99.65\% | 99.83\% | 100.00\% | 100.01\% |
| I.Capital/leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 11.18\% | 10.53\% | 14.40\% | 12.34\% | 11.94\% |
| 2.Commitments \& contingencies to total equity (E2/A) (times) | 25.26 | 18.60 | 31.55 | 15.44 | 22.50 |
| 3.Total deposit to total equity (B3/A) (times) | 5.69 | 7.16 | 4.75 | 4.80 | 5.84 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E1/D10) (times) | 0.75 | 0.58 | -7.72 | 2.53 | 5.10 |

DEUTSCHE BANK AG
(Thousand Rupees)
A.Total equity (A1 to A3)

1. Head office capital account
2.Reserves
3.Unremitted profit
4.Others
B.Total liabilities (B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
3. Balances with other banks
4. Lending to financial institutions
5. Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expenses
3.Net markup/interest income
4.Provisions and write-offs
6. Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation

## E.Other items

1.Cash generated from operating activities
2.Commitments and contingencies
F.Efficiency ratios/Profitability ratios
1.Spread (D3/D1)
2.Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)
4. Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/Interest income (after prov.) to total assets(D5/C)
7.Markup/interest expense to markup/interest income (D2/D1)
8.Admin expense to profit before tax.(D8/D9) (times)
9.Non-markup/interest expense to total income D7/(D1+D6)
10.Admin. exp. to non-markup/interest income (D8/D6) (times)
G.Liquidity ratios

1. Cash \& cash equivalent to total assets $(\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$
2. Investment to total assets (C4/C)
3.Advances net of provision to total assets (C8/C)
4.Deposits to total assets ( $B 3 / C$ )
5.Total liabilities to total assets (B/C)
6.Gross advances to deposit (C5/B3)
3. Gross advances to borrowing \& deposit $\mathrm{C} 5 /(\mathrm{B} 2+\mathrm{B} 3)$
H.Assets quality ratios
1.Non-performing loan to gross advances (C6/C5)
2.Provision against NPLs to gross advances (C7/C5)
3.NPLs to total equity (C6/A)
4.NPLs write off to NPLs provision (D4/C7)
5.Provision against NPL to NPLs (C7/C6)
I.Capital/leverage ratios
1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E2/A) (times)
3.Total deposit to total equity (B3/A) (times)
J.Cash flow ratio
6,0
3,
2
2
16

## 6,047,337

6,047,337
0
$2,323,191$
$(11,538)$ 16,205,772
238,907

1,523,062 $11,118,869$
$3,324,934$ 22,241,571 4,590,065 38,505 5,587,411 3,387,183 376,923
300,165 389,6
199,014
1,199,172
1,679,978
556,558
1,1 $(21,094)$ $1,144,514$
725,355 766,074 759,389 $1,103,795$
708,236 3,503,275 101,411,632
78,
$66.87 \%$
$66.87 \%$
$5.05 \%$

| 11,632 | $78,834,402$ | 92,185 |
| ---: | ---: | ---: |
|  |  |  |
| $66.87 \%$ | $55.92 \%$ | 5 |
| $5.05 \%$ | $3.80 \%$ |  |
| $11.71 \%$ | $5.88 \%$ |  |

$11.71 \%$
$3.18 \%$
$3.18 \%$
$3.26 \%$
5.15\%
$5.15 \%$
$33.13 \%$
$33.13 \%$
0.69
$5.88 \%$
$1.21 \%$
$2.03 \%$
$3.92 \%$
$44.08 \%$
20.81\%
25.12\%
$13.43 \%$
$49.99 \%$
72.86\%
30.46\%
$26.79 \%$

$11.13 \% \quad 8.18 \% \quad 7.68 \% \quad 4.94 \% \quad 0.00 \%$

| $11.81 \%$ | $8.92 \%$ | $8.42 \%$ | $6.12 \%$ | $1.61 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| $6.23 \%$ | $5.99 \%$ | $6.76 \%$ | $6.75 \%$ | $0.00 \%$ |
| $-5.27 \%$ | $-8.33 \%$ | $1.87 \%$ | $10.10 \%$ | $-311.22 \%$ |
| $106.17 \%$ | $108.98 \%$ | 109 |  |  |

106.17\%
108.98\%
27.19\% $7.19 \%$
16.77
1.84
20.63
109.72
19.

5,971,021
971,021
,115,584
584
0
$1,855,437$
$(9,557)$
$(9,557)$
987,100 297,362
317,883
5,2
4,6
6
22

| $5,288,386$ | 5,14 |
| ---: | ---: |
| $4,649,699$ | 3,914 |
| 0 |  |
| 638,687 | $1,232,0$ |

146,124
5,

22,517,392 324,717 $4,004,649$
$15,849,131$ $\begin{array}{rr}8,354,233 & 15,849,131 \\ 4,017,622 & 2,338,895\end{array}$ $2,338,895$
$27,804,001$
2,390,873

15,214,089
942,655
11,113
$11,977,105$
$2,283,216$
21,113,983 5,539,927
951,925
$6,422,104$

| $6,312,559$ | $6,422,104$ |
| ---: | ---: |
| 842,929 | 0 |


| $7,033,875$ | $6,667,252$ |
| ---: | ---: |
| 347,570 | 96 |


| 430,805 | 107,483 |
| ---: | ---: |
| $6,603,070$ | $6,559,769$ |
| 304,984 | 324,115 |


| $1,627,935$ | 1,31 |
| ---: | ---: |
| $1,541,981$ | $1,370,3$ |

324,115
$1,316,143$

1,370,390
1,969,771 1,644,741 1,5
,541,981

370,390
719,355

81
442,887
927,503
$(334,513)$
$(334,513)$
$1,262,016$
1,437,384
1,043,430
$1,043,460$
$1,655,970$
$1,655,970$
$1,015,571$
$(98,646)$
$(98,646)$
$95,565,227$
67.68\%
$5.26 \%$
$52.95 \%$
$3.76 \%$
$67.68 \%$
$4.39 \%$
17.21\%
4.81\%
4.81\%
$6.81 \%$
.03\%
$3.33 \%$
.92\%
.14\%
2.13

[^1]INDUSTRIAL AND COMMERCIAL BANK OF CHINA LTD.
Items 2011
A.Total equity (A1 to A3)

1. Head office capital account
2.Reserves
3.Unremitted profit
4.Others
B.Total liabilities (B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
3. Balances with other banks
4. Lending to financial institutions
4.Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expenses
3.Net markup/interest income
4.Provisions and write-offs
5. Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation

## E.Other items

1.Cash generated from operating activities
2.Commitments and contingencies
F.Efficiency ratios/Profitability ratios
1.Spread (D3/D1)
2.Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)
4. Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/Interest income (after prov.) to total assets(D5/C)
7.Markup/interest expense to markup/interest income (D2/D1)
8.Admin expense to profit before tax.(D8/D9) (times)
9.Non-markup/interest expense to total income D7/(D1+D6)
10.Admin. exp. to non-markup/interest income (D8/D6) (times)

## G.Liquidity ratios

1. Cash \& cash equivalent to total assets $(\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$
2.Investment to total assets (C4/C)
3.Advances net of provision to total assets (C8/C)
4.Deposits to total assets ( $B 3 / C$ )
5.Total liabilities to total assets (B/C)
6.Gross advances to deposit (C5/B3)
2. Gross advances to borrowing \& deposit C5/(B2+B3)
H.Assets quality ratios
1.Non-performing loan to gross advances (C6/C5)
2.Provision against NPLs to gross advances (C7/C5)
3.NPLs to total equity (C6/A)
4.NPLs write off to NPLs provision (D4/C7)
5.Provision against NPL to NPLs (C7/C6)
I.Capital/leverage ratios
1.Capital ratio (A/C)
3. Commitments \& contingencies to total equity (E2/A) (times)
3.Total deposit to total equity (B3/A) (times)
J.Cash flow ratio
1.Cash generated from operating activities to profit after tax (E1/D10) (times)
$3,008,554$
$3,192,892$
0
$(184,338)$
1,758
3,142
3,142,265
3
3,73
3,802

| $4,472,165$ | 6,40 |
| ---: | ---: |
| $3,627,239$ | 3,780 |
| 0 |  | 6,401,292 3,780,941

2,620,351
$(2,318)$
133,855,321 266,947 100,081,926 26,948,982
6,557,466 140,254,295 $40,254,295$
$5,413,124$ 246,427 669,547

$$
4,771,022
$$ 124,771,022

$$
\begin{array}{r}
, 406 \\
0 \\
0
\end{array}
$$ 6,999,406

6,999,406
662,763
1,492,006
7,244,606

| 56,241 | 771,801 | $3,700,571$ | $4,607,826$ | $7,244,606$ |
| ---: | ---: | ---: | ---: | ---: |
| 46,347 | 682,804 | 738,992 | $1,078,251$ | $1,288,821$ |
| 9,894 | 88,997 | $2,961,579$ | $3,529,575$ | $5,955,785$ |

9,894

88,997
2,961,579
3,5
0
$5,955,785$
$(1,710,969)$
594
194,826
141,495 (2,
$(184,338)$
$(184,338)$
410,799

661,533
661,553 259,691 1,4

$$
\begin{aligned}
& 2,820,861 \\
& 1,775329
\end{aligned}
$$

$$
1,775,329
$$ $2,718,782$

$1,081,945$

3,033,735 42,

42,182,051
16,214,140 1 0 )

$$
548,112,702
$$

은
$17.59 \%$
$0.17 \%$
$-6.13 \%$
$-3.10 \%$
$0.01 \%$
$82.17 \%$
342.79
. $17.59 \%$
$1.53 \%$
80
2,942,052
$1,524,071$
$1,395,584$
$5,952,364$
3,279,813

[^2],547
0
$6,087,050$

85
$1,423,955$
$1,423,955$
64,192,017
$80.03 \%$

$$
\begin{array}{r}
82.21 \% \\
4.25 \%
\end{array}
$$

$$
-6.13 \%
$$

| $76.60 \%$ | $82.21 \%$ |
| ---: | ---: |
| $4.65 \%$ | $4.25 \%$ |
| $20.46 \%$ | $27.73 \%$ |
| $1.20 \%$ | $1.27 \%$ |
| $-1.59 \%$ | $-1.22 \%$ |
| $4.65 \%$ | $4.25 \%$ |
| $23.40 \%$ | $17.79 \%$ |
| 0.65 | 0.50 |
| $26.94 \%$ | $25.73 \%$ |
| -0.76 | -0.83 |
|  |  |
| $6.09 \%$ | $4.04 \%$ |
| $83.05 \%$ | $88.96 \%$ |
| $8.01 \%$ | $4.99 \%$ |
| $12.51 \%$ | $19.21 \%$ |
| $94.07 \%$ | $95.44 \%$ |
| $64.07 \%$ | $25.97 \%$ |
| $9.21 \%$ | $5.51 \%$ |
|  |  |
| $0.00 \%$ | $0.00 \%$ |
| $0.00 \%$ | $0.00 \%$ |
| $0.00 \%$ | $0.00 \%$ |
| - | - |


| $50.54 \%$ | $14.25 \%$ | $6.01 \%$ | $5.89 \%$ | $4.56 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| 0.36 | 33.90 | 80.62 | 82.60 | 85.63 |
| 0.51 | 1.33 | 4.02 | 2.12 | 4.21 |
|  |  |  |  |  |
| -14.75 | -16.83 | 143.28 | 17.72 | 36.16 |

THE BANK OF TOKYO-MITSUBISHI UFJ, LTD.
(Thousand Rupees)
A.Total equity (A1 to A3)

1. Head office capital account
2.Reserves
3.Unremitted profit
4.Others
B.Total liabilities (B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks

| $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ |
| ---: | ---: | ---: | ---: | ---: |
| $5,155,321$ | $5,064,270$ | $4,522,674$ | $3,831,740$ | $4,017,853$ |
| $5,122,691$ | $4,986,139$ | $4,432,860$ | $3,716,072$ | $3,856,160$ |

2.Balances with other banks
3. Lending to financial institutions
4.Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expenses
3.Net markup/interest income
4.Provisions and write-offs
5. Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation
E.Other items
1.Cash generated from operating activities
2.Commitments and contingencies
F.Efficiency ratios/Profitability ratios
1.Spread (D3/D1)
2. Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)
5,122,691
3,2

3,24
3,240,864 3,207,
$1,075,726$
$1,991,569$

| 87,002 | $2,402,290$ |
| ---: | ---: |
| 93,367 |  |


| 8,3 |
| :--- |
| 5, | 5,28

283,777

| 123,553 | $5,194,721$ |
| ---: | ---: |
| 108,570 |  |

654,928
2,214,722
0
0

2,2
28,93
90,268
569,784
468,924

| 468,924 | 295,278 | 299,628 | 479,522 | 418,59 |
| ---: | ---: | ---: | ---: | ---: |
| 100,860 | 68,001 | 56,789 | 92,087 | 337,82 |
| 0 |  | 0 | 90 | 80,774 |

0
100,860
103,131

| 100,860 | 156,729 |
| :--- | :--- |
| 141,791 | 154,193 |

140,422
62,200
33,790
$17.70 \% \quad 1$,

| $17.70 \%$ |
| ---: |
| $1.20 \%$ |
| $1.20 \%$ |

1
0.40\%
1.23\%
1.20\%
4.Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/Interest income (after prov.) to total assets(D5/C)
7.Markup/interest expense to markup/interest income (D2/D1)
8.Admin expense to profit before tax.(D8/D9) (times)
9.Non-markup/interest expense to total income D7/(D1+D6)

2.26
21.07\%
1.36
$64.40 \%$
$0.00 \%$
0.00\%

1. Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2$ )/C
2. Investment to total assets (C4/C)
3.Advances net of provision to total assets (C8/C)
4.Deposits to total assets (B3/C)
5.Total liabilities to total assets (B/C)
3. Gross advances to deposit (C5/B3)
4. Gross advances to borrowing \& deposit C5/(B2+B3)
H.Assets quality ratios
1.Non-performing loan to gross advances (C6/C5)
2.Provision against NPLs to gross advances (C7/C5)
3.NPLs to total equity (C6/A)
4.NPLs write off to NPLs provision (D4/C7)
5.Provision against NPL to NPLs (C7/C6)

## I.Capital/leverage ratios

1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E2/A) (times)
3. Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times)

## J.Cash flow ratio

1.Cash generated from operating activities to profit after tax (E1/D10) (times)
61.40

### 0.63

0.39

61
$1.22 \%$
0.38
0.47

| $48.66 \%$ | $48.84 \%$ | $37.12 \%$ |
| ---: | ---: | ---: |
| 0.79 | 0.85 | 0.90 |
| 0.90 | 0.85 | 1.30 |
|  |  |  |
| 28.93 | -11.53 | 4.44 |

## DEVELOPMENT FINANCE INSTITUTIONS (DFIS)

## PERFORMANCE AT A GLANCE

DFIs exhibited an expansion in their balance sheet size during the period under review. Total assets increased by 8.63 percent to reach Rs. 169.04 billion in CY15 from Rs. 155.62 billion in CY14. Total liabilities and Shareholders' equity increased by 10.02 percent and 6.43 percent respectively in CY15 over CY14. Profit before tax increased by Rs. 0.52 billion over CY14 whereas, a decrease of Rs. 0.49 billion is observed in profits after tax as compared to the previous year.

## ANALYSIS OF SHAREHOLDERS' EQUITY

Shareholders' equity increased from Rs. 68.67 billion in CY14 to Rs. 73.08 billion in CY15 witnessing an increase of Rs. 4.42 billion or 6.43 percent. Share capital increased by 1.32 percent in CY15 from Rs. 45.41 billion in CY14 to Rs. 46.01 billions in CY15. Similarly, reserves comprising 14.22 percent of equity increased by Rs. 1.13 billion in CY15 as compared to CY14. Unappropriated profit touched Rs. 16.68 billion in CY15 indicating an increase of Rs. 2.69 billion or 19.21 percent over CY14.



## ANALYSIS OF ASSETS

In CY15, total assets stood at Rs. 169.04 billion increased by 8.63 percent when compared to the previous year. The analysis of components of total assets reveals that investment activities of DFIs increased during CY15 whereas, lending to financial institutions decreased during the year as compared to the previous year. The amount of investments increased from Rs. 100.73 billion in CY14 to Rs. 106.83 billion in CY15 showing an increase of 6.05 percent over CY14, while lending to financial institutions decreased by Rs. 0.68 billion or 44.05 percent over the previous year.

Gross advances of DFIs increased by 8.66 percent in CY15, from Rs. 49.03 billion in CY14 to Rs. 53.28 billion in CY15. Share of Advances' in total assets slightly increased in CY15 over CY14 and remained at 31.52 percent. The analysis of components of advances reveals that Non-performing Loans (NPLs) increased during CY15, whereas provisions against NPLs decreased. NPLs increased by Rs. 0.52 billion from Rs. 10.46 billion in CY14 to Rs. 10.98 billion in CY15. Advances net of provisions witnessing an increase of 13.73 percent over CY14 stood at Rs. 44.48 billion in CY15 from Rs. 39.11 billion in CY14. NPLs to gross advances ratio decreased from 21.33 percent in CY14 to 20.62 percent in CY15.

## PROFITABILITY OF DFIs

In terms of profitability, CY15 witnessed an increase in profits before tax. Profit before tax increased from Rs. 7.53 billion in CY14 to Rs. 8.05 billion in CY15. On the other hand, profit after tax witnessed a decrease of 8.04 percent in CY15, decreased from Rs. 6.04 billion in CY14 to Rs. 5.55 billion in CY15.




Return on assets (ROA) decreased from 3.88 percent in CY14 to 3.29 percent in CY15, similarly, return on equity (ROE) decreased from 8.80 percent in CY14 to 7.60 percent in CY15. The breakup value per share of DFIs however, increased from Rs. 17.42 per share in CY14 to Rs. 18.27 per share in CY15.


| DFls - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 58,946,722 | 59,056,803 | 62,694,853 | 68,665,061 | 73,081,616 |
| 1.Share capital | 45,408,180 | 45,408,180 | 45,408,180 | 45,408,180 | 46,008,180 |
| 2.Reserves | 6,703,489 | 6,035,141 | 6,940,678 | 9,265,059 | 10,393,506 |
| 3.Un appropriated profit | 6,835,053 | 7,613,482 | 10,345,995 | 13,991,822 | 16,679,930 |
| 4.Others | 652,903 | 1,843,944 | 2,014,435 | 3,315,554 | 3,942,994 |
| B.Total liabilities (B1 to B4) | 70,948,010 | 65,453,549 | 69,348,797 | 83,637,135 | 92,015,300 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | 54,574,307 | 47,773,439 | 56,652,283 | 63,801,203 | 75,277,200 |
| 3.Deposits and other accounts | 12,932,378 | 14,154,064 | 9,520,112 | 15,542,649 | 12,042,790 |
| 4.Other/misc. liabilities | 3,441,325 | 3,526,046 | 3,176,402 | 4,293,283 | 4,695,310 |
| C.Total assets (C1 to C4 + C8 to C10) | 130,547,635 | 126,354,296 | 134,058,085 | 155,617,750 | 169,039,910 |
| 1.Cash and balances with treasury banks | 2,283,859 | 455,051 | 366,438 | 479,355 | 553,271 |
| 2.Balances with other banks | 1,075,003 | 3,410,504 | 2,836,277 | 3,373,583 | 5,286,144 |
| 3.Lending to financial institutions | 2,904,651 | 2,052,152 | 8,349,074 | 1,542,177 | 862,824 |
| 4. Investments | 76,683,192 | 74,363,379 | 76,662,780 | 100,731,608 | 106,828,042 |
| 5.Gross advances | 45,907,661 | 47,089,675 | 46,555,682 | 49,030,501 | 53,278,099 |
| 6.Advances-non-performing/classified | 8,269,274 | 10,825,842 | 10,827,486 | 10,459,009 | 10,983,921 |
| 7.Provisions against advances | 7,596,199 | 9,600,693 | 9,955,243 | 9,923,236 | 8,800,260 |
| 8.Advances net of provisions (C5-C7) | 38,311,462 | 37,488,982 | 36,600,439 | 39,107,265 | 44,477,839 |
| 9. Fixed assets | 2,999,119 | 3,360,079 | 3,262,654 | 3,225,488 | 3,632,422 |
| 10.Other/misc. assets | 6,290,349 | 5,224,149 | 5,980,423 | 7,158,274 | 7,399,368 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 12,716,418 | 12,618,071 | 9,024,920 | 11,286,838 | 11,486,945 |
| 2.markup/interest expensed | 7,152,710 | 7,491,718 | 4,887,636 | 6,471,036 | 5,927,632 |
| 3.Net markup/interest income | 5,563,708 | 5,126,353 | 4,137,284 | 4,815,802 | 5,559,313 |
| 4.Provisions and write-offs | 1,772,164 | 3,912,500 | 616,770 | 403,730 | 984,857 |
| 5.Net markup/interest income after provisions | 3,791,544 | 1,213,853 | 3,520,514 | 4,412,072 | 4,574,456 |
| 6.Non-markup/interest income | 2,450,918 | 3,914,138 | 4,954,518 | 5,168,551 | 5,911,257 |
| 7.Non-markup/interest expenses | 3,250,598 | 2,691,000 | 2,367,857 | 2,646,955 | 2,890,329 |
| 8.Administrative expenses | 2,039,623 | 2,135,305 | 2,418,714 | 2,659,337 | 2,749,655 |
| 9.Profit/(loss) before taxation | 2,991,863 | 2,391,708 | 6,402,025 | 7,525,384 | 8,048,821 |
| 10.Profit/(loss) after taxation | 972,305 | 803,028 | 5,522,694 | 6,040,078 | 5,554,178 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 3,941,058 | 3,327,494 | 3,327,494 | 3,941,058 | 4,001,058 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 4,887,501 | 6,804,449 | $(4,611,159)$ | 20,593,988 | 5,186,917 |
| 5.Commitments and contigencies | 34,232,419 | 14,613,432 | 38,882,978 | 34,114,724 | 16,681,086 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 43.75\% | 40.63\% | 45.84\% | 42.67\% | 48.40\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.26\% | 4.06\% | 3.09\% | 3.09\% | 3.29\% |
| 3.Return on equity (ROE) (D10/A) | 1.65\% | 1.36\% | 8.81\% | 8.80\% | 7.60\% |
| 4.Return on assets (ROA) (D10/C) | 0.74\% | 0.64\% | 4.12\% | 3.88\% | 3.29\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.88\% | 3.10\% | 3.70\% | 3.32\% | 3.50\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | 2.90\% | 0.96\% | 2.63\% | 2.84\% | 2.71\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 56.25\% | 59.37\% | 54.16\% | 57.33\% | 51.60\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.68 | 0.89 | 0.38 | 0.35 | 0.34 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.21 | 0.16 | 0.17 | 0.16 | 0.17 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 0.83 | 0.55 | 0.49 | 0.51 | 0.47 |
| 11.Earning per share (D10/E1) | 0.25 | 0.24 | 1.66 | 1.53 | 1.39 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 2.57\% | 3.06\% | 2.39\% | 2.48\% | 3.45\% |
| 2.Investment to total assets (C4/C) | 58.74\% | 58.85\% | 57.19\% | 64.73\% | 63.20\% |
| 3.Advances net of provisions to total assets (C8/C) | 29.35\% | 29.67\% | 27.30\% | 25.13\% | 26.31\% |
| 4.Deposits to total assets (B3/C) | 9.91\% | 11.20\% | 7.10\% | 9.99\% | 7.12\% |
| 5.Total liabilities to total assets (B/C) | 54.35\% | 51.80\% | 51.73\% | 53.75\% | 54.43\% |
| 6.Gross advances to deposits (C5/B3) | 354.98\% | 332.69\% | 489.02\% | 315.46\% | 442.41\% |
| 7. Gross advances to borrowing \& deposits $\mathrm{C} 5 /(\mathrm{B} 2+\mathrm{B} 3)$ | 68.00\% | 76.04\% | 70.36\% | 61.79\% | 61.01\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 18.01\% | 22.99\% | 23.26\% | 21.33\% | 20.62\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 16.55\% | 20.39\% | 21.38\% | 20.24\% | 16.52\% |
| 3.NPLs to total equity (C6/A) | 14.03\% | 18.33\% | 17.27\% | 15.23\% | 15.03\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 23.33\% | 40.75\% | 6.20\% | 4.07\% | 11.19\% |
| 5.Provision against NPL to NPLs (C7/C6) | 91.86\% | 88.68\% | 91.94\% | 94.88\% | 80.12\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 45.15\% | 46.74\% | 46.77\% | 44.12\% | 43.23\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.58 | 0.25 | 0.62 | 0.50 | 0.23 |
| 3. Break up value per share (A/E1) | 14.96 | 17.75 | 18.84 | 17.42 | 18.27 |
| 4.Total deposits to total equity (B3/A) (times) | 0.22 | 0.24 | 0.15 | 0.23 | 0.16 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | 5.03 | 8.47 | -0.83 | 3.41 | 0.93 |

PAIR INVESTMENT CO. LTD. (FORMERLY PAK-IRAN JOINT
(Thousand Rupees) Items
A.Total equity (A1 to A3)
1.Share capital
2.Reserves
3.Un appropriated profit 4.Others
B.Total liabilities (B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
2. Balances with other banks
3. Lending to financial institutions
4.Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provisions against advances
8.Advances net of provisions (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation

## E.Other items

1.No. of ordinary shares (000)
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies

## F.Efficiency ratios/profitability ratios

1.Spread (D3/D1)
2.Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)
4.Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/interest income(after provisions) to total assets(D5/C)
7.Markup/interest expenses to markup/interest income (D2/D1)
8.Admin. expenses to profit before tax. (D8/D9) (times)
9.Non-markup/interest expenses to total income D7/(D1+D6)
10.Admin. expenses to non-markup/interest income (D8/D6) (times)
11.Earning per share (D10/E1)

## G.Liquidity ratios

1.Cash \& cash equivalent to total assets (C1+C2)/C
2. Investment to total assets (C4/C)
3.Advances net of provisions to total assets (C8/C)
4.Deposits to total assets (B3/C)
5.Total liabilities to total assets (B/C)
6. Gross advances to deposits (C5/B3)
7.Gross advances to borrowing \& deposits C5/(B2+B3)

## H.Assets quality ratios

1.Non-performing loan to gross advances (C6/C5)
2.Provision against NPLs to gross advances (C7/C5)
3.NPLs to total equity (C6/A)
4.NPLs write off to NPLs provisions (D4/C7)
5.Provision against NPL to NPLs (C7/C6)
I.Capital /leverage ratios
1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E5/A) (times)
3.Break up value per share (A/E1)
4.Total deposits to total equity (B3/A) (times)
J.Cash flow ratio
1.Cash generated from operating activities to profit after tax (E4/D10) (times)

2011
7,636,742 8,026

| $6,000,000$ | 6,000 |
| ---: | ---: |
| 327,714 |  |


| $6,000,000$ |  |
| ---: | ---: |
| $1,309,028$ | 415,746 |
| $, 611,197$ |  |


| 92,121 | 170,767 | 175,891 | $2,063,575$ | $2,390,176,037$ |
| ---: | ---: | ---: | ---: | ---: |
| $4,117,244$ | $7,539,704$ | $8,840,956$ | $9,950,638$ | $14,027,799$ |
| 0 | 0 | 0 | 0 | 0 |

3,695,484 6,721,178 $\quad 8,489,171 \quad 9,221,225 \quad 11,652,435$

| 260,000 | 545,080 | 25,080 | 386,060 | $1,890,502$ |
| ---: | ---: | ---: | ---: | ---: |
| 161,760 | 273,446 | 326,705 | 343,353 | 484,862 |



11,8
$9,143 \quad 15$,
20,675
0

| $8,974,337$ | 10 |
| :--- | :--- |

$2,592,810$
393,141
$2,475,156$
48,060
318,736
$1,323,067$
1,32
402,712
920,355
324,136
596,219
5
167,757
150,135
486,802
486,802
242,549
17,2 27,
18,

2015 2014

1,890,502
484,862
$3,221,277$
46,114
215,426
18,807,372
$18,807,372$
$4,410,476$
1,300,078 907,528
$3,502,948$ 191,311 191,311
458,106 1,509,674 627,125 882,549 16,949
865,600 359,760 302,029 302,183 923,331
597,414
,841,572
530,491 741,447 363,873
,487,341 678,102 09,239 3 172,09 238,798 24,193 440,162 600,000
$0.00 \%$
$0.00 \%$

| $1,708,563$ | 1,9 |
| :--- | :--- |
| $3,679,976$ | 8,074 |


| $69.56 \%$ | 54 |
| ---: | ---: |
| $7.77 \%$ | 5. |
| $3.18 \%$ | 5. |
| $2.05 \%$ | 2.8 |
| $0.49 \%$ |  |
| $5.03 \%$ | 45. |
| $30.44 \%$ |  |
| 0.31 |  |
| 0.12 |  |
| 2.57 |  |
| 0.40 |  |

$0.25 \%$
$75.76 \%$
20.89\%
2.19\%
34.76\%
$\begin{array}{rr}997.23 \% & 83\end{array}$
$65.55 \%$
$15.16 \%$
$15.16 \%$
$4.54 \%$
$5.15 \%$
$275.50 \%$
$275.50 \%$
64
64.4
$64.47 \%$
. $47 \%$
0.48
0.48 .

| $51.01 \%$ |  |
| ---: | ---: |
| 12.73 | 1.0 |
| 0.38 |  | 0.03

7.04
4.46
$54.41 \%$
$5.14 \%$
$5.48 \%$
$2.80 \%$
$1.09 \%$
$4.46 \%$
$45.59 \%$
0.35 600,000 $0.00 \%$
$0.00 \%$ 0.00\% 963,372 74,015
5.14\% 5.48\% .80\% $46 \%$ $59 \%$
0.35 0.35
0.14 1.30 0.73
0.96\% 68.89\% 3.46\%
16
5
16,84 $16,843$.
49
$16.37 \%$
$4.53 \%$
3.
4.
1
1
2
4
-

- 1

| $16.37 \%$ | $21.06 \%$ | $29.81 \%$ | 29.48 |
| ---: | ---: | ---: | ---: |
| $4.53 \%$ | $12.93 \%$ | $19.52 \%$ | 20.58 |
| $9.24 \%$ | $10.76 \%$ | $15.44 \%$ | 14.34 |
| $52.13 \%$ | $50.28 \%$ | $40.23 \%$ | 1.87 |

$14.34 \%$
$1.87 \%$
69.81\%
$39.03 \%$
0.06
15.11
0.21

| PAK BRUNEI INVESTMENT COMPANY LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 7,996,016 | 8,578,415 | 8,265,411 | 9,052,895 | 9,781,586 |
| 1.Share capital | 6,000,000 | 6,000,000 | 6,000,000 | 6,000,000 | 6,000,000 |
| 2.Reserves | 399,204 | 555,884 | 697,026 | 878,000 | 1,065,388 |
| 3.Un appropriated profit | 1,596,812 | 2,022,531 | 1,568,385 | 2,174,895 | 2,716,198 |
| 4.Others | $(68,113)$ | 1,118 | $(38,746)$ | 150,679 | $(40,121)$ |
| B.Total liabilities (B1 to B4) | 24,617,113 | 5,466,904 | 27,268,667 | 23,795,533 | 19,470,183 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | 23,359,531 | 2,417,139 | 26,391,995 | 18,089,905 | 14,543,592 |
| 3.Deposits and other accounts | 979,018 | 2,824,924 | 567,070 | 5,164,230 | 4,218,289 |
| 4.Other/misc. liabilities | 278,564 | 224,841 | 309,602 | 541,398 | 708,302 |
| C.Total assets (C1 to C4 + C8 to C10) | 32,545,016 | 14,046,437 | 35,495,332 | 32,999,107 | 29,211,648 |
| 1.Cash and balances with treasury banks | 174,790 | 54,763 | 96,317 | 123,153 | 102,304 |
| 2.Balances with other banks | 562,085 | 317,222 | 235,581 | 173,645 | 487,887 |
| 3.Lending to financial institutions | 627,841 | 0 | 0 | 0 | 0 |
| 4. Investments | 25,742,364 | 7,100,816 | 27,416,962 | 24,192,538 | 16,765,721 |
| 5.Gross advances | 4,667,373 | 5,782,035 | 6,804,887 | 7,396,146 | 10,400,053 |
| 6.Advances-non-performing/classified | 2,992 | 2,638 | 2,537 | 2,537 | 311,707 |
| 7.Provisions against advances | 20,712 | 2,638 | 2,868 | 2,864 | 156,373 |
| 8.Advances net of provisions (C5-C7) | 4,646,661 | 5,779,397 | 6,802,019 | 7,393,282 | 10,243,680 |
| $9 . F i x e d$ assets | 34,067 | 60,329 | 54,142 | 37,204 | 49,584 |
| 10.Other/misc. assets | 757,208 | 733,910 | 890,311 | 1,079,285 | 1,562,472 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 2,397,223 | 2,930,250 | 1,407,274 | 2,507,431 | 1,838,671 |
| 2.markup/interest expensed | 1,469,277 | 2,044,815 | 969,079 | 2,035,772 | 1,278,615 |
| 3.Net markup/interest income | 927,946 | 885,435 | 438,195 | 471,659 | 560,056 |
| 4.Provisions and write-offs | 86,874 | $(4,019)$ | 8,021 | $(3,665)$ | 179,179 |
| 5.Net markup/interest income after provisions | 841,072 | 889,454 | 430,174 | 475,324 | 380,877 |
| 6.Non-markup/interest income | 283,965 | 429,092 | 444,160 | 472,643 | 848,261 |
| 7.Non-markup/interest expenses | 204,908 | 216,918 | 256,300 | 340,781 | 384,095 |
| 8.Administrative expenses | 204,669 | 212,181 | 256,300 | 340,661 | 384,095 |
| 9.Profit/(loss) before taxation | 920,129 | 1,080,944 | 903,667 | 1,198,902 | 1,298,481 |
| 10.Profit/(loss) after taxation | 604,464 | 782,399 | 686,996 | 988,850 | 929,829 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 600,000 | 600,000 | 600,000 | 600,000 | 600,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 9,066,170 | $(11,776,654)$ | 20,970,581 | $(3,973,693)$ | $(7,172,070)$ |
| 5.Commitments and contigencies | 21,546,987 | 868,306 | 21,330,299 | 18,156,495 | 9,921,611 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 38.71\% | 30.22\% | 31.14\% | 18.81\% | 30.46\% |
| 2.Net markup/interest margin (D1-D2)/C | 2.85\% | 6.30\% | 1.23\% | 1.43\% | 1.92\% |
| 3.Return on equity (ROE) (D10/A) | 7.56\% | 9.12\% | 8.31\% | 10.92\% | 9.51\% |
| 4.Return on assets (ROA) (D10/C) | 1.86\% | 5.57\% | 1.94\% | 3.00\% | 3.18\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.87\% | 3.05\% | 1.25\% | 1.43\% | 2.90\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | 2.58\% | 6.33\% | 1.21\% | 1.44\% | 1.30\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 61.29\% | 69.78\% | 68.86\% | 81.19\% | 69.54\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.22 | 0.20 | 0.28 | 0.28 | 0.30 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.08 | 0.06 | 0.14 | 0.11 | 0.14 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 0.72 | 0.49 | 0.58 | 0.72 | 0.45 |
| 11.Earning per share (D10/E1) | 1.01 | 1.30 | 1.14 | 1.65 | 1.55 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 2.26\% | 2.65\% | 0.94\% | 0.90\% | 2.02\% |
| 2.Investment to total assets (C4/C) | 79.10\% | 50.55\% | 77.24\% | 73.31\% | 57.39\% |
| 3.Advances net of provisions to total assets (C8/C) | 14.28\% | 41.14\% | 19.16\% | 22.40\% | 35.07\% |
| 4.Deposits to total assets (B3/C) | 3.01\% | 20.11\% | 1.60\% | 15.65\% | 14.44\% |
| 5.Total liabilities to total assets (B/C) | 75.64\% | 38.92\% | 76.82\% | 72.11\% | 66.65\% |
| 6.Gross advances to deposits (C5/B3) | 476.74\% | 204.68\% | 1,200.01\% | 143.22\% | 246.55\% |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | 19.18\% | 110.30\% | 25.24\% | 31.81\% | 55.43\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.06\% | 0.05\% | 0.04\% | 0.03\% | 3.00\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 0.44\% | 0.05\% | 0.04\% | 0.04\% | 1.50\% |
| 3.NPLs to total equity (C6/A) | 0.04\% | 0.03\% | 0.03\% | 0.03\% | 3.19\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 419.44\% | -152.35\% | 279.67\% | -127.97\% | 114.58\% |
| 5.Provision against NPL to NPLs (C7/C6) | 692.25\% | 100.00\% | 113.05\% | 112.89\% | 50.17\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 24.57\% | 61.07\% | 23.29\% | 27.43\% | 33.49\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 2.69 | 0.10 | 2.58 | 2.01 | 1.01 |
| 3. Break up value per share (A/E1) | 13.33 | 14.30 | 13.78 | 15.09 | 16.30 |
| 4.Total deposits to total equity (B3/A) (times) | 0.12 | 0.33 | 0.07 | 0.57 | 0.43 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | 15.00 | -15.05 | 30.53 | -4.02 | -7.71 |

PAK CHINA INVESTMENT CO. LTD.

| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A.Total equity (A1 to A3) | 11,058,455 | 11,729,364 | 12,290,172 | 12,761,949 | 13,385,443 |
| 1.Share capital | 9,116,400 | 9,116,400 | 9,116,400 | 9,116,400 | 9,116,400 |
| 2.Reserves | 388,411 | 523,051 | 635,213 | 729,568 | 854,267 |
| 3.Un appropriated profit | 1,553,644 | 2,089,913 | 2,538,559 | 2,915,981 | 3,414,776 |
| 4.Others | 766 | 36,300 | 22,778 | 185,913 | 175,763 |
| B.Total liabilities (B1 to B4) | 119,094 | 4,207,176 | 417,559 | 7,059,711 | 6,988,210 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | 106,874 | 4,139,032 | 326,090 | 6,741,689 | 6,903,226 |
| 3.Deposits and other accounts | 0 | 0 | 0 | 250,000 | 0 |
| 4.Other/misc. liabilities | 12,220 | 68,144 | 91,469 | 68,022 | 84,984 |
| C.Total assets (C1 to C4 + C8 to C10) | 11,178,315 | 15,972,840 | 12,730,509 | 20,007,573 | 20,549,416 |
| 1.Cash and balances with treasury banks | 1,491,717 | 92,588 | 41,540 | 51,867 | 116,865 |
| 2.Balances with other banks | 23,227 | 1,686,035 | 1,883,525 | 1,882,251 | 2,033,472 |
| 3.Lending to financial institutions | 583,954 | 934,033 | 559,025 | 0 | 0 |
| 4.Investments | 4,077,544 | 8,020,871 | 4,283,208 | 11,288,944 | 12,091,247 |
| 5.Gross advances | 4,901,692 | 5,072,065 | 5,848,689 | 6,554,094 | 6,353,733 |
| 6.Advances-non-performing/classified | 377,756 | 682,500 | 682,500 | 762,499 | 652,789 |
| 7.Provisions against advances | 464,032 | 481,977 | 519,684 | 597,190 | 645,999 |
| 8.Advances net of provisions (C5-C7) | 4,437,660 | 4,590,088 | 5,329,005 | 5,956,904 | 5,707,734 |
| $9 . F i x e d$ assets | 176,177 | 219,539 | 218,912 | 199,423 | 183,466 |
| 10.Other/misc. assets | 388,036 | 429,686 | 415,294 | 628,184 | 416,632 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,312,686 | 1,308,463 | 1,035,329 | 1,331,381 | 1,550,371 |
| 2.markup/interest expensed | 47,666 | 98,391 | 101,875 | 219,807 | 406,220 |
| 3.Net markup/interest income | 1,265,020 | 1,210,072 | 933,454 | 1,111,574 | 1,144,151 |
| 4.Provisions and write-offs | 321,928 | 173,469 | 124,520 | 150,353 | 121,791 |
| 5.Net markup/interest income after provisions | 943,092 | 1,036,603 | 808,934 | 961,221 | 1,022,360 |
| 6.Non-markup/interest income | 133,437 | 232,659 | 354,832 | 19,396 | 237,637 |
| 7.Non-markup/interest expenses | 208,924 | 231,578 | 308,788 | 361,813 | 309,121 |
| 8.Administrative expenses | 208,403 | 231,546 | 304,627 | 325,678 | 302,939 |
| 9.Profit/(loss) before taxation | 867,605 | 1,037,684 | 854,978 | 618,804 | 950,875 |
| 10.Profit/(loss) after taxation | 513,700 | 674,495 | 564,285 | 469,409 | 620,823 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 911,640 | 911,640 | 911,640 | 911,640 | 911,640 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 1,169,605 | 4,366,562 | $(3,597,705)$ | 6,990,725 | 974,486 |
| 5.Commitments and contigencies | 231,127 | 231,127 | 0 | 311,417 | 48,825 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 96.37\% | 92.48\% | 90.16\% | 83.49\% | 73.80\% |
| 2.Net markup/interest margin (D1-D2)/C | 11.32\% | 7.58\% | 7.33\% | 5.56\% | 5.57\% |
| 3.Return on equity (ROE) (D10/A) | 4.65\% | 5.75\% | 4.59\% | 3.68\% | 4.64\% |
| 4.Return on assets (ROA) (D10/C) | 4.60\% | 4.22\% | 4.43\% | 2.35\% | 3.02\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.19\% | 1.46\% | 2.79\% | 0.10\% | 1.16\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | 8.44\% | 6.49\% | 6.35\% | 4.80\% | 4.98\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 3.63\% | 7.52\% | 9.84\% | 16.51\% | 26.20\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.24 | 0.22 | 0.36 | 0.53 | 0.32 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.14 | 0.15 | 0.22 | 0.27 | 0.17 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 1.56 | 1.00 | 0.86 | 16.79 | 1.27 |
| 11.Earning per share (D10/E1) | 0.56 | 0.74 | 0.62 | 0.51 | 0.68 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 13.55\% | 11.14\% | 15.12\% | 9.67\% | 10.46\% |
| 2.Investment to total assets (C4/C) | 36.48\% | 50.22\% | 33.65\% | 56.42\% | 58.84\% |
| 3.Advances net of provisions to total assets (C8/C) | 39.70\% | 28.74\% | 41.86\% | 29.77\% | 27.78\% |
| 4.Deposits to total assets (B3/C) | 0.00\% | 0.00\% | 0.00\% | 1.25\% | 0.00\% |
| 5.Total liabilities to total assets (B/C) | 1.07\% | 26.34\% | 3.28\% | 35.29\% | 34.01\% |
| 6.Gross advances to deposits (C5/B3) | - | - | - | 2,621.64\% | - |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | 4,586.42\% | 122.54\% | 1,793.58\% | 93.74\% | 92.04\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 7.71\% | 13.46\% | 11.67\% | 11.63\% | 10.27\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 9.47\% | 9.50\% | 8.89\% | 9.11\% | 10.17\% |
| 3.NPLs to total equity (C6/A) | 3.42\% | 5.82\% | 5.55\% | 5.97\% | 4.88\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 69.38\% | 35.99\% | 23.96\% | 25.18\% | 18.85\% |
| 5.Provision against NPL to NPLs (C7/C6) | 122.84\% | 70.62\% | 76.14\% | 78.32\% | 98.96\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 98.93\% | 73.43\% | 96.54\% | 63.79\% | 65.14\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.02 | 0.02 | 0.00 | 0.02 | 0.00 |
| 3. Break up value per share (A/E1) | 12.13 | 12.87 | 13.48 | 14.00 | 14.68 |
| 4.Total deposits to total equity (B3/A) (times) | 0.00 | 0.00 | 0.00 | 0.02 | 0.00 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | 2.28 | 6.47 | -6.38 | 14.89 | 1.57 |

PAK KUWAIT INVESTMENT CO. (PVT) LTD.
Items
A.Total equity (A1 to A3)
1.Share capital
2.Reserves
3.Un appropriated profit
4.Others
B.Total liabilities (B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
2. Balances with other banks
3. Lending to financial institutions
4.Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provisions against advances
8.Advances net of provisions (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation

## E.Other items

1.No. of ordinary shares (000)
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies

## F.Efficiency ratios/profitability ratios

1.Spread (D3/D1)
2. Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)
4.Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/interest income(after provisions) to total assets(D5/C)
7.Markup/interest expenses to markup/interest income (D2/D1)
8.Admin. expenses to profit before tax. (D8/D9) (times)
9.Non-markup/interest expenses to total income D7/(D1+D6)
10.Admin. expenses to non-markup/interest income (D8/D6) (times)
11.Earning per share (D10/E1)

## G.Liquidity ratios

1.Cash \& cash equivalent to total assets (C1+C2)/C
2.Investment to total assets (C4/C)
3.Advances net of provisions to total assets (C8/C)
4.Deposits to total assets (B3/C)
5.Total liabilities to total assets (B/C)
6. Gross advances to deposits (C5/B3)
7.Gross advances to borrowing \& deposits C5/(B2+B3)

## H.Assets quality ratios

1.Non-performing loan to gross advances (C6/C5)
2.Provision against NPLs to gross advances (C7/C5)
3.NPLs to total equity (C6/A)
4.NPLs write off to NPLs provisions (D4/C7)
5.Provision against NPL to NPLs (C7/C6)
I.Capital /leverage ratios
1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E5/A) (times)
3.Break up value per share (A/E1)
4.Total deposits to total equity (B3/A) (times)

## J.Cash flow ratio

1.Cash generated from operating activities to profit after tax (E4/D10) (times)
$-2.46$

| AK LIBYA HOLDING COMPANY LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 6,586,986 | 3,152,360 | 3,332,668 | 3,568,845 | 3,873,949 |
| 1.Share capital | 6,141,780 | 6,141,780 | 6,141,780 | 6,141,780 | 6,141,780 |
| 2.Reserves | 474,801 | 0 | 36,319 | 82,855 | 143,860 |
| 3.Un appropriated profit | $(29,595)$ | $(2,989,420)$ | $(2,845,431)$ | $(2,655,790)$ | (2,411,691) |
| 4.Others | $(229,759)$ | $(8,351)$ | $(12,750)$ | 17,842 | 20,794 |
| B.Total liabilities (B1 to B4) | 8,526,649 | 10,321,598 | 8,800,819 | 8,849,498 | 11,379,536 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | 4,537,471 | 5,880,572 | 5,615,747 | 6,097,465 | 9,441,099 |
| 3.Deposits and other accounts | 3,652,844 | 4,088,500 | 2,809,423 | 2,470,607 | 1,737,389 |
| 4.Other/misc. liabilities | 336,334 | 352,526 | 375,649 | 281,426 | 201,048 |
| C.Total assets (C1 to C4 + C8 to C10) | 14,883,876 | 13,465,607 | 12,120,737 | 12,436,185 | 15,274,279 |
| 1.Cash and balances with treasury banks | 42,643 | 63,387 | 51,848 | 68,845 | 65,712 |
| 2.Balances with other banks | 41,177 | 38,636 | 193,258 | 64,144 | 30,481 |
| 3.Lending to financial institutions | 200,000 | 0 | 350,000 | 0 | 320,000 |
| 4.Investments | 6,187,323 | 7,706,331 | 6,356,193 | 7,703,305 | 10,922,328 |
| 5.Gross advances | 8,003,538 | 7,558,084 | 7,028,521 | 6,269,304 | 5,810,534 |
| 6.Advances-non-performing/classified | 1,566,090 | 3,307,968 | 3,246,848 | 3,244,836 | 3,229,136 |
| 7.Provisions against advances | 964,425 | 2,717,073 | 2,675,540 | 2,561,390 | 2,572,123 |
| 8.Advances net of provisions (C5-C7) | 7,039,113 | 4,841,011 | 4,352,981 | 3,707,914 | 3,238,411 |
| 9. Fixed assets | 68,568 | 97,945 | 86,956 | 87,907 | 69,960 |
| 10.Other/misc. assets | 1,305,052 | 718,297 | 729,501 | 804,070 | 627,387 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,728,763 | 1,229,133 | 1,147,179 | 1,317,502 | 1,385,571 |
| 2.markup/interest expensed | 1,100,691 | 983,847 | 892,929 | 1,002,284 | 1,025,661 |
| 3.Net markup/interest income | 628,072 | 245,286 | 254,250 | 315,218 | 359,910 |
| 4.Provisions and write-offs | 185,091 | 2,983,602 | $(94,837)$ | $(136,645)$ | $(60,605)$ |
| 5.Net markup/interest income after provisions | 442,981 | (2,738,316) | 349,087 | 451,863 | 420,515 |
| 6.Non-markup/interest income | 46,188 | 119,940 | 184,168 | 214,029 | 444,233 |
| 7.Non-markup/interest expenses | 373,618 | 666,142 | 337,260 | 348,313 | 392,333 |
| 8.Administrative expenses | 341,014 | 281,112 | 356,123 | 378,461 | 367,407 |
| 9.Profit/(loss) before taxation | 115,551 | $(3,317,374)$ | 195,995 | 317,579 | 472,415 |
| 10.Profit/(loss) after taxation | $(63,891)$ | $(3,428,519)$ | 181,595 | 232,681 | 305,026 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 614,178 | 614 | 614 | 614,178 | 614,178 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 726,795 | 2,480,282 | (1,318,278) | 1,270,311 | 1,990,238 |
| 5.Commitments and contigencies | 1,446,275 | 1,995,651 | 2,484,646 | 1,261,162 | 1,480,479 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 36.33\% | 19.96\% | 22.16\% | 23.93\% | 25.98\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.22\% | 1.82\% | 2.10\% | 2.53\% | 2.36\% |
| 3.Return on equity (ROE) (D10/A) | -0.97\% | -108.76\% | 5.45\% | 6.52\% | 7.87\% |
| 4.Return on assets (ROA) (D10/C) | -0.43\% | -25.46\% | 1.50\% | 1.87\% | 2.00\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.31\% | 0.89\% | 1.52\% | 1.72\% | 2.91\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | 2.98\% | -20.34\% | 2.88\% | 3.63\% | 2.75\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 63.67\% | 80.04\% | 77.84\% | 76.07\% | 74.02\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 2.95 | -0.08 | 1.82 | 1.19 | 0.78 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.21 | 0.49 | 0.25 | 0.23 | 0.21 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 7.38 | 2.34 | 1.93 | 1.77 | 0.83 |
| 11.Earning per share (D10/E1) | -0.10 | -5,583.91 | 295.76 | 0.38 | 0.50 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 0.56\% | 0.76\% | 2.02\% | 1.07\% | 0.63\% |
| 2.Investment to total assets (C4/C) | 41.57\% | 57.23\% | 52.44\% | 61.94\% | 71.51\% |
| 3.Advances net of provisions to total assets (C8/C) | 47.29\% | 35.95\% | 35.91\% | 29.82\% | 21.20\% |
| 4.Deposits to total assets (B3/C) | 24.54\% | 30.36\% | 23.18\% | 19.87\% | 11.37\% |
| 5. Total liabilities to total assets (B/C) | 57.29\% | 76.65\% | 72.61\% | 71.16\% | 74.50\% |
| 6.Gross advances to deposits (C5/B3) | 219.10\% | 184.86\% | 250.18\% | 253.76\% | 334.44\% |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | 97.72\% | 75.82\% | 83.42\% | 73.17\% | 51.98\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 19.57\% | 43.77\% | 46.20\% | 51.76\% | 55.57\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 12.05\% | 35.95\% | 38.07\% | 40.86\% | 44.27\% |
| 3.NPLs to total equity (C6/A) | 23.78\% | 104.94\% | 97.42\% | 90.92\% | 83.36\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 19.19\% | 109.81\% | -3.54\% | -5.33\% | -2.36\% |
| 5.Provision against NPL to NPLs (C7/C6) | 61.58\% | 82.14\% | 82.40\% | 78.94\% | 79.65\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 44.26\% | 23.41\% | 27.50\% | 28.70\% | 25.36\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.22 | 0.63 | 0.75 | 0.35 | 0.38 |
| 3. Break up value per share (A/E1) | 10.72 | 5,134.14 | 5,427.80 | 5.81 | 6.31 |
| 4.Total deposits to total equity (B3/A) (times) | 0.55 | 1.30 | 0.84 | 0.69 | 0.45 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | -11.38 | -0.72 | -7.26 | 5.46 | 6.52 |


| PAK OMAN INVESTMENT COMPANY LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 6,931,824 | 7,173,742 | 7,278,533 | 7,416,952 | 7,707,067 |
| 1.Share capital | 6,150,000 | 6,150,000 | 6,150,000 | 6,150,000 | 6,150,000 |
| 2.Reserves | 485,312 | 570,983 | 646,091 | 722,810 | 843,304 |
| 3.Un appropriated profit | 296,512 | 452,759 | 482,442 | 544,142 | 713,763 |
| 4.Others | $(56,048)$ | 38,511 | $(63,291)$ | 303,758 | 405,078 |
| B.Total liabilities (B1 to B4) | 11,963,268 | 11,406,124 | 10,535,409 | 15,661,793 | 19,039,675 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | 6,648,716 | 6,546,367 | 5,721,831 | 8,868,730 | 14,479,440 |
| 3.Deposits and other accounts | 4,695,693 | 4,351,000 | 4,433,848 | 6,295,986 | 4,009,860 |
| 4.Other/misc. liabilities | 618,859 | 508,757 | 379,730 | 497,077 | 550,375 |
| C.Total assets (C1 to C4 + C8 to C10) | 18,839,044 | 18,618,377 | 17,750,651 | 23,382,503 | 27,151,820 |
| 1.Cash and balances with treasury banks | 66,679 | 101,974 | 78,034 | 99,935 | 93,746 |
| 2.Balances with other banks | 209,531 | 159,980 | 227,034 | 269,621 | 1,736,674 |
| 3.Lending to financial institutions | 1,321,745 | 833,119 | 1,206,521 | 614,177 | 362,824 |
| 4.Investments | 10,632,874 | 10,296,148 | 7,652,050 | 12,223,083 | 13,896,511 |
| 5.Gross advances | 6,739,785 | 7,280,873 | 8,432,557 | 9,964,228 | 10,910,887 |
| 6.Advances-non-performing/classified | 1,199,078 | 1,182,906 | 1,132,366 | 1,037,908 | 1,193,866 |
| 7.Provisions against advances | 974,224 | 933,814 | 938,867 | 893,914 | 914,462 |
| 8.Advances net of provisions (C5-C7) | 5,765,561 | 6,347,059 | 7,493,690 | 9,070,314 | 9,996,425 |
| $9 . F i x e d$ assets | 68,276 | 61,298 | 52,642 | 69,705 | 83,174 |
| 10.Other/misc. assets | 774,378 | 818,799 | 1,040,680 | 1,035,668 | 982,466 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 2,270,702 | 2,051,174 | 1,566,715 | 2,118,186 | 2,252,317 |
| 2.markup/interest expensed | 1,513,542 | 1,304,300 | 892,690 | 1,360,752 | 1,356,296 |
| 3.Net markup/interest income | 757,160 | 746,874 | 674,025 | 757,434 | 896,021 |
| 4.Provisions and write-offs | $(73,119)$ | 163,795 | 110,478 | 209,309 | 195,654 |
| 5.Net markup/interest income after provisions | 830,279 | 583,079 | 563,547 | 548,125 | 700,367 |
| 6.Non-markup/interest income | 153,800 | 431,879 | 301,200 | 434,771 | 755,074 |
| 7.Non-markup/interest expenses | 360,868 | 386,488 | 407,440 | 440,204 | 547,970 |
| 8.Administrative expenses | 335,648 | 371,542 | 392,662 | 419,510 | 505,848 |
| 9.Profit/(loss) before taxation | 623,211 | 628,470 | 457,307 | 542,692 | 907,471 |
| 10.Profit/(loss) after taxation | 357,521 | 446,586 | 339,103 | 376,228 | 540,268 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 615,000 | 615,000 | 615,000 | 615,000 | 615,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(2,462,635)$ | 2,501,049 | $(1,866,097)$ | 4,748,247 | 3,008,614 |
| 5.Commitments and contigencies | 2,833,372 | 1,550,074 | 2,576,216 | 3,194,247 | 1,724,504 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 33.34\% | 36.41\% | 43.02\% | 35.76\% | 39.78\% |
| 2.Net markup/interest margin (D1-D2)/C | 4.02\% | 4.01\% | 3.80\% | 3.24\% | 3.30\% |
| 3.Return on equity (ROE) (D10/A) | 5.16\% | 6.23\% | 4.66\% | 5.07\% | 7.01\% |
| 4.Return on assets (ROA) (D10/C) | 1.90\% | 2.40\% | 1.91\% | 1.61\% | 1.99\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.82\% | 2.32\% | 1.70\% | 1.86\% | 2.78\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | 4.41\% | 3.13\% | 3.17\% | 2.34\% | 2.58\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 66.66\% | 63.59\% | 56.98\% | 64.24\% | 60.22\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | 0.54 | 0.59 | 0.86 | 0.77 | 0.56 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.15 | 0.16 | 0.22 | 0.17 | 0.18 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 2.18 | 0.86 | 1.30 | 0.96 | 0.67 |
| 11.Earning per share (D10/E1) | 0.58 | 0.73 | 0.55 | 0.61 | 0.88 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 1.47\% | 1.41\% | 1.72\% | 1.58\% | 6.74\% |
| 2.Investment to total assets (C4/C) | 56.44\% | 55.30\% | 43.11\% | 52.27\% | 51.18\% |
| 3.Advances net of provisions to total assets (C8/C) | 30.60\% | 34.09\% | 42.22\% | 38.79\% | 36.82\% |
| 4.Deposits to total assets (B3/C) | 24.93\% | 23.37\% | 24.98\% | 26.93\% | 14.77\% |
| 5.Total liabilities to total assets (B/C) | 63.50\% | 61.26\% | 59.35\% | 66.98\% | 70.12\% |
| 6.Gross advances to deposits (C5/B3) | 143.53\% | 167.34\% | 190.19\% | 158.26\% | 272.10\% |
| 7.Gross advances to borrowing \& deposits C5/(B2+B3) | 59.41\% | 66.81\% | 83.03\% | 65.71\% | 59.01\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 17.79\% | 16.25\% | 13.43\% | 10.42\% | 10.94\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 14.45\% | 12.83\% | 11.13\% | 8.97\% | 8.38\% |
| 3.NPLs to total equity (C6/A) | 17.30\% | 16.49\% | 15.56\% | 13.99\% | 15.49\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | -7.51\% | 17.54\% | 11.77\% | 23.41\% | 21.40\% |
| 5.Provision against NPL to NPLs (C7/C6) | 81.25\% | 78.94\% | 82.91\% | 86.13\% | 76.60\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 36.79\% | 38.53\% | 41.00\% | 31.72\% | 28.39\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.41 | 0.22 | 0.35 | 0.43 | 0.22 |
| 3. Break up value per share (A/E1) | 11.27 | 11.66 | 11.84 | 12.06 | 12.53 |
| 4.Total deposits to total equity (B3/A) (times) | 0.68 | 0.61 | 0.61 | 0.85 | 0.52 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | -6.89 | 5.60 | $-5.50$ | 12.62 | 5.57 |

SAUDI PAK INDUSTRIAL \& AGRI. INV CO. (PVT) LTD.

| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A.Total equity (A1 to A3) | 6,233,267 | 6,619,377 | 7,583,290 | 8,734,838 | 9,543,148 |
| 1.Share capital | 6,000,000 | 6,000,000 | 6,000,000 | 6,000,000 | 6,600,000 |
| 2.Reserves | 1,513,182 | 683,501 | 888,999 | 1,097,855 | 1,064,668 |
| 3.Un appropriated profit | $(1,279,915)$ | $(64,124)$ | 694,291 | 1,636,983 | 1,878,480 |
| 4.Others | 829,249 | 1,041,002 | 1,341,388 | 1,377,686 | 2,362,531 |
| B.Total liabilities (B1 to B4) | 10,262,203 | 10,048,194 | 7,463,195 | 13,301,469 | 13,358,804 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | 7,064,577 | 7,229,176 | 5,065,096 | 11,224,671 | 12,010,453 |
| 3.Deposits and other accounts | 1,618,222 | 1,329,131 | 1,335,011 | 577,976 | 7,000 |
| 4.Other/misc. liabilities | 1,579,404 | 1,489,887 | 1,063,088 | 1,498,822 | 1,341,351 |
| C.Total assets (C1 to C4 + C8 to C10) | 17,324,719 | 17,708,573 | 16,387,873 | 23,413,993 | 25,264,483 |
| 1.Cash and balances with treasury banks | 56,121 | 65,690 | 40,075 | 48,585 | 64,573 |
| 2.Balances with other banks | 193,655 | 389,069 | 110,901 | 702,528 | 761,486 |
| 3.Lending to financial institutions | 171,111 | 285,000 | 409,466 | 900,000 | 180,000 |
| 4. Investments | 5,101,879 | 6,194,338 | 6,322,210 | 10,307,306 | 12,202,241 |
| 5.Gross advances | 10,870,638 | 9,986,984 | 8,710,509 | 10,020,735 | 8,774,186 |
| 6.Advances-non-performing/classified | 3,006,985 | 3,137,100 | 2,881,396 | 2,385,358 | 2,675,026 |
| 7.Provisions against advances | 3,477,362 | 3,623,295 | 3,538,461 | 3,431,990 | 2,099,189 |
| 8.Advances net of provisions (C5-C7) | 7,393,276 | 6,363,689 | 5,172,048 | 6,588,745 | 6,674,997 |
| 9.Fixed assets | 2,321,846 | 2,612,688 | 2,449,947 | 2,432,288 | 2,885,893 |
| 10.Other/misc. assets | 2,086,831 | 1,798,099 | 1,883,226 | 2,434,541 | 2,495,293 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,479,941 | 1,246,895 | 1,007,723 | 1,370,132 | 1,720,811 |
| 2.markup/interest expensed | 1,173,520 | 776,603 | 523,062 | 724,450 | 868,488 |
| 3.Net markup/interest income | 306,421 | 470,292 | 484,661 | 645,682 | 852,323 |
| 4.Provisions and write-offs | 719,171 | 390,322 | 90,387 | $(3,168)$ | 97,169 |
| 5.Net markup/interest income after provisions | $(412,750)$ | 79,970 | 394,274 | 648,850 | 755,154 |
| 6.Non-markup/interest income | 136,865 | 645,779 | 657,703 | 853,040 | 646,371 |
| 7.Non-markup/interest expenses | 1,471,800 | 465,384 | 334,599 | 313,844 | 409,529 |
| 8.Administrative expenses | 337,031 | 375,215 | 333,840 | 351,587 | 341,961 |
| 9.Profit/(loss) before taxation | $(1,747,686)$ | 268,622 | 726,595 | 1,188,046 | 991,996 |
| 10.Profit/(loss) after taxation | $(2,042,565)$ | 246,988 | 1,051,812 | 943,361 | 732,268 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 600,000 | 600,000 | 600,000 | 600,000 | 660,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(1,979,145)$ | 460,618 | $(342,708)$ | 4,176,874 | 1,847,617 |
| 5.Commitments and contigencies | 3,344,230 | 1,423,333 | 1,301,821 | 1,713,217 | 534,967 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 20.70\% | 37.72\% | 48.09\% | 47.13\% | 49.53\% |
| 2.Net markup/interest margin (D1-D2)/C | 1.77\% | 2.66\% | 2.96\% | 2.76\% | 3.37\% |
| 3.Return on equity (ROE) (D10/A) | -32.77\% | 3.73\% | 13.87\% | 10.80\% | 7.67\% |
| 4.Return on assets (ROA) (D10/C) | -11.79\% | 1.39\% | 6.42\% | 4.03\% | 2.90\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.79\% | 3.65\% | 4.01\% | 3.64\% | 2.56\% |
| 6.Net markup/interest income(after provisions) to total assets(D5/C) | -2.38\% | 0.45\% | 2.41\% | 2.77\% | 2.99\% |
| 7.Markup/interest expenses to markup/interest income (D2/D1) | 79.30\% | 62.28\% | 51.91\% | 52.87\% | 50.47\% |
| 8.Admin. expenses to profit before tax. (D8/D9) (times) | -0.19 | 1.40 | 0.46 | 0.30 | 0.34 |
| 9.Non-markup/interest expenses to total income D7/(D1+D6) | 0.91 | 0.25 | 0.20 | 0.14 | 0.17 |
| 10.Admin. expenses to non-markup/interest income (D8/D6) (times) | 2.46 | 0.58 | 0.51 | 0.41 | 0.53 |
| 11.Earning per share (D10/E1) | -3.40 | 0.41 | 1.75 | 1.57 | 1.11 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 1.44\% | 2.57\% | 0.92\% | 3.21\% | 3.27\% |
| 2.Investment to total assets (C4/C) | 29.45\% | 34.98\% | 38.58\% | 44.02\% | 48.30\% |
| 3.Advances net of provisions to total assets (C8/C) | 42.67\% | 35.94\% | 31.56\% | 28.14\% | 26.42\% |
| 4.Deposits to total assets (B3/C) | 9.34\% | 7.51\% | 8.15\% | 2.47\% | 0.03\% |
| 5. Total liabilities to total assets (B/C) | 59.23\% | 56.74\% | 45.54\% | 56.81\% | 52.88\% |
| 6.Gross advances to deposits (C5/B3) | 671.76\% | 751.39\% | 652.47\% | 1,733.76\% | 125,345.51\% |
| 7.Gross advances to borrowing \& deposits $\mathrm{C} 5 /(\mathrm{B} 2+\mathrm{B} 3)$ | 125.20\% | 116.69\% | 136.10\% | 84.90\% | 73.01\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 27.66\% | 31.41\% | 33.08\% | 23.80\% | 30.49\% |
| 2.Provision against NPLs to gross advances (C7/C5) | 31.99\% | 36.28\% | 40.62\% | 34.25\% | 23.92\% |
| 3.NPLs to total equity (C6/A) | 48.24\% | 47.39\% | 38.00\% | 27.31\% | 28.03\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 20.68\% | 10.77\% | 2.55\% | -0.09\% | 4.63\% |
| 5.Provision against NPL to NPLs (C7/C6) | 115.64\% | 115.50\% | 122.80\% | 143.88\% | 78.47\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 35.98\% | 37.38\% | 46.27\% | 37.31\% | 37.77\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.54 | 0.22 | 0.17 | 0.20 | 0.06 |
| 3. Break up value per share (A/E1) | 10.39 | 11.03 | 12.64 | 14.56 | 14.46 |
| 4.Total deposits to total equity (B3/A) (times) | 0.26 | 0.20 | 0.18 | 0.07 | 0.00 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax (E4/D10) (times) | 0.97 | 1.86 | -0.33 | 4.43 | 2.52 |

## Microfinance Banks (MFBs)

## PERFORMANCE AT A GLANCE

MFBs exhibited an expansion in their balance sheet size during the period under review. With the inclusion of a new microfinance bank in MFBs during the year 2015 some significant increase have been observed in MFBs. Total assets increased by 40.38 percent to reach Rs. 97.99 billion in CY15 from Rs. 69.81 billion in CY14. Total liabilities and total equity increased by Rs. 24.05 billion and Rs. 5.82 billion respectively in CY15 over CY14. Profits before and after taxation increased by 71.34 percent and 65.79 percent respectively during the year.

## ANALYSIS OF TOTAL EQUITY

Total equity increased from Rs. 18.08 billion in CY14 to Rs. 23.90 billion in CY15 witnessing an increase of Rs. 5.82 billion or 32.17 percent. Share capital increased by 21.85 percent from Rs. 16.32 billion in CY14 to Rs. 19.89 billion in CY 14. Reserves comprising 8.77 percent of total equity increased by 38.44 percent in CY15 over CY14. Unappropriated profit touched Rs. 1.91 billion in CY15 with an increase of Rs. 1.67 billion over CY14.

## ANALYSIS OF LIABILITIES

Total liabilities of MFBs increased by Rs. 24.05 billion in CY15 from Rs. 54.86 billion in CY14 to Rs. 78.90 billion in CY15. Borrowings from financial institutions increased from Rs. 8.66 billion in CY14 to Rs. 10.89 billion in CY15 registering an increase of 25.73 percent over the previous year. Deposits of MFBs touched Rs. 63.08 billion in CY15 from Rs. 42.73 billion in CY14 showing an increase of Rs. 20.35 billion or 47.63 percent.

## ANALYSIS OF ASSETS

In CY15, total assets at Rs. 97.99 billion increased by 40.38 percent when compared to previous year. The analysis of components of total assets reveals that investment activities of MFBs decreased during CY15 whereas, lending to financial institutions significantly increased during the year. The amount of investments decreased from Rs. 14.57 billion in CY14 to Rs. 13.54 billion in CY15 showing a decrease of 7.03 percent over CY14. On the other hand, lending to financial institutions increased to Rs. 3.88 billion in CY15 from Rs. 1.15 billion in CY14, depicting a significant increase of 236.94

percent over the previous year.
Similarly, Advances of MFBs increased during the year. Advances of MFBs increased by 50.04 percent in CY15, from Rs. 36.89 billion in CY14 to Rs. 55.35 billion in CY15. Share of Advances in total assets increased to 56.48 percent in CY15 from 52.85 percent in CY14. The analysis of components of advances reveals that Non-Performing Loans (NPL) and provisions against NPL increased during CY15. NPL increased by Rs. 0.45 billion from Rs. 0.44 billion in CY14 to Rs. 0.89 billion in CY15. Advances net of provisions witnessing an increase of 49.81 percent over CY14 stood at Rs. 54.70 billion in CY15 from Rs. 36.51 billion in CY14. Provision against NPL to gross advances increased from 1.03 percent in CY14 to 1.18 percent in CY15.

## Profitability and Operating Efficiency

In terms of profitability of Microfinance banks, significant increase in both profits before taxation and profit after taxation is observed in CY15 as compared to CY14. Profit before taxation increased from Rs. 2.02 billion in CY14 to Rs. 3.45 billion in CY15 witnessing an increase of 71.34 percent over CY14. Profits after taxation increased from Rs. 1.60 billion in CY14 to Rs. 2.65 billion in CY15.

Looking at the efficiency of the Microfinance Banks, it has been observed that Microfinance Banks remained more efficient in CY15 as compared to previous year as these earned more relative to equity and assets. Return on equity (ROE) increased from 8.85 percent in CY14 to 11.41 percent in CY15 similarly, return on assets (ROA) also increased from 2.29 percent in CY14 to 2.71 percent in CY15. Spread Ratio also reflected increase from 70.32 percent in CY14 to 73.22 percent in CY15.



Efficiency/Profitability Ratios ■ CY $14 ■$ CY 15


| All Microfinance Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 7,730,242 | 11,103,669 | 14,904,978 | 18,079,359 | 23,895,251 |
| 1.Share capital | 8,128,478 | 11,198,478 | 14,460,458 | 16,323,080 | 19,889,988 |
| 2.Reserves | 695,597 | 853,998 | 1,086,785 | 1,513,220 | 2,094,971 |
| 3.Un appropriated profit | $(1,093,833)$ | $(948,807)$ | $(642,265)$ | 243,059 | 1,910,292 |
| 4.Others | 139,099 | $(359,829)$ | $(2,118,380)$ | $(3,130,498)$ | $(4,802,381)$ |
| B.Total liabilities(B1 to B4) | 23,336,647 | 33,958,469 | 45,228,787 | 54,856,247 | 78,901,438 |
| 1.Bills payable | 70,864 | 70,068 | 58,169 | 125,342 | 126,493 |
| 2.Borrowings from financial institutions | 8,206,039 | 7,848,419 | 8,000,678 | 8,664,284 | 10,893,373 |
| 3.Deposits and other accounts | 13,927,279 | 23,153,800 | 33,581,490 | 42,730,482 | 63,084,832 |
| 4.Other/misc. liabilities | 1,132,465 | 2,886,182 | 3,588,450 | 3,336,139 | 4,796,740 |
| C.Total assets (C1 to C4 + C8 to C10) | 31,205,989 | 44,702,309 | 58,015,386 | 69,805,108 | 97,994,308 |
| 1.Cash and balances with treasury banks | 1,258,586 | 1,925,914 | 2,908,717 | 3,464,599 | 4,700,656 |
| 2.Balances with other banks | 5,760,120 | 6,640,086 | 7,217,115 | 6,502,405 | 10,362,456 |
| 3.Lending to financial institutions | 1,837,790 | 1,035,762 | 1,518,118 | 1,150,351 | 3,875,981 |
| 4. Investments | 4,807,021 | 10,956,306 | 12,655,954 | 14,565,967 | 13,541,319 |
| 5.Gross advances | 14,675,415 | 20,039,163 | 28,316,645 | 36,892,137 | 55,351,880 |
| 6.Advances-non-performing/classified | 231,687 | 213,511 | 284,021 | 444,029 | 894,820 |
| 7.Provision against advances | 397,722 | 240,149 | 272,650 | 380,440 | 652,421 |
| 8.Advances net of provision (C5-C7) | 14,277,693 | 19,799,014 | 28,043,995 | 36,511,697 | 54,699,459 |
| 9. Fixed assets | 1,100,024 | 1,533,778 | 1,914,457 | 2,526,436 | 3,557,475 |
| 10.Other/misc. assets | 2,164,755 | 2,811,449 | 3,757,030 | 5,083,653 | 7,256,962 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 4,672,635 | 6,372,001 | 8,849,209 | 11,612,712 | 15,164,038 |
| 2.Markup/interest expensed | 1,574,430 | 2,299,555 | 3,065,137 | 3,446,738 | 4,050,260 |
| 3.Net markup/interest income | 3,098,205 | 4,072,446 | 5,784,071 | 8,165,974 | 11,113,778 |
| 4.Provisions and write-offs | 322,638 | 459,681 | 427,890 | 526,450 | 764,028 |
| 5.Net markup/interest income after provisions | 2,775,567 | 3,612,764 | 5,356,183 | 7,639,524 | 10,349,750 |
| 6.Non-markup/interest income | 1,177,240 | 1,766,391 | 2,368,991 | 4,285,093 | 6,614,286 |
| 7.Non-markup/interest expenses | 3,885,891 | 4,966,319 | 6,639,437 | 9,908,871 | 13,510,143 |
| 8.Administrative expenses | 3,834,020 | 4,921,992 | 6,417,572 | 8,674,769 | 11,214,893 |
| 9.Profit/(loss) before taxation | 67,062 | 410,687 | 1,085,738 | 2,015,767 | 3,453,890 |
| 10.Profit/(loss) after taxation | 24,805 | 342,430 | 690,450 | 1,600,899 | 2,654,184 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 812,847 | 1,119,847 | 1,446,045 | 1,632,307 | 1,988,998 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | $(1,893,180)$ | 5,083,948 | 3,451,222 | 1,161,828 | 3,821,407 |
| 5.Commitments and contigencies | 277,178 | 529,532 | 394,917 | 132,388 | 65,963 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 66.31\% | 63.91\% | 65.36\% | 70.32\% | 73.29\% |
| 2.Net markup/interest margin (D1-D2)/C | 9.93\% | 9.11\% | 9.97\% | 11.70\% | 11.34\% |
| 3.Return on equity (ROE) (D10/A) | 0.32\% | 3.08\% | 4.63\% | 8.85\% | 11.11\% |
| 4.Return on assets (ROA) (D10/C) | 0.08\% | 0.77\% | 1.19\% | 2.29\% | 2.71\% |
| 5.Non-markup/interest income to total assets (D6/C) | 3.77\% | 3.95\% | 4.08\% | 6.14\% | 6.75\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 8.89\% | 8.08\% | 9.23\% | 10.94\% | 10.56\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 33.69\% | 36.09\% | 34.64\% | 29.68\% | 26.71\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 57.17 | 11.98 | 5.91 | 4.30 | 3.25 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 66.43\% | 61.02\% | 59.18\% | 62.33\% | 62.03\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 3.26 | 2.79 | 2.71 | 2.02 | 1.70 |
| 11.Earning per share (D10/E1) | 0.03 | 0.31 | 0.48 | 0.98 | 1.33 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 22.49\% | 19.16\% | 17.45\% | 14.28\% | 15.37\% |
| 2.Investment to total assets (C4/C) | 15.40\% | 24.51\% | 21.81\% | 20.87\% | 13.82\% |
| 3.Advances net of provisions to total assets (C8/C) | 45.75\% | 44.29\% | 48.34\% | 52.31\% | 55.82\% |
| 4.Deposits to total assets (B3/C) | 44.63\% | 51.80\% | 57.88\% | 61.21\% | 64.38\% |
| 5.Total liabilities to total assets (B/C) | 74.78\% | 75.97\% | 77.96\% | 78.58\% | 80.52\% |
|  | 105.37\% | 86.55\% | 84.32\% | 86.34\% | 87.74\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 66.30\% | 64.64\% | 68.10\% | 71.78\% | 74.82\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 1.58\% | 1.07\% | 1.00\% | 1.20\% | 1.62\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 2.71\% | 1.20\% | 0.96\% | 1.03\% | 1.18\% |
| 3.NPLs to shareholders equity (C6/A) | 3.00\% | 1.92\% | 1.91\% | 2.46\% | 3.74\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 81.12\% | 191.41\% | 156.94\% | 138.38\% | 117.11\% |
| 5.Provision against NPL to NPLs (C7/C6) | 171.66\% | 112.48\% | 96.00\% | 85.68\% | 72.91\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 24.77\% | 24.84\% | 25.69\% | 25.90\% | 24.38\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.04 | 0.05 | 0.03 | 0.01 | 0.00 |
| 3. Break up value per share (A/E1) | 9.51 | 9.92 | 10.31 | 11.08 | 12.01 |
| 4.Total deposit to total equity (B3/A) (times) | 1.80 | 2.09 | 2.25 | 2.36 | 2.64 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -76.32 | 14.85 | 5.00 | 0.73 | 1.44 |


| ADVANS PAKISTAN MICROFINANCE BANK LTD |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | - | 736,597 | 636,199 | 547,310 | 469,644 |
| 1.Share capital | - | 800,000 | 800,000 | 800,000 | 800,000 |
| 2.Reserves | - | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | - | $(63,403)$ | $(163,801)$ | $(252,690)$ | $(330,356)$ |
| 4.Others | - | 0 | 0 | 21,149 | 16,924 |
| B.Total liabilities(B1 to B4) | - | 91,697 | 124,275 | 51,365 | 76,180 |
| 1.Bills payable | - | 0 | 76 | 0 | 0 |
| 2.Borrowings from financial institutions | - | 0 | 0 | 0 | 0 |
| 3.Deposits and other accounts | - | 0 | 10,563 | 14,634 | 14,627 |
| 4.Other/misc. liabilities | - | 91,697 | 113,636 | 36,731 | 61,553 |
| C.Total assets (C1 to C4 + C8 to C10) | - | 828,294 | 760,475 | 619,824 | 562,748 |
| 1.Cash and balances with treasury banks | - | 46 | 6,434 | 11,802 | 17,391 |
| 2. Balances with other banks | - | 762,370 | 445,505 | 258,332 | 197,455 |
| 3.Lending to financial institutions | - | 0 | 0 | 0 | 0 |
| 4. Investments | - | 0 | 176,711 | 147,084 | 0 |
| 5.Gross advances | - | 0 | 44,486 | 102,610 | 201,748 |
| 6.Advances-non-performing/classified | - | 0 | 2,679 | 4,306 | 23,426 |
| 7.Provision against advances | - | 0 | 2,378 | 4,103 | 20,524 |
| 8.Advances net of provision (C5-C7) | - | 0 | 42,108 | 98,507 | 181,224 |
| 9. Fixed assets | - | 48,617 | 60,583 | 78,396 | 79,583 |
| 10.Other/misc. assets | - | 17,261 | 29,134 | 25,703 | 87,095 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | - | 37,830 | 61,117 | 65,768 | 83,211 |
| 2.Markup/interest expensed | - | 0 | 154 | 517 | 552 |
| 3.Net markup/interest income | - | 37,830 | 60,963 | 65,251 | 82,659 |
| 4.Provisions and write-offs | - | 0 | 2,378 | 6,968 | 25,893 |
| 5.Net markup/interest income after provisions | - | 37,830 | 58,585 | 58,283 | 56,766 |
| 6.Non-markup/interest income | - | 0 | 2,130 | 20,358 | 20,611 |
| 7.Non-markup/interest expenses | - | 100,854 | 160,480 | 166,839 | 215,012 |
| 8.Administrative expenses | - | 97,368 | 152,189 | 166,680 | 214,942 |
| 9.Profit/(loss) before taxation | - | $(63,024)$ | $(99,764)$ | $(88,175)$ | $(137,634)$ |
| 10.Profit/(loss) after taxation | - | $(63,403)$ | $(100,398)$ | $(88,890)$ | 77,666 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | - | 80,000 | 80,000 | 80,000 | 80,000 |
| 2.Cash dividend | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | 15,034 | $(108,495)$ | $(205,579)$ | $(175,047)$ |
| 5.Commitments and contigencies | - | 0 | 582 | 15,946 | 0 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | - | 100.00\% | 99.75\% | 99.21\% | 99.34\% |
| 2.Net markup/interest margin (D1-D2)/C | - | 4.57\% | 8.02\% | 10.53\% | 14.69\% |
| 3.Return on equity (ROE) (D10/A) | - | -8.61\% | -15.78\% | -16.24\% | 16.54\% |
| 4.Return on assets (ROA) (D10/C) | - | -7.65\% | -13.20\% | -14.34\% | 13.80\% |
| 5.Non-markup/interest income to total assets (D6/C) | - | 0.00\% | 0.28\% | 3.28\% | 3.66\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | - | 4.57\% | 7.70\% | 9.40\% | 10.09\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | - | 0.00\% | 0.25\% | 0.79\% | 0.66\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | - | -1.54 | -1.53 | -1.89 | -1.56 |
| 9. Non-markup/interest expense to total income D7/(D1+D6) | - | 266.60\% | 253.74\% | 193.72\% | 207.10\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | - | - | 71.45 | 8.19 | 10.43 |
| 11.Earning per share (D10/E1) | - | -0.79 | -1.25 | -1.11 | 0.97 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | - | 92.05\% | 59.43\% | 43.58\% | 38.18\% |
| 2.Investment to total assets (C4/C) | - | 0.00\% | 23.24\% | 23.73\% | 0.00\% |
| 3.Advances net of provisions to total assets (C8/C) | - | 0.00\% | 5.54\% | 15.89\% | 32.20\% |
| 4.Deposits to total assets (B3/C) | - | 0.00\% | 1.39\% | 2.36\% | 2.60\% |
| 5.Total liabilities to total assets (B/C) | - | 11.07\% | 16.34\% | 8.29\% | 13.54\% |
| 6.Gross advances to deposits (C5/B3) | - | - | 421.15\% | 701.18\% | 1,379.28\% |
| 7.Gross advances to borrowing \& deposit $\mathrm{C} 5 /(\mathrm{B} 2+\mathrm{B} 3)$ | - | - | 421.15\% | 701.18\% | 1,379.28\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | - | - | 6.02\% | 4.20\% | 11.61\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | - | - | 5.35\% | 4.00\% | 10.17\% |
| 3.NPLs to shareholders equity (C6/A) | - | 0.00\% | 0.42\% | 0.79\% | 4.99\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | - | - | 100.00\% | 169.83\% | 126.16\% |
| 5.Provision against NPL to NPLs (C7/C6) | - | - | 88.76\% | 95.29\% | 87.61\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | 88.93\% | 83.66\% | 88.30\% | 83.46\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) |  | 0.00 | 0.00 | 0.03 | 0.00 |
| 3. Break up value per share (A/E1) | - | 9.21 | 7.95 | 6.84 | 5.87 |
| 4.Total deposit to total equity (B3/A) (times) | - | 0.00 | 0.02 | 0.03 | 0.03 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | - | -0.24 | 1.08 | 2.31 | $-2.25$ |


| APNA MICROFINANCE BANK (formerly NE | ICRO |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 205,806 | 156,490 | 103,169 | 909,010 | 1,979,794 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 1,100,000 | 2,200,000 |
| 2.Reserves | 50 | 50 | 50 | 1,280 | 1,280 |
| 3.Un appropriated profit | $(94,244)$ | $(143,560)$ | $(196,881)$ | $(192,270)$ | $(221,486)$ |
| 4.Others | 0 | 152,950 | 413,872 | $(366,402)$ | $(924,771)$ |
| B.Total liabilities(B1 to B4) | 13,601 | 505,378 | 796,342 | 1,216,346 | 4,615,456 |
| 1.Bills payable | 747 | 2,186 | 11,111 | 12,621 | 24,184 |
| 2.Borrowings from financial institutions | 0 | 0 | 0 | 0 | 0 |
| 3.Deposits and other accounts | 11,428 | 468,025 | 762,026 | 1,193,507 | 4,546,697 |
| 4.Other/misc. liabilities | 1,426 | 35,167 | 23,205 | 10,218 | 44,575 |
| C.Total assets (C1 to C4 + C8 to C10) | 219,407 | 814,818 | 1,313,383 | 1,758,954 | 5,670,479 |
| 1.Cash and balances with treasury banks | 1,862 | 46,167 | 62,801 | 68,227 | 237,837 |
| 2.Balances with other banks | 3,296 | 395,536 | 504,775 | 528,252 | 1,758,683 |
| 3.Lending to financial institutions | 0 | 0 | 0 | 0 | 0 |
| 4. Investments | 201,678 | 154,951 | 291,102 | 190,767 | 257,598 |
| 5.Gross advances | 4,967 | 125,859 | 341,838 | 798,673 | 2,654,416 |
| 6.Advances-non-performing/classified | 3,704 | 15,555 | 91,783 | 101,396 | 119,238 |
| 7.Provision against advances | 2,051 | 4,071 | 22,821 | 32,535 | 65,993 |
| 8.Advances net of provision (C5-C7) | 2,916 | 121,788 | 319,017 | 766,138 | 2,588,423 |
| 9. Fixed assets | 7,917 | 71,193 | 81,355 | 93,726 | 351,136 |
| 10.Other/misc. assets | 1,738 | 25,183 | 54,333 | 111,844 | 476,802 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 33,342 | 50,189 | 139,326 | 239,419 | 447,155 |
| 2.Markup/interest expensed | 967 | 16,772 | 52,355 | 78,964 | 187,446 |
| 3.Net markup/interest income | 32,375 | 33,417 | 86,971 | 160,455 | 259,709 |
| 4.Provisions and write-offs | 7,722 | 252 | 29,545 | 19,577 | 30,135 |
| 5.Net markup/interest income after provisions | 24,653 | 33,165 | 57,426 | 140,878 | 229,574 |
| 6.Non-markup/interest income | 61 | 2,776 | 15,013 | 33,508 | 97,872 |
| 7.Non-markup/interest expenses | 38,700 | 84,753 | 124,560 | 165,665 | 351,792 |
| 8.Administrative expenses | 38,700 | 84,753 | 124,560 | 165,665 | 351,792 |
| 9.Profit/(loss) before taxation | $(13,986)$ | $(48,813)$ | $(52,121)$ | 8,721 | $(24,346)$ |
| 10.Profit/(loss) after taxation | $(14,319)$ | $(49,315)$ | $(53,322)$ | 6,148 | $(29,216)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,000 | 30,000 | 30,000 | 110,000 | 220,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 18,250 | 310,450 | 24,158 | $(84,399)$ | 1,189,850 |
| 5.Commitments and contigencies | 0 | 0 | 0 | 0 | 0 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 97.10\% | 66.58\% | 62.42\% | 67.02\% | 58.08\% |
| 2.Net markup/interest margin (D1-D2)/C | 14.76\% | 4.10\% | 6.62\% | 9.12\% | 4.58\% |
| 3.Return on equity (ROE) (D10/A) | -6.96\% | -31.51\% | -51.68\% | 0.68\% | -1.48\% |
| 4.Return on assets (ROA) (D10/C) | -6.53\% | -6.05\% | -4.06\% | 0.35\% | -0.52\% |
| 5.Non-markup/interest income to total assets (D6/C) | 0.03\% | 0.34\% | 1.14\% | 1.90\% | 1.73\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 11.24\% | 4.07\% | 4.37\% | 8.01\% | 4.05\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 2.90\% | 33.42\% | 37.58\% | 32.98\% | 41.92\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -2.77 | -1.74 | -2.39 | 19.00 | -14.45 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 115.86\% | 160.02\% | 80.71\% | 60.70\% | 64.55\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 634.43 | 30.53 | 8.30 | 4.94 | 3.59 |
| 11.Earning per share (D10/E1) | -0.48 | -1.64 | -1.78 | 0.06 | -0.13 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 2.35\% | 54.21\% | 43.21\% | 33.91\% | 35.21\% |
| 2. Investment to total assets (C4/C) | 91.92\% | 19.02\% | 22.16\% | 10.85\% | 4.54\% |
| 3.Advances net of provisions to total assets (C8/C) | 1.33\% | 14.95\% | 24.29\% | 43.56\% | 45.65\% |
| 4.Deposits to total assets (B3/C) | 5.21\% | 57.44\% | 58.02\% | 67.85\% | 80.18\% |
| 5.Total liabilities to total assets (B/C) | 6.20\% | 62.02\% | 60.63\% | 69.15\% | 81.39\% |
| 6.Gross advances to deposits (C5/B3) | 43.46\% | 26.89\% | 44.86\% | 66.92\% | 58.38\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 43.46\% | 26.89\% | 44.86\% | 66.92\% | 58.38\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 74.57\% | 12.36\% | 26.85\% | 12.70\% | 4.49\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 41.29\% | 3.23\% | 6.68\% | 4.07\% | 2.49\% |
| 3.NPLs to shareholders equity (C6/A) | 1.80\% | 9.94\% | 88.96\% | 11.15\% | 6.02\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 376.50\% | 6.19\% | 129.46\% | 60.17\% | 45.66\% |
| 5.Provision against NPL to NPLs (C7/C6) | 55.37\% | 26.17\% | 24.86\% | 32.09\% | 55.35\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 93.80\% | 19.21\% | 7.86\% | 51.68\% | 34.91\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 3. Break up value per share (A/E1) | 6.86 | 5.22 | 3.44 | 8.26 | 9.00 |
| 4. Total deposit to total equity (B3/A) (times) | 0.06 | 2.99 | 7.39 | 1.31 | 2.30 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -1.27 | -6.30 | -0.45 | -13.73 | -40.73 |


| FINCA MICROFINANCE BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 205,060 | 938,658 | 4,048,720 | 4,212,302 | 5,986,349 |
| 1.Share capital | 750,000 | 1,620,000 | 4,731,980 | 4,731,980 | 6,348,887 |
| 2.Reserves | 0 | 0 | 276 | 35,505 | 68,843 |
| 3.Un appropriated profit | $(544,940)$ | $(681,342)$ | $(683,536)$ | $(555,183)$ | $(431,381)$ |
| 4.Others | 43,496 | $(654,017)$ | $(2,944,181)$ | $(2,930,113)$ | $(4,052,815)$ |
| B.Total liabilities(B1 to B4) | 1,203,601 | 1,833,188 | 2,874,325 | 5,098,281 | 6,518,384 |
| 1.Bills payable | 2,305 | 17,197 | 1,813 | 4,922 | 5,840 |
| 2.Borrowings from financial institutions | 0 | 0 | 0 | 201,100 | 115,001 |
| 3.Deposits and other accounts | 1,141,614 | 1,727,060 | 2,735,464 | 4,656,177 | 6,057,364 |
| 4.Other/misc. liabilities | 59,682 | 88,931 | 137,048 | 236,082 | 340,179 |
| C.Total assets (C1 to C4 + C8 to C10) | 1,452,157 | 2,117,829 | 3,978,864 | 6,380,470 | 8,451,918 |
| 1.Cash and balances with treasury banks | 86,311 | 135,014 | 180,993 | 320,861 | 356,638 |
| 2.Balances with other banks | 293,881 | 403,525 | 948,330 | 597,224 | 409,991 |
| 3.Lending to financial institutions | 0 | 0 | 0 | 0 | 0 |
| 4. Investments | 72,673 | 142,781 | 397,759 | 447,527 | 1,039,196 |
| 5.Gross advances | 703,944 | 1,152,299 | 2,036,069 | 4,028,415 | 5,478,758 |
| 6.Advances-non-performing/classified | 11,630 | 9,939 | 13,199 | 35,918 | 126,351 |
| 7.Provision against advances | 11,449 | 11,301 | 16,822 | 33,747 | 60,082 |
| 8.Advances net of provision (C5-C7) | 692,495 | 1,140,998 | 2,019,247 | 3,994,668 | 5,418,676 |
| 9. Fixed assets | 218,774 | 200,220 | 235,159 | 582,647 | 776,652 |
| 10.Other/misc. assets | 88,023 | 95,291 | 197,376 | 437,543 | 450,765 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 292,276 | 409,687 | 692,975 | 1,247,136 | 1,899,754 |
| 2.Markup/interest expensed | 70,563 | 127,978 | 212,456 | 361,257 | 534,669 |
| 3.Net markup/interest income | 221,713 | 281,709 | 480,519 | 885,879 | 1,365,085 |
| 4.Provisions and write-offs | 8,953 | 15,576 | 16,260 | 47,783 | 105,654 |
| 5.Net markup/interest income after provisions | 212,760 | 266,133 | 464,259 | 838,096 | 1,259,431 |
| 6.Non-markup/interest income | 83,006 | 92,610 | 130,528 | 235,217 | 326,172 |
| 7.Non-markup/interest expenses | 452,675 | 501,143 | 599,918 | 1,042,525 | 1,340,382 |
| 8.Administrative expenses | 447,868 | 486,596 | 589,803 | 1,030,557 | 1,322,012 |
| 9.Profit/(loss) before taxation | $(156,909)$ | $(142,400)$ | $(5,131)$ | 30,787 | 245,220 |
| 10.Profit/(loss) after taxation | $(145,756)$ | $(136,518)$ | 1,380 | 176,137 | 166,695 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 75,000 | 162,000 | 473,198 | 473,198 | 634,889 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(55,846)$ | 31,203 | 66,381 | 202,113 | 162,476 |
| 5.Commitments and contigencies | 2,145 | 0 | 0 | 0 | 0 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 75.86\% | 68.76\% | 69.34\% | 71.03\% | 71.86\% |
| 2.Net markup/interest margin (D1-D2)/C | 15.27\% | 13.30\% | 12.08\% | 13.88\% | 16.15\% |
| 3.Return on equity (ROE) (D10/A) | -71.08\% | -14.54\% | 0.03\% | 4.18\% | 2.78\% |
| 4.Return on assets (ROA) (D10/C) | -10.04\% | -6.45\% | 0.03\% | 2.76\% | 1.97\% |
| 5.Non-markup/interest income to total assets (D6/C) | 5.72\% | 4.37\% | 3.28\% | 3.69\% | 3.86\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 14.65\% | 12.57\% | 11.67\% | 13.14\% | 14.90\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 24.14\% | 31.24\% | 30.66\% | 28.97\% | 28.14\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -2.85 | -3.42 | -114.95 | 33.47 | 5.39 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 120.62\% | 99.77\% | 72.85\% | 70.33\% | 60.22\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 5.40 | 5.25 | 4.52 | 4.38 | 4.05 |
| 11.Earning per share (D10/E1) | -1.94 | -0.84 | 0.00 | 0.37 | 0.26 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 26.18\% | 25.43\% | 28.38\% | 14.39\% | 9.07\% |
| 2.Investment to total assets (C4/C) | 5.00\% | 6.74\% | 10.00\% | 7.01\% | 12.30\% |
| 3.Advances net of provisions to total assets (C8/C) | 47.69\% | 53.88\% | 50.75\% | 62.61\% | 64.11\% |
| 4.Deposits to total assets (B3/C) | 78.62\% | 81.55\% | 68.75\% | 72.98\% | 71.67\% |
| 5.Total liabilities to total assets (B/C) | 82.88\% | 86.56\% | 72.24\% | 79.90\% | 77.12\% |
| 6.Gross advances to deposits (C5/B3) | 61.66\% | 66.72\% | 74.43\% | 86.52\% | 90.45\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 61.66\% | 66.72\% | 74.43\% | 82.94\% | 88.76\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 1.65\% | 0.86\% | 0.65\% | 0.89\% | 2.31\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 1.63\% | 0.98\% | 0.83\% | 0.84\% | 1.10\% |
| 3.NPLs to shareholders equity (C6/A) | 5.67\% | 1.06\% | 0.33\% | 0.85\% | 2.11\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 78.20\% | 137.83\% | 96.66\% | 141.59\% | 175.85\% |
| 5.Provision against NPL to NPLs (C7/C6) | 98.44\% | 113.70\% | 127.45\% | 93.96\% | 47.55\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 14.12\% | 44.32\% | 101.76\% | 66.02\% | 70.83\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 |
| 3. Break up value per share (A/E1) | 2.73 | 5.79 | 8.56 | 8.90 | 9.43 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 5.57 | 1.84 | 0.68 | 1.11 | 1.01 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | 0.38 | $-0.23$ | 48.10 | 1.15 | 0.97 |


| KHUSHHALIBANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 2,337,033 | 2,471,915 | 2,749,253 | 3,285,364 | 3,934,189 |
| 1.Share capital | 1,705,000 | 1,705,000 | 1,705,000 | 1,705,000 | 1,705,001 |
| 2.Reserves | 227,556 | 241,145 | 305,399 | 446,042 | 610,874 |
| 3.Un appropriated profit | 404,477 | 525,770 | 738,854 | 1,134,322 | 1,618,314 |
| 4.Others | 28,746 | 17,113 | 9,626 | 764 | 17,301 |
| B.Total liabilities(B1 to B4) | 5,855,701 | 7,464,588 | 10,530,778 | 13,406,306 | 22,744,856 |
| 1.Bills payable | 31,406 | 27,758 | 24,296 | 63,102 | 42,081 |
| 2.Borrowings from financial institutions | 3,957,627 | 3,009,836 | 2,746,106 | 3,729,877 | 5,890,397 |
| 3.Deposits and other accounts | 1,677,012 | 4,040,647 | 7,132,919 | 8,682,473 | 15,583,727 |
| 4.Other/misc. liabilities | 189,656 | 386,347 | 627,457 | 930,854 | 1,228,651 |
| C.Total assets (C1 to C4 + C8 to C10) | 8,221,480 | 9,953,616 | 13,289,657 | 16,692,434 | 26,696,346 |
| 1.Cash and balances with treasury banks | 232,404 | 482,696 | 617,892 | 701,036 | 1,001,222 |
| 2.Balances with other banks | 817,281 | 792,784 | 311,548 | 353,301 | 944,009 |
| 3.Lending to financial institutions | 1,138,029 | 590,015 | 942,371 | 417,604 | 2,383,353 |
| 4. Investments | 944,757 | 1,043,516 | 1,038,901 | 836,886 | 1,847,825 |
| 5.Gross advances | 4,273,802 | 5,805,575 | 8,859,405 | 12,238,252 | 17,466,883 |
| 6.Advances-non-performing/classified | 104,294 | 63,788 | 69,651 | 136,018 | 428,587 |
| 7.Provision against advances | 106,689 | 88,544 | 102,510 | 132,413 | 220,352 |
| 8.Advances net of provision (C5-C7) | 4,167,113 | 5,717,031 | 8,756,895 | 12,105,839 | 17,246,531 |
| 9.Fixed assets | 201,173 | 312,592 | 275,184 | 322,920 | 548,979 |
| 10.Other/misc. assets | 720,723 | 1,014,982 | 1,346,866 | 1,954,848 | 2,724,427 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,308,322 | 1,499,355 | 2,278,273 | 3,129,490 | 4,406,622 |
| 2.Markup/interest expensed | 285,788 | 353,449 | 615,348 | 809,557 | 1,219,287 |
| 3.Net markup/interest income | 1,022,534 | 1,145,906 | 1,662,925 | 2,319,933 | 3,187,335 |
| 4.Provisions and write-offs | 173,765 | 284,731 | 169,123 | 157,687 | 279,100 |
| 5.Net markup/interest income after provisions | 848,769 | 861,175 | 1,493,802 | 2,162,246 | 2,908,235 |
| 6.Non-markup/interest income | 376,275 | 585,324 | 583,894 | 694,697 | 845,831 |
| 7.Non-markup/interest expenses | 1,128,930 | 1,326,714 | 1,539,744 | 1,914,533 | 2,572,084 |
| 8.Administrative expenses | 1,119,949 | 1,320,130 | 1,522,834 | 1,889,932 | 2,444,676 |
| 9.Profit/(loss) before taxation | 96,260 | 119,785 | 537,952 | 942,410 | 1,181,982 |
| 10.Profit/(loss) after taxation | 151,564 | 167,940 | 363,198 | 703,212 | 824,165 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 170,500 | 170,500 | 170,500 | 170,500 | 170,500 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(42,143)$ | 903,134 | 298,527 | $(1,422,417)$ | 2,035,233 |
| 5.Commitments and contigencies | 11,566 | 49,231 | 52,673 | 32,720 | 49,205 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 78.16\% | 76.43\% | 72.99\% | 74.13\% | 72.33\% |
| 2.Net markup/interest margin (D1-D2)/C | 12.44\% | 11.51\% | 12.51\% | 13.90\% | 11.94\% |
| 3.Return on equity (ROE) (D10/A) | 6.49\% | 6.79\% | 13.21\% | 21.40\% | 20.95\% |
| 4.Return on assets (ROA) (D10/C) | 1.84\% | 1.69\% | 2.73\% | 4.21\% | 3.09\% |
| 5.Non-markup/interest income to total assets (D6/C) | 4.58\% | 5.88\% | 4.39\% | 4.16\% | 3.17\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 10.32\% | 8.65\% | 11.24\% | 12.95\% | 10.89\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 21.84\% | 23.57\% | 27.01\% | 25.87\% | 27.67\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 11.63 | 11.02 | 2.83 | 2.01 | 2.07 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 67.01\% | 63.64\% | 53.80\% | 50.06\% | 48.97\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 2.98 | 2.26 | 2.61 | 2.72 | 2.89 |
| 11.Earning per share (D10/E1) | 0.89 | 0.98 | 2.13 | 4.12 | 4.83 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 12.77\% | 12.81\% | 6.99\% | 6.32\% | 7.29\% |
| 2.Investment to total assets (C4/C) | 11.49\% | 10.48\% | 7.82\% | 5.01\% | 6.92\% |
| 3.Advances net of provisions to total assets (C8/C) | 50.69\% | 57.44\% | 65.89\% | 72.52\% | 64.60\% |
| 4.Deposits to total assets (B3/C) | 20.40\% | 40.59\% | 53.67\% | 52.01\% | 58.37\% |
| 5.Total liabilities to total assets (B/C) | 71.22\% | 74.99\% | 79.24\% | 80.31\% | 85.20\% |
| 6.Gross advances to deposits (C5/B3) | 254.85\% | 143.68\% | 124.20\% | 140.95\% | 112.08\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 75.85\% | 82.34\% | 89.68\% | 98.60\% | 81.34\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 2.44\% | 1.10\% | 0.79\% | 1.11\% | 2.45\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 2.50\% | 1.53\% | 1.16\% | 1.08\% | 1.26\% |
| 3.NPLs to shareholders equity (C6/A) | 4.46\% | 2.58\% | 2.53\% | 4.14\% | 10.89\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 162.87\% | 321.57\% | 164.98\% | 119.09\% | 126.66\% |
| 5.Provision against NPL to NPLs (C7/C6) | 102.30\% | 138.81\% | 147.18\% | 97.35\% | 51.41\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 28.43\% | 24.83\% | 20.69\% | 19.68\% | 14.74\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.00 | 0.02 | 0.02 | 0.01 | 0.01 |
| 3. Break up value per share (A/E1) | 13.71 | 14.50 | 16.12 | 19.27 | 23.07 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 0.72 | 1.63 | 2.59 | 2.64 | 3.96 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -0.28 | 5.38 | 0.82 | -2.02 | 2.47 |


| NRSP MICROFINANCE BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 834,943 | 1,158,900 | 1,364,594 | 2,040,729 | 2,473,641 |
| 1.Share capital | 840,000 | 1,000,000 | 1,000,000 | 1,498,372 | 1,498,372 |
| 2.Reserves | 7,108 | 50,762 | 89,305 | 128,840 | 220,782 |
| 3.Un appropriated profit | $(12,165)$ | 108,138 | 275,289 | 413,517 | 754,487 |
| 4.Others | 65,574 | 108,353 | 85,656 | 85,375 | 70,860 |
| B.Total liabilities(B1 to B4) | 3,198,776 | 5,066,259 | 8,344,012 | 9,671,512 | 11,761,982 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | 2,446,687 | 3,063,922 | 4,457,250 | 4,204,216 | 4,156,925 |
| 3.Deposits and other accounts | 632,545 | 1,830,958 | 3,618,714 | 5,159,810 | 7,255,316 |
| 4.Other/misc. liabilities | 119,544 | 171,379 | 268,048 | 307,486 | 349,741 |
| C.Total assets (C1 to C4 + C8 to C10) | 4,099,293 | 6,333,512 | 9,794,262 | 11,797,616 | 14,306,483 |
| 1.Cash and balances with treasury banks | 61,626 | 143,503 | 209,957 | 308,723 | 472,108 |
| 2.Balances with other banks | 1,615,869 | 1,234,409 | 1,697,755 | 1,686,938 | 1,752,698 |
| 3.Lending to financial institutions | 0 | 0 | 0 | 0 | 0 |
| 4. Investments | 61,456 | 1,470,848 | 2,451,195 | 3,971,191 | 2,171,796 |
| 5.Gross advances | 2,088,952 | 3,057,044 | 4,845,000 | 5,192,071 | 9,085,508 |
| 6.Advances-non-performing/classified | 0 | 12,204 | 15,149 | 51,109 | 14,520 |
| 7.Provision against advances | 20,868 | 35,991 | 54,644 | 66,894 | 86,317 |
| 8.Advances net of provision (C5-C7) | 2,068,084 | 3,021,053 | 4,790,356 | 5,125,177 | 8,999,191 |
| 9.Fixed assets | 214,302 | 243,245 | 244,171 | 222,810 | 221,427 |
| 10.Other/misc. assets | 77,956 | 220,454 | 400,828 | 482,777 | 689,263 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 478,692 | 941,712 | 1,402,013 | 1,731,236 | 2,053,934 |
| 2.Markup/interest expensed | 261,360 | 495,658 | 617,778 | 793,087 | 741,048 |
| 3.Net markup/interest income | 217,332 | 446,054 | 784,235 | 938,149 | 1,312,886 |
| 4.Provisions and write-offs | 21,534 | 19,537 | 65,522 | 62,231 | 142,489 |
| 5.Net markup/interest income after provisions | 195,798 | 426,516 | 718,714 | 875,918 | 1,170,397 |
| 6.Non-markup/interest income | 194,680 | 248,229 | 375,977 | 328,027 | 601,382 |
| 7.Non-markup/interest expenses | 353,789 | 526,715 | 757,019 | 918,213 | 1,121,540 |
| 8.Administrative expenses | 337,549 | 526,715 | 757,019 | 918,213 | 1,121,540 |
| 9.Profit/(loss) before taxation | 36,689 | 148,030 | 337,672 | 285,732 | 650,238 |
| 10.Profit/(loss) after taxation | 35,543 | 166,733 | 244,249 | 197,679 | 459,705 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 84,000 | 100,000 | 100,000 | 149,837 | 149,837 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | (1,415,616) | 898,144 | 1,461,279 | 1,009,488 | $(1,626,614)$ |
| 5. Commitments and contigencies | 0 | 0 | 0 | 0 | 0 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 45.40\% | 47.37\% | 55.94\% | 54.19\% | 63.92\% |
| 2.Net markup/interest margin (D1-D2)/C | 5.30\% | 7.04\% | 8.01\% | 7.95\% | 9.18\% |
| 3.Return on equity (ROE) (D10/A) | 4.26\% | 14.39\% | 17.90\% | 9.69\% | 18.58\% |
| 4.Return on assets (ROA) (D10/C) | 0.87\% | 2.63\% | 2.49\% | 1.68\% | 3.21\% |
| 5.Non-markup/interest income to total assets (D6/C) | 4.75\% | 3.92\% | 3.84\% | 2.78\% | 4.20\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 4.78\% | 6.73\% | 7.34\% | 7.42\% | 8.18\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 54.60\% | 52.63\% | 44.06\% | 45.81\% | 36.08\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 9.20 | 3.56 | 2.24 | 3.21 | 1.72 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 52.54\% | 44.26\% | 42.58\% | 44.59\% | 42.24\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.73 | 2.12 | 2.01 | 2.80 | 1.86 |
| 11.Earning per share (D10/E1) | 0.42 | 1.67 | 2.44 | 1.32 | 3.07 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 40.92\% | 21.76\% | 19.48\% | 16.92\% | 15.55\% |
| 2.Investment to total assets (C4/C) | 1.50\% | 23.22\% | 25.03\% | 33.66\% | 15.18\% |
| 3.Advances net of provisions to total assets (C8/C) | 50.45\% | 47.70\% | 48.91\% | 43.44\% | 62.90\% |
| 4.Deposits to total assets (B3/C) | 15.43\% | 28.91\% | 36.95\% | 43.74\% | 50.71\% |
| 5.Total liabilities to total assets (B/C) | 78.03\% | 79.99\% | 85.19\% | 81.98\% | 82.21\% |
| 6.Gross advances to deposits (C5/B3) | 330.25\% | 166.96\% | 133.89\% | 100.63\% | 125.23\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 67.84\% | 62.45\% | 59.99\% | 55.45\% | 79.61\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 0.00\% | 0.40\% | 0.31\% | 0.98\% | 0.16\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 1.00\% | 1.18\% | 1.13\% | 1.29\% | 0.95\% |
| 3.NPLs to shareholders equity (C6/A) | 0.00\% | 1.05\% | 1.11\% | 2.50\% | 0.59\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 103.19\% | 54.28\% | 119.91\% | 93.03\% | 165.08\% |
| 5.Provision against NPL to NPLs (C7/C6) | - | 294.91\% | 360.71\% | 130.88\% | 594.47\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 20.37\% | 18.30\% | 13.93\% | 17.30\% | 17.29\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 3. Break up value per share (A/E1) | 9.94 | 11.59 | 13.65 | 13.62 | 16.51 |
| 4.Total deposit to total equity (B3/A) (times) | 0.76 | 1.58 | 2.65 | 2.53 | 2.93 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -39.83 | 5.39 | 5.98 | 5.11 | -3.54 |


| PAK OMAN MICROFINANCE BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 704,321 | 704,225 | 825,157 | 1,069,607 | 1,074,234 |
| 1.Share capital | 751,820 | 751,820 | 901,820 | 1,151,820 | 1,151,820 |
| 2.Reserves | 5,939 | 5,916 | 5,916 | 7,395 | 8,832 |
| 3.Un appropriated profit | $(53,438)$ | $(53,511)$ | $(82,579)$ | $(89,608)$ | $(86,418)$ |
| 4.Others | $(4,428)$ | $(3,971)$ | $(6,386)$ | (373) | 227 |
| B.Total liabilities(B1 to B4) | 47,571 | 46,544 | 60,325 | 45,698 | 52,722 |
| 1.Bills payable | 0 | 0 | 0 | 0 | 0 |
| 2.Borrowings from financial institutions | 0 | 0 | 0 | 0 | 0 |
| 3.Deposits and other accounts | 25,342 | 26,806 | 28,730 | 22,128 | 24,845 |
| 4.Other/misc. liabilities | 22,229 | 19,738 | 31,595 | 23,570 | 27,877 |
| C.Total assets (C1 to C4 + C8 to C10) | 747,464 | 746,798 | 879,096 | 1,114,932 | 1,127,183 |
| 1.Cash and balances with treasury banks | 3,138 | 2,303 | 2,583 | 1,946 | 1,752 |
| 2.Balances with other banks | 15,894 | 14,733 | 12,220 | 5,997 | 22,164 |
| 3.Lending to financial institutions | 453,819 | 445,747 | 575,747 | 732,747 | 545,926 |
| 4.Investments | 58,529 | 80,629 | 73,325 | 79,087 | 105,195 |
| 5.Gross advances | 123,909 | 140,083 | 139,267 | 223,832 | 369,038 |
| 6.Advances-non-performing/classified | 6,253 | 9,304 | 10,687 | 3,523 | 32,589 |
| 7.Provision against advances | 2,331 | 2,620 | 2,801 | 2,854 | 10,322 |
| 8.Advances net of provision (C5-C7) | 121,578 | 137,463 | 136,466 | 220,978 | 358,716 |
| 9. Fixed assets | 13,392 | 17,839 | 17,056 | 21,928 | 37,085 |
| 10.Other/misc. assets | 81,114 | 48,084 | 61,699 | 52,249 | 56,345 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 101,929 | 102,066 | 99,112 | 119,803 | 168,665 |
| 2.Markup/interest expensed | 358 | 202 | 332 | 250 | 250 |
| 3.Net markup/interest income | 101,571 | 101,864 | 98,780 | 119,553 | 168,415 |
| 4.Provisions and write-offs | 5,198 | 6,114 | 30,973 | 3,021 | 18,032 |
| 5.Net markup/interest income after provisions | 96,373 | 95,750 | 67,807 | 116,532 | 150,383 |
| 6.Non-markup/interest income | 10,415 | 9,980 | 8,617 | 13,614 | 23,862 |
| 7.Non-markup/interest expenses | 99,501 | 104,419 | 120,936 | 128,982 | 162,773 |
| 8.Administrative expenses | 99,256 | 104,288 | 120,686 | 128,958 | 162,457 |
| 9.Profit/(loss) before taxation | 7,287 | (837) | $(44,512)$ | 1,164 | 11,472 |
| 10.Profit/(loss) after taxation | 5,065 | $(1,498)$ | $(28,489)$ | $(7,272)$ | 5,748 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 75,182 | 75,182 | 90,182 | 115,182 | 115,182 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(16,850)$ | 25,041 | $(146,427)$ | $(249,721)$ | 67,336 |
| 5.Commitments and contigencies | 3,045 | 3,045 | 2,888 | 1,328 | 0 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 99.65\% | 99.80\% | 99.67\% | 99.79\% | 99.85\% |
| 2.Net markup/interest margin (D1-D2)/C | 13.59\% | 13.64\% | 11.24\% | 10.72\% | 14.94\% |
| 3.Return on equity (ROE) (D10/A) | 0.72\% | -0.21\% | -3.45\% | -0.68\% | 0.54\% |
| 4.Return on assets (ROA) (D10/C) | 0.68\% | -0.20\% | -3.24\% | -0.65\% | 0.51\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.39\% | 1.34\% | 0.98\% | 1.22\% | 2.12\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 12.89\% | 12.82\% | 7.71\% | 10.45\% | 13.34\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 0.35\% | 0.20\% | 0.33\% | 0.21\% | 0.15\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 13.62 | -124.60 | -2.71 | 110.79 | 14.16 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 88.57\% | 93.19\% | 112.26\% | 96.68\% | 84.55\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 9.53 | 10.45 | 14.01 | 9.47 | 6.81 |
| 11.Earning per share (D10/E1) | 0.07 | -0.02 | -0.32 | -0.06 | 0.05 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 2.55\% | 2.28\% | 1.68\% | 0.71\% | 2.12\% |
| 2.Investment to total assets (C4/C) | 7.83\% | 10.80\% | 8.34\% | 7.09\% | 9.33\% |
| 3.Advances net of provisions to total assets (C8/C) | 16.27\% | 18.41\% | 15.52\% | 19.82\% | 31.82\% |
| 4.Deposits to total assets (B3/C) | 3.39\% | 3.59\% | 3.27\% | 1.98\% | 2.20\% |
| 5.Total liabilities to total assets (B/C) | 6.36\% | 6.23\% | 6.86\% | 4.10\% | 4.68\% |
| 6.Gross advances to deposits (C5/B3) | 488.95\% | 522.58\% | 484.74\% | 1,011.53\% | 1,485.36\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 488.95\% | 522.58\% | 484.74\% | 1,011.53\% | 1,485.36\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 5.05\% | 6.64\% | 7.67\% | 1.57\% | 8.83\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 1.88\% | 1.87\% | 2.01\% | 1.28\% | 2.80\% |
| 3.NPLs to shareholders equity (C6/A) | 0.89\% | 1.32\% | 1.30\% | 0.33\% | 3.03\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 222.99\% | 233.36\% | 1,105.78\% | 105.85\% | 174.69\% |
| 5.Provision against NPL to NPLs (C7/C6) | 37.28\% | 28.16\% | 26.21\% | 81.01\% | 31.67\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 94.23\% | 94.30\% | 93.86\% | 95.93\% | 95.30\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 3. Break up value per share (A/E1) | 9.37 | 9.37 | 9.15 | 9.29 | 9.33 |
| 4.Total deposit to total equity ( $\mathrm{B} 3 / \mathrm{A}$ ) (times) | 0.04 | 0.04 | 0.03 | 0.02 | 0.02 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | $-3.33$ | -16.72 | 5.14 | 34.34 | 11.71 |SINDH MICROFINANCE BANK

A.Total equity (A1 to A3) ..... 765,213
1.Share capital ..... 750,000
2.Reserves ..... 3,042
3.Un appropriated profit ..... 12,171
4.Others ..... 0
B.Total liabilities(B1 to B4) ..... 2,430
1.Bills payable ..... 0
2.Borrowings from financial institutions ..... 0
3.Deposits and other accounts ..... 0
4.Other/misc. liabilities ..... 2,430
C.Total assets (C1 to C4 + C8 to C10) ..... 767,643
1.Cash and balances with treasury banks ..... 10
2.Balances with other banks ..... 155,844
3.Lending to financial institutions ..... 600,000
4. Investments ..... 0
5.Gross advances ..... 0
6.Advances-non-performing/classified ..... 0
7.Provision against advances ..... 0
8.Advances net of provision (C5-C7) ..... 52
9. Fixed assets ..... 2,524
10.Other/misc. assets ..... 9,265
D.Profit \& loss account
1.Markup/interest earned ..... 38,502
2.Markup/interest expensed ..... 0
3.Net markup/interest income ..... 38,502
4.Provisions and write-offs ..... 0
5. Net markup/interest income after provisions ..... 38,502
6.Non-markup/interest income ..... 0
7.Non-markup/interest expenses ..... 15,096
8.Administrative expenses ..... 15,096
9.Profit/(loss) before taxation ..... 23,404
10.Profit/(loss) after taxation ..... 15,213
E.Other items
1.No. of ordinary shares (000) ..... 75,000
2.Cash dividend ..... 0.00\%
3.Stock dividend/bonus shares ..... 0.00\%
4.Cash generated from operating activities ..... 8,673
5.Commitments and contigencies ..... 0
F.Efficiency ratios/profitability ratios ..... 100.00\%1. Spread (D3/D1)
2.Net markup/interest margin (D1-D2)/C
5.02\%
3. Return on equity (ROE) (D10/A) ..... 1.99\%
4.Return on assets (ROA) (D10/C) ..... 1.98\%
5.Non-markup/interest income to total assets (D6/C) ..... 0.00\%
6.Net markup/interest income(after prov.) to total assets(D5/C) ..... 5.02\%
7.Markup/interest expense to markup/interest income (D2/D1) ..... 0.00\%
8.Admin. expense to profit before tax. (D8/D9) (times) ..... 0.65
9.Non-markup/interest expense to total income D7/(D1+D6) ..... 39.21\%
10.Admin. expense to non-markup/interest income (D8/D6) (times) ..... 0.20
11.Earning per share (D10/E1)
20.30\%
G.Liquidity ratios
1.Cash \& cash equivalent to total assets (C1+C2)/C
0.00\%
2.Investment to total assets (C4/C) ..... 0.00\%
3.Advances net of provisions to total assets (C8/C) ..... 0.00\%
5.Total liabilities to total assets (B/C) ..... 0.32\%6. Gross advances to deposits (C5/B3)7.Gross advances to borrowing \& deposit C5/(B2+B3)
H.Assets quality ratios
1.Non-performing loan to gross advances (C6/C5)
2.Provisions against NPLs to gross advances (C7/C5)
3.NPLs to shareholders equity (C6/A)0.00\%
4.NPLs write off to NPLs provisions (D4/C7) ..... -
5.Provision against NPL to NPLs (C7/C6)
I.Capital /leverage ratios
1.Capital ratio (A/C) ..... 99.68\%
2.Commitments \& contingencies to total equity (E5/A) (times) ..... 0.00
3.Break up value per share (A/E1) ..... 10.20
4. Total deposit to total equity (B3/A) (times) ..... 0.00
J.Cash flow ratio
1.Cash generated from opration activities to profit after tax (E4/D10) (times) ..... 0.57

## TAMEER MICROFINANCE BANK

(Thousand Rupees) Items
A.Total equity (A1 to A3)
2011
1.Share capital
2. Reserves
3.Un appropriated profit 4.Others
B.Total liabilities(B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
2.Balances with other banks
3. Lending to financial institutions
4.Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation

## E.Other items

1.No. of ordinary shares (000)
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies

## F.Efficiency ratios/profitability ratios

1.Spread (D3/D1)
2.Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)
4.Return on assets (ROA) (D10/C)
5.Non-markup/interest income to total assets (D6/C)
6.Net markup/interest income(after prov.) to total assets(D5/C)
7.Markup/interest expense to markup/interest income (D2/D1)
8.Admin. expense to profit before tax. (D8/D9) (times)
9.Non-markup/interest expense to total income D7/(D1+D6)
10.Admin. expense to non-markup/interest income (D8/D6) (times)
11.Earning per share (D10/E1)

## G.Liquidity ratios

1.Cash \& cash equivalent to total assets (C1+C2)/C
2.Investment to total assets (C4/C)
3.Advances net of provisions to total assets (C8/C)
4.Deposits to total assets (B3/C)
5.Total liabilities to total assets (B/C)
6. Gross advances to deposits (C5/B3)
7.Gross advances to borrowing \& deposit C5/(B2+B3)

## H.Assets quality ratios

1.Non-performing loan to gross advances (C6/C5)
2. Provisions against NPLs to gross advances (C7/C5)
3.NPLs to shareholders equity (C6/A)
4.NPLs write off to NPLs provisions (D4/C7)
5.Provision against NPL to NPLs (C7/C6)

## I.Capital /leverage ratios

1.Capital ratio (A/C)
2.Commitments \& contingencies to total equity (E5/A) (times)
17.61\%

3 .Break up value per share (A/E1)
4.Total deposit to total equity (B3/A) (times)

## J.Cash flow ratio

1.Cash generated from opration activities to profit after tax (E4/D10) (times)
$-2.82$

1,458,224
1,346,939 1,826,510
439,430
$(328,145)$
17,621
6,805,261
0
$1,801,725$
4,51

| $1,391,257$ |  |
| :--- | :--- |
| 491,007 | $8,371,951$ |


| $8,281,106$ | 13,3 |
| ---: | ---: |

1,258,896
328,236

5,0
34
16

5,05
346,939 540,611 $(61,040)$ 12,747
11,510,60
0
$1,391,257$
$1,391,257$
$8,371,951$
13,349,864 15,
730,133 1,
927,509 1,
$0 \quad 57$
3,604,983 3,
6,700,230 8,3

12,36
6,687,8
1,050,134
1,951,54
$1,951,549$
773,7
$1,035,160$
$\begin{array}{r}177,792 \\ \hline 23,137\end{array}$
154,655
719,62
719,6
1,370,884
1,353,75
374,339 134,694
0.00\%
0.00\%
$2,582,647$
0

| $65.08 \%$ | $60.35 \%$ | $58.91 \%$ | $74.92 \%$ | $81.08 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| $10.04 \%$ | $8.82 \%$ | $9.77 \%$ | $13.96 \%$ | $13.49 \%$ |

9.22
1.62\%
$1.62 \%$
$4.93 \%$
4.93\% $\quad 5.39$
$\begin{array}{ll}1.26 \% & 8.65\end{array}$
$4.46 \quad 3$.
61.16\% 51.32
51.32\%
2.78

| THE FIRST MICROFINANCE BANK LIMITED |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 777,043 | 955,004 | 1,089,107 | 1,188,546 | 1,478,899 |
| 1.Share capital | 1,111,501 | 1,351,501 | 1,351,501 | 1,351,501 | 1,351,501 |
| 2.Reserves | 13,472 | 13,472 | 42,092 | 63,974 | 126,317 |
| 3.Un appropriated profit | $(347,930)$ | $(409,969)$ | $(304,486)$ | $(226,929)$ | 1,081 |
| 4.Others | 13,804 | 31,806 | 19,525 | 48,593 | 65,507 |
| B.Total liabilities(B1 to B4) | 6,187,130 | 7,276,788 | 8,405,410 | 9,437,591 | 10,642,931 |
| 1.Bills payable | 35,783 | 22,805 | 20,743 | 28,328 | 47,263 |
| 2.Borrowings from financial institutions | 0 | 383,404 | 296,042 | 289,880 | 645,576 |
| 3.Deposits and other accounts | 5,919,718 | 6,570,628 | 7,814,981 | 8,749,901 | 9,661,088 |
| 4.Other/misc. liabilities | 231,629 | 299,951 | 273,644 | 369,482 | 289,004 |
| C.Total assets (C1 to C4 + C8 to C10) | 6,977,978 | 8,263,598 | 9,514,042 | 10,674,730 | 12,187,337 |
| 1.Cash and balances with treasury banks | 355,511 | 375,434 | 504,071 | 484,308 | 622,106 |
| 2.Balances with other banks | 729,156 | 945,582 | 1,019,600 | 747,842 | 1,045,644 |
| 3.Lending to financial institutions | 245,942 | 0 | 0 | 0 | 0 |
| 4. Investments | 3,040,177 | 3,538,250 | 4,050,851 | 4,273,049 | 4,029,765 |
| 5.Gross advances | 2,407,144 | 3,056,662 | 3,499,317 | 4,479,999 | 5,639,743 |
| 6.Advances-non-performing/classified | 68,770 | 45,397 | 31,362 | 37,104 | 89,091 |
| 7.Provision against advances | 238,110 | 84,932 | 48,899 | 63,308 | 114,131 |
| 8.Advances net of provision (C5-C7) | 2,169,034 | 2,971,730 | 3,450,418 | 4,416,691 | 5,525,612 |
| 9. Fixed assets | 127,435 | 130,120 | 141,607 | 205,717 | 382,967 |
| 10.Other/misc. assets | 310,723 | 302,482 | 347,495 | 547,123 | 581,243 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 1,157,046 | 1,255,914 | 1,430,006 | 1,655,588 | 1,972,947 |
| 2.Markup/interest expensed | 502,257 | 530,035 | 518,283 | 590,199 | 595,485 |
| 3.Net markup/interest income | 654,789 | 725,879 | 911,723 | 1,065,389 | 1,377,462 |
| 4.Provisions and write-offs | 123,526 | 109,813 | 59,277 | 109,972 | 72,822 |
| 5.Net markup/interest income after provisions | 531,263 | 616,066 | 852,446 | 955,417 | 1,304,640 |
| 6.Non-markup/interest income | 100,842 | 104,919 | 98,489 | 124,301 | 132,472 |
| 7.Non-markup/interest expenses | 712,980 | 774,688 | 839,158 | 979,539 | 1,052,103 |
| 8.Administrative expenses | 710,341 | 773,012 | 833,981 | 976,722 | 1,050,301 |
| 9.Profit/(loss) before taxation | $(80,875)$ | $(53,702)$ | 111,777 | 100,179 | 385,009 |
| 10.Profit/(loss) after taxation | $(93,396)$ | $(63,406)$ | 143,099 | 109,411 | 311,715 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 111,150 | 135,150 | 135,150 | 135,150 | 135,150 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 52,473 | 235,251 | 630,817 | $(185,149)$ | 316,614 |
| 5.Commitments and contigencies | 260,422 | 400,000 | 300,000 | - | 0 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 56.59\% | 57.80\% | 63.76\% | 64.35\% | 69.82\% |
| 2.Net markup/interest margin (D1-D2)/C | 9.38\% | 8.78\% | 9.58\% | 9.98\% | 11.30\% |
| 3.Return on equity (ROE) (D10/A) | -12.02\% | -6.64\% | 13.14\% | 9.21\% | 21.08\% |
| 4.Return on assets (ROA) (D10/C) | -1.34\% | -0.77\% | 1.50\% | 1.02\% | 2.56\% |
| 5.Non-markup/interest income to total assets (D6/C) | 1.45\% | 1.27\% | 1.04\% | 1.16\% | 1.09\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 7.61\% | 7.46\% | 8.96\% | 8.95\% | 10.70\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 43.41\% | 42.20\% | 36.24\% | 35.65\% | 30.18\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | -8.78 | -14.39 | 7.46 | 9.75 | 2.73 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 56.68\% | 56.93\% | 54.90\% | 55.03\% | 49.97\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 7.04 | 7.37 | 8.47 | 7.86 | 7.93 |
| 11.Earning per share (D10/E1) | -0.84 | -0.47 | 1.06 | 0.81 | 2.31 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1+\mathrm{C} 2) / \mathrm{C}$ | 15.54\% | 15.99\% | 16.01\% | 11.54\% | 13.68\% |
| 2.Investment to total assets (C4/C) | 43.57\% | 42.82\% | 42.58\% | 40.03\% | 33.07\% |
| 3.Advances net of provisions to total assets (C8/C) | 31.08\% | 35.96\% | 36.27\% | 41.38\% | 45.34\% |
| 4.Deposits to total assets (B3/C) | 84.83\% | 79.51\% | 82.14\% | 81.97\% | 79.27\% |
| 5.Total liabilities to total assets (B/C) | 88.67\% | 88.06\% | 88.35\% | 88.41\% | 87.33\% |
| 6.Gross advances to deposits (C5/B3) | 40.66\% | 46.52\% | 44.78\% | 51.20\% | 58.38\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 40.66\% | 43.96\% | 43.14\% | 49.56\% | 54.72\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 2.86\% | 1.49\% | 0.90\% | 0.83\% | 1.58\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 9.89\% | 2.78\% | 1.40\% | 1.41\% | 2.02\% |
| 3.NPLs to shareholders equity (C6/A) | 8.85\% | 4.75\% | 2.88\% | 3.12\% | 6.02\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 51.88\% | 129.30\% | 121.22\% | 173.71\% | 63.81\% |
| 5.Provision against NPL to NPLs (C7/C6) | 346.24\% | 187.09\% | 155.92\% | 170.62\% | 128.11\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 11.14\% | 11.56\% | 11.45\% | 11.13\% | 12.13\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.34 | 0.42 | 0.28 | 0.00 | 0.00 |
| 3. Break up value per share (A/E1) | 6.99 | 7.07 | 8.06 | 8.79 | 10.94 |
| 4.Total deposit to total equity (B3/A) (times) | 7.62 | 6.88 | 7.18 | 7.36 | 6.53 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -0.56 | $-3.71$ | 4.41 | -1.69 | 1.02 |


| U MICROFINANCE BANK LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 126,841 | 1,109,593 | 1,064,531 | 967,566 | 1,074,765 |
| 1.Share capital | 185,714 | 1,185,714 | 1,185,714 | 1,185,714 | 1,285,714 |
| 2.Reserves | 2,042 | 2,042 | 2,042 | 2,042 | 4,049 |
| 3.Un appropriated profit | $(60,915)$ | $(78,163)$ | $(123,225)$ | $(220,190)$ | $(214,998)$ |
| 4.Others | $(25,714)$ | $(25,714)$ | $(25,714)$ | $(10,817)$ | $(26,710)$ |
| B.Total liabilities(B1 to B4) | 9,486 | 29,204 | 342,693 | 875,260 | 1,222,867 |
| 1.Bills payable | 623 | 122 | 130 | 16,369 | 7,125 |
| 2.Borrowings from financial institutions | 0 | 0 | 0 | 0 | 0 |
| 3.Deposits and other accounts | 7,091 | 5,574 | 205,178 | 702,579 | 1,065,316 |
| 4.Other/misc. liabilities | 1,772 | 23,508 | 137,385 | 156,312 | 150,426 |
| C.Total assets (C1 to C4 + C8 to C10) | 110,613 | 1,113,083 | 1,381,510 | 1,832,009 | 2,270,922 |
| 1.Cash and balances with treasury banks | 1,028 | 847 | 25,740 | 74,143 | 136,676 |
| 2.Balances with other banks | 1,113 | 1,043,051 | 704,613 | 452,986 | 555,408 |
| 3.Lending to financial institutions | 0 | 0 | 0 | 0 | 0 |
| 4.Investments | 99,515 | 4,937 | 294,736 | 517,956 | 180,483 |
| 5.Gross advances | 2,275 | 763 | 41,381 | 346,493 | 919,381 |
| 6.Advances-non-performing/classified | 2,274 | 638 | 22 | 267 | 4,230 |
| 7.Provision against advances | 99 | 319 | 342 | 2,365 | 6,480 |
| 8.Advances net of provision (C5-C7) | 2,176 | 444 | 41,039 | 344,128 | 912,901 |
| $9 . F i x e d$ assets | 535 | 50,333 | 198,884 | 220,570 | 222,413 |
| 10.Other/misc. assets | 6,246 | 13,471 | 116,498 | 222,226 | 263,041 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Markup/interest earned | 12,236 | 14,079 | 97,194 | 144,578 | 236,598 |
| 2.Markup/interest expensed | 593 | 452 | 1,305 | 16,533 | 53,890 |
| 3.Net markup/interest income | 11,643 | 13,627 | 95,889 | 128,045 | 182,708 |
| 4.Provisions and write-offs | 81 | 515 | 363 | 2,046 | 4,957 |
| 5.Net markup/interest income after provisions | 11,562 | 13,112 | 95,526 | 125,999 | 177,751 |
| 6.Non-markup/interest income | 4,084 | 1,618 | 20,074 | 136,281 | 320,954 |
| 7.Non-markup/interest expenses | 7,356 | 31,837 | 218,388 | 398,915 | 468,786 |
| 8.Administrative expenses | 7,254 | 31,837 | 218,388 | 398,322 | 468,366 |
| 9.Profit/(loss) before taxation | 8,290 | $(17,107)$ | $(102,788)$ | $(136,636)$ | 29,919 |
| 10.Profit/(loss) after taxation | 8,167 | $(17,248)$ | $(45,062)$ | $(96,965)$ | 8,030 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 18,571 | 118,571 | 118,571 | 118,571 | 128,571 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(9,260)$ | $(2,534)$ | 145,435 | 64,301 | $(180,120)$ |
| 5.Commitments and contigencies | 0 | 73,951 | 38,774 | 52,385 | 12,199 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Spread (D3/D1) | 95.15\% | 96.79\% | 98.66\% | 88.56\% | 77.22\% |
| 2.Net markup/interest margin (D1-D2)/C | 10.53\% | 1.22\% | 6.94\% | 6.99\% | 8.05\% |
| 3.Return on equity (ROE) (D10/A) | 6.44\% | -1.55\% | -4.23\% | -10.02\% | 0.75\% |
| 4.Return on assets (ROA) (D10/C) | 7.38\% | -1.55\% | -3.26\% | -5.29\% | 0.35\% |
| 5.Non-markup/interest income to total assets (D6/C) | 3.69\% | 0.15\% | 1.45\% | 7.44\% | 14.13\% |
| 6.Net markup/interest income(after prov.) to total assets(D5/C) | 10.45\% | 1.18\% | 6.91\% | 6.88\% | 7.83\% |
| 7.Markup/interest expense to markup/interest income (D2/D1) | 4.85\% | 3.21\% | 1.34\% | 11.44\% | 22.78\% |
| 8.Admin. expense to profit before tax. (D8/D9) (times) | 0.88 | -1.86 | -2.12 | -2.92 | 15.65 |
| 9.Non-markup/interest expense to total income D7/(D1+D6) | 45.07\% | 202.82\% | 186.23\% | 142.03\% | 84.08\% |
| 10.Admin. expense to non-markup/interest income (D8/D6) (times) | 1.78 | 19.68 | 10.88 | 2.92 | 1.46 |
| 11.Earning per share (D10/E1) | 0.44 | -0.15 | -0.38 | -0.82 | 0.06 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1+C2)/C | 1.94\% | 93.78\% | 52.87\% | 28.77\% | 30.48\% |
| 2.Investment to total assets (C4/C) | 89.97\% | 0.44\% | 21.33\% | 28.27\% | 7.95\% |
| 3.Advances net of provisions to total assets (C8/C) | 1.97\% | 0.04\% | 2.97\% | 18.78\% | 40.20\% |
| 4.Deposits to total assets (B3/C) | 6.41\% | 0.50\% | 14.85\% | 38.35\% | 46.91\% |
| 5.Total liabilities to total assets (B/C) | 8.58\% | 2.62\% | 24.81\% | 47.78\% | 53.85\% |
| 6.Gross advances to deposits (C5/B3) | 32.08\% | 13.69\% | 20.17\% | 49.32\% | 86.30\% |
| 7.Gross advances to borrowing \& deposit C5/(B2+B3) | 32.08\% | 13.69\% | 20.17\% | 49.32\% | 86.30\% |
| H.Assets quality ratios |  |  |  |  |  |
| 1.Non-performing loan to gross advances (C6/C5) | 99.96\% | 83.62\% | 0.05\% | 0.08\% | 0.46\% |
| 2.Provisions against NPLs to gross advances (C7/C5) | 4.35\% | 41.81\% | 0.83\% | 0.68\% | 0.70\% |
| 3.NPLs to shareholders equity (C6/A) | 1.79\% | 0.06\% | 0.00\% | 0.03\% | 0.39\% |
| 4.NPLs write off to NPLs provisions (D4/C7) | 81.82\% | 161.44\% | 106.14\% | 86.51\% | 76.50\% |
| 5.Provision against NPL to NPLs (C7/C6) | 4.35\% | 50.00\% | 1,554.55\% | 885.77\% | 153.19\% |
| I.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 114.67\% | 99.69\% | 77.06\% | 52.81\% | 47.33\% |
| 2.Commitments \& contingencies to total equity (E5/A) (times) | 0.00 | 0.07 | 0.04 | 0.05 | 0.01 |
| 3. Break up value per share (A/E1) | 6.83 | 9.36 | 8.98 | 8.16 | 8.36 |
| 4.Total deposit to total equity (B3/A) (times) | 0.06 | 0.01 | 0.19 | 0.73 | 0.99 |
| J.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from opration activities to profit after tax (E4/D10) (times) | -1.13 | 0.15 | $-3.23$ | -0.66 | -22.43 |

WASEELA MICROFINANCE BANK LTD.
A.Total equity (A1 to A3)
1.Share capital
2.Reserves
3.Un appropriated profit 4.Others
B.Total liabilities(B1 to B4)
1.Bills payable
2. Borrowings from financial institutions
3.Deposits and other accounts
4.Other/misc. liabilities
C.Total assets (C1 to C4 + C8 to C10)
1.Cash and balances with treasury banks
2.Balances with other banks
3. Lending to financial institutions
4.Investments
5.Gross advances
6.Advances-non-performing/classified
7.Provision against advances
8.Advances net of provision (C5-C7)
9.Fixed assets
10.Other/misc. assets
D.Profit \& loss account
1.Markup/interest earned
2.Markup/interest expensed
3.Net markup/interest income
4.Provisions and write-offs
5.Net markup/interest income after provisions
6.Non-markup/interest income
7.Non-markup/interest expenses
8.Administrative expenses
9.Profit/(loss) before taxation
10.Profit/(loss) after taxation
E.Other items
1.No. of ordinary shares (000)
2.Cash dividend
3.Stock dividend/bonus shares
4.Cash generated from operating activities
5.Commitments and contigencies
F.Efficiency ratios/profitability ratios
1.Spread (D3/D1)
2.Net markup/interest margin (D1-D2)/C
3.Return on equity (ROE) (D10/A)

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2011 | 2012 | 2013 | 2014 | 2015 |
| 1,080,971 | 1,045,777 | 829,817 | 1,037,013 | 999,736 |
| 1,137,504 | 1,137,504 | 1,137,504 | 1,451,754 | 1,451,754 |
| 0 | 0 | 0 | 0 | 0 |
| $(56,533)$ | $(91,727)$ | $(307,687)$ | $(414,741)$ | $(452,018)$ |
| 0 | 904 | 314,228 | (683) | 600 |
| 15,520 | 134,216 | 769,353 | 1,504,516 | 3,894,790 |
| 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 |
| 0 | 112,151 | 645,369 | 1,287,919 | 3,197,311 |
| 15,520 | 22,065 | 123,984 | 216,597 | 697,479 |
| 1,096,491 | 1,180,897 | 1,913,398 | 2,540,846 | 4,895,126 |
| 0 | 9,771 | 73,019 | 121,820 | 266,578 |
| 1,024,734 | 120,587 | 1,001,763 | 1,154,463 | 2,402,370 |
| 0 | 0 | 0 | 0 | 0 |
| 0 | 915,411 | 409,517 | 326,780 | 125,272 |
| 0 | 648 | 178,328 | 500,402 | 1,350,315 |
| 0 | 0 | 0 | 7 | 0 |
| 0 | 6 | 1,007 | 2,590 | 7,758 |
| 0 | 642 | 177,321 | 497,812 | 1,342,557 |
| 63,684 | 110,379 | 180,221 | 220,961 | 289,235 |
| 8,073 | 24,107 | 71,557 | 219,010 | 469,114 |
| 11,790 | 109,620 | 130,069 | 224,924 | 353,308 |
| 6,670 | 1,252 | 11,966 | 30,188 | 54,711 |
| 5,120 | 108,368 | 118,102 | 194,736 | 298,597 |
| 0 | 6 | 1,001 | 1,583 | 5,170 |
| 5,120 | 108,362 | 117,102 | 193,153 | 293,427 |
| 0 | 1,311 | 188,009 | 1,404,855 | 2,651,072 |
| 61,535 | 144,312 | 517,890 | 1,746,912 | 3,138,167 |
| 61,535 | 143,538 | 352,234 | 574,320 | 1,018,142 |
| $(56,415)$ | $(34,640)$ | $(212,779)$ | $(148,904)$ | $(193,668)$ |
| $(56,533)$ | $(35,194)$ | $(215,960)$ | $(107,054)$ | $(37,277)$ |
| 113,750 | 113,750 | 113,750 | 145,175 | 145,175 |
| 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| $(45,650)$ | 85,578 | 234,751 | 218,396 | 1,340,928 |
| 0 | 3,305 | 0 | 30,009 | 4,559 |
| 43.43\% | 98.86\% | 90.80\% | 86.58\% | 84.51\% |
| 0.47\% | 9.18\% | 6.17\% | 7.66\% | 6.10\% |
| -5.23\% | -3.37\% | -26.03\% | -10.32\% | -3.73\% |
| -5.16\% | -2.98\% | -11.29\% | -4.21\% | -0.76\% |
| 0.00\% | 0.11\% | 9.83\% | 55.29\% | 54.16\% |
| 0.47\% | 9.18\% | 6.12\% | 7.60\% | 5.99\% |
| 56.57\% | 1.14\% | 9.20\% | 13.42\% | 15.49\% |
| -1.09 | -4.14 | -1.66 | -3.86 | -5.26 |
| 521.93\% | 130.09\% | 162.82\% | 107.19\% | 104.45\% |
| - | 109.49 | 1.87 | 0.41 | 0.38 |
| -0.50 | -0.31 | -1.90 | -0.74 | -0.26 |
| 93.46\% | 11.04\% | 56.17\% | 50.23\% | 54.52\% |
| 0.00\% | 77.52\% | 21.40\% | 12.86\% | 2.56\% |
| 0.00\% | 0.05\% | 9.27\% | 19.59\% | 27.43\% |
| 0.00\% | 9.50\% | 33.73\% | 50.69\% | 65.32\% |
| 1.42\% | 11.37\% | 40.21\% | 59.21\% | 79.56\% |
| - | 0.58\% | 27.63\% | 38.85\% | 42.23\% |
| - | 0.58\% | 27.63\% | 38.85\% | 42.23\% |
| - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| - | 0.93\% | 0.56\% | 0.52\% | 0.57\% |
| 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| - | 100.00\% | 99.40\% | 61.12\% | 66.64\% |
| - | - | - | 37,000.00\% | - |
| 98.58\% | 88.56\% | 43.37\% | 40.81\% | 20.42\% |
| 0.00 | 0.00 | 0.00 | 0.03 | 0.00 |
| 9.50 | 9.19 | 7.30 | 7.14 | 6.89 |
| 0.00 | 0.11 | 0.78 | 1.24 | 3.20 |
| 0.81 | -2.43 | -1.09 | -2.04 | -35.97 |

## Leasing Companies

## Performance at a Glance

Asset base of Leasing Sector increased by 9.68 percent over the year from Rs. 35.69 billion in FY14 to Rs. 39.15 billion in FY15. The sector showed profit before taxation of Rs. 870.69 million in FY15 as compared to Rs. 772.66 million in FY14.

## ANALYSIS OF ShAREHOLDERS' EQUity

The shareholders' equity of leasing sector increased by 6.61 percent in FY15 from Rs. 5.31 billion in FY14 to Rs. 5.66 billion in FY15. Share capital remained at Rs. 4.61 billion in FY15 while reserves increased by 17.13 percent in FY15 over FY14.


## Analysis of Liabilities

Total liabilities increased from Rs. 30.18 billion in FY14 to Rs. 33.27 billion in F Y15 reflecting an increase of 10.22 percent. Non-current liabilities comprise of borrowings from financial and other institutions, deposit on finance lease and other miscellaneous liabilities. A decrease of 32.67 percent has been observed in borrowing from financial and other institutions in FY15. Borrowing from financial and other institutions decreased from Rs. 0.76 billion in FY14 to Rs.
 0.51 billion in FY15. Deposit on finance lease increased from Rs. 5.96 billion in FY14 to Rs. 6.72 billion in FY15 showing an increase of 12.92 percent. Current liabilities have been Rs. 13.95 billion in FY14 and Rs. 13.55 billion in FY15 showing a decrease of 2.89 percent. The ratios of current liabilities to total liabilities in FY14 and FY15 were 46.23 percent and 40.74 percent respectively.

## Analysis of Assets

Total assets of leasing sector rose to Rs. 39.15 billion in FY15 against Rs. 35.69 billion in FY14, showing an increase of 9.68 percent. Net investment in finance lease recorded a growth of 11.69 percent, increased from Rs. 14.23 in FY14 to Rs. 15.90 billion in FY15. Fixed assets increased by 6.57 percent while other/miscellaneous assets decreased by 17.43 percent in FY15 over the previous year.


Current assets at Rs. 16.01 billion in FY14 increased by 6.62 percent to reach Rs. 17.07 billion in FY15. Current assets constituted 43.60 percent of total assets in FY15 which were 44.85 percent of total assets in FY14. Other current assets constituted 91.47 percent of current assets in FY14 and 91.01 percent of current assets in FY15. Furthermore other current assets increased from Rs. 14.64 billion in FY14 to Rs. 15.53 billion in FY15 indicating an increase of 6.08 percent.


## Profitability and operating efficiency

The profit and loss account of leasing sector indicated that lease has been prominent source of revenue generation which increased from Rs. 3.80 billion in FY14 to Rs. 3.97 billion in FY15 indicating an increase of 4.38 percent. Income from investment increased by 3.34 percent in FY15 over the previous year. Other income recorded an increase of 12.11 percent in FY15. Administrative expenses at Rs. 1.16 billion in FY14 increased to Rs. 1.25 billion in FY15. Profit before \& after
 taxation were recorded as Rs. 870.69 million and Rs. 629.92 million respectively in FY15.

| Leasing Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 4,897,834 | 4,398,423 | 4,953,107 | 5,310,668 | 5,661,482 |
| 1.Share capital | 4,384,659 | 4,384,659 | 4,612,867 | 4,612,867 | 4,612,867 |
| 2.Reserves | 2,098,810 | 2,288,405 | 2,576,718 | 2,811,118 | 3,292,755 |
| 3.Un appropriated profit/loss | $(1,585,635)$ | (2,274,641) | $(2,236,478)$ | $(2,113,317)$ | $(2,244,140)$ |
| 4.Others | 279,435 | 260,845 | 204,811 | 198,135 | 218,558 |
| B.Total liabilities (B1+ B2) | 28,579,718 | 28,948,716 | 29,308,517 | 30,182,889 | 33,266,170 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 14,411,788 | 13,536,031 | 16,036,251 | 16,227,921 | 19,715,100 |
| a.Borrowings from financial and other institutions | 3,519,842 | 3,100,064 | 2,020,402 | 757,191 | 509,828 |
| b.Deposit on finance lease | 5,823,263 | 5,053,880 | 5,303,638 | 5,955,453 | 6,724,981 |
| c.Other/misc. liabilities | 5,068,683 | 5,382,087 | 8,712,211 | 9,515,277 | 12,480,291 |
| 2.Current liabilities | 14,167,930 | 15,412,685 | 13,272,266 | 13,954,968 | 13,551,070 |
| C.Total assets (C1 + C2) | 33,756,987 | 33,607,984 | 34,466,434 | 35,691,692 | 39,146,210 |
| 1.Non-current assets ( $a+b+c$ ) | 18,060,998 | 17,489,932 | 18,113,593 | 19,683,239 | 22,078,274 |
| a.Net investment in finance lease | 13,380,148 | 12,518,742 | 12,974,246 | 14,235,391 | 15,900,161 |
| b.Fixed assets | 1,758,486 | 1,911,824 | 1,970,728 | 2,018,966 | 2,151,547 |
| c.Other/misc. assets | 2,922,364 | 3,059,366 | 3,168,619 | 3,428,882 | 4,026,566 |
| 2.Current assets (e+f) | 15,695,989 | 16,118,052 | 16,352,841 | 16,008,453 | 17,067,936 |
| a.Cash and balances with treasury banks | 2,007 | 1,896 | 2,012 | 1,833 | 1,719 |
| b.Placement with other banks | 340,952 | 500,820 | 313,689 | 153,711 | 309,662 |
| c.Term deposits certificate | 841,296 | 1,338,031 | 2,006,554 | 1,190,316 | 1,204,357 |
| d. Other money market placements | 34,216 | 19,548 | 19,531 | 19,531 | 19,291 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 1,218,471 | 1,860,295 | 2,341,786 | 1,365,391 | 1,535,029 |
| f.Other/misc. current assets | 14,477,518 | 14,257,757 | 14,011,055 | 14,643,062 | 15,532,907 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 2,834,411 | 2,791,681 | 2,667,510 | 2,784,141 | 2,997,624 |
| 2. Income from operating lease | 754,690 | 767,726 | 907,545 | 1,017,290 | 970,450 |
| 3.Income from lease (D1 + D2) | 3,589,101 | 3,559,407 | 3,575,055 | 3,801,431 | 3,968,074 |
| 4. Income from investments | 82,116 | 129,842 | 66,081 | 54,609 | 56,431 |
| 5.Other income | 776,543 | 862,669 | 1,002,481 | 1,007,121 | 1,129,058 |
| 6.Total income/revenue (D3 to D5) | 4,447,760 | 4,551,918 | 4,643,617 | 4,863,161 | 5,153,563 |
| 7.Administrative expenses | 964,151 | 969,903 | 1,110,873 | 1,158,795 | 1,248,354 |
| 8.Profit/(loss) before taxation | 405,376 | 27,510 | 676,382 | 772,660 | 870,687 |
| 9. Profit/(loss) after taxation | 355,406 | $(388,072)$ | 518,810 | 554,789 | 629,916 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 438,464 | 438,464 | 400,962 | 400,962 | 400,962 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 1,459,294 | 190,094 | $(9,242)$ | $(446,963)$ | (1,168,730) |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 7.26\% | -8.82\% | 10.47\% | 10.45\% | 11.13\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 2.07\% | 0.15\% | 3.19\% | 3.55\% | 3.40\% |
| 3.Return on assets (ROA) (D9/C) | 1.05\% | -1.15\% | 1.51\% | 1.55\% | 1.61\% |
| 4.Return on revenue (ROR) (D9/D6) | 7.99\% | -8.53\% | 11.17\% | 11.41\% | 12.22\% |
| 5.Lease income to total income (D3/D6) | 80.69\% | 78.20\% | 76.99\% | 78.17\% | 77.00\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 2.71 | -2.50 | 2.14 | 2.09 | 1.98 |
| 7.Earning per share (D9/E1) | 0.81 | -0.89 | 1.29 | 1.38 | 1.57 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 3.61\% | 5.54\% | 6.79\% | 3.83\% | 3.92\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 39.64\% | 37.25\% | 37.64\% | 39.88\% | 40.62\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.11 | 1.05 | 1.23 | 1.15 | 1.26 |
| 4.Total liabilities to total assets (B/C) (times) | 0.85 | 0.86 | 0.85 | 0.85 | 0.85 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 14.51\% | 13.09\% | 14.37\% | 14.88\% | 14.46\% |
| 2.Break up value per share (A/E1) | 11.17 | 10.03 | 12.35 | 13.24 | 14.12 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | 4.11 | -0.49 | -0.02 | -0.81 | -1.86 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.10 | 0.01 | 0.00 | -0.03 | -0.09 |


| Capital Assets Leasing Corporation Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 98,919 | 106,787 | 121,025 | 134,156 | 148,150 |
| 1.Share capital | 107,444 | 107,444 | 107,444 | 107,444 | 107,444 |
| 2.Reserves | 9,639 | 17,989 | 19,562 | 25,036 | 27,835 |
| 3.Un appropriated profit/loss | $(18,164)$ | $(18,646)$ | $(5,981)$ | 1,676 | 12,871 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1+ B2) | 12,376 | 66,003 | 84,940 | 54,692 | 64,427 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 0 | 37,179 | 43,611 | 21,929 | 25,182 |
| a.Borrowings from financial and other institutions | 0 | 0 | 0 | 0 | 0 |
| b.Deposit on finance lease | 0 | 0 | 0 | 0 | 0 |
| c.Other/misc. liabilities | 0 | 37,179 | 43,611 | 21,929 | 25,182 |
| 2.Current liabilities | 12,376 | 28,824 | 41,329 | 32,763 | 39,245 |
| C.Total assets (C1 + C2) | 111,295 | 172,790 | 205,965 | 188,848 | 212,577 |
| 1.Non-current assets ( $a+b+c$ ) | 85,088 | 149,334 | 169,956 | 111,574 | 113,318 |
| a.Net investment in finance lease | 0 | 0 | 0 | 0 | 0 |
| b.Fixed assets | 54,928 | 117,755 | 139,366 | 89,785 | 86,541 |
| c.Other/misc. assets | 30,160 | 31,579 | 30,590 | 21,789 | 26,777 |
| 2.Current assets (e +f ) | 26,207 | 23,456 | 36,009 | 77,274 | 99,259 |
| a.Cash and balances with treasury banks | 19 | 22 | 16 | 22 | 13 |
| b.Placement with other banks | 517 | 297 | 193 | 522 | 235 |
| c.Term deposits certificate | 0 | 0 | 0 | 0 | 0 |
| d. Other money market placements | 10,115 | 9,548 | 9,531 | 9,531 | 9,291 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 10,651 | 9,867 | 9,740 | 10,075 | 9,539 |
| f.Other/misc. current assets | 15,556 | 13,589 | 26,269 | 67,199 | 89,720 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 323 | 14 | 11 | 0 | 0 |
| 2. Income from operating lease | 15,358 | 21,886 | 36,234 | 34,828 | 34,038 |
| 3. Income from lease (D1 + D2) | 15,681 | 21,900 | 36,245 | 34,828 | 34,038 |
| 4.Income from investments | 0 | 0 | 0 | 0 | 0 |
| 5.Other income | 1,012 | 122 | 5,275 | 651 | 1,352 |
| 6.Total income/revenue (D3 to D5) | 16,693 | 22,022 | 41,520 | 35,479 | 35,390 |
| 7.Administrative expenses | 5,911 | 6,428 | 7,470 | 8,462 | 8,904 |
| 8.Profit/(loss) before taxation | 12,175 | 12,410 | 24,839 | 20,762 | 21,231 |
| 9.Profit/(loss) after taxation | 41,749 | 7,868 | 14,238 | 13,130 | 13,994 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 10,744 | 10,744 | 10,744 | 10,744 | 10,744 |
| 2.Cash dividend | 5.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 1,845 | 21,934 | 22,391 | $(7,640)$ | 2,466 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 42.21\% | 7.37\% | 11.76\% | 9.79\% | 9.45\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 12.31\% | 8.62\% | 15.09\% | 13.30\% | 12.25\% |
| 3.Return on assets (ROA) (D9/C) | 37.51\% | 4.55\% | 6.91\% | 6.95\% | 6.58\% |
| 4.Return on revenue (ROR) (D9/D6) | 250.10\% | 35.73\% | 34.29\% | 37.01\% | 39.54\% |
| 5.Lease income to total income (D3/D6) | 93.94\% | 99.45\% | 87.30\% | 98.17\% | 96.18\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 0.14 | 0.82 | 0.52 | 0.64 | 0.64 |
| 7.Earning per share (D9/E1) | 3.89 | 0.73 | 1.33 | 1.22 | 1.30 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 9.57\% | 5.71\% | 4.73\% | 5.33\% | 4.49\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 2.12 | 0.81 | 0.87 | 2.36 | 2.53 |
| 4.Total liabilities to total assets (B/C) (times) | 0.11 | 0.38 | 0.41 | 0.29 | 0.30 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 88.88\% | 61.80\% | 58.76\% | 71.04\% | 69.69\% |
| 2.Break up value per share (A/E1) | 9.21 | 9.94 | 11.26 | 12.49 | 13.79 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | 0.04 | 2.79 | 1.57 | -0.58 | 0.18 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.15 | 0.76 | 0.54 | -0.23 | 0.06 |


| Grays Leasing Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 75,433 | 72,872 | 75,927 | 75,140 | 75,249 |
| 1.Share capital | 215,000 | 215,000 | 215,000 | 215,000 | 215,000 |
| 2.Reserves | 58,625 | 58,625 | 59,236 | 59,236 | 59,257 |
| 3.Un appropriated profit/loss | $(198,192)$ | $(200,753)$ | $(198,309)$ | $(199,096)$ | $(199,008)$ |
| 4.Others | 76,108 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1+ B2) | 310,943 | 170,509 | 138,826 | 148,693 | 159,213 |
| 1.Non-current liabilities ( $a+b+c$ ) | 281,847 | 164,033 | 132,029 | 140,927 | 154,582 |
| a.Borrowings from financial and other institutions | 62,378 | 12,383 | 0 | 0 | 0 |
| b.Deposit on finance lease | 219,469 | 151,650 | 128,029 | 125,927 | 129,582 |
| c.Other/misc. liabilities | 0 | 0 | 4,000 | 15,000 | 25,000 |
| 2.Current liabilities | 29,096 | 6,476 | 6,797 | 7,766 | 4,631 |
| C.Total assets (C1 + C2) | 462,484 | 243,381 | 214,753 | 223,833 | 234,462 |
| 1.Non-current assets ( $a+b+c$ ) | 448,392 | 237,999 | 202,838 | 219,993 | 221,689 |
| a. Net investment in finance lease | 431,552 | 236,718 | 199,978 | 217,617 | 219,667 |
| b.Fixed assets | 16,493 | 1,046 | 2,595 | 2,111 | 1,756 |
| c.Other/misc. assets | 347 | 235 | 265 | 265 | 266 |
| 2.Current assets (e +f ) | 14,092 | 5,382 | 11,915 | 3,840 | 12,773 |
| a.Cash and balances with treasury banks | 39 | 33 | 25 | 13 | 17 |
| b.Placement with other banks | 11,151 | 3,578 | 9,955 | 1,846 | 11,449 |
| c.Term deposits certificate | 0 | 0 | 0 | 0 | 0 |
| d. Other money market placements | 2,101 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 13,291 | 3,611 | 9,980 | 1,859 | 11,466 |
| f.Other/misc. current assets | 801 | 1,771 | 1,935 | 1,981 | 1,307 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 18,842 | 14,775 | 8,285 | 9,544 | 10,667 |
| 2. Income from operating lease | 988 | 107 | 0 | 0 | 0 |
| 3. Income from lease (D1 + D2) | 19,830 | 14,882 | 8,285 | 9,544 | 10,667 |
| 4.Income from investments | 0 | 0 | 0 | 0 | 0 |
| 5.Other income | 10,780 | 11,048 | 921 | 702 | 319 |
| 6.Total income/revenue (D3 to D5) | 30,610 | 25,930 | 9,206 | 10,246 | 10,986 |
| 7.Administrative expenses | 20,628 | 14,579 | 10,805 | 11,210 | 12,038 |
| 8.Profit/(loss) before taxation | $(42,506)$ | $(1,784)$ | 3,573 | (677) | $(1,705)$ |
| 9.Profit/(loss) after taxation | $(44,170)$ | $(3,523)$ | 3,325 | $(1,075)$ | 102 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 21,500 | 21,500 | 21,500 | 21,500 | 21,500 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(27,623)$ | $(4,117)$ | $(4,559)$ | (745) | $(3,308)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | -58.56\% | -4.83\% | 4.38\% | -1.43\% | 0.14\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | -9.81\% | -0.75\% | 1.72\% | -0.31\% | -0.74\% |
| 3.Return on assets (ROA) (D9/C) | -9.55\% | -1.45\% | 1.55\% | -0.48\% | 0.04\% |
| 4.Return on revenue (ROR) (D9/D6) | -144.30\% | -13.59\% | 36.12\% | -10.49\% | 0.93\% |
| 5.Lease income to total income (D3/D6) | 64.78\% | 57.39\% | 90.00\% | 93.15\% | 97.10\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | -0.47 | -4.14 | 3.25 | -10.43 | 118.02 |
| 7.Earning per share (D9/E1) | -2.05 | -0.16 | 0.15 | -0.05 | 0.00 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 2.87\% | 1.48\% | 4.65\% | 0.83\% | 4.89\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 93.31\% | 97.26\% | 93.12\% | 97.22\% | 93.69\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 0.48 | 0.83 | 1.75 | 0.49 | 2.76 |
| 4.Total liabilities to total assets (B/C) (times) | 0.67 | 0.70 | 0.65 | 0.66 | 0.68 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 16.31\% | 29.94\% | 35.36\% | 33.57\% | 32.09\% |
| 2.Break up value per share (A/E1) | 3.51 | 3.39 | 3.53 | 3.49 | 3.50 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | 0.63 | 1.17 | -1.37 | 0.69 | -32.43 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.95 | -0.64 | -0.67 | -0.10 | -0.71 |


| NBP Leasing Ltd. (formerly NBP Capital) |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 705,192 | 711,556 | 740,748 | 766,079 | 816,223 |
| 1.Share capital | 500,000 | 500,000 | 500,000 | 500,000 | 500,000 |
| 2.Reserves | 106,407 | 108,699 | 113,871 | 119,137 | 129,277 |
| 3.Un appropriated profit/loss | 98,785 | 102,857 | 126,877 | 146,942 | 186,946 |
| 4.Others | $(17,939)$ | - | 0 | 0 | 0 |
| B.Total liabilities (B1+ B2) | 215,889 | 461,215 | 512,176 | 530,165 | 393,980 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 88,612 | 294,069 | 296,885 | 253,245 | 166,278 |
| a.Borrowings from financial and other institutions | 0 | 150,000 | 100,000 | 50,000 | 0 |
| b.Deposit on finance lease | 86,935 | 140,958 | 194,204 | 197,039 | 151,716 |
| c.Other/misc. liabilities | 1,677 | 3,111 | 2,681 | 6,206 | 14,562 |
| 2.Current liabilities | 127,277 | 167,146 | 215,291 | 276,920 | 227,702 |
| C.Total assets (C1 + C2) | 903,142 | 1,172,771 | 1,252,924 | 1,296,244 | 1,210,203 |
| 1.Non-current assets (a+b+c) | 592,851 | 609,094 | 781,119 | 774,600 | 605,279 |
| a. Net investment in finance lease | 394,831 | 598,367 | 763,608 | 757,389 | 586,736 |
| b.Fixed assets | 9,374 | 9,346 | 7,256 | 8,056 | 6,000 |
| c.Other/misc. assets | 188,646 | 1,381 | 10,255 | 9,155 | 12,543 |
| 2.Current assets (e +f ) | 310,291 | 563,677 | 471,805 | 521,644 | 604,924 |
| a.Cash and balances with treasury banks | 351 | 75 | 94 | 95 | 51 |
| b.Placement with other banks | 7,011 | 4,092 | 2,921 | 1,053 | 48,514 |
| c.Term deposits certificate | 51,152 | 30,407 | 25,567 | 24,376 | 2,263 |
| d. Other money market placements | 0 | - | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 58,514 | 34,574 | 28,582 | 25,524 | 50,828 |
| f.Other/misc. current assets | 251,777 | 529,103 | 443,223 | 496,120 | 554,096 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 48,166 | 66,088 | 100,267 | 115,747 | 106,706 |
| 2.Income from operating lease | 46,215 | 0 | 0 | 0 | 0 |
| 3. Income from lease (D1 + D2) | 94,381 | 66,088 | 100,267 | 115,747 | 106,706 |
| 4.Income from investments | 0 | 0 | 0 | 0 | 0 |
| 5.Other income | 0 | 25,775 | 13,602 | 2,461 | 15,974 |
| 6.Total income/revenue (D3 to D5) | 94,381 | 91,863 | 113,869 | 118,208 | 122,680 |
| 7.Administrative expenses | 44,826 | 47,330 | 47,289 | 53,672 | 60,694 |
| 8.Profit/(loss) before taxation | 57,080 | 12,712 | 24,763 | 46,174 | 68,529 |
| 9.Profit/(loss) after taxation | 56,276 | 11,459 | 25,858 | 26,331 | 50,704 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(232,366)$ | $(183,781)$ | $(153,408)$ | 45,326 | 186,178 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 7.98\% | 1.61\% | 3.49\% | 3.44\% | 6.21\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 7.36\% | 1.26\% | 2.39\% | 4.53\% | 6.97\% |
| 3.Return on assets (ROA) (D9/C) | 6.23\% | 0.98\% | 2.06\% | 2.03\% | 4.19\% |
| 4.Return on revenue (ROR) (D9/D6) | 59.63\% | 12.47\% | 22.71\% | 22.28\% | 41.33\% |
| 5.Lease income to total income (D3/D6) | 100.00\% | 71.94\% | 88.05\% | 97.92\% | 86.98\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 0.80 | 4.13 | 1.83 | 2.04 | 1.20 |
| 7.Earning per share (D9/E1) | 1.13 | 0.23 | 0.52 | 0.53 | 1.01 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 6.48\% | 2.95\% | 2.28\% | 1.97\% | 4.20\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 43.72\% | 51.02\% | 60.95\% | 58.43\% | 48.48\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 2.44 | 3.37 | 2.19 | 1.88 | 2.66 |
| 4.Total liabilities to total assets (B/C) (times) | 0.24 | 0.39 | 0.41 | 0.41 | 0.33 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 78.08\% | 60.67\% | 59.12\% | 59.10\% | 67.45\% |
| 2.Break up value per share (A/E1) | 14.10 | 14.23 | 14.81 | 15.32 | 16.32 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -4.13 | -16.04 | -5.93 | 1.72 | 3.67 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -1.83 | -1.10 | -0.71 | 0.16 | 0.82 |


| Orix Leasing Pakistan Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 2,160,686 | 2,362,628 | 2,588,659 | 2,982,820 | 3,437,020 |
| 1.Share capital | 820,529 | 820,529 | 820,529 | 820,529 | 820,529 |
| 2.Reserves | 1,340,157 | 1,542,099 | 1,768,130 | 2,162,291 | 2,616,491 |
| 3.Un appropriated profit/loss | 0 | 0 | 0 | 0 | 0 |
| 4.Others | 87,013 | 85,046 | 83,077 | 81,109 | 112,009 |
| B.Total liabilities (B1+ B2) | 19,554,519 | 19,580,495 | 20,455,693 | 21,384,785 | 24,768,619 |
| 1.Non-current liabilities ( $a+b+c$ ) | 11,093,605 | 10,591,161 | 13,080,075 | 12,205,291 | 15,786,075 |
| a.Borrowings from financial and other institutions | 2,172,519 | 1,938,187 | 913,950 | 280,307 | 0 |
| b.Deposit on finance lease | 4,308,266 | 3,585,740 | 3,823,978 | 4,484,318 | 5,238,768 |
| c.Other/misc. liabilities | 4,612,820 | 5,067,234 | 8,342,147 | 7,440,666 | 10,547,307 |
| 2.Current liabilities | 8,460,914 | 8,989,334 | 7,375,618 | 9,179,494 | 8,982,544 |
| C.Total assets (C1 + C2) | 21,802,218 | 22,028,169 | 23,127,429 | 24,448,714 | 28,317,648 |
| 1.Non-current assets ( $a+b+c$ ) | 12,238,277 | 11,672,239 | 12,255,164 | 13,579,729 | 16,206,356 |
| a.Net investment in finance lease | 9,109,645 | 7,871,090 | 8,078,921 | 9,335,719 | 11,355,850 |
| b.Fixed assets | 1,266,877 | 1,356,922 | 1,559,985 | 1,766,703 | 1,761,811 |
| c.Other/misc. assets | 1,861,755 | 2,444,227 | 2,616,258 | 2,477,307 | 3,088,695 |
| 2.Current assets (e +f ) | 9,563,941 | 10,355,930 | 10,872,265 | 10,868,985 | 12,111,292 |
| a.Cash and balances with treasury banks | 1,341 | 1,493 | 1,543 | 1,357 | 1,322 |
| b.Placement with other banks | 240,936 | 334,880 | 229,064 | 99,127 | 171,964 |
| c.Term deposits certificate | 358,263 | 737,619 | 1,599,528 | 1,087,936 | 1,105,942 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 600,540 | 1,073,992 | 1,830,135 | 1,188,420 | 1,279,228 |
| f.Other/misc. current assets | 8,963,401 | 9,281,938 | 9,042,130 | 9,680,565 | 10,832,064 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 2,107,805 | 2,012,627 | 1,900,147 | 1,974,466 | 2,261,355 |
| 2. Income from operating lease | 648,815 | 717,273 | 850,049 | 952,632 | 899,997 |
| 3. Income from lease (D1 + D2) | 2,756,620 | 2,729,900 | 2,750,196 | 2,927,098 | 3,161,352 |
| 4.Income from investments | 37,967 | 72,165 | 21,446 | 13,493 | 4,912 |
| 5.Other income | 395,416 | 547,358 | 788,675 | 879,275 | 1,042,706 |
| 6.Total income/revenue (D3 to D5) | 3,190,003 | 3,349,423 | 3,560,317 | 3,819,866 | 4,208,970 |
| 7.Administrative expenses | 548,631 | 585,467 | 730,593 | 755,241 | 831,863 |
| 8.Profit/(loss) before taxation | 226,585 | 274,864 | 414,451 | 640,101 | 859,904 |
| 9.Profit/(loss) after taxation | 144,673 | 201,864 | 337,951 | 516,113 | 670,904 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 82,053 | 82,053 | 82,053 | 82,053 | 82,053 |
| 2.Cash dividend | 10.00\% | 15.00\% | 22.00\% | 35.00\% | 45.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 1,022,310 | 407,468 | 332,870 | $(560,501)$ | (1,770,671) |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 6.70\% | 8.54\% | 13.06\% | 17.30\% | 19.52\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 1.70\% | 2.11\% | 2.63\% | 4.19\% | 4.45\% |
| 3.Return on assets (ROA) (D9/C) | 0.66\% | 0.92\% | 1.46\% | 2.11\% | 2.37\% |
| 4.Return on revenue (ROR) (D9/D6) | 4.54\% | 6.03\% | 9.49\% | 13.51\% | 15.94\% |
| 5.Lease income to total income (D3/D6) | 86.41\% | 81.50\% | 77.25\% | 76.63\% | 75.11\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 3.79 | 2.90 | 2.16 | 1.46 | 1.24 |
| 7.Earning per share (D9/E1) | 1.76 | 2.46 | 4.12 | 6.29 | 8.18 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 2.75\% | 4.88\% | 7.91\% | 4.86\% | 4.52\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 41.78\% | 35.73\% | 34.93\% | 38.18\% | 40.10\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.13 | 1.15 | 1.47 | 1.18 | 1.35 |
| 4.Total liabilities to total assets (B/C) (times) | 0.90 | 0.89 | 0.88 | 0.87 | 0.87 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.91\% | 10.73\% | 11.19\% | 12.20\% | 12.14\% |
| 2.Break up value per share (A/E1) | 26.33 | 28.79 | 31.55 | 36.35 | 41.89 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | 7.07 | 2.02 | 0.98 | -1.09 | -2.64 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.12 | 0.05 | 0.05 | -0.06 | -0.20 |


| Pak-Gulf Leasing Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 364,255 | 389,369 | 419,169 | 450,618 | 503,233 |
| 1.Share capital | 253,698 | 253,698 | 253,698 | 253,698 | 253,698 |
| 2.Reserves | 41,785 | 44,648 | 50,104 | 55,948 | 66,005 |
| 3.Un appropriated profit/loss | 68,772 | 91,023 | 115,367 | 140,972 | 183,530 |
| 4.Others | 41,756 | 39,045 | 45,663 | 44,205 | 44,217 |
| B.Total liabilities (B1+ B2) | 410,023 | 421,665 | 445,378 | 714,306 | 953,307 |
| 1.Non-current liabilities ( $a+b+c$ ) | 288,464 | 304,498 | 287,279 | 334,516 | 486,656 |
| a.Borrowings from financial and other institutions | 25,000 | 0 | 0 | 0 | 0 |
| b. Deposit on finance lease | 198,580 | 217,146 | 176,345 | 204,525 | 345,791 |
| c.Other/misc. liabilities | 64,884 | 87,352 | 110,934 | 129,991 | 140,865 |
| 2.Current liabilities | 121,559 | 117,167 | 158,099 | 379,790 | 466,651 |
| C.Total assets (C1 + C2) | 816,034 | 850,079 | 910,210 | 1,209,129 | 1,500,757 |
| 1.Non-current assets ( $a+b+c$ ) | 527,791 | 524,056 | 579,686 | 745,552 | 1,003,034 |
| a.Net investment in finance lease | 450,676 | 449,235 | 492,150 | 623,154 | 850,950 |
| b.Fixed assets | 73,978 | 71,665 | 83,756 | 100,976 | 125,764 |
| c.Other/misc. assets | 3,137 | 3,156 | 3,780 | 21,422 | 26,320 |
| 2.Current assets (e + f) | 288,243 | 326,023 | 330,524 | 463,577 | 497,723 |
| a.Cash and balances with treasury banks | 5 | 1 | 16 | 5 | 17 |
| b.Placement with other banks | 2,232 | 42,903 | 17,893 | 18,729 | 43,737 |
| c.Term deposits certificate | 1,745 | 1,643 | 2,303 | 3,073 | 3,462 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 3,982 | 44,547 | 20,212 | 21,807 | 47,216 |
| f.Other/misc. current assets | 284,261 | 281,476 | 310,312 | 441,770 | 450,507 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 61,302 | 75,914 | 73,438 | 84,549 | 102,551 |
| 2.Income from operating lease | 3,172 | 1,446 | $(2,540)$ | 4,721 | 14,601 |
| 3. Income from lease (D1 + D2) | 64,474 | 77,360 | 70,898 | 89,270 | 117,152 |
| 4.Income from investments | 0 | 0 | 0 | 0 | 0 |
| 5.Other income | 4,724 | 7,046 | 6,132 | 5,378 | 3,648 |
| 6.Total income/revenue (D3 to D5) | 69,198 | 84,406 | 77,030 | 94,648 | 120,800 |
| 7.Administrative expenses | 31,455 | 28,187 | 31,696 | 37,095 | 46,156 |
| 8.Profit/(loss) before taxation | 32,108 | 48,102 | 46,700 | 47,679 | 54,314 |
| 9.Profit/(loss) after taxation | 33,900 | 22,505 | 27,280 | 29,221 | 50,285 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 25,370 | 25,370 | 25,370 | 25,370 | 25,370 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(48,250)$ | 73,705 | $(60,135)$ | $(117,996)$ | $(59,713)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 9.31\% | 5.78\% | 6.51\% | 6.48\% | 9.99\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 4.62\% | 6.56\% | 6.21\% | 5.75\% | 5.25\% |
| 3.Return on assets (ROA) (D9/C) | 4.15\% | 2.65\% | 3.00\% | 2.42\% | 3.35\% |
| 4.Return on revenue (ROR) (D9/D6) | 48.99\% | 26.66\% | 35.41\% | 30.87\% | 41.63\% |
| 5.Lease income to total income (D3/D6) | 93.17\% | 91.65\% | 92.04\% | 94.32\% | 96.98\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 0.93 | 1.25 | 1.16 | 1.27 | 0.92 |
| 7.Earning per share (D9/E1) | 1.34 | 0.89 | 1.08 | 1.15 | 1.98 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 0.49\% | 5.24\% | 2.22\% | 1.80\% | 3.15\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 55.23\% | 52.85\% | 54.07\% | 51.54\% | 56.70\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 2.37 | 2.78 | 2.09 | 1.22 | 1.07 |
| 4.Total liabilities to total assets (B/C) (times) | 0.50 | 0.50 | 0.49 | 0.59 | 0.64 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 44.64\% | 45.80\% | 46.05\% | 37.27\% | 33.53\% |
| 2.Break up value per share (A/E1) | 14.36 | 15.35 | 16.52 | 17.76 | 19.84 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -1.42 | 3.28 | -2.20 | -4.04 | -1.19 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.40 | 0.63 | -0.38 | -0.31 | -0.13 |


| SME Leasing Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 236,989 | 207,756 | 199,526 | 188,445 | 171,344 |
| 1.Share capital | 320,000 | 320,000 | 320,000 | 320,000 | 320,000 |
| 2.Reserves | 48,466 | 48,466 | 48,466 | 48,466 | 48,466 |
| 3.Un appropriated profit/loss | $(131,477)$ | $(160,710)$ | $(168,940)$ | $(180,021)$ | $(197,122)$ |
| 4.Others | 184 | 130 | 807 | 2,029 | 3,103 |
| B.Total liabilities (B1+ B2) | 552,768 | 379,168 | 341,751 | 467,910 | 393,869 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 99,120 | 64,013 | 62,452 | 72,553 | 58,533 |
| a.Borrowings from financial and other institutions | 14,111 | 3,540 | 724 | 0 | 0 |
| b.Deposit on finance lease | 72,496 | 55,798 | 56,649 | 65,972 | 53,041 |
| c.Other/misc. liabilities | 12,513 | 4,675 | 5,079 | 6,581 | 5,492 |
| 2.Current liabilities | 453,648 | 315,155 | 279,299 | 395,357 | 335,336 |
| C.Total assets (C1 + C2) | 789,941 | 587,054 | 542,084 | 658,384 | 568,316 |
| 1.Non-current assets ( $a+b+c$ ) | 207,162 | 114,354 | 121,056 | 224,628 | 120,025 |
| a. Net investment in finance lease | 158,289 | 82,582 | 98,780 | 154,887 | 91,803 |
| b.Fixed assets | 23,017 | 20,804 | 14,206 | 10,466 | 9,298 |
| c.Other/misc. assets | 25,856 | 10,968 | 8,070 | 59,275 | 18,924 |
| 2.Current assets (e+f) | 582,779 | 472,700 | 421,028 | 433,756 | 448,291 |
| a.Cash and balances with treasury banks | 49 | 72 | 57 | 90 | 89 |
| b.Placement with other banks | 10,367 | 7,119 | 5,976 | 5,430 | 3,026 |
| c.Term deposits certificate | 3,864 | 3,809 | 3,988 | 3,209 | 4,283 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 14,280 | 11,000 | 10,021 | 8,729 | 7,398 |
| f.Other/misc. current assets | 568,499 | 461,700 | 411,007 | 425,027 | 440,893 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 44,260 | 34,334 | 20,573 | 34,870 | 21,239 |
| 2.Income from operating lease | 0 | 0 | 0 | 0 | 0 |
| 3.Income from lease (D1 + D2) | 44,260 | 34,334 | 20,573 | 34,870 | 21,239 |
| 4.Income from investments | 297 | 273 | 178 | 14 | 0 |
| 5.Other income | 15,162 | 11,220 | 7,641 | 11,336 | 6,650 |
| 6.Total income/revenue (D3 to D5) | 59,719 | 45,827 | 28,392 | 46,220 | 27,889 |
| 7.Administrative expenses | 47,250 | 40,555 | 29,416 | 37,945 | 37,305 |
| 8.Profit/(loss) before taxation | $(61,943)$ | $(28,859)$ | $(7,433)$ | $(10,583)$ | $(21,106)$ |
| 9.Profit/(loss) after taxation | $(62,540)$ | $(29,088)$ | $(7,717)$ | $(11,046)$ | $(17,312)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 32,000 | 32,000 | 32,000 | 32,000 | 32,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 31,297 | 81,255 | 28,985 | $(115,730)$ | 26,536 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | -26.39\% | -14.00\% | -3.87\% | -5.86\% | -10.10\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | -18.42\% | -10.61\% | -2.83\% | -4.02\% | -9.06\% |
| 3.Return on assets (ROA) (D9/C) | -7.92\% | -4.95\% | -1.42\% | -1.68\% | -3.05\% |
| 4.Return on revenue (ROR) (D9/D6) | -104.72\% | -63.47\% | -27.18\% | -23.90\% | -62.07\% |
| 5.Lease income to total income (D3/D6) | 74.11\% | 74.92\% | 72.46\% | 75.44\% | 76.16\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | -0.76 | -1.39 | -3.81 | -3.44 | -2.15 |
| 7.Earning per share (D9/E1) | -1.95 | -0.91 | -0.24 | -0.35 | -0.54 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 1.81\% | 1.87\% | 1.85\% | 1.33\% | 1.30\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 20.04\% | 14.07\% | 18.22\% | 23.53\% | 16.15\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 1.28 | 1.50 | 1.51 | 1.10 | 1.34 |
| 4.Total liabilities to total assets (B/C) (times) | 0.70 | 0.65 | 0.63 | 0.71 | 0.69 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 30.00\% | 35.39\% | 36.81\% | 28.62\% | 30.15\% |
| 2.Break up value per share (A/E1) | 7.41 | 6.49 | 6.24 | 5.89 | 5.35 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -0.50 | -2.79 | -3.76 | 10.48 | -1.53 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | 0.07 | 0.26 | 0.10 | -0.29 | 0.08 |


| Standard Chartered Leasing Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 851,125 | 900,064 | 928,004 | 959,564 | 963,984 |
| 1.Share capital | 978,355 | 978,355 | 978,355 | 978,355 | 978,355 |
| 2.Reserves | 118,183 | 137,755 | 158,997 | $(18,791)$ | $(14,371)$ |
| 3.Un appropriated profit/loss | $(245,413)$ | $(216,046)$ | $(209,348)$ | 0 | 0 |
| 4.Others | (4) | (331) | 0 | 0 | 0 |
| B.Total liabilities (B1+ B2) | 2,412,764 | 3,813,386 | 4,517,650 | 4,565,524 | 4,260,954 |
| 1.Non-current liabilities ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 482,311 | 785,739 | 1,053,105 | 3,047,461 | 2,661,632 |
| a.Borrowings from financial and other institutions | 0 | 0 | 125,000 | 395,833 | 237,500 |
| b.Deposit on finance lease | 482,311 | 715,819 | 808,944 | 840,235 | 772,654 |
| c.Other/misc. liabilities | 0 | 69,920 | 119,161 | 1,811,393 | 1,651,478 |
| 2.Current liabilities | 1,930,453 | 3,027,647 | 3,464,545 | 1,518,063 | 1,599,322 |
| C.Total assets (C1 + C2) | 3,263,885 | 4,713,119 | 5,445,654 | 5,525,088 | 5,224,938 |
| 1.Non-current assets ( $a+b+c$ ) | 2,182,561 | 2,891,162 | 3,168,152 | 3,538,481 | 3,187,084 |
| a. Net investment in finance lease | 1,944,578 | 2,748,159 | 3,050,492 | 3,066,596 | 2,720,495 |
| b.Fixed assets | 1,016 | 1,647 | 1,774 | 3,581 | 2,281 |
| c.Other/misc. assets | 236,967 | 141,356 | 115,886 | 468,304 | 464,308 |
| 2.Current assets ( $\mathrm{e}+\mathrm{f}$ ) | 1,081,324 | 1,821,957 | 2,277,502 | 1,986,607 | 2,037,854 |
| a.Cash and balances with treasury banks | 7 | 73 | 76 | 140 | 104 |
| b.Placement with other banks | 6,778 | 6,065 | 3,327 | 0 | 0 |
| c.Term deposits certificate | 19,400 | 188,540 | 301,347 | 0 | 0 |
| d. Other money market placements | 0 | 0 | 0 | 0 | 0 |
| e.Cash \& cash equivalent ( $\mathrm{a}+\mathrm{b}+\mathrm{c}+\mathrm{d}$ ) | 26,185 | 194,678 | 304,750 | 140 | 104 |
| f.Other/misc. current assets | 1,055,139 | 1,627,279 | 1,972,752 | 1,986,467 | 2,037,750 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income from finance lease | 292,120 | 438,938 | 489,446 | 490,926 | 469,725 |
| 2.Income from operating lease | 14,756 | 10,396 | 18,177 | 18,411 | 15,017 |
| 3.Income from lease (D1 + D2) | 306,876 | 449,334 | 507,623 | 509,337 | 484,742 |
| 4.Income from investments | 26,561 | 36,360 | 45,040 | 41,102 | 51,519 |
| 5.Other income | 10,822 | 5,275 | 11,118 | 13,966 | 12,152 |
| 6.Total income/revenue (D3 to D5) | 344,259 | 490,969 | 563,781 | 564,405 | 548,413 |
| 7.Administrative expenses | 81,691 | 81,255 | 101,187 | 117,943 | 111,631 |
| 8.Profit/(loss) before taxation | 117,345 | 177,859 | 157,815 | 157,944 | 127,412 |
| 9.Profit/(loss) after taxation | 76,274 | 97,856 | 106,213 | 109,824 | 82,688 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 97,835 | 97,835 | 97,835 | 97,835 | 97,835 |
| 2.Cash dividend | 5.00\% | 8.00\% | 8.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(584,795)$ | $(874,915)$ | $(383,275)$ | 39,670 | 442,391 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D9/A) | 8.96\% | 10.87\% | 11.45\% | 11.45\% | 8.58\% |
| 2.Return on capital employed (ROCE) (D8/(C-B2)) | 8.80\% | 10.55\% | 7.97\% | 3.94\% | 3.51\% |
| 3.Return on assets (ROA) (D9/C) | 2.34\% | 2.08\% | 1.95\% | 1.99\% | 1.58\% |
| 4.Return on revenue (ROR) (D9/D6) | 22.16\% | 19.93\% | 18.84\% | 19.46\% | 15.08\% |
| 5. Lease income to total income (D3/D6) | 89.14\% | 91.52\% | 90.04\% | 90.24\% | 88.39\% |
| 6.Administrative expenses to profit before tax. (D7/D9) (times) | 1.07 | 0.83 | 0.95 | 1.07 | 1.35 |
| 7.Earning per share (D9/E1) | 0.78 | 1.00 | 1.09 | 1.12 | 0.85 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C2e/C) | 0.80\% | 4.13\% | 5.60\% | 0.00\% | 0.00\% |
| 2.Net investment in finance lease to total assets (C1a/C) | 59.58\% | 58.31\% | 56.02\% | 55.50\% | 52.07\% |
| 3.Current assets to current liabilities (C2/B2) (times) | 0.56 | 0.60 | 0.66 | 1.31 | 1.27 |
| 4.Total liabilities to total assets (B/C) (times) | 0.74 | 0.81 | 0.83 | 0.83 | 0.82 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 26.08\% | 19.10\% | 17.04\% | 17.37\% | 18.45\% |
| 2.Break up value per share (A/E1) | 8.70 | 9.20 | 9.49 | 9.81 | 9.85 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D9) (times) | -7.67 | -8.94 | -3.61 | 0.36 | 5.35 |
| 2.Cash generated from operating activities to current liabilities (E4/B2) (times) | -0.30 | -0.29 | -0.11 | 0.03 | 0.28 |

## INVESTMENT BANKS

## PERFORMANCE AT GLANCE

The performance of investment banks has deteriorated over the year. Analysis reveals that their balance sheet size squeezed by 4.91 percent in FY15 over FY14. Total assets and total equity reduced by Rs. 0.54 billion and Rs. 0.13 billion respectively in FY15. Profit before tax and Loss after tax have been Rs. 0.03 billion and Rs. 0.18 billion respectively in FY15. Gross revenue witnessed decrease of 0.94 percent in FY15 whereas, operating profit showed increase of 6.39 percent over FY14.

## ANALYSIS OF SHAREHOLDERS' EQUITY

Total Shareholders' equity decreased to -Rs. 0.39 billion in FY15 from -Rs. 0.26 billion in FY14 witnessing a decline of 50.93 percent. Share capital increased by 0.81 percent in FY15 over FY14 from Rs. 8.81 billion to touch Rs. 8.88 billion in FY15. Unappropriated losses increased to Rs. 8.44 billion in 2015 from Rs. 8.22 billion in 2014 showing an increase of 2.64 percent.



## ANALYSIS OF LIABILITIES

Total liabilities witnessed a decline of 3.85 percent from Rs. 10.52 billion in FY14 to Rs. 10.11 billion in FY15. Share composition of current and non-current liabilities to total liabilities was 64.12 percent and 35.88 percent in FY15 as against 68.37 percent and 31.63 percent in FY14. Current Liabilities witnessed a decrease of 9.82 percent during FY15 to reach Rs. 6.48 billion, however, noncurrent liabilities showed an increase of 9.07 percent in FY15 to touch Rs. 3.63 billion.


## ANALYSIS OF ASSETS

Total assets decreased from Rs. 10.94 billion in FY14 to Rs. 10.41 billion in FY15. Total current assets at Rs. 6.83 billion in FY14 reduced to Rs. 5.26 billion in FY15, showing a decline of 23.06 percent. Cash and bank balances at

Rs. 0.30 billion in FY15, reflected an increase of 28.78 percent over FY14. Other current assets at Rs. 4.96 billion in FY15, showed a decrease of 24.89 percent over FY14. Total non-current assets touched Rs. 5.15 billion in FY15 with an increase of 25.25 percent over FY14. Long-term investments have been 14.57 percent of total non-current assets in FY15. The fixed assets in investment banks showed a significant increase of 91.34 percent over FY14 to touch Rs. 3.31 billion in FY15 from Rs. 1.73 billion in FY14.



## Profitability and Operating Efficiency

Overall deterioration in performance of investment banks during FY15 is reflected in their profit and loss accounts. Gross revenue at Rs. 0.67 billion in FY15 declined by 0.94 percent from Rs. 0.68 billion in FY14. Operating profit however, increased to Rs. 0.14 billion in FY15 from Rs. 0.13 billion in FY14 witnessing an increase of 6.39 percent. Profit/(Loss) before and after taxation have been Rs. 0.03 billion and -Rs. 0.18 billion respectively in FY15.


Return on equity (ROE), which was 72.47 percent in FY 14 reduced to 45.97 percent in FY 15, return on capital employed (ROCE) however, witnessed increase in FY15 from negative 4.42 percent in 2014 to 0.86 percent in 2015. Return on assets (ROA) and return on revenue (ROR) remained in the negative zone in FY15.

| Investment Banks - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 3,075,022 | 1,566,205 | 499,577 | $(260,669)$ | $(393,419)$ |
| 1.Share capital | 8,809,385 | 8,809,385 | 8,809,385 | 8,809,385 | 8,880,959 |
| 2.Reserves | $(858,318)$ | $(857,760)$ | $(852,569)$ | $(849,331)$ | $(836,961)$ |
| 3.Unappropriated profit/loss | $(4,876,045)$ | $(6,385,420)$ | $(7,457,239)$ | $(8,220,723)$ | $(8,437,417)$ |
| 4.Others | $(105,833)$ | $(25,399)$ | 660,550 | 689,084 | 688,577 |
| B.Total liabilities (B1 + B2) | 21,456,869 | 14,142,235 | 10,912,738 | 10,515,132 | 10,110,762 |
| 1.Current liabilities | 17,766,231 | 11,751,285 | 8,235,741 | 7,188,761 | 6,482,682 |
| 2.Non-current liabilities | 3,690,638 | 2,390,950 | 2,676,997 | 3,326,371 | 3,628,080 |
| C.Total assets (C1+C2) | 24,426,058 | 15,683,041 | 12,072,865 | 10,943,546 | 10,405,921 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 18,686,973 | 10,855,751 | 7,760,538 | 6,832,848 | 5,257,330 |
| a.Cash and banks balances | 346,509 | 483,765 | 320,918 | 233,487 | 300,689 |
| b. Other current assets | 18,340,464 | 10,371,986 | 7,439,620 | 6,599,361 | 4,956,641 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 5,739,085 | 4,827,290 | 4,312,327 | 4,110,698 | 5,148,591 |
| a.Fixed assets | 893,086 | 934,697 | 1,251,020 | 1,731,111 | 3,312,273 |
| b.Long-term investments | 1,248,919 | 1,102,393 | 958,758 | 997,772 | 750,031 |
| c.Other non-current assets | 3,597,080 | 2,790,200 | 2,102,549 | 1,381,815 | 1,086,287 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 2,326,809 | 1,529,708 | 897,821 | 675,004 | 668,655 |
| 2.Administartive \& operating expenses | 1,019,462 | 833,150 | 653,923 | 546,639 | 532,092 |
| 3.Operating profit | 1,307,347 | 696,558 | 243,898 | 128,365 | 136,563 |
| 4.Finance cost | 2,000,693 | 1,496,584 | 414,558 | 190,190 | 58,344 |
| 5.Profit/(loss) before taxation | $(771,710)$ | $(2,355,049)$ | $(326,234)$ | $(166,124)$ | 33,567 |
| 6.Profit/(loss) after taxation | $(859,567)$ | $(2,093,629)$ | 749,426 | $(188,900)$ | $(180,863)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 880,940 | 880,940 | 880,940 | 880,940 | 888,097 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | $(205,553)$ | 1,001,312 | $(240,378)$ | $(983,409)$ | 229,281 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -27.95\% | -133.68\% | 150.01\% | 72.47\% | 45.97\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -11.59\% | -59.90\% | -8.50\% | -4.42\% | 0.86\% |
| 3.Return on assets (ROA) (D6/C) | -3.52\% | -13.35\% | 6.21\% | -1.73\% | -1.74\% |
| 4.Return on revenue (ROR) (D6/D1) | -36.94\% | -136.86\% | 83.47\% | -27.99\% | -27.05\% |
| 5.Operating expenses to net income (D2/D6) | -118.60\% | -39.79\% | 87.26\% | -289.38\% | -294.20\% |
| 6. Earning per share (D6/E1) | -0.98 | $-2.38$ | 0.85 | -0.21 | -0.20 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.05 | 0.92 | 0.94 | 0.95 | 0.81 |
| 2.Total liabilities to total assets (B/C) (times) | 0.88 | 0.90 | 0.90 | 0.96 | 0.97 |
| 3.Long term investment to total assets (C2b/C) | 5.11\% | 7.03\% | 7.94\% | 9.12\% | 7.21\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 12.59\% | 9.99\% | 4.14\% | -2.38\% | -3.78\% |
| 2.Break up value per share (A/E1) | 3.49 | 1.78 | 0.57 | -0.30 | -0.44 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.24 | -0.48 | -0.32 | 5.21 | -1.27 |


| scorts Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 304,107 | 268,703 | 267,977 | 223,814 | 188,885 |
| 1.Share capital | 441,000 | 441,000 | 441,000 | 441,000 | 441,000 |
| 2.Reserves | 154,050 | 154,050 | 158,497 | 158,497 | 158,497 |
| 3.Unappropriated profit/loss | $(290,943)$ | $(326,347)$ | $(331,520)$ | $(375,683)$ | $(410,612)$ |
| 4.Others | $(2,499)$ | 31,067 | 31,074 | 26,818 | 26,826 |
| B.Total liabilities (B1 + B2) | 1,854,696 | 1,699,759 | 958,568 | 1,498,996 | 1,325,275 |
| 1.Current liabilities | 1,736,893 | 1,462,806 | 684,265 | 1,104,230 | 1,035,159 |
| 2.Non-current liabilities | 117,803 | 236,953 | 274,303 | 394,766 | 290,116 |
| C.Total assets (C1+C2) | 2,156,304 | 1,999,529 | 1,257,619 | 1,749,628 | 1,540,986 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 1,723,184 | 1,567,758 | 778,629 | 1,298,298 | 1,056,963 |
| a.Cash and banks balances | 26,434 | 48,339 | 49,239 | 53,225 | 29,359 |
| b.Other current assets | 1,696,750 | 1,519,419 | 729,390 | 1,245,073 | 1,027,604 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 433,120 | 431,771 | 478,990 | 451,330 | 484,023 |
| a.Fixed assets | 82,481 | 109,504 | 105,879 | 114,259 | 107,369 |
| b.Long-term investments | 157,234 | 100,994 | 100,981 | 149,409 | 149,352 |
| c.Other non-current assets | 193,405 | 221,273 | 272,130 | 187,662 | 227,302 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 226,765 | 249,454 | 239,709 | 190,833 | 217,988 |
| 2.Administartive \& operating expenses | 85,905 | 71,410 | 78,682 | 117,899 | 134,989 |
| 3.Operating profit | 140,860 | 178,044 | 161,027 | 72,934 | 82,999 |
| 4.Finance cost | 76,167 | 126,929 | 78,102 | 4,371 | 3,912 |
| 5.Profit/(loss) before taxation | $(64,410)$ | $(44,359)$ | $(1,910)$ | $(40,213)$ | $(61,604)$ |
| 6.Profit/(loss) after taxation | $(62,185)$ | $(35,404)$ | $(2,637)$ | $(45,978)$ | $(36,654)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 44,100 | 44,100 | 44,100 | 44,100 | 44,100 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 134,072 | 3,184 | 4,552 | 65,486 | 416 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -20.45\% | -13.18\% | -0.98\% | -20.54\% | -19.41\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -15.36\% | -8.26\% | -0.33\% | -6.23\% | -12.18\% |
| 3.Return on assets (ROA) (D6/C) | -2.88\% | -1.77\% | -0.21\% | -2.63\% | -2.38\% |
| 4.Return on revenue (ROR) (D6/D1) | -27.42\% | -14.19\% | -1.10\% | -24.09\% | -16.81\% |
| 5.Operating expenses to net income (D2/D6) | -138.14\% | -201.70\% | -2,983.77\% | -256.42\% | -368.28\% |
| 6.Earning per share (D6/E1) | -1.41 | -0.80 | -0.06 | -1.04 | -0.83 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.99 | 1.07 | 1.14 | 1.18 | 1.02 |
| 2.Total liabilities to total assets (B/C) (times) | 0.86 | 0.85 | 0.76 | 0.86 | 0.86 |
| 3.Long term investment to total assets (C2b/C) | 7.29\% | 5.05\% | 8.03\% | 8.54\% | 9.69\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 14.10\% | 13.44\% | 21.31\% | 12.79\% | 12.26\% |
| 2.Break up value per share (A/E1) | 6.90 | 6.09 | 6.08 | 5.08 | 4.28 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -2.16 | -0.09 | $-1.73$ | -1.42 | -0.01 |


| First Credit and Investment Bank |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 727,979 | 657,577 | 651,245 | 649,417 | 672,776 |
| 1.Share capital | 650,000 | 650,000 | 650,000 | 650,000 | 650,000 |
| 2.Reserves | 117,663 | 117,663 | 117,663 | 117,942 | 122,546 |
| 3.Unappropriated profit/loss | $(39,684)$ | $(110,086)$ | $(116,418)$ | $(118,525)$ | (99,770) |
| 4.Others | $(12,587)$ | $(19,447)$ | $(10,212)$ | $(10,384)$ | $(10,372)$ |
| B.Total liabilities (B1 + B2) | 802,483 | 583,742 | 197,097 | 98,521 | 30,214 |
| 1.Current liabilities | 594,358 | 449,542 | 117,097 | 90,353 | 26,288 |
| 2.Non-current liabilities | 208,125 | 134,200 | 80,000 | 8,168 | 3,926 |
| C.Total assets (C1+C2) | 1,517,875 | 1,221,872 | 838,130 | 737,554 | 692,618 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 699,191 | 504,951 | 421,197 | 182,852 | 360,288 |
| a.Cash and banks balances | 8,598 | 4,514 | 5,634 | 382 | 8,880 |
| b.Other current assets | 690,593 | 500,437 | 415,563 | 182,470 | 351,408 |
| 2.Non-current assets ( $a+b+c$ ) | 818,684 | 716,921 | 416,933 | 554,702 | 332,330 |
| a.Fixed assets | 12,072 | 13,025 | 9,397 | 6,599 | 6,077 |
| b.Long-term investments | 676,605 | 560,575 | 265,544 | 413,544 | 199,526 |
| c.Other non-current assets | 130,007 | 143,321 | 141,992 | 134,559 | 126,727 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 137,804 | 139,198 | 92,611 | 60,453 | 81,247 |
| 2.Administartive \& operating expenses | 49,177 | 49,027 | 54,412 | 42,455 | 43,973 |
| 3.Operating profit | 88,627 | 90,171 | 38,199 | 17,998 | 37,274 |
| 4.Finance cost | 92,344 | 91,041 | 36,131 | 12,402 | 9,723 |
| 5.Profit/(loss) before taxation | $(136,419)$ | $(85,113)$ | $(14,334)$ | 4,023 | 28,665 |
| 6.Profit/(loss) after taxation | $(88,462)$ | $(71,197)$ | $(6,271)$ | 1,394 | 23,016 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 65,000 | 65,000 | 65,000 | 65,000 | 65,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(115,855)$ | 144,075 | $(180,336)$ | 6,458 | 47,623 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -12.15\% | -10.83\% | -0.96\% | 0.21\% | 3.42\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -14.77\% | -11.02\% | -1.99\% | 0.62\% | 4.30\% |
| 3.Return on assets (ROA) (D6/C) | -5.83\% | -5.83\% | -0.75\% | 0.19\% | 3.32\% |
| 4.Return on revenue (ROR) (D6/D1) | -64.19\% | -51.15\% | -6.77\% | 2.31\% | 28.33\% |
| 5.Operating expenses to net income (D2/D6) | -55.59\% | -68.86\% | -867.68\% | 3,045.55\% | 191.05\% |
| 6.Earning per share (D6/E1) | -1.36 | -1.10 | -0.10 | 0.02 | 0.35 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.18 | 1.12 | 3.60 | 2.02 | 13.71 |
| 2.Total liabilities to total assets (B/C) (times) | 0.53 | 0.48 | 0.24 | 0.13 | 0.04 |
| 3.Long term investment to total assets (C2b/C) | 44.58\% | 45.88\% | 31.68\% | 56.07\% | 28.81\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 47.96\% | 53.82\% | 77.70\% | 88.05\% | 97.14\% |
| 2.Break up value per share (A/E1) | 11.20 | 10.12 | 10.02 | 9.99 | 10.35 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.31 | -2.02 | 28.76 | 4.63 | 2.07 |


| First Dawood Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 615,906 | 210,885 | 232,161 | 62,583 | 185,325 |
| 1.Share capital | 1,342,326 | 1,342,326 | 1,342,326 | 1,342,326 | 1,483,900 |
| 2.Reserves | 333,745 | 333,745 | 333,745 | 333,745 | 335,047 |
| 3.Unappropriated profit/loss | $(1,060,165)$ | $(1,465,186)$ | (1,443,910) | $(1,613,488)$ | $(1,633,622)$ |
| 4.Others | $(24,762)$ | $(9,988)$ | $(5,006)$ | $(6,983)$ | $(3,298)$ |
| B.Total liabilities (B1 + B2) | 1,233,747 | 952,970 | 925,733 | 947,291 | 783,832 |
| 1.Current liabilities | 656,529 | 669,075 | 844,226 | 947,272 | 783,813 |
| 2.Non-current liabilities | 577,218 | 283,895 | 81,507 | 19 | 19 |
| C.Total assets (C1+C2) | 1,824,891 | 1,153,867 | 1,152,888 | 1,002,891 | 965,859 |
| 1.Current assets ( $a+b$ ) | 1,298,387 | 684,799 | 562,997 | 534,388 | 481,637 |
| a.Cash and banks balances | 114,052 | 139,860 | 67,003 | 25,979 | 49,162 |
| b. Other current assets | 1,184,335 | 544,939 | 495,994 | 508,409 | 432,475 |
| 2.Non-current assets (a+b+c) | 526,504 | 469,068 | 589,891 | 468,503 | 484,222 |
| a.Fixed assets | 69,471 | 7,487 | 4,796 | 5,524 | 2,289 |
| b.Long-term investments | 163,947 | 186,929 | 195,985 | 188,083 | 187,478 |
| c.Other non-current assets | 293,086 | 274,652 | 389,110 | 274,896 | 294,455 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 192,259 | 14,730 | 77,387 | 27,825 | 45,901 |
| 2.Administartive \& operating expenses | 88,027 | 84,482 | 73,224 | 66,023 | 41,845 |
| 3.Operating profit | 104,232 | $(69,752)$ | 4,163 | $(38,198)$ | 4,056 |
| 4.Finance cost | 18,403 | 4,875 | 14,994 | 49,476 | 45,528 |
| 5.Profit/(loss) before taxation | 12,905 | $(408,083)$ | $(18,886)$ | $(140,907)$ | 6,780 |
| 6.Profit/(loss) after taxation | $(44,024)$ | $(376,388)$ | $(140,945)$ | $(140,945)$ | 6,509 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 134,233 | 134,233 | 134,233 | 134,233 | 148,390 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 320,540 | 99,447 | $(3,028)$ | $(26,315)$ | 49,550 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -7.15\% | -178.48\% | -60.71\% | -225.21\% | 3.51\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 1.10\% | -84.18\% | -6.12\% | -253.34\% | 3.72\% |
| 3.Return on assets (ROA) (D6/C) | -2.41\% | -32.62\% | -12.23\% | -14.05\% | 0.67\% |
| 4.Return on revenue (ROR) (D6/D1) | -22.90\% | -2,555.25\% | -182.13\% | -506.54\% | 14.18\% |
| 5.Operating expenses to net income (D2/D6) | -199.95\% | -22.45\% | -51.95\% | -46.84\% | 642.88\% |
| 6. Earning per share (D6/E1) | -0.33 | $-2.80$ | -1.05 | -1.05 | 0.04 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.98 | 1.02 | 0.67 | 0.56 | 0.61 |
| 2.Total liabilities to total assets ( $\mathrm{B} / \mathrm{C}$ ) (times) | 0.68 | 0.83 | 0.80 | 0.94 | 0.81 |
| 3.Long term investment to total assets (C2b/C) | 8.98\% | 16.20\% | 17.00\% | 18.75\% | 19.41\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 33.75\% | 18.28\% | 20.14\% | 6.24\% | 19.19\% |
| 2.Break up value per share (A/E1) | 4.59 | 1.57 | 1.73 | 0.47 | 1.25 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -7.28 | -0.26 | 0.02 | 0.19 | 7.61 |


| \|GI Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 1,112,063 | 1,158,179 | $(149,953)$ | $(269,075)$ | $(463,775)$ |
| 1.Share capital | 2,121,025 | 2,121,025 | 2,121,025 | 2,121,025 | 2,121,025 |
| 2.Reserves | 115,145 | 115,145 | 115,190 | 115,190 | 118,691 |
| 3.Unappropriated profit/loss | $(1,124,107)$ | $(1,077,991)$ | $(2,386,168)$ | $(2,505,290)$ | (2,703,491) |
| 4.Others | $(55,489)$ | $(37,372)$ | 651,367 | 650,000 | 650,000 |
| B.Total liabilities (B1 + B2) | 8,258,383 | 3,259,742 | 1,762,784 | 1,012,550 | 850,901 |
| 1.Current liabilities | 7,799,232 | 2,867,370 | 1,564,462 | 727,550 | 597,901 |
| 2.Non-current liabilities | 459,151 | 392,372 | 198,322 | 285,000 | 253,000 |
| C.Total assets (C1+C2) | 9,314,957 | 4,380,549 | 2,264,198 | 1,393,475 | 1,037,126 |
| 1.Current assets ( $a+b$ ) | 7,905,249 | 2,985,022 | 1,778,213 | 950,329 | 841,066 |
| a.Cash and banks balances | 138,606 | 182,851 | 147,472 | 75,665 | 192,791 |
| b. Other current assets | 7,766,643 | 2,802,171 | 1,630,741 | 874,664 | 648,275 |
| 2.Non-current assets ( $a+b+c$ ) | 1,409,708 | 1,395,527 | 485,985 | 443,146 | 196,060 |
| a.Fixed assets | 151,764 | 153,837 | 52,818 | 38,745 | 42,727 |
| b.Long-term investments | 22,932 | 26,179 | 89,847 | 78,038 | 61,136 |
| c.Other non-current assets | 1,235,012 | 1,215,511 | 343,320 | 326,363 | 92,197 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 926,231 | 609,533 | 239,085 | 129,942 | 172,423 |
| 2.Administartive \& operating expenses | 380,537 | 287,174 | 198,310 | 137,738 | 157,575 |
| 3.Operating profit | 545,694 | 322,359 | 40,775 | $(7,796)$ | 14,848 |
| 4.Finance cost | 873,001 | 565,336 | 234,161 | 62,462 | 3,242 |
| 5.Profit/(loss) before taxation | $(208,767)$ | $(814,460)$ | $(372,330)$ | $(110,382)$ | 34,699 |
| 6.Profit/(loss) after taxation | (271,618) | $(603,884)$ | 673,711 | $(119,122)$ | $(194,700)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 212,103 | 212,103 | 212,103 | 212,103 | 212,103 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(622,551)$ | 494,834 | 219,730 | $(643,362)$ | 91,873 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -24.42\% | -52.14\% | -449.28\% | 44.27\% | 41.98\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -13.77\% | -53.82\% | -53.21\% | -16.58\% | 7.90\% |
| 3.Return on assets (ROA) (D6/C) | -2.92\% | -13.79\% | 29.75\% | -8.55\% | -18.77\% |
| 4.Return on revenue (ROR) (D6/D1) | -29.33\% | -99.07\% | 281.79\% | -91.67\% | -112.92\% |
| 5.Operating expenses to net income (D2/D6) | -140.10\% | -47.55\% | 29.44\% | -115.63\% | -80.93\% |
| 6.Earning per share (D6/E1) | -1.28 | $-2.85$ | 3.18 | -0.56 | -0.92 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.01 | 1.04 | 1.14 | 1.31 | 1.41 |
| 2.Total liabilities to total assets (B/C) (times) | 0.89 | 0.74 | 0.78 | 0.73 | 0.82 |
| 3.Long term investment to total assets (C2b/C) | 0.25\% | 0.60\% | 3.97\% | 5.60\% | 5.89\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 11.94\% | 26.44\% | -6.62\% | -19.31\% | -44.72\% |
| 2.Break up value per share (A/E1) | 5.24 | 5.46 | -0.71 | -1.27 | -2.19 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 2.29 | -0.82 | 0.33 | 5.40 | -0.47 |


| Invest Capital Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | $(299,028)$ | $(289,723)$ | 71,344 | 170,068 | 176,224 |
| 1.Share capital | 2,848,669 | 2,848,669 | 2,848,669 | 2,848,669 | 2,848,669 |
| 2.Reserves | $(2,022,076)$ | $(2,022,076)$ | (2,022,076) | (2,022,076) | $(2,022,076)$ |
| 3.Unappropriated profit/loss | $(1,125,621)$ | $(1,116,316)$ | $(755,249)$ | $(656,525)$ | $(650,369)$ |
| 4.Others | 9,259 | 8,676 | $(1,418)$ | 11,908 | 7,005 |
| B.Total liabilities (B1 + B2) | 3,677,196 | 2,468,157 | 1,330,888 | 1,170,678 | 1,029,604 |
| 1.Current liabilities | 2,997,097 | 1,991,616 | 1,102,297 | 909,404 | 838,702 |
| 2.Non-current liabilities | 680,099 | 476,541 | 228,591 | 261,274 | 190,902 |
| C.Total assets (C1+C2) | 3,387,427 | 2,187,110 | 1,400,814 | 1,352,653 | 1,212,834 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 2,531,467 | 1,670,629 | 863,284 | 757,826 | 667,004 |
| a.Cash and banks balances | 15,341 | 62,199 | 11,451 | 10,933 | 2,027 |
| b.Other current assets | 2,516,126 | 1,608,430 | 851,833 | 746,893 | 664,977 |
| 2.Non-current assets (a+b+c) | 855,960 | 516,481 | 537,530 | 594,827 | 545,830 |
| a.Fixed assets | 310,817 | 199,006 | 80,512 | 70,495 | 153,987 |
| b.Long-term investments | 112,882 | 84,906 | 74,719 | 109,323 | 105,494 |
| c.Other non-current assets | 432,261 | 232,569 | 382,299 | 415,009 | 286,349 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 215,467 | 190,148 | 107,919 | 76,157 | 64,351 |
| 2.Administartive \& operating expenses | 228,676 | 156,939 | 101,618 | 51,782 | 38,323 |
| 3.Operating profit | $(13,209)$ | 33,209 | 6,301 | 24,375 | 26,028 |
| 4.Finance cost | 325,595 | 110,536 | $(29,787)$ | 24,654 | $(8,768)$ |
| 5.Profit/(loss) before taxation | $(435,909)$ | 10,982 | 205,117 | 100,566 | 6,844 |
| 6.Profit/(loss) after taxation | $(436,621)$ | 9,305 | 351,809 | 98,725 | 6,155 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 284,867 | 284,867 | 284,867 | 284,867 | 284,867 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 105,597 | $(123,566)$ | 18,132 | 93,260 | 114,799 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) ( $\mathrm{D} 6 / \mathrm{A}$ ) | 146.01\% | -3.21\% | 493.12\% | 58.05\% | 3.49\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -111.68\% | 5.62\% | 68.71\% | 22.69\% | 1.83\% |
| 3.Return on assets (ROA) (D6/C) | -12.89\% | 0.43\% | 25.11\% | 7.30\% | 0.51\% |
| 4.Return on revenue (ROR) (D6/D1) | -202.64\% | 4.89\% | 325.99\% | 129.63\% | 9.56\% |
| 5.Operating expenses to net income (D2/D6) | -52.37\% | 1,686.61\% | 28.88\% | 52.45\% | 622.63\% |
| 6.Earning per share (D6/E1) | $-1.53$ | 0.03 | 1.23 | 0.35 | 0.02 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.84 | 0.84 | 0.78 | 0.83 | 0.80 |
| 2.Total liabilities to total assets (B/C) (times) | 1.09 | 1.13 | 0.95 | 0.87 | 0.85 |
| 3.Long term investment to total assets (C2b/C) | 3.33\% | 3.88\% | 5.33\% | 8.08\% | 8.70\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | -8.83\% | -13.25\% | 5.09\% | 12.57\% | 14.53\% |
| 2.Break up value per share (A/E1) | -1.05 | -1.02 | 0.25 | 0.60 | 0.62 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -0.24 | -13.28 | 0.05 | 0.94 | 18.65 |


| Security Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 517,609 | 522,126 | 527,539 | 517,324 | 519,173 |
| 1.Share capital | 514,336 | 514,336 | 514,336 | 514,336 | 514,336 |
| 2.Reserves | 142,124 | 142,682 | 143,381 | 145,543 | 145,713 |
| 3.Unappropriated profit/loss | $(138,851)$ | $(134,892)$ | $(130,178)$ | $(142,555)$ | $(140,876)$ |
| 4.Others | $(47,431)$ | $(17,708)$ | $(23,767)$ | (787) | (95) |
| B.Total liabilities (B1 + B2) | 393,523 | 390,717 | 215,660 | 29,680 | 37,975 |
| 1.Current liabilities | 393,523 | 390,717 | 215,660 | 29,680 | 37,975 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 863,701 | 895,135 | 719,432 | 546,217 | 557,053 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 738,642 | 776,810 | 598,260 | 485,356 | 485,500 |
| a.Cash and banks balances | 14,180 | 35,530 | 34,272 | 54,904 | 11,986 |
| b.Other current assets | 724,462 | 741,280 | 563,988 | 430,452 | 473,514 |
| 2.Non-current assets ( $a+b+c$ ) | 125,059 | 118,325 | 121,172 | 60,861 | 71,553 |
| a.Fixed assets | 1,749 | 1,496 | 1,208 | 1,062 | 11,569 |
| b.Long-term investments | 50,983 | 86,904 | 77,006 | 26,182 | 26,182 |
| c.Other non-current assets | 72,327 | 29,925 | 42,958 | 33,617 | 33,802 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 68,048 | 85,279 | 72,622 | 74,176 | 43,808 |
| 2.Administartive \& operating expenses | 32,112 | 32,853 | 35,936 | 36,259 | 38,675 |
| 3.Operating profit | 35,936 | 52,426 | 36,686 | 37,917 | 5,133 |
| 4.Finance cost | 29,409 | 48,098 | 29,399 | 23,381 | 1,747 |
| 5.Profit/(loss) before taxation | 6,526 | 4,329 | 7,287 | 14,537 | 3,387 |
| 6.Profit/(loss) after taxation | 6,093 | 4,313 | 5,336 | 12,206 | 848 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 51,434 | 51,434 | 51,434 | 51,434 | 51,434 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(41,234)$ | 11,708 | $(146,433)$ | $(350,259)$ | $(51,917)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 1.18\% | 0.83\% | 1.01\% | 2.36\% | 0.16\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 1.39\% | 0.86\% | 1.45\% | 2.81\% | 0.65\% |
| 3.Return on assets (ROA) (D6/C) | 0.71\% | 0.48\% | 0.74\% | 2.23\% | 0.15\% |
| 4.Return on revenue (ROR) (D6/D1) | 8.95\% | 5.06\% | 7.35\% | 16.46\% | 1.94\% |
| 5.Operating expenses to net income (D2/D6) | 527.03\% | 761.72\% | 673.46\% | 297.06\% | 4,560.73\% |
| 6. Earning per share (D6/E1) | 0.12 | 0.08 | 0.10 | 0.24 | 0.02 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.88 | 1.99 | 2.77 | 16.35 | 12.78 |
| 2.Total liabilities to total assets (B/C) (times) | 0.46 | 0.44 | 0.30 | 0.05 | 0.07 |
| 3.Long term investment to total assets (C2b/C) | 5.90\% | 9.71\% | 10.70\% | 4.79\% | 4.70\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 59.93\% | 58.33\% | 73.33\% | 94.71\% | 93.20\% |
| 2.Break up value per share (A/E1) | 10.06 | 10.15 | 10.26 | 10.06 | 10.09 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -6.77 | 2.71 | -27.44 | -28.70 | -61.22 |


| Trust Investment Bank Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 96,386 | $(961,542)$ | $(1,100,736)$ | (1,614,800) | (1,672,027) |
| 1.Share capital | 892,029 | 892,029 | 892,029 | 892,029 | 822,029 |
| 2.Reserves | 301,031 | 301,031 | 301,031 | 301,828 | 304,621 |
| 3.Unappropriated profit/loss | $(1,096,674)$ | $(2,154,602)$ | $(2,293,796)$ | $(2,808,657)$ | $(2,798,677)$ |
| 4.Others | 27,676 | 19,373 | 18,512 | 18,512 | 18,511 |
| B.Total liabilities (B1 + B2) | 5,236,841 | 4,787,148 | 5,522,008 | 5,757,416 | 6,052,961 |
| 1.Current liabilities | 3,588,599 | 3,920,159 | 3,707,734 | 3,380,272 | 3,162,844 |
| 2.Non-current liabilities | 1,648,242 | 866,989 | 1,814,274 | 2,377,144 | 2,890,117 |
| C.Total assets (C1+C2) | 5,360,903 | 3,844,979 | 4,439,784 | 4,161,128 | 4,399,445 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 3,790,853 | 2,665,782 | 2,757,958 | 2,623,799 | 1,364,872 |
| a.Cash and banks balances | 29,298 | 10,472 | 5,847 | 12,399 | 6,484 |
| b. Other current assets | 3,761,555 | 2,655,310 | 2,752,111 | 2,611,400 | 1,358,388 |
| 2.Non-current assets ( $a+b+c$ ) | 1,570,050 | 1,179,197 | 1,681,826 | 1,537,329 | 3,034,573 |
| a.Fixed assets | 264,732 | 450,342 | 996,410 | 1,494,427 | 2,988,255 |
| b.Long-term investments | 64,336 | 55,906 | 154,676 | 33,193 | 20,863 |
| c.Other non-current assets | 1,240,982 | 672,949 | 530,740 | 9,709 | 25,455 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue | 560,235 | 241,366 | 68,488 | 115,618 | 42,937 |
| 2.Administartive \& operating expenses | 155,028 | 151,265 | 111,741 | 94,483 | 76,712 |
| 3.Operating profit | 405,207 | 90,101 | $(43,253)$ | 21,135 | $(33,775)$ |
| 4.Finance cost | 585,774 | 549,769 | 51,558 | 13,444 | 2,960 |
| 5.Profit/(loss) before taxation | 54,364 | $(1,018,345)$ | $(131,178)$ | 6,252 | 14,796 |
| 6.Profit/(loss) after taxation | 37,250 | $(1,020,374)$ | $(131,577)$ | 4,820 | 13,963 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 89,203 | 89,203 | 89,203 | 89,203 | 82,203 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 13,878 | 371,630 | $(152,995)$ | $(128,677)$ | $(23,063)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 38.65\% | 106.12\% | 11.95\% | -0.30\% | -0.84\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 3.07\% | 1,354.54\% | -17.92\% | 0.80\% | 1.20\% |
| 3.Return on assets (ROA) (D6/C) | 0.69\% | -26.54\% | -2.96\% | 0.12\% | 0.32\% |
| 4.Return on revenue (ROR) (D6/D1) | 6.65\% | -422.75\% | -192.12\% | 4.17\% | 32.52\% |
| 5.Operating expenses to net income (D2/D6) | 416.18\% | -14.82\% | -84.92\% | 1,960.23\% | 549.39\% |
| 6. Earning per share (D6/E1) | 0.42 | -11.44 | -1.48 | 0.05 | 0.17 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.06 | 0.68 | 0.74 | 0.78 | 0.43 |
| 2.Total liabilities to total assets (B/C) (times) | 0.98 | 1.25 | 1.24 | 1.38 | 1.38 |
| 3.Long term investment to total assets (C2b/C) | 1.20\% | 1.45\% | 3.48\% | 0.80\% | 0.47\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 1.80\% | -25.01\% | -24.79\% | -38.81\% | -38.01\% |
| 2.Break up value per share (A/E1) | 1.08 | -10.78 | -12.34 | -18.10 | -20.34 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.37 | -0.36 | 1.16 | -26.70 | -1.65 |

## Mutual Funds (Close Ended)

## Performance at a Glance

Balance sheet size of Mutual Funds contracted by 13.62 percent in FY15 over FY14. Total assets decreased from Rs. 23.17 billion in FY14 to Rs. 20.01 billion in FY15. Net income was Rs. 0.46 billion in FY15 as compared to Rs. 3.56 billion in FY14.

## Analysis of Balance Sheet Components

Total equity of mutual funds witnessed a decrease of Rs. 2.6 billion or 17.33 percent in FY15 over FY14. Total assets decreased from Rs. 23.17 billion in FY14 to Rs. 20.01 billion in FY15 showing a decrease of 13.62 percent over FY14. Analysis revealed that around 88.03 percent of total assets were in form of investments in FY15 while in FY14 91.56 percent of total assets were in form of investment.


Certificate holders' equity declined by 7.20 percent in FY15 over FY14, decreased from Rs. 8.07 billion in FY14 to Rs. 7.49 billion in FY15. Reserves stood unchanged at Rs. 3.98 billion over previous year. Un-appropriated profit also deteriorated during the year under review, which decreased from Rs. 3.10 billion in FY14 to Rs. 1.06 billion in FY15 showing a decrease of 65.86 percent.


## Analysis of Profitability

On income side, total income decreased from Rs. 4.31 billion in FY14 to Rs. 1.12 billion in FY15 registering a decrease of 74.10 percent. Capital gain contributed a major share of 66.65 percent of total income in FY15. Remuneration to management/investment adviser constituted 57.85 percent of total expenses in FY15.


The profitability ratios, Return on revenue (ROR) and return on assets (ROA) decreased while Management expenses ratio (MER) increased. ROR and ROA were recorded as 41.57 percent and 2.32 percent respectively in FY15. MER increased from 52.20 percent in FY14 to 57.85 percent in FY15.


| Mutual Fund Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 20,702,164 | 21,803,502 | 23,447,193 | 15,148,996 | 12,524,093 |
| 1.Certificate holders equity | 19,278,186 | 17,982,787 | 15,819,717 | 8,067,492 | 7,486,742 |
| 2.Reserves | 2,116,202 | 4,529,370 | 4,518,172 | 3,977,913 | 3,977,913 |
| 3.Unappropriated profit/loss | $(692,224)$ | $(708,655)$ | 3,109,304 | 3,103,591 | 1,059,438 |
| 4.Others | 4,587,609 | 1,709,732 | 5,492,166 | 6,803,156 | 6,786,592 |
| B.Total liabilities (B1 + B2) | 566,053 | 764,055 | 840,821 | 1,216,336 | 703,170 |
| 1.Payable to investment advisor | 47,052 | 51,268 | 58,280 | 46,286 | 52,437 |
| 2.Others | 519,001 | 712,787 | 782,541 | 1,170,050 | 650,733 |
| C.Total assets (C1 to C3) | 25,855,826 | 24,277,289 | 29,780,180 | 23,168,488 | 20,013,855 |
| 1.Cash \& bank balances | 1,847,173 | 2,279,109 | 1,615,183 | 1,000,154 | 2,171,164 |
| 2.Investments | 23,432,320 | 21,073,678 | 27,818,517 | 21,213,811 | 17,618,188 |
| 3.Others | 576,333 | 924,502 | 346,480 | 954,523 | 224,503 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 5,012,055 | 3,271,566 | 7,566,599 | 4,313,050 | 1,117,174 |
| a.Markup/interest income | 548,862 | 464,914 | 380,709 | 212,353 | 156,096 |
| b. Dividend income | 1,363,218 | 1,254,691 | 1,163,862 | 701,381 | 608,111 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 15,956 |
| d. Net gain on sale of investments | 920,399 | 412,914 | 1,153,462 | $(60,155)$ | 14,974 |
| e.Net unrealized gain/(loss) on investment | 461,407 | 413,257 | 2,607,760 | 1,125,739 | $(437,082)$ |
| f.Capital gain | 1,734,608 | 775,769 | 2,229,768 | 2,332,192 | 744,599 |
| g.Other income | $(16,439)$ | $(49,979)$ | 31,038 | 1,540 | 14,520 |
| E.Total expense (E1 to E5) | 691,772 | 691,852 | 917,661 | 751,211 | 652,783 |
| 1.Remuneration to management co-advisor | 505,178 | 441,906 | 474,336 | 392,132 | 377,651 |
| 2.Remuneration to trustees/custodians | 23,752 | 22,171 | 20,295 | 14,356 | 13,201 |
| 3.Brokerage-commission /fee | 8,794 | 83,701 | 114,816 | 2,775 | 2,018 |
| 4.Administrative and general expenses | 135,573 | 137,884 | 337,240 | 368,529 | 230,842 |
| 5.Other | 18,475 | 6,190 | $(29,026)$ | $(26,581)$ | 29,071 |
| F.Net income for the year (D1-E) | 4,320,283 | 2,579,714 | 6,648,938 | 3,561,839 | 464,391 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 2,003,867 | 1,874,328 | 1,658,021 | 882,798 | 824,723 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 1,105,290 | 2,738,830 | 1,674,424 | 3,043,711 | 3,720,884 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 61.85\% | 47.44\% | 79.59\% | 78.81\% | 31.59\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 1.43\% |
| 3.Return on revenue (ROR) (F/D1) | 86.20\% | 78.85\% | 87.87\% | 82.58\% | 41.57\% |
| 4.Return on assets (ROA) (F/C) | 16.71\% | 10.63\% | 22.33\% | 15.37\% | 2.32\% |
| 5.Management expenses (E1/E) | 73.03\% | 63.87\% | 51.69\% | 52.20\% | 57.85\% |
| 6. Net assets value per share (A1/G1) | 9.62 | 9.59 | 9.54 | 9.14 | 9.08 |
| 7.Earning per share (F/G1) | 2.16 | 1.38 | 4.01 | 4.03 | 0.56 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 7.14\% | 9.39\% | 5.42\% | 4.32\% | 10.85\% |
| 2.Total liabilities to total assets (B/C) | 2.19\% | 3.15\% | 2.82\% | 5.25\% | 3.51\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 74.56\% | 74.07\% | 53.12\% | 34.82\% | 37.41\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.26 | 1.06 | 0.25 | 0.85 | 8.01 |


| Golden Arrow Selected Stocks Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 767,225 | 763,012 | 761,813 | 1,666,697 | 1,744,806 |
| 1.Certificate holders equity | 760,492 | 760,492 | 760,492 | 760,492 | 760,492 |
| 2.Reserves | 6,733 | 2,520 | 1,321 | 500 | 500 |
| 3.Unappropriated profit/loss | 0 | 0 | 0 | 905,705 | 983,814 |
| 4.Others | 195,843 | 371,934 | 840,189 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 49,883 | 25,117 | 55,049 | 89,804 | 113,783 |
| 1.Payable to investment advisor | 2,161 | 1,824 | 2,722 | 3,872 | 7,540 |
| 2.Others | 47,722 | 23,293 | 52,327 | 85,932 | 106,243 |
| C.Total assets (C1 to C3) | 1,012,951 | 1,160,063 | 1,657,051 | 1,756,501 | 1,858,589 |
| 1.Cash \& bank balances | 10,047 | 14,569 | 34,468 | 53,271 | 107,418 |
| 2.Investments | 936,117 | 1,136,933 | 1,617,620 | 1,698,189 | 1,672,007 |
| 3.Others | 66,787 | 8,561 | 4,963 | 5,041 | 79,164 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 150,680 | 323,130 | 860,947 | 809,134 | 634,899 |
| a.Markup/interest income | 8,422 | 4,682 | 2,375 | 6,348 | 5,532 |
| b. Dividend income | 48,649 | 54,725 | 69,617 | 65,172 | 37,763 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 0 | 0 | 0 | 0 | 0 |
| e.Net unrealized gain/(loss) on investment | $(10,459)$ | 93,989 | 468,871 | 259,904 | 247,311 |
| f.Capital gain | 102,727 | 169,734 | 320,084 | 477,710 | 344,293 |
| g.Other income | 1,341 | 0 | 0 | 0 | 0 |
| E.Total expense (E1 to E5) | 27,349 | 32,965 | 58,076 | 74,386 | 70,076 |
| 1.Remuneration to management co-advisor | 19,661 | 18,157 | 26,342 | 35,031 | 33,618 |
| 2.Remuneration to trustees/custodians | 590 | 447 | 885 | 1,123 | 1,091 |
| 3.Brokerage-commission /fee | 598 | 1,994 | 4,297 | 902 | 1,037 |
| 4.Administrative and general expenses | 6,500 | 12,367 | 26,552 | 37,330 | 34,330 |
| 5.Other | 0 | 0 | 0 | 0 | 0 |
| F.Net income for the year (D1-E) | 123,331 | 290,165 | 802,871 | 734,748 | 564,823 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 152,098 | 152,098 | 152,098 | 152,098 | 152,098 |
| 2.Cash dividend | 15.00\% | 24.00\% | 42.00\% | 66.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 127,864 | 117,039 | 350,488 | 667,662 | 538,797 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 62.12\% | 81.62\% | 91.64\% | 91.16\% | 93.18\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 81.85\% | 89.80\% | 93.25\% | 90.81\% | 88.96\% |
| 4.Return on assets (ROA) (F/C) | 12.18\% | 25.01\% | 48.45\% | 41.83\% | 30.39\% |
| 5.Management expenses (E1/E) | 71.89\% | 55.08\% | 45.36\% | 47.09\% | 47.97\% |
| 6. Net assets value per share (A1/G1) | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 |
| 7.Earning per share (F/G1) | 0.81 | 1.91 | 5.28 | 4.83 | 3.71 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 0.99\% | 1.26\% | 2.08\% | 3.03\% | 5.78\% |
| 2.Total liabilities to total assets (B/C) | 4.92\% | 2.17\% | 3.32\% | 5.11\% | 6.12\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 75.08\% | 65.56\% | 45.89\% | 43.30\% | 40.92\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 1.04 | 0.40 | 0.44 | 0.91 | 0.95 |


| PICIC Growth Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 4,764,800 | 6,147,936 | 7,358,626 | 7,904,120 | 6,489,505 |
| 1.Certificate holders equity | 2,835,000 | 2,835,000 | 2,835,000 | 2,835,000 | 2,835,000 |
| 2.Reserves | 1,395,722 | 2,992,500 | 2,992,500 | 2,992,500 | 2,992,500 |
| 3.Unappropriated profit/loss | 534,078 | 320,436 | 1,531,126 | 2,076,620 | 662,005 |
| 4.Others | 2,992,500 | 1,089,638 | 3,390,801 | 4,962,010 | 4,953,097 |
| B.Total liabilities (B1 + B2) | 184,318 | 346,537 | 294,148 | 731,610 | 354,945 |
| 1.Payable to investment advisor | 12,929 | 13,993 | 20,784 | 24,876 | 21,934 |
| 2.Others | 171,389 | 332,544 | 273,364 | 706,734 | 333,011 |
| C.Total assets (C1 to C3) | 7,941,618 | 7,584,111 | 11,043,575 | 13,597,740 | 11,797,547 |
| 1.Cash \& bank balances | 453,731 | 276,495 | 175,873 | 106,613 | 627,797 |
| 2.Investments | 7,367,007 | 7,059,493 | 10,842,195 | 12,880,629 | 11,068,652 |
| 3.Others | 120,880 | 248,123 | 25,507 | 610,498 | 101,098 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 1,420,959 | 732,127 | 2,014,442 | 2,252,380 | 243,037 |
| a.Markup/interest income | 65,146 | 37,401 | 30,143 | 31,286 | 33,368 |
| b. Dividend income | 460,178 | 415,801 | 449,471 | 426,200 | 392,263 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 0 | 0 | 0 | 0 | 0 |
| e.Net unrealized gain/(loss) on investment | 44,791 | $(53,416)$ | 363,229 | 591,956 | $(445,205)$ |
| f.Capital gain | 850,844 | 332,341 | 1,171,599 | 1,202,938 | 262,611 |
| g.Other income | 0 | 0 | 0 | 0 | 0 |
| E.Total expense (E1 to E5) | 198,326 | 222,844 | 307,628 | 431,135 | 381,902 |
| 1.Remuneration to management co-advisor | 155,191 | 141,231 | 166,548 | 225,545 | 226,743 |
| 2.Remuneration to trustees/custodians | 5,255 | 4,906 | 5,546 | 7,014 | 7,044 |
| 3.Brokerage-commission /fee | 0 | 31,940 | 41,652 | 0 | 0 |
| 4.Administrative and general expenses | 33,501 | 50,686 | 124,231 | 228,657 | 141,845 |
| 5.Other | 4,379 | $(5,919)$ | $(30,349)$ | $(30,081)$ | 6,270 |
| F.Net income for the year (D1-E) | 1,222,633 | 509,283 | 1,706,814 | 1,821,245 | $(138,865)$ |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 283,500 | 283,500 | 283,500 | 283,500 | 283,500 |
| 2.Cash dividend | 38.00\% | 17.50\% | 45.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 560,007 | 539,800 | 389,874 | 1,192,332 | 1,782,614 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 63.03\% | 38.10\% | 76.19\% | 79.69\% | -75.13\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 86.04\% | 69.56\% | 84.73\% | 80.86\% | -57.14\% |
| 4.Return on assets (ROA) (F/C) | 15.40\% | 6.72\% | 15.46\% | 13.39\% | -1.18\% |
| 5.Management expenses (E1/E) | 78.25\% | 63.38\% | 54.14\% | 52.31\% | 59.37\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | 4.31 | 1.80 | 6.02 | 6.42 | -0.49 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 5.71\% | 3.65\% | 1.59\% | 0.78\% | 5.32\% |
| 2.Total liabilities to total assets (B/C) | 2.32\% | 4.57\% | 2.66\% | 5.38\% | 3.01\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 35.70\% | 37.38\% | 25.67\% | 20.85\% | 24.03\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.46 | 1.06 | 0.23 | 0.65 | -12.84 |


| PICIC Investment Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 2,072,994 | 2,942,654 | 3,595,845 | 3,915,794 | 3,209,869 |
| 1.Certificate holders equity | 2,841,250 | 2,841,250 | 2,841,250 | 2,841,250 | 2,841,250 |
| 2.Reserves | 225 | 984,913 | 984,913 | 984,913 | 984,913 |
| 3.Unappropriated profit/loss | $(768,481)$ | $(883,509)$ | $(230,318)$ | 89,631 | $(616,294)$ |
| 4.Others | 1,499,300 | 402,453 | 1,257,271 | 1,841,690 | 1,833,495 |
| B.Total liabilities (B1 + B2) | 120,220 | 196,823 | 171,439 | 366,338 | 195,064 |
| 1.Payable to investment advisor | 5,954 | 6,467 | 9,383 | 11,131 | 9,667 |
| 2.Others | 114,266 | 190,356 | 162,056 | 355,207 | 185,397 |
| C.Total assets (C1 to C3) | 3,692,514 | 3,541,930 | 5,024,555 | 6,123,822 | 5,238,428 |
| 1.Cash \& bank balances | 238,064 | 160,891 | 123,250 | 87,167 | 366,044 |
| 2.Investments | 3,376,328 | 3,267,605 | 4,886,824 | 5,720,675 | 4,832,231 |
| 3.Others | 78,122 | 113,434 | 14,481 | 315,980 | 40,153 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 709,473 | 347,065 | 1,026,485 | 1,149,650 | 95,136 |
| a.Markup/interest income | 36,871 | 21,276 | 18,160 | 19,066 | 18,566 |
| b. Dividend income | 216,046 | 197,514 | 217,662 | 202,092 | 178,063 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | 0 | 0 | 0 | 0 | 0 |
| e.Net unrealized gain/(loss) on investment | (389) | $(28,080)$ | 222,166 | 291,433 | $(239,188)$ |
| f.Capital gain | 456,945 | 156,355 | 568,497 | 637,059 | 137,695 |
| g.Other income | 0 | 0 | 0 | 0 | 0 |
| E.Total expense (E1 to E5) | 97,438 | 106,937 | 145,994 | 204,627 | 175,987 |
| 1.Remuneration to management co-advisor | 71,887 | 64,904 | 76,458 | 101,795 | 100,573 |
| 2.Remuneration to trustees/custodians | 3,032 | 2,822 | 3,167 | 3,929 | 3,886 |
| 3.Brokerage-commission /fee | 0 | 16,120 | 21,253 | 0 | 0 |
| 4.Administrative and general expenses | 17,736 | 13,507 | 47,631 | 97,293 | 51,508 |
| 5.Other | 4,783 | 9,584 | $(2,515)$ | 1,610 | 20,020 |
| F.Net income for the year (D1-E) | 612,035 | 240,128 | 880,491 | 945,023 | $(80,851)$ |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 284,125 | 284,125 | 284,125 | 284,125 | 284,125 |
| 2.Cash dividend | 20.00\% | 8.00\% | 22.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 401,816 | 274,992 | 187,021 | 582,576 | 898,290 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 64.35\% | 36.96\% | 77.03\% | 80.76\% | -106.68\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 86.27\% | 69.19\% | 85.78\% | 82.20\% | -84.98\% |
| 4.Return on assets (ROA) (F/C) | 16.58\% | 6.78\% | 17.52\% | 15.43\% | -1.54\% |
| 5.Management expenses (E1/E) | 73.78\% | 60.69\% | 52.37\% | 49.75\% | 57.15\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | 2.15 | 0.85 | 3.10 | 3.33 | -0.28 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 6.45\% | 4.54\% | 2.45\% | 1.42\% | 6.99\% |
| 2.Total liabilities to total assets (B/C) | 3.26\% | 5.56\% | 3.41\% | 5.98\% | 3.72\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 76.95\% | 80.22\% | 56.55\% | 46.40\% | 54.24\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 0.66 | 1.15 | 0.21 | 0.62 | -11.11 |


| Pak Oman Advantage Fund |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 1,136,053 | 1,142,894 | 1,119,364 | 1,125,724 | 1,039,000 |
| 1.Certificate holders equity | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | 136,053 | 142,894 | 119,364 | 125,724 | 39,000 |
| 4.Others | $(11,255)$ | $(1,222)$ | 39 | (544) | 0 |
| B.Total liabilities (B1 + B2) | 10,737 | 11,581 | 13,495 | 15,772 | 33,872 |
| 1.Payable to investment advisor | 2,773 | 1,349 | 1,455 | 1,534 | 9,357 |
| 2.Others | 7,964 | 10,232 | 12,040 | 14,238 | 24,515 |
| C.Total assets (C1 to C3) | 1,135,535 | 1,153,253 | 1,132,898 | 1,140,952 | 1,072,872 |
| 1.Cash \& bank balances | 347,618 | 368,179 | 199,125 | 736,294 | 1,069,903 |
| 2.Investments | 760,974 | 754,189 | 921,703 | 392,979 | 0 |
| 3.Others | 26,943 | 30,885 | 12,070 | 11,679 | 2,969 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 131,632 | 130,683 | 100,165 | 105,160 | 113,639 |
| a.Markup/interest income | 144,911 | 140,933 | 120,072 | 109,772 | 98,630 |
| b. Dividend income | 0 | 0 | 0 | 0 | 0 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 0 |
| d. Net gain on sale of investments | $(17,329)$ | (659) | 2,546 | (880) | 14,974 |
| e.Net unrealized gain/(loss) on investment | 4,050 | 1,432 | $(8,813)$ | $(3,801)$ | 0 |
| f.Capital gain | 0 | 0 | 0 | 0 | 0 |
| g.Other income | 0 | $(11,023)$ | $(13,640)$ | 69 | 35 |
| E.Total expense (E1 to E5) | 20,499 | 22,112 | 21,915 | 24,460 | 23,763 |
| 1.Remuneration to management co-advisor | 13,386 | 16,046 | 16,457 | 18,732 | 16,036 |
| 2.Remuneration to trustees/custodians | 1,332 | 1,361 | 1,380 | 1,372 | 1,150 |
| 3.Brokerage-commission /fee | 277 | 0 | 0 | 642 | 981 |
| 4.Administrative and general expenses | 3,265 | 2,433 | 2,436 | 1,824 | 2,815 |
| 5.Other | 2,239 | 2,272 | 1,642 | 1,890 | 2,781 |
| F.Net income for the year (D1-E) | 111,133 | 108,571 | 78,250 | 80,700 | 89,876 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| 2.Cash dividend | 10.17\% | 10.18\% | 7.43\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 133,975 | 122,275 | $(67,287)$ | 611,496 | 501,944 |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | -10.09\% | -7.84\% | -19.87\% | -4.39\% | 13.21\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Return on revenue (ROR) (F/D1) | 84.43\% | 83.08\% | 78.12\% | 76.74\% | 79.09\% |
| 4.Return on assets (ROA) (F/C) | 9.79\% | 9.41\% | 6.91\% | 7.07\% | 8.38\% |
| 5.Management expenses (E1/E) | 65.30\% | 72.57\% | 75.09\% | 76.58\% | 67.48\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | 1.11 | 1.09 | 0.78 | 0.81 | 0.90 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets ( $\mathrm{C} 1 / \mathrm{C}$ ) | 30.61\% | 31.93\% | 17.58\% | 64.53\% | 99.72\% |
| 2.Total liabilities to total assets (B/C) | 0.95\% | 1.00\% | 1.19\% | 1.38\% | 3.16\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 88.06\% | 86.71\% | 88.27\% | 87.65\% | 93.21\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | 1.21 | 1.13 | -0.86 | 7.58 | 5.58 |


| Tri-Star Mutual Fund Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 26,659 | 25,990 | 40,913 | 40,913 | 40,913 |
| 1.Certificate holders equity | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Unappropriated profit/loss | $(23,341)$ | $(24,010)$ | $(9,087)$ | $(9,087)$ | $(9,087)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 4,081 | 4,816 | 5,506 | 5,506 | 5,506 |
| 1.Payable to investment advisor | 2,551 | 3,389 | 3,939 | 3,939 | 3,939 |
| 2.Others | 1,530 | 1,427 | 1,567 | 1,567 | 1,567 |
| C.Total assets (C1 to C3) | 30,740 | 30,806 | 46,419 | 46,419 | 46,419 |
| 1.Cash \& bank balances | 7 | 5 | 2 | 2 | 2 |
| 2.Investments | 30,100 | 30,169 | 45,298 | 45,298 | 45,298 |
| 3.Others | 633 | 632 | 1,119 | 1,119 | 1,119 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Income (a to g) | 3,414 | 90 | 15,978 | 15,978 | 30,463 |
| a.Markup/interest income | 0 | 0 | 0 | 0 | 0 |
| b. Dividend income | 48 | 21 | 22 | 22 | 22 |
| c. Income from future transactions | 0 | 0 | 0 | 0 | 15,956 |
| d. Net gain on sale of investments | 0 | 0 | 0 | 0 | 0 |
| e.Net unrealized gain/(loss) on investment | 0 | 0 | 0 | 0 | 0 |
| f.Capital gain | 3,366 | 700 | 14,485 | 14,485 | 0 |
| g.Other income | 0 | (631) | 1,471 | 1,471 | 14,485 |
| E.Total expense (E1 to E5) | 766 | 759 | 1,055 | 1,055 | 1,055 |
| 1.Remuneration to management co-advisor | 532 | 521 | 681 | 681 | 681 |
| 2.Remuneration to trustees/custodians | 30 | 30 | 30 | 30 | 30 |
| 3.Brokerage-commission /fee | 45 | 0 | 0 | 0 | 0 |
| 4.Administrative and general expenses | 159 | 208 | 344 | 344 | 344 |
| 5.Other | 0 | 0 | 0 | 0 | 0 |
| F.Net income for the year (D1-E) | 2,648 | (669) | 14,923 | 14,923 | 29,408 |
| G.Other items |  |  |  |  |  |
| 1.No. of units (000) | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | (761) | (24) | (852) | (852) | (761) |
| H.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Gain ratio (D1c to D1g)/D1 | 98.59\% | 76.67\% | 99.86\% | 99.86\% | 99.93\% |
| 2.Trading income (D1c/D1) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 52.38\% |
| 3.Return on revenue (ROR) (F/D1) | 77.56\% | -743.33\% | 93.40\% | 93.40\% | 96.54\% |
| 4.Return on assets (ROA) (F/C) | 8.61\% | -2.17\% | 32.15\% | 32.15\% | 63.35\% |
| 5.Management expenses (E1/E) | 69.45\% | 68.64\% | 64.55\% | 64.55\% | 64.55\% |
| 6. Net assets value per share (A1/G1) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| 7.Earning per share (F/G1) | 0.53 | -0.13 | 2.98 | 2.98 | 5.88 |
| I.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& cash equivalent to total assets (C1/C) | 0.02\% | 0.02\% | 0.00\% | 0.00\% | 0.00\% |
| 2.Total liabilities to total assets (B/C) | 13.28\% | 15.63\% | 11.86\% | 11.86\% | 11.86\% |
| J.Capital /leverage ratios |  |  |  |  |  |
| Shareholders equity to total assets (A1/C) | 162.65\% | 162.31\% | 107.71\% | 107.71\% | 107.71\% |
| K.Cash flow ratio |  |  |  |  |  |
| Cash generated from operating activities to net income (G4/F) (time) | -0.29 | 0.04 | -0.06 | -0.06 | -0.03 |

## Modaraba Companies

## Performance at a Glance

Balance sheet size of modaraba companies expended during FY15. Total assets increased from Rs. 30.76 billion in FY14 to Rs. 30.99 billion in FY15 showing an increase of 0.74 percent over FY14. Total equity witnessed an increase of 5.51 percent in FY15 over FY14. Total liabilities of Modaraba companies however, decreased in FY15 by 5.25 percent or Rs. 0.83 billion when compared with the previous year. Profit before and after tax decreased by 3.01 percent and 3.75 percent respectively in FY15 over FY14.

## Analysis of Balance Sheet Components

Total assets and certificate holders' equity increased during FY15 whereas, total liabilities depicted a decrease when compared with the previous year. Total assets at Rs. 30.99 billion in FY15 increased from Rs. 30.76 billion in FY14 showing an increase of 0.74 percent .Total equity increased from Rs. 14.31 billion in FY14 to Rs. 15.10 billion in FY15 showing an increase of 5.51 percent. Reserves increased by 4.81 percent in FY15. In absolute terms, the amount of reserves increased from Rs. 5.79 billion in FY14 to Rs. 6.07 billion in FY15. Total certificate capital increased by 4.97 percent in FY15 over FY14. Long-term investments increased from Rs. 3.58 billion in FY14 to Rs. 4.01 billion in FY15.

## Profitability and Operating Efficiency

Gross revenue increased from Rs. 8.51 billion in FY14 to Rs. 8.56 billion in FY15 recording an increase of 0.57 percent. Similarly, operating expenses also witnessed an increase of 18.03 percent in FY15 over FY14. Operating profit of the Modaraba companies however decreased from Rs. 6.06 billion in FY14 to Rs. 5.66 billion in FY15 witnessing a decrease of 6.50 percent. Profit before tax decreased to Rs. 1.44 billion in FY15 as compared to Rs. 1.48 billion in FY14, recording a decrease of 3.01 percent.


Similarly, profit after tax also decreased from Rs. 1.46 billion in FY14 to Rs. 1.40 billion in FY15 registering a decrease of around 3.75 percent.

Return on assets (ROA), return on equity (ROE) and Return on capital employed (ROCE) witnessed decreases in FY15 over FY14. ROA decreased from 4.74 percent in FY14 to 4.53 percent in FY15. ROE decreased from 10.18 percent to 9.29 percent in FY15. ROCE also decreased from 6.97 percent to 6.63 percent in FY15 over FY14. Breakup value per certificate marginally increased from Rs. 13.47 per certificate in FY14 to Rs. 13.60 per certificate in FY15.


| Modaraba Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 12,306,106 | 12,770,878 | 13,750,933 | 14,308,329 | 14,376,605 |
| 1.Certificate capital | 8,746,249 | 8,896,249 | 9,642,839 | 9,617,956 | 9,562,208 |
| 2.Reserves | 4,751,287 | 5,143,449 | 5,191,334 | 5,790,671 | 5,736,309 |
| 3.Unappropriated profit | (1,191,430) | $(1,268,820)$ | $(1,083,240)$ | $(1,100,298)$ | $(921,912)$ |
| 4.Others | 113,520 | 642,613 | 330,761 | 661,189 | 927,654 |
| B.Total liabilities (B1 + B2) | 13,939,984 | 16,114,158 | 17,690,506 | 15,791,207 | 14,812,951 |
| 1.Current liabilities | 10,295,595 | 12,592,498 | 13,521,216 | 9,445,239 | 9,111,763 |
| 2.Non-current liabilities | 3,644,389 | 3,521,660 | 4,169,290 | 6,345,968 | 5,701,188 |
| C.Total assets (C1+C2) | 26,359,610 | 29,527,649 | 31,772,200 | 30,760,725 | 30,117,212 |
| 1.Current assets ( $a+b$ ) | 11,479,593 | 11,794,340 | 11,384,493 | 10,907,269 | 10,303,248 |
| a.Cash and banks balances | 1,177,701 | 1,447,510 | 2,401,376 | 1,925,675 | 2,025,602 |
| b. Other current assets | 10,301,892 | 10,346,830 | 8,983,117 | 8,981,594 | 8,277,646 |
| 2.Non-current assets ( $a+b+c$ ) | 14,880,017 | 17,733,309 | 20,387,707 | 19,853,456 | 19,813,964 |
| a.Fixed assets | 11,369,024 | 13,066,191 | 15,493,578 | 15,348,488 | 15,014,236 |
| b.Long-term investments | 2,270,505 | 3,349,497 | 3,794,939 | 3,581,776 | 3,989,797 |
| c.Other non-current assets | 1,240,488 | 1,317,621 | 1,099,190 | 923,192 | 809,931 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 5,938,195 | 6,832,210 | 7,531,123 | 7,963,549 | 7,622,227 |
| 2.Operating expenses | 1,317,325 | 1,708,412 | 2,122,549 | 2,497,917 | 2,954,462 |
| 3.Operating profit | 4,620,870 | 5,123,798 | 5,408,574 | 5,465,632 | 4,667,765 |
| 4.Modaraba co's management fees | 96,573 | 100,242 | 166,737 | 101,202 | 112,689 |
| 5.Profit/(loss) before taxation | 1,156,634 | 1,342,830 | 2,055,041 | 1,484,681 | 1,376,382 |
| 6.Profit/(loss) after taxation | 1,127,182 | 1,307,478 | 2,028,084 | 1,472,280 | 1,338,893 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 975,422 | 990,422 | 1,065,081 | 1,062,593 | 1,057,020 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 1,336,707 | 853,698 | 2,509,340 | 3,094,915 | 2,882,929 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 9.16\% | 10.24\% | 14.75\% | 10.29\% | 9.31\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 7.20\% | 7.93\% | 11.26\% | 6.97\% | 6.55\% |
| 3.Return on assets (ROA) (D6/C) | 4.28\% | 4.43\% | 6.38\% | 4.79\% | 4.45\% |
| 4.Return on revenue (D6/D1) | 18.98\% | 19.14\% | 26.93\% | 18.49\% | 17.57\% |
| 5.Operating expenses to net income (D2/D6) | 116.87\% | 130.66\% | 104.66\% | 169.66\% | 220.66\% |
| 6.Management expenses (D4/D2) | 7.33\% | 5.87\% | 7.86\% | 4.05\% | 3.81\% |
| 7.Earning Per Certificate (D6/E1) | 1.16 | 1.32 | 1.90 | 1.39 | 1.27 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.12 | 0.94 | 0.84 | 1.15 | 1.13 |
| 2.Total liabilities to total assets (B/C) (times) | 0.53 | 0.55 | 0.56 | 0.51 | 0.49 |
| 3.Long term investment to total assets (C2b/C) | 8.61\% | 11.34\% | 11.94\% | 11.64\% | 13.25\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 46.69\% | 43.25\% | 43.28\% | 46.51\% | 47.74\% |
| 2.Break up value per certificate (A/E1) | 12.62 | 12.89 | 12.91 | 13.47 | 13.60 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.19 | 0.65 | 1.24 | 2.10 | 2.15 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.13 | 0.07 | 0.19 | 0.33 | 0.32 |


| Allied Rental Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 1,212,946 | 1,572,838 | 2,128,998 | 2,679,195 | 2,959,682 |
| 1.Certificate capital | 600,000 | 750,000 | 975,000 | 1,218,750 | 1,462,500 |
| 2.Reserves | 461,075 | 560,471 | 801,403 | 1,078,381 | 1,179,593 |
| 3.Unappropriated profit | 151,871 | 262,367 | 352,595 | 382,064 | 317,589 |
| 4.Others | 90,000 | 90,000 | 225,000 | 439,500 | 744,188 |
| B.Total liabilities (B1 + B2) | 807,850 | 1,048,232 | 2,085,579 | 2,237,942 | 2,230,114 |
| 1.Current liabilities | 658,070 | 644,908 | 1,353,271 | 1,255,521 | 1,390,011 |
| 2.Non-current liabilities | 149,780 | 403,324 | 732,308 | 982,421 | 840,103 |
| C.Total assets (C1+C2) | 2,110,796 | 2,711,070 | 4,439,577 | 5,356,637 | 5,933,984 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 228,460 | 352,993 | 587,197 | 476,507 | 670,911 |
| a.Cash and banks balances | 61,489 | 82,612 | 205,049 | 48,027 | 74,507 |
| b. Other current assets | 166,971 | 270,381 | 382,148 | 428,480 | 596,404 |
| 2.Non-current assets ( $a+b+c$ ) | 1,882,336 | 2,358,077 | 3,852,380 | 4,880,130 | 5,263,073 |
| a.Fixed assets | 1,799,334 | 2,187,223 | 3,729,891 | 4,709,887 | 5,178,218 |
| b.Long-term investments | 62,051 | 54,607 | 0 | 0 | 0 |
| c.Other non-current assets | 20,951 | 116,247 | 122,489 | 170,243 | 84,855 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 1,033,739 | 1,543,919 | 2,139,199 | 2,542,211 | 2,699,426 |
| 2.Operating expenses | 654,912 | 948,701 | 1,331,441 | 1,669,589 | 1,987,050 |
| 3.Operating profit | 378,827 | 595,218 | 807,758 | 872,622 | 712,376 |
| 4.Modaraba co's management fees | 7,392 | 4,988 | 6,319 | 6,515 | 10,088 |
| 5.Profit/(loss) before taxation | 288,294 | 498,792 | 631,864 | 651,455 | 403,529 |
| 6.Profit/(loss) after taxation | 288,294 | 498,792 | 631,864 | 651,455 | 403,529 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 60,000 | 75,000 | 97,500 | 121,875 | 146,250 |
| 2.Cash dividend | 23.00\% | 30.00\% | 30.00\% | 30.00\% | 20.00\% |
| 3.Stock dividend/bonus shares | 25.00\% | 10.00\% | 5.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 868,757 | 594,884 | 1,306,133 | 759,483 | 1,027,846 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 23.77\% | 31.71\% | 29.68\% | 24.32\% | 13.63\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 19.85\% | 24.14\% | 20.47\% | 15.88\% | 8.88\% |
| 3.Return on assets (ROA) (D6/C) | 13.66\% | 18.40\% | 14.23\% | 12.16\% | 6.80\% |
| 4.Return on revenue (D6/D1) | 27.89\% | 32.31\% | 29.54\% | 25.63\% | 14.95\% |
| 5.Operating expenses to net income (D2/D6) | 227.17\% | 190.20\% | 210.72\% | 256.29\% | 492.42\% |
| 6.Management expenses (D4/D2) | 1.13\% | 0.53\% | 0.47\% | 0.39\% | 0.51\% |
| 7.Earning Per Certificate (D6/E1) | 4.80 | 6.65 | 6.48 | 5.35 | 2.76 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.35 | 0.55 | 0.43 | 0.38 | 0.48 |
| 2.Total liabilities to total assets (B/C) (times) | 0.38 | 0.39 | 0.47 | 0.42 | 0.38 |
| 3.Long term investment to total assets (C2b/C) | 2.94\% | 2.01\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 57.46\% | 58.02\% | 47.95\% | 50.02\% | 49.88\% |
| 2.Break up value per certificate (A/E1) | 20.22 | 20.97 | 21.84 | 21.98 | 20.24 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 3.01 | 1.19 | 2.07 | 1.17 | 2.55 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.32 | 0.92 | 0.97 | 0.60 | 0.74 |


| B.F. Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 111,953 | 106,988 | 105,226 | 109,663 | 118,779 |
| 1.Certificate capital | 75,152 | 75,152 | 75,152 | 75,152 | 75,152 |
| 2.Reserves | 23,354 | 25,856 | 30,074 | 34,511 | 43,627 |
| 3.Unappropriated profit | 13,447 | 5,980 | 0 | 0 | 0 |
| 4.Others | 15,552 | 8,340 | 17,746 | 24,658 | 29,754 |
| B.Total liabilities (B1 + B2) | 5,959 | 5,387 | 5,535 | 2,218 | 3,190 |
| 1.Current liabilities | 2,930 | 2,329 | 4,993 | 2,218 | 3,190 |
| 2.Non-current liabilities | 3,029 | 3,058 | 542 | 0 | 0 |
| C.Total assets (C1+C2) | 133,464 | 120,715 | 128,507 | 136,539 | 151,723 |
| 1.Current assets ( $a+b$ ) | 118,469 | 111,033 | 124,727 | 136,337 | 151,553 |
| a.Cash and banks balances | 17,645 | 11,958 | 3,813 | 46,428 | 24,153 |
| b.Other current assets | 100,824 | 99,075 | 120,914 | 89,909 | 127,400 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 14,995 | 9,682 | 3,780 | 202 | 170 |
| a.Fixed assets | 14,955 | 9,642 | 3,740 | 162 | 130 |
| b.Long-term investments | 40 | 40 | 40 | 40 | 40 |
| c.Other non-current assets | 0 | 0 | 0 | 0 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 29,489 | 16,006 | 12,436 | 12,223 | 15,380 |
| 2.Operating expenses | 2,955 | 3,532 | 4,138 | 5,486 | 4,817 |
| 3.Operating profit | 26,534 | 12,474 | 8,298 | 6,737 | 10,563 |
| 4.Modaraba co's management fees | 2,263 | 731 | 252 | 590 | 1,056 |
| 5.Profit/(loss) before taxation | 20,369 | 6,583 | 2,226 | 5,203 | 9,316 |
| 6.Profit/(loss) after taxation | 17,491 | 6,307 | 1,995 | 4,437 | 9,116 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 7,515 | 7,515 | 7,515 | 7,515 | 7,515 |
| 2.Cash dividend | 15.00\% | 5.00\% | 0.00\% | 0.00\% | 0.07\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 9,767 | 10,214 | $(10,243)$ | 40,529 | $(10,733)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 15.62\% | 5.90\% | 1.90\% | 4.05\% | 7.67\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 15.60\% | 5.56\% | 1.80\% | 3.87\% | 6.27\% |
| 3.Return on assets (ROA) (D6/C) | 13.11\% | 5.22\% | 1.55\% | 3.25\% | 6.01\% |
| 4.Return on revenue (D6/D1) | 59.31\% | 39.40\% | 16.04\% | 36.30\% | 59.27\% |
| 5.Operating expenses to net income (D2/D6) | 16.89\% | 56.00\% | 207.42\% | 123.64\% | 52.84\% |
| 6.Management expenses (D4/D2) | 76.58\% | 20.70\% | 6.09\% | 10.75\% | 21.92\% |
| 7.Earning Per Certificate (D6/E1) | 2.33 | 0.84 | 0.27 | 0.59 | 1.21 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 40.43 | 47.67 | 24.98 | 61.47 | 47.51 |
| 2.Total liabilities to total assets (B/C) (times) | 0.04 | 0.04 | 0.04 | 0.02 | 0.02 |
| 3.Long term investment to total assets (C2b/C) | 0.03\% | 0.03\% | 0.03\% | 0.03\% | 0.03\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 83.88\% | 88.63\% | 81.88\% | 80.32\% | 78.29\% |
| 2.Break up value per certificate (A/E1) | 14.90 | 14.24 | 14.00 | 14.59 | 15.81 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.56 | 1.62 | -5.13 | 9.13 | -1.18 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 3.33 | 4.39 | -2.05 | 18.27 | $-3.36$ |


| B.R.R. Guardian Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 703,731 | 713,402 | 752,763 | 770,017 | 821,517 |
| 1.Certificate capital | 780,462 | 780,462 | 780,462 | 780,462 | 780,462 |
| 2.Reserves | 565,374 | 523,824 | 550,351 | 570,987 | 606,102 |
| 3.Unappropriated profit | $(642,105)$ | $(590,884)$ | $(578,050)$ | $(581,432)$ | $(565,047)$ |
| 4.Others | 28,952 | 59,403 | 49,298 | 84,280 | 169,616 |
| B.Total liabilities (B1 + B2) | 2,234,116 | 2,270,746 | 2,209,592 | 1,451,511 | 1,215,290 |
| 1.Current liabilities | 1,085,777 | 1,323,147 | 1,018,885 | 942,029 | 1,002,524 |
| 2.Non-current liabilities | 1,148,339 | 947,599 | 1,190,707 | 509,482 | 212,766 |
| C.Total assets (C1+C2) | 2,966,799 | 3,043,551 | 3,011,653 | 2,305,808 | 2,206,423 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 1,180,460 | 1,209,091 | 1,235,925 | 675,155 | 814,786 |
| a.Cash and banks balances | 121,699 | 231,630 | 395,169 | 69,501 | 35,268 |
| b.Other current assets | 1,058,761 | 977,461 | 840,756 | 605,654 | 779,518 |
| 2.Non-current assets ( $a+b+c$ ) | 1,786,339 | 1,834,460 | 1,775,728 | 1,630,653 | 1,391,637 |
| a.Fixed assets | 578,976 | 183,568 | 207,926 | 259,956 | 217,136 |
| b.Long-term investments | 662,676 | 1,204,702 | 1,234,272 | 1,241,610 | 1,156,009 |
| c.Other non-current assets | 544,687 | 446,190 | 333,530 | 129,087 | 18,492 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 614,992 | 418,193 | 402,508 | 327,752 | 360,831 |
| 2.Operating expenses | 109,303 | 109,743 | 100,646 | 103,892 | 136,885 |
| 3.Operating profit | 505,689 | 308,450 | 301,862 | 223,860 | 223,946 |
| 4.Modaraba co's management fees | 4,728 | 3,369 | 6,165 | 4,784 | 8,107 |
| 5.Profit/(loss) before taxation | 41,703 | 29,182 | 53,410 | 41,448 | 70,231 |
| 6.Profit/(loss) after taxation | 41,703 | 29,182 | 53,410 | 41,448 | 70,231 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 78,046 | 78,046 | 78,046 | 78,046 | 78,046 |
| 2.Cash dividend | 2.50\% | 1.80\% | 3.10\% | 0.02\% | 0.04\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 321,609 | 285,403 | 191,797 | 229,802 | 54,356 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 5.93\% | 4.09\% | 7.10\% | 5.38\% | 8.55\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 2.22\% | 1.70\% | 2.68\% | 3.04\% | 5.83\% |
| 3.Return on assets (ROA) (D6/C) | 1.41\% | 0.96\% | 1.77\% | 1.80\% | 3.18\% |
| 4.Return on revenue (D6/D1) | 6.78\% | 6.98\% | 13.27\% | 12.65\% | 19.46\% |
| 5.Operating expenses to net income (D2/D6) | 262.10\% | 376.06\% | 188.44\% | 250.66\% | 194.91\% |
| 6.Management expenses (D4/D2) | 4.33\% | 3.07\% | 6.13\% | 4.60\% | 5.92\% |
| 7.Earning Per Certificate (D6/E1) | 0.53 | 0.37 | 0.68 | 0.53 | 0.90 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.09 | 0.91 | 1.21 | 0.72 | 0.81 |
| 2.Total liabilities to total assets (B/C) (times) | 0.75 | 0.75 | 0.73 | 0.63 | 0.55 |
| 3.Long term investment to total assets (C2b/C) | 22.34\% | 39.58\% | 40.98\% | 53.85\% | 52.39\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 23.72\% | 23.44\% | 25.00\% | 33.39\% | 37.23\% |
| 2.Break up value per certificate (A/E1) | 9.02 | 9.14 | 9.65 | 9.87 | 10.53 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 7.71 | 9.78 | 3.59 | 5.54 | 0.77 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.30 | 0.22 | 0.19 | 0.24 | 0.05 |


| Crescent Standard Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 118,552 | 122,143 | 124,987 | 127,916 | 117,776 |
| 1.Certificate capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 10,463 | 13,363 | 15,874 | 18,470 | 18,470 |
| 3.Unappropriated profit | $(91,911)$ | $(91,220)$ | $(90,887)$ | $(90,554)$ | $(100,694)$ |
| 4.Others | $(1,001)$ | 18 | (216) | (135) | (141) |
| B.Total liabilities (B1 + B2) | 30,688 | 35,759 | 35,804 | 16,312 | 21,344 |
| 1.Current liabilities | 24,510 | 26,032 | 29,470 | 9,531 | 5,172 |
| 2.Non-current liabilities | 6,178 | 9,727 | 6,334 | 6,781 | 16,172 |
| C.Total assets (C1+C2) | 148,239 | 157,920 | 160,575 | 144,093 | 138,979 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 96,730 | 101,137 | 114,374 | 93,140 | 68,300 |
| a.Cash and banks balances | 20,645 | 34,244 | 59,447 | 21,670 | 12,982 |
| b.Other current assets | 76,085 | 66,893 | 54,927 | 71,470 | 55,318 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 51,509 | 56,783 | 46,201 | 50,953 | 70,679 |
| a.Fixed assets | 25,864 | 35,096 | 27,286 | 50,953 | 65,552 |
| b.Long-term investments | 25,645 | 21,687 | 18,915 | 0 | 0 |
| c.Other non-current assets | 0 | 0 | 0 | 0 | 5,127 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 23,983 | 23,768 | 27,304 | 49,144 | 30,685 |
| 2.Operating expenses | 5,242 | 5,494 | 7,320 | 7,320 | 6,870 |
| 3.Operating profit | 18,741 | 18,274 | 19,984 | 41,824 | 23,815 |
| 4.Modaraba co's management fees | 570 | 692 | 675 | 684 | 0 |
| 5.Profit/(loss) before taxation | 5,026 | 5,991 | 5,845 | 5,929 | $(7,140)$ |
| 6.Profit/(loss) after taxation | 5,026 | 5,991 | 5,845 | 5,929 | $(7,140)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 1.20\% | 1.50\% | 1.50\% | 0.02\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 6,683 | 27,467 | 11,062 | 6,254 | 11,811 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 4.24\% | 4.90\% | 4.68\% | 4.64\% | -6.06\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 4.06\% | 4.54\% | 4.46\% | 4.41\% | -5.34\% |
| 3.Return on assets (ROA) (D6/C) | 3.39\% | 3.79\% | 3.64\% | 4.11\% | -5.14\% |
| 4.Return on revenue (D6/D1) | 20.96\% | 25.21\% | 21.41\% | 12.06\% | -23.27\% |
| 5.Operating expenses to net income (D2/D6) | 104.30\% | 91.70\% | 125.24\% | 123.46\% | -96.22\% |
| 6.Management expenses (D4/D2) | 10.87\% | 12.60\% | 9.22\% | 9.34\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 0.25 | 0.30 | 0.29 | 0.30 | -0.36 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 3.95 | 3.89 | 3.88 | 9.77 | 13.21 |
| 2.Total liabilities to total assets (B/C) (times) | 0.21 | 0.23 | 0.22 | 0.11 | 0.15 |
| 3.Long term investment to total assets (C2b/C) | 17.30\% | 13.73\% | 11.78\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 79.97\% | 77.34\% | 77.84\% | 88.77\% | 84.74\% |
| 2.Break up value per certificate (A/E1) | 5.93 | 6.11 | 6.25 | 6.40 | 5.89 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.33 | 4.58 | 1.89 | 1.05 | -1.65 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.27 | 1.06 | 0.38 | 0.66 | 2.28 |


| First Al-Noor Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 328,213 | 329,985 | 323,902 | 335,023 | 305,070 |
| 1.Certificate capital | 210,000 | 210,000 | 210,000 | 210,000 | 210,000 |
| 2.Reserves | 96,334 | 100,977 | 103,177 | 107,456 | 107,956 |
| 3.Unappropriated profit | 21,879 | 19,008 | 10,725 | 17,567 | $(12,886)$ |
| 4.Others | $(2,073)$ | $(1,326)$ | $(1,245)$ | $(1,626)$ | 468 |
| B.Total liabilities (B1 + B2) | 23,293 | 25,638 | 36,825 | 42,690 | 53,496 |
| 1.Current liabilities | 17,560 | 17,730 | 20,569 | 20,599 | 23,340 |
| 2.Non-current liabilities | 5,733 | 7,908 | 16,256 | 22,091 | 30,156 |
| C.Total assets (C1+C2) | 349,433 | 354,297 | 359,482 | 376,087 | 359,034 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 264,975 | 264,613 | 269,694 | 259,597 | 203,968 |
| a.Cash and banks balances | 10,284 | 15,728 | 29,308 | 22,150 | 42,319 |
| b. Other current assets | 254,691 | 248,885 | 240,386 | 237,447 | 161,649 |
| 2.Non-current assets ( $a+b+c$ ) | 84,458 | 89,684 | 89,788 | 116,490 | 155,066 |
| a.Fixed assets | 34,944 | 65,809 | 76,526 | 97,281 | 119,628 |
| b.Long-term investments | 20,767 | 20,021 | 9,423 | 15,369 | 31,591 |
| c.Other non-current assets | 28,747 | 3,854 | 3,839 | 3,840 | 3,847 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 45,015 | 39,647 | 34,575 | 42,078 | 6,365 |
| 2.Operating expenses | 19,473 | 17,186 | 25,561 | 25,437 | 28,108 |
| 3.Operating profit | 25,542 | 22,461 | 9,014 | 16,641 | $(21,743)$ |
| 4.Modaraba co's management fees | 3,405 | 2,168 | 1,265 | 2,432 | 0 |
| 5.Profit/(loss) before taxation | 30,047 | 19,131 | 11,162 | 21,450 | $(14,359)$ |
| 6.Profit/(loss) after taxation | 29,892 | 18,219 | 10,996 | 21,399 | $(14,533)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 21,000 | 21,000 | 21,000 | 21,000 | 21,000 |
| 2.Cash dividend | 8.00\% | 8.00\% | 5.00\% | 0.08\% | 0.05\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 53,269 | 106,311 | $(66,190)$ | 47,757 | 124,134 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 9.11\% | 5.52\% | 3.39\% | 6.39\% | -4.76\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 9.05\% | 5.68\% | 3.29\% | 6.03\% | -4.28\% |
| 3.Return on assets (ROA) (D6/C) | 8.55\% | 5.14\% | 3.06\% | 5.69\% | -4.05\% |
| 4.Return on revenue (D6/D1) | 66.40\% | 45.95\% | 31.80\% | 50.86\% | -228.33\% |
| 5.Operating expenses to net income (D2/D6) | 65.14\% | 94.33\% | 232.46\% | 118.87\% | -193.41\% |
| 6.Management expenses (D4/D2) | 17.49\% | 12.61\% | 4.95\% | 9.56\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 1.42 | 0.87 | 0.52 | 1.02 | -0.69 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 15.09 | 14.92 | 13.11 | 12.60 | 8.74 |
| 2.Total liabilities to total assets (B/C) (times) | 0.07 | 0.07 | 0.10 | 0.11 | 0.15 |
| 3.Long term investment to total assets (C2b/C) | 5.94\% | 5.65\% | 2.62\% | 4.09\% | 8.80\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 93.93\% | 93.14\% | 90.10\% | 89.08\% | 84.97\% |
| 2.Break up value per certificate (A/E1) | 15.63 | 15.71 | 15.42 | 15.95 | 14.53 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.78 | 5.84 | -6.02 | 2.23 | -8.54 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 3.03 | 6.00 | -3.22 | 2.32 | 5.32 |


| First Elite Capital Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 124,042 | 127,543 | 132,752 | 138,155 | 142,186 |
| 1.Certificate capital | 113,400 | 113,400 | 113,400 | 113,400 | 113,400 |
| 2.Reserves | 10,642 | 14,143 | 19,352 | 24,755 | 28,786 |
| 3.Unappropriated profit | 0 | 0 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 44,098 | 59,269 | 60,723 | 57,958 | 61,155 |
| 1.Current liabilities | 9,358 | 15,502 | 19,252 | 22,442 | 27,500 |
| 2.Non-current liabilities | 34,740 | 43,767 | 41,471 | 35,516 | 33,655 |
| C.Total assets (C1+C2) | 168,140 | 186,812 | 193,475 | 196,113 | 203,341 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 59,789 | 55,774 | 74,245 | 88,872 | 99,516 |
| a.Cash and banks balances | 16,825 | 13,630 | 24,481 | 52,219 | 13,414 |
| b.Other current assets | 42,964 | 42,144 | 49,764 | 36,653 | 86,102 |
| 2.Non-current assets ( $a+b+c$ ) | 108,351 | 131,038 | 119,230 | 107,241 | 103,825 |
| a.Fixed assets | 96,077 | 120,619 | 119,230 | 107,241 | 103,825 |
| b.Long-term investments | 12,274 | 10,419 | 0 | 0 | 0 |
| c.Other non-current assets | - | 0 | 0 | 0 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 53,703 | 59,346 | 61,784 | 62,539 | 58,554 |
| 2.Operating expenses | 15,048 | 16,829 | 17,700 | 17,055 | 16,686 |
| 3.Operating profit | 38,655 | 42,517 | 44,084 | 45,484 | 41,868 |
| 4.Modaraba co's management fees | 979 | 1,003 | 1,004 | 1,008 | 954 |
| 5.Profit/(loss) before taxation | 8,812 | 9,023 | 9,049 | 9,074 | 8,583 |
| 6.Profit/(loss) after taxation | 8,812 | 9,023 | 9,049 | 9,074 | 8,583 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 11,340 | 11,340 | 11,340 | 11,340 | 11,340 |
| 2.Cash dividend | 5.50\% | 5.50\% | 5.50\% | 0.06\% | 0.06\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 9,187 | $(3,142)$ | 5,158 | 26,500 | $(38,911)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 7.10\% | 7.07\% | 6.82\% | 6.57\% | 6.04\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 5.55\% | 5.27\% | 5.19\% | 5.22\% | 4.88\% |
| 3.Return on assets (ROA) (D6/C) | 5.24\% | 4.83\% | 4.68\% | 4.63\% | 4.22\% |
| 4.Return on revenue (D6/D1) | 16.41\% | 15.20\% | 14.65\% | 14.51\% | 14.66\% |
| 5.Operating expenses to net income (D2/D6) | 170.77\% | 186.51\% | 195.60\% | 187.95\% | 194.41\% |
| 6.Management expenses (D4/D2) | 6.51\% | 5.96\% | 5.67\% | 5.91\% | 5.72\% |
| 7.Earning Per Certificate (D6/E1) | 0.78 | 0.80 | 0.80 | 0.80 | 0.76 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 6.39 | 3.60 | 3.86 | 3.96 | 3.62 |
| 2.Total liabilities to total assets (B/C) (times) | 0.26 | 0.32 | 0.31 | 0.30 | 0.30 |
| 3.Long term investment to total assets (C2b/C) | 7.30\% | 5.58\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 73.77\% | 68.27\% | 68.61\% | 70.45\% | 69.92\% |
| 2.Break up value per certificate (A/E1) | 10.94 | 11.25 | 11.71 | 12.18 | 12.54 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.04 | -0.35 | 0.57 | 2.92 | -4.53 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.98 | -0.20 | 0.27 | 1.18 | -1.41 |


| First Equity Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 562,818 | 563,086 | 627,508 | 646,765 | 630,754 |
| 1.Certificate capital | 524,400 | 524,400 | 524,400 | 524,400 | 524,400 |
| 2.Reserves | 75,156 | 81,834 | 110,003 | 134,700 | 126,433 |
| 3.Unappropriated profit | $(36,738)$ | $(43,148)$ | $(6,895)$ | $(12,335)$ | $(20,079)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 50,839 | 40,472 | 34,234 | 39,580 | 54,849 |
| 1.Current liabilities | 49,232 | 38,640 | 32,142 | 37,824 | 51,994 |
| 2.Non-current liabilities | 1,607 | 1,832 | 2,092 | 1,756 | 2,855 |
| C.Total assets (C1+C2) | 613,657 | 603,558 | 661,742 | 686,345 | 685,603 |
| 1.Current assets ( $a+b$ ) | 257,776 | 247,616 | 286,639 | 321,448 | 319,558 |
| a.Cash and banks balances | 57,258 | 33,785 | 49,575 | 9,889 | 20,285 |
| b. Other current assets | 200,518 | 213,831 | 237,064 | 311,559 | 299,273 |
| 2.Non-current assets (a+b+c) | 355,881 | 355,942 | 375,103 | 364,897 | 366,045 |
| a.Fixed assets | 18,580 | 19,132 | 38,234 | 34,778 | 34,426 |
| b.Long-term investments | 280,390 | 280,099 | 333,210 | 324,388 | 326,008 |
| c.Other non-current assets | 56,911 | 56,711 | 3,659 | 5,731 | 5,611 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 17,888 | 29,668 | 16,621 | 46,224 | 34,252 |
| 2.Operating expenses | 16,551 | 17,283 | 25,320 | 18,431 | 21,541 |
| 3.Operating profit | 1,337 | 12,385 | $(8,699)$ | 27,793 | 12,711 |
| 4.Modaraba co's management fees | 0 | 989 | 0 | 2,851 | 1,314 |
| 5.Profit/(loss) before taxation | 240 | 8,905 | 28,393 | 24,696 | 11,399 |
| 6.Profit/(loss) after taxation | 180 | 6,678 | 28,393 | 24,696 | 11,399 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 52,440 | 52,440 | 52,440 | 52,440 | 52,440 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.04\% | 0.02\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 17,511 | $(5,204)$ | $(19,438)$ | 21,233 | 6,716 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 0.03\% | 1.19\% | 4.52\% | 3.82\% | 1.81\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 0.04\% | 1.58\% | 4.51\% | 3.81\% | 1.80\% |
| 3.Return on assets (ROA) (D6/C) | 0.03\% | 1.11\% | 4.29\% | 3.60\% | 1.66\% |
| 4.Return on revenue (D6/D1) | 1.01\% | 22.51\% | 170.83\% | 53.43\% | 33.28\% |
| 5.Operating expenses to net income (D2/D6) | 9,195.00\% | 258.81\% | 89.18\% | 74.63\% | 188.97\% |
| 6.Management expenses (D4/D2) | 0.00\% | 5.72\% | 0.00\% | 15.47\% | 6.10\% |
| 7.Earning Per Certificate (D6/E1) | 0.00 | 0.13 | 0.54 | 0.47 | 0.22 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 5.24 | 6.41 | 8.92 | 8.50 | 6.15 |
| 2.Total liabilities to total assets (B/C) (times) | 0.08 | 0.07 | 0.05 | 0.06 | 0.08 |
| 3.Long term investment to total assets (C2b/C) | 45.69\% | 46.41\% | 50.35\% | 47.26\% | 47.55\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 91.72\% | 93.29\% | 94.83\% | 94.23\% | 92.00\% |
| 2.Break up value per certificate (A/E1) | 10.73 | 10.74 | 11.97 | 12.33 | 12.03 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 97.28 | -0.78 | -0.68 | 0.86 | 0.59 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.36 | -0.13 | -0.60 | 0.56 | 0.13 |


| First Fidelity Leasing Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 335,186 | 353,142 | 344,986 | 348,844 | 341,610 |
| 1.Certificate capital | 264,138 | 264,138 | 264,138 | 264,138 | 264,138 |
| 2.Reserves | 75,297 | 89,004 | 80,848 | 84,706 | 77,472 |
| 3.Unappropriated profit | $(4,249)$ | 0 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 40,043 | 67,797 | 29,295 | 26,957 | 25,573 |
| 1.Current liabilities | 30,428 | 60,205 | 23,288 | 19,301 | 20,041 |
| 2.Non-current liabilities | 9,615 | 7,592 | 6,007 | 7,656 | 5,532 |
| C.Total assets (C1+C2) | 375,229 | 420,939 | 374,281 | 375,801 | 367,183 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 136,244 | 149,923 | 113,808 | 111,099 | 110,973 |
| a.Cash and banks balances | 16,490 | 11,724 | 25,717 | 10,170 | 400 |
| b. Other current assets | 119,754 | 138,199 | 88,091 | 100,929 | 110,573 |
| 2.Non-current assets (a+b+c) | 238,985 | 271,016 | 260,473 | 264,702 | 256,210 |
| a.Fixed assets | 52,549 | 249,357 | 242,606 | 250,528 | 242,322 |
| b.Long-term investments | 106,403 | 0 | 5,750 | 5,750 | 5,750 |
| c.Other non-current assets | 80,033 | 21,659 | 12,117 | 8,424 | 8,138 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 71,466 | 45,368 | 21,898 | 40,719 | 11,571 |
| 2.Operating expenses | 20,746 | 17,933 | 20,239 | 18,092 | 16,504 |
| 3.Operating profit | 50,720 | 27,435 | 1,659 | 22,627 | $(4,933)$ |
| 4.Modaraba co's management fees | 984 | 2,018 | 0 | 0 | 0 |
| 5.Profit/(loss) before taxation | 8,680 | 18,166 | 7,186 | 3,789 | $(7,304)$ |
| 6.Profit/(loss) after taxation | 8,680 | 16,970 | 7,186 | 3,765 | $(7,301)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 26,413 | 26,413 | 26,413 | 26,413 | 26,414 |
| 2.Cash dividend | 0.00\% | 5.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(45,926)$ | $(7,849)$ | 12,500 | $(35,186)$ | $(9,702)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 2.59\% | 4.81\% | 2.08\% | 1.08\% | -2.14\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 2.52\% | 5.04\% | 2.05\% | 1.06\% | -2.10\% |
| 3.Return on assets (ROA) (D6/C) | 2.31\% | 4.03\% | 1.92\% | 1.00\% | -1.99\% |
| 4.Return on revenue (D6/D1) | 12.15\% | 37.41\% | 32.82\% | 9.25\% | -63.10\% |
| 5.Operating expenses to net income (D2/D6) | 239.01\% | 105.67\% | 281.64\% | 480.53\% | -226.05\% |
| 6.Management expenses (D4/D2) | 4.74\% | 11.25\% | 0.00\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 0.33 | 0.64 | 0.27 | 0.14 | -0.28 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 4.48 | 2.49 | 4.89 | 5.76 | 5.54 |
| 2.Total liabilities to total assets (B/C) (times) | 0.11 | 0.16 | 0.08 | 0.07 | 0.07 |
| 3.Long term investment to total assets (C2b/C) | 28.36\% | 0.00\% | 1.54\% | 1.53\% | 1.57\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 89.33\% | 83.89\% | 92.17\% | 92.83\% | 93.04\% |
| 2.Break up value per certificate (A/E1) | 12.69 | 13.37 | 13.06 | 13.21 | 12.93 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -5.29 | -0.46 | 1.74 | -9.35 | 1.33 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -1.51 | -0.13 | 0.54 | -1.82 | -0.48 |


| First Habib Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 3,059,624 | 3,126,493 | 3,052,852 | 3,208,619 | 3,256,855 |
| 1.Certificate capital | 1,008,000 | 1,008,000 | 1,008,000 | 1,008,000 | 1,008,000 |
| 2.Reserves | 1,825,693 | 1,907,997 | 2,044,852 | 2,200,619 | 2,248,855 |
| 3.Unappropriated profit | 225,931 | 210,496 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 1,015,590 | 1,439,003 | 1,666,435 | 2,184,376 | 3,136,436 |
| 1.Current liabilities | 820,814 | 1,229,924 | 1,401,497 | 1,894,271 | 2,793,135 |
| 2.Non-current liabilities | 194,776 | 209,079 | 264,938 | 290,105 | 343,301 |
| C.Total assets (C1+C2) | 4,075,214 | 4,565,496 | 4,719,287 | 5,392,995 | 6,393,291 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 1,531,467 | 1,818,590 | 1,404,852 | 1,893,900 | 2,281,279 |
| a.Cash and banks balances | 111,528 | 122,394 | 130,640 | 371,132 | 487,513 |
| b. Other current assets | 1,419,939 | 1,696,196 | 1,274,212 | 1,522,768 | 1,793,766 |
| 2.Non-current assets ( $a+b+c$ ) | 2,543,747 | 2,746,906 | 3,314,435 | 3,499,095 | 4,112,012 |
| a.Fixed assets | 2,378,559 | 2,509,192 | 2,955,066 | 2,879,821 | 3,080,949 |
| b.Long-term investments | 162,256 | 234,071 | 355,467 | 616,573 | 1,029,713 |
| c.Other non-current assets | 2,932 | 3,643 | 3,902 | 2,701 | 1,350 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 346,280 | 378,915 | 365,850 | 391,508 | 440,337 |
| 2.Operating expenses | 55,711 | 57,883 | 67,724 | 70,750 | 74,775 |
| 3.Operating profit | 290,569 | 321,032 | 298,126 | 320,758 | 365,562 |
| 4.Modaraba co's management fees | 30,880 | 39,041 | 115,023 | 32,949 | 35,340 |
| 5.Profit/(loss) before taxation | 277,922 | 344,342 | 992,804 | 285,443 | 306,500 |
| 6.Profit/(loss) after taxation | 277,922 | 344,342 | 992,804 | 285,443 | 306,500 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 201,600 | 201,600 | 201,600 | 201,600 | 201,600 |
| 2.Cash dividend | 22.00\% | 20.00\% | 20.00\% | 0.22\% | 0.22\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 129,830 | 24,870 | $(325,175)$ | $(182,562)$ | $(451,024)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 9.08\% | 11.01\% | 32.52\% | 8.90\% | 9.41\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 8.54\% | 10.32\% | 29.92\% | 8.16\% | 8.51\% |
| 3.Return on assets (ROA) (D6/C) | 6.82\% | 7.54\% | 21.04\% | 5.29\% | 4.79\% |
| 4.Return on revenue (D6/D1) | 80.26\% | 90.88\% | 271.37\% | 72.91\% | 69.61\% |
| 5.Operating expenses to net income (D2/D6) | 20.05\% | 16.81\% | 6.82\% | 24.79\% | 24.40\% |
| 6.Management expenses (D4/D2) | 55.43\% | 67.45\% | 169.84\% | 46.57\% | 47.26\% |
| 7.Earning Per Certificate (D6/E1) | 1.38 | 1.71 | 4.92 | 1.42 | 1.52 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.87 | 1.48 | 1.00 | 1.00 | 0.82 |
| 2.Total liabilities to total assets (B/C) (times) | 0.25 | 0.32 | 0.35 | 0.41 | 0.49 |
| 3.Long term investment to total assets (C2b/C) | 3.98\% | 5.13\% | 7.53\% | 11.43\% | 16.11\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 75.08\% | 68.48\% | 64.69\% | 59.50\% | 50.94\% |
| 2.Break up value per certificate (A/E1) | 15.18 | 15.51 | 15.14 | 15.92 | 16.16 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.47 | 0.07 | -0.33 | -0.64 | -1.47 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.16 | 0.02 | -0.23 | -0.10 | -0.16 |


| First Imrooz Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 116,951 | 117,566 | 130,971 | 117,475 | 129,628 |
| 1.Certificate capital | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| 2.Reserves | 60,558 | 65,478 | 67,115 | 67,941 | 69,299 |
| 3.Unappropriated profit | 26,393 | 22,088 | 33,856 | 19,534 | 30,329 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 199,437 | 230,442 | 177,645 | 156,070 | 162,615 |
| 1.Current liabilities | 190,541 | 217,317 | 162,152 | 140,708 | 146,238 |
| 2.Non-current liabilities | 8,896 | 13,125 | 15,493 | 15,362 | 16,377 |
| C.Total assets (C1+C2) | 316,388 | 348,008 | 308,616 | 273,545 | 292,244 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 310,020 | 341,734 | 304,041 | 266,132 | 285,264 |
| a.Cash and banks balances | 17,555 | 28,404 | 29,764 | 19,768 | 9,969 |
| b.Other current assets | 292,465 | 313,330 | 274,277 | 246,364 | 275,295 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 6,368 | 6,274 | 4,575 | 7,413 | 6,980 |
| a.Fixed assets | 6,034 | 6,090 | 3,956 | 6,990 | 6,704 |
| b.Long-term investments | 0 | 0 | 0 | 0 | 0 |
| c.Other non-current assets | 334 | 184 | 619 | 423 | 276 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 92,555 | 98,804 | 90,914 | 80,363 | 106,032 |
| 2.Operating expenses | 29,425 | 35,347 | 31,498 | 37,674 | 43,088 |
| 3.Operating profit | 63,130 | 63,457 | 59,416 | 42,689 | 62,944 |
| 4.Modaraba co's management fees | 5,360 | 5,441 | 3,761 | 2,595 | 3,777 |
| 5.Profit/(loss) before taxation | 54,192 | 55,018 | 57,984 | 43,063 | 59,869 |
| 6.Profit/(loss) after taxation | 27,573 | 24,599 | 32,750 | 16,516 | 27,153 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 |
| 2.Cash dividend | 73.50\% | 65.00\% | 100.00\% | 0.50\% | 0.90\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 5,787 | 8,917 | 58,621 | 26,568 | 9,220 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 23.58\% | 20.92\% | 25.01\% | 14.06\% | 20.95\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 43.06\% | 42.10\% | 39.59\% | 32.42\% | 41.00\% |
| 3.Return on assets (ROA) (D6/C) | 8.71\% | 7.07\% | 10.61\% | 6.04\% | 9.29\% |
| 4.Return on revenue (D6/D1) | 29.79\% | 24.90\% | 36.02\% | 20.55\% | 25.61\% |
| 5.Operating expenses to net income (D2/D6) | 106.72\% | 143.69\% | 96.18\% | 228.11\% | 158.69\% |
| 6.Management expenses (D4/D2) | 18.22\% | 15.39\% | 11.94\% | 6.89\% | 8.77\% |
| 7.Earning Per Certificate (D6/E1) | 9.19 | 8.20 | 10.92 | 5.51 | 9.05 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.63 | 1.57 | 1.88 | 1.89 | 1.95 |
| 2.Total liabilities to total assets (B/C) (times) | 0.63 | 0.66 | 0.58 | 0.57 | 0.56 |
| 3.Long term investment to total assets ( $\mathrm{C} 2 \mathrm{~b} / \mathrm{C}$ ) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 36.96\% | 33.78\% | 42.44\% | 42.95\% | 44.36\% |
| 2.Break up value per certificate (A/E1) | 38.98 | 39.19 | 43.66 | 39.16 | 43.21 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.21 | 0.36 | 1.79 | 1.61 | 0.34 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.03 | 0.04 | 0.36 | 0.19 | 0.06 |


| First National Bank Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 337,139 | 339,776 | 297,913 | 263,701 | 141,525 |
| 1.Certificate capital | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 |
| 2.Reserves | 38,428 | 43,955 | 47,913 | 13,701 | $(108,475)$ |
| 3.Unappropriated profit | 48,711 | 45,821 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 1,830,434 | 1,623,192 | 1,705,808 | 1,436,869 | 1,106,824 |
| 1.Current liabilities | 1,310,168 | 1,148,885 | 1,190,010 | 905,248 | 855,122 |
| 2.Non-current liabilities | 520,266 | 474,307 | 515,798 | 531,621 | 251,702 |
| C.Total assets (C1+C2) | 2,167,573 | 1,962,968 | 2,003,721 | 1,700,570 | 1,248,349 |
| 1.Current assets ( $a+b$ ) | 1,263,771 | 961,656 | 877,422 | 627,178 | 403,307 |
| a.Cash and banks balances | 8,140 | 17,415 | 20,491 | 42,801 | 89,488 |
| b. Other current assets | 1,255,631 | 944,241 | 856,931 | 584,377 | 313,819 |
| 2.Non-current assets (a+b+c) | 903,802 | 1,001,312 | 1,126,299 | 1,073,392 | 845,042 |
| a.Fixed assets | 727,257 | 892,906 | 1,020,464 | 979,401 | 709,397 |
| b.Long-term investments | 175,019 | 104,975 | 102,204 | 67,852 | 92,677 |
| c.Other non-current assets | 1,526 | 3,431 | 3,631 | 26,139 | 42,968 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 473,558 | 605,821 | 567,095 | 558,124 | 451,402 |
| 2.Operating expenses | 15,695 | 20,800 | 22,974 | 24,022 | 23,211 |
| 3.Operating profit | 457,863 | 585,021 | 544,121 | 534,102 | 428,191 |
| 4.Modaraba co's management fees | 3,400 | 3,071 | 0 | 0 | 0 |
| 5.Profit/(loss) before taxation | 30,600 | 27,637 | $(16,863)$ | $(34,212)$ | $(122,176)$ |
| 6.Profit/(loss) after taxation | 30,600 | 27,637 | $(16,863)$ | $(34,212)$ | $(122,176)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 |
| 2.Cash dividend | 10.00\% | 10.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 240,594 | 772,304 | 478,631 | 722,269 | 421,677 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 9.08\% | 8.13\% | -5.66\% | -12.97\% | -86.33\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 3.57\% | 3.39\% | -2.07\% | -4.30\% | -31.07\% |
| 3.Return on assets (ROA) (D6/C) | 1.41\% | 1.41\% | -0.84\% | -2.01\% | -9.79\% |
| 4.Return on revenue (D6/D1) | 6.46\% | 4.56\% | -2.97\% | -6.13\% | -27.07\% |
| 5.Operating expenses to net income (D2/D6) | 51.29\% | 75.26\% | -136.24\% | -70.22\% | -19.00\% |
| 6.Management expenses (D4/D2) | 21.66\% | 14.76\% | 0.00\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 1.22 | 1.11 | -0.67 | $-1.37$ | -4.89 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.96 | 0.84 | 0.74 | 0.69 | 0.47 |
| 2.Total liabilities to total assets (B/C) (times) | 0.84 | 0.83 | 0.85 | 0.84 | 0.89 |
| 3.Long term investment to total assets (C2b/C) | 8.07\% | 5.35\% | 5.10\% | 3.99\% | 7.42\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 15.55\% | 17.31\% | 14.87\% | 15.51\% | 11.34\% |
| 2.Break up value per certificate (A/E1) | 13.49 | 13.59 | 11.92 | 10.55 | 5.66 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 7.86 | 27.94 | -28.38 | -21.11 | $-3.45$ |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.18 | 0.67 | 0.40 | 0.80 | 0.49 |


| First Pak Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 75,983 | 72,853 | 73,305 | 59,182 | 60,738 |
| 1.Certificate capital | 125,400 | 125,400 | 125,400 | 125,400 | 125,400 |
| 2.Reserves | 20,911 | 21,288 | 24,717 | 24,717 | 25,028 |
| 3.Unappropriated profit | $(70,328)$ | $(73,835)$ | $(76,812)$ | $(90,935)$ | $(89,690)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 5,943 | 5,713 | 5,366 | 8,031 | 5,955 |
| 1.Current liabilities | 5,478 | 5,426 | 5,366 | 8,031 | 5,955 |
| 2.Non-current liabilities | 465 | 287 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 81,926 | 78,566 | 78,671 | 67,213 | 66,693 |
| 1.Current assets ( $a+b$ ) | 79,970 | 76,537 | 78,178 | 57,126 | 61,108 |
| a.Cash and banks balances | 19,292 | 9,086 | 48,372 | 31,489 | 49,380 |
| b. Other current assets | 60,678 | 67,451 | 29,806 | 25,637 | 11,728 |
| 2.Non-current assets (a+b+c) | 1,956 | 2,029 | 493 | 10,087 | 5,585 |
| a.Fixed assets | 1,691 | 621 | 448 | 106 | 73 |
| b.Long-term investments | 0 | 0 | 0 | 0 | 0 |
| c.Other non-current assets | 265 | 1,408 | 45 | 9,981 | 5,512 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 8,831 | 8,199 | 6,348 | 6,877 | 6,802 |
| 2.Operating expenses | 4,777 | 4,800 | 3,981 | 3,658 | 5,168 |
| 3.Operating profit | 4,054 | 3,399 | 2,367 | 3,219 | 1,634 |
| 4.Modaraba co's management fees | $(1,498)$ | 0 | 0 | 0 | 156 |
| 5.Profit/(loss) before taxation | 13,483 | 1,878 | 2,038 | $(15,656)$ | 1,557 |
| 6.Profit/(loss) after taxation | 13,432 | 1,886 | 1,957 | $(15,656)$ | 1,557 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 12,540 | 12,540 | 12,540 | 12,540 | 12,540 |
| 2.Cash dividend | 4.00\% | 1.20\% | 1.20\% | 0.02\% | 0.01\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 11,997 | $(2,015)$ | 612 | $(12,541)$ | 3,863 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 17.68\% | 2.59\% | 2.67\% | -26.45\% | 2.56\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 17.64\% | 2.57\% | 2.78\% | -26.45\% | 2.56\% |
| 3.Return on assets (ROA) (D6/C) | 16.40\% | 2.40\% | 2.49\% | -23.29\% | 2.33\% |
| 4.Return on revenue (D6/D1) | 152.10\% | 23.00\% | 30.83\% | -227.66\% | 22.89\% |
| 5.Operating expenses to net income (D2/D6) | 35.56\% | 254.51\% | 203.42\% | -23.36\% | 331.92\% |
| 6.Management expenses (D4/D2) | -31.36\% | 0.00\% | 0.00\% | 0.00\% | 3.02\% |
| 7.Earning Per Certificate (D6/E1) | 1.07 | 0.15 | 0.16 | -1.25 | 0.12 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 14.60 | 14.11 | 14.57 | 7.11 | 10.26 |
| 2.Total liabilities to total assets (B/C) (times) | 0.07 | 0.07 | 0.07 | 0.12 | 0.09 |
| 3.Long term investment to total assets (C2b/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 92.75\% | 92.73\% | 93.18\% | 88.05\% | 91.07\% |
| 2.Break up value per certificate (A/E1) | 6.06 | 5.81 | 5.85 | 4.72 | 4.84 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 0.89 | -1.07 | 0.31 | 0.80 | 2.48 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.19 | -0.37 | 0.11 | -1.56 | 0.65 |


| First Paramount Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 144,006 | 153,805 | 175,671 | 179,493 | 206,415 |
| 1.Certificate capital | 58,633 | 58,633 | 76,223 | 83,846 | 119,899 |
| 2.Reserves | 50,323 | 61,407 | 69,791 | 64,464 | 58,110 |
| 3.Unappropriated profit | 35,050 | 33,765 | 29,657 | 31,183 | 28,406 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 101,430 | 115,362 | 91,283 | 141,575 | 233,437 |
| 1.Current liabilities | 61,614 | 42,063 | 42,548 | 61,773 | 88,725 |
| 2.Non-current liabilities | 39,816 | 73,299 | 48,735 | 79,802 | 144,712 |
| C.Total assets (C1+C2) | 245,436 | 269,167 | 266,954 | 321,068 | 439,852 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 131,820 | 164,523 | 158,084 | 183,982 | 264,255 |
| a.Cash and banks balances | 3,585 | 18,954 | 37,120 | 41,631 | 51,481 |
| b.Other current assets | 128,235 | 145,569 | 120,964 | 142,351 | 212,774 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 113,616 | 104,644 | 108,870 | 137,086 | 175,597 |
| a.Fixed assets | 31,584 | 31,699 | 52,561 | 60,188 | 55,645 |
| b.Long-term investments | - | 0 | 0 | 0 | 0 |
| c.Other non-current assets | 82,032 | 72,945 | 56,309 | 76,898 | 119,952 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 38,914 | 47,673 | 42,028 | 55,203 | 80,142 |
| 2.Operating expenses | 18,562 | 18,308 | 23,769 | 35,629 | 57,802 |
| 3.Operating profit | 20,352 | 29,365 | 18,259 | 19,574 | 22,340 |
| 4.Modaraba co's management fees | 1,440 | 2,933 | 2,154 | 1,626 | 1,319 |
| 5.Profit/(loss) before taxation | 27,796 | 23,573 | 16,411 | 12,388 | 10,154 |
| 6.Profit/(loss) after taxation | 27,796 | 23,573 | 16,411 | 12,388 | 10,154 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 5,863 | 5,863 | 7,622 | 8,384 | 11,990 |
| 2.Cash dividend | 23.50\% | 21.00\% | 11.00\% | 0.13\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 10.00\% | 0.10\% | 0.00\% |
| 4.Cash generated from operating activities | $(16,004)$ | 36,511 | 39,888 | 5,060 | $(23,803)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 19.30\% | 15.33\% | 9.34\% | 6.90\% | 4.92\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 15.12\% | 10.38\% | 7.31\% | 4.78\% | 2.89\% |
| 3.Return on assets (ROA) (D6/C) | 11.33\% | 8.76\% | 6.15\% | 3.86\% | 2.31\% |
| 4.Return on revenue (D6/D1) | 71.43\% | 49.45\% | 39.05\% | 22.44\% | 12.67\% |
| 5.Operating expenses to net income (D2/D6) | 66.78\% | 77.67\% | 144.84\% | 287.61\% | 569.25\% |
| 6.Management expenses (D4/D2) | 7.76\% | 16.02\% | 9.06\% | 4.56\% | 2.28\% |
| 7.Earning Per Certificate (D6/E1) | 4.74 | 4.02 | 2.15 | 1.48 | 0.85 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 2.14 | 3.91 | 3.72 | 2.98 | 2.98 |
| 2.Total liabilities to total assets (B/C) (times) | 0.41 | 0.43 | 0.34 | 0.44 | 0.53 |
| 3.Long term investment to total assets (C2b/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 58.67\% | 57.14\% | 65.81\% | 55.90\% | 46.93\% |
| 2.Break up value per certificate (A/E1) | 24.56 | 26.23 | 23.05 | 21.41 | 17.22 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -0.58 | 1.55 | 2.43 | 0.41 | -2.34 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.26 | 0.87 | 0.94 | 0.08 | -0.27 |


| First Prudential Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 512,997 | 519,608 | 515,677 | 422,989 | 450,947 |
| 1.Certificate capital | 872,177 | 872,177 | 872,177 | 872,177 | 872,177 |
| 2.Reserves | 126,899 | 133,492 | 138,651 | 138,651 | 144,084 |
| 3.Unappropriated profit | $(486,079)$ | $(486,061)$ | $(495,151)$ | $(587,839)$ | $(565,314)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 59,127 | 71,656 | 69,208 | 61,574 | 61,024 |
| 1.Current liabilities | 32,278 | 38,758 | 45,089 | 57,555 | 54,841 |
| 2.Non-current liabilities | 26,849 | 32,898 | 24,119 | 4,019 | 6,183 |
| C.Total assets (C1+C2) | 572,124 | 591,264 | 584,885 | 484,563 | 511,971 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 462,482 | 440,827 | 343,815 | 326,186 | 371,534 |
| a.Cash and banks balances | 24,763 | 90,368 | 224,519 | 190,145 | 315,062 |
| b.Other current assets | 437,719 | 350,459 | 119,296 | 136,041 | 56,472 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}+\mathrm{c}$ ) | 109,642 | 150,437 | 241,070 | 158,377 | 140,437 |
| a.Fixed assets | 66,500 | 108,094 | 124,677 | 60,729 | 63,874 |
| b.Long-term investments | 7,721 | 6,447 | 9,554 | 14,188 | 20,553 |
| c.Other non-current assets | 35,421 | 35,896 | 106,839 | 83,460 | 56,010 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 87,176 | 91,329 | 75,895 | 64,437 | 55,897 |
| 2.Operating expenses | 17,147 | 14,848 | 17,917 | 18,039 | 20,374 |
| 3.Operating profit | 70,029 | 76,481 | 57,978 | 46,398 | 35,523 |
| 4.Modaraba co's management fees | 3,697 | 1,735 | 0 | 0 | 2,717 |
| 5.Profit/(loss) before taxation | 33,270 | 32,969 | 25,957 | $(72,263)$ | 27,166 |
| 6.Profit/(loss) after taxation | 33,270 | 32,969 | 25,791 | $(72,263)$ | 27,166 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 87,218 | 87,218 | 87,218 | 87,218 | 87,218 |
| 2.Cash dividend | 3.00\% | 3.00\% | 2.30\% | 0.01\% | 0.02\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 62,649 | 74,543 | $(15,519)$ | $(1,635)$ | 55,287 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 6.49\% | 6.34\% | 5.00\% | -17.08\% | 6.02\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 6.16\% | 5.97\% | 4.81\% | -16.92\% | 5.94\% |
| 3.Return on assets (ROA) (D6/C) | 5.82\% | 5.58\% | 4.41\% | -14.91\% | 5.31\% |
| 4.Return on revenue (D6/D1) | 38.16\% | 36.10\% | 33.98\% | -112.15\% | 48.60\% |
| 5.Operating expenses to net income (D2/D6) | 51.54\% | 45.04\% | 69.47\% | -24.96\% | 75.00\% |
| 6.Management expenses (D4/D2) | 21.56\% | 11.69\% | 0.00\% | 0.00\% | 13.34\% |
| 7.Earning Per Certificate (D6/E1) | 0.38 | 0.38 | 0.30 | -0.83 | 0.31 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 14.33 | 11.37 | 7.63 | 5.67 | 6.77 |
| 2.Total liabilities to total assets (B/C) (times) | 0.10 | 0.12 | 0.12 | 0.13 | 0.12 |
| 3.Long term investment to total assets (C2b/C) | 1.35\% | 1.09\% | 1.63\% | 2.93\% | 4.01\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 89.67\% | 87.88\% | 88.17\% | 87.29\% | 88.08\% |
| 2.Break up value per certificate (A/E1) | 5.88 | 5.96 | 5.91 | 4.85 | 5.17 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 1.88 | 2.26 | -0.60 | 0.02 | 2.04 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.94 | 1.92 | -0.34 | -0.03 | 1.01 |


| First Punjab Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 296,446 | 142,698 | 31,076 | 92,731 | 170,717 |
| 1.Certificate capital | 340,200 | 340,200 | 340,200 | 340,200 | 340,200 |
| 2.Reserves | 114,199 | 128,065 | $(309,124)$ | $(247,469)$ | $(169,483)$ |
| 3.Unappropriated profit | $(157,953)$ | $(325,567)$ | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 2,331,908 | 1,767,981 | 1,536,879 | 1,231,686 | 1,035,024 |
| 1.Current liabilities | 2,137,496 | 1,622,398 | 1,411,466 | 222,600 | 209,078 |
| 2.Non-current liabilities | 194,412 | 145,583 | 125,413 | 1,009,086 | 825,946 |
| C.Total assets (C1+C2) | 2,628,354 | 1,910,679 | 1,567,955 | 1,324,417 | 1,205,741 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 1,344,489 | 1,099,166 | 958,929 | 866,160 | 821,576 |
| a.Cash and banks balances | 182,411 | 58,509 | 90,519 | 64,166 | 111,190 |
| b.Other current assets | 1,162,078 | 1,040,657 | 868,410 | 801,994 | 710,386 |
| 2.Non-current assets ( $a+b+c$ ) | 1,283,865 | 811,513 | 609,026 | 458,257 | 384,165 |
| a.Fixed assets | 1,198,450 | 743,457 | 536,444 | 352,655 | 204,555 |
| b.Long-term investments | 38,722 | 21,622 | 26,972 | 61,426 | 122,225 |
| c.Other non-current assets | 46,693 | 46,434 | 45,610 | 44,176 | 57,385 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 853,732 | 617,354 | 347,252 | 297,535 | 353,205 |
| 2.Operating expenses | 32,608 | 33,706 | 32,698 | 24,164 | 19,414 |
| 3.Operating profit | 821,124 | 583,648 | 314,554 | 273,371 | 333,791 |
| 4.Modaraba co's management fees | 0 | 0 | 0 | 3,102 | 4,103 |
| 5.Profit/(loss) before taxation | $(70,182)$ | $(167,613)$ | $(110,970)$ | 58,943 | 98,469 |
| 6.Profit/(loss) after taxation | $(70,182)$ | $(167,613)$ | $(111,622)$ | 74,296 | 94,531 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 34,020 | 34,020 | 34,020 | 34,020 | 34,020 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.05\% | 0.05\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 90,069 | 348,219 | 261,224 | 261,583 | 265,555 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -23.67\% | -117.46\% | -359.19\% | 80.12\% | 55.37\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -14.30\% | -58.14\% | -70.91\% | 5.35\% | 9.88\% |
| 3.Return on assets (ROA) (D6/C) | -2.67\% | -8.77\% | -7.12\% | 5.61\% | 7.84\% |
| 4.Return on revenue (D6/D1) | -8.22\% | -27.15\% | -32.14\% | 24.97\% | 26.76\% |
| 5.Operating expenses to net income (D2/D6) | -46.46\% | -20.11\% | -29.29\% | 32.52\% | 20.54\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.00\% | 0.00\% | 12.84\% | 21.13\% |
| 7.Earning Per Certificate (D6/E1) | -2.06 | -4.93 | $-3.28$ | 2.18 | 2.78 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.63 | 0.68 | 0.68 | 3.89 | 3.93 |
| 2.Total liabilities to total assets (B/C) (times) | 0.89 | 0.93 | 0.98 | 0.93 | 0.86 |
| 3.Long term investment to total assets (C2b/C) | 1.47\% | 1.13\% | 1.72\% | 4.64\% | 10.14\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 11.28\% | 7.47\% | 1.98\% | 7.00\% | 14.16\% |
| 2.Break up value per certificate (A/E1) | 8.71 | 4.19 | 0.91 | 2.73 | 5.02 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -1.28 | -2.08 | -2.34 | 3.52 | 2.81 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.04 | 0.21 | 0.19 | 1.18 | 1.27 |


| First Treet Manufacturing Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 878,189 | 1,010,846 | 1,519,488 | 1,557,151 | 1,661,302 |
| 1.Certificate capital | 800,000 | 800,000 | 1,304,000 | 1,304,000 | 1,304,000 |
| 2.Reserves | 85,872 | 179,960 | 212,091 | 252,091 | 313,436 |
| 3.Unappropriated profit | $(7,683)$ | 30,886 | 3,397 | 1,060 | 43,866 |
| 4.Others | 0 | 504,000 | 0 | 43,952 | 31,135 |
| B.Total liabilities (B1 + B2) | 550,453 | 150,354 | 124,984 | 128,220 | 360,335 |
| 1.Current liabilities | 93,342 | 150,354 | 124,984 | 128,220 | 191,242 |
| 2.Non-current liabilities | 457,111 | 0 | 0 | 0 | 169,093 |
| C.Total assets (C1+C2) | 1,428,642 | 1,665,200 | 1,644,472 | 1,729,323 | 2,052,772 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 1,075,593 | 1,313,386 | 1,171,628 | 1,229,268 | 1,357,475 |
| a.Cash and banks balances | 58,762 | 367,208 | 240,288 | 181,037 | 143,381 |
| b. Other current assets | 1,016,831 | 946,178 | 931,340 | 1,048,231 | 1,214,094 |
| 2.Non-current assets (a+b+c) | 353,049 | 351,814 | 472,844 | 500,055 | 695,297 |
| a.Fixed assets | 341,557 | 322,813 | 445,653 | 461,566 | 665,119 |
| b.Long-term investments | 11,492 | 29,001 | 0 | 0 | 0 |
| c.Other non-current assets | 0 | 0 | 27,191 | 38,489 | 30,178 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 185,672 | 279,655 | 242,092 | 187,492 | 295,444 |
| 2.Operating expenses | 60,891 | 93,749 | 126,096 | 117,468 | 142,924 |
| 3.Operating profit | 124,781 | 185,906 | 115,996 | 70,024 | 152,520 |
| 4.Modaraba co's management fees | 0 | 0 | 0 | 0 | 0 |
| 5.Profit/(loss) before taxation | 123,228 | 188,177 | 128,522 | 85,910 | 136,322 |
| 6.Profit/(loss) after taxation | 123,228 | 188,177 | 128,522 | 85,910 | 136,322 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 80,000 | 80,000 | 130,400 | 130,400 | 130,400 |
| 2.Cash dividend | 6.94\% | 6.50\% | 6.70\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(264,449)$ | 344,288 | 146,959 | 13,923 | 224,468 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 14.03\% | 18.62\% | 8.46\% | 5.52\% | 8.21\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 9.23\% | 12.42\% | 8.46\% | 5.37\% | 7.32\% |
| 3.Return on assets (ROA) (D6/C) | 8.63\% | 11.30\% | 7.82\% | 4.97\% | 6.64\% |
| 4.Return on revenue (D6/D1) | 66.37\% | 67.29\% | 53.09\% | 45.82\% | 46.14\% |
| 5.Operating expenses to net income (D2/D6) | 49.41\% | 49.82\% | 98.11\% | 136.73\% | 104.84\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | 1.54 | 2.35 | 0.99 | 0.66 | 1.05 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 11.52 | 8.74 | 9.37 | 9.59 | 7.10 |
| 2.Total liabilities to total assets (B/C) (times) | 0.39 | 0.09 | 0.08 | 0.07 | 0.18 |
| 3.Long term investment to total assets (C2b/C) | 0.80\% | 1.74\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 61.47\% | 60.70\% | 92.40\% | 90.04\% | 80.93\% |
| 2.Break up value per certificate (A/E1) | 10.98 | 12.64 | 11.65 | 11.94 | 12.74 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -2.15 | 1.83 | 1.14 | 0.16 | 1.65 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -2.83 | 2.29 | 1.18 | 0.11 | 1.17 |


| First UDL Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 494,865 | 504,804 | 495,524 | 508,554 | 579,135 |
| 1.Certificate capital | 263,866 | 263,866 | 263,866 | 263,866 | 263,866 |
| 2.Reserves | 183,426 | 193,330 | 201,638 | 215,716 | 245,665 |
| 3.Unappropriated profit | 47,573 | 47,608 | 30,020 | 28,972 | 69,604 |
| 4.Others | (203) | (115) | 57,885 | 69,336 | 51,595 |
| B.Total liabilities (B1 + B2) | 165,266 | 211,241 | 242,773 | 250,858 | 236,728 |
| 1.Current liabilities | 35,266 | 44,688 | 41,431 | 86,003 | 90,401 |
| 2.Non-current liabilities | 130,000 | 166,553 | 201,342 | 164,855 | 146,327 |
| C.Total assets (C1+C2) | 659,928 | 715,930 | 796,182 | 828,748 | 867,458 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 466,860 | 354,580 | 147,748 | 224,868 | 239,200 |
| a.Cash and banks balances | 250,848 | 172,466 | 95,851 | 122,877 | 93,392 |
| b. Other current assets | 216,012 | 182,114 | 51,897 | 101,991 | 145,808 |
| 2.Non-current assets ( $a+b+c$ ) | 193,068 | 361,350 | 648,434 | 603,880 | 628,258 |
| a.Fixed assets | 149,875 | 291,801 | 508,177 | 466,958 | 394,480 |
| b.Long-term investments | 42,218 | 69,475 | 131,692 | 136,780 | 233,636 |
| c.Other non-current assets | 975 | 74 | 8,565 | 142 | 142 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 146,409 | 155,209 | 181,911 | 256,773 | 228,991 |
| 2.Operating expenses | 19,924 | 24,530 | 45,321 | 86,231 | 125,549 |
| 3.Operating profit | 126,485 | 130,679 | 136,590 | 170,542 | 103,442 |
| 4.Modaraba co's management fees | 8,160 | 5,502 | 4,862 | 7,900 | 16,977 |
| 5.Profit/(loss) before taxation | 73,442 | 49,518 | 43,495 | 68,441 | 149,741 |
| 6.Profit/(loss) after taxation | 73,960 | 49,518 | 43,495 | 68,441 | 149,741 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 26,386 | 26,386 | 26,386 | 26,386 | 26,387 |
| 2.Cash dividend | 17.50\% | 15.00\% | 20.00\% | 0.21\% | 0.45\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 283,764 | 136,190 | 252,462 | 85,715 | 7,254 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 14.95\% | 9.81\% | 8.78\% | 13.46\% | 25.86\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 11.76\% | 7.38\% | 5.76\% | 9.21\% | 19.27\% |
| 3.Return on assets (ROA) (D6/C) | 11.21\% | 6.92\% | 5.46\% | 8.26\% | 17.26\% |
| 4.Return on revenue (D6/D1) | 50.52\% | 31.90\% | 23.91\% | 26.65\% | 65.39\% |
| 5.Operating expenses to net income (D2/D6) | 26.94\% | 49.54\% | 104.20\% | 125.99\% | 83.84\% |
| 6.Management expenses (D4/D2) | 40.96\% | 22.43\% | 10.73\% | 9.16\% | 13.52\% |
| 7.Earning Per Certificate (D6/E1) | 2.80 | 1.88 | 1.65 | 2.59 | 5.67 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 13.24 | 7.93 | 3.57 | 2.61 | 2.65 |
| 2.Total liabilities to total assets (B/C) (times) | 0.25 | 0.30 | 0.30 | 0.30 | 0.27 |
| 3.Long term investment to total assets (C2b/C) | 6.40\% | 9.70\% | 16.54\% | 16.50\% | 26.93\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 74.99\% | 70.51\% | 62.24\% | 61.36\% | 66.76\% |
| 2.Break up value per certificate (A/E1) | 18.75 | 19.13 | 18.78 | 19.27 | 21.95 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 3.84 | 2.75 | 5.80 | 1.25 | 0.05 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 8.05 | 3.05 | 6.09 | 1.00 | 0.08 |


| IBL Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 230,977 | 162,642 | 173,679 | 179,787 | 176,125 |
| 1.Certificate capital | 201,875 | 201,875 | 201,875 | 201,875 | 201,875 |
| 2.Reserves | 39,172 | 39,993 | 43,599 | 49,056 | 47,813 |
| 3.Unappropriated profit | $(10,070)$ | $(79,226)$ | $(71,795)$ | $(71,144)$ | $(73,563)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 67,831 | 51,155 | 46,305 | 43,923 | 36,316 |
| 1.Current liabilities | 58,463 | 48,451 | 44,365 | 34,944 | 26,065 |
| 2.Non-current liabilities | 9,368 | 2,704 | 1,940 | 8,979 | 10,251 |
| C.Total assets (C1+C2) | 298,808 | 213,797 | 219,984 | 223,710 | 212,441 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 196,738 | 118,726 | 105,156 | 82,759 | 89,317 |
| a.Cash and banks balances | 1,976 | 46 | 3,520 | 30,354 | 24,577 |
| b.Other current assets | 194,762 | 118,680 | 101,636 | 52,405 | 64,740 |
| 2.Non-current assets ( $a+b+c$ ) | 102,070 | 95,071 | 114,828 | 140,951 | 123,124 |
| a.Fixed assets | 18,634 | 10,607 | 14,116 | 24,232 | 33,165 |
| b.Long-term investments | - | 0 | 97,084 | 92,084 | 87,084 |
| c.Other non-current assets | 83,436 | 84,464 | 3,628 | 24,635 | 2,875 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 49,576 | 8,837 | 30,128 | 36,069 | 35,772 |
| 2.Operating expenses | 15,158 | 13,750 | 14,225 | 19,362 | 19,486 |
| 3.Operating profit | 34,418 | $(4,913)$ | 15,903 | 16,707 | 16,286 |
| 4.Modaraba co's management fees | 0 | 0 | 1,032 | 1,030 | 592 |
| 5.Profit/(loss) before taxation | $(10,190)$ | $(41,536)$ | 9,289 | 9,267 | 5,328 |
| 6.Profit/(loss) after taxation | $(10,190)$ | $(41,536)$ | 9,289 | 9,267 | 5,328 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 20,188 | 20,188 | 20,188 | 20,188 | 20,188 |
| 2.Cash dividend | 0.00\% | 0.00\% | 3.35\% | 0.03\% | 0.02\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 61,838 | $(11,024)$ | 34,865 | 29,768 | 26,150 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -4.41\% | -25.54\% | 5.35\% | 5.15\% | 3.03\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -4.24\% | -25.12\% | 5.29\% | 4.91\% | 2.86\% |
| 3.Return on assets (ROA) (D6/C) | -3.41\% | -19.43\% | 4.22\% | 4.14\% | 2.51\% |
| 4.Return on revenue (D6/D1) | -20.55\% | -470.02\% | 30.83\% | 25.69\% | 14.89\% |
| 5.Operating expenses to net income (D2/D6) | -148.75\% | -33.10\% | 153.14\% | 208.93\% | 365.73\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.00\% | 7.25\% | 5.32\% | 3.04\% |
| 7.Earning Per Certificate (D6/E1) | -0.50 | -2.06 | 0.46 | 0.46 | 0.26 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 3.37 | 2.45 | 2.37 | 2.37 | 3.43 |
| 2.Total liabilities to total assets (B/C) (times) | 0.23 | 0.24 | 0.21 | 0.20 | 0.17 |
| 3.Long term investment to total assets (C2b/C) | 0.00\% | 0.00\% | 44.13\% | 41.16\% | 40.99\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 77.30\% | 76.07\% | 78.95\% | 80.37\% | 82.91\% |
| 2.Break up value per certificate (A/E1) | 11.44 | 8.06 | 8.60 | 8.91 | 8.72 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -6.07 | 0.27 | 3.75 | 3.21 | 4.91 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.06 | -0.23 | 0.79 | 0.85 | 1.00 |


| KASB Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 307,639 | 330,222 | 265,215 | 288,447 | 484,195 |
| 1.Certificate capital | 282,744 | 282,744 | 282,744 | 282,744 | 480,665 |
| 2.Reserves | 40,555 | 60,894 | 60,894 | 72,891 | 78,469 |
| 3.Unappropriated profit | $(15,660)$ | $(13,416)$ | $(78,423)$ | $(67,188)$ | $(74,939)$ |
| 4.Others | 0 | 0 | 0 | 1,224 | $(98,961)$ |
| B.Total liabilities (B1 + B2) | 806,234 | 1,306,744 | 1,250,877 | 1,015,888 | 597,494 |
| 1.Current liabilities | 633,387 | 1,189,718 | 1,187,543 | 846,682 | 345,046 |
| 2.Non-current liabilities | 172,847 | 117,026 | 63,334 | 169,206 | 252,448 |
| C.Total assets (C1+C2) | 1,113,873 | 1,636,966 | 1,516,092 | 1,305,559 | 982,728 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 801,245 | 1,164,792 | 1,175,724 | 1,004,538 | 680,456 |
| a.Cash and banks balances | 109,829 | 66,987 | 175,152 | 172,123 | 145,845 |
| b.Other current assets | 691,416 | 1,097,805 | 1,000,572 | 832,415 | 534,611 |
| 2.Non-current assets ( $a+b+c$ ) | 312,628 | 472,174 | 340,368 | 301,021 | 302,272 |
| a.Fixed assets | 66,769 | 75,343 | 54,199 | 79,296 | 48,845 |
| b.Long-term investments | 18,959 | 10,495 | 7,979 | 6,267 | 2,609 |
| c.Other non-current assets | 226,900 | 386,336 | 278,190 | 215,458 | 250,818 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 161,081 | 197,753 | 234,375 | 171,982 | 173,557 |
| 2.Operating expenses | 34,102 | 41,513 | 54,802 | 44,905 | 66,207 |
| 3.Operating profit | 126,979 | 156,240 | 179,573 | 127,077 | 107,350 |
| 4.Modaraba co's management fees | 4,460 | 4,520 | 0 | 2,715 | 1,717 |
| 5.Profit/(loss) before taxation | 40,139 | 40,677 | $(46,029)$ | 23,995 | 11,155 |
| 6.Profit/(loss) after taxation | 40,139 | 40,677 | $(46,029)$ | 23,995 | 11,155 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 28,274 | 28,274 | 28,274 | 28,274 | 48,067 |
| 2.Cash dividend | 6.40\% | 6.50\% | 0.00\% | 0.02\% | 0.01\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(27,481)$ | $(472,580)$ | 130,841 | 307,844 | 220,384 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 13.05\% | 12.32\% | -17.36\% | 8.32\% | 2.30\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 8.35\% | 9.09\% | -14.01\% | 5.23\% | 1.75\% |
| 3.Return on assets (ROA) (D6/C) | 3.60\% | 2.48\% | -3.04\% | 1.84\% | 1.14\% |
| 4.Return on revenue (D6/D1) | 24.92\% | 20.57\% | -19.64\% | 13.95\% | 6.43\% |
| 5.Operating expenses to net income (D2/D6) | 84.96\% | 102.06\% | -119.06\% | 187.14\% | 593.52\% |
| 6.Management expenses (D4/D2) | 13.08\% | 10.89\% | 0.00\% | 6.05\% | 2.59\% |
| 7.Earning Per Certificate (D6/E1) | 1.42 | 1.44 | -1.63 | 0.85 | 0.23 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 1.27 | 0.98 | 0.99 | 1.19 | 1.97 |
| 2.Total liabilities to total assets (B/C) (times) | 0.72 | 0.80 | 0.83 | 0.78 | 0.61 |
| 3.Long term investment to total assets (C2b/C) | 1.70\% | 0.64\% | 0.53\% | 0.48\% | 0.27\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 27.62\% | 20.17\% | 17.49\% | 22.09\% | 49.27\% |
| 2.Break up value per certificate (A/E1) | 10.88 | 11.68 | 9.38 | 10.20 | 10.07 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -0.68 | -11.62 | -2.84 | 12.83 | 19.76 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.04 | -0.40 | 0.11 | 0.36 | 0.64 |


| Iodaraba Al-Mali |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 178,889 | 176,201 | 179,294 | 153,943 | 158,766 |
| 1.Certificate capital | 184,239 | 184,239 | 184,239 | 184,239 | 184,239 |
| 2.Reserves | 55,964 | 55,964 | 56,583 | 56,583 | 57,523 |
| 3.Unappropriated profit | $(61,314)$ | $(64,002)$ | $(61,528)$ | $(86,879)$ | $(82,996)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 34,163 | 50,926 | 60,019 | 54,313 | 46,945 |
| 1.Current liabilities | 28,061 | 32,685 | 32,235 | 36,743 | 34,777 |
| 2.Non-current liabilities | 6,102 | 18,241 | 27,784 | 17,570 | 12,168 |
| C.Total assets (C1+C2) | 213,052 | 227,127 | 239,313 | 208,256 | 205,711 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 71,328 | 77,221 | 84,787 | 88,827 | 49,966 |
| a.Cash and banks balances | 3,237 | 9,000 | 8,757 | 29,821 | 12,285 |
| b. Other current assets | 68,091 | 68,221 | 76,030 | 59,006 | 37,681 |
| 2.Non-current assets ( $a+b+c$ ) | 141,724 | 149,906 | 154,526 | 119,429 | 155,745 |
| a.Fixed assets | 132,728 | 123,443 | 115,460 | 77,405 | 73,561 |
| b.Long-term investments | 0 | 6,000 | 0 | 0 | 0 |
| c.Other non-current assets | 8,996 | 20,463 | 39,066 | 42,024 | 82,184 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 85,484 | 105,760 | 13,514 | 12,724 | 30,183 |
| 2.Operating expenses | 79,468 | 102,447 | 21,326 | 19,235 | 15,944 |
| 3.Operating profit | 6,016 | 3,313 | $(7,812)$ | $(6,511)$ | 14,239 |
| 4.Modaraba co's management fees | 0 | 0 | 0 | 0 | 0 |
| 5.Profit/(loss) before taxation | $(20,015)$ | $(2,430)$ | $(4,801)$ | $(9,262)$ | 5,166 |
| 6.Profit/(loss) after taxation | $(20,155)$ | $(2,689)$ | $(5,156)$ | $(9,605)$ | 4,702 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 18,424 | 18,424 | 18,424 | 18,424 | 18,424 |
| 2.Cash dividend | 0.00\% | 0.00\% | 1.25\% | 0.00\% | 0.02\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 20,887 | 24,207 | 1,617 | 1,795 | 40,154 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | -11.27\% | -1.53\% | -2.88\% | -6.24\% | 2.96\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | -10.82\% | -1.25\% | -2.32\% | -5.40\% | 3.02\% |
| 3.Return on assets (ROA) (D6/C) | -9.46\% | -1.18\% | -2.15\% | -4.61\% | 2.29\% |
| 4.Return on revenue (D6/D1) | -23.58\% | -2.54\% | -38.15\% | -75.49\% | 15.58\% |
| 5.Operating expenses to net income (D2/D6) | -394.28\% | $-3,809.85 \%$ | -413.62\% | -200.26\% | 339.09\% |
| 6.Management expenses (D4/D2) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 7.Earning Per Certificate (D6/E1) | -1.09 | -0.15 | -0.28 | -0.52 | 0.26 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 2.54 | 2.36 | 2.63 | 2.42 | 1.44 |
| 2.Total liabilities to total assets (B/C) (times) | 0.16 | 0.22 | 0.25 | 0.26 | 0.23 |
| 3.Long term investment to total assets (C2b/C) | 0.00\% | 2.64\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 83.96\% | 77.58\% | 74.92\% | 73.92\% | 77.18\% |
| 2.Break up value per certificate (A/E1) | 9.71 | 9.56 | 9.73 | 8.36 | 8.62 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -1.04 | -9.00 | -0.31 | -0.19 | 8.54 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.74 | 0.74 | 0.05 | 0.05 | 1.15 |


| Standard Chartered Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 938,070 | 960,694 | 1,002,568 | 1,093,505 | 1,152,824 |
| 1.Certificate capital | 453,835 | 453,835 | 453,835 | 453,835 | 453,835 |
| 2.Reserves | 405,611 | 425,793 | 450,052 | 486,393 | 525,487 |
| 3.Unappropriated profit | 78,624 | 81,066 | 98,681 | 153,277 | 173,502 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 3,223,039 | 5,170,931 | 5,837,461 | 4,941,811 | 4,027,424 |
| 1.Current liabilities | 2,844,695 | 4,480,681 | 5,101,643 | 2,513,443 | 1,700,374 |
| 2.Non-current liabilities | 378,344 | 690,250 | 735,818 | 2,428,368 | 2,327,050 |
| C.Total assets (C1+C2) | 4,161,109 | 6,131,625 | 6,840,029 | 6,035,316 | 5,180,249 |
| 1.Current assets ( $a+b$ ) | 774,051 | 740,526 | 1,213,680 | 823,724 | 751,520 |
| a.Cash and banks balances | 22,378 | 10,315 | 487,023 | 143,905 | 267,884 |
| b.Other current assets | 751,673 | 730,211 | 726,657 | 679,819 | 483,636 |
| 2.Non-current assets (a+b+c) | 3,387,058 | 5,391,099 | 5,626,349 | 5,211,592 | 4,428,729 |
| a.Fixed assets | 2,968,010 | 4,336,366 | 4,384,538 | 4,217,492 | 3,553,141 |
| b.Long-term investments | 418,446 | 1,054,417 | 1,241,811 | 994,100 | 875,588 |
| c.Other non-current assets | 602 | 316 | 0 | 0 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 1,121,884 | 1,679,681 | 2,191,915 | 2,308,433 | 2,061,789 |
| 2.Operating expenses | 53,315 | 67,322 | 82,483 | 87,756 | 95,820 |
| 3.Operating profit | 1,068,569 | 1,612,359 | 2,109,432 | 2,220,677 | 1,965,969 |
| 4.Modaraba co's management fees | 9,819 | 11,441 | 14,139 | 20,974 | 22,538 |
| 5.Profit/(loss) before taxation | 86,607 | 100,911 | 121,294 | 181,704 | 195,470 |
| 6.Profit/(loss) after taxation | 86,607 | 100,911 | 121,294 | 181,704 | 195,470 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 45,383 | 45,383 | 45,383 | 45,384 | 45,384 |
| 2.Cash dividend | 17.25\% | 17.50\% | 20.00\% | 0.30\% | 0.33\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(638,235)$ | $(1,587,546)$ | 61,095 | 446,588 | 877,631 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 9.23\% | 10.50\% | 12.10\% | 16.62\% | 16.96\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 6.58\% | 6.11\% | 6.98\% | 5.16\% | 5.62\% |
| 3.Return on assets (ROA) (D6/C) | 2.08\% | 1.65\% | 1.77\% | 3.01\% | 3.77\% |
| 4.Return on revenue (D6/D1) | 7.72\% | 6.01\% | 5.53\% | 7.87\% | 9.48\% |
| 5.Operating expenses to net income (D2/D6) | 61.56\% | 66.71\% | 68.00\% | 48.30\% | 49.02\% |
| 6.Management expenses (D4/D2) | 18.42\% | 16.99\% | 17.14\% | 23.90\% | 23.52\% |
| 7.Earning Per Certificate (D6/E1) | 1.91 | 2.22 | 2.67 | 4.00 | 4.31 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 0.27 | 0.17 | 0.24 | 0.33 | 0.44 |
| 2.Total liabilities to total assets (B/C) (times) | 0.77 | 0.84 | 0.85 | 0.82 | 0.78 |
| 3.Long term investment to total assets (C2b/C) | 10.06\% | 17.20\% | 18.16\% | 16.47\% | 16.90\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 22.54\% | 15.67\% | 14.66\% | 18.12\% | 22.25\% |
| 2.Break up value per certificate (A/E1) | 20.67 | 21.17 | 22.09 | 24.09 | 25.40 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | -7.37 | -15.73 | 0.50 | 2.46 | 4.49 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.22 | -0.35 | 0.01 | 0.18 | 0.52 |


| Trust Modaraba |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 283,389 | 280,647 | 304,514 | 306,683 | 310,059 |
| 1.Certificate capital | 298,000 | 298,000 | 298,000 | 298,000 | 298,000 |
| 2.Reserves | 60,361 | 61,161 | 6,514 | 8,683 | 12,059 |
| 3.Unappropriated profit | $(74,972)$ | $(78,514)$ | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 + B2) | 93,825 | 119,899 | 124,003 | 111,547 | 101,383 |
| 1.Current liabilities | 27,052 | 58,533 | 59,626 | 50,255 | 46,992 |
| 2.Non-current liabilities | 66,773 | 61,366 | 64,377 | 61,292 | 54,391 |
| C.Total assets (C1+C2) | 377,214 | 400,546 | 428,517 | 418,230 | 411,442 |
| 1.Current assets ( $a+b$ ) | 191,959 | 206,117 | 184,311 | 203,647 | 207,426 |
| a.Cash and banks balances | 16,777 | 24,539 | 3,412 | 2,419 | 827 |
| b.Other current assets | 175,182 | 181,578 | 180,899 | 201,228 | 206,599 |
| 2.Non-current assets ( $a+b+c$ ) | 185,255 | 194,429 | 244,206 | 214,583 | 204,016 |
| a.Fixed assets | 166,923 | 176,760 | 203,685 | 169,146 | 163,491 |
| b.Long-term investments | 11,523 | 9,982 | 8,535 | 5,349 | 6,314 |
| c.Other non-current assets | 6,809 | 7,687 | 31,986 | 40,088 | 34,211 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Gross revenue(loss) | 73,690 | 87,103 | 101,565 | 103,992 | 85,610 |
| 2.Operating expenses | 13,703 | 19,198 | 20,592 | 26,934 | 26,239 |
| 3.Operating profit | 59,987 | 67,905 | 80,973 | 77,058 | 59,371 |
| 4.Modaraba co's management fees | 2,335 | 1,346 | 2,559 | 2,248 | 1,934 |
| 5.Profit/(loss) before taxation | 21,019 | 12,110 | 23,032 | 20,229 | 17,406 |
| 6.Profit/(loss) after taxation | 21,019 | 12,110 | 23,032 | 20,229 | 17,406 |
| E.Other items |  |  |  |  |  |
| 1.No. of certificates (000) | 29,800 | 29,800 | 29,800 | 29,800 | 29,800 |
| 2.Cash dividend | 5.00\% | 0.00\% | 6.00\% | 0.05\% | 0.04\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 56,182 | 72,553 | 51,661 | 14,663 | 40,596 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D6/A) | 7.42\% | 4.32\% | 7.56\% | 6.60\% | 5.61\% |
| 2.Return on capital employed (ROCE) (D5/(C-B1)) | 6.00\% | 3.54\% | 6.24\% | 5.50\% | 4.78\% |
| 3.Return on assets (ROA) (D6/C) | 5.57\% | 3.02\% | 5.37\% | 4.84\% | 4.23\% |
| 4.Return on revenue (D6/D1) | 28.52\% | 13.90\% | 22.68\% | 19.45\% | 20.33\% |
| 5.Operating expenses to net income (D2/D6) | 65.19\% | 158.53\% | 89.41\% | 133.15\% | 150.75\% |
| 6.Management expenses (D4/D2) | 17.04\% | 7.01\% | 12.43\% | 8.35\% | 7.37\% |
| 7.Earning Per Certificate (D6/E1) | 0.71 | 0.41 | 0.77 | 0.68 | 0.58 |
| G.Liquidity Ratios |  |  |  |  |  |
| 1.Current assets to current liabilities (C1/B1) (times) | 7.10 | 3.52 | 3.09 | 4.05 | 4.41 |
| 2.Total liabilities to total assets (B/C) (times) | 0.25 | 0.30 | 0.29 | 0.27 | 0.25 |
| 3.Long term investment to total assets (C2b/C) | 3.05\% | 2.49\% | 1.99\% | 1.28\% | 1.53\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 75.13\% | 70.07\% | 71.06\% | 73.33\% | 75.36\% |
| 2.Break up value per certificate (A/E1) | 9.51 | 9.42 | 10.22 | 10.29 | 10.40 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D6) (times) | 2.67 | 5.99 | 2.24 | 0.72 | 2.33 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.08 | 1.24 | 0.87 | 0.29 | 0.86 |

## ExChange Companies

## Performance at a Glance

Exchange Companies continued its upward stride in its balance sheet size. Total assets increased by 13.89 percent to stand at Rs 10.90 billion in CY15 as compared to Rs 9.57 billion in CY14. Similarly, total equity inched up to Rs 9.01 billion in CY15 from Rs 7.94 billion in CY14, recording an increase of 13.44 percent. Profit before and after taxation, both recorded increases of 12.17 percent and 23.94 percent respectively in CY15 over CY14.

## Analysis of Balance Sheet Components

Total equity increased from Rs 7.94 billion in CY14 to Rs 9.01 billion in CY15 reflecting an increase of 13.44 percent over CY14. Total assets increased to Rs 10.90 billion in CY15 from Rs 9.57 billion in CY14. Exchange companies, mainly dealing with transfer of funds, have kept around 76.0 percent of its current assets in most liquid form i.e. cash and bank balances. Further, the
 formation of total equity has mainly been through share capital which was around 89.58 percent in CY15.

## Profitability and Operating Efficiency

Gross revenue climbed up to Rs 3.68 billion in CY15, from Rs 3.42 billion in CY14 showing an increase of 7.66 percent over CY14.


Administrative and general expenses swelled from Rs 3.06 billion in CY14 to Rs 3.28 billion in CY15. 88.95 percent of the gross revenue was slated for administrative and general expenses in CY 15; slightly decreased from previous year's position i.e. 89.39 percent of total revenues. Profit before taxation increased from Rs 362.96 million in CY14 to Rs 407.12 million in CY14 registering an increase of 12.17 percent. Similarly, profit after taxation increased from Rs 213.84 million in CY14 to Rs 265.04 million in CY15, posting an increase of 23.94 percent.

Return On Capital Employed (ROCE) decreased from 4.45 percent in CY14 to 4.35 percent in CY15. The Return On Equity (ROE) and Return On Assets (ROA) deciphered improved performance of exchange companies on account of profitability as ROE increased from 2.69 percent to 2.94 percent and ROA from 2.23 percent to 2.43 percent in CY15 over CY14. Breakup value per share of exchange companies also increased from Rs 21.32 in CY14 to Rs 22.75 in CY15 over CY14.


| Exchange Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 6,201,867 | 6,669,839 | 7,233,398 | 7,939,996 | 9,006,864 |
| 1.Share capital | 5,485,544 | 5,916,044 | 6,414,919 | 7,247,919 | 8,067,918 |
| 2.Reserves | 65,000 | 162,775 | 145,760 | 74,263 | 86,825 |
| 3.Accumulated profit (loss) | 651,323 | 591,020 | 672,719 | 617,814 | 852,121 |
| 4.Others | 27,555 | 45,221 | 16,641 | 21,306 | 32,195 |
| B.Total liabilities (B1 to B2) | 1,355,137 | 1,329,333 | 1,422,387 | 1,607,143 | 1,858,833 |
| 1.Current liabilities | 1,084,704 | 1,154,975 | 1,265,738 | 1,407,205 | 1,534,713 |
| 2.Non-current liabilities | 270,433 | 174,358 | 156,649 | 199,938 | 324,120 |
| C.Total assets (C1+C2) | 7,584,559 | 8,044,393 | 8,672,426 | 9,568,445 | 10,897,892 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 5,564,756 | 6,041,907 | 6,438,480 | 7,393,541 | 8,473,579 |
| a.Cash \& bank balances | 3,834,681 | 4,114,910 | 4,680,316 | 5,330,038 | 6,439,440 |
| b.Other assets | 1,730,075 | 1,926,997 | 1,758,164 | 2,063,503 | 2,034,139 |
| 2.Non-current assets (a+b) | 2,019,803 | 2,002,486 | 2,233,946 | 2,174,904 | 2,424,313 |
| a.Fixed assets | 677,553 | 561,542 | 636,785 | 689,167 | 756,444 |
| b.Other assets | 1,342,250 | 1,440,944 | 1,597,161 | 1,485,737 | 1,667,869 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 1,963,110 | 2,596,859 | 3,088,951 | 3,421,099 | 3,683,159 |
| 2.Administrative and general expenses | 1,711,264 | 2,162,552 | 2,599,519 | 3,058,141 | 3,276,043 |
| 3.Profit/(loss) before taxation | 266,193 | 434,308 | 499,152 | 362,958 | 407,118 |
| 4.Profit/(loss) after taxation | 152,745 | 244,520 | 331,853 | 213,837 | 265,036 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 273,555 | 286,005 | 322,663 | 372,393 | 395,893 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 345,777 | 22,462 | 506,975 | 311,974 | 521,949 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 2.46\% | 3.67\% | 4.59\% | 2.69\% | 2.94\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 4.10\% | 6.30\% | 6.74\% | 4.45\% | 4.35\% |
| 3.Return on assets (ROA) (D4/C) | 2.01\% | 3.04\% | 3.83\% | 2.23\% | 2.43\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 6.43 | 4.98 | 5.21 | 8.43 | 8.05 |
| 5.Earning per share (D4/E1) | 0.56 | 0.85 | 1.03 | 0.57 | 0.67 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 50.56\% | 51.15\% | 53.97\% | 55.70\% | 59.09\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 5.13 | 5.23 | 5.09 | 5.25 | 5.52 |
| 3.Total liabilities to total assets (B/C) | 17.87\% | 16.52\% | 16.40\% | 16.80\% | 17.06\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 81.77\% | 82.91\% | 83.41\% | 82.98\% | 82.65\% |
| 2.Break up value per share (A/E1) | 22.67 | 23.32 | 22.42 | 21.32 | 22.75 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 2.26 | 0.09 | 1.53 | 1.46 | 1.97 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.32 | 0.02 | 0.40 | 0.22 | 0.34 |


| AA Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 219,742 | 225,706 | 207,990 | 243,806 | 311,566 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 230,000 | 300,000 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | 19,742 | 25,706 | 7,990 | 13,806 | 11,566 |
| 4.Others | 0 | 0 | 0 | - | 14,000 |
| B.Total liabilities (B1 to B2) | 151,143 | 225,334 | 214,187 | 234,964 | 210,642 |
| 1.Current liabilities | 146,762 | 219,896 | 208,758 | 230,424 | 206,049 |
| 2.Non-current liabilities | 4,381 | 5,438 | 5,429 | 4,540 | 4,593 |
| C.Total assets (C1+C2) | 370,885 | 451,040 | 422,177 | 478,770 | 536,208 |
| 1.Current assets ( $a+\mathrm{b}$ ) | 276,113 | 352,724 | 311,602 | 360,622 | 394,029 |
| a.Cash \& bank balances | 206,215 | 197,817 | 210,338 | 191,257 | 296,778 |
| b.Other assets | 69,898 | 154,907 | 101,264 | 169,365 | 97,251 |
| 2.Non-current assets ( $a+b$ ) | 94,772 | 98,316 | 110,575 | 118,148 | 142,179 |
| a.Fixed assets | 31,881 | 33,695 | 44,552 | 45,616 | 48,453 |
| b.Other assets | 62,891 | 64,621 | 66,023 | 72,532 | 93,726 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 111,056 | 152,967 | 133,207 | 137,283 | 156,685 |
| 2.Administrative and general expenses | 96,843 | 143,218 | 122,063 | 127,905 | 138,936 |
| 3.Profit/(loss) before taxation | 11,902 | 9,749 | 11,144 | 9,378 | 17,749 |
| 4.Profit/(loss) after taxation | 8,123 | 5,964 | 6,990 | 5,815 | 11,566 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 20,000 | 20,000 | 23,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 39,335 | (539) | 54,374 | $(36,408)$ | 66,579 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 3.70\% | 2.64\% | 3.36\% | 2.39\% | 3.71\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 5.31\% | 4.22\% | 5.22\% | 3.78\% | 5.38\% |
| 3.Return on assets (ROA) (D4/C) | 2.19\% | 1.32\% | 1.66\% | 1.21\% | 2.16\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 8.14 | 14.69 | 10.95 | 13.64 | 7.83 |
| 5.Earning per share (D4/E1) | 0.41 | 0.30 | 0.35 | 0.25 | 0.39 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 55.60\% | 43.86\% | 49.82\% | 39.95\% | 55.35\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 1.88 | 1.60 | 1.49 | 1.57 | 1.91 |
| 3.Total liabilities to total assets (B/C) | 40.75\% | 49.96\% | 50.73\% | 49.08\% | 39.28\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 59.25\% | 50.04\% | 49.27\% | 50.92\% | 58.11\% |
| 2.Break up value per share (A/E1) | 10.99 | 11.29 | 10.40 | 10.60 | 10.39 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 4.84 | -0.09 | 7.78 | -6.26 | 5.76 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.27 | 0.00 | 0.26 | -0.16 | 0.32 |


| Al-Hameed Int. Money Ex (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 199,626 | 204,769 | 205,435 | 206,089 | 207,704 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | (374) | 4,769 | 5,435 | 6,089 | 7,704 |
| 4.Others | 4,137 | 3,930 | 3,803 | 3,677 | 3,552 |
| B.Total liabilities (B1 to B2) | 19,969 | 30,556 | 29,410 | 24,483 | 19,408 |
| 1.Current liabilities | 18,514 | 25,458 | 24,044 | 18,169 | 13,421 |
| 2.Non-current liabilities | 1,455 | 5,098 | 5,366 | 6,314 | 5,987 |
| C.Total assets (C1+C2) | 223,732 | 239,255 | 238,648 | 234,249 | 230,664 |
| 1.Current assets( $a+b$ ) | 64,846 | 161,908 | 158,615 | 201,496 | 204,656 |
| a.Cash \& bank balances | 9,055 | 111,889 | 103,209 | 138,935 | 133,327 |
| b.Other assets | 55,791 | 50,019 | 55,406 | 62,561 | 71,329 |
| 2.Non-current assets (a+b) | 158,886 | 77,347 | 80,033 | 32,753 | 26,008 |
| a.Fixed assets | 108,886 | 32,212 | 30,066 | 27,953 | 26,008 |
| b.Other assets | 50,000 | 45,135 | 49,967 | 4,800 | 0 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 7,556 | 11,225 | 19,146 | 20,237 | 28,848 |
| 2.Administrative and general expenses | 10,206 | 12,752 | 18,270 | 18,608 | 27,444 |
| 3.Profit/(loss) before taxation | $(5,084)$ | $(1,527)$ | 876 | 1,629 | 1,404 |
| 4.Profit/(loss) after taxation | (177) | $(5,263)$ | 538 | 529 | 1,490 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 200 | 200 | 200 | 200 | 200 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 1,746 | 13,725 | $(3,680)$ | 35,757 | $(5,608)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -0.09\% | -2.57\% | 0.26\% | 0.26\% | 0.72\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -2.48\% | -0.71\% | 0.41\% | 0.75\% | 0.65\% |
| 3.Return on assets (ROA) (D4/C) | -0.08\% | -2.20\% | 0.23\% | 0.23\% | 0.65\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -2.01 | -8.35 | 20.86 | 11.42 | 19.55 |
| 5.Earning per share (D4/E1) | -0.89 | -26.32 | 2.69 | 2.65 | 7.45 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 4.05\% | 46.77\% | 43.25\% | 59.31\% | 57.80\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 3.50 | 6.36 | 6.60 | 11.09 | 15.25 |
| 3.Total liabilities to total assets (B/C) | 8.93\% | 12.77\% | 12.32\% | 10.45\% | 8.41\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 89.23\% | 85.59\% | 86.08\% | 87.98\% | 90.05\% |
| 2.Break up value per share (A/E1) | 998.13 | 1,023.85 | 1,027.18 | 1,030.45 | 1,038.52 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | $-9.86$ | -2.61 | -6.84 | 67.59 | -3.76 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.09 | 0.54 | -0.15 | 1.97 | -0.42 |


| Al-Rahim Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 205,015 | 204,574 | 206,317 | 206,399 | 206,377 |
| 1.Share capital | 205,410 | 205,410 | 205,410 | 205,410 | 205,410 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | (395) | (836) | 907 | 989 | 967 |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 276 | 677 | 1,502 | 639 | 1,008 |
| 1.Current liabilities | 276 | 677 | 1,502 | 639 | 695 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 313 |
| C.Total assets (C1+C2) | 205,291 | 205,251 | 207,819 | 207,038 | 207,385 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 145,122 | 146,111 | 147,603 | 148,729 | 150,003 |
| a.Cash \& bank balances | 141,403 | 141,695 | 144,703 | 145,700 | 147,132 |
| b.Other assets | 3,719 | 4,416 | 2,900 | 3,029 | 2,871 |
| 2.Non-current assets (a+b) | 60,169 | 59,140 | 60,216 | 58,309 | 57,382 |
| a.Fixed assets | 7,132 | 6,317 | 5,598 | 4,974 | 4,495 |
| b.Other assets | 53,037 | 52,823 | 54,618 | 53,335 | 52,887 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 4,477 | 10,947 | 13,978 | 11,186 | 12,640 |
| 2.Administrative and general expenses | 8,616 | 11,017 | 11,654 | 10,185 | 11,762 |
| 3.Profit/(loss) before taxation | 2,481 | (70) | 2,324 | 1,001 | 878 |
| 4.Profit/(loss) after taxation | 3,783 | (441) | 1,744 | 82 | (23) |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,054 | 2,054 | 2,054 | 2,054 | 2,054 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 2,898 | 788 | $(2,650)$ | $(3,663)$ | $(3,563)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 1.85\% | -0.22\% | 0.85\% | 0.04\% | -0.01\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 1.21\% | -0.03\% | 1.13\% | 0.48\% | 0.42\% |
| 3.Return on assets (ROA) (D4/C) | 1.84\% | -0.21\% | 0.84\% | 0.04\% | -0.01\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 3.47 | -157.39 | 5.01 | 10.17 | 13.40 |
| 5.Earning per share (D4/E1) | 1.84 | -0.21 | 0.85 | 0.04 | -0.01 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 68.88\% | 69.03\% | 69.63\% | 70.37\% | 70.95\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 525.80 | 215.82 | 98.27 | 232.75 | 215.83 |
| 3.Total liabilities to total assets (B/C) | 0.13\% | 0.33\% | 0.72\% | 0.31\% | 0.49\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 99.87\% | 99.67\% | 99.28\% | 99.69\% | 99.51\% |
| 2.Break up value per share (A/E1) | 99.81 | 99.60 | 100.44 | 100.48 | 100.47 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.77 | -1.79 | -1.52 | -44.67 | 154.91 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 10.50 | 1.16 | -1.76 | $-5.73$ | $-5.13$ |


| Al-Sahara Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 195,581 | 211,852 | 213,423 | 186,314 | 198,077 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | $(4,419)$ | 11,852 | 13,423 | $(13,686)$ | $(1,923)$ |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 41,601 | 38,161 | 19,861 | 17,747 | 11,993 |
| 1.Current liabilities | 41,601 | 38,161 | 19,861 | 17,584 | 11,563 |
| 2.Non-current liabilities | 0 | 0 | 0 | 163 | 430 |
| C.Total assets (C1+C2) | 237,182 | 250,013 | 233,284 | 204,061 | 210,070 |
| 1.Current assets( $a+b$ ) | 181,454 | 195,763 | 174,862 | 145,089 | 153,473 |
| a.Cash \& bank balances | 175,204 | 184,826 | 170,674 | 139,214 | 146,407 |
| b.Other assets | 6,250 | 10,937 | 4,188 | 5,875 | 7,066 |
| 2.Non-current assets (a+b) | 55,728 | 54,250 | 58,422 | 58,972 | 56,597 |
| a.Fixed assets | 5,180 | 4,214 | 6,617 | 6,049 | 4,813 |
| b.Other assets | 50,548 | 50,036 | 51,805 | 52,923 | 51,784 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 2,594 | 61,818 | 74,219 | 39,723 | 82,346 |
| 2.Administrative and general expenses | 5,548 | 48,951 | 70,668 | 66,304 | 69,896 |
| 3.Profit/(loss) before taxation | 3,455 | 12,867 | 3,551 | $(26,581)$ | 12,450 |
| 4.Profit/(loss) after taxation | 2,245 | 16,271 | 1,571 | $(27,108)$ | 11,763 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 11,478 | 2,833 | $(15,876)$ | $(34,103)$ | 1,475 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 1.15\% | 7.68\% | 0.74\% | -14.55\% | 5.94\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 1.77\% | 6.07\% | 1.66\% | -14.25\% | 6.27\% |
| 3.Return on assets (ROA) (D4/C) | 0.95\% | 6.51\% | 0.67\% | -13.28\% | 5.60\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 1.61 | 3.80 | 19.90 | -2.49 | 5.61 |
| 5.Earning per share (D4/E1) | 0.11 | 0.81 | 0.08 | -1.36 | 0.59 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 73.87\% | 73.93\% | 73.16\% | 68.22\% | 69.69\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 4.36 | 5.13 | 8.80 | 8.25 | 13.27 |
| 3.Total liabilities to total assets (B/C) | 17.54\% | 15.26\% | 8.51\% | 8.70\% | 5.71\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 82.46\% | 84.74\% | 91.49\% | 91.30\% | 94.29\% |
| 2.Break up value per share (A/E1) | 9.78 | 10.59 | 10.67 | 9.32 | 9.90 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 5.11 | 0.17 | -10.11 | 1.26 | 0.13 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.28 | 0.07 | -0.80 | -1.94 | 0.13 |


| D. D Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 94,580 | 105,268 | 103,906 | 195,645 | 194,100 |
| 1.Share capital | 100,000 | 105,500 | 105,500 | 200,500 | 200,500 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | $(5,420)$ | (232) | $(1,594)$ | $(4,855)$ | $(6,400)$ |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 574 | 2,464 | 3,934 | 6,125 | 19,492 |
| 1.Current liabilities | 574 | 2,464 | 2,154 | 2,213 | 5,641 |
| 2.Non-current liabilities | 0 | 0 | 1,780 | 3,912 | 13,851 |
| C.Total assets (C1+C2) | 95,154 | 107,732 | 107,840 | 201,770 | 213,592 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 64,947 | 72,926 | 73,187 | 144,065 | 153,148 |
| a.Cash \& bank balances | 64,457 | 72,068 | 71,531 | 139,708 | 145,090 |
| b.Other assets | 490 | 858 | 1,656 | 4,357 | 8,058 |
| 2.Non-current assets (a+b) | 30,207 | 34,806 | 34,653 | 57,705 | 60,444 |
| a.Fixed assets | 4,535 | 6,124 | 7,619 | 6,592 | 7,554 |
| b.Other assets | 25,672 | 28,682 | 27,034 | 51,113 | 52,890 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 1,681 | 19,354 | 29,756 | 27,897 | 30,592 |
| 2.Administrative and general expenses | 5,798 | 15,928 | 28,140 | 31,210 | 31,941 |
| 3.Profit/(loss) before taxation | $(4,582)$ | 3,426 | 1,616 | $(3,313)$ | $(1,349)$ |
| 4.Profit/(loss) after taxation | $(4,599)$ | 5,188 | $(1,362)$ | $(3,260)$ | $(1,546)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 10,000 | 10,550 | 10,550 | 20,050 | 20,050 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | $(4,893)$ | 5,715 | 2,078 | $(4,252)$ | (662) |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -4.86\% | 4.93\% | -1.31\% | -1.67\% | -0.80\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -4.84\% | 3.25\% | 1.53\% | -1.66\% | -0.65\% |
| 3.Return on assets (ROA) (D4/C) | -4.83\% | 4.82\% | -1.26\% | -1.62\% | -0.72\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -1.27 | 4.65 | 17.41 | -9.42 | -23.68 |
| 5.Earning per share (D4/E1) | -0.46 | 0.49 | -0.13 | -0.16 | -0.08 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 67.74\% | 66.90\% | 66.33\% | 69.24\% | 67.93\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 113.15 | 29.60 | 33.98 | 65.10 | 27.15 |
| 3.Total liabilities to total assets (B/C) | 0.60\% | 2.29\% | 3.65\% | 3.04\% | 9.13\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 99.40\% | 97.71\% | 96.35\% | 96.96\% | 90.87\% |
| 2.Break up value per share (A/E1) | 9.46 | 9.98 | 9.85 | 9.76 | 9.68 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 1.06 | 1.10 | -1.53 | 1.30 | 0.43 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -8.52 | 2.32 | 0.96 | -1.92 | -0.12 |


| Dollar East Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 297,658 | 400,019 | 420,391 | 442,877 | 661,502 |
| 1.Share capital | 300,000 | 400,000 | 400,000 | 400,000 | 600,000 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | $(2,342)$ | 19 | 20,391 | 42,877 | 61,502 |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | $(1,780)$ | 20,385 | 22,852 | 23,839 | 37,486 |
| 1.Current liabilities | $(3,967)$ | 18,398 | 20,865 | 22,660 | 34,455 |
| 2.Non-current liabilities | 2,187 | 1,987 | 1,987 | 1,179 | 3,031 |
| C.Total assets (C1+C2) | 295,878 | 420,404 | 443,243 | 466,716 | 698,988 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 156,186 | 255,607 | 276,033 | 307,003 | 475,757 |
| a.Cash \& bank balances | 61,663 | 68,577 | 221,664 | 300,580 | 465,923 |
| b.Other assets | 94,523 | 187,030 | 54,369 | 6,423 | 9,834 |
| 2.Non-current assets (a+b) | 139,692 | 164,797 | 167,210 | 159,713 | 223,231 |
| a.Fixed assets | 50,402 | 52,270 | 51,421 | 46,161 | 61,365 |
| b.Other assets | 89,290 | 112,527 | 115,789 | 113,552 | 161,866 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 143,169 | 198,269 | 204,204 | 209,069 | 272,252 |
| 2.Administrative and general expenses | 138,444 | 171,966 | 179,856 | 184,561 | 241,443 |
| 3.Profit/(loss) before taxation | 15,105 | 26,302 | 24,348 | 24,508 | 30,809 |
| 4.Profit/(loss) after taxation | 13,674 | 2,361 | 20,372 | 22,486 | 18,625 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 3,000 | 4,000 | 4,000 | 4,000 | 6,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 42,723 | $(56,916)$ | 164,744 | 37,666 | 38,365 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 4.59\% | 0.59\% | 4.85\% | 5.08\% | 2.82\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 5.04\% | 6.54\% | 5.76\% | 5.52\% | 4.64\% |
| 3.Return on assets (ROA) (D4/C) | 4.62\% | 0.56\% | 4.60\% | 4.82\% | 2.66\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 9.17 | 6.54 | 7.39 | 7.53 | 7.84 |
| 5.Earning per share (D4/E1) | 4.56 | 0.59 | 5.09 | 5.62 | 3.10 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 20.84\% | 16.31\% | 50.01\% | 64.40\% | 66.66\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | -39.37 | 13.89 | 13.23 | 13.55 | 13.81 |
| 3.Total liabilities to total assets (B/C) | -0.60\% | 4.85\% | 5.16\% | 5.11\% | 5.36\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 100.60\% | 95.15\% | 94.84\% | 94.89\% | 94.64\% |
| 2.Break up value per share (A/E1) | 99.22 | 100.00 | 105.10 | 110.72 | 110.25 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 3.12 | -24.11 | 8.09 | 1.68 | 2.06 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -10.77 | -3.09 | 7.90 | 1.66 | 1.11 |


| Fairdeal Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 196,669 | 181,511 | 167,732 | 178,547 | 186,373 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | $(3,331)$ | $(18,489)$ | $(32,268)$ | $(21,453)$ | $(13,627)$ |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 4,467 | 5,365 | 8,380 | 16,255 | 21,654 |
| 1.Current liabilities | 1,467 | 1,365 | 4,380 | 5,655 | 5,394 |
| 2.Non-current liabilities | 3,000 | 4,000 | 4,000 | 10,600 | 16,260 |
| C.Total assets (C1+C2) | 201,136 | 186,876 | 176,112 | 194,802 | 208,027 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 134,683 | 121,554 | 111,149 | 126,158 | 140,754 |
| a.Cash \& bank balances | 67,965 | 83,178 | 99,811 | 112,486 | 126,723 |
| b.Other assets | 66,718 | 38,376 | 11,338 | 13,672 | 14,031 |
| 2.Non-current assets ( $\mathrm{a}+\mathrm{b}$ ) | 66,453 | 65,322 | 64,963 | 68,644 | 67,273 |
| a.Fixed assets | 14,457 | 12,549 | 11,100 | 12,819 | 11,453 |
| b.Other assets | 51,996 | 52,773 | 53,863 | 55,825 | 55,820 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 17,258 | 11,701 | 10,575 | 42,848 | 46,481 |
| 2.Administrative and general expenses | 25,525 | 24,144 | 24,328 | 31,604 | 35,266 |
| 3.Profit/(loss) before taxation | $(10,059)$ | $(12,442)$ | $(13,753)$ | 11,244 | 11,215 |
| 4.Profit/(loss) after taxation | $(10,264)$ | $(15,158)$ | $(13,780)$ | 10,816 | 7,826 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | $(85,084)$ | 16,193 | 17,247 | 11,741 | 11,556 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -5.22\% | -8.35\% | -8.22\% | 6.06\% | 4.20\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -5.04\% | -6.71\% | -8.01\% | 5.94\% | 5.53\% |
| 3.Return on assets (ROA) (D4/C) | -5.10\% | -8.11\% | -7.82\% | 5.55\% | 3.76\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -2.54 | -1.94 | -1.77 | 2.81 | 3.14 |
| 5.Earning per share (D4/E1) | -0.51 | -0.76 | -0.69 | 0.54 | 0.39 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 33.79\% | 44.51\% | 56.67\% | 57.74\% | 60.92\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 91.81 | 89.05 | 25.38 | 22.31 | 26.09 |
| 3.Total liabilities to total assets (B/C) | 2.22\% | 2.87\% | 4.76\% | 8.34\% | 10.41\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 97.78\% | 97.13\% | 95.24\% | 91.66\% | 89.59\% |
| 2.Break up value per share (A/E1) | 9.83 | 9.08 | 8.39 | 8.93 | 9.32 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 8.29 | -1.07 | -1.25 | 1.09 | 1.48 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -58.00 | 11.86 | 3.94 | 2.08 | 2.14 |


| Glaxy Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 210,811 | 222,090 | 216,944 | 211,391 | 202,227 |
| 1.Share capital | 210,000 | 210,000 | 210,000 | 210,000 | 210,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 811 | 12,090 | 6,944 | 1,391 | $(7,773)$ |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 813 | 7,787 | 5,784 | 1,176 | 1,668 |
| 1.Current liabilities | 813 | 7,787 | 5,784 | 1,176 | 1,668 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 211,624 | 229,877 | 222,728 | 212,567 | 203,895 |
| 1.Current assets ( $a+b$ ) | 106,807 | 173,898 | 166,623 | 160,483 | 144,743 |
| a.Cash \& bank balances | 101,810 | 156,230 | 98,577 | 153,247 | 126,262 |
| b.Other assets | 4,997 | 17,668 | 68,046 | 7,236 | 18,481 |
| 2.Non-current assets (a+b) | 104,817 | 55,979 | 56,105 | 52,084 | 59,152 |
| a.Fixed assets | 52,217 | 3,379 | 3,505 | 3,764 | 5,992 |
| b.Other assets | 52,600 | 52,600 | 52,600 | 48,320 | 53,160 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 44,163 | 62,772 | 47,964 | 51,534 | 78,615 |
| 2.Administrative and general expenses | 42,166 | 44,394 | 52,824 | 56,572 | 86,993 |
| 3.Profit/(loss) before taxation | 1,997 | 18,378 | 4,860 | $(5,038)$ | $(8,378)$ |
| 4.Profit/(loss) after taxation | 1,532 | 16,274 | $(5,146)$ | $(5,554)$ | $(9,164)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 21,000 | 21,000 | 21,000 | 21,000 | 21,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 2,746 | $(11,993)$ | $(2,133)$ | $(15,102)$ | $(26,860)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 0.73\% | 7.33\% | -2.37\% | -2.63\% | -4.53\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 0.95\% | 8.28\% | 2.24\% | -2.38\% | -4.14\% |
| 3.Return on assets (ROA) (D4/C) | 0.72\% | 7.08\% | -2.31\% | -2.61\% | -4.49\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 21.11 | 2.42 | 10.87 | -11.23 | -10.38 |
| 5.Earning per share (D4/E1) | 0.07 | 0.77 | -0.25 | -0.26 | -0.44 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 48.11\% | 67.96\% | 44.26\% | 72.09\% | 61.93\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 131.37 | 22.33 | 28.81 | 136.47 | 86.78 |
| 3.Total liabilities to total assets (B/C) | 0.38\% | 3.39\% | 2.60\% | 0.55\% | 0.82\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 99.62\% | 96.61\% | 97.40\% | 99.45\% | 99.18\% |
| 2.Break up value per share (A/E1) | 10.04 | 10.58 | 10.33 | 10.07 | 9.63 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 1.79 | -0.74 | 0.41 | 2.72 | 2.93 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 3.38 | -1.54 | -0.37 | -12.84 | -16.10 |


| H \& H Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 386,019 | 436,017 | 453,587 | 464,070 | 483,050 |
| 1.Share capital | 300,000 | 400,000 | 400,000 | 400,000 | 400,000 |
| 2.Reserves | 65,000 | 10,900 | 10,900 | 10,900 | 10,900 |
| 3.Accumulated profit (loss) | 21,019 | 25,117 | 42,687 | 53,170 | 72,150 |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 17,124 | 59,913 | 51,695 | 57,375 | 64,268 |
| 1.Current liabilities | 16,048 | 52,652 | 50,005 | 54,542 | 60,751 |
| 2.Non-current liabilities | 1,076 | 7,261 | 1,690 | 2,833 | 3,517 |
| C.Total assets (C1+C2) | 403,143 | 495,930 | 505,282 | 521,445 | 547,318 |
| 1.Current assets( $a+b$ ) | 309,252 | 377,472 | 386,018 | 499,796 | 525,747 |
| a.Cash \& bank balances | 292,911 | 338,515 | 338,578 | 350,543 | 376,418 |
| b.Other assets | 16,341 | 38,957 | 47,440 | 149,253 | 149,329 |
| 2.Non-current assets (a+b) | 93,891 | 118,458 | 119,264 | 21,649 | 21,571 |
| a.Fixed assets | 12,425 | 12,878 | 12,465 | 16,069 | 15,801 |
| b.Other assets | 81,466 | 105,580 | 106,799 | 5,580 | 5,770 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 101,574 | 113,977 | 100,826 | 97,875 | 103,854 |
| 2.Administrative and general expenses | 55,800 | 73,945 | 73,535 | 80,331 | 75,224 |
| 3.Profit/(loss) before taxation | 33,145 | 40,032 | 27,291 | 17,544 | 28,630 |
| 4.Profit/(loss) after taxation | 20,382 | 24,999 | 17,570 | 10,483 | 18,981 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 300 | 400 | 400 | 400 | 400 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | $(26,630)$ | 41,553 | 1,137 | 18,587 | 28,530 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 5.28\% | 5.73\% | 3.87\% | 2.26\% | 3.93\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 8.56\% | 9.03\% | 5.99\% | 3.76\% | 5.88\% |
| 3.Return on assets (ROA) (D4/C) | 5.06\% | 5.04\% | 3.48\% | 2.01\% | 3.47\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 1.68 | 1.85 | 2.69 | 4.58 | 2.63 |
| 5.Earning per share (D4/E1) | 67.94 | 62.50 | 43.93 | 26.21 | 47.45 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 72.66\% | 68.26\% | 67.01\% | 67.23\% | 68.78\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 19.27 | 7.17 | 7.72 | 9.16 | 8.65 |
| 3.Total liabilities to total assets (B/C) | 4.25\% | 12.08\% | 10.23\% | 11.00\% | 11.74\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 95.75\% | 87.92\% | 89.77\% | 89.00\% | 88.26\% |
| 2.Break up value per share (A/E1) | 1,286.73 | 1,090.04 | 1,133.97 | 1,160.18 | 1,207.63 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | -1.31 | 1.66 | 0.06 | 1.77 | 1.50 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -1.66 | 0.79 | 0.02 | 0.34 | 0.47 |


| HBL Currency Exchange (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 535,043 | 559,779 | 601,903 | 651,462 | 705,472 |
| 1.Share capital | 400,000 | 400,000 | 400,000 | 400,000 | 400,000 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | 135,043 | 159,779 | 201,903 | 251,462 | 305,472 |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 10,728 | 7,915 | 12,020 | 32,683 | 133,674 |
| 1.Current liabilities | 9,588 | 7,735 | 11,729 | 32,185 | 133,651 |
| 2.Non-current liabilities | 1,140 | 180 | 291 | 498 | 23 |
| C.Total assets (C1+C2) | 545,771 | 567,694 | 613,923 | 684,145 | 839,146 |
| 1.Current assets( $a+b$ ) | 425,978 | 451,583 | 494,653 | 642,283 | 749,232 |
| a.Cash \& bank balances | 364,116 | 385,617 | 380,226 | 547,142 | 476,439 |
| b.Other assets | 61,862 | 65,966 | 114,427 | 95,141 | 272,793 |
| 2.Non-current assets (a+b) | 119,793 | 116,111 | 119,270 | 41,862 | 89,914 |
| a.Fixed assets | 14,151 | 11,451 | 13,197 | 16,684 | 16,378 |
| b.Other assets | 105,642 | 104,660 | 106,073 | 25,178 | 73,536 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 131,400 | 112,886 | 156,642 | 184,247 | 191,930 |
| 2.Administrative and general expenses | 65,781 | 74,672 | 91,519 | 108,467 | 111,602 |
| 3.Profit/(loss) before taxation | 65,618 | 38,214 | 65,123 | 75,780 | 80,329 |
| 4.Profit/(loss) after taxation | 41,621 | 24,735 | 42,124 | 49,559 | 54,010 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 40,000 | 40,000 | 40,000 | 40,000 | 40,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 59,817 | 23,951 | 1,353 | 161,910 | $(106,577)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 7.78\% | 4.42\% | 7.00\% | 7.61\% | 7.66\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 12.24\% | 6.82\% | 10.81\% | 11.62\% | 11.39\% |
| 3.Return on assets (ROA) (D4/C) | 7.63\% | 4.36\% | 6.86\% | 7.24\% | 6.44\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 1.00 | 1.95 | 1.41 | 1.43 | 1.39 |
| 5.Earning per share (D4/E1) | 1.04 | 0.62 | 1.05 | 1.24 | 1.35 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 66.72\% | 67.93\% | 61.93\% | 79.97\% | 56.78\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 44.43 | 58.38 | 42.17 | 19.96 | 5.61 |
| 3.Total liabilities to total assets (B/C) | 1.97\% | 1.39\% | 1.96\% | 4.78\% | 15.93\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 98.03\% | 98.61\% | 98.04\% | 95.22\% | 84.07\% |
| 2.Break up value per share (A/E1) | 13.38 | 13.99 | 15.05 | 16.29 | 17.64 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 1.44 | 0.97 | 0.03 | 3.27 | -1.97 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 6.24 | 3.10 | 0.12 | 5.03 | -0.80 |


| Habib Qatar International Exchange Pakistan |  |  |  | (Thou | pees) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 376,192 | 364,860 | 363,364 | 375,925 | 389,460 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 300,000 | 300,000 |
| 2.Reserves | 0 | 0 | 134,860 | 63,363 | 75,925 |
| 3.Accumulated profit (loss) | 176,192 | 164,860 | 28,504 | 12,562 | 13,535 |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 66,654 | 83,205 | 100,025 | 99,051 | 118,289 |
| 1.Current liabilities | 59,657 | 74,710 | 91,173 | 92,486 | 111,545 |
| 2.Non-current liabilities | 6,997 | 8,495 | 8,852 | 6,565 | 6,744 |
| C.Total assets (C1+C2) | 442,846 | 448,065 | 463,389 | 474,976 | 507,749 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 362,070 | 367,281 | 383,809 | 423,962 | 410,812 |
| a.Cash \& bank balances | 201,968 | 197,337 | 241,872 | 252,715 | 261,783 |
| b.Other assets | 160,102 | 169,944 | 141,937 | 171,247 | 149,029 |
| 2.Non-current assets (a+b) | 80,776 | 80,784 | 79,580 | 51,014 | 96,937 |
| a.Fixed assets | 30,037 | 29,371 | 28,218 | 25,871 | 23,038 |
| b.Other assets | 50,739 | 51,413 | 51,362 | 25,143 | 73,899 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 173,700 | 220,240 | 225,424 | 237,038 | 199,580 |
| 2.Administrative and general expenses | 128,095 | 171,115 | 180,569 | 199,102 | 173,040 |
| 3.Profit/(loss) before taxation | 47,087 | 49,125 | 44,855 | 37,936 | 26,540 |
| 4.Profit/(loss) after taxation | 24,844 | 10,669 | 28,503 | 12,562 | 13,535 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 20,000 | 20,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 60,330 | 20,321 | 75,815 | $(14,374)$ | 59,188 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 6.60\% | 2.92\% | 7.84\% | 3.34\% | 3.48\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 12.29\% | 13.16\% | 12.05\% | 9.92\% | 6.70\% |
| 3.Return on assets (ROA) (D4/C) | 5.61\% | 2.38\% | 6.15\% | 2.64\% | 2.67\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 2.72 | 3.48 | 4.03 | 5.25 | 6.52 |
| 5.Earning per share (D4/E1) | 1.24 | 0.53 | 1.43 | 0.42 | 0.45 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 45.61\% | 44.04\% | 52.20\% | 53.21\% | 51.56\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 6.07 | 4.92 | 4.21 | 4.58 | 3.68 |
| 3.Total liabilities to total assets (B/C) | 15.05\% | 18.57\% | 21.59\% | 20.85\% | 23.30\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 84.95\% | 81.43\% | 78.41\% | 79.15\% | 76.70\% |
| 2.Break up value per share (A/E1) | 18.81 | 18.24 | 18.17 | 12.53 | 12.98 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 2.43 | 1.90 | 2.66 | -1.14 | 4.37 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.01 | 0.27 | 0.83 | -0.16 | 0.53 |


| Link International Exchange Co. (Pvt) Ltd. | (Thousand Rupees) |  |  |
| :---: | :---: | :---: | :---: |
| Items | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 72,964 | 144,460 | 134,144 |
| 1.Share capital | 100,000 | 210,000 | 210,000 |
| 2.Reserves | 0 | - | - |
| 3.Accumulated profit (loss) | $(27,036)$ | $(65,540)$ | $(75,856)$ |
| 4.Others | 10,000 | - | 3,000 |
| B.Total liabilities (B1 to B2) | 1,933 | 7,491 | 74,414 |
| 1.Current liabilities | 1,933 | 2,521 | 9,644 |
| 2.Non-current liabilities | 0 | 4,970 | 64,770 |
| C.Total assets (C1+C2) | 84,897 | 151,951 | 211,558 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 34,534 | 79,275 | 127,288 |
| a.Cash \& bank balances | 10,484 | 65,294 | 111,206 |
| b.Other assets | 24,050 | 13,981 | 16,082 |
| 2.Non-current assets (a+b) | 50,363 | 72,676 | 84,270 |
| a.Fixed assets | 6,783 | 8,506 | 12,944 |
| b.Other assets | 43,580 | 64,170 | 71,326 |
| D.Profit \& loss account |  |  |  |
| 1.Revenue | 3,744 | 10,966 | 51,515 |
| 2.Administrative and general expenses | 30,761 | 49,423 | 61,328 |
| 3.Profit/(loss) before taxation | $(27,017)$ | $(38,457)$ | $(9,813)$ |
| 4.Profit/(loss) after taxation | $(27,036)$ | $(38,504)$ | $(10,315)$ |
| E.Other items |  |  |  |
| 1.No. of ordinary shares (000) | 10,000 | 21,000 | 21,000 |
| 2.Cash dividend | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | - | - |
| 4.Cash generated from operating activities | $(45,541)$ | $(39,007)$ | (461) |
| F.Efficiency ratios/profitability ratios |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -37.05\% | -26.65\% | -7.69\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -32.56\% | -25.74\% | -4.86\% |
| 3.Return on assets (ROA) (D4/C) | -31.85\% | -25.34\% | -4.88\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -1.14 | -1.29 | -6.25 |
| 5.Earning per share (D4/E1) | -2.70 | -1.83 | -0.49 |
| G.Liquidity ratios |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 12.35\% | 42.97\% | 52.57\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 17.87 | 31.45 | 13.20 |
| 3.Total liabilities to total assets (B/C) | 2.28\% | 4.93\% | 35.17\% |
| H.Capital /leverage ratios |  |  |  |
| 1.Capital ratio (A/C) | 85.94\% | 95.07\% | 63.41\% |
| 2.Break up value per share (A/E1) | 7.30 | 6.88 | 6.39 |
| I.Cash flow ratios |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 1.68 | 1.01 | 0.04 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -23.56 | -15.47 | -0.05 |


| Money Link Exchange Co. (Pvt) Ltd. |  |  |  | (Thous | pees) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 215,292 | 336,076 | 343,290 | 351,324 | 359,547 |
| 1.Share capital | 200,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | 15,292 | 36,076 | 43,290 | 51,324 | 59,547 |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 64,009 | 1,252 | 30,640 | 4,011 | 31,220 |
| 1.Current liabilities | 64,009 | 1,252 | 30,640 | 4,011 | 31,220 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 279,301 | 337,328 | 373,930 | 355,335 | 390,767 |
| 1.Current assets( $a+b$ ) | 220,281 | 249,236 | 284,642 | 261,591 | 298,866 |
| a.Cash \& bank balances | 194,376 | 220,301 | 261,357 | 241,624 | 282,197 |
| b.Other assets | 25,905 | 28,935 | 23,285 | 19,967 | 16,669 |
| 2.Non-current assets ( $a+b$ ) | 59,020 | 88,092 | 89,288 | 93,744 | 91,901 |
| a.Fixed assets | 7,802 | 12,244 | 12,728 | 15,336 | 14,273 |
| b.Other assets | 51,218 | 75,848 | 76,560 | 78,408 | 77,628 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 39,974 | 65,063 | 62,688 | 65,924 | 85,445 |
| 2.Administrative and general expenses | 45,855 | 44,192 | 51,406 | 53,751 | 72,873 |
| 3.Profit/(loss) before taxation | 803 | 20,871 | 11,282 | 12,173 | 12,572 |
| 4.Profit/(loss) after taxation | 803 | 20,871 | 7,333 | 8,034 | 8,223 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 200 | 300 | 300 | 300 | 300 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 40,661 | $(44,432)$ | 44,407 | $(14,959)$ | 42,007 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 0.37\% | 6.21\% | 2.14\% | 2.29\% | 2.29\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 0.37\% | 6.21\% | 3.29\% | 3.46\% | 3.50\% |
| 3.Return on assets (ROA) (D4/C) | 0.29\% | 6.19\% | 1.96\% | 2.26\% | 2.10\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 57.10 | 2.12 | 4.56 | 4.42 | 5.80 |
| 5.Earning per share (D4/E1) | 4.02 | 69.57 | 24.44 | 26.78 | 27.41 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 69.59\% | 65.31\% | 69.89\% | 68.00\% | 72.22\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 3.44 | 199.07 | 9.29 | 65.22 | 9.57 |
| 3.Total liabilities to total assets (B/C) | 22.92\% | 0.37\% | 8.19\% | 1.13\% | 7.99\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 77.08\% | 99.63\% | 91.81\% | 98.87\% | 92.01\% |
| 2.Break up value per share (A/E1) | 1,076.46 | 1,120.25 | 1,144.30 | 1,171.08 | 1,198.49 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 50.64 | $-2.13$ | 6.06 | -1.86 | 5.11 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.64 | -35.49 | 1.45 | $-3.73$ | 1.35 |


| NBP Exchange Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 555,244 | 594,176 | 689,761 | 717,267 | 767,787 |
| 1.Share capital | 300,000 | 405,000 | 556,875 | 556,875 | 556,875 |
| 2.Reserves | 0 | 151,875 | 0 | - | - |
| 3.Accumulated profit (loss) | 255,244 | 37,301 | 132,886 | 160,392 | 210,912 |
| 4.Others | 22,218 | 40,091 | 1,638 | 9,429 | 2,643 |
| B.Total liabilities (B1 to B2) | 229,327 | 152,337 | 75,699 | 20,202 | 21,815 |
| 1.Current liabilities | 109,200 | 114,094 | 74,146 | 9,174 | 9,649 |
| 2.Non-current liabilities | 120,127 | 38,243 | 1,553 | 11,028 | 12,166 |
| C.Total assets (C1+C2) | 806,789 | 786,604 | 767,098 | 746,898 | 792,245 |
| 1.Current assets( $a+b$ ) | 794,898 | 771,885 | 745,821 | 723,518 | 766,402 |
| a.Cash \& bank balances | 62,407 | 166,553 | 270,389 | 219,245 | 301,594 |
| b.Other assets | 732,491 | 605,332 | 475,432 | 504,273 | 464,808 |
| 2.Non-current assets (a+b) | 11,891 | 14,719 | 21,277 | 23,380 | 25,843 |
| a.Fixed assets | 10,552 | 12,674 | 18,878 | 20,657 | 21,805 |
| b.Other assets | 1,339 | 2,045 | 2,399 | 2,723 | 4,038 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 126,533 | 148,003 | 229,777 | 139,332 | 183,529 |
| 2.Administrative and general expenses | 53,650 | 83,056 | 98,914 | 97,759 | 109,569 |
| 3.Profit/(loss) before taxation | 43,703 | 64,947 | 130,863 | 41,573 | 73,960 |
| 4.Profit/(loss) after taxation | 20,648 | 38,932 | 95,585 | 27,506 | 50,520 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,000 | 40,500 | 55,688 | 55,688 | 55,688 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 14,104 | 38,619 | $(21,527)$ | 59,985 | 12,682 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 3.72\% | 6.55\% | 13.86\% | 3.83\% | 6.58\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 6.26\% | 9.66\% | 18.88\% | 5.64\% | 9.45\% |
| 3.Return on assets (ROA) (D4/C) | 2.56\% | 4.95\% | 12.46\% | 3.68\% | 6.38\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 1.23 | 1.28 | 0.76 | 2.35 | 1.48 |
| 5.Earning per share (D4/E1) | 0.69 | 0.96 | 1.72 | 0.49 | 0.91 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 7.74\% | 21.17\% | 35.25\% | 29.35\% | 38.07\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 7.28 | 6.77 | 10.06 | 78.87 | 79.43 |
| 3.Total liabilities to total assets (B/C) | 28.42\% | 19.37\% | 9.87\% | 2.70\% | 2.75\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 68.82\% | 75.54\% | 89.92\% | 96.03\% | 96.91\% |
| 2.Break up value per share (A/E1) | 18.51 | 14.67 | 12.39 | 12.88 | 13.79 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.68 | 0.99 | -0.23 | 2.18 | 0.25 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.13 | 0.34 | -0.29 | 6.54 | 1.31 |


| Noble Exchange International (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 180,614 | 185,970 | 199,290 | 196,949 | 184,637 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(19,386)$ | $(14,030)$ | (710) | $(3,051)$ | $(15,363)$ |
| 4.Others | 1,200 | 1,200 | 1,200 | 1,200 | 2,000 |
| B.Total liabilities (B1 to B2) | 1,435 | 3,308 | 1,366 | 4,022 | 5,596 |
| 1.Current liabilities | 1,435 | 3,308 | 1,366 | 4,022 | 5,335 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 261 |
| C.Total assets (C1+C2) | 183,249 | 190,478 | 201,856 | 202,171 | 192,233 |
| 1.Current assets( $a+b$ ) | 120,820 | 127,822 | 142,056 | 136,527 | 124,813 |
| a.Cash \& bank balances | 109,905 | 100,397 | 128,679 | 135,328 | 123,088 |
| b.Other assets | 10,915 | 27,425 | 13,377 | 1,199 | 1,725 |
| 2.Non-current assets (a+b) | 62,429 | 62,656 | 59,800 | 65,644 | 67,420 |
| a.Fixed assets | 11,525 | 11,196 | 9,396 | 9,871 | 11,089 |
| b.Other assets | 50,904 | 51,460 | 50,404 | 55,773 | 56,331 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 6,484 | 25,383 | 31,515 | 17,515 | 11,925 |
| 2.Administrative and general expenses | 19,548 | 20,052 | 17,619 | 17,079 | 24,144 |
| 3.Profit/(loss) before taxation | $(9,137)$ | 5,331 | 13,896 | 436 | $(12,219)$ |
| 4.Profit/(loss) after taxation | $(9,209)$ | 5,356 | 13,320 | $(2,341)$ | $(12,312)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | $(17,108)$ | $(16,092)$ | 19,868 | 5,526 | $(10,484)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -5.10\% | 2.88\% | 6.68\% | -1.19\% | -6.67\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -5.03\% | 2.85\% | 6.93\% | 0.22\% | -6.54\% |
| 3.Return on assets (ROA) (D4/C) | -5.03\% | 2.81\% | 6.60\% | -1.16\% | -6.40\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -2.14 | 3.76 | 1.27 | 39.17 | -1.98 |
| 5.Earning per share (D4/E1) | -4.60 | 2.68 | 6.66 | -1.17 | -6.16 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 59.98\% | 52.71\% | 63.75\% | 66.94\% | 64.03\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 84.20 | 38.64 | 103.99 | 33.95 | 23.40 |
| 3.Total liabilities to total assets (B/C) | 0.78\% | 1.74\% | 0.68\% | 1.99\% | 2.91\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 98.56\% | 97.63\% | 98.73\% | 97.42\% | 96.05\% |
| 2.Break up value per share (A/E1) | 90.31 | 92.99 | 99.65 | 98.47 | 92.32 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 1.86 | -3.00 | 1.49 | $-2.36$ | 0.85 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -11.92 | -4.86 | 14.54 | 1.37 | -1.97 |


| P B S Exchange (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 205,743 | 208,581 | 210,549 | 220,305 | 227,840 |
| 1.Share capital | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | $(44,257)$ | $(41,419)$ | $(39,451)$ | $(29,695)$ | $(22,160)$ |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 36,957 | 3,312 | 18,958 | 14,521 | 3,324 |
| 1.Current liabilities | 3,630 | 2,480 | 8,766 | 14,521 | 3,324 |
| 2.Non-current liabilities | 33,327 | 832 | 10,192 | 0 | 0 |
| C.Total assets (C1+C2) | 242,700 | 211,893 | 229,507 | 234,826 | 231,164 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 115,773 | 72,605 | 74,960 | 80,603 | 83,769 |
| a.Cash \& bank balances | 77,890 | 34,793 | 39,316 | 28,782 | 36,308 |
| b.Other assets | 37,883 | 37,812 | 35,644 | 51,821 | 47,461 |
| 2.Non-current assets (a+b) | 126,927 | 139,288 | 154,547 | 154,223 | 147,395 |
| a.Fixed assets | 67,279 | 65,653 | 63,330 | 66,023 | 65,435 |
| b.Other assets | 59,648 | 73,635 | 91,217 | 88,200 | 81,960 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 75,339 | 84,468 | 88,224 | 110,439 | 117,851 |
| 2.Administrative and general expenses | 72,570 | 79,745 | 86,712 | 98,684 | 109,138 |
| 3.Profit/(loss) before taxation | 8,214 | 4,723 | 1,512 | 11,755 | 8,713 |
| 4.Profit/(loss) after taxation | 7,406 | 2,837 | 1,968 | 9,757 | 7,535 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,500 | 2,500 | 2,500 | 2,500 | 2,500 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 0 | 4,910 | 1,564 | 764 | 15,970 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 3.60\% | 1.36\% | 0.93\% | 4.43\% | 3.31\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 3.44\% | 2.26\% | 0.68\% | 5.34\% | 3.82\% |
| 3.Return on assets (ROA) (D4/C) | 3.05\% | 1.34\% | 0.86\% | 4.15\% | 3.26\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 8.83 | 16.88 | 57.35 | 8.40 | 12.53 |
| 5.Earning per share (D4/E1) | 2.96 | 1.13 | 0.79 | 3.90 | 3.01 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 32.09\% | 16.42\% | 17.13\% | 12.26\% | 15.71\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 31.89 | 29.28 | 8.55 | 5.55 | 25.20 |
| 3.Total liabilities to total assets (B/C) | 15.23\% | 1.56\% | 8.26\% | 6.18\% | 1.44\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 84.77\% | 98.44\% | 91.74\% | 93.82\% | 98.56\% |
| 2.Break up value per share (A/E1) | 82.30 | 83.43 | 84.22 | 88.12 | 91.14 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.00 | 1.73 | 0.79 | 0.08 | 2.12 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.00 | 1.98 | 0.18 | 0.05 | 4.80 |


| Pakistan Currency Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 413,441 | 428,564 | 440,658 | 581,669 | 843,574 |
| 1.Share capital | 400,000 | 400,000 | 400,000 | 550,000 | 800,000 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | 13,441 | 28,564 | 40,658 | 31,669 | 43,574 |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 273,121 | 278,107 | 370,636 | 445,083 | 329,375 |
| 1.Current liabilities | 237,727 | 244,998 | 329,659 | 401,234 | 275,225 |
| 2.Non-current liabilities | 35,394 | 33,109 | 40,977 | 43,849 | 54,150 |
| C.Total assets (C1+C2) | 686,562 | 706,671 | 811,294 | 1,026,752 | 1,172,949 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 556,912 | 545,519 | 641,439 | 904,520 | 995,732 |
| a.Cash \& bank balances | 459,776 | 380,689 | 497,347 | 533,303 | 762,647 |
| b.Other assets | 97,136 | 164,830 | 144,092 | 371,217 | 233,085 |
| 2.Non-current assets (a+b) | 129,650 | 161,152 | 169,855 | 122,232 | 177,217 |
| a.Fixed assets | 46,550 | 53,650 | 65,497 | 72,760 | 73,843 |
| b.Other assets | 83,100 | 107,502 | 104,358 | 49,472 | 103,374 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 430,936 | 577,527 | 715,969 | 889,658 | 839,475 |
| 2.Administrative and general expenses | 436,796 | 557,770 | 694,824 | 867,096 | 814,577 |
| 3.Profit/(loss) before taxation | 1,413 | 19,757 | 21,145 | 22,562 | 24,898 |
| 4.Profit/(loss) after taxation | $(7,529)$ | 13,883 | 12,093 | 12,516 | 9,794 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 4,000 | 4,000 | 4,000 | 5,500 | 8,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 75,877 | $(38,242)$ | 140,244 | $(33,760)$ | 58,956 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -1.82\% | 3.24\% | 2.74\% | 2.15\% | 1.16\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 0.31\% | 4.28\% | 4.39\% | 3.61\% | 2.77\% |
| 3.Return on assets (ROA) (D4/C) | -1.10\% | 1.96\% | 1.49\% | 1.22\% | 0.83\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 309.13 | 28.23 | 32.86 | 38.43 | 32.72 |
| 5.Earning per share (D4/E1) | -1.88 | 3.47 | 3.02 | 2.28 | 1.22 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 66.97\% | 53.87\% | 61.30\% | 51.94\% | 65.02\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 2.34 | 2.23 | 1.95 | 2.25 | 3.62 |
| 3.Total liabilities to total assets (B/C) | 39.78\% | 39.35\% | 45.68\% | 43.35\% | 28.08\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 60.22\% | 60.65\% | 54.32\% | 56.65\% | 71.92\% |
| 2.Break up value per share (A/E1) | 103.36 | 107.14 | 110.16 | 105.76 | 105.45 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | -10.08 | -2.75 | 11.60 | -2.70 | 6.02 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.32 | -0.16 | 0.43 | -0.08 | 0.21 |


| Paracha International Exchange (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 197,992 | 226,747 | 262,521 | 348,486 | 390,170 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 345,000 | 345,000 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | $(2,008)$ | 26,747 | 62,521 | 3,486 | 45,170 |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 91,615 | 64,339 | 76,430 | 99,102 | 129,123 |
| 1.Current liabilities | 49,251 | 16,119 | 23,309 | 15,197 | 25,196 |
| 2.Non-current liabilities | 42,364 | 48,220 | 53,121 | 83,905 | 103,927 |
| C.Total assets (C1+C2) | 289,607 | 291,086 | 338,951 | 447,588 | 519,293 |
| 1.Current assets ( $a+b$ ) | 168,440 | 180,010 | 228,067 | 321,827 | 353,089 |
| a.Cash \& bank balances | 130,454 | 112,660 | 157,682 | 231,109 | 269,449 |
| b.Other assets | 37,986 | 67,350 | 70,385 | 90,718 | 83,640 |
| 2.Non-current assets (a+b) | 121,167 | 111,076 | 110,884 | 125,761 | 166,204 |
| a.Fixed assets | 61,435 | 55,563 | 57,504 | 56,951 | 74,243 |
| b.Other assets | 59,732 | 55,513 | 53,380 | 68,810 | 91,961 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 31,454 | 85,255 | 112,034 | 130,515 | 156,479 |
| 2.Administrative and general expenses | 33,807 | 45,017 | 69,911 | 81,037 | 114,215 |
| 3.Profit/(loss) before taxation | $(2,352)$ | 40,239 | 42,123 | 49,478 | 42,264 |
| 4.Profit/(loss) after taxation | 694 | 28,755 | 35,774 | 45,965 | 41,684 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 20,000 | 20,000 | 34,500 | 34,500 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 28,793 | $(19,497)$ | 48,342 | 26,088 | 65,837 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 0.35\% | 12.68\% | 13.63\% | 13.19\% | 10.68\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -0.98\% | 14.63\% | 13.35\% | 11.44\% | 8.55\% |
| 3.Return on assets (ROA) (D4/C) | 0.24\% | 9.88\% | 10.55\% | 10.27\% | 8.03\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -14.37 | 1.12 | 1.66 | 1.64 | 2.70 |
| 5.Earning per share (D4/E1) | 0.03 | 1.44 | 1.79 | 1.33 | 1.21 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 45.05\% | 38.70\% | 46.52\% | 51.63\% | 51.89\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 3.42 | 11.17 | 9.78 | 21.18 | 14.01 |
| 3.Total liabilities to total assets (B/C) | 31.63\% | 22.10\% | 22.55\% | 22.14\% | 24.87\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 68.37\% | 77.90\% | 77.45\% | 77.86\% | 75.13\% |
| 2.Break up value per share (A/E1) | 9.90 | 11.34 | 13.13 | 10.10 | 11.31 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 41.49 | -0.68 | 1.35 | 0.57 | 1.58 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.58 | -1.21 | 2.07 | 1.72 | 2.61 |


| Paragon Exchange (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 92,707 | 84,354 | 97,142 | 201,916 | 192,417 |
| 1.Share capital | 100,000 | 100,000 | 100,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | $(7,293)$ | $(15,646)$ | $(2,858)$ | 1,916 | $(7,583)$ |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 1,111 | 1,559 | 2,115 | 10,759 | 13,397 |
| 1.Current liabilities | 1,111 | 1,098 | 1,655 | 9,486 | 10,004 |
| 2.Non-current liabilities | 0 | 461 | 460 | 1,273 | 3,393 |
| C.Total assets (C1+C2) | 93,818 | 85,913 | 99,257 | 212,675 | 205,814 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 55,884 | 51,789 | 66,510 | 151,017 | 130,123 |
| a.Cash \& bank balances | 54,897 | 50,425 | 63,730 | 92,449 | 115,359 |
| b.Other assets | 987 | 1,364 | 2,780 | 58,568 | 14,764 |
| 2.Non-current assets (a+b) | 37,934 | 34,124 | 32,747 | 61,658 | 75,691 |
| a.Fixed assets | 7,760 | 7,047 | 6,252 | 8,497 | 12,234 |
| b.Other assets | 30,174 | 27,077 | 26,495 | 53,161 | 63,457 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 47 | 15,444 | 40,676 | 35,647 | 34,604 |
| 2.Administrative and general expenses | 11,237 | 19,289 | 27,695 | 30,596 | 48,943 |
| 3.Profit/(loss) before taxation | $(11,190)$ | $(3,845)$ | 12,981 | 5,051 | $(14,339)$ |
| 4.Profit/(loss) after taxation | $(7,293)$ | $(8,353)$ | 12,788 | 4,774 | $(9,499)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 100 | 100 | 100 | 200 | 200 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | $(10,776)$ | $(2,565)$ | 12,262 | $(43,692)$ | 30,795 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -7.87\% | -9.90\% | 13.16\% | 2.36\% | -4.94\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -12.07\% | -4.53\% | 13.30\% | 2.49\% | -7.32\% |
| 3.Return on assets (ROA) (D4/C) | -7.77\% | -9.72\% | 12.88\% | 2.24\% | -4.62\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -1.00 | -5.02 | 2.13 | 6.06 | -3.41 |
| 5.Earning per share (D4/E1) | -72.93 | -83.53 | 127.88 | 23.87 | -47.50 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 58.51\% | 58.69\% | 64.21\% | 43.47\% | 56.05\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 50.30 | 47.17 | 40.19 | 15.92 | 13.01 |
| 3.Total liabilities to total assets (B/C) | 1.18\% | 1.81\% | 2.13\% | 5.06\% | 6.51\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 98.82\% | 98.19\% | 97.87\% | 94.94\% | 93.49\% |
| 2.Break up value per share (A/E1) | 927.07 | 843.54 | 971.42 | 1,009.58 | 962.09 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 1.48 | 0.31 | 0.96 | -9.15 | -3.24 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -9.70 | -2.34 | 7.41 | -4.61 | 3.08 |


| Ravi Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 435,700 | 447,734 | 472,873 | 547,259 | 658,811 |
| 1.Share capital | 400,000 | 400,000 | 447,000 | 500,000 | 600,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 35,700 | 47,734 | 25,873 | 47,259 | 58,811 |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 34,199 | 91,906 | 86,737 | 86,083 | 131,161 |
| 1.Current liabilities | 21,540 | 79,165 | 74,185 | 75,970 | 126,731 |
| 2.Non-current liabilities | 12,659 | 12,741 | 12,552 | 10,113 | 4,430 |
| C.Total assets (C1+C2) | 469,899 | 539,640 | 559,610 | 633,342 | 789,972 |
| 1.Current assets ( $a+b$ ) | 273,496 | 359,020 | 356,749 | 397,470 | 614,559 |
| a.Cash \& bank balances | 216,850 | 256,495 | 172,596 | 195,127 | 411,321 |
| b.Other assets | 56,646 | 102,525 | 184,153 | 202,343 | 203,238 |
| 2.Non-current assets (a+b) | 196,403 | 180,620 | 202,861 | 235,872 | 175,413 |
| a.Fixed assets | 79,925 | 79,020 | 84,453 | 105,888 | 106,811 |
| b.Other assets | 116,478 | 101,600 | 118,408 | 129,984 | 68,602 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 120,631 | 167,414 | 223,090 | 279,208 | 332,105 |
| 2.Administrative and general expenses | 114,723 | 149,490 | 185,050 | 244,247 | 313,003 |
| 3.Profit/(loss) before taxation | 14,549 | 17,924 | 38,040 | 34,961 | 19,102 |
| 4.Profit/(loss) after taxation | 11,179 | 12,034 | 25,139 | 21,387 | 11,552 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 4,000 | 4,000 | 4,470 | 5,000 | 6,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 29,703 | 43,676 | $(51,919)$ | 20,475 | 156,306 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 2.57\% | 2.69\% | 5.32\% | 3.91\% | 1.75\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 3.24\% | 3.89\% | 7.84\% | 6.27\% | 2.88\% |
| 3.Return on assets (ROA) (D4/C) | 2.38\% | 2.23\% | 4.49\% | 3.38\% | 1.46\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 7.89 | 8.34 | 4.86 | 6.99 | 16.39 |
| 5.Earning per share (D4/E1) | 2.79 | 3.01 | 5.62 | 4.28 | 1.93 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 46.15\% | 47.53\% | 30.84\% | 30.81\% | 52.07\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 12.70 | 4.54 | 4.81 | 5.23 | 4.85 |
| 3.Total liabilities to total assets (B/C) | 7.28\% | 17.03\% | 15.50\% | 13.59\% | 16.60\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 92.72\% | 82.97\% | 84.50\% | 86.41\% | 83.40\% |
| 2.Break up value per share (A/E1) | 108.93 | 111.93 | 105.79 | 109.45 | 109.80 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 2.66 | 3.63 | -2.07 | 0.96 | 13.53 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 1.38 | 0.55 | -0.70 | 0.27 | 1.23 |


| Riaz Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 208,955 | 207,906 | 201,312 | 206,475 | 204,361 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | 8,955 | 7,906 | 1,312 | 6,475 | 4,361 |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 582 | 763 | 249 | 168 | 128 |
| 1.Current liabilities | 464 | 763 | 249 | 168 | 128 |
| 2.Non-current liabilities | 118 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 209,537 | 208,669 | 201,561 | 206,643 | 204,489 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 155,287 | 155,428 | 148,918 | 154,754 | 152,494 |
| a.Cash \& bank balances | 151,779 | 152,748 | 146,017 | 152,228 | 149,916 |
| b.Other assets | 3,508 | 2,680 | 2,901 | 2,526 | 2,578 |
| 2.Non-current assets (a+b) | 54,250 | 53,241 | 52,643 | 51,889 | 51,995 |
| a.Fixed assets | 3,947 | 2,841 | 2,005 | 1,315 | 582 |
| b.Other assets | 50,303 | 50,400 | 50,638 | 50,574 | 51,413 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 16,148 | 25,749 | 23,085 | 20,546 | 19,013 |
| 2.Administrative and general expenses | 11,597 | 11,814 | 12,306 | 12,721 | 12,297 |
| 3.Profit/(loss) before taxation | 10,795 | 13,935 | 10,779 | 7,825 | 6,716 |
| 4.Profit/(loss) after taxation | 6,924 | 8,951 | 7,006 | 5,163 | 4,485 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 4,005 | 4,276 | 649 | 1,572 | 442 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 3.31\% | 4.31\% | 3.48\% | 2.50\% | 2.19\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 5.16\% | 6.70\% | 5.35\% | 3.79\% | 3.29\% |
| 3.Return on assets (ROA) (D4/C) | 3.30\% | 4.29\% | 3.48\% | 2.50\% | 2.19\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 1.07 | 0.85 | 1.14 | 1.63 | 1.83 |
| 5.Earning per share (D4/E1) | 0.35 | 0.45 | 0.35 | 0.26 | 0.22 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 72.44\% | 73.20\% | 72.44\% | 73.67\% | 73.31\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 334.67 | 203.71 | 598.06 | 921.15 | 1,191.36 |
| 3.Total liabilities to total assets (B/C) | 0.28\% | 0.37\% | 0.12\% | 0.08\% | 0.06\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 99.72\% | 99.63\% | 99.88\% | 99.92\% | 99.94\% |
| 2.Break up value per share (A/E1) | 10.45 | 10.40 | 10.07 | 10.32 | 10.22 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.58 | 0.48 | 0.09 | 0.30 | 0.10 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 8.63 | 5.60 | 2.61 | 9.36 | 3.45 |


| Royal International Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 269,262 | 281,003 | 296,531 | 305,239 | 308,457 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | $(30,738)$ | $(18,997)$ | $(3,469)$ | 5,239 | 8,457 |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 11,923 | 17,772 | 16,306 | 26,486 | 30,967 |
| 1.Current liabilities | 5,715 | 9,479 | 7,907 | 18,290 | 10,630 |
| 2.Non-current liabilities | 6,208 | 8,293 | 8,399 | 8,196 | 20,337 |
| C.Total assets (C1+C2) | 281,185 | 298,775 | 312,837 | 331,725 | 339,424 |
| 1.Current assets ( $a+b$ ) | 198,728 | 211,514 | 223,421 | 242,178 | 247,434 |
| a.Cash \& bank balances | 181,871 | 188,021 | 200,923 | 227,444 | 230,525 |
| b.Other assets | 16,857 | 23,493 | 22,498 | 14,734 | 16,909 |
| 2.Non-current assets (a+b) | 82,457 | 87,261 | 89,416 | 89,547 | 91,990 |
| a.Fixed assets | 6,928 | 8,422 | 8,337 | 7,232 | 7,167 |
| b.Other assets | 75,529 | 78,839 | 81,079 | 82,315 | 84,823 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 73,425 | 75,315 | 97,359 | 93,995 | 92,395 |
| 2.Administrative and general expenses | 66,581 | 61,419 | 82,159 | 80,530 | 86,943 |
| 3.Profit/(loss) before taxation | 6,845 | 13,896 | 15,200 | 13,465 | 5,452 |
| 4.Profit/(loss) after taxation | 4,367 | 11,742 | 15,527 | 8,709 | 3,218 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 2,702 | 10,428 | 6,620 | 29,824 | 2,277 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 1.62\% | 4.18\% | 5.24\% | 2.85\% | 1.04\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 2.48\% | 4.80\% | 4.98\% | 4.30\% | 1.66\% |
| 3.Return on assets (ROA) (D4/C) | 1.55\% | 3.93\% | 4.96\% | 2.63\% | 0.95\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 9.73 | 4.42 | 5.41 | 5.98 | 15.95 |
| 5.Earning per share (D4/E1) | 1.46 | 3.91 | 5.18 | 2.90 | 1.07 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 64.68\% | 62.93\% | 64.23\% | 68.56\% | 67.92\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 34.77 | 22.31 | 28.26 | 13.24 | 23.28 |
| 3.Total liabilities to total assets (B/C) | 4.24\% | 5.95\% | 5.21\% | 7.98\% | 9.12\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 95.76\% | 94.05\% | 94.79\% | 92.02\% | 90.88\% |
| 2.Break up value per share (A/E1) | 89.75 | 93.67 | 98.84 | 101.75 | 102.82 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.62 | 0.89 | 0.43 | 3.42 | 0.71 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.47 | 1.10 | 0.84 | 1.63 | 0.21 |


| Sadiq Exchange Co. (Pvt) Ltd. | (Thousand Rupees) |  |  |
| :---: | :---: | :---: | :---: |
| Items | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 97,885 | 98,166 | 200,268 |
| 1.Share capital | 100,000 | 100,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(2,115)$ | $(1,834)$ | 268 |
| 4.Others | 0 | 2,500 | 2,000 |
| B.Total liabilities (B1 to B2) | 300 | 3,283 | 7,474 |
| 1.Current liabilities | 300 | 3,283 | 7,202 |
| 2.Non-current liabilities | 0 | 0 | 272 |
| C.Total assets (C1+C2) | 98,185 | 103,949 | 209,742 |
| 1.Current assets ( $a+b$ ) | 38,866 | 39,818 | 112,005 |
| a.Cash \& bank balances | 38,813 | 38,655 | 108,374 |
| b.Other assets | 53 | 1,163 | 3,631 |
| 2.Non-current assets (a+b) | 59,319 | 64,131 | 97,737 |
| a.Fixed assets | 31,268 | 33,013 | 38,430 |
| b.Other assets | 28,051 | 31,118 | 59,307 |
| D.Profit \& loss account |  |  |  |
| 1.Revenue | 446 | 15,746 | 40,654 |
| 2.Administrative and general expenses | 2,556 | 15,304 | 38,149 |
| 3.Profit/(loss) before taxation | $(2,110)$ | 442 | 2,505 |
| 4.Profit/(loss) after taxation | $(2,115)$ | 281 | 2,102 |
| E.Other items |  |  |  |
| 1.No. of ordinary shares (000) | 1,000 | 1,000 | 2,000 |
| 2.Cash dividend | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | - | - |
| 4.Cash generated from operating activities | $(1,206)$ | 4,019 | 5,982 |
| F.Efficiency ratios/profitability ratios |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -2.16\% | 0.29\% | 1.05\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -2.16\% | 0.44\% | 1.24\% |
| 3.Return on assets (ROA) (D4/C) | -2.15\% | 0.27\% | 1.00\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -1.21 | 34.62 | 15.23 |
| 5.Earning per share (D4/E1) | -2.12 | 0.28 | 1.05 |
| G.Liquidity ratios |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 39.53\% | 37.19\% | 51.67\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 129.55 | 12.13 | 15.55 |
| 3.Total liabilities to total assets (B/C) | 0.31\% | 3.16\% | 3.56\% |
| H.Capital /leverage ratios |  |  |  |
| 1.Capital ratio (A/C) | 99.69\% | 94.44\% | 95.48\% |
| 2.Break up value per share (A/E1) | 97.89 | 98.17 | 100.13 |
| I.Cash flow ratios |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 0.57 | 14.30 | 2.85 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -4.02 | 1.22 | 0.83 |


| Sky Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 119,896 | 142,440 | 144,655 | 201,766 | 204,823 |
| 1.Share capital | 120,134 | 140,134 | 140,134 | 200,134 | 200,133 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | (238) | 2,306 | 4,521 | 1,632 | 4,690 |
| 4.Others | 0 | 0 | 0 | 4,500 | 5,000 |
| B.Total liabilities (B1 to B2) | 150 | 1,792 | 1,327 | 2,941 | 29,545 |
| 1.Current liabilities | 150 | 1,792 | 1,327 | 2,941 | 29,545 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1+C2) | 120,046 | 144,232 | 145,982 | 209,207 | 239,368 |
| 1.Current assets( $\mathrm{a}+\mathrm{b}$ ) | 85,790 | 104,290 | 105,065 | 104,181 | 138,513 |
| a.Cash \& bank balances | 83,258 | 100,620 | 97,873 | 101,571 | 135,218 |
| b.Other assets | 2,532 | 3,670 | 7,192 | 2,610 | 3,295 |
| 2.Non-current assets (a+b) | 34,256 | 39,942 | 40,917 | 105,026 | 100,855 |
| a.Fixed assets | 2,357 | 2,930 | 3,047 | 5,744 | 4,905 |
| b.Other assets | 31,899 | 37,012 | 37,870 | 99,282 | 95,950 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 8,883 | 27,536 | 33,374 | 34,383 | 42,517 |
| 2.Administrative and general expenses | 10,930 | 23,548 | 30,094 | 31,904 | 37,991 |
| 3.Profit/(loss) before taxation | $(2,047)$ | 3,988 | 3,280 | 2,479 | 4,526 |
| 4.Profit/(loss) after taxation | $(2,091)$ | 2,544 | 2,215 | 1,611 | 3,057 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 1,201 | 1,401 | 1,401 | 2,001 | 2,001 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | $(4,114)$ | 3,706 | 2,076 | 6,684 | 30,620 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -1.74\% | 1.79\% | 1.53\% | 0.80\% | 1.49\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -1.71\% | 2.80\% | 2.27\% | 1.20\% | 2.16\% |
| 3.Return on assets (ROA) (D4/C) | -1.74\% | 1.76\% | 1.52\% | 0.77\% | 1.28\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -5.34 | 5.90 | 9.18 | 12.87 | 8.39 |
| 5.Earning per share (D4/E1) | -1.74 | 1.82 | 1.58 | 0.80 | 1.53 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 69.36\% | 69.76\% | 67.04\% | 48.55\% | 56.49\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 571.93 | 58.20 | 79.17 | 35.42 | 4.69 |
| 3.Total liabilities to total assets (B/C) | 0.12\% | 1.24\% | 0.91\% | 1.41\% | 12.34\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 99.88\% | 98.76\% | 99.09\% | 96.44\% | 85.57\% |
| 2.Break up value per share (A/E1) | 99.80 | 101.67 | 103.23 | 100.82 | 102.34 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 1.97 | 1.46 | 0.94 | 4.15 | 10.02 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -27.43 | 2.07 | 1.56 | 2.27 | 1.04 |


| Wall Street Exchange Co. (Pvt) Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 272,443 | 291,507 | 325,602 | 365,160 | 390,574 |
| 1.Share capital | 200,000 | 200,000 | 200,000 | 290,000 | 290,000 |
| 2.Reserves | 0 | 0 | 0 | - | - |
| 3.Accumulated profit (loss) | 72,443 | 91,507 | 125,602 | 75,160 | 100,574 |
| 4.Others | 0 | 0 | 0 | - | - |
| B.Total liabilities (B1 to B2) | 295,326 | 229,014 | 268,450 | 362,065 | 408,273 |
| 1.Current liabilities | 295,326 | 229,014 | 268,450 | 362,065 | 402,773 |
| 2.Non-current liabilities | 0 | 0 | 0 | 0 | 5,500 |
| C.Total assets (C1+C2) | 567,769 | 520,521 | 594,052 | 727,225 | 798,847 |
| 1.Current assets( $a+b$ ) | 470,090 | 415,994 | 483,557 | 580,617 | 669,150 |
| a.Cash \& bank balances | 423,515 | 387,699 | 455,296 | 541,212 | 569,796 |
| b.Other assets | 46,575 | 28,295 | 28,261 | 39,405 | 99,354 |
| 2.Non-current assets (a+b) | 97,679 | 104,527 | 110,495 | 146,608 | 129,697 |
| a.Fixed assets | 39,634 | 45,364 | 49,913 | 59,400 | 82,298 |
| b.Other assets | 58,045 | 59,163 | 60,582 | 87,208 | 47,399 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 285,148 | 315,216 | 404,582 | 496,634 | 437,076 |
| 2.Administrative and general expenses | 247,587 | 270,630 | 349,214 | 434,733 | 397,604 |
| 3.Profit/(loss) before taxation | 37,614 | 44,586 | 55,368 | 61,901 | 39,473 |
| 4.Profit/(loss) after taxation | 21,949 | 19,064 | 34,095 | 39,559 | 25,414 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 20,000 | 20,000 | 20,000 | 29,000 | 29,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | - | - |
| 4.Cash generated from operating activities | 75,947 | $(20,042)$ | 84,111 | 131,165 | 74,226 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 8.06\% | 6.54\% | 10.47\% | 10.83\% | 6.51\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | 13.81\% | 15.30\% | 17.00\% | 16.95\% | 9.97\% |
| 3.Return on assets (ROA) (D4/C) | 3.87\% | 3.66\% | 5.74\% | 5.44\% | 3.18\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 6.58 | 6.07 | 6.31 | 7.02 | 10.07 |
| 5.Earning per share (D4/E1) | 1.10 | 0.95 | 1.70 | 1.36 | 0.88 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 74.59\% | 74.48\% | 76.64\% | 74.42\% | 71.33\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 1.59 | 1.82 | 1.80 | 1.60 | 1.66 |
| 3.Total liabilities to total assets (B/C) | 52.02\% | 44.00\% | 45.19\% | 49.79\% | 51.11\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 47.98\% | 56.00\% | 54.81\% | 50.21\% | 48.89\% |
| 2.Break up value per share (A/E1) | 13.62 | 14.58 | 16.28 | 12.59 | 13.47 |
| I.Cash flow ratios |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 3.46 | -1.05 | 2.47 | 3.32 | 2.92 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.26 | -0.09 | 0.31 | 0.36 | 0.18 |


| ZeeQue Exchange Co. (Pvt) Ltd. | (Thousand Rupees) |  |  |
| :---: | :---: | :---: | :---: |
| Items | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 98,021 | 91,030 | 193,546 |
| 1.Share capital | 100,000 | 100,000 | 200,000 |
| 2.Reserves | 0 | 0 | 0 |
| 3.Accumulated profit (loss) | $(1,979)$ | $(8,970)$ | $(6,454)$ |
| 4.Others | 0 | - | - |
| B.Total liabilities (B1 to B2) | 324 | 6,589 | 3,439 |
| 1.Current liabilities | 324 | 6,589 | 3,274 |
| 2.Non-current liabilities | 0 | 0 | 165 |
| C.Total assets (C1+C2) | 98,345 | 97,619 | 196,985 |
| 1.Current assets( $a+b$ ) | 59,396 | 55,959 | 156,988 |
| a.Cash \& bank balances | 32,848 | 55,140 | 130,160 |
| b.Other assets | 26,548 | 819 | 26,828 |
| 2.Non-current assets (a+b) | 38,949 | 41,660 | 39,997 |
| a.Fixed assets | 2,742 | 5,422 | 5,035 |
| b.Other assets | 36,207 | 36,238 | 34,962 |
| D.Profit \& loss account |  |  |  |
| 1.Revenue | 591 | 21,654 | 34,753 |
| 2.Administrative and general expenses | 2,567 | 28,428 | 31,722 |
| 3.Profit/(loss) before taxation | $(1,976)$ | $(6,774)$ | 3,031 |
| 4.Profit/(loss) after taxation | $(1,979)$ | $(6,990)$ | 2,515 |
| E.Other items |  |  |  |
| 1.No. of ordinary shares (000) | 10,000 | 10,000 | 20,000 |
| 2.Cash dividend | 0.00\% | - | - |
| 3.Stock dividend/bonus shares | 0.00\% | - | - |
| 4.Cash generated from operating activities | $(28,229)$ | (469) | $(25,629)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |
| 1.Return on equity (ROE) (D4/A) | -2.02\% | -7.68\% | 1.30\% |
| 2.Return on capital employed (ROCE) (D3/C-B1) | -2.02\% | -7.44\% | 1.56\% |
| 3.Return on assets (ROA) (D4/C) | -2.01\% | -7.16\% | 1.28\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | -1.30 | -4.20 | 10.47 |
| 5.Earning per share (D4/E1) | -0.20 | -0.70 | 0.13 |
| G.Liquidity ratios |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 33.40\% | 56.48\% | 66.08\% |
| 2.Cuurent assets to current liabilities (C1/B1) (times) | 183.32 | 8.49 | 47.95 |
| 3.Total liabilities to total assets (B/C) | 0.33\% | 6.75\% | 1.75\% |
| H.Capital /leverage ratios |  |  |  |
| 1.Capital ratio (A/C) | 99.67\% | 93.25\% | 98.25\% |
| 2.Break up value per share (A/E1) | 9.80 | 9.10 | 9.68 |
| I.Cash flow ratios |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D4) (times) | 14.26 | 0.07 | -10.19 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -87.13 | -0.07 | -7.83 |

## Insurance Companies

## Performance at a Glance

The balance sheet size of insurance sector expanded by $8.37 \%$, with corresponding increases of $8.11 \%$ in liabilities and $10.68 \%$ in equity in CY 15 as compared to the previous year.

The growth of Insurance sector was mainly attributed to significant increase of 8.14 \% in the size of balance sheet of life insurance. Takaful companies recorded an increase of 27.10 \% in their assets. On account of earnings, insurance sector posted increases of $37.79 \%$ and $37.35 \%$ in income before and after taxation respectively. Life insurance recorded phenomenal growths of 24.81 and 22.52 in
 earning before and after taxation respectively. Equity of insurance sector mainly came from non-life insurance, contributing $85.58 \%$ of the overall equity. Life insurance which carried $87.30 \%$ of total liabilities of insurance sector contributed just $12.71 \%$ in total equity.

## Analysis of Equity

Total equity of insurance sector improved from Rs 91.04 billion in CY14 to Rs. 100.76 billion in CY15. The Share Capital (SC) comprising $34.13 \%$ of Equity increased by $2.27 \%$ in CY15 as compared to CY14. Total reserves and un-appropriated profit of insurance companies touched Rs. 66.37 billion in CY15 as compared to Rs. 57.42 billion last year, posting an increase of 15.60\%.


## Analysis of assets

Total assets (TA) reached Rs. 875.52 billion in CY15, with an increase of $8.37 \%$ over CY14. Investment in securities and properties (IS) at Rs. 639.79 billion with $73.08 \%$ share in overall assets remained the largest component. Cash and Balances with banks (C \& B) reflected an increase of $26.79 \%$ over the previous year. Total assets of Life Insurance grew by $8.14 \%$ in CY15 over CY14 from Rs 635.80 billion to Rs.
 687.58 billion similarly, total assets of non-Life insurance also increased from Rs. 159.25 billion in CY14 to Rs 171.59 billion in CY15, reflecting an increase of $7.75 \%$.

## Analysis of Liabilities

Total liabilities (TL) of insurance sector at Rs 772.91 billion in CY15 increased by $8.11 \%$ from Rs. 714.93 billion in CY14. Balances of statutory funds (BSF) with an increase of $8.98 \%$ reached Rs 635.64 billion in CY15 as compared to Rs. 583.29 billion in CY14. BSF contributed $82.24 \%$ of overall liabilities in insurance sector of which $98.01 \%$ came from life insurance.

## Profitability and operating efficiency

The main source of revenue of insurance sector is premium. The gross premium for year CY14 was Rs 201.57 billion which increased by $15.96 \%$ to reach Rs. 233.75 billion in CY15. Net premium increased from Rs. 159.70 billion in CY14 to Rs. 189.62 billion in CY15 showing an increase of $18.74 \%$.


Investment income at Rs. 9.75 billion in CY14 increased by 14.97 \% to reach Rs 11.20 billion in CY15. Under-writing profit at Rs. 52.24 billion in CY14 increased by $38.66 \%$ to reach Rs. 72.43 billion. Profit before and after taxation reached Rs. 23.88 billion and Rs. 18.82 billion respectively in CY15.


Return On Equity (ROE) at $15.05 \%$ in CY14 increased to $18.68 \%$ in CY15. Similarly, Return On Assets (ROA) at $1.70 \%$ in CY14 increased to 2.15 \% in CY15. Earnings Per Share (EPS) at Rs. 4.34 in CY14, increased to Rs. 5.86 per share in CY15. Breakup Value Per Share (BPS) increased from Rs. 28.86 per share in CY14 to Rs. 31.38 per share in CY15.

## Market Share of Major Insurance Companies

E.F.U General Insurance Ltd, Adamjee Insurance Company Ltd, Pakistan Reinsurance Company. Ltd, Jubilee General Insurance Company and International General Insurance Company of Pakistan shared $65.12 \%$ of non-life insurance. State Life insurance Corporation Ltd with $72.24 \%$ share remained the major player of Life insurance followed by EFU Life insurance (13.27\%) and Jubilee Life Insurance (10.07\%).

Market Share of Major Companies


| Insurance Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 88,793,958 | 95,188,989 | 87,538,324 | 91,043,067 | 100,762,868 |
| 1.Share capital | 27,621,324 | 28,840,979 | 30,403,452 | 33,625,938 | 34,389,169 |
| 2.Reserves | 36,852,484 | 37,512,218 | 27,840,211 | 27,872,780 | 28,749,537 |
| 3.Un appropriated profit | 24,320,150 | 28,835,792 | 29,294,661 | 29,544,349 | 37,624,162 |
| 4.Others | 1,156,630 | 2,319,262 | 2,437,720 | 1,946,133 | 1,852,773 |
| B.Total liabilities (B1 to B3) | 414,644,252 | 502,102,701 | 597,470,218 | 714,926,212 | 772,907,708 |
| 1. Balance of statutory funds | 313,578,748 | 381,705,318 | 474,244,067 | 583,287,684 | 635,640,323 |
| 2.Outstanding claims, adv., prem., due to other insurers | 77,035,044 | 89,015,719 | 88,236,846 | 93,534,186 | 95,424,681 |
| 3.Other/misc. liabilities | 24,030,460 | 31,381,664 | 34,989,305 | 38,104,342 | 41,842,704 |
| C.Total assets (C1 to C5) | 504,594,840 | 599,610,952 | 687,446,262 | 807,915,412 | 875,523,349 |
| 1.Cash and balances with banks | 50,484,855 | 56,635,595 | 63,471,524 | 54,313,042 | 68,864,179 |
| 2.Advances to policy holders \& employees | 752,194 | 27,674,553 | 34,699,248 | 41,915,574 | 41,981,288 |
| 3. Investments in securities \& properties | 347,132,038 | 418,233,916 | 487,603,426 | 592,363,504 | 639,794,470 |
| 4.Other/misc. assets | 98,914,561 | 88,137,693 | 92,413,496 | 109,614,924 | 113,799,947 |
| 5.Fixed assets | 7,311,192 | 8,929,195 | 9,258,568 | 9,708,368 | 11,083,465 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 38,217,452 | 10,978,729 | 10,491,485 | 9,745,485 | 11,204,448 |
| 2.Gross premium | 129,109,199 | 154,887,569 | 176,133,029 | 201,573,960 | 233,750,455 |
| 3.Net premium | 98,373,350 | 118,760,598 | 138,187,791 | 159,696,733 | 189,618,388 |
| 4.Gross claims | 54,398,706 | 73,186,398 | 72,053,153 | 82,058,458 | 89,213,747 |
| 5.Net claims | 42,550,808 | 49,155,594 | 55,194,059 | 64,918,536 | 71,789,559 |
| 6.Underwriting profit | 28,470,696 | 40,212,278 | 44,154,679 | 52,239,559 | 72,434,043 |
| 7.Profit/(loss) before taxation | 10,849,925 | 16,018,848 | 15,980,611 | 17,330,033 | 23,879,044 |
| 8.Profit/(loss) after taxation | 8,038,880 | 12,630,040 | 12,894,509 | 13,701,830 | 18,819,121 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,733,460 | 2,859,932 | 3,021,178 | 3,154,532 | 3,210,855 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 19,661,576 | 31,399,908 | 30,306,353 | 40,156,591 | 59,080,495 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 9.05\% | 13.27\% | 14.73\% | 15.05\% | 18.68\% |
| 2.Return on assets (ROA) (D8/C) | 1.59\% | 2.11\% | 1.88\% | 1.70\% | 2.15\% |
| 3.Earning per share (D8/E1) (rs. per share) | 2.94 | 4.42 | 4.27 | 4.34 | 5.86 |
| 4.Net Claims Incurred Ratio (D5/D3) | 43.25\% | 41.39\% | 39.94\% | 40.65\% | 37.86\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 354.16\% | 318.39\% | 342.43\% | 381.26\% | 384.90\% |
| 6. Investment income to net premium (D1/D3) | 38.85\% | 9.24\% | 7.59\% | 6.10\% | 5.91\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 10.01\% | 9.45\% | 9.23\% | 6.72\% | 7.87\% |
| 2. Investment to total assets (C3/C) | 68.79\% | 69.75\% | 70.93\% | 73.32\% | 73.08\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 17.60\% | 15.88\% | 12.73\% | 11.27\% | 11.51\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 32.48 | 33.28 | 28.97 | 28.86 | 31.38 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 244.58\% | 248.61\% | 235.03\% | 293.07\% | 313.94\% |


| Life Insurance Corporations - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 6,242,151 | 7,672,908 | 9,604,981 | 11,559,431 | 12,804,392 |
| 1.Share capital | 4,612,239 | 4,812,738 | 5,256,906 | 7,250,974 | 7,250,974 |
| 2.Reserves | $(470,670)$ | $(199,124)$ | 674,555 | 108,688 | 294,388 |
| 3.Un appropriated profit | 2,100,582 | 3,059,294 | 3,673,520 | 4,199,769 | 5,259,030 |
| 4.Others | 0 | 24,000 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 339,861,092 | 416,169,932 | 513,612,931 | 624,241,712 | 674,773,065 |
| 1.Balance of statutory funds | 311,973,057 | 378,099,716 | 468,114,062 | 574,457,431 | 622,994,218 |
| 2.Outstanding claims, adv., prem., due to other insurers | 17,263,420 | 21,873,931 | 23,582,518 | 26,260,092 | 27,299,893 |
| 3.Other/misc. liabilities | 10,624,615 | 16,196,285 | 21,916,351 | 23,524,189 | 24,478,954 |
| C.Total assets (C1 to C5) | 346,103,243 | 423,866,840 | 523,217,912 | 635,801,143 | 687,577,457 |
| 1.Cash and balances with banks | 34,318,104 | 37,883,967 | 46,469,182 | 34,462,669 | 44,090,759 |
| 2.Advances to policy holders \& employees | 594,433 | 27,517,745 | 34,501,434 | 41,762,889 | 41,815,580 |
| 3.Investments in securities \& properties | 266,227,453 | 330,191,591 | 407,230,492 | 509,589,285 | 550,454,163 |
| 4.Other/misc. assets | 43,920,914 | 26,912,074 | 33,297,906 | 47,956,674 | 48,508,758 |
| 5.Fixed assets | 1,042,339 | 1,361,463 | 1,718,898 | 2,029,626 | 2,708,197 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 31,003,963 | 781,603 | 619,758 | 1,007,538 | 804,197 |
| 2.Gross premium | 67,745,199 | 87,558,963 | 106,913,113 | 124,920,503 | 151,113,776 |
| 3.Net premium | 66,253,831 | 85,942,529 | 105,006,747 | 122,919,049 | 148,951,235 |
| 4.Gross claims | 25,579,370 | 32,364,735 | 38,074,986 | 46,711,753 | 52,766,679 |
| 5.Net claims | 24,513,450 | 31,095,125 | 36,533,507 | 45,334,840 | 51,301,657 |
| 6.Underwriting profit | 23,762,261 | 35,580,527 | 40,523,919 | 46,571,456 | 65,139,734 |
| 7.Profit/(loss) before taxation | 2,471,047 | 3,615,765 | 4,155,942 | 4,901,298 | 6,117,437 |
| 8.Profit/(loss) after taxation | 1,619,539 | 2,421,877 | 2,827,069 | 3,330,788 | 4,080,784 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 362,224 | 382,274 | 426,690 | 455,097 | 455,097 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 17,849,089 | 26,455,063 | 26,715,089 | 35,788,163 | 53,173,208 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 25.95\% | 31.56\% | 29.43\% | 28.81\% | 31.87\% |
| 2.Return on assets (ROA) (D8/C) | 0.47\% | 0.57\% | 0.54\% | 0.52\% | 0.59\% |
| 3.Earning per share (D8/E1) (rs. per share) | 4.47 | 6.34 | 6.63 | 7.32 | 8.97 |
| 4.Net Claims Incurred Ratio (D5/D3) | 37.00\% | 36.18\% | 34.79\% | 36.88\% | 34.44\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 1,467.22\% | 1,469.13\% | 1,433.43\% | 1,398.21\% | 1,596.26\% |
| 6. Investment income to net premium (D1/D3) | 46.80\% | 0.91\% | 0.59\% | 0.82\% | 0.54\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 9.92\% | 8.94\% | 8.88\% | 5.42\% | 6.41\% |
| 2. Investment to total assets (C3/C) | 76.92\% | 77.90\% | 77.83\% | 80.15\% | 80.06\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 1.80\% | 1.81\% | 1.84\% | 1.82\% | 1.86\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 17.23 | 20.07 | 22.51 | 25.40 | 28.14 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 1,102.11\% | 1,092.34\% | 944.97\% | 1,074.47\% | 1,303.01\% |


| Adamjee Life Assurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 172,775 | 240,545 | 419,022 | 363,902 | 350,974 |
| 1.Share capital | 534,663 | 735,162 | 935,494 | 935,494 | 935,494 |
| 2.Reserves | $(396,718)$ | $(537,749)$ | $(571,686)$ | $(641,812)$ | $(655,612)$ |
| 3.Un appropriated profit | 34,830 | 43,132 | 55,214 | 70,220 | 71,092 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 710,816 | 2,258,599 | 5,215,486 | 8,825,330 | 15,307,736 |
| 1. Balance of statutory funds | 509,586 | 2,017,689 | 4,860,342 | 8,256,342 | 14,444,778 |
| 2.Outstanding claims, adv., prem., due to other insurers | 88,699 | 73,147 | 180,850 | 274,885 | 467,929 |
| 3.Other/misc. liabilities | 112,531 | 167,763 | 174,294 | 294,103 | 395,029 |
| C.Total assets (C1 to C5) | 883,591 | 2,499,144 | 5,634,508 | 9,189,232 | 15,658,710 |
| 1.Cash and balances with banks | 127,414 | 225,548 | 313,425 | 572,661 | 1,339,795 |
| 2.Advances to policy holders \& employees | 0 | 0 | 965,593 | 3,523 | 10,347 |
| 3.Investments in securities \& properties | 609,667 | 2,129,482 | 5,157,389 | 8,099,714 | 13,682,874 |
| 4.Other/misc. assets | 113,631 | 119,848 | $(856,308)$ | 454,655 | 554,978 |
| 5.Fixed assets | 32,879 | 24,266 | 54,409 | 58,679 | 70,716 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 32,061 | 22,936 | 27,921 | 33,855 | 27,544 |
| 2.Gross premium | 912,667 | 2,297,193 | 4,474,726 | 5,214,947 | 9,150,640 |
| 3.Net premium | 791,950 | 2,190,441 | 4,312,688 | 4,976,433 | 8,837,691 |
| 4.Gross claims | 105,334 | 263,791 | 731,150 | 1,413,037 | 2,036,899 |
| 5.Net claims | 29,720 | 154,990 | 608,119 | 1,243,399 | 1,778,293 |
| 6.Underwriting profit | 444,354 | 1,449,721 | 2,912,022 | 2,908,522 | 5,743,284 |
| 7.Profit/(loss) before taxation | 21,777 | 9,022 | 16,551 | 18,685 | 4,160 |
| 8.Profit/(loss) after taxation | 18,472 | 8,303 | 12,082 | 15,006 | 871 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 53,466 | 73,516 | 93,549 | 93,549 | 93,549 |
| 2.Cash dividend | 0.00\% | 0.00\% | - | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | - | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 276,414 | 1,228,921 | 2,611,271 | 2,463,754 | 5,153,454 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 10.69\% | 3.45\% | 2.88\% | 4.12\% | 0.25\% |
| 2.Return on assets (ROA) (D8/C) | 2.09\% | 0.33\% | 0.21\% | 0.16\% | 0.01\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.35 | 0.11 | 0.13 | 0.16 | 0.01 |
| 4.Net Claims Incurred Ratio (D5/D3) | 3.75\% | 7.08\% | 14.10\% | 24.99\% | 20.12\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 2,405.55\% | 17,460.21\% | 24,102.15\% | 19,382.39\% | 659,389.67\% |
| 6. Investment income to net premium (D1/D3) | 4.05\% | 1.05\% | 0.65\% | 0.68\% | 0.31\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 14.42\% | 9.03\% | 5.56\% | 6.23\% | 8.56\% |
| 2. Investment to total assets (C3/C) | 69.00\% | 85.21\% | 91.53\% | 88.14\% | 87.38\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 19.55\% | 9.63\% | 7.44\% | 3.96\% | 2.24\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 3.23 | 3.27 | 4.48 | 3.89 | 3.75 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 1,496.39\% | 14,800.93\% | 21,612.90\% | 16,418.46\% | 591,670.95\% |


| Asia Care Health \& Life Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 427,049 | 312,749 | 300,529 | 305,088 | 203,546 |
| 1.Share capital | 500,000 | 500,000 | 500,000 | 500,000 | 500,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(72,951)$ | $(187,251)$ | $(199,471)$ | $(194,912)$ | $(296,454)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 179,012 | 386,512 | 431,054 | 333,224 | 388,356 |
| 1. Balance of statutory funds | 118,132 | 283,179 | 270,229 | 229,239 | 245,782 |
| 2.Outstanding claims, adv., prem., due to other insurers | 45,936 | 80,958 | 135,040 | 70,060 | 102,713 |
| 3.Other/misc. liabilities | 14,944 | 22,375 | 25,785 | 33,925 | 39,861 |
| C.Total assets (C1 to C5) | 606,061 | 699,261 | 731,583 | 638,312 | 591,902 |
| 1.Cash and balances with banks | 93,478 | 42,196 | 109,664 | 88,079 | 81,512 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 414,724 | 475,222 | 460,091 | 395,801 | 374,486 |
| 4.Other/misc. assets | 93,751 | 172,708 | 153,707 | 148,647 | 132,883 |
| 5.Fixed assets | 4,108 | 9,135 | 8,121 | 5,785 | 3,021 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 34,168 | 75,216 | 73,466 | 32,469 | 20,474 |
| 2.Gross premium | 212,620 | 669,906 | 723,235 | 341,502 | 434,253 |
| 3.Net premium | 211,232 | 668,518 | 721,750 | 340,186 | 432,503 |
| 4.Gross claims | 178,482 | 593,522 | 679,218 | 270,548 | 383,837 |
| 5.Net claims | 178,482 | 593,522 | 679,218 | 270,548 | 383,837 |
| 6.Underwriting profit | 21,705 | 21,375 | 96,623 | 6,008 | 66,592 |
| 7.Profit/(loss) before taxation | 23,322 | 58,949 | 56,540 | 14,094 | 3,243 |
| 8.Profit/(loss) after taxation | 20,221 | 59,850 | 55,443 | 13,842 | 1,337 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(60,080)$ | $(89,343)$ | $(52,439)$ | $(133,311)$ | $(66,391)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 4.74\% | 19.14\% | 18.45\% | 4.54\% | 0.66\% |
| 2.Return on assets (ROA) (D8/C) | 3.34\% | 8.56\% | 7.58\% | 2.17\% | 0.23\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.40 | 1.20 | 1.11 | 0.28 | 0.03 |
| 4.Net Claims Incurred Ratio (D5/D3) | 84.50\% | 88.78\% | 94.11\% | 79.53\% | 88.75\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 107.34\% | 35.71\% | 174.27\% | 43.40\% | 4,980.70\% |
| 6. Investment income to net premium (D1/D3) | 16.18\% | 11.25\% | 10.18\% | 9.54\% | 4.73\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 15.42\% | 6.03\% | 14.99\% | 13.80\% | 13.77\% |
| 2. Investment to total assets (C3/C) | 68.43\% | 67.96\% | 62.89\% | 62.01\% | 63.27\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 70.46\% | 44.73\% | 41.08\% | 47.80\% | 34.39\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 8.54 | 6.25 | 6.01 | 6.10 | 4.07 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -297.12\% | -149.28\% | -94.58\% | -963.09\% | -4,965.67\% |


| East West Life Assurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 124,125 | 88,555 | 211,470 | 230,493 | 199,683 |
| 1.Share capital | 500,456 | 500,456 | 594,292 | 594,292 | 594,292 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(376,331)$ | $(411,901)$ | $(382,822)$ | $(363,799)$ | $(394,609)$ |
| 4.Others | 0 | 24,000 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 294,178 | 301,315 | 341,532 | 348,835 | 341,993 |
| 1.Balance of statutory funds | 238,382 | 238,392 | 269,042 | 247,312 | 215,406 |
| 2.Outstanding claims, adv., prem., due to other insurers | 38,870 | 52,365 | 68,745 | 98,966 | 109,202 |
| 3.Other/misc. liabilities | 16,926 | 10,558 | 3,745 | 2,557 | 17,385 |
| C.Total assets (C1 to C5) | 418,303 | 413,870 | 553,002 | 579,328 | 541,676 |
| 1.Cash and balances with banks | 154,862 | 136,060 | 188,821 | 207,319 | 189,137 |
| 2.Advances to policy holders \& employees | 8,825 | 8,589 | 8,819 | 8,357 | 9,950 |
| 3.Investments in securities \& properties | 186,588 | 202,035 | 277,686 | 284,900 | 305,099 |
| 4.Other/misc. assets | 31,089 | 34,681 | 49,360 | 53,778 | 16,188 |
| 5.Fixed assets | 36,939 | 32,505 | 28,316 | 24,974 | 21,302 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 11,837 | 11,708 | 16,381 | 18,723 | 9,852 |
| 2.Gross premium | 246,773 | 235,366 | 260,599 | 225,031 | 42,859 |
| 3.Net premium | 178,687 | 181,272 | 219,576 | 142,582 | 31,584 |
| 4.Gross claims | 180,387 | 220,256 | 184,300 | 203,166 | 99,226 |
| 5.Net claims | 124,525 | 162,133 | 118,445 | 120,971 | 73,712 |
| 6.Underwriting profit | 50,412 | 7,840 | 87,605 | 39,326 | 16,179 |
| 7.Profit/(loss) before taxation | $(6,364)$ | $(4,613)$ | 4,213 | 28,386 | $(2,223)$ |
| 8.Profit/(loss) after taxation | $(8,583)$ | $(7,415)$ | 4,984 | 29,048 | (160) |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 50,046 | 50,046 | 59,429 | 59,429 | 59,429 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(22,063)$ | $(54,726)$ | 27,362 | $(9,807)$ | $(29,730)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -6.91\% | -8.37\% | 2.36\% | 12.60\% | -0.08\% |
| 2.Return on assets (ROA) (D8/C) | -2.05\% | -1.79\% | 0.90\% | 5.01\% | -0.03\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.17 | -0.15 | 0.08 | 0.49 | 0.00 |
| 4.Net Claims Incurred Ratio (D5/D3) | 69.69\% | 89.44\% | 53.94\% | 84.84\% | 233.38\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -587.35\% | -105.73\% | 1,757.72\% | 135.38\% | -10,111.88\% |
| 6. Investment income to net premium (D1/D3) | 6.62\% | 6.46\% | 7.46\% | 13.13\% | 31.19\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 37.02\% | 32.88\% | 34.14\% | 35.79\% | 34.92\% |
| 2. Investment to total assets (C3/C) | 44.61\% | 48.82\% | 50.21\% | 49.18\% | 56.32\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 29.67\% | 21.40\% | 38.24\% | 39.79\% | 36.86\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 2.48 | 1.77 | 3.56 | 3.88 | 3.36 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 257.05\% | 738.04\% | 549.00\% | -33.76\% | 18,581.25\% |


| EFU Life Assurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 1,732,640 | 2,094,258 | 2,533,372 | 2,834,273 | 3,409,743 |
| 1.Share capital | 850,000 | 850,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| 2.Reserves | 232,500 | 232,500 | 500,500 | 750,500 | 950,000 |
| 3.Un appropriated profit | 650,140 | 1,011,758 | 1,032,872 | 1,083,773 | 1,459,743 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 26,297,424 | 35,800,049 | 46,570,887 | 64,394,209 | 87,855,636 |
| 1. Balance of statutory funds | 24,414,209 | 33,743,933 | 43,582,653 | 61,222,367 | 83,836,320 |
| 2.Outstanding claims, adv., prem., due to other insurers | 1,140,899 | 1,294,174 | 1,294,174 | 1,815,614 | 2,216,190 |
| 3.Other/misc. liabilities | 742,316 | 761,942 | 1,694,060 | 1,356,228 | 1,803,126 |
| C.Total assets (C1 to C5) | 28,030,064 | 37,894,307 | 49,104,259 | 67,228,482 | 91,265,379 |
| 1.Cash and balances with banks | 1,141,457 | 1,723,572 | 7,614,047 | 7,666,369 | 14,406,587 |
| 2.Advances to policy holders \& employees | 56,490 | 60,585 | 75,322 | 71,300 | 100,187 |
| 3. Investments in securities \& properties | 25,133,535 | 34,728,349 | 39,585,719 | 55,534,580 | 71,941,323 |
| 4.Other/misc. assets | 1,248,172 | 774,696 | 1,018,936 | 2,872,629 | 3,149,588 |
| 5.Fixed assets | 450,410 | 607,105 | 810,235 | 1,083,604 | 1,667,694 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 29,792 | 277,797 | 106,673 | 475,995 | 144,448 |
| 2.Gross premium | 10,129,599 | 11,873,842 | 14,058,930 | 18,219,910 | 31,033,830 |
| 3.Net premium | 9,597,263 | 11,301,615 | 13,365,479 | 17,595,939 | 30,351,972 |
| 4.Gross claims | 2,724,390 | 3,038,639 | 3,992,240 | 5,184,170 | 9,396,055 |
| 5.Net claims | 2,360,779 | 2,625,301 | 3,483,942 | 4,714,369 | 8,941,518 |
| 6.Underwriting profit | 5,406,307 | 6,810,486 | 7,738,253 | 10,270,678 | 18,537,493 |
| 7.Profit/(loss) before taxation | 880,815 | 1,392,468 | 1,398,314 | 1,423,373 | 2,225,370 |
| 8.Profit/(loss) after taxation | 578,365 | 914,118 | 929,114 | 950,901 | 1,475,470 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 85,000 | 85,000 | 100,000 | 100,000 | 100,000 |
| 2.Cash dividend | 50.00\% | 55.00\% | 65.00\% | 75.00\% | 100.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 17.65\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 3,938,800 | 5,045,710 | 5,765,564 | 7,939,450 | 15,860,606 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 33.38\% | 43.65\% | 36.67\% | 33.55\% | 43.27\% |
| 2.Return on assets (ROA) (D8/C) | 2.06\% | 2.41\% | 1.89\% | 1.41\% | 1.62\% |
| 3.Earning per share (D8/E1) (rs. per share) | 6.80 | 10.75 | 9.29 | 9.51 | 14.75 |
| 4.Net Claims Incurred Ratio (D5/D3) | 24.60\% | 23.23\% | 26.07\% | 26.79\% | 29.46\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 934.76\% | 745.03\% | 832.86\% | 1,080.10\% | 1,256.38\% |
| 6. Investment income to net premium (D1/D3) | 0.31\% | 2.46\% | 0.80\% | 2.71\% | 0.48\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 4.07\% | 4.55\% | 15.51\% | 11.40\% | 15.79\% |
| 2. Investment to total assets (C3/C) | 89.67\% | 91.65\% | 80.62\% | 82.61\% | 78.83\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 6.18\% | 5.53\% | 5.16\% | 4.22\% | 3.74\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 20.38 | 24.64 | 25.33 | 28.34 | 34.10 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 681.02\% | 551.98\% | 620.54\% | 834.94\% | 1,074.95\% |


| IGl Life Insurance Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 734,941 | 826,798 | 865,050 | 825,502 | 889,901 |
| 1.Share capital | 500,000 | 500,000 | 500,000 | 500,000 | 500,000 |
| 2.Reserves | $(306,452)$ | $(340,952)$ | $(376,552)$ | 0 | 0 |
| 3.Un appropriated profit | 541,393 | 667,750 | 741,602 | 325,502 | 389,901 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 5,935,512 | 8,787,784 | 11,232,452 | 11,037,084 | 12,716,255 |
| 1. Balance of statutory funds | 5,269,066 | 8,208,597 | 10,609,447 | 10,455,853 | 12,020,855 |
| 2.Outstanding claims, adv., prem., due to other insurers | 459,875 | 281,703 | 342,627 | 248,428 | 323,405 |
| 3.Other/misc. liabilities | 206,571 | 297,484 | 280,378 | 332,803 | 371,995 |
| C.Total assets (C1 to C5) | 6,670,453 | 9,614,582 | 12,097,502 | 11,862,586 | 13,606,156 |
| 1.Cash and balances with banks | 125,057 | 452,268 | 186,460 | 596,598 | 433,202 |
| 2.Advances to policy holders \& employees | 90,096 | 99,963 | 107,033 | 134,711 | 146,947 |
| 3. Investments in securities \& properties | 5,833,574 | 8,536,478 | 11,152,340 | 10,308,203 | 12,094,010 |
| 4.Other/misc. assets | 561,509 | 464,910 | 607,530 | 788,634 | 858,438 |
| 5.Fixed assets | 60,217 | 60,963 | 44,139 | 34,440 | 73,559 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 55,286 | 70,489 | 86,739 | 89,389 | 105,621 |
| 2.Gross premium | 2,993,466 | 4,170,408 | 4,388,535 | 2,535,167 | 3,962,435 |
| 3.Net premium | 2,905,583 | 4,081,149 | 4,292,671 | 2,435,929 | 3,834,615 |
| 4.Gross claims | 758,431 | 1,255,839 | 2,217,650 | 3,429,808 | 2,612,003 |
| 5.Net claims | 629,515 | 1,239,915 | 2,161,218 | 3,398,383 | 2,598,090 |
| 6.Underwriting profit | 1,964,804 | 2,466,639 | 1,803,581 | $(1,278,523)$ | 914,613 |
| 7.Profit/(loss) before taxation | 183,560 | 196,429 | 111,897 | 82,615 | 112,645 |
| 8.Profit/(loss) after taxation | 116,248 | 126,357 | 73,852 | 55,352 | 76,599 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 10.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 1,596,738 | 2,095,960 | 1,258,411 | $(1,880,798)$ | 279,454 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 15.82\% | 15.28\% | 8.54\% | 6.71\% | 8.61\% |
| 2.Return on assets (ROA) (D8/C) | 1.74\% | 1.31\% | 0.61\% | 0.47\% | 0.56\% |
| 3.Earning per share (D8/E1) (rs. per share) | 2.32 | 2.53 | 1.48 | 1.11 | 1.53 |
| 4.Net Claims Incurred Ratio (D5/D3) | 21.67\% | 30.38\% | 50.35\% | 139.51\% | 67.75\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 1,690.18\% | 1,952.12\% | 2,442.16\% | -2,309.80\% | 1,194.03\% |
| 6. Investment income to net premium (D1/D3) | 1.90\% | 1.73\% | 2.02\% | 3.67\% | 2.75\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 1.87\% | 4.70\% | 1.54\% | 5.03\% | 3.18\% |
| 2. Investment to total assets (C3/C) | 87.45\% | 88.79\% | 92.19\% | 86.90\% | 88.89\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 11.02\% | 8.60\% | 7.15\% | 6.96\% | 6.54\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 14.70 | 16.54 | 17.30 | 16.51 | 17.80 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 1,373.56\% | 1,658.76\% | 1,703.96\% | $-3,397.89 \%$ | 364.83\% |


| Jubilee Life Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 1,430,398 | 1,795,635 | 2,243,122 | 3,159,865 | 3,910,237 |
| 1.Share capital | 627,120 | 627,120 | 627,120 | 721,188 | 721,188 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | 803,278 | 1,168,515 | 1,616,002 | 2,438,677 | 3,189,049 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 14,357,210 | 21,752,105 | 32,047,478 | 46,453,638 | 65,313,697 |
| 1.Balance of statutory funds | 12,844,091 | 19,853,501 | 29,914,579 | 44,020,932 | 62,205,691 |
| 2.Outstanding claims, adv., prem., due to other insurers | 787,561 | 917,650 | 916,055 | 962,796 | 1,291,111 |
| 3.Other/misc. liabilities | 725,558 | 980,954 | 1,216,844 | 1,469,910 | 1,816,895 |
| C.Total assets (C1 to C5) | 15,787,608 | 23,547,740 | 34,290,600 | 49,613,503 | 69,223,934 |
| 1.Cash and balances with banks | 2,250,153 | 4,582,439 | 4,945,256 | 5,070,940 | 7,379,823 |
| 2.Advances to policy holders \& employees | 8,981 | 6,806 | 8,971 | 6,199 | 9,350 |
| 3. Investments in securities \& properties | 12,980,198 | 18,207,492 | 28,327,956 | 41,908,749 | 58,999,033 |
| 4.Other/misc. assets | 340,689 | 430,516 | 631,512 | 2,137,854 | 2,296,206 |
| 5.Fixed assets | 207,587 | 320,487 | 376,905 | 489,761 | 539,522 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 74,841 | 185,542 | 172,330 | 206,401 | 345,552 |
| 2.Gross premium | 8,215,262 | 12,080,180 | 17,076,588 | 21,823,383 | 29,929,196 |
| 3.Net premium | 7,756,624 | 11,501,196 | 16,349,900 | 21,085,925 | 29,120,815 |
| 4.Gross claims | 2,139,574 | 2,731,241 | 4,196,270 | 5,611,509 | 7,639,144 |
| 5.Net claims | 1,770,426 | 2,252,223 | 3,646,764 | 5,082,604 | 7,021,641 |
| 6.Underwriting profit | 4,363,882 | 6,786,232 | 9,477,505 | 12,256,165 | 17,492,293 |
| 7.Profit/(loss) before taxation | 582,356 | 808,669 | 1,389,941 | 2,001,463 | 2,441,560 |
| 8.Profit/(loss) after taxation | 374,593 | 553,373 | 941,471 | 1,361,532 | 1,621,560 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 62,712 | 62,712 | 62,712 | 72,119 | 72,119 |
| 2.Cash dividend | 30.00\% | 45.00\% | 60.00\% | 95.00\% | 135.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 15.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 3,304,453 | 5,092,687 | 7,390,766 | 9,457,705 | 14,024,645 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 26.19\% | 30.82\% | 41.97\% | 43.09\% | 41.47\% |
| 2.Return on assets (ROA) (D8/C) | 2.37\% | 2.35\% | 2.75\% | 2.74\% | 2.34\% |
| 3.Earning per share (D8/E1) (rs. per share) | 5.97 | 8.82 | 15.01 | 18.88 | 22.48 |
| 4.Net Claims Incurred Ratio (D5/D3) | 22.82\% | 19.58\% | 22.30\% | 24.10\% | 24.11\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 1,164.97\% | 1,226.34\% | 1,006.67\% | 900.17\% | 1,078.73\% |
| 6. Investment income to net premium (D1/D3) | 0.96\% | 1.61\% | 1.05\% | 0.98\% | 1.19\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 14.25\% | 19.46\% | 14.42\% | 10.22\% | 10.66\% |
| 2. Investment to total assets (C3/C) | 82.22\% | 77.32\% | 82.61\% | 84.47\% | 85.23\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.06\% | 7.63\% | 6.54\% | 6.37\% | 5.65\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 22.81 | 28.63 | 35.77 | 43.81 | 54.22 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 882.14\% | 920.30\% | 785.02\% | 694.64\% | 864.89\% |


| State Life Insurance Corporation Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 1,620,223 | 2,314,368 | 3,032,416 | 3,840,308 | 3,840,308 |
| 1.Share capital | 1,100,000 | 1,100,000 | 1,100,000 | 3,000,000 | 3,000,000 |
| 2.Reserves | 0 | 447,077 | 1,122,293 | 0 | 0 |
| 3.Un appropriated profit | 520,223 | 767,291 | 810,123 | 840,308 | 840,308 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 292,086,940 | 346,883,568 | 417,774,042 | 492,849,392 | 492,849,392 |
| 1.Balance of statutory funds | 268,579,591 | 313,754,425 | 378,607,770 | 450,025,386 | 450,025,386 |
| 2.Outstanding claims, adv., prem., due to other insurers | 14,701,580 | 19,173,934 | 20,645,027 | 22,789,343 | 22,789,343 |
| 3.Other/misc. liabilities | 8,805,769 | 13,955,209 | 18,521,245 | 20,034,663 | 20,034,663 |
| C.Total assets (C1 to C5) | 293,707,163 | 349,197,936 | 420,806,458 | 496,689,700 | 496,689,700 |
| 1.Cash and balances with banks | 30,425,683 | 30,721,884 | 33,111,509 | 20,260,703 | 20,260,703 |
| 2.Advances to policy holders \& employees | 430,041 | 27,341,802 | 33,335,696 | 41,538,799 | 41,538,799 |
| 3. Investments in securities \& properties | 221,069,167 | 265,912,533 | 322,269,311 | 393,057,338 | 393,057,338 |
| 4.Other/misc. assets | 41,532,073 | 24,914,715 | 31,693,169 | 41,500,477 | 41,500,477 |
| 5.Fixed assets | 250,199 | 307,002 | 396,773 | 332,383 | 332,383 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 30,765,978 | 137,915 | 136,248 | 150,706 | 150,706 |
| 2.Gross premium | 45,034,812 | 56,232,068 | 65,930,500 | 76,560,563 | 76,560,563 |
| 3.Net premium | 44,812,492 | 56,018,338 | 65,744,683 | 76,342,055 | 76,342,055 |
| 4.Gross claims | 19,492,772 | 24,261,447 | 26,074,158 | 30,599,515 | 30,599,515 |
| 5.Net claims | 19,420,003 | 24,067,041 | 25,835,801 | 30,504,566 | 30,504,566 |
| 6.Underwriting profit | 11,510,797 | 18,038,234 | 18,408,330 | 22,369,280 | 22,369,280 |
| 7.Profit/(loss) before taxation | 785,581 | 1,154,841 | 1,178,486 | 1,332,682 | 1,332,682 |
| 8.Profit/(loss) after taxation | 520,223 | 767,291 | 810,123 | 905,107 | 905,107 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 11,000 | 11,000 | 11,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 8,814,827 | 13,135,854 | 9,714,154 | 17,951,170 | 17,951,170 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 32.11\% | 33.15\% | 26.72\% | 23.57\% | 23.57\% |
| 2.Return on assets (ROA) (D8/C) | 0.18\% | 0.22\% | 0.19\% | 0.18\% | 0.18\% |
| 3.Earning per share (D8/E1) (rs. per share) | 47.29 | 69.75 | 73.65 | 30.17 | 30.17 |
| 4.Net Claims Incurred Ratio (D5/D3) | 43.34\% | 42.96\% | 39.30\% | 39.96\% | 39.96\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 2,212.67\% | 2,350.90\% | 2,272.29\% | 2,471.45\% | 2,471.45\% |
| 6. Investment income to net premium (D1/D3) | 68.65\% | 0.25\% | 0.21\% | 0.20\% | 0.20\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 10.36\% | 8.80\% | 7.87\% | 4.08\% | 4.08\% |
| 2. Investment to total assets (C3/C) | 75.27\% | 76.15\% | 76.58\% | 79.14\% | 79.14\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 0.55\% | 0.66\% | 0.72\% | 0.77\% | 0.77\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 147.29 | 210.40 | 275.67 | 128.01 | 128.01 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 1,694.43\% | 1,711.98\% | 1,199.10\% | 1,983.32\% | 1,983.32\% |


| Non-Life Insurance Corporations - Over |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 80,946,366 | 85,911,320 | 76,257,934 | 77,941,312 | 86,233,996 |
| 1.Share capital | 20,540,656 | 21,530,183 | 22,578,241 | 23,731,587 | 24,456,223 |
| 2.Reserves | 37,233,545 | 37,570,906 | 26,996,078 | 27,609,511 | 28,743,287 |
| 3.Un appropriated profit | 23,172,165 | 26,810,231 | 26,683,615 | 26,600,214 | 33,034,486 |
| 4.Others | 1,123,625 | 2,266,079 | 2,432,295 | 1,956,934 | 1,983,645 |
| B.Total liabilities (B1 to B3) | 71,892,031 | 80,761,775 | 75,700,325 | 79,349,181 | 83,374,697 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 58,809,731 | 66,051,255 | 63,297,672 | 65,632,513 | 66,729,601 |
| 3.Other/misc. liabilities | 13,082,300 | 14,710,520 | 12,402,653 | 13,716,668 | 16,645,096 |
| C.Total assets (C1 to C5) | 153,962,022 | 168,939,174 | 154,390,554 | 159,247,427 | 171,592,338 |
| 1.Cash and balances with banks | 14,531,425 | 16,123,274 | 13,762,078 | 14,944,732 | 14,672,015 |
| 2.Advances to policy holders \& employees | 156,933 | 154,918 | 195,687 | 150,577 | 164,609 |
| 3.Investments in securities \& properties | 79,423,317 | 85,365,742 | 75,795,126 | 77,353,689 | 85,209,311 |
| 4.Other/misc. assets | 53,872,432 | 59,982,948 | 57,361,032 | 59,377,993 | 63,409,955 |
| 5.Fixed assets | 5,977,915 | 7,312,292 | 7,276,631 | 7,420,436 | 8,136,448 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 7,152,863 | 10,083,551 | 9,772,495 | 8,644,302 | 10,307,943 |
| 2.Gross premium | 58,034,359 | 61,999,065 | 62,063,032 | 68,595,166 | 73,311,297 |
| 3.Net premium | 31,142,662 | 31,534,547 | 31,357,857 | 34,689,857 | 38,395,970 |
| 4.Gross claims | 27,928,963 | 39,593,688 | 31,885,338 | 32,433,165 | 33,554,026 |
| 5.Net claims | 17,464,816 | 17,266,539 | 17,533,867 | 18,134,122 | 19,080,402 |
| 6.Underwriting profit | 4,759,999 | 4,617,570 | 3,648,757 | 5,519,987 | 7,310,696 |
| 7.Profit/(loss) before taxation | 8,436,384 | 12,321,763 | 11,740,259 | 12,374,854 | 18,070,272 |
| 8.Profit/(loss) after taxation | 6,463,753 | 10,145,853 | 9,987,073 | 10,353,414 | 15,116,405 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,124,393 | 2,227,852 | 2,337,656 | 2,435,097 | 2,487,560 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 1,118,851 | 3,246,339 | 1,720,620 | 2,703,933 | 2,995,058 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 7.99\% | 11.81\% | 13.10\% | 13.28\% | 17.53\% |
| 2.Return on assets (ROA) (D8/C) | 4.20\% | 6.01\% | 6.47\% | 6.50\% | 8.81\% |
| 3.Earning per share (D8/E1) (rs. per share) | 3.04 | 4.55 | 4.27 | 4.25 | 6.08 |
| 4.Net Claims Incurred Ratio (D5/D3) | 56.08\% | 54.75\% | 55.92\% | 52.27\% | 49.69\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 73.64\% | 45.51\% | 36.53\% | 53.32\% | 48.36\% |
| 6. Investment income to net premium (D1/D3) | 22.97\% | 31.98\% | 31.16\% | 24.92\% | 26.85\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 9.44\% | 9.54\% | 8.91\% | 9.38\% | 8.55\% |
| 2. Investment to total assets (C3/C) | 51.59\% | 50.53\% | 49.09\% | 48.57\% | 49.66\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 52.58\% | 50.85\% | 49.39\% | 48.94\% | 50.26\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 38.10 | 38.56 | 32.62 | 32.01 | 34.67 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 17.31\% | 32.00\% | 17.23\% | 26.12\% | 19.81\% |


| ACE Insurance Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 387,719 | 401,165 | 397,661 | 513,976 | 398,102 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 87,719 | 101,165 | 97,661 | 213,976 | 98,102 |
| 3.Un appropriated profit | 0 | 0 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 1,141,108 | 954,562 | 1,217,715 | 848,289 | 1,499,353 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 963,999 | 772,005 | 973,678 | 762,683 | 1,428,871 |
| 3.Other/misc. liabilities | 177,109 | 182,557 | 244,037 | 85,606 | 70,482 |
| C.Total assets (C1 to C5) | 1,528,827 | 1,355,727 | 1,615,376 | 1,362,265 | 1,897,455 |
| 1.Cash and balances with banks | 837,974 | 762,316 | 741,103 | 626,000 | 641,381 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 0 | 0 | 0 | 0 | 0 |
| 4.Other/misc. assets | 674,396 | 577,271 | 861,141 | 717,438 | 1,236,316 |
| 5.Fixed assets | 16,457 | 16,140 | 13,132 | 18,827 | 19,758 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 0 | 0 | 0 | 0 | 0 |
| 2.Gross premium | 499,666 | 602,644 | 579,943 | 777,874 | 544,729 |
| 3.Net premium | 228,525 | 116,279 | 152,056 | 244,938 | 66,479 |
| 4.Gross claims | 273,025 | 84,687 | 550,502 | 103,839 | 357,789 |
| 5.Net claims | 86,572 | 4,152 | 29,127 | 10,215 | 39,060 |
| 6.Underwriting profit | 77,626 | 67,587 | 60,529 | 123,799 | $(70,067)$ |
| 7.Profit/(loss) before taxation | 131,424 | 142,917 | 125,729 | 277,500 | $(31,968)$ |
| 8.Profit/(loss) after taxation | 82,645 | 89,443 | 80,505 | 182,576 | $(31,943)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 291,928 | $(76,335)$ | $(6,067)$ | $(83,730)$ | 65,890 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 21.32\% | 22.30\% | 20.24\% | 35.52\% | -8.02\% |
| 2.Return on assets (ROA) (D8/C) | 5.41\% | 6.60\% | 4.98\% | 13.40\% | -1.68\% |
| 3.Earning per share (D8/E1) (rs. per share) | 2.75 | 2.98 | 2.68 | 6.09 | -1.06 |
| 4.Net Claims Incurred Ratio (D5/D3) | 37.88\% | 3.57\% | 19.16\% | 4.17\% | 58.76\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 93.93\% | 75.56\% | 75.19\% | 67.81\% | 219.35\% |
| 6. Investment income to net premium (D1/D3) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 54.81\% | 56.23\% | 45.88\% | 45.95\% | 33.80\% |
| 2. Investment to total assets (C3/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 25.36\% | 29.59\% | 24.62\% | 37.73\% | 20.98\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 12.92 | 13.37 | 13.26 | 17.13 | 13.27 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 353.23\% | -85.34\% | -7.54\% | -45.86\% | -206.27\% |


| Adamjee Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 10,835,244 | 11,485,747 | 13,046,547 | 14,104,244 | 15,646,569 |
| 1.Share capital | 1,237,045 | 1,237,045 | 3,500,000 | 3,500,000 | 3,500,000 |
| 2.Reserves | 1,241,625 | 1,441,879 | 1,440,409 | 1,395,150 | 1,436,586 |
| 3.Un appropriated profit | 8,356,574 | 8,806,823 | 8,106,138 | 9,209,094 | 10,709,983 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 13,232,418 | 13,121,416 | 14,155,439 | 14,727,767 | 16,609,410 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 11,027,452 | 10,819,833 | 12,008,701 | 12,407,135 | 13,929,842 |
| 3.Other/misc. liabilities | 2,204,966 | 2,301,583 | 2,146,738 | 2,320,632 | 2,679,568 |
| C.Total assets (C1 to C5) | 24,067,662 | 24,607,163 | 27,201,986 | 28,832,011 | 32,255,979 |
| 1.Cash and balances with banks | 2,378,967 | 2,507,411 | 2,546,276 | 2,876,630 | 2,898,132 |
| 2.Advances to policy holders \& employees | 17,175 | 12,791 | 16,151 | 14,225 | 16,998 |
| 3. Investments in securities \& properties | 9,451,731 | 9,948,294 | 11,359,717 | 13,482,064 | 15,393,433 |
| 4.Other/misc. assets | 11,156,919 | 11,021,016 | 12,083,170 | 11,345,294 | 12,646,219 |
| 5.Fixed assets | 1,062,870 | 1,117,651 | 1,196,672 | 1,113,798 | 1,301,197 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 852,315 | 1,331,791 | 2,357,262 | 2,060,861 | 2,404,312 |
| 2.Gross premium | 11,064,000 | 10,058,873 | 10,076,581 | 12,145,147 | 13,639,368 |
| 3.Net premium | 6,983,344 | 5,671,977 | 5,506,556 | 6,302,550 | 7,747,391 |
| 4.Gross claims | 7,066,321 | 12,417,251 | 7,604,981 | 6,120,624 | 8,143,077 |
| 5.Net claims | 4,749,113 | 4,142,667 | 3,486,861 | 4,088,215 | 4,779,707 |
| 6.Underwriting profit | 165,534 | $(412,271)$ | 136,560 | 369,210 | 853,936 |
| 7.Profit/(loss) before taxation | $(41,968)$ | 670,420 | 2,210,395 | 2,030,472 | 2,826,622 |
| 8.Profit/(loss) after taxation | 132,177 | 628,055 | 1,966,159 | 1,879,098 | 2,554,810 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 123,705 | 123,705 | 350,000 | 350,000 | 350,000 |
| 2.Cash dividend | 25.00\% | 25.00\% | 35.00\% | 27.50\% | 30.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 183.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(718,380)$ | $(305,368)$ | $(336,674)$ | 1,147,794 | 838,188 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 1.22\% | 5.47\% | 15.07\% | 13.32\% | 16.33\% |
| 2.Return on assets (ROA) (D8/C) | 0.55\% | 2.55\% | 7.23\% | 6.52\% | 7.92\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.07 | 5.08 | 5.62 | 5.37 | 7.30 |
| 4.Net Claims Incurred Ratio (D5/D3) | 68.01\% | 73.04\% | 63.32\% | 64.87\% | 61.69\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 125.24\% | -65.64\% | 6.95\% | 19.65\% | 33.42\% |
| 6. Investment income to net premium (D1/D3) | 12.20\% | 23.48\% | 42.81\% | 32.70\% | 31.03\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 9.88\% | 10.19\% | 9.36\% | 9.98\% | 8.98\% |
| 2. Investment to total assets (C3/C) | 39.27\% | 40.43\% | 41.76\% | 46.76\% | 47.72\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 45.02\% | 46.68\% | 47.96\% | 48.92\% | 48.51\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 87.59 | 92.85 | 37.28 | 40.30 | 44.70 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -543.50\% | -48.62\% | -17.12\% | 61.08\% | 32.81\% |


| Agro General Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 100,237 | 121,769 | 135,647 | 152,217 | 152,217 |
| 1.Share capital | 140,400 | 140,400 | 140,400 | 140,400 | 140,400 |
| 2.Reserves | 1,650 | 1,650 | 1,650 | 1,650 | 1,650 |
| 3.Un appropriated profit | $(41,813)$ | $(20,281)$ | $(6,403)$ | 10,167 | 10,167 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 2,538 | 2,936 | 1,784 | 2,597 | 2,597 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 1,466 | 1,466 | 0 | 0 | 0 |
| 3.Other/misc. liabilities | 1,072 | 1,470 | 1,784 | 2,597 | 2,597 |
| C.Total assets (C1 to C5) | 102,775 | 124,705 | 137,431 | 154,814 | 154,814 |
| 1.Cash and balances with banks | 4,479 | 4,898 | 5,466 | 6,348 | 6,348 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 21,062 | 42,956 | 28,733 | 16,355 | 16,355 |
| 4.Other/misc. assets | 76,507 | 76,244 | 102,723 | 131,684 | 131,684 |
| 5.Fixed assets | 727 | 607 | 509 | 427 | 427 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | $(5,051)$ | 24,201 | 15,052 | 14,465 | 14,465 |
| 2.Gross premium | 0 | 0 | 0 | 0 | 0 |
| 3.Net premium | 0 | 0 | 0 | 0 | 0 |
| 4.Gross claims | 0 | 0 | 0 | 0 | 0 |
| 5.Net claims | 0 | 0 | 0 | 0 | 0 |
| 6.Underwriting profit | 0 | 0 | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | $(7,839)$ | 21,779 | 14,234 | 16,832 | 16,832 |
| 8.Profit/(loss) after taxation | $(7,965)$ | 21,532 | 13,878 | 16,571 | 16,571 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 14,040 | 14,040 | 14,040 | 14,040 | 14,040 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(2,267)$ | $(1,888)$ | $(2,043)$ | $(2,420)$ | $(2,420)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -7.95\% | 17.68\% | 10.23\% | 10.89\% | 10.89\% |
| 2.Return on assets (ROA) (D8/C) | -7.75\% | 17.27\% | 10.10\% | 10.70\% | 10.70\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.57 | 1.53 | 0.99 | 1.18 | 1.18 |
| 4.Net Claims Incurred Ratio (D5/D3) | - | - | - | - | - |
| 5.Underwriting profit to profit after tax. (D6/D8) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | - | - | - | - | - |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 4.36\% | 3.93\% | 3.98\% | 4.10\% | 4.10\% |
| 2. Investment to total assets (C3/C) | 20.49\% | 34.45\% | 20.91\% | 10.56\% | 10.56\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 97.53\% | 97.65\% | 98.70\% | 98.32\% | 98.32\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 7.14 | 8.67 | 9.66 | 10.84 | 10.84 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 28.46\% | -8.77\% | -14.72\% | -14.60\% | -14.60\% |


| Alflah Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 388,599 | 486,611 | 586,856 | 710,311 | 805,316 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 300,000 | 500,000 |
| 2.Reserves | 16,381 | 16,381 | 151,381 | 151,381 | 151,381 |
| 3.Un appropriated profit | 72,218 | 170,230 | 135,475 | 258,930 | 153,935 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 1,125,507 | 1,509,668 | 1,251,053 | 1,469,542 | 1,571,437 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 986,378 | 1,352,261 | 1,062,431 | 1,242,815 | 1,314,702 |
| 3.Other/misc. liabilities | 139,129 | 157,407 | 188,622 | 226,727 | 256,735 |
| C.Total assets (C1 to C5) | 1,514,106 | 1,996,279 | 1,837,909 | 2,179,853 | 2,376,753 |
| 1.Cash and balances with banks | 79,410 | 162,256 | 102,403 | 207,641 | 132,469 |
| 2.Advances to policy holders \& employees | 1,565 | 2,127 | 2,866 | 3,910 | 2,685 |
| 3. Investments in securities \& properties | 637,147 | 701,627 | 785,754 | 860,171 | 96,932 |
| 4.Other/misc. assets | 723,900 | 1,042,765 | 857,965 | 1,033,574 | 2,072,089 |
| 5.Fixed assets | 72,084 | 87,504 | 88,921 | 74,557 | 72,578 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 71,634 | 93,166 | 78,329 | 101,341 | 75,383 |
| 2.Gross premium | 928,020 | 1,060,187 | 1,230,932 | 1,330,854 | 1,545,612 |
| 3.Net premium | 384,483 | 454,403 | 563,744 | 705,323 | 780,180 |
| 4.Gross claims | 305,967 | 877,172 | 452,217 | 622,815 | 593,629 |
| 5.Net claims | 243,221 | 262,368 | 317,378 | 410,817 | 429,297 |
| 6.Underwriting profit | 77,619 | 92,460 | 126,637 | 150,515 | 180,158 |
| 7.Profit/(loss) before taxation | 75,634 | 107,886 | 123,040 | 150,594 | 153,511 |
| 8.Profit/(loss) after taxation | 69,238 | 98,022 | 102,577 | 123,037 | 115,214 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,000 | 30,000 | 30,000 | 30,000 | 50,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 20.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 226,416 | 81,311 | $(35,965)$ | 81,469 | $(9,452)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 17.82\% | 20.14\% | 17.48\% | 17.32\% | 14.31\% |
| 2.Return on assets (ROA) (D8/C) | 4.57\% | 4.91\% | 5.58\% | 5.64\% | 4.85\% |
| 3.Earning per share (D8/E1) (rs. per share) | 2.31 | 3.27 | 3.42 | 4.10 | 2.30 |
| 4.Net Claims Incurred Ratio (D5/D3) | 63.26\% | 57.74\% | 56.30\% | 58.25\% | 55.03\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 112.10\% | 94.33\% | 123.46\% | 122.33\% | 156.37\% |
| 6. Investment income to net premium (D1/D3) | 18.63\% | 20.50\% | 13.89\% | 14.37\% | 9.66\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 5.24\% | 8.13\% | 5.57\% | 9.53\% | 5.57\% |
| 2. Investment to total assets (C3/C) | 42.08\% | 35.15\% | 42.75\% | 39.46\% | 4.08\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 25.67\% | 24.38\% | 31.93\% | 32.59\% | 33.88\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 12.95 | 16.22 | 19.56 | 23.68 | 16.11 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 327.01\% | 82.95\% | -35.06\% | 66.22\% | -8.20\% |


| Allianz EFU Health Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 326,924 | 453,985 | 525,606 | 577,945 | 600,399 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | 26,924 | 153,985 | 225,606 | 277,945 | 300,399 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 699,658 | 623,808 | 740,245 | 771,245 | 980,532 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 606,831 | 555,319 | 631,297 | 638,064 | 814,145 |
| 3.Other/misc. liabilities | 92,827 | 68,489 | 108,948 | 133,181 | 166,387 |
| C.Total assets (C1 to C5) | 1,026,582 | 1,077,793 | 1,265,851 | 1,349,190 | 1,580,931 |
| 1.Cash and balances with banks | 35,969 | 26,152 | 33,816 | 41,511 | 67,576 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 518,792 | 640,457 | 972 | 1,537 | 2,287 |
| 4.Other/misc. assets | 450,011 | 387,054 | 1,196,738 | 1,265,763 | 1,474,341 |
| 5.Fixed assets | 21,810 | 24,130 | 34,325 | 40,379 | 36,727 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 37,156 | 91,263 | 87,295 | 101,228 | 122,960 |
| 2.Gross premium | 1,060,767 | 1,082,540 | 1,294,270 | 1,492,970 | 1,664,793 |
| 3.Net premium | 645,038 | 752,578 | 798,144 | 994,753 | 1,026,724 |
| 4.Gross claims | 776,124 | 887,474 | 864,386 | 1,047,409 | 1,112,362 |
| 5.Net claims | 523,590 | 568,187 | 581,895 | 731,942 | 769,980 |
| 6.Underwriting profit | 57,654 | 95,031 | 116,283 | 157,780 | 135,011 |
| 7.Profit/(loss) before taxation | 96,804 | 169,341 | 183,050 | 234,282 | 229,913 |
| 8.Profit/(loss) after taxation | 56,851 | 127,061 | 131,621 | 172,339 | 172,454 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 20,096 | 26,312 | 109,910 | 57,062 | 213,864 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 17.39\% | 27.99\% | 25.04\% | 29.82\% | 28.72\% |
| 2.Return on assets (ROA) (D8/C) | 5.54\% | 11.79\% | 10.40\% | 12.77\% | 10.91\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.90 | 4.24 | 4.39 | 5.74 | 5.75 |
| 4.Net Claims Incurred Ratio (D5/D3) | 81.17\% | 75.50\% | 72.91\% | 73.58\% | 74.99\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 101.41\% | 74.79\% | 88.35\% | 91.55\% | 78.29\% |
| 6. Investment income to net premium (D1/D3) | 5.76\% | 12.13\% | 10.94\% | 10.18\% | 11.98\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 3.50\% | 2.43\% | 2.67\% | 3.08\% | 4.27\% |
| 2. Investment to total assets (C3/C) | 50.54\% | 59.42\% | 0.08\% | 0.11\% | 0.14\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 31.85\% | 42.12\% | 41.52\% | 42.84\% | 37.98\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 10.90 | 15.13 | 17.52 | 19.26 | 20.01 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 35.35\% | 20.71\% | 83.50\% | $33.11 \%$ | 124.01\% |


| Alpha Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 351,733 | 486,550 | 583,721 | 603,304 | 635,309 |
| 1.Share capital | 303,600 | 403,600 | 403,600 | 403,600 | 403,600 |
| 2.Reserves | 10,175 | 10,175 | 10,175 | 10,175 | 10,175 |
| 3.Un appropriated profit | 37,958 | 72,775 | 169,946 | 189,529 | 221,534 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 370,372 | 455,935 | 444,581 | 426,408 | 339,167 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 301,911 | 363,554 | 338,208 | 225,387 | 244,081 |
| 3.Other/misc. liabilities | 68,461 | 92,381 | 106,373 | 201,021 | 95,086 |
| C.Total assets (C1 to C5) | 722,105 | 942,485 | 1,028,302 | 1,029,712 | 974,476 |
| 1.Cash and balances with banks | 19,574 | 33,650 | 75,847 | 64,319 | 33,151 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 373,610 | 522,518 | 587,325 | 614,688 | 654,630 |
| 4.Other/misc. assets | 312,329 | 369,121 | 349,765 | 336,860 | 276,288 |
| 5.Fixed assets | 16,592 | 17,196 | 15,365 | 13,845 | 10,407 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 62,432 | 96,873 | 158,328 | 87,972 | 77,297 |
| 2.Gross premium | 155,043 | 203,849 | 265,239 | 219,652 | 179,989 |
| 3.Net premium | 74,277 | 67,428 | 115,149 | 90,907 | 63,215 |
| 4.Gross claims | 51,839 | 73,245 | 98,984 | 117,407 | 135,756 |
| 5.Net claims | 51,838 | 37,441 | 55,815 | 53,856 | 14,991 |
| 6.Underwriting profit | $(38,580)$ | $(43,419)$ | $(30,534)$ | $(42,981)$ | $(12,280)$ |
| 7.Profit/(loss) before taxation | 4,876 | 31,883 | 103,200 | 23,056 | 41,128 |
| 8.Profit/(loss) after taxation | 17,848 | 35,209 | 97,677 | 19,509 | 31,664 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,360 | 40,360 | 40,360 | 40,360 | 40,360 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(17,781)$ | $(13,781)$ | $(47,030)$ | $(65,602)$ | $(68,339)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 5.07\% | 7.24\% | 16.73\% | 3.23\% | 4.98\% |
| 2.Return on assets (ROA) (D8/C) | 2.47\% | 3.74\% | 9.50\% | 1.89\% | 3.25\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.59 | 0.87 | 2.42 | 0.48 | 0.78 |
| 4.Net Claims Incurred Ratio (D5/D3) | 69.79\% | 55.53\% | 48.47\% | 59.24\% | 23.71\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -216.16\% | -123.32\% | -31.26\% | -220.31\% | -38.78\% |
| 6. Investment income to net premium (D1/D3) | 84.05\% | 143.67\% | 137.50\% | 96.77\% | 122.28\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 2.71\% | 3.57\% | 7.38\% | 6.25\% | 3.40\% |
| 2. Investment to total assets (C3/C) | 51.74\% | 55.44\% | 57.12\% | 59.70\% | 67.18\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 48.71\% | 51.62\% | 56.77\% | 58.59\% | 65.19\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 11.59 | 12.06 | 14.46 | 14.95 | 15.74 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -99.62\% | -39.14\% | -48.15\% | -336.27\% | -215.83\% |


| Asia Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 342,583 | 352,763 | 372,304 | 419,817 | 488,142 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 2,500 | 2,500 | 2,500 | 2,500 | 2,500 |
| 3.Un appropriated profit | 40,083 | 50,263 | 69,804 | 117,317 | 185,642 |
| 4.Others | 136,060 | 136,060 | 136,060 | 136,060 | 136,060 |
| B.Total liabilities (B1 to B3) | 60,626 | 71,599 | 158,322 | 257,073 | 328,487 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 39,131 | 47,245 | 125,889 | 179,948 | 244,865 |
| 3.Other/misc. liabilities | 21,495 | 24,354 | 32,433 | 77,125 | 83,622 |
| C.Total assets (C1 to C5) | 539,269 | 560,422 | 666,686 | 812,950 | 952,689 |
| 1.Cash and balances with banks | 159,876 | 62,903 | 49,162 | 53,813 | 70,764 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 113,378 | 179,776 | 217,249 | 228,173 | 233,607 |
| 4.Other/misc. assets | 65,934 | 88,171 | 155,789 | 254,502 | 433,063 |
| 5.Fixed assets | 200,081 | 229,572 | 244,486 | 276,462 | 215,255 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 24,319 | 28,903 | 37,794 | 33,354 | 12,926 |
| 2.Gross premium | 53,021 | 53,083 | 154,004 | 304,784 | 450,174 |
| 3.Net premium | 33,704 | 29,301 | 70,332 | 190,975 | 347,054 |
| 4.Gross claims | 12,074 | 21,380 | 59,841 | 48,919 | 87,142 |
| 5.Net claims | 10,916 | 10,136 | 24,625 | 41,954 | 64,193 |
| 6.Underwriting profit | 334 | $(3,585)$ | 9,079 | 60,260 | 125,980 |
| 7.Profit/(loss) before taxation | 11,545 | 7,301 | 20,830 | 59,581 | 93,086 |
| 8.Profit/(loss) after taxation | 9,665 | 10,180 | 19,541 | 47,513 | 68,325 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 20.00\% |
| 4.Cash generated from operating activities | $(6,325)$ | $(26,592)$ | 6,897 | 15,914 | 115,450 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 2.82\% | 2.89\% | 5.25\% | 11.32\% | 14.00\% |
| 2.Return on assets (ROA) (D8/C) | 1.79\% | 1.82\% | 2.93\% | 5.84\% | 7.17\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.32 | 0.34 | 0.65 | 1.58 | 2.28 |
| 4.Net Claims Incurred Ratio (D5/D3) | 32.39\% | 34.59\% | 35.01\% | 21.97\% | 18.50\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 3.46\% | -35.22\% | 46.46\% | 126.83\% | 184.38\% |
| 6. Investment income to net premium (D1/D3) | 72.15\% | 98.64\% | 53.74\% | 17.47\% | 3.72\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 29.65\% | 11.22\% | 7.37\% | 6.62\% | 7.43\% |
| 2. Investment to total assets (C3/C) | 21.02\% | 32.08\% | 32.59\% | 28.07\% | 24.52\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 63.53\% | 62.95\% | 55.84\% | 51.64\% | 51.24\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 11.42 | 11.76 | 12.41 | 13.99 | 16.27 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -65.44\% | -261.22\% | 35.30\% | 33.49\% | 168.97\% |


| Askari General Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 432,208 | 502,897 | 618,476 | 779,535 | 975,777 |
| 1.Share capital | 308,210 | 323,620 | 388,344 | 388,344 | 388,344 |
| 2.Reserves | 74,658 | 74,658 | 74,658 | 74,658 | 74,658 |
| 3.Un appropriated profit | 49,340 | 104,619 | 155,474 | 316,533 | 512,775 |
| 4.Others | 0 | 0 | 0 | 0 | - |
| B.Total liabilities (B1 to B3) | 1,112,772 | 1,721,117 | 1,619,519 | 1,718,415 | 1,865,924 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | - |
| 2.Outstanding claims, adv., prem., due to other insurers | 902,563 | 1,396,157 | 1,326,718 | 1,417,276 | 1,502,297 |
| 3.Other/misc. liabilities | 210,209 | 324,960 | 292,801 | 301,139 | 363,627 |
| C.Total assets (C1 to C5) | 1,544,980 | 2,224,014 | 2,237,995 | 2,497,950 | 2,841,701 |
| 1.Cash and balances with banks | 130,566 | 483,242 | 119,603 | 133,969 | 115,264 |
| 2.Advances to policy holders \& employees | 1,190 | 1,736 | 1,111 | 1,586 | 1,488 |
| 3.Investments in securities \& properties | 554,394 | 605,034 | 912,463 | 1,061,355 | 1,203,669 |
| 4.Other/misc. assets | 810,840 | 1,057,303 | 1,137,695 | 1,251,719 | 1,421,756 |
| 5.Fixed assets | 47,990 | 76,699 | 67,123 | 49,321 | 99,524 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 52,094 | 55,090 | 65,022 | 125,959 | 104,032 |
| 2.Gross premium | 1,106,539 | 1,414,000 | 1,605,033 | 1,719,458 | 2,005,056 |
| 3.Net premium | 633,283 | 699,947 | 841,925 | 971,450 | 1,091,884 |
| 4.Gross claims | 547,467 | 561,576 | 749,096 | 931,063 | 1,017,248 |
| 5.Net claims | 327,857 | 372,934 | 464,838 | 561,424 | 537,792 |
| 6.Underwriting profit | 142,350 | 165,808 | 206,764 | 209,802 | 337,909 |
| 7.Profit/(loss) before taxation | 78,921 | 86,393 | 149,636 | 202,217 | 274,916 |
| 8.Profit/(loss) after taxation | 65,434 | 74,287 | 119,065 | 163,415 | 198,508 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,821 | 32,362 | 38,834 | 38,834 | 38,834 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 15.00\% |
| 3.Stock dividend/bonus shares | 5.00\% | 20.00\% | 0.00\% | 0.00\% | 10.00\% |
| 4.Cash generated from operating activities | $(17,098)$ | 435,940 | $(169,060)$ | 28,955 | 120,099 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 15.14\% | 14.77\% | 19.25\% | 20.96\% | 20.34\% |
| 2.Return on assets (ROA) (D8/C) | 4.24\% | 3.34\% | 5.32\% | 6.54\% | 6.99\% |
| 3.Earning per share (D8/E1) (rs. per share) | 2.12 | 2.30 | 3.07 | 4.21 | 5.11 |
| 4.Net Claims Incurred Ratio (D5/D3) | 51.77\% | 53.28\% | 55.21\% | 57.79\% | 49.25\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 217.55\% | 223.20\% | 173.66\% | 128.39\% | 170.22\% |
| 6. Investment income to net premium (D1/D3) | 8.23\% | 7.87\% | 7.72\% | 12.97\% | 9.53\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 8.45\% | 21.73\% | 5.34\% | 5.36\% | 4.06\% |
| 2. Investment to total assets (C3/C) | 35.88\% | 27.20\% | 40.77\% | 42.49\% | 42.36\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 27.97\% | 22.61\% | 27.64\% | 31.21\% | 34.34\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 14.02 | 15.54 | 15.93 | 20.07 | 25.13 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | $-26.13 \%$ | 586.83\% | -141.99\% | 17.72\% | 60.50\% |


| Atlas Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 1,009,919 | 1,198,425 | 1,438,031 | 1,667,502 | 1,845,899 |
| 1.Share capital | 442,938 | 531,526 | 637,831 | 701,614 | 701,614 |
| 2.Reserves | 265,064 | 301,064 | 344,064 | 421,064 | 545,064 |
| 3.Un appropriated profit | 301,917 | 365,835 | 456,136 | 544,824 | 599,221 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 1,068,166 | 1,504,248 | 1,576,705 | 1,676,517 | 1,951,115 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 872,535 | 1,234,076 | 1,279,048 | 1,310,866 | 1,533,346 |
| 3.Other/misc. liabilities | 195,631 | 270,172 | 297,657 | 365,651 | 417,769 |
| C.Total assets (C1 to C5) | 2,078,085 | 2,702,673 | 3,014,736 | 3,344,019 | 3,797,014 |
| 1.Cash and balances with banks | 54,591 | 282,013 | 162,163 | 433,170 | 428,284 |
| 2.Advances to policy holders \& employees | 117 | 170 | 162 | 194 | 150 |
| 3.Investments in securities \& properties | 1,089,256 | 1,255,886 | 1,550,372 | 1,868,597 | 2,124,477 |
| 4.Other/misc. assets | 888,629 | 1,098,177 | 1,245,899 | 990,206 | 1,187,872 |
| 5.Fixed assets | 45,492 | 66,427 | 56,140 | 51,852 | 56,231 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 133,572 | 180,692 | 246,399 | 294,682 | 357,016 |
| 2.Gross premium | 1,120,290 | 1,500,344 | 1,400,230 | 1,651,321 | 1,964,485 |
| 3.Net premium | 591,289 | 603,616 | 755,684 | 878,381 | 959,230 |
| 4.Gross claims | 289,352 | 234,186 | 412,846 | 301,752 | 493,839 |
| 5.Net claims | 153,294 | 133,237 | 163,418 | 210,525 | 203,946 |
| 6.Underwriting profit | 253,585 | 295,316 | 342,893 | 406,713 | 462,708 |
| 7.Profit/(loss) before taxation | 400,084 | 467,763 | 587,572 | 690,815 | 797,819 |
| 8.Profit/(loss) after taxation | 301,168 | 366,356 | 455,973 | 544,968 | 601,157 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 44,294 | 53,153 | 63,783 | 70,161 | 70,161 |
| 2.Cash dividend | 40.00\% | 40.00\% | 50.00\% | 60.00\% | 60.00\% |
| 3.Stock dividend/bonus shares | 20.00\% | 20.00\% | 10.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(139,230)$ | 399,670 | 100,698 | 592,054 | 299,951 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 29.82\% | 30.57\% | 31.71\% | 32.68\% | 32.57\% |
| 2.Return on assets (ROA) (D8/C) | 14.49\% | 13.56\% | 15.12\% | 16.30\% | 15.83\% |
| 3.Earning per share (D8/E1) (rs. per share) | 6.80 | 6.89 | 7.15 | 7.77 | 8.57 |
| 4.Net Claims Incurred Ratio (D5/D3) | 25.93\% | 22.07\% | 21.63\% | 23.97\% | 21.26\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 84.20\% | 80.61\% | 75.20\% | 74.63\% | 76.97\% |
| 6. Investment income to net premium (D1/D3) | 22.59\% | 29.93\% | 32.61\% | 33.55\% | 37.22\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 2.63\% | 10.43\% | 5.38\% | 12.95\% | 11.28\% |
| 2. Investment to total assets (C3/C) | 52.42\% | 46.47\% | 51.43\% | 55.88\% | 55.95\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 48.60\% | 44.34\% | 47.70\% | 49.87\% | 48.61\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 22.80 | 22.55 | 22.55 | 23.77 | 26.31 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | $-46.23 \%$ | 109.09\% | 22.08\% | 108.64\% | 49.90\% |


| Century Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 952,285 | 1,022,950 | 1,111,606 | 1,185,311 | 1,753,891 |
| 1.Share capital | 457,244 | 457,244 | 457,244 | 457,244 | 457,244 |
| 2.Reserves | 373,024 | 373,024 | 373,024 | 373,024 | 373,024 |
| 3.Un appropriated profit | 122,017 | 192,682 | 281,338 | 355,043 | 923,623 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 520,940 | 589,159 | 627,323 | 691,412 | 906,468 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 432,518 | 480,604 | 494,563 | 561,805 | 746,687 |
| 3.Other/misc. liabilities | 88,422 | 108,555 | 132,760 | 129,607 | 159,781 |
| C.Total assets (C1 to C5) | 1,473,225 | 1,612,109 | 1,738,929 | 1,876,723 | 2,660,359 |
| 1.Cash and balances with banks | 97,520 | 90,511 | 105,278 | 245,205 | 173,451 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 859,878 | 998,097 | 1,112,661 | 1,095,864 | 1,732,984 |
| 4.Other/misc. assets | 467,104 | 479,544 | 473,895 | 487,275 | 697,726 |
| 5.Fixed assets | 48,723 | 43,957 | 47,095 | 48,379 | 56,198 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 22,333 | 104,967 | 133,173 | 135,888 | 634,704 |
| 2.Gross premium | 534,752 | 585,100 | 667,073 | 755,311 | 1,034,842 |
| 3.Net premium | 225,191 | 268,223 | 321,673 | 388,502 | 515,005 |
| 4.Gross claims | 182,130 | 320,770 | 207,704 | 291,784 | 448,805 |
| 5.Net claims | 80,505 | 112,042 | 159,306 | 201,946 | 299,836 |
| 6.Underwriting profit | 87,325 | 83,583 | 82,998 | 107,828 | 128,261 |
| 7.Profit/(loss) before taxation | 53,363 | 129,401 | 150,750 | 158,454 | 649,260 |
| 8.Profit/(loss) after taxation | 36,349 | 116,247 | 147,335 | 142,372 | 638,313 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 45,724 | 45,724 | 45,724 | 45,724 | 45,724 |
| 2.Cash dividend | 10.00\% | 12.50\% | 15.00\% | 15.00\% | 50.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 57,370 | 50,840 | 45,094 | 46,432 | 10,147 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 3.82\% | 11.36\% | 13.25\% | 12.01\% | 36.39\% |
| 2.Return on assets (ROA) (D8/C) | 2.47\% | 7.21\% | 8.47\% | 7.59\% | 23.99\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.79 | 2.54 | 3.22 | 3.11 | 13.96 |
| 4.Net Claims Incurred Ratio (D5/D3) | 35.75\% | 41.77\% | 49.52\% | 51.98\% | 58.22\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 240.24\% | 71.90\% | 56.33\% | 75.74\% | 20.09\% |
| 6. Investment income to net premium (D1/D3) | 9.92\% | 39.13\% | 41.40\% | 34.98\% | 123.24\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 6.62\% | 5.61\% | 6.05\% | 13.07\% | 6.52\% |
| 2. Investment to total assets (C3/C) | 58.37\% | 61.91\% | 63.99\% | 58.39\% | 65.14\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 64.64\% | 63.45\% | 63.92\% | 63.16\% | 65.93\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 20.83 | 22.37 | 24.31 | 25.92 | 38.36 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 157.83\% | 43.73\% | 30.61\% | 32.61\% | 1.59\% |


| Continental Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | - | - | 312,015 | 326,898 | 326,898 |
| 1.Share capital | - | - | 300,000 | 300,000 | 300,000 |
| 2.Reserves | - | - | 0 | 0 | 0 |
| 3.Un appropriated profit | - | - | 12,015 | 26,898 | 26,898 |
| 4.Others | - | - | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | - | - | 165,949 | 265,520 | 265,520 |
| 1. Balance of statutory funds | - | - | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | - | - | 127,135 | 172,398 | 172,398 |
| 3.Other/misc. liabilities | - | - | 38,814 | 93,122 | 93,122 |
| C.Total assets (C1 to C5) | - | - | 477,964 | 592,418 | 592,418 |
| 1.Cash and balances with banks | - | - | 6,311 | 146,953 | 146,953 |
| 2.Advances to policy holders \& employees | - | - | 49,791 | 631 | 631 |
| 3. Investments in securities \& properties | - | - | 28,761 | 28,886 | 28,886 |
| 4.Other/misc. assets | - | - | 138,616 | 159,407 | 159,407 |
| 5.Fixed assets | - | - | 254,485 | 256,541 | 256,541 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | - | - | 3,385 | 6,539 | 6,539 |
| 2.Gross premium | - | - | 125,810 | 148,616 | 148,616 |
| 3.Net premium | - | - | 11,209 | 36,096 | 36,096 |
| 4.Gross claims | - | - | 22,325 | 106,501 | 106,501 |
| 5.Net claims | - | - | $(3,372)$ | $(14,268)$ | $(14,268)$ |
| 6.Underwriting profit | - | - | 14,710 | 39,980 | 39,980 |
| 7.Profit/(loss) before taxation | - | - | 7,388 | 23,141 | 23,141 |
| 8.Profit/(loss) after taxation | - | - | 6,242 | 14,751 | 14,751 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | - | - | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | $(1,644)$ | 81,668 | 81,668 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1. Return on equity (ROE) (D8/A) | - | - | 2.00\% | 4.51\% | 4.51\% |
| 2.Return on assets (ROA) (D8/C) | - | - | 1.31\% | 2.49\% | 2.49\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | - | 0.21 | 0.49 | 0.49 |
| 4.Net Claims Incurred Ratio (D5/D3) | - | - | -30.08\% | -39.53\% | -39.53\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | - | 235.66\% | 271.03\% | 271.03\% |
| 6. Investment income to net premium (D1/D3) | - | - | 30.20\% | 18.12\% | 18.12\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | - | 1.32\% | 24.81\% | 24.81\% |
| 2. Investment to total assets (C3/C) | - | - | 6.02\% | 4.88\% | 4.88\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | 65.28\% | 55.18\% | 55.18\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | 10.40 | 10.90 | 10.90 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | - | - | -26.34\% | 553.64\% | 553.64\% |


| Crescent Star Insurance Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 84,336 | 66,174 | 88,749 | 552,043 | 633,726 |
| 1.Share capital | 121,000 | 121,000 | 121,000 | 620,125 | 620,125 |
| 2.Reserves | 26,264 | 26,265 | 26,265 | 26,265 | 26,265 |
| 3.Un appropriated profit | $(62,928)$ | $(81,091)$ | $(58,516)$ | $(94,347)$ | $(12,664)$ |
| 4.Others | 21,108 | 21,108 | 0 | $(199,650)$ | $(123,650)$ |
| B.Total liabilities (B1 to B3) | 96,934 | 88,742 | 76,074 | 222,449 | 328,145 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 89,281 | 81,152 | 70,487 | 175,241 | 215,569 |
| 3.Other/misc. liabilities | 7,653 | 7,590 | 5,587 | 47,208 | 112,576 |
| C.Total assets (C1 to C5) | 202,378 | 176,024 | 164,823 | 574,842 | 838,221 |
| 1.Cash and balances with banks | 10,457 | 13,666 | 6,954 | 4,140 | 11,753 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 24,106 | 21,971 | 14,680 | 269,997 | 78,061 |
| 4.Other/misc. assets | 126,126 | 101,309 | 132,086 | 283,427 | 727,359 |
| 5.Fixed assets | 41,689 | 39,078 | 11,103 | 17,278 | 21,048 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 396 | 6,091 | 8,154 | 6,644 | 9,056 |
| 2.Gross premium | 81,870 | 68,620 | 84,926 | 237,051 | 265,768 |
| 3.Net premium | 60,230 | 40,991 | 55,767 | 136,248 | 236,907 |
| 4.Gross claims | 39,349 | 25,425 | 28,569 | 39,590 | 73,939 |
| 5.Net claims | 18,372 | 11,760 | 14,087 | 25,172 | 92,333 |
| 6.Underwriting profit | 15,562 | 6,558 | 6,115 | 19,069 | 30,292 |
| 7.Profit/(loss) before taxation | 2,220 | $(17,842)$ | 2,068 | $(34,467)$ | 89,855 |
| 8.Profit/(loss) after taxation | 1,427 | $(18,162)$ | 1,467 | $(35,830)$ | 81,682 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 12,100 | 12,100 | 12,100 | 62,013 | 62,013 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(9,704)$ | $(5,990)$ | $(61,790)$ | $(62,734)$ | $(378,694)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 1.69\% | -27.45\% | 1.65\% | -6.49\% | 12.89\% |
| 2.Return on assets (ROA) (D8/C) | 0.71\% | -10.32\% | 0.89\% | -6.23\% | 9.74\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.12 | -1.50 | 0.12 | -0.58 | 1.32 |
| 4.Net Claims Incurred Ratio (D5/D3) | 30.50\% | 28.69\% | 25.26\% | 18.48\% | 38.97\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 1,090.54\% | -36.11\% | 416.84\% | -53.22\% | 37.09\% |
| 6. Investment income to net premium (D1/D3) | 0.66\% | 14.86\% | 14.62\% | 4.88\% | 3.82\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 5.17\% | 7.76\% | 4.22\% | 0.72\% | 1.40\% |
| 2. Investment to total assets (C3/C) | 11.91\% | 12.48\% | 8.91\% | 46.97\% | 9.31\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 41.67\% | 37.59\% | 53.85\% | 96.03\% | 75.60\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 6.97 | 5.47 | 7.33 | 8.90 | 10.22 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -680.03\% | 32.98\% | -4,212.00\% | 175.09\% | -463.62\% |


| E.F.U.General Insurance Co. Ltd. | (Thousand Rupees) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 9,995,869 | 11,13,164 | 11,907,929 | 13,111,099 | 15,847,012 |
| 1.Share capital | 1,250,000 | 1,250,000 | 1,250,000 | 1,600,000 | 1,600,000 |
| 2.Reserves | 8,162,902 | 8,362,902 | 9,012,902 | 9,512,902 | 10,512,902 |
| 3.Un appropriated profit | 582,967 | 1,518,262 | 1,645,027 | 1,998,197 | 3,734,110 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 14,382,169 | 17,926,264 | 17,03,608 | 16,116,146 | 16,417,023 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 12,805,452 | 16,120,715 | 15,09, 960 | 14,086,041 | 14,139,638 |
| 3.Other/misc. liabilities | 1,576,717 | 1,805,549 | 1,938,648 | 2,030,105 | 2,277,385 |
| c. Total assets ( $\mathbf{C} 1$ to $\mathbf{C 5}$ ) | 24,378,388 | 29,55,428 | 28,98,537 | 29,227,245 | 32,264,035 |
| 1.Cash and balances with banks | 1,758,119 | 1,669,886 | 2,083, 142 | 1,520,795 | 1,748,996 |
| 2.Advances to policy holders \& employees | ${ }^{3,326}$ | 2.612 | 2,309 | 2.578 | 2,114 |
| 3.Investments in securities \& properties | 12,552,886 | 13,61,374 | 15,00, 642 | 15,860,366 | 19,356,874 |
| 4.Other/misc. assets | 9,304,862 | 12,902,913 | 10,99,0,03 | 10,923,950 | 10,054,733 |
| 5.Fixed assets | 759,645 | 870,643 | 800,411 | 919,566 | 1,101,318 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 185,101 | 850,792 | 771,958 | 914,981 | 1,202,481 |
| 2.Gross premium | 12,042,667 | 12,35,958 | 13,882,077 | 14,514,105 | 15,008,465 |
| 3. Net premium | 6,224,495 | 6,008,956 | 6,341,517 | 6,532,352 | 6,676,862 |
| 4.Gross claims | 4,809,747 | 8,225,355 | 3,558,821 | 5,834,749 | 5,327,662 |
| 5.Net claims | 3,707,552 | 3,297,441 | 3,406,415 | 2,973,025 | 2,998,060 |
| 6.Underwriting profit | 693,348 | 678,793 | 771,848 | 1,316,402 | 1,533,660 |
| 7.Profit(loss) before taxation | 841,544 | 1,613,896 | 1,622,876 | 2,262,240 | 4,809,131 |
| 8.Profit(loss) after taxation | 560,948 | 1,564,446 | 1,392,232 | 1,829,051 | 4,033,902 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 125,000 | 125,000 | 125,000 | 160,000 | 160,000 |
| 2.Cash dividend | 27.50\% | 50.00\% | 50.00\% | 60.00\% | 75.00\% |
| 3.Stock dividendbonus shares | 0.00\% | 0.00\% | 28.00\% | 0.00\% | 25.00\% |
| 4.Cash generated from operating activities | 434,352 | 292,396 | 1,219,271 | (214,213) | 1,342,009 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 5.61\% | 14.05\% | 11.69\% | 13.95\% | 25.46\% |
| 2.Return on assets (ROA) ( $\mathrm{D} / \mathrm{C}$ ) | 2.30\% | 5.38\% | 4.81\% | 6.26\% | 12.50\% |
| 3.Earring per share (D8/E1) (rs. per share) | 4.49 | 12.52 | 11.14 | ${ }^{11.43}$ | 25.21 |
| 4.Net Claims Incurred Ratio (D5/D3) | 59.56\% | 54.88\% | 53.72\% | 45.51\% | 44.90\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 123.60\% | 43.39\% | 55.44\% | 71.97\% | 38.02\% |
| 6. Investment income to net premium (D1/D3) | 2.97\% | 14.16\% | 12.17\% | 14.01\% | 18.01\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1. Cash \& bank balances to total assets (C1/C) | 7.21\% | 5.75\% | 7.20\% | 5.20\% | 5.42\% |
| 2. Investment to total assets (C3/C) | 51.49\% | 46.84\% | 51.84\% | 54.27\% | 60.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 41.00\% | 38.31\% | 41.15\% | 44.86\% | 49.12\% |
| 2.Break up value per share (AEE1) (Rs. per share) | 79.97 | 89.05 | 95.26 | 81.94 | 99.04 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 77.43\% | 18.69\% | 87.58\% | -11.71\% | 33.27\% |


| East West Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 398,043 | 466,100 | 559,285 | 664,912 | 756,014 |
| 1.Share capital | 301,655 | 331,820 | 365,002 | 401,502 | 451,690 |
| 2.Reserves | 75,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| 3.Un appropriated profit | 21,388 | 34,280 | 94,283 | 163,410 | 204,324 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 315,912 | 369,252 | 516,702 | 734,041 | 819,256 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 264,150 | 308,978 | 413,314 | 564,329 | 642,460 |
| 3.Other/misc. liabilities | 51,762 | 60,274 | 103,388 | 169,712 | 176,796 |
| C.Total assets (C1 to C5) | 713,955 | 835,352 | 1,075,987 | 1,398,953 | 1,575,270 |
| 1.Cash and balances with banks | 52,573 | 62,204 | 35,820 | 82,481 | 66,944 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 243,535 | 354,417 | 551,419 | 729,551 | 896,385 |
| 4.Other/misc. assets | 307,104 | 360,532 | 432,442 | 533,721 | 490,356 |
| 5.Fixed assets | 110,743 | 58,199 | 56,306 | 53,200 | 121,585 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 31,364 | 36,777 | 100,907 | 97,173 | 33,141 |
| 2.Gross premium | 673,320 | 855,720 | 1,124,297 | 1,419,871 | 1,767,738 |
| 3.Net premium | 387,685 | 467,724 | 622,572 | 760,242 | 870,242 |
| 4.Gross claims | 233,491 | 346,612 | 456,445 | 504,241 | 502,857 |
| 5.Net claims | 153,899 | 179,314 | 253,987 | 305,386 | 378,315 |
| 6.Underwriting profit | 81,803 | 112,964 | 116,902 | 139,472 | 163,415 |
| 7.Profit/(loss) before taxation | 47,871 | 84,251 | 148,579 | 171,768 | 183,894 |
| 8.Profit/(loss) after taxation | 34,750 | 68,057 | 126,367 | 142,127 | 131,252 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,166 | 33,182 | 36,500 | 40,150 | 45,169 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 10.00\% |
| 3.Stock dividend/bonus shares | 10.00\% | 10.00\% | 0.00\% | 0.00\% | 12.50\% |
| 4.Cash generated from operating activities | 8,777 | 42,607 | 110,105 | 157,743 | 161,780 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 8.73\% | 14.60\% | 22.59\% | 21.38\% | 17.36\% |
| 2.Return on assets (ROA) (D8/C) | 4.87\% | 8.15\% | 11.74\% | 10.16\% | 8.33\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.15 | 2.05 | 3.46 | 3.54 | 2.91 |
| 4.Net Claims Incurred Ratio (D5/D3) | 39.70\% | 38.34\% | 40.80\% | 40.17\% | 43.47\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 235.40\% | 165.98\% | 92.51\% | 98.13\% | 124.50\% |
| 6. Investment income to net premium (D1/D3) | 8.09\% | 7.86\% | 16.21\% | 12.78\% | 3.81\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 7.36\% | 7.45\% | 3.33\% | 5.90\% | 4.25\% |
| 2. Investment to total assets (C3/C) | 34.11\% | 42.43\% | 51.25\% | 52.15\% | 56.90\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 55.75\% | 55.80\% | 51.98\% | 47.53\% | 47.99\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 13.20 | 14.05 | 15.32 | 16.56 | 16.74 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 25.26\% | 62.60\% | 87.13\% | 110.99\% | 123.26\% |


| Excel Insurance Co. Ltd. |  |  |  | (Thou | Rupees) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 273,653 | 305,087 | 308,867 | 315,624 | 322,700 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 110 | 110 | - | - | - |
| 3.Un appropriated profit | $(26,457)$ | 4,977 | 8,867 | 15,624 | 22,700 |
| 4.Others | 0 | 0 | 0 | 0 | - |
| B.Total liabilities (B1 to B3) | 16,155 | 16,203 | 19,182 | 15,694 | 10,389 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | - |
| 2.Outstanding claims, adv., prem., due to other insurers | 10,347 | 12,393 | 14,224 | 12,084 | 8,628 |
| 3.Other/misc. liabilities | 5,808 | 3,810 | 4,958 | 3,610 | 1,761 |
| C.Total assets (C1 to C5) | 289,808 | 321,290 | 328,049 | 331,318 | 333,089 |
| 1.Cash and balances with banks | 24,336 | 79,520 | 6,098 | 5,030 | 34,872 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 202,220 | 197,008 | 305,757 | 312,253 | 284,854 |
| 4.Other/misc. assets | 58,002 | 40,523 | 13,378 | 11,773 | 9,222 |
| 5.Fixed assets | 5,250 | 4,239 | 2,816 | 2,262 | 4,141 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 11,798 | 61,279 | 28,842 | 38,573 | 20,537 |
| 2.Gross premium | 15,077 | 12,984 | 6,925 | 4,145 | 3,802 |
| 3.Net premium | 6,022 | 6,724 | 4,644 | 2,391 | 359 |
| 4.Gross claims | 5,905 | 14,220 | 7,510 | 830 | 1,744 |
| 5.Net claims | 1,762 | 4,769 | 4,867 | 430 | $(3,907)$ |
| 6.Underwriting profit | $(3,087)$ | $(4,078)$ | $(5,873)$ | $(4,364)$ | 927 |
| 7.Profit/(loss) before taxation | $(7,744)$ | 33,289 | 6,629 | 8,384 | 10,718 |
| 8.Profit/(loss) after taxation | $(9,301)$ | 31,434 | 4,634 | 4,842 | 7,076 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 25,000 | 25,000 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 20.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(20,254)$ | 3,156 | 5,390 | $(10,049)$ | - |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -3.40\% | 10.30\% | 1.50\% | 1.53\% | 2.19\% |
| 2.Return on assets (ROA) (D8/C) | -3.21\% | 9.78\% | 1.41\% | 1.46\% | 2.12\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.37 | 1.26 | 0.15 | 0.16 | 0.24 |
| 4.Net Claims Incurred Ratio (D5/D3) | 29.26\% | 70.93\% | 104.80\% | 17.98\% | -1,088.30\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 33.19\% | -12.97\% | -126.74\% | -90.13\% | 13.10\% |
| 6. Investment income to net premium (D1/D3) | 195.91\% | 911.35\% | 621.06\% | 1,613.26\% | 5,720.61\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 8.40\% | 24.75\% | 1.86\% | 1.52\% | 10.47\% |
| 2. Investment to total assets (C3/C) | 69.78\% | 61.32\% | 93.20\% | 94.25\% | 85.52\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 94.43\% | 94.96\% | 94.15\% | 95.26\% | 96.88\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 10.95 | 12.20 | 10.30 | 10.52 | 10.76 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 217.76\% | 10.04\% | 116.31\% | -207.54\% | 0.00\% |


| Habib Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 876,863 | 957,731 | 1,025,035 | 1,160,047 | 1,134,208 |
| 1.Share capital | 450,454 | 495,499 | 495,499 | 619,374 | 619,374 |
| 2.Reserves | 254,122 | 254,122 | 254,122 | 254,122 | 264,122 |
| 3.Un appropriated profit | 172,287 | 208,110 | 275,414 | 286,551 | 250,712 |
| 4.Others | 0 | 0 | 0 | 0 | - |
| B.Total liabilities (B1 to B3) | 1,001,868 | 1,047,703 | 1,212,635 | 1,690,952 | 1,608,657 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 703,681 | 703,132 | 915,146 | 1,356,719 | 1,260,422 |
| 3.Other/misc. liabilities | 298,187 | 344,571 | 297,489 | 334,233 | 348,235 |
| C.Total assets (C1 to C5) | 1,878,731 | 2,005,434 | 2,237,670 | 2,850,999 | 2,742,865 |
| 1.Cash and balances with banks | 50,432 | 78,598 | 60,618 | 74,558 | 136,364 |
| 2.Advances to policy holders \& employees | 31,237 | 29,221 | 29,151 | 27,453 | 45,258 |
| 3.Investments in securities \& properties | 916,434 | 1,056,208 | 1,117,367 | 1,043,878 | 895,064 |
| 4.Other/misc. assets | 866,503 | 829,578 | 1,019,517 | 1,691,417 | 1,641,750 |
| 5.Fixed assets | 14,125 | 11,829 | 11,017 | 13,693 | 24,429 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 117,389 | 204,350 | 240,301 | 256,869 | 199,615 |
| 2.Gross premium | 894,331 | 955,934 | 963,147 | 1,009,255 | 1,123,213 |
| 3.Net premium | 420,310 | 435,966 | 438,332 | 458,726 | 500,364 |
| 4.Gross claims | 436,243 | 408,195 | 385,740 | 1,272,548 | 816,777 |
| 5.Net claims | 231,180 | 229,906 | 215,023 | 221,537 | 221,739 |
| 6.Underwriting profit | 60,193 | 63,023 | 73,168 | 86,838 | 117,940 |
| 7.Profit/(loss) before taxation | 149,044 | 209,749 | 270,357 | 292,809 | 258,549 |
| 8.Profit/(loss) after taxation | 126,296 | 194,988 | 243,981 | 260,008 | 226,867 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 90,091 | 99,100 | 99,100 | 123,875 | 123,875 |
| 2.Cash dividend | 25.00\% | 35.00\% | 25.00\% | 40.00\% | 35.00\% |
| 3.Stock dividend/bonus shares | 10.00\% | 0.00\% | 25.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(77,378)$ | 64,313 | $(34,545)$ | $(196,907)$ | $(35,539)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 14.40\% | 20.36\% | 23.80\% | 22.41\% | 20.00\% |
| 2.Return on assets (ROA) (D8/C) | 6.72\% | 9.72\% | 10.90\% | 9.12\% | 8.27\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.40 | 1.97 | 2.46 | 2.10 | 1.83 |
| 4.Net Claims Incurred Ratio (D5/D3) | 55.00\% | 52.73\% | 49.05\% | 48.29\% | 44.32\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 47.66\% | 32.32\% | 29.99\% | 33.40\% | 51.99\% |
| 6. Investment income to net premium (D1/D3) | 27.93\% | 46.87\% | 54.82\% | 56.00\% | 39.89\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 2.68\% | 3.92\% | 2.71\% | 2.62\% | 4.97\% |
| 2. Investment to total assets (C3/C) | 48.78\% | 52.67\% | 49.93\% | 36.61\% | 32.63\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 46.67\% | 47.76\% | 45.81\% | 40.69\% | 41.35\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 9.73 | 9.66 | 10.34 | 9.36 | 9.16 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -61.27\% | 32.98\% | -14.16\% | -75.73\% | -15.67\% |


| allmark Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | (28) | (148) | 91 | 246 | 246 |
| 1.Share capital | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(5,028)$ | $(5,148)$ | $(4,909)$ | $(4,754)$ | $(4,754)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 2,226 | 4,796 | 2,734 | 2,744 | 2,744 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 1,448 | 1,448 | 1,448 | 1,448 | 1,448 |
| 3.Other/misc. liabilities | 778 | 3,348 | 1,286 | 1,296 | 1,296 |
| C.Total assets (C1 to C5) | 2,198 | 4,648 | 2,825 | 2,990 | 2,990 |
| 1.Cash and balances with banks | 492 | 492 | 477 | 662 | 662 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 0 | 0 | 0 | 0 | 0 |
| 4.Other/misc. assets | 610 | 3,060 | 1,411 | 591 | 591 |
| 5.Fixed assets | 1,096 | 1,096 | 937 | 1,737 | 1,737 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 0 | 0 | 0 | 0 | 0 |
| 2.Gross premium | 0 | 0 | 0 | 0 | 0 |
| 3.Net premium | 0 | 0 | 0 | 0 | 0 |
| 4.Gross claims | 0 | 0 | 0 | 0 | 0 |
| 5.Net claims | 0 | 0 | 0 | 0 | 0 |
| 6.Underwriting profit | 0 | 0 | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | 0 | (120) | 239 | 156 | 156 |
| 8.Profit/(loss) after taxation | 0 | (120) | 239 | 156 | 156 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 500 | 500 | 500 | 500 | 500 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 0 | 0 | 0 | (115) | (115) |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 0.00\% | 81.08\% | 262.64\% | 63.41\% | 63.41\% |
| 2.Return on assets (ROA) (D8/C) | 0.00\% | -2.58\% | 8.46\% | 5.22\% | 5.22\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.00 | -0.24 | 0.48 | 0.31 | 0.31 |
| 4.Net Claims Incurred Ratio (D5/D3) | - | - | - | - | - |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | - | - | - | - | - |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 22.38\% | 10.59\% | 16.88\% | 22.14\% | 22.14\% |
| 2. Investment to total assets (C3/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | -1.27\% | -3.18\% | 3.22\% | 8.23\% | 8.23\% |
| 2.Break up value per share (A/E1) (Rs. per share) | -0.06 | -0.30 | 0.18 | 0.49 | 0.49 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | - | 0.00\% | 0.00\% | -73.72\% | -73.72\% |


| International General Insurance Co. of Pakistan Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 11,179,366 | 10,673,722 | 10,928,233 | 11,579,146 | 12,260,735 |
| 1.Share capital | 1,115,359 | 1,115,359 | 1,115,359 | 1,226,895 | 1,226,895 |
| 2.Reserves | 9,530,371 | 8,972,692 | 8,749,620 | 8,470,780 | 8,102,711 |
| 3.Un appropriated profit | 533,636 | 585,671 | 1,063,254 | 1,881,471 | 2,931,129 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 2,291,439 | 2,268,585 | 2,299,190 | 2,910,944 | 2,389,891 |
| 1. Balance of statutory funds | 0 | 0 | 0 | - | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 1,463,515 | 1,298,764 | 1,503,578 | 1,638,710 | 1,698,799 |
| 3.Other/misc. liabilities | 827,924 | 969,821 | 795,612 | 1,272,234 | 691,092 |
| C.Total assets (C1 to C5) | 13,470,805 | 12,942,307 | 13,227,423 | 14,490,090 | 14,650,626 |
| 1.Cash and balances with banks | 77,517 | 2,364 | 255,886 | 315,199 | 367,174 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 11,608,505 | 11,331,389 | 11,269,846 | 12,323,907 | 12,515,647 |
| 4.Other/misc. assets | 1,619,668 | 1,452,206 | 1,484,755 | 1,615,128 | 1,547,062 |
| 5.Fixed assets | 165,115 | 156,348 | 216,936 | 235,856 | 220,743 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 492,524 | 397,528 | 691,351 | 940,878 | 1,445,480 |
| 2.Gross premium | 1,747,015 | 1,846,856 | 2,035,289 | 2,139,673 | 2,343,705 |
| 3.Net premium | 852,329 | 939,849 | 1,066,554 | 1,044,933 | 1,121,949 |
| 4.Gross claims | 1,388,264 | 852,763 | 1,103,328 | 1,051,471 | 1,074,221 |
| 5.Net claims | 530,525 | 583,482 | 766,535 | 594,539 | 586,425 |
| 6.Underwriting profit | 207,782 | 232,399 | 104,616 | 208,195 | 256,411 |
| 7.Profit/(loss) before taxation | 56,632 | $(342,508)$ | 555,232 | 942,101 | 1,531,753 |
| 8.Profit/(loss) after taxation | 49,703 | $(353,834)$ | 481,067 | 822,801 | 1,293,046 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 111,536 | 111,536 | 111,536 | 122,690 | 122,690 |
| 2.Cash dividend | 50.00\% | 30.00\% | 25.00\% | 30.00\% | 60.00\% |
| 3.Stock dividend/bonus shares | 15.00\% | 0.00\% | 10.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(18,106)$ | 177,039 | 151,792 | 232 | 34,479 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 0.44\% | -3.32\% | 4.40\% | 7.11\% | 10.55\% |
| 2.Return on assets (ROA) (D8/C) | 0.37\% | -2.73\% | 3.64\% | 5.68\% | 8.83\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.45 | -3.17 | 4.31 | 6.71 | 10.54 |
| 4.Net Claims Incurred Ratio (D5/D3) | 62.24\% | 62.08\% | 71.87\% | 56.90\% | 52.27\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 418.05\% | -65.68\% | 21.75\% | 25.30\% | 19.83\% |
| 6. Investment income to net premium (D1/D3) | 57.79\% | 42.30\% | 64.82\% | 90.04\% | 128.84\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.58\% | 0.02\% | 1.93\% | 2.18\% | 2.51\% |
| 2. Investment to total assets (C3/C) | 86.18\% | 87.55\% | 85.20\% | 85.05\% | 85.43\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 82.99\% | 82.47\% | 82.62\% | 79.91\% | 83.69\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 100.23 | 95.70 | 97.98 | 94.38 | 99.93 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -36.43\% | -50.03\% | 31.55\% | 0.03\% | 2.67\% |


| Jubilee General Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 3,542,869 | 4,074,836 | 4,759,795 | 5,422,877 | 5,906,404 |
| 1.Share capital | 988,721 | 1,186,465 | 1,364,435 | 1,569,100 | 1,569,100 |
| 2.Reserves | 1,679,384 | 2,009,384 | 2,339,384 | 2,749,723 | 3,188,811 |
| 3.Un appropriated profit | 874,764 | 878,987 | 1,055,976 | 1,104,054 | 1,148,493 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 5,431,966 | 6,684,545 | 8,052,157 | 8,115,904 | 9,281,465 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 4,171,474 | 5,090,734 | 6,090,194 | 5,948,613 | 6,598,427 |
| 3.Other/misc. liabilities | 1,260,492 | 1,593,811 | 1,961,963 | 2,167,291 | 2,683,038 |
| C.Total assets (C1 to C5) | 8,974,835 | 10,759,381 | 12,811,952 | 13,538,781 | 15,187,869 |
| 1.Cash and balances with banks | 967,361 | 1,259,538 | 1,010,385 | 1,021,045 | 1,716,842 |
| 2.Advances to policy holders \& employees | 849 | 757 | 519 | 577 | 401 |
| 3.Investments in securities \& properties | 5,082,078 | 6,076,310 | 7,458,984 | 8,455,634 | 9,103,388 |
| 4.Other/misc. assets | 2,827,350 | 3,284,143 | 4,202,658 | 3,923,244 | 4,202,611 |
| 5.Fixed assets | 97,197 | 138,633 | 139,406 | 138,281 | 164,627 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 611,966 | 631,280 | 803,459 | 803,088 | 1,052,195 |
| 2.Gross premium | 5,180,000 | 6,008,000 | 6,569,306 | 6,961,247 | 7,978,750 |
| 3.Net premium | 2,764,204 | 3,084,738 | 3,525,777 | 3,644,630 | 4,150,808 |
| 4.Gross claims | 2,089,885 | 2,848,000 | 3,227,736 | 3,750,451 | 2,548,640 |
| 5.Net claims | 1,699,094 | 1,910,326 | 2,154,726 | 2,082,704 | 2,174,381 |
| 6.Underwriting profit | 153,756 | 154,350 | 223,275 | 275,147 | 467,724 |
| 7.Profit/(loss) before taxation | 892,911 | 946,001 | 1,220,202 | 1,269,822 | 1,713,283 |
| 8.Profit/(loss) after taxation | 797,189 | 826,498 | 1,045,315 | 1,079,119 | 1,352,650 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 98,872 | 118,647 | 136,444 | 156,910 | 156,910 |
| 2.Cash dividend | 30.00\% | 30.00\% | 30.00\% | 40.00\% | 45.00\% |
| 3.Stock dividend/bonus shares | 20.00\% | 15.00\% | 15.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 599,038 | 849,474 | 465,149 | 405,313 | 926,444 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 22.50\% | 20.28\% | 21.96\% | 19.90\% | 22.90\% |
| 2.Return on assets (ROA) (D8/C) | 8.88\% | 7.68\% | 8.16\% | 7.97\% | 8.91\% |
| 3.Earning per share (D8/E1) (rs. per share) | 8.06 | 6.97 | 7.66 | 6.88 | 8.62 |
| 4.Net Claims Incurred Ratio (D5/D3) | 61.47\% | 61.93\% | 61.11\% | 57.14\% | 52.38\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 19.29\% | 18.68\% | 21.36\% | 25.50\% | 34.58\% |
| 6. Investment income to net premium (D1/D3) | 22.14\% | 20.46\% | 22.79\% | 22.03\% | 25.35\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 10.78\% | 11.71\% | 7.89\% | 7.54\% | 11.30\% |
| 2. Investment to total assets (C3/C) | 56.63\% | 56.47\% | 58.22\% | 62.45\% | 59.94\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 39.48\% | 37.87\% | 37.15\% | 40.05\% | 38.89\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 35.83 | 34.34 | 34.88 | 34.56 | 37.64 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 75.14\% | 102.78\% | 44.50\% | 37.56\% | 68.49\% |


| New Hampshire Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 1,002,279 | 1,194,991 | 1,033,814 | 1,245,836 | 985,638 |
| 1.Share capital | 1,002,279 | 1,194,991 | 1,033,814 | 1,245,836 | 985,638 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | 0 | 0 | 0 | 0 | 0 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 1,751,481 | 1,769,511 | 2,657,045 | 2,358,949 | 2,234,055 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | - |
| 2.Outstanding claims, adv., prem., due to other insurers | 1,431,277 | 1,560,311 | 2,383,029 | 2,041,148 | 1,882,328 |
| 3.Other/misc. liabilities | 320,204 | 209,200 | 274,016 | 317,801 | 351,727 |
| C.Total assets (C1 to C5) | 2,753,760 | 2,964,502 | 3,690,859 | 3,604,785 | 3,219,693 |
| 1.Cash and balances with banks | 1,106,672 | 1,306,232 | 1,158,730 | 943,749 | 194,478 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 529,831 | 525,338 | 721,292 | 1,085,121 | 1,388,050 |
| 4.Other/misc. assets | 1,056,922 | 1,070,653 | 1,763,056 | 1,542,250 | 1,604,707 |
| 5.Fixed assets | 60,335 | 62,279 | 47,781 | 33,665 | 32,458 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 177,545 | 181,894 | 166,626 | 262,150 | 158,131 |
| 2.Gross premium | 1,338,447 | 1,399,601 | 1,643,164 | 1,796,561 | 1,467,479 |
| 3.Net premium | 443,395 | 436,986 | 509,870 | 606,613 | 396,778 |
| 4.Gross claims | 470,519 | 560,789 | 1,057,699 | 1,006,271 | 699,407 |
| 5.Net claims | 268,243 | 270,193 | 272,280 | 418,815 | 265,045 |
| 6.Underwriting profit | 66,829 | 141,960 | 199,584 | 185,248 | 132,960 |
| 7.Profit/(loss) before taxation | 108,147 | 294,819 | 252,269 | 301,694 | 178,290 |
| 8.Profit/(loss) after taxation | 74,221 | 192,712 | 169,526 | 212,022 | 117,945 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 100,228 | 119,499 | 103,381 | 124,584 | 98,564 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 35,739 | 36,260 | 202,802 | $(82,078)$ | $(240,314)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 7.41\% | 16.13\% | 16.40\% | 17.02\% | 11.97\% |
| 2.Return on assets (ROA) (D8/C) | 2.70\% | 6.50\% | 4.59\% | 5.88\% | 3.66\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.74 | 1.61 | 1.64 | 1.70 | 1.20 |
| 4.Net Claims Incurred Ratio (D5/D3) | 60.50\% | 61.83\% | 53.40\% | 69.04\% | 66.80\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 90.04\% | 73.66\% | 117.73\% | 87.37\% | 112.73\% |
| 6. Investment income to net premium (D1/D3) | 40.04\% | 41.62\% | 32.68\% | 43.22\% | 39.85\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 40.19\% | 44.06\% | 31.39\% | 26.18\% | 6.04\% |
| 2. Investment to total assets (C3/C) | 19.24\% | 17.72\% | 19.54\% | 30.10\% | 43.11\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 36.40\% | 40.31\% | 28.01\% | 34.56\% | 30.61\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 48.15\% | 18.82\% | 119.63\% | -38.71\% | -203.75\% |


| akistan Reinsurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 5,981,854 | 6,122,153 | 6,571,396 | 6,987,412 | 6,938,525 |
| 1.Share capital | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 |
| 2.Reserves | 2,058,420 | 2,058,419 | 2,058,419 | 2,058,419 | 2,058,419 |
| 3.Un appropriated profit | 923,434 | 1,063,734 | 1,512,977 | 1,928,993 | 1,880,106 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 8,491,743 | 9,643,857 | 9,734,462 | 10,633,930 | 10,450,025 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | - |
| 2.Outstanding claims, adv., prem., due to other insurers | 7,696,032 | 8,398,789 | 8,424,548 | 9,384,677 | 7,204,328 |
| 3.Other/misc. liabilities | 795,711 | 1,245,068 | 1,309,914 | 1,249,253 | 3,245,697 |
| C.Total assets (C1 to C5) | 14,473,597 | 15,766,010 | 16,305,858 | 17,621,342 | 17,388,550 |
| 1.Cash and balances with banks | 1,597,263 | 2,014,445 | 2,706,379 | 3,081,370 | 3,284,965 |
| 2.Advances to policy holders \& employees | 56,634 | 60,591 | 73,156 | 80,688 | 71,080 |
| 3.Investments in securities \& properties | 5,832,677 | 6,472,216 | 6,549,176 | 6,683,902 | 6,349,826 |
| 4.Other/misc. assets | 6,937,983 | 7,165,875 | 6,920,708 | 7,726,190 | 7,639,105 |
| 5.Fixed assets | 49,040 | 52,883 | 56,439 | 49,192 | 43,574 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 890,804 | 918,243 | 1,101,402 | 1,078,904 | 934,710 |
| 2.Gross premium | 6,893,000 | 8,153,000 | 8,659,498 | 8,661,334 | 8,134,762 |
| 3.Net premium | 3,534,950 | 4,096,084 | 4,724,399 | 4,783,923 | 5,218,942 |
| 4.Gross claims | 2,570,843 | 3,017,986 | 5,427,170 | 3,648,047 | 4,324,539 |
| 5.Net claims | 2,017,545 | 2,217,053 | 2,830,901 | 2,793,167 | 2,774,829 |
| 6.Underwriting profit | 379,426 | 563,347 | 453,376 | 515,325 | 721,858 |
| 7.Profit/(loss) before taxation | 1,257,528 | 1,537,390 | 1,705,904 | 1,564,705 | 1,772,274 |
| 8.Profit/(loss) after taxation | 844,813 | 1,160,173 | 1,321,148 | 1,244,016 | 1,376,697 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Cash dividend | 30.00\% | 25.00\% | 25.00\% | 25.00\% | 25.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 412,255 | 986,312 | 353,440 | 290,875 | $(369,421)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 14.12\% | 18.95\% | 20.10\% | 17.80\% | 19.84\% |
| 2.Return on assets (ROA) (D8/C) | 5.84\% | 7.36\% | 8.10\% | 7.06\% | 7.92\% |
| 3.Earning per share (D8/E1) (rs. per share) | 2.82 | 3.87 | 4.40 | 4.15 | 4.59 |
| 4.Net Claims Incurred Ratio (D5/D3) | 57.07\% | 54.13\% | 59.92\% | 58.39\% | 53.17\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 44.91\% | 48.56\% | 34.32\% | 41.42\% | 52.43\% |
| 6. Investment income to net premium (D1/D3) | 25.20\% | 22.42\% | 23.31\% | 22.55\% | 17.91\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 11.04\% | 12.78\% | 16.60\% | 17.49\% | 18.89\% |
| 2. Investment to total assets (C3/C) | 40.30\% | 41.05\% | 40.16\% | 37.93\% | 36.52\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 41.33\% | 38.83\% | 40.30\% | 39.65\% | 39.90\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 19.94 | 20.41 | 21.90 | 23.29 | 23.13 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 48.80\% | 85.01\% | 26.75\% | 23.38\% | -26.83\% |


| PICIC Insurance Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 250,698 | 223,627 | 228,605 | 99,558 | 69,711 |
| 1.Share capital | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(99,302)$ | $(126,373)$ | $(121,395)$ | $(250,442)$ | $(280,289)$ |
| 4.Others | 0 | 0 | 0 | 0 | - |
| B.Total liabilities (B1 to B3) | 820,881 | 748,723 | 697,143 | 853,146 | 548,040 |
| 1.Balance of statutory funds | 0 | 0 | - | 0 | - |
| 2.Outstanding claims, adv., prem., due to other insurers | 687,733 | 663,729 | 623,315 | 756,079 | 505,824 |
| 3.Other/misc. liabilities | 133,148 | 84,994 | 73,828 | 97,067 | 42,216 |
| C.Total assets (C1 to C5) | 1,071,579 | 972,350 | 925,748 | 952,704 | 617,751 |
| 1.Cash and balances with banks | 236,273 | 245,535 | 102,162 | 41,433 | 30,412 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 54,182 | 66,034 | 73,623 | 75,572 | 53,701 |
| 4.Other/misc. assets | 772,592 | 656,134 | 746,375 | 822,845 | 514,684 |
| 5.Fixed assets | 8,532 | 4,647 | 3,588 | 12,854 | 18,954 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 3,441 | 13,529 | 12,014 | 7,423 | 614 |
| 2.Gross premium | 694,665 | 594,296 | 657,294 | 508,247 | 402,532 |
| 3.Net premium | 224,914 | 322,840 | 322,505 | 292,698 | 220,426 |
| 4.Gross claims | 297,079 | 356,693 | 290,133 | 266,073 | 228,179 |
| 5.Net claims | 143,668 | 211,887 | 177,558 | 213,119 | 91,135 |
| 6.Underwriting profit | 19,981 | $(11,755)$ | 37,187 | $(52,580)$ | 46,492 |
| 7.Profit/(loss) before taxation | 8,424 | $(25,819)$ | 9,908 | $(130,803)$ | $(34,429)$ |
| 8.Profit/(loss) after taxation | 11,770 | $(26,479)$ | 9,424 | $(130,962)$ | $(34,786)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | - | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | - | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(9,543)$ | $(14,966)$ | $(161,281)$ | $(59,555)$ | $(26,479)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 4.69\% | -11.84\% | 4.12\% | -131.54\% | -49.90\% |
| 2.Return on assets (ROA) (D8/C) | 1.10\% | -2.72\% | 1.02\% | -13.75\% | -5.63\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.34 | -0.76 | 0.27 | -3.74 | -0.99 |
| 4.Net Claims Incurred Ratio (D5/D3) | 63.88\% | 65.63\% | 55.06\% | 72.81\% | 41.34\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 169.76\% | 44.39\% | 394.60\% | 40.15\% | -133.65\% |
| 6. Investment income to net premium (D1/D3) | 1.53\% | 4.19\% | 3.73\% | 2.54\% | 0.28\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 22.05\% | 25.25\% | 11.04\% | 4.35\% | 4.92\% |
| 2. Investment to total assets (C3/C) | 5.06\% | 6.79\% | 7.95\% | 7.93\% | 8.69\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 23.40\% | 23.00\% | 24.69\% | 10.45\% | 11.28\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 7.16 | 6.39 | 6.53 | 2.84 | 1.99 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -81.08\% | 56.52\% | -1,711.39\% | 45.48\% | 76.12\% |


| Premier Insurance Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 1,838,009 | 1,781,938 | 1,553,908 | 1,528,254 | 1,608,424 |
| 1.Share capital | 302,821 | 302,821 | 302,821 | 302,821 | 348,244 |
| 2.Reserves | 1,345,025 | 1,345,025 | 1,345,025 | 1,284,461 | 1,208,756 |
| 3.Un appropriated profit | 190,163 | 134,092 | $(93,938)$ | $(59,028)$ | 51,424 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 1,463,640 | 1,523,921 | 2,000,389 | 1,901,728 | 2,076,988 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 1,005,827 | 1,036,431 | 1,443,546 | 1,273,748 | 1,487,008 |
| 3.Other/misc. liabilities | 457,813 | 487,490 | 556,843 | 627,980 | 589,980 |
| C.Total assets (C1 to C5) | 3,301,649 | 3,305,859 | 3,554,297 | 3,429,982 | 3,685,412 |
| 1.Cash and balances with banks | 186,633 | 146,836 | 108,938 | 150,993 | 84,797 |
| 2.Advances to policy holders \& employees | 1,000 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 1,346,206 | 1,305,644 | 1,223,821 | 1,174,956 | 1,143,588 |
| 4.Other/misc. assets | 1,515,190 | 1,597,807 | 1,978,079 | 1,859,385 | 2,166,051 |
| 5.Fixed assets | 252,620 | 255,572 | 243,459 | 244,648 | 290,976 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 143,448 | 72,570 | 173,463 | 145,734 | 140,295 |
| 2.Gross premium | 967,866 | 1,069,011 | 1,239,301 | 1,355,682 | 1,405,907 |
| 3.Net premium | 462,416 | 532,481 | 652,924 | 694,506 | 770,143 |
| 4.Gross claims | 610,838 | 840,923 | 1,087,583 | 544,055 | 552,292 |
| 5.Net claims | 218,828 | 327,412 | 573,236 | 347,120 | 363,668 |
| 6.Underwriting profit | 4,949 | $(60,960)$ | $(224,959)$ | $(9,072)$ | 73,488 |
| 7.Profit/(loss) before taxation | 90,009 | $(15,725)$ | $(151,981)$ | 40,513 | 123,424 |
| 8.Profit/(loss) after taxation | 71,056 | 3,934 | $(166,799)$ | 34,647 | 110,616 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 60,564 | 60,564 | 60,564 | 30,282 | 34,824 |
| 2.Cash dividend | 25.00\% | 20.00\% | 20.00\% | 10.00\% | 10.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 15.00\% | 20.00\% |
| 4.Cash generated from operating activities | $(92,662)$ | $(91,886)$ | $(238,006)$ | $(68,802)$ | $(148,135)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 3.87\% | 0.22\% | -10.73\% | 2.27\% | 6.88\% |
| 2.Return on assets (ROA) (D8/C) | 2.15\% | 0.12\% | -4.69\% | 1.01\% | 3.00\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.17 | 0.06 | -2.75 | 1.14 | 3.18 |
| 4.Net Claims Incurred Ratio (D5/D3) | 47.32\% | 61.49\% | 87.80\% | 49.98\% | 47.22\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 6.96\% | -1,549.57\% | 134.87\% | -26.18\% | 66.44\% |
| 6. Investment income to net premium (D1/D3) | 31.02\% | 13.63\% | 26.57\% | 20.98\% | 18.22\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 5.65\% | 4.44\% | 3.06\% | 4.40\% | 2.30\% |
| 2. Investment to total assets (C3/C) | 40.77\% | 39.49\% | 34.43\% | 34.26\% | 31.03\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 55.67\% | 53.90\% | 43.72\% | 44.56\% | 43.64\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 30.35 | 29.42 | 25.66 | 50.47 | 46.19 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -130.41\% | $-2,335.69 \%$ | 142.69\% | -198.58\% | -133.92\% |


| eliance Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 515,428 | 578,713 | 653,419 | 725,219 | 786,035 |
| 1.Share capital | 318,940 | 318,940 | 366,781 | 403,459 | 463,978 |
| 2.Reserves | 90,000 | 90,000 | 160,000 | 180,000 | 200,000 |
| 3.Un appropriated profit | 106,488 | 169,773 | 126,638 | 141,760 | 122,057 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 593,506 | 1,054,311 | 803,161 | 870,725 | 980,526 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 494,137 | 970,483 | 710,259 | 772,409 | 875,934 |
| 3.Other/misc. liabilities | 99,369 | 83,828 | 92,902 | 98,316 | 104,592 |
| C.Total assets (C1 to C5) | 1,108,934 | 1,633,024 | 1,456,580 | 1,595,944 | 1,766,561 |
| 1.Cash and balances with banks | 79,824 | 68,760 | 103,089 | 104,499 | 133,927 |
| 2.Advances to policy holders \& employees | 922 | 1,566 | 1,517 | 1,534 | 1,418 |
| 3.Investments in securities \& properties | 406,541 | 436,862 | 500,322 | 584,868 | 653,670 |
| 4.Other/misc. assets | 560,732 | 1,063,195 | 780,371 | 823,391 | 896,803 |
| 5.Fixed assets | 60,915 | 62,641 | 71,281 | 81,652 | 80,743 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 94,858 | 110,253 | 97,437 | 96,216 | 86,693 |
| 2.Gross premium | 543,400 | 613,720 | 837,228 | 1,028,136 | 1,114,396 |
| 3.Net premium | 238,706 | 240,703 | 260,758 | 295,757 | 316,423 |
| 4.Gross claims | 224,614 | 925,506 | 197,655 | 292,354 | 277,775 |
| 5.Net claims | 86,322 | 83,096 | 87,893 | 94,300 | 89,862 |
| 6.Underwriting profit | 15,244 | 17,044 | 19,599 | 39,447 | 49,220 |
| 7.Profit/(loss) before taxation | 83,317 | 93,905 | 81,205 | 96,540 | 90,788 |
| 8.Profit/(loss) after taxation | 76,817 | 87,205 | 74,705 | 90,140 | 80,989 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 31,894 | 31,894 | 36,678 | 40,346 | 46,398 |
| 2.Cash dividend | 7.50\% | 0.00\% | 5.00\% | 5.00\% | 5.00\% |
| 3.Stock dividend/bonus shares | 12.50\% | 15.00\% | 10.00\% | 15.00\% | 10.00\% |
| 4.Cash generated from operating activities | $(6,862)$ | $(57,429)$ | 16,692 | 23,354 | 40,013 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 14.90\% | 15.07\% | 11.43\% | 12.43\% | 10.30\% |
| 2.Return on assets (ROA) (D8/C) | 6.93\% | 5.34\% | 5.13\% | 5.65\% | 4.58\% |
| 3.Earning per share (D8/E1) (rs. per share) | 2.41 | 2.73 | 2.04 | 2.23 | 1.75 |
| 4.Net Claims Incurred Ratio (D5/D3) | 36.16\% | 34.52\% | 33.71\% | 31.88\% | 28.40\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 19.84\% | 19.54\% | 26.24\% | 43.76\% | 60.77\% |
| 6. Investment income to net premium (D1/D3) | 39.74\% | 45.80\% | 37.37\% | 32.53\% | 27.40\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 7.20\% | 4.21\% | 7.08\% | 6.55\% | 7.58\% |
| 2. Investment to total assets (C3/C) | 36.66\% | 26.75\% | 34.35\% | 36.65\% | 37.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 46.48\% | 35.44\% | 44.86\% | 45.44\% | 44.50\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 16.16 | 18.14 | 17.81 | 17.98 | 16.94 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -8.93\% | -65.86\% | 22.34\% | 25.91\% | 49.41\% |


| Saudi Pak Insurance Co. Ltd. |  |  |  | (Thous | pees) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 182,544 | 257,092 | 289,374 | 328,529 | 397,217 |
| 1.Share capital | 325,000 | 325,000 | 325,000 | 325,000 | 325,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(142,456)$ | $(67,908)$ | $(35,626)$ | 3,529 | 72,217 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 246,329 | 272,733 | 298,253 | 328,361 | 449,702 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 221,356 | 234,364 | 274,193 | 299,234 | 308,113 |
| 3.Other/misc. liabilities | 24,973 | 38,369 | 24,060 | 29,127 | 141,589 |
| C.Total assets (C1 to C5) | 428,873 | 529,825 | 587,627 | 656,890 | 846,919 |
| 1.Cash and balances with banks | 62,986 | 70,408 | 70,147 | 62,957 | 83,550 |
| 2.Advances to policy holders \& employees | 347 | 501 | 1,707 | 1,863 | 1,159 |
| 3. Investments in securities \& properties | 82,342 | 93,660 | 80,502 | 67,130 | 92,148 |
| 4.Other/misc. assets | 250,723 | 308,646 | 384,143 | 477,442 | 597,817 |
| 5.Fixed assets | 32,475 | 56,610 | 51,128 | 47,498 | 72,245 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 7,453 | 10,212 | 11,107 | 12,374 | 10,173 |
| 2.Gross premium | 217,870 | 317,860 | 390,735 | 510,961 | 599,620 |
| 3.Net premium | 93,468 | 183,607 | 286,824 | 404,126 | 488,368 |
| 4.Gross claims | 58,676 | 103,173 | 158,939 | 166,700 | 200,896 |
| 5.Net claims | 16,427 | 36,884 | 104,915 | 122,799 | 144,754 |
| 6.Underwriting profit | 21,020 | 49,305 | 75,298 | 110,249 | 150,052 |
| 7.Profit/(loss) before taxation | 25,338 | 23,880 | 40,286 | 72,334 | 98,951 |
| 8.Profit/(loss) after taxation | 24,403 | 74,966 | 32,638 | 40,337 | 72,097 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 32,500 | 32,500 | 32,500 | 32,500 | 32,500 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 22,208 | 41,180 | $(21,209)$ | 21,305 | 80,059 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 13.37\% | 29.16\% | 11.28\% | 12.28\% | 18.15\% |
| 2.Return on assets (ROA) (D8/C) | 5.69\% | 14.15\% | 5.55\% | 6.14\% | 8.51\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.75 | 2.31 | 1.00 | 1.24 | 2.22 |
| 4.Net Claims Incurred Ratio (D5/D3) | 17.57\% | 20.09\% | 36.58\% | 30.39\% | 29.64\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 86.14\% | 65.77\% | 230.71\% | 273.32\% | 208.13\% |
| 6. Investment income to net premium (D1/D3) | 7.97\% | 5.56\% | 3.87\% | 3.06\% | 2.08\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 14.69\% | 13.29\% | 11.94\% | 9.58\% | 9.87\% |
| 2. Investment to total assets (C3/C) | 19.20\% | 17.68\% | 13.70\% | 10.22\% | 10.88\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 42.56\% | 48.52\% | 49.24\% | 50.01\% | 46.90\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 5.62 | 7.91 | 8.90 | 10.11 | 12.22 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 91.01\% | 54.93\% | -64.98\% | 52.82\% | 111.04\% |


| Security General Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 7,133,938 | 7,421,249 | 7,907,536 | 8,494,688 | 9,105,167 |
| 1.Share capital | 680,625 | 680,625 | 680,625 | 680,625 | 680,625 |
| 2.Reserves | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| 3.Un appropriated profit | 6,451,313 | 6,738,624 | 7,224,911 | 7,812,063 | 8,422,542 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 787,118 | 1,309,253 | 2,406,640 | 2,538,414 | 2,898,883 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 428,976 | 867,932 | 2,086,208 | 2,215,913 | 2,557,633 |
| 3.Other/misc. liabilities | 358,142 | 441,321 | 320,432 | 322,501 | 341,250 |
| C.Total assets (C1 to C5) | 7,921,056 | 8,730,502 | 10,314,176 | 11,033,102 | 12,004,050 |
| 1.Cash and balances with banks | 56,740 | 164,617 | 711,775 | 836,804 | 348,585 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 7,211,211 | 7,272,990 | 7,261,136 | 7,535,303 | 8,347,692 |
| 4.Other/misc. assets | 565,766 | 1,185,744 | 2,231,150 | 2,540,852 | 3,200,299 |
| 5.Fixed assets | 87,339 | 107,151 | 110,115 | 120,143 | 107,474 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 508,665 | 633,015 | 739,388 | 798,818 | 996,486 |
| 2.Gross premium | 451,000 | 1,006,000 | 1,872,361 | 1,815,744 | 1,850,686 |
| 3.Net premium | 155,379 | 197,583 | 367,888 | 524,073 | 441,230 |
| 4.Gross claims | 144,095 | 267,195 | 404,109 | 723,250 | 1,274,538 |
| 5.Net claims | 52,709 | 70,020 | 96,689 | 231,652 | 124,531 |
| 6.Underwriting profit | 47,583 | 56,112 | 176,942 | 174,156 | 199,759 |
| 7.Profit/(loss) before taxation | 457,157 | 585,742 | 826,446 | 971,395 | 1,094,214 |
| 8.Profit/(loss) after taxation | 389,330 | 527,049 | 760,404 | 897,035 | 913,773 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 68,063 | 68,063 | 68,063 | 68,063 | 68,063 |
| 2.Cash dividend | 30.00\% | 20.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(43,078)$ | 45,880 | 77,880 | $(112,456)$ | $(478,065)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 5.46\% | 7.10\% | 9.62\% | 10.56\% | 10.04\% |
| 2.Return on assets (ROA) (D8/C) | 4.92\% | 6.04\% | 7.37\% | 8.13\% | 7.61\% |
| 3.Earning per share (D8/E1) (rs. per share) | 5.72 | 7.74 | 11.17 | 13.18 | 13.43 |
| 4.Net Claims Incurred Ratio (D5/D3) | 33.92\% | 35.44\% | 26.28\% | 44.20\% | 28.22\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 12.22\% | 10.65\% | 23.27\% | 19.41\% | 21.86\% |
| 6. Investment income to net premium (D1/D3) | 327.37\% | 320.38\% | 200.98\% | 152.42\% | 225.84\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 0.72\% | 1.89\% | 6.90\% | 7.58\% | 2.90\% |
| 2. Investment to total assets (C3/C) | 91.04\% | 83.31\% | 70.40\% | 68.30\% | 69.54\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 90.06\% | 85.00\% | 76.67\% | 76.99\% | 75.85\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 104.81 | 109.04 | 116.18 | 124.81 | 133.78 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -11.06\% | 8.71\% | 10.24\% | -12.54\% | -52.32\% |


| Shaheen Insurance Co. Ltd. |  |  |  | (Thou | upees) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 265,465 | 283,373 | 177,121 | 340,083 | 366,268 |
| 1.Share capital | 250,000 | 300,000 | 300,000 | 450,000 | 450,000 |
| 2.Reserves | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| 3.Un appropriated profit | $(4,535)$ | $(36,627)$ | $(142,879)$ | $(129,917)$ | $(103,732)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 567,056 | 595,704 | 687,272 | 446,674 | 414,636 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 475,708 | 504,368 | 567,384 | 358,287 | 342,416 |
| 3.Other/misc. liabilities | 91,348 | 91,336 | 119,888 | 88,387 | 72,220 |
| C.Total assets (C1 to C5) | 832,521 | 879,077 | 864,393 | 786,757 | 780,904 |
| 1.Cash and balances with banks | 26,324 | 48,490 | 71,532 | 230,399 | 174,423 |
| 2.Advances to policy holders \& employees | 2,774 | 3,556 | 771 | 54 | 3 |
| 3. Investments in securities \& properties | 81,085 | 268,411 | 290,344 | 297,609 | 302,815 |
| 4.Other/misc. assets | 538,027 | 485,820 | 476,450 | 213,499 | 262,633 |
| 5.Fixed assets | 184,311 | 72,800 | 25,296 | 45,196 | 41,030 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 11,654 | 8,630 | 9,310 | 15,897 | 16,306 |
| 2.Gross premium | 664,326 | 562,845 | 343,566 | 284,183 | 308,988 |
| 3.Net premium | 482,963 | 508,120 | 331,125 | 229,621 | 225,225 |
| 4.Gross claims | 332,393 | 395,058 | 377,563 | 147,454 | 229,852 |
| 5.Net claims | 247,643 | 303,949 | 235,003 | 73,395 | 100,355 |
| 6.Underwriting profit | 83,566 | 40,378 | $(44,700)$ | 67,626 | 43,318 |
| 7.Profit/(loss) before taxation | 25,199 | $(29,245)$ | $(102,787)$ | 11,817 | 5,723 |
| 8.Profit/(loss) after taxation | 19,245 | $(32,092)$ | $(106,253)$ | 12,962 | 26,185 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 25,000 | 30,000 | 30,000 | 45,000 | 45,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(120,351)$ | $(36,403)$ | $(1,682)$ | $(11,741)$ | $(31,447)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 7.25\% | -11.33\% | -59.99\% | 3.81\% | 7.15\% |
| 2.Return on assets (ROA) (D8/C) | 2.31\% | -3.65\% | -12.29\% | 1.65\% | 3.35\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.77 | -1.07 | -3.54 | 0.29 | 0.58 |
| 4.Net Claims Incurred Ratio (D5/D3) | 51.28\% | 59.82\% | 70.97\% | 31.96\% | 44.56\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 434.22\% | -125.82\% | 42.07\% | 521.73\% | 165.43\% |
| 6. Investment income to net premium (D1/D3) | 2.41\% | 1.70\% | 2.81\% | 6.92\% | 7.24\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 3.16\% | 5.52\% | 8.28\% | 29.28\% | 22.34\% |
| 2. Investment to total assets (C3/C) | 9.74\% | 30.53\% | 33.59\% | 37.83\% | 38.78\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 31.89\% | 32.24\% | 20.49\% | 43.23\% | 46.90\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 10.62 | 9.45 | 5.90 | 7.56 | 8.14 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -625.36\% | 113.43\% | 1.58\% | -90.58\% | -120.10\% |


| Standard Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | - | - | $(16,968)$ | $(16,968)$ | $(16,968)$ |
| 1.Share capital | - | - | 10,000 | 10,000 | 10,000 |
| 2.Reserves | - | - | 0 | 0 | 0 |
| 3.Un appropriated profit | - | - | $(26,968)$ | $(26,968)$ | $(26,968)$ |
| 4.Others | - | - | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | - | - | 39,593 | 39,593 | 39,593 |
| 1.Balance of statutory funds | - | - | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | - | - | 5,363 | 5,363 | 5,363 |
| 3.Other/misc. liabilities | - | - | 34,230 | 34,230 | 34,230 |
| C.Total assets (C1 to C5) | - | - | 22,625 | 22,625 | 22,625 |
| 1.Cash and balances with banks | - | - | 79 | 79 | 79 |
| 2.Advances to policy holders \& employees | - | - | 189 | 189 | 189 |
| 3.Investments in securities \& properties | - | - | 102 | 102 | 102 |
| 4.Other/misc. assets | - | - | 7,610 | 7,610 | 7,610 |
| 5.Fixed assets | - | - | 14,645 | 14,645 | 14,645 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | - | - | 0 | 0 | 0 |
| 2.Gross premium | - | - | 0 | 0 | 0 |
| 3.Net premium | - | - | 0 | 0 | 0 |
| 4.Gross claims | - | - | 0 | 0 | 0 |
| 5.Net claims | - | - | 0 | 0 | 0 |
| 6.Underwriting profit | - | - | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | - | - | $(1,979)$ | $(1,979)$ | $(1,979)$ |
| 8.Profit/(loss) after taxation | - | - | $(1,979)$ | $(1,979)$ | $(1,979)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | - | - | 1,000 | 1,000 | 1,000 |
| 2.Cash dividend | - | - | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | - | - | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | - | - | $(2,081)$ | $(2,081)$ | $(2,081)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | - | - | 11.66\% | 11.66\% | 11.66\% |
| 2.Return on assets (ROA) (D8/C) | - | - | -8.75\% | -8.75\% | -8.75\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | - | -1.98 | -1.98 | -1.98 |
| 4.Net Claims Incurred Ratio (D5/D3) | - | - | - | - | - |
| 5.Underwriting profit to profit after tax. (D6/D8) | - | - | 0.00\% | 0.00\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | - | - | - | - | - |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | - | - | 0.35\% | 0.35\% | 0.35\% |
| 2. Investment to total assets (C3/C) | - | - | 0.45\% | 0.45\% | 0.45\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | - | - | -75.00\% | -75.00\% | -75.00\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | -16.97 | -16.97 | -16.97 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | - | - | 105.15\% | 105.15\% | 105.15\% |


| TPL Direct Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 367,597 | 387,304 | 438,827 | 464,758 | 939,557 |
| 1.Share capital | 452,313 | 452,313 | 452,313 | 460,000 | 755,159 |
| 2.Reserves | 0 | 0 | 0 | $(7,687)$ | 138,676 |
| 3.Un appropriated profit | $(84,716)$ | $(65,009)$ | $(13,486)$ | 12,445 | 45,722 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 408,323 | 455,767 | 636,718 | 804,988 | 929,401 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 314,761 | 417,763 | 583,353 | 705,341 | 706,793 |
| 3.Other/misc. liabilities | 93,562 | 38,004 | 53,365 | 99,647 | 222,608 |
| C.Total assets (C1 to C5) | 775,920 | 843,071 | 1,075,545 | 1,269,746 | 1,868,958 |
| 1.Cash and balances with banks | 22,065 | 17,769 | 108,347 | 8,949 | 640,647 |
| 2.Advances to policy holders \& employees | 511 | 1,018 | 353 | 628 | 785 |
| 3.Investments in securities \& properties | 163,056 | 149,272 | 153,238 | 49,941 | 101,351 |
| 4.Other/misc. assets | 336,007 | 506,966 | 625,468 | 896,685 | 741,465 |
| 5.Fixed assets | 254,281 | 168,046 | 188,139 | 313,543 | 384,710 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 8,521 | 6,186 | 6,995 | 13,773 | 9,840 |
| 2.Gross premium | 513,332 | 706,474 | 869,879 | 1,220,805 | 1,171,256 |
| 3.Net premium | 453,632 | 619,854 | 733,461 | 1,048,241 | 1,131,293 |
| 4.Gross claims | 246,669 | 352,296 | 459,719 | 707,390 | 717,882 |
| 5.Net claims | 171,289 | 253,888 | 314,174 | 527,030 | 531,771 |
| 6.Underwriting profit | 72,956 | 87,459 | 113,578 | 77,805 | 54,879 |
| 7.Profit/(loss) before taxation | 42,814 | 62,193 | 78,363 | 38,952 | 45,621 |
| 8.Profit/(loss) after taxation | 29,777 | 42,708 | 51,523 | 25,930 | 33,278 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 45,231 | 45,231 | 45,231 | 46,000 | 75,516 |
| 2.Cash dividend | 5.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 73,349 | 54,829 | 156,320 | 163,392 | 178,931 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 8.10\% | 11.03\% | 11.74\% | 5.58\% | 3.54\% |
| 2.Return on assets (ROA) (D8/C) | 3.84\% | 5.07\% | 4.79\% | 2.04\% | 1.78\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.66 | 0.94 | 1.14 | 0.56 | 0.44 |
| 4.Net Claims Incurred Ratio (D5/D3) | 37.76\% | 40.96\% | 42.83\% | 50.28\% | 47.01\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 245.01\% | 204.78\% | 220.44\% | 300.06\% | 164.91\% |
| 6. Investment income to net premium (D1/D3) | 1.88\% | 1.00\% | 0.95\% | 1.31\% | 0.87\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 2.84\% | 2.11\% | 10.07\% | 0.70\% | 34.28\% |
| 2. Investment to total assets (C3/C) | 21.01\% | 17.71\% | 14.25\% | 3.93\% | 5.42\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 47.38\% | 45.94\% | 40.80\% | 36.60\% | 50.27\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 8.13 | 8.56 | 9.70 | 10.10 | 12.44 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 246.33\% | 128.38\% | 303.40\% | 630.13\% | 537.69\% |


| The Asian Mutual Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 1,234 | 1,700 | 1,221 | $(1,512)$ | $(3,270)$ |
| 1.Share capital | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 2,831 | 2,731 | 2,731 | 515 | 515 |
| 3.Un appropriated profit | $(1,597)$ | $(1,031)$ | $(1,510)$ | $(2,027)$ | $(3,785)$ |
| 4.Others | 8,395 | 8,395 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 2,971 | 4,537 | 2,940 | 4,475 | 6,316 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 1,576 | 3,044 | 1,806 | 1,728 | 3,529 |
| 3.Other/misc. liabilities | 1,395 | 1,493 | 1,134 | 2,747 | 2,787 |
| C.Total assets (C1 to C5) | 12,600 | 14,632 | 4,161 | 2,963 | 3,046 |
| 1.Cash and balances with banks | 286 | 961 | 1,100 | 575 | 839 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 10,160 | 10,160 | 1,040 | 785 | 785 |
| 4.Other/misc. assets | 2,066 | 2,622 | 1,282 | 981 | 1,277 |
| 5.Fixed assets | 88 | 889 | 739 | 622 | 145 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 0 | 0 | 0 | 0 | 0 |
| 2.Gross premium | 2,545 | 4,768 | 6,159 | 5,075 | 6,166 |
| 3.Net premium | 2,236 | 4,263 | 5,765 | 4,446 | 3,863 |
| 4.Gross claims | 8 | 220 | 0 | 2,596 | 0 |
| 5.Net claims | 8 | 220 | 0 | 346 | 90 |
| 6.Underwriting profit | 1,055 | 2,210 | 1,929 | 2,027 | 2,158 |
| 7.Profit/(loss) before taxation | 439 | 627 | (324) | (461) | $(1,714)$ |
| 8.Profit/(loss) after taxation | 414 | 567 | (479) | (516) | $(1,758)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 0 | 0 | 0 | 0 | 0 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 718 | 852 | (84) | (246) | (116) |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 33.55\% | 33.35\% | -39.23\% | 34.13\% | 53.76\% |
| 2.Return on assets (ROA) (D8/C) | 3.29\% | 3.88\% | -11.51\% | -17.41\% | -57.72\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | - | - | - | - |
| 4.Net Claims Incurred Ratio (D5/D3) | 0.36\% | 5.16\% | 0.00\% | 7.78\% | 2.33\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 254.83\% | 389.77\% | -402.71\% | -392.83\% | -122.75\% |
| 6. Investment income to net premium (D1/D3) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 2.27\% | 6.57\% | 26.44\% | 19.41\% | 27.54\% |
| 2. Investment to total assets (C3/C) | 80.63\% | 69.44\% | 24.99\% | 26.49\% | 25.77\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.79\% | 11.62\% | 29.34\% | -51.03\% | -107.35\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | - | - | - |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 173.43\% | 150.26\% | 17.54\% | 47.67\% | 6.60\% |

The Cooperative Insurance Society of Pakistan Ltd.

|  |  | (Thousand Rupees) |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ |
| 315,109 | 315,426 | 316,223 | 317,509 | 518,426 |
| 300,000 | 300,000 | 300,000 | 300,000 | 500,000 |
| 7,450 | 7,779 | 7,978 | 8,299 | 8,529 |
| 7,659 | 7,647 | 8,245 | 9,210 | 9,897 |
| 611,968 | $1,675,371$ | $1,673,664$ | $1,672,018$ | $1,679,912$ |
| 9,525 | 21,643 | 20,502 | 19,645 | 27,367 |
| 0 | 0 | 0 | 0 | 0 |
| 3,615 | 2,440 | 2,798 | 2,898 | 4,385 |
| 5,910 | 19,203 | 17,704 | 16,747 | 22,982 |
| 936,602 | $2,012,440$ | $2,010,389$ | $2,009,172$ | $2,225,705$ |
| 12,153 | 10,927 | 10,490 | 10,534 | 12,417 |
| 0 | 0 | 0 | 0 | 0 |
| 5,508 | 7,658 | 7,692 | 7,505 | 7,505 |
| 2,401 | 1,209 | 1,358 | 3,035 | 4,113 |
| 916,540 | $1,992,646$ | $1,990,849$ | $1,988,098$ | $2,201,670$ |

## D.Profit \& loss account

1.Investment income
2.Gross premium
3.Net premium

| 2,908 | 3,337 | 3,147 | 3,769 | 5,095 |
| ---: | ---: | ---: | ---: | ---: |
| 6,142 | 4,597 | 2,513 | 2,875 | 6,624 |
| 5,247 | 3,349 | 1,598 | 2,212 | 4,082 |
| 119 | 856 | 283 | 455 | 949 |
| $(44)$ | 695 | 283 | 316 | 470 |
| $(3,249)$ | $(4,282)$ | $(5,624)$ | $(2,863)$ | $(4,150)$ |
| 2,169 | 1,181 | 1,012 | 1,620 | 606 |
| 1,899 | 1,317 | 797 | 1,286 | 916 |
|  |  |  |  |  |
| 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| $0.00 \%$ | $0.00 \%$ | - | $0.00 \%$ | $0.00 \%$ |
| $0.00 \%$ | $0.00 \%$ | - | $0.00 \%$ | $0.00 \%$ |
| $(5,720)$ | $(6,259)$ | $(6,701)$ | $(9,029)$ | $(8,419)$ |

## F.Efficiency ratios/profitability ratios

1.Return on equity (ROE) (D8/A)
2. Return on assets (ROA) (D8/C)
3.Earning per share (D8/E1) (rs. per share)
4. Net Claims Incurred Ratio (D5/D3)
5.Underwriting profit to profit after tax. (D6/D8)
6. Investment income to net premium (D1/D3)

## G.Liquidity ratios

1.Cash \& bank balances to total assets (C1/C)
2. Investment to total assets (C3/C)

## H.Capital /leverage ratios

| 1.Capital ratio (A/C) | $33.64 \%$ | $15.67 \%$ | $15.73 \%$ | $15.80 \%$ | $23.29 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 2.Break up value per share (A/E1) (Rs. per share) | 10.50 | 10.51 | 10.54 | 10.58 |  |
| .Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | $-301.21 \%$ | $-475.25 \%$ | $-840.78 \%$ | $-702.10 \%$ | $-919.10 \%$ |


| The Pakistan General Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 404,367 | 499,153 | 526,737 | 571,861 | 638,768 |
| 1.Share capital | 300,000 | 300,000 | 375,000 | 375,000 | 400,013 |
| 2.Reserves | 100,000 | 190,000 | 115,000 | 140,000 | 114,987 |
| 3.Un appropriated profit | 4,367 | 9,153 | 36,737 | 56,861 | 123,768 |
| 4.Others | 10,743 | 10,431 | 10,135 | 9,854 | 9,586 |
| B.Total liabilities (B1 to B3) | 290,868 | 225,328 | 270,637 | 311,806 | 327,016 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 239,603 | 174,501 | 220,801 | 268,278 | 280,166 |
| 3.Other/misc. liabilities | 51,265 | 50,827 | 49,836 | 43,528 | 46,850 |
| C.Total assets (C1 to C5) | 705,978 | 734,912 | 807,509 | 893,521 | 975,370 |
| 1.Cash and balances with banks | 118,604 | 197,179 | 109,622 | 329,262 | 297,696 |
| 2.Advances to policy holders \& employees | 193 | 220 | 204 | 224 | 4,401 |
| 3.Investments in securities \& properties | 181,812 | 189,097 | 193,177 | 154,199 | 76,562 |
| 4.Other/misc. assets | 323,123 | 270,878 | 430,741 | 312,450 | 498,364 |
| 5.Fixed assets | 82,246 | 77,538 | 73,765 | 97,386 | 98,347 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 8,319 | 12,432 | 33,056 | 22,159 | 23,718 |
| 2.Gross premium | 423,522 | 383,764 | 330,443 | 412,925 | 457,540 |
| 3.Net premium | 142,680 | 228,961 | 176,568 | 224,004 | 264,591 |
| 4.Gross claims | 218,743 | 185,210 | 221,261 | 226,746 | 254,203 |
| 5.Net claims | 65,955 | 74,902 | 65,001 | 122,479 | 128,632 |
| 6.Underwriting profit | 48,400 | 135,027 | 16,650 | 58,653 | 62,566 |
| 7.Profit/(loss) before taxation | 33,123 | 130,978 | 19,030 | 49,739 | 69,308 |
| 8.Profit/(loss) after taxation | 52,398 | 109,474 | 27,288 | 44,842 | 66,640 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,000 | 30,000 | 37,500 | 37,500 | 40,001 |
| 2.Cash dividend | 5.00\% | 0.00\% | 0.00\% | 0.00\% | 7.50\% |
| 3.Stock dividend/bonus shares | 0.00\% | 25.00\% | 0.00\% | 6.67\% | 0.00\% |
| 4.Cash generated from operating activities | $(55,599)$ | 76,848 | $(21,228)$ | 97,064 | $(143,942)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 12.96\% | 21.93\% | 5.18\% | 7.84\% | 10.43\% |
| 2.Return on assets (ROA) (D8/C) | 7.42\% | 14.90\% | 3.38\% | 5.02\% | 6.83\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.75 | 3.65 | 0.73 | 1.20 | 1.67 |
| 4.Net Claims Incurred Ratio (D5/D3) | 46.23\% | 32.71\% | 36.81\% | 54.68\% | 48.62\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 92.37\% | 123.34\% | 61.02\% | 130.80\% | 93.89\% |
| 6. Investment income to net premium (D1/D3) | 5.83\% | 5.43\% | 18.72\% | 9.89\% | 8.96\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 16.80\% | 26.83\% | 13.58\% | 36.85\% | 30.52\% |
| 2. Investment to total assets (C3/C) | 25.75\% | 25.73\% | 23.92\% | 17.26\% | 7.85\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 57.28\% | 67.92\% | 65.23\% | 64.00\% | 65.49\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 13.48 | 16.64 | 14.05 | 15.25 | 15.97 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -106.11\% | 70.20\% | -77.79\% | 216.46\% | -216.00\% |


| The Pakistan Mutual Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 8,936 | 4,732 | 3,944 | 3,055 | 3,142 |
| 1.Share capital | 0 | 0 | 0 | 0 | 0 |
| 2.Reserves | 29 | 29 | 29 | 29 | 29 |
| 3.Un appropriated profit | 8,907 | 4,703 | 3,915 | 3,026 | 3,113 |
| 4.Others | 0 | 0 | 0 | 0 | - |
| B.Total liabilities (B1 to B3) | 5,157 | 14,976 | 13,918 | 14,010 | 9,131 |
| 1. Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 3,881 | 8,411 | 7,465 | 7,884 | 7,233 |
| 3.Other/misc. liabilities | 1,276 | 6,565 | 6,453 | 6,126 | 1,898 |
| C.Total assets (C1 to C5) | 14,093 | 19,708 | 17,862 | 17,065 | 12,273 |
| 1.Cash and balances with banks | 9,210 | 2,723 | 3,514 | 2,983 | 1,754 |
| 2.Advances to policy holders \& employees | 420 | 500 | 840 | 970 | 0 |
| 3.Investments in securities \& properties | 0 | 0 | 0 | 0 | 0 |
| 4.Other/misc. assets | 3,041 | 13,919 | 10,383 | 10,513 | 10,392 |
| 5.Fixed assets | 1,422 | 2,566 | 3,125 | 2,599 | 127 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 0 | 0 | 0 | 0 | 0 |
| 2.Gross premium | 6,966 | 14,202 | 10,411 | 10,844 | 8,801 |
| 3.Net premium | 6,170 | 9,582 | 9,333 | 9,633 | 9,527 |
| 4.Gross claims | 633 | 2,551 | 3,984 | 1,082 | 3,040 |
| 5.Net claims | 593 | 2,302 | 1,234 | 1,052 | 3,415 |
| 6.Underwriting profit | $(1,950)$ | $(1,395)$ | $(1,922)$ | $(1,539)$ | $(3,207)$ |
| 7.Profit/(loss) before taxation | 6,183 | 276 | (933) | (957) | 191 |
| 8.Profit/(loss) after taxation | 206 | 228 | $(1,032)$ | $(1,087)$ | 87 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 0 | 0 | 0 | 0 | 0 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 206 | $(6,870)$ | 1,453 | (503) | $(6,403)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 2.31\% | 4.82\% | -26.17\% | -35.58\% | 2.77\% |
| 2.Return on assets (ROA) (D8/C) | 1.46\% | 1.16\% | -5.78\% | -6.37\% | 0.71\% |
| 3.Earning per share (D8/E1) (rs. per share) | - | - | - | - | - |
| 4.Net Claims Incurred Ratio (D5/D3) | 9.61\% | 24.02\% | 13.22\% | 10.92\% | 35.85\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -946.60\% | -611.84\% | 186.24\% | 141.58\% | -3,686.21\% |
| 6. Investment income to net premium (D1/D3) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 65.35\% | 13.82\% | 19.67\% | 17.48\% | 14.29\% |
| 2. Investment to total assets (C3/C) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 63.41\% | 24.01\% | 22.08\% | 17.90\% | 25.60\% |
| 2.Break up value per share (A/E1) (Rs. per share) | - | - | - | - | - |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 100.00\% | $-3,013.16 \%$ | -140.79\% | 46.27\% | -7,359.77\% |


| The United Insurance Co. of Pakistan Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 764,809 | 918,397 | 1,180,459 | 1,645,023 | 2,245,010 |
| 1.Share capital | 496,248 | 570,685 | 701,943 | 920,000 | 1,288,000 |
| 2.Reserves | 75,116 | 75,116 | 75,116 | 75,116 | 75,116 |
| 3.Un appropriated profit | 193,445 | 272,596 | 403,400 | 649,907 | 881,894 |
| 4.Others | 1,335 | 46,064 | 40,993 | 40,098 | 39,236 |
| B.Total liabilities (B1 to B3) | 678,246 | 1,113,271 | 1,786,751 | 3,135,041 | 2,774,469 |
| 1. Balance of statutory funds | 0 | 0 | - | 0 | - |
| 2.Outstanding claims, adv., prem., due to other insurers | 509,587 | 909,680 | 1,588,802 | 2,795,344 | 2,302,890 |
| 3.Other/misc. liabilities | 168,659 | 203,591 | 197,949 | 339,697 | 471,579 |
| C.Total assets (C1 to C5) | 1,444,390 | 2,077,732 | 3,008,203 | 4,820,162 | 5,058,715 |
| 1.Cash and balances with banks | 271,519 | 307,399 | 249,656 | 593,771 | 400,066 |
| 2.Advances to policy holders \& employees | 5,975 | 5,907 | 9,964 | 10,407 | 14,546 |
| 3. Investments in securities \& properties | 137,638 | 208,160 | 415,656 | 645,631 | 1,039,318 |
| 4.Other/misc. assets | 607,164 | 1,002,916 | 1,755,796 | 2,941,927 | 2,900,886 |
| 5.Fixed assets | 422,094 | 553,350 | 577,131 | 628,426 | 703,899 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 18,085 | 41,167 | 34,689 | 63,404 | 60,729 |
| 2.Gross premium | 1,030,438 | 1,422,915 | 1,723,743 | 2,598,471 | 3,062,158 |
| 3.Net premium | 643,736 | 783,340 | 1,108,541 | 1,536,703 | 2,151,784 |
| 4.Gross claims | 413,269 | 556,443 | 1,303,796 | 1,740,163 | 1,376,246 |
| 5.Net claims | 262,777 | 245,413 | 323,083 | 419,432 | 742,329 |
| 6.Underwriting profit | 259,222 | 302,862 | 436,881 | 629,074 | 798,285 |
| 7.Profit/(loss) before taxation | 114,473 | 187,484 | 290,554 | 507,936 | 679,588 |
| 8.Profit/(loss) after taxation | 97,933 | 161,120 | 257,380 | 460,887 | 620,026 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 49,625 | 57,069 | 70,194 | 92,000 | 128,800 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 15.00\% | 23.00\% | 31.00\% | 40.00\% | 40.00\% |
| 4.Cash generated from operating activities | 173,974 | 290,629 | 376,319 | 449,003 | 324,579 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 12.80\% | 17.54\% | 21.80\% | 28.02\% | 27.62\% |
| 2.Return on assets (ROA) (D8/C) | 6.78\% | 7.75\% | 8.56\% | 9.56\% | 12.26\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.97 | 2.82 | 3.67 | 5.01 | 4.81 |
| 4.Net Claims Incurred Ratio (D5/D3) | 40.82\% | 31.33\% | 29.14\% | 27.29\% | 34.50\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 264.69\% | 187.97\% | 169.74\% | 136.49\% | 128.75\% |
| 6. Investment income to net premium (D1/D3) | 2.81\% | 5.26\% | 3.13\% | 4.13\% | 2.82\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 18.80\% | 14.79\% | 8.30\% | 12.32\% | 7.91\% |
| 2. Investment to total assets (C3/C) | 9.53\% | 10.02\% | 13.82\% | 13.39\% | 20.55\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 52.95\% | 44.20\% | 39.24\% | 34.13\% | 44.38\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 15.41 | 16.09 | 16.82 | 17.88 | 17.43 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 177.65\% | 180.38\% | 146.21\% | 97.42\% | 52.35\% |


| The Universal Insurance Co. Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 207,765 | 143,380 | 77,886 | 117,635 | 310,911 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 370,000 | 416,180 |
| 2.Reserves | 14,249 | 14,360 | 14,489 | 14,489 | 28,309 |
| 3.Un appropriated profit | $(106,484)$ | $(170,980)$ | $(236,603)$ | $(266,854)$ | $(133,578)$ |
| 4.Others | 230,544 | 247,442 | 310,332 | 242,578 | 242,501 |
| B.Total liabilities (B1 to B3) | 630,863 | 522,012 | 546,902 | 486,546 | 230,258 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 513,322 | 410,997 | 429,670 | 370,065 | 163,659 |
| 3.Other/misc. liabilities | 117,541 | 111,015 | 117,232 | 116,481 | 66,599 |
| C.Total assets (C1 to C5) | 1,069,172 | 912,834 | 935,120 | 846,759 | 783,670 |
| 1.Cash and balances with banks | 129,652 | 61,875 | 159,998 | 122,232 | 108,193 |
| 2.Advances to policy holders \& employees | 1,096 | 926 | 0 | 0 | 0 |
| 3. Investments in securities \& properties | 135,201 | 134,967 | 138,297 | 157,447 | 187,286 |
| 4.Other/misc. assets | 546,617 | 458,715 | 435,663 | 375,495 | 303,855 |
| 5.Fixed assets | 256,606 | 256,351 | 201,162 | 191,585 | 184,336 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 6,180 | 6,817 | 6,012 | 4,766 | 4,816 |
| 2.Gross premium | 464,000 | 295,000 | 115,104 | 67,977 | 44,801 |
| 3.Net premium | 292,305 | 210,671 | 98,957 | 34,994 | 27,991 |
| 4.Gross claims | 214,718 | 134,061 | 72,232 | $(25,324)$ | 102,858 |
| 5.Net claims | 143,400 | 101,608 | 53,644 | 2,205 | $(56,152)$ |
| 6.Underwriting profit | $(2,023)$ | 1,439 | $(17,774)$ | 329 | 82,724 |
| 7.Profit/(loss) before taxation | $(110,583)$ | $(65,672)$ | $(87,403)$ | $(41,023)$ | 130,739 |
| 8.Profit/(loss) after taxation | $(64,808)$ | $(66,256)$ | $(89,097)$ | $(45,839)$ | 129,717 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,000 | 30,000 | 30,000 | 37,000 | 41,618 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(26,286)$ | $(96,930)$ | $(48,137)$ | $(85,276)$ | $(77,561)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -31.19\% | -46.21\% | -114.39\% | -38.97\% | 41.72\% |
| 2.Return on assets (ROA) (D8/C) | -6.06\% | -7.26\% | -9.53\% | -5.41\% | 16.55\% |
| 3.Earning per share (D8/E1) (rs. per share) | -2.16 | -2.21 | -2.97 | -1.24 | 3.12 |
| 4.Net Claims Incurred Ratio (D5/D3) | 49.06\% | 48.23\% | 54.21\% | 6.30\% | -200.61\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 3.12\% | -2.17\% | 19.95\% | -0.72\% | 63.77\% |
| 6. Investment income to net premium (D1/D3) | 2.11\% | 3.24\% | 6.08\% | 13.62\% | 17.21\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 12.13\% | 6.78\% | 17.11\% | 14.44\% | 13.81\% |
| 2. Investment to total assets (C3/C) | 12.65\% | 14.79\% | 14.79\% | 18.59\% | 23.90\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 19.43\% | 15.71\% | 8.33\% | 13.89\% | 39.67\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 6.93 | 4.78 | 2.60 | 3.18 | 7.47 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 40.56\% | 146.30\% | 54.03\% | 186.03\% | -59.79\% |


| UBL Insurers Ltd. |  |  |  | (Thou | upees) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 628,842 | 657,619 | 693,730 | 753,053 | 851,871 |
| 1.Share capital | 800,000 | 800,000 | 800,000 | 800,000 | 800,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(171,158)$ | $(142,381)$ | $(106,270)$ | $(46,947)$ | 51,871 |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 724,639 | 846,295 | 1,054,743 | 1,329,727 | 1,800,711 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 641,721 | 733,870 | 924,663 | 1,191,718 | 1,595,374 |
| 3.Other/misc. liabilities | 82,918 | 112,425 | 130,080 | 138,009 | 205,337 |
| C.Total assets (C1 to C5) | 1,353,481 | 1,503,914 | 1,748,473 | 2,082,780 | 2,652,582 |
| 1.Cash and balances with banks | 14,773 | 27,602 | 231,028 | 183,317 | 77,807 |
| 2.Advances to policy holders \& employees | 961 | 996 | 961 | 1,008 | 1,303 |
| 3. Investments in securities \& properties | 513,791 | 593,441 | 395,119 | 509,285 | 847,379 |
| 4.Other/misc. assets | 789,160 | 837,513 | 1,064,727 | 1,331,661 | 1,649,449 |
| 5.Fixed assets | 34,796 | 44,362 | 56,638 | 57,509 | 76,644 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 70,920 | 72,498 | 70,947 | 74,611 | 88,198 |
| 2.Gross premium | 658,443 | 760,356 | 885,966 | 1,114,520 | 1,600,476 |
| 3.Net premium | 252,755 | 278,023 | 341,610 | 385,189 | 534,555 |
| 4.Gross claims | 446,328 | 502,191 | 672,091 | 517,125 | 469,382 |
| 5.Net claims | 165,569 | 190,517 | 207,697 | 176,738 | 203,788 |
| 6.Underwriting profit | 33,354 | 39,452 | 65,172 | 104,713 | 148,329 |
| 7.Profit/(loss) before taxation | 33,347 | 41,592 | 55,249 | 101,779 | 147,078 |
| 8.Profit/(loss) after taxation | 127,926 | 28,820 | 36,526 | 59,826 | 99,507 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 54,098 | 36,395 | $(21,001)$ | 47,207 | 188,449 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 20.34\% | 4.38\% | 5.27\% | 7.94\% | 11.68\% |
| 2.Return on assets (ROA) (D8/C) | 9.45\% | 1.92\% | 2.09\% | 2.87\% | 3.75\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.60 | 0.36 | 0.46 | 0.75 | 1.24 |
| 4.Net Claims Incurred Ratio (D5/D3) | 65.51\% | 68.53\% | 60.80\% | 45.88\% | 38.12\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 26.07\% | 136.89\% | 178.43\% | 175.03\% | 149.06\% |
| 6. Investment income to net premium (D1/D3) | 28.06\% | 26.08\% | 20.77\% | 19.37\% | 16.50\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 1.09\% | 1.84\% | 13.21\% | 8.80\% | 2.93\% |
| 2. Investment to total assets (C3/C) | 37.96\% | 39.46\% | 22.60\% | 24.45\% | 31.95\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 46.46\% | 43.73\% | 39.68\% | 36.16\% | 32.11\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 7.86 | 8.22 | 8.67 | 9.41 | 10.65 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 42.29\% | 126.28\% | -57.50\% | 78.91\% | 189.38\% |


| Takaful Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 1,605,441 | 1,604,761 | 1,675,409 | 1,542,324 | 1,724,480 |
| 1.Share capital | 2,468,429 | 2,498,058 | 2,568,305 | 2,643,377 | 2,681,972 |
| 2.Reserves | 89,609 | 140,436 | 169,578 | 154,581 | $(288,138)$ |
| 3.Un appropriated profit | $(952,597)$ | $(1,033,733)$ | $(1,062,474)$ | $(1,255,634)$ | $(669,354)$ |
| 4.Others | 33,005 | 29,183 | 5,425 | $(10,801)$ | $(130,872)$ |
| B.Total liabilities (B1 to B3) | 2,891,129 | 5,170,994 | 8,156,962 | 11,335,319 | 14,759,946 |
| 1.Balance of statutory funds | 1,605,691 | 3,605,602 | 6,130,005 | 8,830,253 | 12,646,105 |
| 2.Outstanding claims, adv., prem., due to other insurers | 961,893 | 1,090,533 | 1,356,656 | 1,641,581 | 1,395,187 |
| 3.Other/misc. liabilities | 323,545 | 474,859 | 670,301 | 863,485 | 718,654 |
| C.Total assets (C1 to C5) | 4,529,575 | 6,804,938 | 9,837,796 | 12,866,842 | 16,353,554 |
| 1.Cash and balances with banks | 1,635,326 | 2,628,354 | 3,240,264 | 4,905,641 | 10,101,405 |
| 2.Advances to policy holders \& employees | 828 | 1,890 | 2,127 | 2,108 | 1,099 |
| 3. Investments in securities \& properties | 1,481,268 | 2,676,583 | 4,577,808 | 5,420,530 | 4,130,996 |
| 4.Other/misc. assets | 1,121,215 | 1,242,671 | 1,754,558 | 2,280,257 | 1,881,234 |
| 5.Fixed assets | 290,938 | 255,440 | 263,039 | 258,306 | 238,820 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 60,626 | 113,575 | 99,232 | 93,645 | 92,308 |
| 2.Gross premium | 3,329,641 | 5,329,541 | 7,156,884 | 8,058,291 | 9,325,382 |
| 3.Net premium | 976,857 | 1,283,522 | 1,823,187 | 2,087,827 | 2,271,183 |
| 4.Gross claims | 890,373 | 1,227,975 | 2,092,829 | 2,913,540 | 2,893,042 |
| 5.Net claims | 572,542 | 793,930 | 1,126,685 | 1,449,574 | 1,407,500 |
| 6.Underwriting profit | $(51,564)$ | 14,181 | $(17,997)$ | 148,116 | $(16,387)$ |
| 7.Profit/(loss) before taxation | $(57,506)$ | 81,320 | 84,410 | 53,881 | $(308,665)$ |
| 8.Profit/(loss) after taxation | $(44,412)$ | 62,310 | 80,367 | 17,628 | $(378,068)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 246,843 | 249,806 | 256,831 | 264,338 | 268,197 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 693,636 | 1,698,506 | 1,870,644 | 1,664,495 | 2,912,229 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -2.77\% | 3.88\% | 4.80\% | 1.14\% | -21.92\% |
| 2.Return on assets (ROA) (D8/C) | -0.98\% | 0.92\% | 0.82\% | 0.14\% | -2.31\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.18 | 0.25 | 0.31 | 0.07 | -1.41 |
| 4.Net Claims Incurred Ratio (D5/D3) | 58.61\% | 61.86\% | 61.80\% | 69.43\% | 61.97\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 116.10\% | 22.76\% | -22.39\% | 840.23\% | 4.33\% |
| 6. Investment income to net premium (D1/D3) | 6.21\% | 8.85\% | 5.44\% | 4.49\% | 4.06\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 36.10\% | 38.62\% | 32.94\% | 38.13\% | 61.77\% |
| 2. Investment to total assets (C3/C) | 32.70\% | 39.33\% | 46.53\% | 42.13\% | 25.26\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 35.44\% | 23.58\% | 17.03\% | 11.99\% | 10.54\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 6.50 | 6.42 | 6.52 | 5.83 | 6.43 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -1,561.82\% | 2,725.90\% | 2,327.63\% | 9,442.34\% | -770.29\% |


| Dawood Family Takaful Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 562,470 | 519,477 | 471,695 | 447,389 | 396,304 |
| 1.Share capital | 750,000 | 750,000 | 750,000 | 750,000 | 750,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(187,530)$ | $(230,523)$ | $(278,305)$ | $(302,611)$ | $(353,696)$ |
| 4.Others | $(10,090)$ | $(5,090)$ | (90) | (90) | $(3,475)$ |
| B.Total liabilities (B1 to B3) | 309,339 | 557,676 | 846,876 | 1,312,873 | 1,905,684 |
| 1.Balance of statutory funds | 205,169 | 432,973 | 734,048 | 1,155,203 | 1,749,274 |
| 2.Outstanding claims, adv., prem., due to other insurers | 44,044 | 64,995 | 82,834 | 97,541 | 95,531 |
| 3.Other/misc. liabilities | 60,126 | 59,708 | 29,994 | 60,129 | 60,879 |
| C.Total assets (C1 to C5) | 861,719 | 1,072,063 | 1,318,481 | 1,760,172 | 2,298,513 |
| 1.Cash and balances with banks | 244,821 | 504,982 | 675,615 | 984,543 | 1,432,844 |
| 2.Advances to policy holders \& employees | 828 | 1,425 | 1,931 | 1,688 | 928 |
| 3.Investments in securities \& properties | 333,157 | 286,709 | 385,909 | 468,367 | 569,279 |
| 4.Other/misc. assets | 212,146 | 217,132 | 203,451 | 260,213 | 251,739 |
| 5.Fixed assets | 70,767 | 61,815 | 51,575 | 45,361 | 43,723 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 29,865 | 65,120 | 31,935 | 25,226 | 23,454 |
| 2.Gross premium | 326,254 | 523,380 | 666,044 | 836,806 | 1,039,847 |
| 3.Net premium | 203,715 | 292,814 | 373,866 | 475,609 | 515,106 |
| 4.Gross claims | 20,949 | 30,890 | 33,969 | 61,744 | 61,576 |
| 5.Net claims | 6,323 | 8,637 | 9,840 | 28,715 | 31,417 |
| 6.Underwriting profit | 0 | 0 | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | $(115,532)$ | $(63,944)$ | $(69,019)$ | $(39,266)$ | $(37,844)$ |
| 8.Profit/(loss) after taxation | $(90,376)$ | $(42,993)$ | $(47,782)$ | $(24,306)$ | $(51,085)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 75,000 | 75,000 | 75,000 | 75,000 | 75,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(18,495)$ | 98,284 | 176,480 | 269,796 | 422,269 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -16.07\% | -8.28\% | -10.13\% | -5.43\% | -12.89\% |
| 2.Return on assets (ROA) (D8/C) | -10.49\% | -4.01\% | -3.62\% | -1.38\% | -2.22\% |
| 3.Earning per share (D8/E1) (rs. per share) | -1.21 | -0.57 | -0.64 | -0.32 | -0.68 |
| 4.Net Claims Incurred Ratio (D5/D3) | 3.10\% | 2.95\% | 2.63\% | 6.04\% | 6.10\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | 14.66\% | 22.24\% | 8.54\% | 5.30\% | 4.55\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 28.41\% | 47.10\% | 51.24\% | 55.93\% | 62.34\% |
| 2. Investment to total assets (C3/C) | 38.66\% | 26.74\% | 29.27\% | 26.61\% | 24.77\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 65.27\% | 48.46\% | 35.78\% | 25.42\% | 17.24\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 7.50 | 6.93 | 6.29 | 5.97 | 5.28 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | 20.46\% | -228.60\% | -369.34\% | -1,110.00\% | -826.60\% |


| Pak Qatar Family Takaful Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 434,160 | 444,325 | 445,100 | 440,052 | 596,895 |
| 1.Share capital | 710,629 | 710,629 | 710,629 | 710,629 | 710,629 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(276,469)$ | $(266,304)$ | $(265,529)$ | $(270,577)$ | $(113,734)$ |
| 4.Others | 0 | 0 | 0 | 0 | 0 |
| B.Total liabilities (B1 to B3) | 1,637,879 | 3,484,764 | 5,743,820 | 8,152,697 | 11,502,026 |
| 1. Balance of statutory funds | 1,400,522 | 3,172,629 | 5,395,957 | 7,675,050 | 10,896,831 |
| 2.Outstanding claims, adv., prem., due to other insurers | 181,681 | 234,121 | 230,218 | 365,311 | 461,414 |
| 3.Other/misc. liabilities | 55,676 | 78,014 | 117,645 | 112,336 | 143,781 |
| C.Total assets (C1 to C5) | 2,072,039 | 3,929,089 | 6,188,920 | 8,592,749 | 12,098,921 |
| 1.Cash and balances with banks | 811,894 | 1,496,680 | 1,827,110 | 3,226,513 | 7,956,094 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 902,195 | 2,055,307 | 3,765,468 | 4,583,821 | 3,215,225 |
| 4.Other/misc. assets | 236,785 | 273,053 | 471,516 | 647,815 | 804,071 |
| 5.Fixed assets | 121,165 | 104,049 | 124,826 | 134,600 | 123,531 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 23,435 | 37,603 | 39,816 | 39,878 | 40,642 |
| 2.Gross premium | 1,865,386 | 3,324,328 | 4,461,066 | 5,076,717 | 6,721,214 |
| 3.Net premium | 272,569 | 367,323 | 585,446 | 706,205 | 917,351 |
| 4.Gross claims | 262,391 | 519,852 | 959,439 | 1,477,670 | 1,883,376 |
| 5.Net claims | 130,547 | 231,527 | 300,915 | 412,416 | 580,444 |
| 6.Underwriting profit | 0 | 0 | 0 | 0 | 0 |
| 7.Profit/(loss) before taxation | $(4,373)$ | 48,187 | 60,139 | 56,146 | 133,853 |
| 8.Profit/(loss) after taxation | $(9,395)$ | 26,672 | 50,340 | 29,498 | 84,045 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 71,063 | 71,063 | 71,063 | 71,063 | 71,063 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 780,441 | 1,560,954 | 1,643,708 | 1,645,666 | 2,631,792 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | -2.16\% | 6.00\% | 11.31\% | 6.70\% | 14.08\% |
| 2.Return on assets (ROA) (D8/C) | -0.45\% | 0.68\% | 0.81\% | 0.34\% | 0.69\% |
| 3.Earning per share (D8/E1) (rs. per share) | -0.13 | 0.38 | 0.71 | 0.42 | 1.18 |
| 4.Net Claims Incurred Ratio (D5/D3) | 47.90\% | 63.03\% | 51.40\% | 58.40\% | 63.27\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 6. Investment income to net premium (D1/D3) | 8.60\% | 10.24\% | 6.80\% | 5.65\% | 4.43\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 39.18\% | 38.09\% | 29.52\% | 37.55\% | 65.76\% |
| 2. Investment to total assets (C3/C) | 43.54\% | 52.31\% | 60.84\% | 53.35\% | 26.57\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 20.95\% | 11.31\% | 7.19\% | 5.12\% | 4.93\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 6.11 | 6.25 | 6.26 | 6.19 | 8.40 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -8,306.98\% | 5,852.41\% | 3,265.21\% | 5,578.91\% | 3,131.41\% |

Pak Kuwait Takaful Co. Ltd.

| (1) |  |  |  | Thou | ees) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 199,730 | 176,060 | 174,373 | 20,950 | 26,424 |
| 1.Share capital | 400,000 | 400,000 | 400,000 | 450,000 | 450,000 |
| 2.Reserves | 89,609 | 140,436 | 169,578 | 154,581 | $(288,138)$ |
| 3.Un appropriated profit | $(289,879)$ | $(364,376)$ | $(395,205)$ | $(583,631)$ | $(135,438)$ |
| 4.Others | 0 | 500 | 500 | 500 | 500 |
| B.Total liabilities (B1 to B3) | 481,307 | 484,667 | 580,874 | 799,875 | 446,624 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 366,979 | 373,196 | 456,573 | 605,353 | 363,227 |
| 3.Other/misc. liabilities | 114,328 | 111,471 | 124,301 | 194,522 | 83,397 |
| C.Total assets (C1 to C5) | 681,037 | 661,227 | 755,747 | 821,325 | 473,548 |
| 1.Cash and balances with banks | 257,599 | 236,662 | 236,326 | 228,128 | 124,990 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 56,871 | 69,869 | 68,078 | 68,642 | 53,968 |
| 4.Other/misc. assets | 336,960 | 326,409 | 424,623 | 502,155 | 275,933 |
| 5.Fixed assets | 29,607 | 28,287 | 26,720 | 22,400 | 18,657 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 1,499 | 2,511 | 1,745 | 1,589 | 623 |
| 2.Gross premium | 642,246 | 720,406 | 780,273 | 868,016 | 529,044 |
| 3.Net premium | 266,026 | 306,416 | 276,720 | 230,363 | 202,998 |
| 4.Gross claims | 305,855 | 340,355 | 413,207 | 589,462 | 382,836 |
| 5.Net claims | 225,946 | 281,781 | 256,739 | 372,172 | 248,849 |
| 6.Underwriting profit | $(39,914)$ | 44,312 | 33,669 | 169,693 | 4,203 |
| 7.Profit/(loss) before taxation | 49,318 | 60,952 | 34,987 | $(6,138)$ | $(446,164)$ |
| 8.Profit/(loss) after taxation | 42,895 | 55,405 | 29,015 | $(14,723)$ | $(444,295)$ |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 40,000 | 40,000 | 40,000 | 45,000 | 45,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(51,536)$ | $(40,682)$ | $(25,043)$ | $(81,490)$ | $(134,149)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 21.48\% | 31.47\% | 16.64\% | -70.28\% | -1,681.41\% |
| 2.Return on assets (ROA) (D8/C) | 6.30\% | 8.38\% | 3.84\% | -1.79\% | -93.82\% |
| 3.Earning per share (D8/E1) (rs. per share) | 1.07 | 1.39 | 0.73 | -0.33 | -9.87 |
| 4.Net Claims Incurred Ratio (D5/D3) | 84.93\% | 91.96\% | 92.78\% | 161.56\% | 122.59\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -93.05\% | 79.98\% | 116.04\% | -1,152.57\% | -0.95\% |
|  | 0.56\% | 0.82\% | 0.63\% | 0.69\% | 0.31\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 37.82\% | 35.79\% | 31.27\% | 27.78\% | 26.39\% |
| 2. Investment to total assets (C3/C) | 8.35\% | 10.57\% | 9.01\% | 8.36\% | 11.40\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 29.33\% | 26.63\% | 23.07\% | 2.55\% | 5.58\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 4.99 | 4.40 | 4.36 | 0.47 | 0.59 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -120.14\% | -73.43\% | -86.31\% | 553.49\% | 30.19\% |


| ak Qatar General Takaful Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 275,297 | 323,698 | 427,212 | 470,811 | 512,248 |
| 1.Share capital | 307,800 | 337,429 | 407,676 | 432,748 | 471,343 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(32,503)$ | $(13,731)$ | 19,536 | 38,063 | 40,905 |
| 4.Others | 0 | 0 | 0 | 0 | $(107,658)$ |
| B.Total liabilities (B1 to B3) | 172,789 | 320,762 | 628,283 | 644,609 | 500,539 |
| 1.Balance of statutory funds | 0 | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 162,130 | 201,114 | 345,838 | 299,262 | 175,331 |
| 3.Other/misc. liabilities | 10,659 | 119,648 | 282,445 | 345,347 | 325,208 |
| C.Total assets (C1 to C5) | 448,086 | 644,460 | 1,055,495 | 1,115,420 | 905,129 |
| 1.Cash and balances with banks | 81,817 | 139,378 | 219,194 | 179,177 | 259,723 |
| 2.Advances to policy holders \& employees | 0 | 0 | 0 | 0 | 0 |
| 3.Investments in securities \& properties | 131,274 | 224,528 | 319,366 | 264,175 | 224,555 |
| 4.Other/misc. assets | 186,376 | 235,746 | 470,056 | 629,806 | 378,176 |
| 5.Fixed assets | 48,619 | 44,808 | 46,879 | 42,262 | 42,675 |
| D.Profit \& loss account |  |  |  |  |  |
| 1. Investment income | 3,741 | 6,388 | 12,391 | 11,554 | 14,295 |
| 2.Gross premium | 330,472 | 549,209 | 1,028,986 | 1,002,402 | 701,709 |
| 3.Net premium | 91,317 | 165,903 | 426,432 | 506,242 | 373,518 |
| 4.Gross claims | 187,398 | 229,838 | 540,697 | 633,247 | 417,784 |
| 5.Net claims | 136,142 | 193,693 | 457,403 | 542,285 | 412,734 |
| 6.Underwriting profit | 0 | $(7,863)$ | $(12,756)$ | 6,192 | 6,573 |
| 7.Profit/(loss) before taxation | 11,247 | 30,589 | 40,546 | 32,169 | 7,786 |
| 8.Profit/(loss) after taxation | 8,557 | 18,772 | 33,267 | 18,527 | 2,841 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,780 | 33,743 | 40,768 | 43,275 | 47,134 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(7,893)$ | 96,452 | 81,044 | $(161,584)$ | $(52,325)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 3.11\% | 5.80\% | 7.79\% | 3.94\% | 0.55\% |
| 2.Return on assets (ROA) (D8/C) | 1.91\% | 2.91\% | 3.15\% | 1.66\% | 0.31\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.28 | 0.56 | 0.82 | 0.43 | 0.06 |
| 4.Net Claims Incurred Ratio (D5/D3) | 149.09\% | 116.75\% | 107.26\% | 107.12\% | 110.50\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | 0.00\% | -41.89\% | -38.34\% | 33.42\% | 231.36\% |
| 6. Investment income to net premium (D1/D3) | 4.10\% | 3.85\% | 2.91\% | 2.28\% | 3.83\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 18.26\% | 21.63\% | 20.77\% | 16.06\% | 28.69\% |
| 2. Investment to total assets (C3/C) | 29.30\% | 34.84\% | 30.26\% | 23.68\% | 24.81\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 61.44\% | 50.23\% | 40.48\% | 42.21\% | 56.59\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 8.94 | 9.59 | 10.48 | 10.88 | 10.87 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -92.24\% | 513.81\% | 243.62\% | -872.15\% | -1,841.78\% |


| Takaful Pakistan Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 133,784 | 141,201 | 157,029 | 163,122 | 192,609 |
| 1.Share capital | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 |
| 2.Reserves | 0 | 0 | 0 | 0 | 0 |
| 3.Un appropriated profit | $(166,216)$ | $(158,799)$ | $(142,971)$ | $(136,878)$ | $(107,391)$ |
| 4.Others | 43,095 | 33,773 | 5,015 | $(11,211)$ | $(20,239)$ |
| B.Total liabilities (B1 to B3) | 289,815 | 323,125 | 357,109 | 425,265 | 405,073 |
| 1.Balance of statutory funds | - | 0 | 0 | 0 | 0 |
| 2.Outstanding claims, adv., prem., due to other insurers | 207,059 | 217,107 | 241,193 | 274,114 | 299,684 |
| 3.Other/misc. liabilities | 82,756 | 106,018 | 115,916 | 151,151 | 105,389 |
| C.Total assets (C1 to C5) | 466,694 | 498,099 | 519,153 | 577,176 | 577,443 |
| 1.Cash and balances with banks | 239,195 | 250,652 | 282,019 | 287,280 | 327,754 |
| 2.Advances to policy holders \& employees | 0 | 465 | 196 | 420 | 171 |
| 3.Investments in securities \& properties | 57,771 | 40,170 | 38,987 | 35,525 | 67,969 |
| 4.Other/misc. assets | 148,948 | 190,331 | 184,912 | 240,268 | 171,315 |
| 5.Fixed assets | 20,780 | 16,481 | 13,039 | 13,683 | 10,234 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Investment income | 2,086 | 1,953 | 13,345 | 15,398 | 13,294 |
| 2.Gross premium | 165,283 | 212,218 | 220,515 | 274,350 | 333,568 |
| 3.Net premium | 143,230 | 151,066 | 160,723 | 169,408 | 262,210 |
| 4.Gross claims | 113,780 | 107,040 | 145,517 | 151,417 | 147,470 |
| 5.Net claims | 73,584 | 78,292 | 101,788 | 93,986 | 134,056 |
| 6.Underwriting profit | $(11,650)$ | $(22,268)$ | $(38,910)$ | $(27,769)$ | $(27,163)$ |
| 7.Profit/(loss) before taxation | 1,834 | 5,536 | 17,757 | 10,970 | 33,704 |
| 8.Profit/(loss) after taxation | 3,907 | 4,454 | 15,527 | 8,632 | 30,426 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | $(8,881)$ | $(16,502)$ | $(5,545)$ | $(7,893)$ | 44,642 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D8/A) | 2.92\% | 3.15\% | 9.89\% | 5.29\% | 15.80\% |
| 2.Return on assets (ROA) (D8/C) | 0.84\% | 0.89\% | 2.99\% | 1.50\% | 5.27\% |
| 3.Earning per share (D8/E1) (rs. per share) | 0.13 | 0.15 | 0.52 | 0.29 | 1.01 |
| 4.Net Claims Incurred Ratio (D5/D3) | 51.37\% | 51.83\% | 63.33\% | 55.48\% | 51.13\% |
| 5.Underwriting profit to profit after tax. (D6/D8) | -298.18\% | -499.96\% | -250.60\% | -321.70\% | -89.28\% |
| 6. Investment income to net premium (D1/D3) | 1.46\% | 1.29\% | 8.30\% | 9.09\% | 5.07\% |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1/C) | 51.25\% | 50.32\% | 54.32\% | 49.77\% | 56.76\% |
| 2. Investment to total assets (C3/C) | 12.38\% | 8.06\% | 7.51\% | 6.15\% | 11.77\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 28.67\% | 28.35\% | 30.25\% | 28.26\% | 33.36\% |
| 2.Break up value per share (A/E1) (Rs. per share) | 4.46 | 4.71 | 5.23 | 5.44 | 6.42 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D8) | -227.31\% | -370.50\% | -35.71\% | -91.44\% | 146.72\% |

## Housing Finance

## Performance at a Glance

Housing Finance Sector showed a growth of 4.97 percent in total assets which increased from Rs. 21.43 billion in CY14 to Rs. 22.50 billion in CY15, however, a decrease of 3.67 percent was recorded in revenues in CY15 over CY14.

## Analysis of Balance Sheet Components

Total equity decreased from Rs. 1.88 billion in CY14 to Rs 0.63 billion in CY15 reflecting a decrease of 66.37 percent. Share capital remained at Rs. 3.00 billion in CY15. Total assets increased to Rs. 22.50 billion in CY15 over Rs 21.43 billion in CY14. Total liabilities increased from Rs. 19.21 billion in CY14 to Rs. 21.55 billion in CY15 indicating an increase of 12.17 percent.

| 25.00 | Components of Balance Sheet |  |  | $\left[\begin{array}{c} 20.00 \\ -10.00 \end{array}\right.$ |
| :---: | :---: | :---: | :---: | :---: |
|  | -12.17 4.97 |  |  |  |
| 20.0015.00 |  | - |  | -0.00 |
|  |  |  |  | -10.00 -20.00 |
|  |  |  |  | -30.00 |
|  |  |  |  | -40.00 -50.00 |
|  |  |  |  | -60.00 |
|  | Total Equity |  |  | - 70.00 |
|  |  | Total Liabilities | Total Assets | -80.00 |
| CY 14 | 1.88 | 19.21 | 21.43 |  |
| CY15 | 0.63 | 21.55 | 22.50 |  |
| - Growth | -66.37 | 12.17 | 4.97 |  |

## Profitability and Operating Efficiency

Revenue decreased from Rs. 2.64 billion in CY14 to Rs. 2.55 billion in CY15, showing a decrease of 3.67 percent over the previous year. Total equity to total assets ratio decreased from 8.77 percent in CY14 to 2.81 percent in CY15. Administrative expenses recorded a minor decrease of 0.01 percent. Significant increases in Profit before and after taxation were recorded as Rs. 523.38 million and Rs. 529.68 million respectively in CY15. Return on equity
 jumped to 83.78 percent in CY15 against 8.09 percent in the previous year.

- Unaudited Financial Statements

| Housing Finance Companies - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 2,036,876 | 1,530,036 | 2,161,657 | 1,880,297 | 632,250 |
| 1.Share capital | 3,144,098 | 3,001,000 | 3,001,000 | 3,001,000 | 3,001,000 |
| 2.Statutry reserves | 649,556 | 636,583 | 713,005 | 743,439 | 743,439 |
| 3.Accumulated profit (loss) | $(1,756,778)$ | $(2,107,547)$ | $(1,552,348)$ | $(1,864,142)$ | $(3,112,189)$ |
| 4.Others | 213,130 | 222,253 | 211,351 | 344,102 | 320,274 |
| B.Total liabilities (B1 + B2) | 17,478,530 | 18,620,754 | 19,279,694 | 19,208,274 | 21,545,325 |
| 1.Current liabilities | 17,446,673 | 18,620,754 | 19,279,694 | 19,208,274 | 21,545,325 |
| 2.Non-current liabilities ( $\mathrm{a}+\mathrm{b}$ ) | 31,857 | 0 | 0 | 0 | 0 |
| a.Lease finance | 0 | 0 | 0 | 0 | 0 |
| b.Long term finance | 31,857 | 0 | 0 | 0 | 0 |
| C.Total assets (C1 + C2) | 19,728,536 | 20,373,043 | 21,652,702 | 21,432,673 | 22,497,849 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 19,359,616 | 20,109,543 | 21,308,302 | 21,070,101 | 22,146,505 |
| a.Cash \& bank balances | 507,360 | 232,253 | 307,476 | 314,661 | 190,014 |
| b. Other current assets | 18,852,256 | 19,877,290 | 21,000,826 | 20,755,440 | 21,956,491 |
| 2.Non-current assets (a+b) | 368,920 | 263,500 | 344,400 | 362,572 | 351,344 |
| a.Investment in housing finance | 26,537 | 0 | 0 | 0 | 0 |
| b.Other assets | 342,383 | 263,500 | 344,400 | 362,572 | 351,344 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 2,642,402 | 2,535,381 | 2,778,190 | 2,644,721 | 2,547,553 |
| 2.Admin. \& general expense | 1,423,761 | 1,477,605 | 1,323,782 | 1,994,239 | 1,994,048 |
| 3.Profit/(loss) before taxation | 810,055 | $(123,721)$ | 487,026 | 304,835 | 523,375 |
| 4.Profit/(loss) after taxation | 673,901 | $(163,975)$ | 382,109 | 152,169 | 529,681 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 314,410 | 300,100 | 300,100 | 300,100 | 300,100 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | 2,438,308 | 771,675 | (729,709) | $(1,001,618)$ | 408,326 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 33.09\% | -10.72\% | 17.68\% | 8.09\% | 83.78\% |
| 2.Return on capital employed (ROCE) (D4/C-B1) | 29.53\% | -9.36\% | 16.10\% | 6.84\% | 55.61\% |
| 3.Return on assets (ROA) (D4/C) | 3.42\% | -0.80\% | 1.76\% | 0.71\% | 2.35\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 1.76 | -11.94 | 2.72 | 6.54 | 3.81 |
| 5.Earning per share (D4/E1) | 2.14 | -0.55 | 1.27 | 0.51 | 1.77 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 2.57\% | 1.14\% | 1.42\% | 1.47\% | 0.84\% |
| 2.Current assets to current liabilities (C1/B1) (times) | 1.11 | 1.08 | 1.11 | 1.10 | 1.03 |
| 3.Total liabilities to total assets (B/C) (times) | 0.89 | 0.91 | 0.89 | 0.90 | 0.96 |
| 4.Investment to total assets (C2a/C) | 0.13\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 10.32\% | 7.51\% | 9.98\% | 8.77\% | 2.81\% |
| 2.Break up value per share (A/E1) | 6.48 | 5.10 | 7.20 | 6.27 | 2.11 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated. from operating activities to profit after tax (E4/D4) (times) | 3.62 | -4.71 | -1.91 | -6.58 | 0.77 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.14 | 0.04 | -0.04 | -0.05 | 0.02 |


| HOUSE BUILDING FINANCE COMPANY LTD. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 1,903,063 | 1,530,036 | 2,161,657 | 1,880,297 | 632,250 |
| 1.Share capital | 3,001,000 | 3,001,000 | 3,001,000 | 3,001,000 | 3,001,000 |
| 2.Statutry reserves | 636,583 | 636,583 | 713,005 | 743,439 | 743,439 |
| 3.Accumulated profit (loss) | (1,734,520) | $(2,107,547)$ | $(1,552,348)$ | $(1,864,142)$ | $(3,112,189)$ |
| 4.Others | 213,130 | 222,253 | 211,351 | 344,102 | 320,274 |
| B.Total liabilities (B1 + B2) | 17,427,495 | 18,620,754 | 19,279,694 | 19,208,274 | 21,545,325 |
| 1.Current liabilities | 17,427,495 | 18,620,754 | 19,279,694 | 19,208,274 | 21,545,325 |
| 2.Non-current liabilities ( $\mathrm{a}+\mathrm{b}$ ) | 0 | 0 | 0 | 0 | 0 |
| a.Lease finance | 0 | 0 | 0 | 0 | 0 |
| b.Long term finance | 0 | 0 | 0 | 0 | 0 |
| C.Total assets (C1 + C2) | 19,543,688 | 20,373,043 | 21,652,702 | 21,432,673 | 22,497,849 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 19,329,172 | 20,109,543 | 21,308,302 | 21,070,101 | 22,146,505 |
| a.Cash \& bank balances | 506,564 | 232,253 | 307,476 | 314,661 | 190,014 |
| b.Other current assets | 18,822,608 | 19,877,290 | 21,000,826 | 20,755,440 | 21,956,491 |
| 2.Non-current assets (a+b) | 214,516 | 263,500 | 344,400 | 362,572 | 351,344 |
| a.Investment in housing finance | 0 | 0 | 0 | 0 | 0 |
| b.Other assets | 214,516 | 263,500 | 344,400 | 362,572 | 351,344 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 2,630,558 | 2,535,381 | 2,778,190 | 2,644,721 | 2,547,553 |
| 2.Admin. \& general expense | 1,410,732 | 1,477,605 | 1,323,782 | 1,994,239 | 1,994,048 |
| 3.Profit/(loss) before taxation | 811,662 | $(123,721)$ | 487,026 | 304,835 | 523,375 |
| 4.Profit/(loss) after taxation | 675,599 | $(163,975)$ | 382,109 | 152,169 | 529,681 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 300,100 | 300,100 | 300,100 | 300,100 | 300,100 |
| 2.Cash dividend | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 3.Stock dividend/bonus shares | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 2,437,878 | 771,675 | (729,709) | (1,001,618) | 408,326 |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D4/A) | 35.50\% | -10.72\% | 17.68\% | 8.09\% | 83.78\% |
| 2.Return on capital employed (ROCE) (D4/C-B1) | 31.93\% | -9.36\% | 16.10\% | 6.84\% | 55.61\% |
| 3.Return on assets (ROA) (D4/C) | 3.46\% | -0.80\% | 1.76\% | 0.71\% | 2.35\% |
| 4.Admin. expense to profit before tax. (D2/D3) (times) | 1.74 | -11.94 | 2.72 | 6.54 | 3.81 |
| 5.Earning per share (D4/E1) | 2.25 | -0.55 | 1.27 | 0.51 | 1.77 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets ( $\mathrm{C} 1 \mathrm{a} / \mathrm{C}$ ) | 2.59\% | 1.14\% | 1.42\% | 1.47\% | 0.84\% |
| 2.Current assets to current liabilities (C1/B1) (times) | 1.11 | 1.08 | 1.11 | 1.10 | 1.03 |
| 3.Total liabilities to total assets (B/C) (times) | 0.89 | 0.91 | 0.89 | 0.90 | 0.96 |
| 4.Investment to total assets ( $\mathrm{C} 2 \mathrm{a} / \mathrm{C}$ ) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 9.74\% | 7.51\% | 9.98\% | 8.77\% | 2.81\% |
| 2.Break up value per share (A/E1) | 6.34 | 5.10 | 7.20 | 6.27 | 2.11 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated. from operating activities to profit after tax (E4/D4) (times) | 3.61 | -4.71 | -1.91 | -6.58 | 0.77 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 0.14 | 0.04 | -0.04 | -0.05 | 0.02 |

## Venture Capital

Balance sheet size of Venture Capital increased by 3.42 percent from Rs. 39.81 million in FY14 to Rs. 41.17 million in FY15. Total liabilities increased from Rs. 4.59 million in FY14 to Rs. 4.68 million in FY15 witnessing an increase of 1.87 percent. Total equity recorded an increase of 5.03 percent in FY15 over the previous year.

## Analysis of Balance Sheet Components

Total equity rose to Rs. 18.37 million in FY15 with an increase of 5.03 percent from FY14. Total assets reached Rs. 41.17 million in FY15 from Rs. 39.81 million in FY14, showing an increase of 3.42 percent. In composition of total assets, current assets comprised of 93.37
 percent while remaining 6.63 percent are non-current assets in FY15. Venture investment declined by 12.34 percent in FY15 over FY14 from Rs. 3.08 million to Rs. 2.70 million. Total liabilities increased by 1.87 percent from Rs. 4.59 million in FY14 to Rs. 4.68 million in FY15. Ratio of total equity to total assets increased from 43.94 percent in FY14 to 44.63 percent in FY15.

## Profitability and Operating Efficiency

Revenue increased remarkably from Rs. 4.94 million in FY14 to Rs. 9.00 million in FY15, witnessing an increase of 82.37 percent. On the other hand, administrative and operating expenses which were Rs. 2.85 million during FY14 decreased to Rs. 1.97 million in FY15, registering a decrease of 31.11 percent. The ratio of administrative
 expenses to revenue recorded as 57.83 percent in FY14 decreased to 21.84 percent in FY15. Profits before and after tax were recorded as Rs. 2.03 million and Rs. 1.38 million respectively in FY15.

| Venture Capital - Overall |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | $(2,128,737)$ | 16,897 | 17,654 | 17,494 | 18,374 |
| 1.Share capital | 4,205,980 | 25,073 | 25,073 | 25,073 | 25,073 |
| 2.Reserves | 162,223 | 752 | 752 | 752 | 752 |
| 3.Unappropriated profit/loss | $(6,496,940)$ | $(8,928)$ | $(8,171)$ | $(8,331)$ | $(7,451)$ |
| 4.Others | 667,521 | 20,892 | 20,892 | 17,724 | 18,118 |
| B.Total liabilities (B1 + B2) | 6,511,448 | 2,562 | 2,982 | 4,594 | 4,680 |
| 1.Current liabilities | 6,057,018 | 2,405 | 2,912 | 4,572 | 4,680 |
| 2.Non-current liabilities | 454,430 | 157 | 70 | 22 | 0 |
| C.Total assets (C1+C2) | 5,050,232 | 40,351 | 41,528 | 39,812 | 41,172 |
| 1.Current assets ( $\mathrm{a}+\mathrm{b}$ ) | 2,772,110 | 36,256 | 37,976 | 36,712 | 38,443 |
| a.Cash \& bank balances | 464,660 | 615 | 1,106 | 3,734 | 72 |
| b.Others | 2,307,450 | 35,641 | 36,870 | 32,978 | 38,371 |
| 2.Non-current assets (a+b) | 2,278,122 | 4,095 | 3,552 | 3,100 | 2,729 |
| a.Venture investment | 2,110,508 | 4,075 | 3,532 | 3,080 | 2,700 |
| b.Others | 167,614 | 20 | 20 | 20 | 29 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 10,247,746 | 4,796 | 4,980 | 4,935 | 9,000 |
| 2.Admin. \& operating expense | 2,784,555 | 1,285 | 1,929 | 2,854 | 1,966 |
| 3.Financial charges | 225,077 | 57 | 14 | 27 | 21 |
| 4.Profit/(loss) before taxation | $(1,075,243)$ | 3,454 | 3,037 | 2,054 | 2,034 |
| 5.Profit/(loss) after taxation | $(1,127,043)$ | 1,981 | 1,841 | 1,338 | 1,375 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 420,598 | 2,507 | 2,507 | 2,507 | 2,507 |
| 2.Cash dividend | N/A | N/A | N/A | N/A | N/A |
| 3.Stock dividend/bonus shares | N/A | N/A | N/A | N/A | N/A |
| 4.Cash generated from operating activities | $(1,013,494)$ | 1,173 | 1,002 | 37,015 | $(3,194)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D5/A) | 52.94\% | 11.72\% | 10.43\% | 7.65\% | 7.48\% |
| 2.Return on capital employed (ROCE) (D5/C-B1) | 111.94\% | 5.22\% | 4.77\% | 3.80\% | 3.77\% |
| 3.Return on assets (ROA) (D5/C) | -22.32\% | 4.91\% | 4.43\% | 3.36\% | 3.34\% |
| 4.Return on revenue (ROR) (D5/D1) | -11.00\% | 41.31\% | 36.97\% | 27.11\% | 15.28\% |
| 5.Admin. expense to revenue (D2/D1) | 27.17\% | 26.79\% | 38.73\% | 57.83\% | 21.84\% |
| 6.Earning per share (D5/E1) | -2.68 | 0.79 | 0.73 | 0.53 | 0.55 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 9.20\% | 1.52\% | 2.66\% | 9.38\% | 0.17\% |
| 2.Current assets to current liabilities (C1/B1) (times) | 0.46 | 15.08 | 13.04 | 8.03 | 8.21 |
| 3.Total liabilities to total assets (B/C) (times) | 1.29 | 0.06 | 0.07 | 0.12 | 0.11 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | -42.15\% | 41.88\% | 42.51\% | 43.94\% | 44.63\% |
| 2.Break up value per share (A/E1) | -5.06 | 6.74 | 7.04 | 6.98 | 7.33 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D5) (times) | 0.90 | 0.59 | 0.54 | 27.66 | -2.32 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | -0.17 | 0.49 | 0.34 | 8.10 | -0.68 |


| AKD Capital Ltd. |  |  |  | (Thousand Rupees) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Items | 2011 | 2012 | 2013 | 2014 | 2015 |
| A.Total equity (A1 to A3) | 15,711 | 16,897 | 17,654 | 17,494 | 18,374 |
| 1.Share capital | 25,073 | 25,073 | 25,073 | 25,073 | 25,073 |
| 2.Reserves | 752 | 752 | 752 | 752 | 752 |
| 3.Unappropriated profit/loss | $(10,114)$ | $(8,928)$ | $(8,171)$ | $(8,331)$ | $(7,451)$ |
| 4.Others | 20,892 | 20,892 | 20,892 | 17,724 | 18,118 |
| B.Total liabilities (B1 + B2) | 1,384 | 2,562 | 2,982 | 4,594 | 4,680 |
| 1.Current liabilities | 1,384 | 2,405 | 2,912 | 4,572 | 4,680 |
| 2.Non-current liabilities | 0 | 157 | 70 | 22 | 0 |
| C.Total assets (C1+C2) | 37,987 | 40,351 | 41,528 | 39,812 | 41,172 |
| 1.Current assets ( $a+b$ ) | 33,233 | 36,256 | 37,976 | 36,712 | 38,443 |
| a.Cash \& bank balances | 229 | 615 | 1,106 | 3,734 | 72 |
| b.Others | 33,004 | 35,641 | 36,870 | 32,978 | 38,371 |
| 2.Non-current assets (a+b) | 4,754 | 4,095 | 3,552 | 3,100 | 2,729 |
| a.Venture investment | 4,734 | 4,075 | 3,532 | 3,080 | 2,700 |
| b.Others | 20 | 20 | 20 | 20 | 29 |
| D.Profit \& loss account |  |  |  |  |  |
| 1.Revenue | 2,663 | 4,796 | 4,980 | 4,935 | 9,000 |
| 2.Admin. \& operating expense | 1,536 | 1,285 | 1,929 | 2,854 | 1,966 |
| 3.Financial charges | - | 57 | 14 | 27 | 21 |
| 4.Profit/(loss) before taxation | 1,126 | 3,454 | 3,037 | 2,054 | 2,034 |
| 5.Profit/(loss) after taxation | 889 | 1,981 | 1,841 | 1,338 | 1,375 |
| E.Other items |  |  |  |  |  |
| 1.No. of ordinary shares (000) | 2,507 | 2,507 | 2,507 | 2,507 | 2,507 |
| 2.Cash dividend | - | 15.00\% | 20.00\% | 10.00\% | 10.00\% |
| 3.Stock dividend/bonus shares | - | - | - | 0.00\% | 0.00\% |
| 4.Cash generated from operating activities | 3,231 | 1,173 | 1,002 | 37,015 | $(3,194)$ |
| F.Efficiency ratios/profitability ratios |  |  |  |  |  |
| 1.Return on equity (ROE) (D5/A) | 5.66\% | 11.72\% | 10.43\% | 7.65\% | 7.48\% |
| 2.Return on capital employed (ROCE) (D5/C-B1) | 2.43\% | 5.22\% | 4.77\% | 3.80\% | 3.77\% |
| 3.Return on assets (ROA) (D5/C) | 2.34\% | 4.91\% | 4.43\% | 3.36\% | 3.34\% |
| 4.Return on revenue (ROR) (D5/D1) | 33.38\% | 41.31\% | 36.97\% | 27.11\% | 15.28\% |
| 5.Admin. expense to revenue (D2/D1) | 57.68\% | 26.79\% | 38.73\% | 57.83\% | 21.84\% |
| 6. Earning per share (D5/E1) | 0.35 | 0.79 | 0.73 | 0.53 | 0.55 |
| G.Liquidity ratios |  |  |  |  |  |
| 1.Cash \& bank balances to total assets (C1a/C) | 0.60\% | 1.52\% | 2.66\% | 9.38\% | 0.17\% |
| 2.Current assets to current liabilities (C1/B1) (times) | 24.01 | 15.08 | 13.04 | 8.03 | 8.21 |
| 3.Total liabilities to total assets (B/C) (times) | 0.04 | 0.06 | 0.07 | 0.12 | 0.11 |
| H.Capital /leverage ratios |  |  |  |  |  |
| 1.Capital ratio (A/C) | 41.36\% | 41.88\% | 42.51\% | 43.94\% | 44.63\% |
| 2.Break up value per share (A/E1) | 6.27 | 6.74 | 7.04 | 6.98 | 7.33 |
| I.Cash flow ratio |  |  |  |  |  |
| 1.Cash generated from operating activities to profit after tax. (E4/D5) (times) | 3.63 | 0.59 | 0.54 | 27.66 | -2.32 |
| 2.Cash generated from operating activities to current liabilities (E4/B1) (times) | 2.33 | 0.49 | 0.34 | 8.10 | -0.68 |

## Appendix

## Appendix Companies Covered in the Financial Statements Analysis As on $31{ }^{\text {st }}$ December 2015 Total Companies (172)

| Company |  | Page \# | Com | any | Page \# |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Banks (35)* |  |  | 17 | Samba Bank Ltd. | 53 |
| A. | Public Sector Banks (5) |  | 18 | Silkbank Limited | 54 |
| 1 | First Women Bank Ltd. | 31 | 19 | Soneri Bank Ltd. | 55 |
| 2 | National Bank of Pakistan | 32 | 20 | Standard Chartered Bank (Pakistan) Ltd. | 56 |
| 3 | Sindh Bank Ltd. | 33 | 21 | Summit Bank Ltd. | 57 |
| 4 | The Bank of Khyber | 34 | 22 | United Bank Ltd. | 58 |
| 5 | The Bank of Punjab | 35 | C. | Specialized Banks (4) |  |
| B. | Private Sector Banks (22) |  | 1 | Industrial Development Bank Ltd. | 60 |
| 1 | Albaraka Bank (Pakistan) Ltd. | 37 | 2 | SME Bank Ltd. | 61 |
| 2 | Allied Bank Ltd. | 38 | 3 | The Punjab Provincial Cooperative Bank Ltd. | 62 |
| 3 | Askari Bank Ltd. | 39 | 4 | Zarai Taraqiati Bank Ltd. (ZTBL) | 63 |
| 4 | Bank Al-Habib Ltd. | 40 | D. | Foreign Banks (4) |  |
| 5 | Bank Alfalah Ltd. | 41 | 1 | Citi Bank N.A. | 65 |
| 6 | Bankislami Pakistan Ltd. | 42 | 2 | Deutsche Bank AG | 66 |
| 7 | Burj Bank Limited | 43 | 3 | Industrial \& Commercial Bank of China Ltd. | 67 |
| 8 | Dubai Islami Bank Pakistan Ltd. | 44 | 4 | The Bank of Tokyo-Mitsubishi-UFJ. Ltd. | 68 |
| 9 | Faysal Bank Ltd. | 45 | Dev | lopment Finance Institutions (7)* |  |
| 10 | Habib Bank Ltd. | 46 | 1 | Pair Investment Company Ltd. | 73 |
| 11 | Habib Metropolitan Bank Ltd. | 47 | 2 | Pak Brunei Investment Company Ltd. | 74 |
| 12 | JS Bank Ltd. | 48 | 3 | Pak China Investment Company Ltd. | 75 |
| 13 | MCB Bank Ltd. | 49 | 4 | Pak Kuwait Investment Co. (Pvt.) Ltd. | 76 |
| 14 | MCB Islamic Ltd. | 50 | 5 | Pak Libya Holding Company Ltd. | 77 |
| 15 | Meezan Bank Ltd. | 51 | 6 | Pak Oman Investment Company Ltd. | 78 |
| 16 | NIB Bank Ltd. | 52 | 7 | Saudi Pak Industrial \& Agri. Inv. Co. (Pvt.) Ltd. | 79 |


| Company |  | Page \# | Company |  | Page \# |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Microfinance Banks (11)* |  |  | 5 | Invest Capital Investment Bank Ltd. | 113 |
| 1 | Advance Pakistan Bank Ltd. | 83 | 6 | Security Investment Bank Ltd.* | 114 |
| 2 | Apna Micro Finance Bank Ltd. | 84 | 7 | Trust Investment Bank Ltd. | 115 |
| 3 | FINCA Micro Finance Bank Ltd. | 85 | Mutual Fund Companies (5)** |  |  |
| 4 | Khushali Micro Finance Bank Ltd. | 86 | 1 | Golden Arrow Selected Stocks Fund Ltd. | 119 |
| 5 | NRSP Micro Finance Bank Ltd. | 87 | 2 | PICIC Growth Fund | 120 |
| 6 | Pak Oman Micro Finance Bank Ltd. | 88 | 3 | PICIC Investment Fund | 121 |
| 7 | SINDH Micro Finance Bank Ltd. | 89 | 4 | Pak Oman Advantage Fund | 122 |
| 8 | Tameer Micro Finance Bank Ltd. | 90 | 5 | Tri-Star Mutual Fund Ltd. | 123 |
| 9 | The First Micro Finance Bank Ltd. | 91 | Modarba Companies (22)** |  |  |
| 10 | U Micro Finance Bank Ltd. | 92 | 1 | Allied Rental Modaraba | 127 |
| 11 | Waseela Micro Finance Bank Ltd. | 93 | 2 | B.F. Modaraba | 128 |
| Leasing Companies (9)** |  |  | 3 | B.R.R. Guardian Modaraba | 129 |
| 1 | Capital Assets Leasing Corp. Ltd. | 97 | 4 | Crescent Standard Modaraba | 130 |
| 2 | Grays Leasing Ltd. | 98 | 5 | First Al-Noor Modaraba | 131 |
| 3 | NBP Leasing Limited | 99 | 6 | First Elite Capital Modarba | 132 |
| 4 | Orix Leasing Pakistan Ltd. | 100 | 7 | First Equity Modarba | 133 |
| 5 | Pak-Gulf Leasing Company Ltd. | 101 | 8 | First Fidelity Leasing Modarba | 134 |
| 6 | SME Leasing Ltd.* | 102 | 9 | First Habib Modarba | 135 |
| 7 | Saudi Pak Leasing Co. Ltd. | 103 | 10 | First Imrooz Modaraba | 136 |
| 8 | Security Leasing Corporation Ltd. | 104 | 11 | First National Bank Modarba | 137 |
| 9 | Standard Chartered Leasing Ltd. | 105 | 12 | First Pak Modarba | 138 |
| Investment Banks (7)** |  |  | 13 | First Paramount Modarba | 139 |
| 1 | Escorts Investment Bank Ltd. | 109 | 14 | First Prudential Modarba | 140 |
| 2 | First Credit and Investment Bank | 110 | 15 | First Punjab Modarba | 141 |
| 3 | First Dawood Investment Bank Ltd. | 111 | 16 | First Treet Manufacturing Modarba | 142 |
| 4 | IGI Investment Bank Ltd. | 112 | 17 | First UDL Modarba | 143 |


| Company |  | Page \# | Company |  | Page \# |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 18 | IBL Modaraba | 144 | 22 | Royal International Exchange Co. (Pvt.) Ltd. | 173 |
| 19 | KASB Modaraba | 145 | 23 | Sadiq Exchange Co. Ltd. | 174 |
| 20 | Modaraba Al-Mali | 146 | 24 | Sky Exchange Company (Pvt.) Ltd. | 175 |
| 21 | Standard Chartered Modarba | 147 | 25 | Wall Street Exchange Company (Pvt.) Ltd. | 176 |
| 22 | Trust Modarba | 148 | 26 | ZeeQue Exchange Co.(Pvt.) Ltd. | 177 |
| Exchange Companies (26)* |  |  | Insurance Companies (48)* |  |  |
| 1 | AA Exchange Company (Pvt.) Ltd. | 152 | A. | Life Insurance Companies (7) |  |
| 2 | Al-Hameed Int. Money Exchange (Pvt.) Ltd. | 153 | 1 | Adamjee Life Assurance Company Ltd. | 184 |
| 3 | Al-Rahim Exchange Company (Pvt.) Ltd. | 154 | 2 | Asia Care Health \& Life Insurance Company Ltd. | 185 |
| 4 | Al-Sahara Exchange Company (Pvt.) Ltd. | 155 | 3 | East West Life Assurance Company Ltd. | 186 |
| 5 | D. D Exchange Company (Pvt.) Ltd. | 156 | 4 | EFU Life Assurance Company Ltd. | 187 |
| 6 | Dollar East Exchange Company (Pvt.) Ltd. | 157 | 5 | IGI Life Insurance Ltd. | 188 |
| 7 | Fairdeal Exchange Company (Pvt.) Ltd. | 158 | 6 | Jubilee Life Insurance Company Ltd. | 189 |
| 8 | Glaxy Exchange Company (Pvt.) Ltd. | 159 | 7 | State Life Insurance Corporation Ltd. | 190 |
| 9 | H \& H Exchange Company (Pvt.) Ltd. | 160 | B. | Non-Life Insurance Companies (36) |  |
| 10 | HBL Currency Exchange (Pvt.) Ltd. | 161 | 1 | ACE Insurance Ltd. | 192 |
| 11 | Habib Qatar International Exchange Pakistan (Pvt.) Ltd. | 162 | 2 | Adamjee Insurance Company Ltd. | 193 |
| 12 | Link International Exchange Co. Ltd. | 163 | 3 | Agro General Insurance Company Ltd. | 194 |
| 13 | Money Link Exchange Co. (Pvt.) Ltd. | 164 | 4 | Alfalah Insurance Company Ltd. | 195 |
| 14 | NBP Exchange Company Ltd. | 165 | 5 | Allianz EFU Health Insurance Co. Ltd. | 196 |
| 15 | Noble Exchange International Co. (Pvt.) Ltd | 166 | 6 | Alpha Insurance Company Ltd. | 197 |
| 16 | P B S Exchange (Pvt.) Ltd. | 167 | 7 | Asia Insurance Company Ltd. | 198 |
| 17 | Pakistan Currency Exchange Co. (Pvt.) Ltd. | 168 | 8 | Askari General Insurance Company Ltd. | 199 |
| 18 | Paracha International Exchange (Pvt.) Ltd. | 169 | 9 | Atlas Insurance Company Ltd. | 200 |
| 19 | Paragon Exchange (Pvt.) Ltd. | 170 | 10 | Century Insurance Company Ltd. | 201 |
| 20 | Ravi Exchange Company (Pvt.) Ltd. | 171 | 11 | Continental Insurance Company Ltd. | 202 |
| 21 | Riaz Exchange Co. (Pvt.) Ltd. | 172 | 12 | Crescent Star Insurance Ltd | 203 |


| Company |  | Page \# | Company |  | Page \# |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 13 | E.F.U. General Insurance Company Ltd. | 204 | 30 | The Asian Mutual Insurance Company Ltd. | 221 |
| 14 | East West Insurance Company Ltd. | 205 | 31 | The Cooperative Insurance Society of Pakistan Ltd. | 222 |
| 15 | Excel Insurance Company Ltd. | 206 | 32 | The Pakistan General Insurance Company Ltd. | 223 |
| 16 | Habib Insurance Company Ltd. | 207 | 33 | The Pakistan Mutual Insurance Company Ltd. | 224 |
| 17 | Hallmark Insurance Company Ltd. | 208 | 34 | The United Insurance Company of Pakistan Ltd. | 225 |
| 18 | IGI Insurance Ltd. | 209 | 35 | The Universal Insurance Company Ltd. | 226 |
| 19 | Jubilee General Insurance Company Ltd. | 210 | 36 | UBL Insurers Ltd. | 227 |
| 20 | New Hampshire Insurance Company Ltd. | 211 | C. | Takaful Companies (5) |  |
| 21 | Pakistan Reinsurance Company Ltd | 212 | 1 | Dawood Family Takaful Ltd. | 229 |
| 22 | PICIC Insurance Ltd. | 213 | 2 | Pak Kuwait Takaful Company Ltd. | 230 |
| 23 | Premier Insurance Ltd. | 214 | 3 | Pak Qatar Family Takaful Ltd. | 231 |
| 24 | Reliance Insurance Company Ltd. | 215 | 4 | Pak Qatar General Takaful Ltd. | 232 |
| 25 | Saudi Pak Insurance Company Ltd. | 216 | 5 | Takaful Pakistan Ltd. | 233 |
| 26 | Security General Insurance Company Ltd. | 217 |  | Housing Finance (1)* |  |
| 27 | Shaheen Insurance Company Ltd. | 218 | 1 | House Building Finance Company Limited | 236 |
| 28 | Standard Insurance Company Ltd. | 219 |  | Venture Capital (1)** |  |
| 29 | TPL Direct Insurance Company Ltd | 220 | 1 | AKD Capital Ltd. | 239 |

* Calender year, ** Fiscal year


## Explanatory Notes:

- In the analysis, consolidated financial statement of a company is used to cover full potential of the parent company.
- Data revisions in the preceding years are due to restated balance sheets by respective institutions plus error \& omissions, if any.
- Respective closings of different sectors/companies are mentioned in the appendix.
- Data of non-responding existing companies are repeated for 3 years before their removal from analysis in the publication.
- Sector-wise coverage is based on the available financial statements of companies.
- Reclassification in sectors and renaming may happen during the year, which would be reflected in the next year's publication.
- Repeated data of any company is replaced with the actual one upon receipt of its annual report in that year's publication.
- The symbol '-' appearing in the analytical tables stands for Not applicable or Not available.


[^0]:    ${ }^{1}$ Since each sector has peculiar business activities, therefore, for analysis separate set of variables was taken into consideration. Similarly, an associated set of financial ratios has also been selected for each sector.
    ${ }^{2}$ Sector-wise list of analyzed financial institutions is provided in "appendix" at the end of the text.

[^1]:    1.Cash generated from operating activities to profit after tax (E1/D10) (times)

[^2]: